

**CAIXABANK GROUP**

2013 Management report and annual financial statements



CaixaBank

# 2013

**CaixaBank Group**  
**2013 Management report and annual financial statements**



## CONTENTS

|  |            |
|--|------------|
| <b>Auditor's Report</b>                                  | <b>5</b>   |
| <b>Group consolidated financial statements CaixaBank</b> | <b>6</b>   |
| <b>Consolidated balance sheet</b>                        | <b>6</b>   |
| <b>Consolidated income statement</b>                     | <b>8</b>   |
| <b>Statement of comprehensive income</b>                 | <b>9</b>   |
| <b>Statement of total changes in equity</b>              | <b>10</b>  |
| <b>Consolidated statement of cash flows</b>              | <b>12</b>  |
| <b>Notes to the consolidated financial statements</b>    | <b>13</b>  |
| <b>Management Report</b>                                 | <b>253</b> |
| <b>Annual corporate governance report</b>                | <b>314</b> |

Translation of financial statements originally issued and prepared in Spanish. This English version is a translation of the original in Spanish for information purposes only. In the event of a discrepancy, the original Spanish-language version prevails.



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*Translation of a report originally issued in Spanish based on our work performed in accordance with the audit regulations in force in Spain. In the event of a discrepancy, the Spanish-language version prevails.*

## AUDITORS' REPORT ON CONSOLIDATED FINANCIAL STATEMENTS

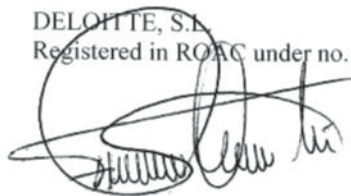
To the Shareholders of  
 CaixaBank, S.A.:

We have audited the consolidated financial statements of CaixaBank, S.A. (the Parent) and Subsidiaries (the Group), which comprise the consolidated balance sheet at 31 December 2013 and the related consolidated income statement, consolidated statement of recognised income and expense, consolidated statement of changes in total equity, consolidated statement of cash flows and notes to the consolidated financial statements for the year then ended. As indicated in Note 1 to the accompanying consolidated financial statements, the Parent's directors are responsible for the preparation of the Group's consolidated financial statements in accordance with International Financial Reporting Standards as adopted by the European Union and the other provisions of the regulatory financial reporting framework applicable to the Group. Our responsibility is to express an opinion on the consolidated financial statements taken as a whole based on our audit work performed in accordance with the audit regulations in force in Spain, which require examination, by means of selective tests, of the evidence supporting the consolidated financial statements and evaluation of whether their presentation, the accounting principles and policies applied and the estimates made comply with the applicable regulatory financial reporting framework.

In our opinion, the accompanying consolidated financial statements for 2013 present fairly, in all material respects, the consolidated equity and consolidated financial position of CaixaBank Group at 31 December 2013, and the consolidated results of their operations and their consolidated cash flows for the year then ended, in conformity with International Financial Reporting Standards as adopted by the European Union and the other provisions of the regulatory financial reporting framework applicable to the Group.

The accompanying consolidated directors' report for 2013 contains the explanations which the directors of CaixaBank, S.A. consider appropriate about the Group's situation, the evolution of its business and other matters, but is not an integral part of the consolidated financial statements. We have checked that the accounting information in the consolidated directors' report is consistent with that contained in the consolidated financial statements for 2013. Our work as auditors was confined to checking the consolidated directors' report with the aforementioned scope, and did not include a review of any information other than that drawn from the accounting records of CaixaBank, S.A. and Subsidiaries.

DELOITTE, S.L.  
 Registered in ROFC under no. S0692



Francisco Ignacio Ambrós

28 February 2014

COL·LEGI  
 DE CENSORS JURATS  
 DE COMPTES  
 DE CATALUNYA

Membre exercent:

DELOITTE, S.L.

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 CÒPIA GRATUÏTA

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## Group consolidated financial statements CaixaBank Consolidated balance sheet

at December 31, 2013 and 2012, in thousands of euros

CAIXABANK, SA AND COMPANIES COMPOSING THE CAIXABANK GROUP

| <b>Assets</b>  | <b>31/12/2013</b>  | <b>31/12/2012 (*)</b> |
|--|--------------------|-----------------------|
| Cash and deposits at central banks (Note 11)                                 | 6,967,808          | 7,855,216             |
| Financial assets held for trading (Note 12)                                  | 10,002,443         | 15,925,451            |
| Debt securities  | 3,593,411          | 1,489,723             |
| Equity instruments   | 95,756             | 85,840                |
| Trading derivatives  | 6,313,276          | 14,349,888            |
| <i>Memorandum items: Loaned or advanced as collateral</i>                    | 188,079            | 20,521                |
| <b>Other financial assets at fair value through profit or loss (Note 24)</b> | <b>450,206</b>     | <b>254,641</b>        |
| Loans and advances to credit institutions                                    | 0                  | 21,863                |
| Debt securities  | 212,118            | 102,001               |
| Equity instruments   | 238,088            | 130,777               |
| <b>Available-for-sale financial assets (Note 13)</b>                         | <b>56,450,038</b>  | <b>51,273,926</b>     |
| Debt securities  | 52,117,173         | 47,162,646            |
| Equity instruments   | 4,332,865          | 4,111,280             |
| <i>Memorandum items: Loaned or advanced as collateral</i>                    | 2,706,820          | 2,953,885             |
| <b>Loans and receivables (Note 14)</b>                                       | <b>206,846,199</b> | <b>223,985,388</b>    |
| Loans and advances to credit institutions                                    | 5,891,260          | 7,836,736             |
| Loans and advances to customers  | 198,078,812        | 212,436,015           |
| Debt securities  | 2,876,127          | 3,712,637             |
| <i>Memorandum items: Loaned or advanced as collateral</i>                    | 73,818,220         | 88,838,055            |
| <b>Held-to-maturity investments (Note 15)</b>                                | <b>17,830,752</b>  | <b>8,940,186</b>      |
| <i>Memorandum items: Loaned or advanced as collateral</i>                    | 1,859,850          | 154,048               |
| <b>Adjustments to financial assets - macro-hedges</b>                        | <b>80,001</b>      | <b>96,191</b>         |
| <b>Hedging derivatives (Note 16)</b>   | <b>4,572,762</b>   | <b>6,283,248</b>      |
| <b>Non-current assets held for sale (Note 17)</b>                            | <b>6,214,572</b>   | <b>5,273,971</b>      |
| <b>Investments (Note 18)</b>   | <b>8,773,670</b>   | <b>9,938,171</b>      |
| Associates   | 7,612,488          | 8,785,739             |
| Jointly controlled entities  | 1,161,182          | 1,152,432             |
| <b>Reinsurance assets (Note 19)</b>  | <b>519,312</b>     | <b>583,296</b>        |
| <b>Tangible assets (Note 20)</b>   | <b>5,517,560</b>   | <b>4,548,682</b>      |
| Property and equipment   | 3,223,126          | 3,379,675             |
| <i>For own use</i>   | 3,223,126          | 3,379,675             |
| Investment properties  | 2,294,434          | 1,169,007             |
| <b>Intangible assets (Note 21)</b>   | <b>3,629,300</b>   | <b>3,577,215</b>      |
| Goodwill   | 3,047,216          | 2,891,891             |
| Other intangible assets  | 582,084            | 685,324               |
| <b>Tax assets (Note 27)</b>  | <b>9,598,655</b>   | <b>7,409,998</b>      |
| Current  | 180,693            | 304,608               |
| Deferred   | 9,417,962          | 7,105,390             |
| <b>Other assets (Note 22)</b>  | <b>2,737,199</b>   | <b>2,228,494</b>      |
| Inventories  | 1,455,156          | 1,097,927             |
| Other  | 1,282,043          | 1,130,567             |
| <b>Total assets</b>  | <b>340,190,477</b> | <b>348,174,074</b>    |
| <b>Memorandum items</b>  |                    |                       |
| Contingent liabilities (Note 28)   | 10,298,594         | 10,437,321            |
| Contingent commitments (Note 28)   | 53,813,179         | 51,918,261            |

(\*) Presented for comparison purposes only.

The accompanying Notes 1 to 43 and appendices 1 to 5 are an integral part of the consolidated balance sheet at December 31, 2013.

## Consolidated balance sheet

at December 31, 2013 and 2012, in thousands of euros

CAIXABANK, SA AND COMPANIES COMPOSING THE CAIXABANK GROUP

| Liabilities and equity   | 31/12/2013         | 31/12/2012 (*)     |
|--|--------------------|--------------------|
| <b>Liabilities</b>   |                    |                    |
| Financial liabilities held for trading (Nota 12)                           | 7,890,643          | 15,928,091         |
| Trading derivatives  | 6,269,225          | 14,379,707         |
| Short positions  | 1,621,418          | 1,548,384          |
| Other financial liabilities at fair value through profit or loss (Note 24) | 1,252,065          | 1,019,706          |
| Customer deposits  | 1,252,065          | 1,019,706          |
| Financial liabilities at amortized cost (Note 23)                          | 262,379,176        | 268,445,655        |
| Deposits from central banks  | 20,049,617         | 32,976,829         |
| Deposits from credit institutions  | 21,182,596         | 18,334,133         |
| Customer deposits  | 175,161,631        | 160,833,865        |
| Marketable debt securities   | 37,938,304         | 46,626,080         |
| Subordinated liabilities   | 4,809,149          | 5,941,528          |
| Other financial liabilities  | 3,237,879          | 3,733,220          |
| Adjustments to financial liabilities - macro-hedges                        | 2,195,517          | 3,643,957          |
| Hedging derivatives (Note 16)  | 1,487,432          | 1,807,504          |
| Liabilities under insurance contracts (Note 24)                            | 32,028,006         | 26,511,379         |
| Provisions (Note 25)   | 4,321,261          | 3,429,006          |
| Provisions for pensions and similar obligations                            | 2,788,010          | 2,647,336          |
| Provisions for taxes and other legal contingencies                         | 461,317            | 142,722            |
| Provisions for contingent liabilities and commitments                      | 528,990            | 126,414            |
| Other provisions   | 542,944            | 512,534            |
| Tax liabilities (Note 27)  | 2,352,815          | 2,642,219          |
| Current  | 27,893             | 395,543            |
| Deferred   | 2,324,922          | 2,246,676          |
| Other liabilities (Note 22)  | 1,949,790          | 2,035,385          |
| <b>Total liabilities</b>   | <b>315,856,705</b> | <b>325,462,902</b> |
| <b>Equity</b>  |                    |                    |
| Shareholders' equity (Note 26)   | 23,645,685         | 22,792,646         |
| Capital (Note 26)  | 5,027,610          | 4,489,749          |
| Share premium (Note 26)  | 10,583,008         | 10,125,140         |
| Reserves (Note 26)   | 5,649,317          | 5,969,013          |
| Accumulated reserves/(losses)  | 4,331,386          | 4,669,338          |
| Reserves/(losses) of entities accounted for using the equity method        | 1,317,931          | 1,299,675          |
| Other equity instruments (Note 26)   | 1,938,222          | 2,188,279          |
| Equity component of compound financial instruments                         | 1,938,222          | 2,188,279          |
| Rest of equity instruments   | 0                  | 0                  |
| Less: Treasury shares (Note 26)  | (22,193)           | (194,024)          |
| Profit attributable to the Group   | 502,703            | 229,700            |
| Less: Dividends and remuneration   | (32,982)           | (15,211)           |
| Valuation adjustments (Note 26)  | 704,013            | (116,503)          |
| Available-for-sale financial assets  | 994,706            | 163,440            |
| Cash flow hedges   | (4,724)            | (29,232)           |
| Exchange differences   | (66,421)           | (4,204)            |
| Entities accounted for using the equity method                             | (219,548)          | (246,507)          |
| Non-controlling interests (Note 26)  | (15,926)           | 35,029             |
| Valuation adjustments  | 708                | 1,224              |
| Other  | (16,634)           | 33,805             |
| <b>Total equity</b>  | <b>24,333,772</b>  | <b>22,711,172</b>  |
| <b>Total equity and liabilities</b>  | <b>340,190,477</b> | <b>348,174,074</b> |

(\*) Presented for comparison purposes only.

The accompanying Notes 1 to 43 and appendices 1 to 5 are an integral part of the consolidated balance sheet at December 31, 2013.



## Consolidated income statement

for the years ended December 31, 2013 and 2012, in thousands of euros  
CAIXABANK, SA AND COMPANIES COMPOSING THE CAIXABANK GROUP

|  | 2013               | 2012 (*)         |
|--|--------------------|------------------|
| Interest and similar income (Note 30)  | 9,300,809          | 9,178,001        |
| Interest expense and similar charges (Note 31)   | (5,346,052)        | (5,306,304)      |
| <b>Net interest income</b>   | <b>3,954,757</b>   | <b>3,871,697</b> |
| Return on equity instruments (Note 32)   | 106,882            | 227,793          |
| Share of profit (loss) of entities accounted for using the equity method                               | 338,838            | 581,140          |
| Fee and commission income (Note 33)  | 1,912,333          | 1,845,212        |
| Fee and commission expense (Note 33)   | (152,368)          | (144,562)        |
| Gains/(losses) on financial assets and liabilities (net) (Note 34)                                     | 674,311            | 299,156          |
| Held for trading   | 195,414            | 45,319           |
| Other financial instruments not measured at fair value through profit or loss                          | 272,811            | 34,090           |
| Other  | 206,086            | 219,747          |
| Exchange differences (net) (Note 34)   | 4,666              | 156,804          |
| <b>Other operating income (Note 35)</b>  | <b>972,905</b>     | <b>745,860</b>   |
| Income from insurance and reinsurance contracts  | 574,651            | 504,349          |
| Sales and income from provision of non-financial services  | 146,039            | 85,409           |
| Other operating income   | 252,215            | 156,102          |
| <b>Other operating expenses (Note 35)</b>  | <b>(1,180,568)</b> | <b>(845,627)</b> |
| Expenses from insurance and reinsurance contracts  | (475,231)          | (319,324)        |
| Changes in inventories   | (124,629)          | (64,267)         |
| Other operating expenses   | (580,708)          | (462,036)        |
| <b>Gross income</b>  | <b>6,631,756</b>   | <b>6,737,473</b> |
| Administrative expenses  | (4,365,655)        | (3,225,195)      |
| Personnel expenses (Note 36)   | (3,421,549)        | (2,426,255)      |
| Other general administrative expenses (Note 37)  | (944,106)          | (798,940)        |
| Depreciation and amortization (Notes 20 and 21)  | (419,882)          | (340,479)        |
| Provisions (net) (Note 25)   | (135,066)          | 15,552           |
| Impairment losses on financial assets (net) (Note 38)  | (4,193,601)        | (3,958,562)      |
| Loans and receivables  | (3,973,549)        | (3,834,670)      |
| Other financial instruments not measured at fair value through profit or loss                          | (220,052)          | (123,892)        |
| <b>Net operating income/(loss)</b>   | <b>(2,482,448)</b> | <b>(771,211)</b> |
| Impairment losses on other assets (net) (Note 39)  | (276,551)          | (244,111)        |
| Goodwill and other intangible assets   | (41,184)           | (8,911)          |
| Other assets   | (235,367)          | (235,200)        |
| Gains/(losses) on disposal of assets not classified as non-current assets held for sale (Note 40)      | 363,377            | 871,888          |
| Negative goodwill in business combinations (Note 8)  | 2,289,074          | 0                |
| Gains/(losses) on non-current assets held for sale not classified as discontinued operations (Note 41) | (606,303)          | 81,024           |
| <b>Profit/(loss) before tax</b>  | <b>(712,851)</b>   | <b>(62,410)</b>  |
| Income tax (Note 27)   | 1,208,287          | 291,163          |
| <b>Profit for the year from continuing operations</b>  | <b>495,436</b>     | <b>228,753</b>   |
| Profit from discontinued operations (net)  | 0                  | 0                |
| <b>Consolidated profit for the year</b>  | <b>495,436</b>     | <b>228,753</b>   |
| Profit attributable to the Parent  | 502,703            | 229,700          |
| Loss attributable to non-controlling interests (Note 26)   | (7,267)            | (947)            |
| Earnings per share from continuing and discontinued operations   |                    |                  |
| Basic earnings per share (euros) (Note 7)  | 0.09               | 0.05             |
| Diluted earnings per share (euros) (Note 7)  | 0.09               | 0.05             |

(\*) Presented for comparison purposes only.

The accompanying Notes 1 to 43 and appendices 1 to 5 are an integral part of the consolidated income statement for the year ended December 31, 2013.

## Statement of comprehensive income

for the years ended December 31, 2013 and 2012, in thousands of euros  
CAIXABANK, SA AND COMPANIES COMPOSING THE CAIXABANK GROUP

|   | 2013             | 2012 (*)         |
|---|------------------|------------------|
| <b>Consolidated profit for the year</b>                                     | <b>495,436</b>   | <b>228,753</b>   |
| <b>Other comprehensive income (Note 26)</b>                                 | <b>820,000</b>   | <b>(60,825)</b>  |
| <b>Available-for-sale financial assets</b>                                  | <b>1,180,056</b> | <b>(429,004)</b> |
| Revaluation gains/(losses)  | 1,231,024        | (494,172)        |
| Amounts transferred to income statement                                     | (50,968)         | 65,168           |
| <b>Cash flow hedges</b>   | <b>36,465</b>    | <b>(57,625)</b>  |
| Revaluation gains/(losses)  | 39,858           | (58,680)         |
| Amounts transferred to income statement                                     | (3,393)          | 1,055            |
| <b>Hedges of net investment in foreign operations</b>                       | <b>0</b>         | <b>0</b>         |
| Revaluation gains/(losses)  | 0                | 0                |
| Amounts transferred to income statement                                     | 0                | 0                |
| <b>Exchange differences</b>   | <b>(63,687)</b>  | <b>44,349</b>    |
| Revaluation gains/(losses)  | (93,694)         | 44,349           |
| Amounts transferred to income statement                                     | 30,007           | 0                |
| <b>Non-current assets held for sale</b>                                     | <b>0</b>         | <b>0</b>         |
| Revaluation gains/(losses)  | 0                | 0                |
| Amounts transferred to income statement                                     | 0                | 0                |
| <b>Actuarial gains/(losses) arising from pension plans</b>                  | <b>0</b>         | <b>0</b>         |
| <b>Entities accounted for using the equity method</b>                       | <b>26,959</b>    | <b>222,816</b>   |
| Revaluation gains/(losses)  | 26,959           | 222,816          |
| Amounts transferred to income statement                                     | 0                | 0                |
| <b>Other comprehensive income</b>   | <b>0</b>         | <b>0</b>         |
| Income tax  | (359,793)        | 158,639          |
| <b>Items not to be reclassified to profit or loss in subsequent periods</b> | <b>0</b>         | <b>0</b>         |
| Revaluation gains/(losses)  | 0                | 0                |
| Revaluation gains/(losses)  | (15,620)         | 70,148           |
| Amounts transferred to reserves   | 15,620           | (70,148)         |
| <b>Other comprehensive income</b>   | <b>0</b>         | <b>0</b>         |
| <b>Total comprehensive income</b>   | <b>1,315,436</b> | <b>167,928</b>   |
| Attributable to the Parent  | 1,323,219        | 168,394          |
| Attributable to non-controlling interests                                   | (7,783)          | (466)            |

(\*) Presented for comparison purposes only.

The accompanying Notes 1 to 43 and appendices 1 to 5 are an integral part of the consolidated statement of other comprehensive income for the year ended December 31, 2013.

## Statement of total changes in equity

for the years ended December 31, 2013 and 2012, in thousands of euros  
CAIXABANK, SA AND COMPANIES COMPOSING THE CAIXABANK GROUP

|  | EQUITY ATTRIBUTABLE TO THE PARENT |                   |                                |                          |
|--|-----------------------------------|-------------------|--------------------------------|--------------------------|
|  | SHAREHOLDERS' EQUITY              |                   |                                |                          |
|  | SHARE CAPITAL                     | SHARE PREMIUM     | ACCUMULATED RESERVES/ (LOSSES) | OTHER EQUITY INSTRUMENTS |
| <b>2013</b>  |                                   |                   |                                |                          |
| Opening balance at December 31, 2012               | 4,489,749                         | 10,125,140        | 5,969,013                      | 2,188,279                |
| Adjustments due to changes in accounting policy    |                                   |                   |                                |                          |
| Adjustments made to correct errors                 |                                   |                   |                                |                          |
| <b>Adjusted opening balance</b>                    | <b>4,489,749</b>                  | <b>10,125,140</b> | <b>5,969,013</b>               | <b>2,188,279</b>         |
| <b>Total comprehensive income</b>                  |                                   |                   |                                |                          |
| Other changes in equity                            | 537,861                           | 457,868           | (319,696)                      | (250,057)                |
| Capital increases                                  | 302,968                           |                   | (302,968)                      |                          |
| Conversion of financial liabilities into capital   | 163,234                           | 266,268           | (9,890)                        |                          |
| Increase of other equity instruments (Note 25)     |                                   |                   | (107,203)                      | 15,000                   |
| Payment of dividends/remuneration to shareholders  |                                   |                   | (36,767)                       |                          |
| Transactions with own equity instruments (net)     |                                   |                   | 14,527                         |                          |
| Transfers between equity items                     | 71,659                            | 191,600           | 214,948                        | (265,057)                |
| Increases/(decreases) due to business combinations |                                   |                   | 224                            |                          |
| Other increases/(decreases) in equity              |                                   |                   | (92,567)                       |                          |
| <b>Final balance at December 31, 2013</b>          | <b>5,027,610</b>                  | <b>10,583,008</b> | <b>5,649,317</b>               | <b>1,938,222</b>         |

|  | EQUITY ATTRIBUTABLE TO THE PARENT |                   |                                |                          |
|--|-----------------------------------|-------------------|--------------------------------|--------------------------|
|  | SHAREHOLDERS' EQUITY              |                   |                                |                          |
|  | SHARE CAPITAL                     | SHARE PREMIUM     | ACCUMULATED RESERVES/ (LOSSES) | OTHER EQUITY INSTRUMENTS |
| <b>2012</b>  |                                   |                   |                                |                          |
| Opening balance at January 1, 2012 (*)             | 3,840,103                         | 9,381,085         | 5,703,347                      | 1,500,010                |
| Adjustments due to changes in accounting policy    |                                   |                   |                                |                          |
| Adjustments made to correct errors                 |                                   |                   |                                |                          |
| <b>Adjusted opening balance</b>                    | <b>3,840,103</b>                  | <b>9,381,085</b>  | <b>5,703,347</b>               | <b>1,500,010</b>         |
| <b>Total comprehensive income</b>                  |                                   |                   |                                |                          |
| Other changes in equity                            | 649,646                           | 744,055           | 265,666                        | 688,269                  |
| Increase of other equity instruments (Note 25)     |                                   |                   | (132,342)                      | 1,445,942                |
| Payment of dividends/remuneration to shareholders  |                                   |                   | (192,284)                      |                          |
| Transactions with own equity instruments (net)     |                                   |                   | (21,989)                       |                          |
| Transfers between equity items                     | 329,701                           | 600,248           | 416,197                        | (756,855)                |
| Increases/(decreases) due to business combinations | 233,000                           |                   | 287,586                        |                          |
| Other increases/(decreases) in equity              | 86,945                            | 143,807           | (91,502)                       | (818)                    |
| <b>Final balance at December 31, 2012</b>          | <b>4,489,749</b>                  | <b>10,125,140</b> | <b>5,969,013</b>               | <b>2,188,279</b>         |

(\*) Presented for comparison purposes only.

The accompanying Notes 1 to 43 and appendices 1 to 5 are an integral part of the consolidated statement of total changes in equity for the year ended December 31, 2013.

| LESS:<br>TREASURY<br>SHARES | PROFIT<br>ATTRIBUTABLE<br>TO THE PARENT | LESS:<br>DIVIDENDS AND<br>REMUNERATION | TOTAL<br>SHAREHOLDERS'<br>EQUITY | VALUATION<br>ADJUSTMENTS | NON-CONTROLLING<br>INTERESTS | TOTAL<br>EQUITY   |
|-----------------------------|---|--|----------------------------------|--------------------------|------------------------------|-------------------|
| (194,024)                   | 229,700                                 | (15,211)                               | 22,792,646                       | (116,503)                | 35,029                       | 22,711,172        |
|                             |   |  |                                  |                          |                              | 0                 |
|                             |   |  |                                  |                          |                              | 0                 |
| (194,024)                   | 229,700                                 | (15,211)                               | 22,792,646                       | (116,503)                | 35,029                       | 22,711,172        |
|                             | 502,703                                 |  | 502,703                          | 820,516                  | (7,783)                      | 1,315,436         |
| 171,831                     | (229,700)                               | (17,771)                               | 350,336                          | 0                        | (43,172)                     | 307,164           |
|                             |   |  | 0                                |                          |                              | 0                 |
| 182,537                     |   |  | 602,149                          |                          |                              | 602,149           |
|                             |   |  | (92,203)                         |                          |                              | (92,203)          |
|                             |   | (32,982)                               | (69,749)                         |                          | (19)                         | (69,768)          |
| (22,582)                    |   |  | (8,055)                          |                          |                              | (8,055)           |
| 1,339                       | (229,700)                               | 15,211                                 | 0                                |                          |                              | 0                 |
| 25,278                      |   |  | 25,502                           |                          |                              | 25,502            |
| (14,741)                    |   |  | (107,308)                        |                          | (43,153)                     | (150,461)         |
| <b>(22,193)</b>             | <b>502,703</b>                          | <b>(32,982)</b>                        | <b>23,645,685</b>                | <b>704,013</b>           | <b>(15,926)</b>              | <b>24,333,772</b> |

| LESS:<br>TREASURY<br>SHARES | PROFIT<br>ATTRIBUTABLE<br>TO THE PARENT | LESS:<br>DIVIDENDS AND<br>REMUNERATION | TOTAL<br>SHAREHOLDERS'<br>EQUITY | VALUATION<br>ADJUSTMENTS | NON-CONTROLLING<br>INTERESTS | TOTAL<br>EQUITY   |
|-----------------------------|---|--|----------------------------------|--------------------------|------------------------------|-------------------|
| (270,017)                   | 1,053,495                               | (457,232)                              | 20,750,791                       | (55,197)                 | 18,915                       | 20,714,509        |
|                             |   |  |                                  |                          |                              | 0                 |
|                             |   |  |                                  |                          |                              | 0                 |
| (270,017)                   | 1,053,495                               | (457,232)                              | 20,750,791                       | (55,197)                 | 18,915                       | 20,714,509        |
|                             | 229,700                                 |  | 229,700                          | (61,306)                 | (466)                        | 167,928           |
| 75,993                      | (1,053,495)                             | 442,021                                | 1,812,155                        | 0                        | 16,580                       | 1,828,735         |
|                             |   |  | 1,313,600                        |                          |                              | 1,313,600         |
|                             |   | (15,211)                               | (207,495)                        |                          | (78)                         | (207,573)         |
| (183,697)                   |   |  | (205,686)                        |                          |                              | (205,686)         |
| 6,972                       | (1,053,495)                             | 457,232                                | 0                                |                          |                              | 0                 |
| 252,512                     |   |  | 773,098                          |                          | 13,412                       | 786,510           |
| 206                         |   |  | 138,638                          |                          | 3,246                        | 141,884           |
| <b>(194,024)</b>            | <b>229,700</b>                          | <b>(15,211)</b>                        | <b>22,792,646</b>                | <b>(116,503)</b>         | <b>35,029</b>                | <b>22,711,172</b> |

## Consolidated statement of cash flows

for the years ended December 31, 2013 and 2012, in thousands of euros  
CAIXABANK, SA AND COMPANIES COMPOSING THE CAIXABANK GROUP

|  | 2013                | 2012 (*)           |
|--|---------------------|--------------------|
| <b>A. Cash flows from operating activities</b>                           | <b>2,318,031</b>    | <b>10,852,457</b>  |
| Consolidated profit for the year   | 495,436             | 228,753            |
| Adjustments to obtain cash flows from operating activities               | 6,183,200           | 5,658,316          |
| Depreciation and amortization  | 419,882             | 340,479            |
| Other adjustments  | 5,763,318           | 5,317,837          |
| <b>Net increase/(decrease) in operating assets</b>                       | <b>11,860,787</b>   | <b>(443,472)</b>   |
| Financial assets held for trading  | (2,799,255)         | (1,301,481)        |
| Other financial assets at fair value through profit or loss              | (117,345)           | (43,988)           |
| Available-for-sale financial assets                                      | (4,571,522)         | (3,285,567)        |
| Loans and receivables  | 18,402,230          | 3,326,355          |
| Other operating assets   | 946,679             | 861,209            |
| <b>Net increase/(decrease) in operating liabilities</b>                  | <b>(15,013,105)</b> | <b>5,700,023</b>   |
| Financial liabilities held for trading                                   | 676,758             | 2,150,137          |
| Other financial liabilities at fair value through profit or loss         | 232,359             | 794,716            |
| Financial liabilities at amortized cost                                  | (20,188,291)        | (3,226,476)        |
| Other operating liabilities  | 4,266,069           | 5,981,646          |
| Income tax (paid)/received   | (1,208,287)         | (291,163)          |
| <b>B. Cash flows from/(used in) investing activities</b>                 | <b>640,858</b>      | <b>(4,537,032)</b> |
| Payments   | (5,728,083)         | (7,614,121)        |
| Tangible assets  | (379,872)           | (485,448)          |
| Intangible assets  | (62,960)            | (113,088)          |
| Investments  | (66,408)            | (582,907)          |
| Subsidiaries and other business units                                    | 0                   | (269,239)          |
| Non-current assets and associated liabilities held for sale              | (5,218,843)         | (5,034,967)        |
| Held-to-maturity investments   | 0                   | (1,128,472)        |
| Proceeds   | 6,368,941           | 3,077,089          |
| Tangible assets  | 272,063             | 684,108            |
| Intangible assets  |                     | 583,384            |
| Investments  | 1,339,343           | 398,880            |
| Subsidiaries and other business units                                    | 415,300             | 163,391            |
| Non-current assets and associated liabilities held for sale              | 1,821,001           | 1,247,326          |
| Held-to-maturity investments   | 2,521,234           |                    |
| <b>C. Cash flows from financing activities</b>                           | <b>(3,845,189)</b>  | <b>(1,172,088)</b> |
| Payments   | (9,166,561)         | (2,246,570)        |
| Dividends  | (69,748)            | (417,894)          |
| Subordinated liabilities   | (977,000)           | (75,000)           |
| Acquisition of treasury shares   | (268,769)           | (196,429)          |
| Other payments related to financing activities                           | (7,851,044)         | (1,557,247)        |
| Proceeds   | 5,321,372           | 1,074,482          |
| Subordinated liabilities   | 750,000             |                    |
| Disposal of own equity instruments                                       | 355,972             |                    |
| Other inflows related to financing activities                            | 4,215,400           | 1,074,482          |
| <b>D. Effect of exchange rate changes</b>                                | <b>(1,108)</b>      | <b>22</b>          |
| <b>E. Net increase/(decrease) in cash and cash equivalents (A+B+C+D)</b> | <b>(887,408)</b>    | <b>5,143,359</b>   |
| <b>F. Cash and cash equivalents at January 1</b>                         | <b>7,855,216</b>    | <b>2,711,857</b>   |
| <b>G. Cash and cash equivalents at December 31</b>                       | <b>6,967,808</b>    | <b>7,855,216</b>   |
| <b>Memorandum items</b>  |                     |                    |
| Components of cash and cash equivalents at December 31                   |                     |                    |
| Cash   | 1,508,864           | 1,329,735          |
| Cash equivalents at central banks  | 5,458,944           | 6,525,481          |
| <b>Total cash and cash equivalents at December 31</b>                    | <b>6,967,808</b>    | <b>7,855,216</b>   |

(\*) Presented for comparison purposes only.

The accompanying Notes 1 to 43 and appendices 1 to 5 are an integral part of the consolidated statement of cash flows for the year ended December 31, 2013.

**Notes to the consolidated financial statements of CaixaBank Group for 2013**

| CONTENT  | PAGE       |
|--|------------|
| <b>1. Corporate and other information</b>  | <b>15</b>  |
| <b>2. Accounting policies and measurement bases</b>  | <b>24</b>  |
| 2.1. Business combinations and basis of consolidation  | 24         |
| 2.2. Financial instruments   | 27         |
| 2.3. Derivatives and hedges  | 32         |
| 2.4. Foreign currency transactions   | 34         |
| 2.5. Recognition of income and expenses  | 34         |
| 2.6. Transfers of financial assets   | 35         |
| 2.7. Impairment of financial assets  | 35         |
| 2.8. Refinancing or restructuring operations   | 39         |
| 2.9. Mutual funds  | 40         |
| 2.10. Personnel expenses and post-employment obligations   | 41         |
| 2.11. Income tax   | 44         |
| 2.12. Tangible assets  | 45         |
| 2.13. Intangible assets  | 46         |
| 2.14. Inventories  | 47         |
| 2.15. Non-current assets held for sale   | 47         |
| 2.16. Provisions and contingencies   | 48         |
| 2.17. Statement of cash flows  | 48         |
| 2.18. Leases   | 49         |
| 2.19. Statements of changes in equity. Part A) Statement of comprehensive income                 | 50         |
| 2.20. Statements of changes in equity. Part B) Statement of total changes in equity              | 50         |
| 2.21. Insurance transactions   | 50         |
| <b>3. Risk management</b>  | <b>52</b>  |
| 3.1. Credit risk   | 54         |
| 3.2. Market risk   | 78         |
| 3.3. Liquidity risk  | 90         |
| 3.4. Operational risk  | 96         |
| 3.5. Actuarial risk  | 97         |
| 3.6. Audit, Internal Control and Regulatory Compliance   | 99         |
| 3.7. Internal control over financial reporting   | 101        |
| <b>4. Statement of cash flows</b>  | <b>102</b> |
| <b>5. Capital adequacy management</b>  | <b>102</b> |
| <b>6. Appropriation of profit</b>  | <b>105</b> |
| <b>7. Shareholder remuneration and earnings per share</b>  | <b>107</b> |
| <b>8. Business combinations, acquisition and disposal of ownership interests in subsidiaries</b> | <b>111</b> |
| <b>9. Segment information</b>  | <b>122</b> |
| <b>10. Remuneration of "key management personnel and executives"</b>                             | <b>124</b> |
| <b>11. Cash and deposits at central banks</b>  | <b>130</b> |
| <b>12. Held-for-trading portfolio (assets and liabilities)</b>                                   | <b>130</b> |
| <b>13. Available-for-sale financial assets</b>   | <b>133</b> |
| <b>14. Loans and receivables</b>   | <b>137</b> |
| 14.1. Loans and advances to credit institutions  | 138        |
| 14.2. Loans and advances to customers  | 138        |
| 14.3. Debt securities  | 143        |
| 14.4. Impairment allowances  | 144        |
| <b>15. Held-to-maturity investments</b>  | <b>145</b> |
| <b>16. Hedging derivatives (assets and liabilities)</b>  | <b>146</b> |
| <b>17. Non-current assets held for sale</b>  | <b>148</b> |
| <b>18. Investments</b>   | <b>150</b> |
| <b>19. Reinsurance assets</b>  | <b>157</b> |
| <b>20. Tangible assets</b>   | <b>158</b> |
| <b>21. Intangible assets</b>   | <b>161</b> |
| <b>22. Other assets and liabilities</b>  | <b>164</b> |

|  |            |
|--|------------|
| <b>23. Financial liabilities at amortized cost</b>   | <b>166</b> |
| 23.1. Deposits from credit institutions  | 167        |
| 23.2. Customer deposits  | 168        |
| 23.3. Marketable debt securities   | 168        |
| 23.4. Subordinated liabilities   | 176        |
| 23.5. Other financial liabilities  | 181        |
| <b>24. Liabilities under insurance contracts</b>   | <b>181</b> |
| <b>25. Provisions</b>  | <b>182</b> |
| 25.1. Provisions for pensions and similar obligations  | 183        |
| 25.2. Provisions for taxes and other legal contingencies   | 188        |
| 25.3. Contingent liabilities and commitments   | 188        |
| 25.4. Other provisions   | 189        |
| <b>26. Equity</b>  | <b>190</b> |
| 26.1. Shareholders' equity   | 191        |
| 26.2. Valuation adjustments  | 199        |
| 26.3. Non-controlling interests  | 200        |
| <b>27. Tax position</b>  | <b>201</b> |
| <b>28. Contingent liabilities and commitments</b>  | <b>205</b> |
| <b>29. Other significant disclosures</b>   | <b>206</b> |
| 29.1. Third-party funds managed by the Group   | 206        |
| 29.2. Asset securitizations  | 206        |
| 29.3. Securities deposits and investment services  | 212        |
| 29.4. Financial assets derecognized due to impairment  | 212        |
| 29.5. Geographic distribution of business volume   | 213        |
| <b>30. Interest and similar income</b>   | <b>214</b> |
| <b>31. Interest expense and similar charges</b>  | <b>214</b> |
| <b>32. Return on equity instruments</b>  | <b>215</b> |
| <b>33. Fees and commissions</b>  | <b>215</b> |
| <b>34. Gains/(losses) on financial assets and liabilities (net)</b>  | <b>216</b> |
| <b>35. Other operating income and expense</b>  | <b>217</b> |
| <b>36. Personnel expenses</b>  | <b>218</b> |
| <b>37. Other general administrative expenses</b>   | <b>219</b> |
| <b>38. Impairment losses on financial assets (net)</b>   | <b>221</b> |
| <b>39. Impairment losses on other assets (net)</b>   | <b>221</b> |
| <b>40. Gains/(losses) on disposal of assets not classified as non-current held for sale</b>                  | <b>222</b> |
| <b>41. Gains/(losses) on non-current assets held for sale not classified as discontinued operations</b>      | <b>223</b> |
| <b>42. Related-party transactions</b>  | <b>223</b> |
| <b>43. Other disclosure requirements</b>   | <b>227</b> |
| 43.1. Customer Ombudsman and Customer Care Service   | 227        |
| 43.2. Environmental information  | 229        |
| <b>Appendix 1. CaixaBank Group subsidiaries</b>  | <b>231</b> |
| <b>Appendix 2. Joint ventures of the CaixaBank Group (jointly controlled entities)</b>                       | <b>238</b> |
| <b>Appendix 3. Associates of the CaixaBank Group</b>   | <b>240</b> |
| <b>Appendix 4. Tax credit for reinvestment of extraordinary profit</b>                                       | <b>250</b> |
| <b>Appendix 5. Disclosure on the acquisition and disposal of ownership interests in subsidiaries in 2013</b> | <b>252</b> |

## Notes to the consolidated financial statements for the year ended December 31, 2013

CAIXABANK, SA AND COMPANIES COMPOSING THE CAIXABANK GROUP

As required by current legislation governing the content of consolidated financial statements, these notes to the consolidated financial statements complete, extend and discuss the consolidated balance sheet, consolidated income statement, consolidated statement of changes in equity and the consolidated statement of cash flows, and form an integral part of them to give a true and fair view of the equity and financial position of the CaixaBank consolidated group at December 31, 2013, and the results of its operations, the changes in consolidated equity and the cash flows during the year then ended.

### 1. Corporate and other information

#### Corporate information

CaixaBank, SA ("CaixaBank" or "the Parent") and its subsidiaries compose the CaixaBank Group ("the CaixaBank Group" or "the Group"). CaixaBank ("CaixaBank") is the bank through which Caixa d'Estalvis i Pensions de Barcelona ("la Caixa") carries on its business indirectly as a credit institution in accordance with its Bylaws. "la Caixa" is CaixaBank's majority shareholder, with a stake of 64.37% at December 31, 2013.

As a credit institution, subject to the rules and regulations issued by the Spanish and European Union economic and monetary authorities, "la Caixa" conducts universal banking activities, and provides substantial retail banking services indirectly through CaixaBank.

In accordance with Transitional Provision One of Law 26/2013 of December 27, as a savings bank that carries on its business indirectly as a credit institution through a banking entity, and given its characteristics, "la Caixa" must become a banking foundation by December 30, 2014. Until that time, it shall be governed by Law 31/85 of August 2, regulating the basic rules on governing bodies of savings banks, and implementing regulations and, where applicable, by the provisions of Royal-Decree Law 11/2010, of July 9, on the governing bodies and other matters relating to the legal framework for savings banks, including their taxation, and article 8.3.d) of Law 13/1985, of May 25, on investment ratios, capital and disclosure obligations for financial intermediaries.

CaixaBank was created through the transformation of Criteria CaixaCorp, SA, as part of the reorganization of the "la Caixa" Group. This reorganization culminated on June 30, 2011 with the entry of CaixaBank in the Bank of Spain's Registry of Banks and Bankers ("*Registro Especial de Bancos y Banqueros*") and its listing on the Spanish stock markets—as a bank—on July 1, 2011.

CaixaBank engages mainly in all manner of activities, operations, acts, contracts and services related to the banking sector in general, including the provision of investment services. As a bank, it is subject to the oversight of the Bank of Spain.

CaixaBank is also a public limited company (*sociedad anónima*) whose shares are admitted to trading on the Barcelona, Madrid, Valencia and Bilbao stock exchanges and on the continuous market, and have been included on the IBEX 35 since February 4, 2008. Therefore, CaixaBank is subject to the oversight of the Spanish Securities Market Regulator (*Comisión Nacional del Mercado de Valores* or CNMV). CaixaBank is also included in other international stock market indices, such as the Euro Stoxx Bank Price EUR, the MSCI Europe, the MSCI Pan-Euro, the FTSE4Good, a prestigious FTSE index that rates the investments of companies as sustainable on the basis of their corporate social responsibility practices, the FTSE Eurofirst 300, consisting of the 300 leading European companies by market capitalization, and the Dow Jones Sustainability Index, which reflects, *inter alia*, the company's commitment to sustainability and corporate reputation in its business activities and investments. It is also a constituent of the Advanced Sustainable Performance Index (ASPI), composed of the top 120 DD Euro Stoxx companies in terms of sustainable development performance.



## Basis of presentation

The consolidated financial statements have been prepared in accordance with the Commercial Code, International Financial Reporting Standards (hereinafter IFRSs) as adopted by the European Union through EU Regulations, in accordance with Regulation No. 1606/2002 of the European Parliament and of the Council of July 19, 2002 and subsequent amendments, and bearing in mind the provisions of Bank of Spain Circular 4/2004 of December 22 on Public and Confidential Financial Reporting Rules and Formats for Credit Institutions, which constitutes the adaptation of the IFRSs adopted by the European Union to Spanish credit institutions.

The financial statements were prepared from the accounting records of CaixaBank and the other group companies, and include certain adjustments and reclassifications required to apply the policies and criteria used by the group companies on a consistent basis with those of CaixaBank.

### ***Standards and interpretations issued by the International Accounting Standard Board (IASB) that became effective in 2013***

At the date of authorization for issue of these consolidated financial statements, the main standards and interpretations effective, the adoption of which by the Group did not have a significant impact on its consolidated financial statements, were as follows.

- ***IAS 1 Presentation of Financial Statements (Amendment).***

The amendment changes the disclosure of items presented in "Other comprehensive income" in the statement of comprehensive income. Items that could be reclassified (or "recycled") to profit or loss at a future point in time would be presented separately from items that will never be reclassified.

Contrary to previous ones, the amendment does not require presenting comprehensive income in a single statement. The final wording allows for the format used by the Group in its previous financial statements.

This standard did not have a major impact on the presentation of the financial information in the statement of comprehensive income.

- ***IAS 19 Employee Benefits (Amendment).***

The main change of the amendment to IAS 19, effective from January 1, 2013, is in the accounting treatment of defined benefit plans, as from then all actuarial gains and losses are recognized immediately in equity so that any surplus or deficit in the plan can be recognized in the consolidated balance sheet. In addition, interest costs and the expected return on plan assets are replaced in the new standard with an amount net of interest, calculated by applying the discount rate to the benefit liability (or asset). The amendment also entails changes in the presentation of the components of the expense in the statement of comprehensive income, which are grouped and presented differently.

The application of this standard did not have any effect on the Group's equity. The Entity recognized actuarial gains (losses) as income (expense). Therefore, with the application for the first time of this standard, the Group continued to recognize actuarial losses (gains) in its voluntary reserves.

- ***IFRS 7 Financial Instruments: Disclosures (Amendment).***

This amendment introduces new disclosure requirements for financial assets and financial liabilities shown net on the balance sheet, as well as for those financial instruments subject to a net compensation or similar agreement, regardless of whether they have been offset in accordance with IAS 32 *Financial Instruments: Presentation*.

The amendment of IFRS 7 did not result in any additional disclosures, as the analysis carried out by the Group to decide whether to present certain financial assets or liabilities on a net basis is in line with the clarification provided in the standard.

- **IFRS 13 *Fair Value Measurement*.**

IFRS 13 aims to provide the sole guidance for calculating the fair value of assets and liabilities when fair value measurement is required or permitted by other IFRSs. The new standard does not modify the prevailing measurement criteria established in other standards, and is applicable to measurements of both financial and non-financial assets and liabilities.

In addition, IFRS 13 modifies the current definition of fair value, introducing new considerations, and increases consistency and comparability in fair value measurement by adopting the “fair value hierarchy,” which is conceptually similar to that set out for certain financial instruments in IFRS 7 *Financial Instruments: Disclosures*.

The Group has analyzed the potential impact of the new definition of fair value in its measurements, resulting in changes to the determination of the fair value of the financial assets and liabilities measured at fair value.

- **IAS 12 *Income Taxes – Deferred Tax: Recovery of Underlying Assets (Amendment)*.**

The amendment includes an exception to the general principles of IAS 12 affecting deferred taxes on investment properties measured using the fair value model in IAS 40 *Investment Property*. In these cases, the amendment introduces a presumption regarding the measurement of applicable deferred taxes, whereby recovery of the carrying amount will normally be through sale. This presumption is refuted when this investment property is depreciable and the business model entails holding the property to earn economic benefits through its future use rather than through sale.

Given the nature of the amendment, its becoming effective did not have any impact on the Group.

### ***Standards and interpretations issued by the IASB but not yet effective***

At the date of authorization for issue of these consolidated financial statements, following are the main standards and interpretations issued by the IASB but not yet effective, either because their effective date is subsequent to the date of the consolidated financial statements or because they had not yet been endorsed by the European Union.

The Group has assessed the impacts arising from these standards and interpretations and has elected not to early adopt them, where possible, because it would have no significant impact.

| STANDARDS AND INTERPRETATIONS                                    | TITLE   | MANDATORY APPLICATION FOR ANNUAL PERIODS BEGINNING ON OR AFTER: |
|--|---|---|
| <b>Approved for use in the EU</b>                                |   |   |
| IFRS 10  | Consolidated Financial Statements   | January 1, 2014   |
| IFRS 11  | Joint Arrangements  | January 1, 2014   |
| IFRS 12  | Disclosure of Interests in Other Entities   | January 1, 2014   |
| Amendment to IAS 27  | Separate Financial Statements   | January 1, 2014   |
| Amendment to IAS 28  | Investments in Associates   | January 1, 2014   |
| Amendment to IAS 32  | Financial Instruments: Presentation   | January 1, 2014   |
| Amendments to IFRS 10, IFRS 11 and IFRS 12                       | Consolidated Financial Statements, Joint Arrangements and Disclosures of Interests in Other Entities: Transition Guidance | January 1, 2014   |
| Amendments to IFRS 10, IFRS 12 and IAS 27                        | Investment Entities   | January 1, 2014   |
| Amendment to IAS 36  | Recoverable Amount Disclosures for Non-Financial Assets   | January 1, 2014   |
| Amendment to IAS 39  | Novation of Derivatives and Continuation of Hedge Accounting  | January 1, 2014   |
| <b>Not approved for use in the EU</b>                            |   |   |
| IFRIC 21   | Levies  | January 1, 2014   |
| Amendment to IAS 19  | Defined Benefit Plans: Employee Contributions   | July 1, 2014  |
| Annual Improvements to IFRSs 2010-2012 Cycle and 2011-2013 Cycle | Minor corrections   | July 1, 2014  |
| IFRS 9   | Financial Instruments: Classification and Measurement   | N/A   |

• **IFRS 10 Consolidated Financial Statements.**

This standard was issued in conjunction with IFRS 11, IFRS 12 and the amendments to IAS 27 and IAS 28 (see below), replacing the current standards governing consolidation and recognition of subsidiaries, associates and joint ventures, as well as disclosure requirements.

Upon entry into force, this standard will replace the consolidation guidelines set out in the current IAS 27 *Consolidated and Separate Financial Statements* and in interpretation SIC 12 *Consolidation – Special Purpose Entities*.

The main change introduced in IFRS 10 is in the definition of control. Control is now defined through three required elements: power over the investee; exposure or rights to variable returns from the investee; and the ability to use power over the investee to affect the amount of these returns.

Adoption of the new definition of control is not expected to cause any significant changes in the list of entities controlled by the Group at present.

• **IFRS 11 Joint Arrangements.**

Upon entry into force, IFRS 11 replaces the current IAS 31 *Interests in Joint Ventures*. The fundamental change compared to the prevailing standard is the elimination of the proportionate consolidation option for jointly controlled entities. Under IFRS 11, these entities should be accounted for using the equity method. The standard also modifies certain nuances when analyzing joint arrangements, focusing on whether or not the arrangement is structured through a separate vehicle. The standard also defines two types of joint arrangements: joint operations and joint ventures.

The Group accounts for joint ventures using the equity method. Therefore, application of the new standard is not expected to have any impact.

- **IFRS 12 *Disclosure of Interests in Other Entities*.**

IFRS 12 groups together and extends the scope of all disclosure requirements regarding interests in subsidiaries, associates, joint ventures or other investees. The primary change with respect to current disclosure requirements is the new obligation to disclose interests in unconsolidated structured entities.

The application of this standard will increase the disclosure requirements in connection with associates and jointly controlled entities, especially regarding reconciliations between their contributions to profit or loss and attributable profit or loss.

- **IAS 27 *Separate Financial Statements (Amendment)*.**

This modification reissues the standard, given that from its entry into force its content will only refer to separate financial statements.

- **IAS 28 *Investments in Associates (Amendment)*.**

This modification reissues the standard, which now includes guidance on how to account for joint ventures, indicating that they shall henceforth be accounted for as associates, i.e., using the equity method.

- **IAS 32 *Financial Instruments: Presentation (Amendment)*.**

This amendment of IAS 32 provides additional clarification regarding the requirements for offsetting financial assets and financial liabilities shown on the balance sheet. IAS 32 already states that a financial asset and liability can only be offset if the entity currently has a legally enforceable right to set off the recognized amounts.

The amended implementation guidance states, *inter alia*, that to meet this condition, the right to offset should not be contingent on the occurrence of a future event and should be legally enforceable in the normal course of business, as well as in the event of breach, insolvency or bankruptcy of the entity and all its counterparties.

- **Amendments to IFRS 10, IFRS 11 and IFRS 12: *Consolidated Financial Statements, Joint Arrangements and Disclosures of Interests in Other Entities: Transition Guidance***

With the amendments, the IASB wanted to clarify certain issues regarding the transition provisions for these standards. It clarified the date of initial application as the beginning of the annual period in which IFRS 10 is applied for the first time. This is the date when investors should assess whether the consolidation conclusions are the same or different.

In addition, regarding comparative data, the amendments note that when the consolidation conclusion is the same at the date of initial application, no adjustments to comparative data are required. If the consolidation conclusion is different, adjustments must be made to comparative data, but only for the immediately preceding period.

- **IFRS 10, IFRS 12 and IAS 27 *Investment Entities (Amendment)*.**

The amendments introduce the definition of "Investment Entity" and exceptions whereby investees defined as an "Investment Entity" are not consolidated, but rather measured at fair value through profit or loss.

The amendments also set out disclosure requirements for entities defined as "Investment Entities."

- **IAS 36 *Recoverable Amount Disclosures for Non-Financial Assets (Amendment)*.**

This amendment proposes restricting current disclosures of the recoverable amount of an individual asset or a cash-generating unit to the reporting periods for which the entity has recognized or reversed an impairment loss.

It also introduces new disclosures when the recoverable amount is measured at fair value less costs of disposal and the entity has recognized or reversed an impairment loss. This amendment will require the entity to

disclose the level of the IFRS 13 fair value hierarchy and, within Level 2 or 3, to describe the main valuation techniques and key assumptions used, such as the current and previous discount rate.

- **IAS 39 *Novation of Derivatives and Continuation of Hedge Accounting (Amendment)*.**

This amendment allows entities to continue hedge accounting if a derivative, that had been designated as a hedging derivative, is novated, provided certain criteria are met for offsetting through a central counterparty, as a consequence of existing or newly introduced laws or regulations.

The amendment was made in response to changes in laws made to include the commitments by the G20 to improve transparency and regulatory oversight of over-the-counter (OTC) derivatives.

- **IFRIC 21 *Levies (Interpretation)*.**

The interpretation provides guidance on when to recognize a liability for a levy based on financial information of a period that is different to that when the activity that triggered payment occurred.

The interpretation clarifies that an entity recognizes a liability for a levy when the activity that triggers payment, as identified by the relevant legislation, occurs. For example, if the entity is required to pay a levy based on revenues generated from the previous period, but according to legislation it is only liable to pay if it is carrying out this activity on January 1 of the subsequent period, there is no constructive obligation until January 1. Therefore, it would not recognize the liability until that date.

- **IAS 19 *Defined Benefit Plan: Employee Contributions (Amendment)*.**

The amendment is issued to enable employees, under certain circumstances, to deduct contributions to defined benefit pension plans from the related service cost in the period in which they are paid without having to make estimations to attribute them to each year of service. Contributions from employees or third parties set out formally in a benefit plan are recognized as follows:

- If the contribution is independent of the number of years of service, it can be recognized as a deduction from the service cost in the period in which the benefit is paid (this is an accounting option that must be applied consistently over time).
- If the contribution depends on a specific number of years of service, it must be attributed to these periods of service.

- **Improvements to IFRSs 2010-2012 Cycle.**

This improvements cycle has been completed, with amendments to the following standards:

- IFRS 2 *Share-Based Payment*: Amends the definitions of “vesting condition” and “market condition” and adds definitions for “performance condition” and “service condition.”
- IFRS 3 *Business Combinations*: Contingent consideration that is classified as an asset or liability shall be measured at fair value at each reporting period, irrespective of whether it is a financial instruments or a financial asset or financial liability, with the corresponding gain or loss recognized in profit or loss.
- IFRS 8 *Operating Segments*: The amendment requires entities to disclose the factors that are used by Management to identify its reportable segments when operating segments have been aggregated. In addition, the total of the reportable segments’ assets must reconcile with the entity’s total assets.
- IFRS 13 *Fair Value Measurement*: The basis for conclusions of IFRS 13 is amended to clarify that the issue of IFRS 13 does not remove the ability to measure short-term receivables and payables with no stated interest rate without discounting, when the effect of not discounting is immaterial.
- IAS 16 *Property, Plant and Equipment* and IAS 38 *Intangible Assets*: The amendment clarifies the requirements when an item of property, plant and equipment or an intangible asset is revalued, the gross carrying amount is restated in a manner consistent with the revaluation of the carrying amount. The accumulated depreciation is the difference between the gross and the carrying amount after the revaluation.

– IAS 24 *Related Party Disclosures*: Amounts paid or payable to management entities or entities that provide management personnel services should be disclosed, as these are deemed to be related parties.

- **Improvements to IFRSs 2011-2013 Cycle.**

This improvements cycle has been completed, with amendments to the following standards:

- IFRS 3 *Business Combinations*: Clarifies that this standard excludes the formation of joint arrangements in the financial statements of the joint venture or joint arrangement itself.
- IFRS 13 *Fair Value Measurement*: Amends the scope exception for measuring the fair value of a group of financial assets and liabilities on a net basis, which includes all contracts that are within the scope of IAS 39 or IFRS 39, even if they do not meet the definitions of financial assets or financial liabilities in IAS 32.
- IAS 40 *Investment Property*: The amendment clarifies that IAS 40 and IFRS 3 are not mutually exclusive and that both can be applied. Therefore, when an entity acquires investment property, it has to determine whether it acquires investment property as defined in IAS 40 or whether the transaction is the acquisition of a business combination.

- **IFRS 9 *Financial Instruments: Classification and Measurement*.**

IFRS 9 will replace the part of IAS 39 that deals with classification and measurement of financial instruments. There are some major differences with respect to the current standard regarding financial assets. These include the approval of a new classification model based on only two categories: amortized cost and fair value, entailing the elimination of the current classifications of the held-to-maturity investments and available-for-sale financial assets categories; a single impairment method only for assets carried at amortized cost and the non-separation of embedded derivatives in financial asset contracts.

Regarding financial liabilities, the categories proposed in IFRS 9 are the same as those currently included in IAS 39. Therefore, there should not be any major differences except for the requirement to recognize changes in fair value related to credit risk as a component of equity for financial liabilities under the fair value option.

Management estimates that the future application of IFRS 9 will have a significant impact on the financial assets and liabilities currently reported. The Group is currently analyzing all the future impacts of the adoption of this amendment and is unable to provide a reasonable estimate of its impact until this analysis has been carried out.

The date of application of IFRS 9 has not been established until the standard is complete. In this respect, mandatory application is not expected to be before annual periods beginning on or after January 1, 2017.

## **Responsibility for the information and for the estimates made**

The financial statements of CaixaBank and the consolidated financial statements of the CaixaBank Group for 2013 were authorized for issue by the Board of Directors at a meeting held on February 27, 2014. These financial statements have not yet been approved by the Annual General Meeting. However, the Board of Directors of CaixaBank expects they will be approved without any changes. The financial statements of CaixaBank and the CaixaBank Group's consolidated financial statements for 2012 were approved at the Ordinary Annual General Meeting held on April 25, 2013, and are presented solely for the purpose of comparison with the figures for 2013.

The preparation of the financial statements required Senior Management of CaixaBank and consolidated companies to make certain judgments, estimates and assumptions in order to quantify certain of the assets, liabilities, revenues, expenses and obligations shown in them. These estimates relate primarily to:

- Impairment losses on certain financial assets and the related guarantees (Notes 13 to 15)
- The measurement of goodwill and intangible assets (Note 21)
- The useful life of and impairment losses on other intangible assets and tangible assets (Notes 20 and 21)

- Impairment losses on non-current assets held for sale (Note 17)
- The measurement of investments in jointly controlled entities and associates (Note 18)
- Actuarial assumptions used to measure liabilities arising from insurance contracts (Note 24)
- Actuarial assumptions used to measure post-employment liabilities and commitments (Note 25)
- The fair value of certain financial assets and liabilities (Note 2.2)
- The measurement of the provisions required to cover labor, legal and tax contingencies (Note 25)
- The fair value of assets, liabilities and contingent liabilities in the context of the purchase price allocation in business combinations (Note 8)
- The income tax expense based on the income tax rate expected for the full year and the capitalization and recoverability of tax assets (Note 27)

These estimates were made on the basis of the best information available at the date of preparation of these financial statements. However, events may occur that make it necessary for them to be changed in future periods.

The accounting principles and policies and the measurement bases established by the IFRSs are generally consistent with those established by Bank of Spain Circular 4/2004 and are described in Note 2. No policy which differs from the aforementioned policies and has a material effect on the financial statements was used.

### **Comparison of information and changes in scope of consolidation**

IFRSs require that the information presented in the consolidated financial statements for different periods be consistent. In 2013, there were no significant amendments with respect to the accounting regulations applicable that affected the comparability of information (see Note 2).

However, the information at December 31, 2012 has been restated to reflect the final accounting for the business combination with Banca Cívica, detailed in Note 8, which differs from that included in the 2012 consolidated financial statements authorized for issue by the Board of Directors on February 21, 2013.

The information related to 2012 contained in these consolidated financial statements is presented solely for purposes of comparison.

The most significant changes in the consolidation scope in 2013 are detailed in Note 8.

In comparing the income statement for the year ended December 31, 2013 with that of the previous year, it should be noted that the figures at December 31, 2013 included the impacts of the business combinations with Banca Cívica for 12 months, while those at December 31, 2012 included the contribution to profit and loss from the date of the transaction for accounting purposes, which was July 1, 2013. It should also be noted that the business combination with Banco de Valencia was recognized with effect for accounting purposes on January 1, 2013.

### **Investments in credit institutions**

In accordance with the provisions of Royal Decree 1245/1995 on the disclosure of shareholdings, "la Caixa" held an ownership interest in CaixaBank of 64.37% at December 31, 2013.

In addition, at December 31, 2013, the CaixaBank Group held no ownership interest equal to or greater than 5% of the capital or voting rights of any credit institution other than the investments in subsidiaries and associates listed in Appendix 1 and, except for "la Caixa," no Spanish or foreign credit institution or group including a credit institution held an ownership interest equal to or greater than 5% of the capital or voting rights of any of the credit institutions that are subsidiaries of the CaixaBank Group.

## Minimum reserve ratio

Throughout 2013, CaixaBank complied with the minimum reserve ratio required by applicable regulations.

## Deposit guarantee fund

Following the enactment of Royal Decree-Law 19/2011, of December 2, the annual contribution to the Deposit Guarantee Fund of Credit Institutions was set at 2 per thousand of the calculation basis of guaranteed deposits.

In addition, at its meeting of July 30, 2012, the Management Committee of the Deposit Guarantee Fund agreed to recognize a shortfall among the members, estimated based on the contributions as at December 31, 2011, which may be settled through equal annual installments over the next 10 years. These contributions may be deducted from the entities' ordinary annual contributions up to the amount of this ordinary contribution. In this respect, at December 31, 2013, the Group recognized a financial liability equal to the present value of the payment commitments assumed and to be settled in the coming years for an amount of €288,492 thousand and an asset account for the same amount to recognize accrual of the payment in the income statement over the entire settlement period.

The contributions made in 2013 amounted to €286,303 thousand and included the shortfall indicated in the preceding paragraph, recognized under "Other operating expenses" in the accompanying condensed consolidated income statement (see Note 35).

Lastly, to perform the duties of the Deposit Guarantee Fund for Credit Institutions set out in Royal Decree-Law 6/2013, of March 22, a one-off extraordinary shortfall was determined of 3 per thousand of eligible deposits at December 31, 2013, to be settled according to the schedule and subject to the deductions envisaged by the Management Committee of the Deposit Guarantee Fund.

An amount of €16,552 thousand was recognized in the 2013 income statement corresponding to the first payment, equivalent to two-fifths of the total amount payable after deductions (see Note 35). At the date of authorization for issue of the consolidated financial statements, the Management Committee of the Deposit Guarantee Fund had not notified the entities affected of the settlement schedule for the rest of the payments of the shortfall.

## Acquisition of Banco de Valencia

As explained in detail in Note 8, CaixaBank completed the acquisition of Banco de Valencia on February 28, 2013, after obtaining the required administrative approvals and authorizations and under the terms and conditions agreed with the Fund for Orderly Bank Restructuring (FROB) on November 27, 2012.

On April 4, 2013, the Boards of Directors of CaixaBank and Banco de Valencia approved the Joint Merger Project between CaixaBank (absorbing company) and Banco de Valencia (absorbed company). The merger deed was filed with the Companies Register on July 19, 2013.

## Events after the reporting period

On January 16, 2014, CaixaBank, through an accelerated book build among institutional and/or qualified investors, sold a package of 4,189,139 shares of Bolsas y Mercados Españoles, Sociedad Holding de Mercados y Sistemas Financieros, SA ("BME"), representing approximately 5.01% of that company's share capital and CaixaBank's entire holding in BME. All shares were placed with institutional and/or qualified investors.

The share placement amounted to €124 million, at a sale price of €29.60 per share. The consolidated gross capital gains earned on this operation amounted to €47 million.



## 2. Accounting policies and measurement bases

The principal accounting policies and measurement bases used in the preparation of the consolidated financial statements of the CaixaBank Group for 2013 were as follows:

### 2.1. Business combinations and basis of consolidation

In addition to data relating to the parent company, the consolidated financial statements also contain information on subsidiaries, jointly controlled entities and associates. The procedure for integrating the assets and liabilities of these companies depends on the type of control or influence exercised.

#### Subsidiaries

The Group considers as subsidiaries companies over which it has the power to exercise control. Control is evidenced when it has:

- power to direct the relevant activities of the investee, i.e. the rights (legal, statutory or through agreements) that give the ability to direct the activities of the investee that significantly affect the investee's returns;
- the present (practical) ability to exercise the rights to exert power over the investee to affect its returns and;
- exposure, or rights, to variable returns from its involvement with the investee.

In general, voting rights give the ability to direct the relevant activities of a subsidiary. To calculate voting rights, all direct and indirect voting rights, as well as potential voting rights (e.g. call options on equity instruments of the subsidiary) are considered. In some circumstances, a company may have control to direct the activities without holding a majority of the voting rights, such as when the remaining voting rights are widely dispersed, when it holds more than any other holder, or when there is a contractual arrangement with other vote holders to grant their votes.

In circumstances when it is difficult to determine whether an investor's rights are sufficient to give it power over an investee, the investor considers whether it has the practical ability to direct the relevant activities unilaterally. Relevant activities include establishing financial and operating decisions, or appointing and remunerating management bodies, among other.

The financial statements of the subsidiaries are consolidated, without exception, on the grounds of their activity, with those of CaixaBank using the full consolidation method, which consists of the aggregation of the assets, liabilities, equity, income and expenses of a similar nature included in their separate financial statements. The carrying amount of direct and indirect investments in the share capital of subsidiaries is eliminated in proportion to the percentage of ownership in the subsidiaries held by virtue of these investments. All other balances and transactions between consolidated companies are eliminated on consolidation.

The share of third parties in the equity and profit and loss of the CaixaBank Group is shown under "Non-controlling interests" in the consolidated balance sheet and "Loss attributable to non-controlling interests" on the consolidated income statement, respectively (see Note 26).

When control of a company is acquired, its assets, liabilities and contingent liabilities are measured at their fair value at that date. Positive differences between acquisition cost and the fair value of the net identifiable assets acquired is recognized as goodwill. Negative differences are recognized in the income statement at the acquisition date. The results of subsidiaries acquired during the year are consolidated from the date of acquisition. Similarly, the results of subsidiaries that are no longer classified as subsidiaries in the year are consolidated at the amount generated from the beginning of the year up to the date on which control is lost.

Acquisitions and disposals in a subsidiary without a change of control are accounted for as equity transactions, with no gain or loss recognized in the income statement. The difference between the consideration paid or received and the decrease or increase in the amount of non-controlling interests, respectively, is recognized in reserves.

According to IAS 27, on loss of control of a subsidiary, the assets, liabilities, non-controlling interests and other items recognized in valuation adjustments are derecognized, and the fair value of the consideration received and any retained investment recognized. The difference is recognized in the consolidated income statement.

Regarding non-monetary contributions to jointly controlled entities, the IASB recognized a conflict in standard between IAS 27, under which on the loss of control, any investment retained is measured at fair value and the full gain or loss on the transaction is recognized in the income statement, and paragraph 48 of IAS 31 and the interpretation SIC 13, which, for transactions under their scope restrict gains and losses to the extent of the interest attributable to the other equity holders of the jointly controlled entity. The Group has elected to apply, in a consistent manner, the provisions of IAS 27 to transactions under the scope of these standards.

For special purpose entities, such as those that provide Group customers with access to certain investments or transfer certain risks to third parties, the criteria set out in the preceding paragraphs of this note are applied to determine whether control is held and whether to consolidate or not. These entities include securitization funds (see Notes 2.6 and 29.2).

Appendix 1 to the notes provides relevant information on these entities and Note 8 information on the most significant acquisitions and disposals of subsidiaries in 2013 and 2012.

### **Joint ventures (jointly controlled entities)**

The Group considers as jointly controlled entities those which are not subsidiaries and which are controlled jointly with other shareholders under a contractual arrangement. In these cases, decisions on relevant activities generally require the unanimous consent of the venturers that share control. The Group holds a 67% stake in Inversiones Alaris, SL, head of a group of companies operating in the healthcare sector, which by virtue of an agreement with other shareholders it considers a jointly controlled entity even though it holds the majority of the voting rights.

In accordance with IAS 31, as a general rule the CaixaBank Group uses the equity method of accounting for jointly controlled entities (see the section on "Associates" in this Note).

The amortization of intangible assets with a defined useful life identified as a result of a Purchase Price Allocation (PPA) is recognized with a charge to "Share of profit (loss) of entities accounted for using the equity method" on the income statement.

Relevant information on these companies is disclosed in Appendix 2.

### **Associates**

Associates are companies over which the CaixaBank Group exercises significant direct or indirect influence, but which are not subsidiaries or jointly controlled entities. In the majority of cases, significant influence is understood to exist either when it holds 20% or more of the voting power of the investee. If it holds less than 20%, significant influence is evidenced by the circumstances indicated in IAS 28. The existence of significant influence is usually evidenced by representation on the board of directors, participation in policy-making processes, material transactions between the entity and its investee, interchange of managerial personnel or the provision of essential technical information.

Exceptionally, investees in which more than 20% of the voting rights is held, but it can clearly be demonstrated that significant influence does not exist, and therefore the CaixaBank Group effectively does not have the power to govern the entity's financial and operation policies, are not considered subsidiaries. Based on these

criteria, at December 31, 2013 and 2012, the Group held a number of equity investments ranging from 20% to 49.9% classified under "Available-for-sale financial assets" in the balance sheet. The most significant were the investments in the Isolux Group and Inversiones Financieras Agval, SL.

The Group classifies certain investees in which it holds less than 20% as associates. In all of them, the investment strategy and commitment are long term, there is representation on the companies' governing bodies and important business ties through commercial agreements and joint ventures, among others, which evidence significant influence. Specifically, there is significant influence over:

- The Bank of East Asia (BEA): the relationship with this investee, which was classified as an associate in 2009, began in 2007. There is a strategic and exclusive partnership agreement with this company, whereby BEA is the springboard for expansion of the CaixaBank Group's banking business in Asia-Pacific. In this respect, a joint venture with BEA, Brilliance Automotive, a Chinese car maker, and Finconsum, a CaixaBank subsidiary, is in the process of being set up to create an auto financing company for the Chinese market. In addition, CaixaBank's Chairman is a member of BEA's Board of Directors and Nomination Committee, and BEA's Chairman is a member of CaixaBank's Board of Directors. There are also collaboration agreements between the foundations of the BEA and "la Caixa." At December 31, 2013, the Group's stake was 16.51%.
- Erste Bank: the relationship with this investee, which was classified as an associate in 2009, began in 2008. There is a preferred partnership agreement between Erste Bank's controlling shareholder (the Erste Foundation) and CaixaBank that confirms the amicable nature and long-term outlook of the investment, a corporate and sales collaboration agreement between Erste Bank and CaixaBank, and a collaboration agreement between Erste Foundation and "la Caixa." CaixaBank's CEO is a member of Erste Bank's Board of Directors and Strategy Committee. At December 31, 2013, the Group's stake was 9.12%.
- GFI Inbursa: the relationship with this investee began in 2008, with the acquisition of a 20% stake. GFI Inbursa has been classified as an associate since that time. CaixaBank has a shareholder agreement with GFI Inbursa's controlling shareholders. In 2013, CaixaBank sold shares representing slightly more than half of its original investment and amended the shareholder agreement entered into in 2008 to adapt to its new shareholding. GFI Inbursa's Board of Directors has two members related to CaixaBank, including its CEO, who is also a member of GFI Inbursa's Audit Committee. In addition, a CaixaBank manager appointed in GFI Inbursa to facilitate information and technical knowledge sharing between the two companies is a member of its Management Committee. At December 31, 2013, the Group's stake was 9.01%.
- Repsol: With a stake of 12.02% at December 31, 2013, CaixaBank is currently Repsol's largest shareholder. Since it was created, CaixaBank has always held a relevant position in Repsol's shareholder structure and on its Board of Directors. CaixaBank's Chairman and CEO are Repsol directors. Its Chairman is also the First Vice Chairman and Member of Repsol's Delegate Committee, while its CEO is also the Chairman of Repsol's Strategy, Investment and Corporate Responsibility Committee and Member of its Nomination and Compensation Committee. Meanwhile, Repsol and "la Caixa" have a shareholder agreement governing joint control of Gas Natural SDG, SA.

In the consolidated financial statements, investments in associates are accounted for using the "equity method," i.e. in the proportion of the Group's share of the assets of the investee, after adjusting for dividends received and other equity eliminations. The profits and losses arising from transactions with an associate are eliminated to the extent of the Group's interest in the share capital of the associate. The Group's share of the profit or loss according to its economic stake is recognized in the income statement.

The amortization of intangible assets with a defined useful life identified as a result of a Purchase Price Allocation (PPA) is recognized with a charge to "Share of profit (loss) of entities accounted for using the equity method" on the income statement.

Relevant information on these entities is disclosed in Appendix 3.

## Business combinations

Accounting standards define business combinations as the combination of two or more entities within a single entity or group of entities. "Acquirer" is defined as the entity which, at the date of acquisition, obtains control of another entity.

For business combinations in which the Group obtains control, the cost of the combination is calculated. Generally, it will be the fair value of the consideration transferred. This consideration includes the assets transferred by the acquirer, the liabilities assumed by the acquirer to former owners of the acquiree and the equity interests issued by the acquirer.

In addition, the acquirer recognizes, at the acquisition, any difference between:

- i) the aggregate of the fair value of the consideration transferred, of the non-controlling interests and the previously held equity interest in the company or business acquired and;
- ii) the net amount of the identifiable assets acquired and liabilities assumed, measured at their fair value.

Any positive difference is recognized under "Intangible assets – Goodwill" in the balance sheet provided it is not attributable to specific assets or identifiable intangible assets of the company or business acquired. Any negative difference is recognized under "Negative goodwill in business combinations" in the income statement.

## 2.2. Financial instruments

### Classification of financial assets and liabilities

Financial assets are classified in the balance sheet for management and measurement purposes under the categories of "Financial assets held for trading," "Other financial assets at fair value through profit or loss," "Available-for-sale financial assets," "Loans and advances" and "Held-to-maturity investments," unless they must be presented under "Non-current assets held for sale" or relate to "Cash and deposits at central banks," "Adjustments to financial assets – macro-hedges" or "Hedging derivatives," which are presented separately.

Meanwhile, financial liabilities are classified into the categories of "Financial liabilities held for trading," "Other financial liabilities at fair value through profit or loss" and "Financial liabilities at amortized cost," unless they should be presented under "Liabilities associated with non-current assets held for sale" or related to "Adjustments to financial liabilities – macro-hedges" or "Hedging derivatives," which must be presented separately.

**Held for trading:** comprises mainly financial assets or liabilities acquired or issued for the purpose of selling in the short term or which are part of a portfolio of identified financial instruments that the Group manages together and for which there is evidence of a recent pattern of short-term profit-taking. The held-for-trading portfolio also covers short positions arising from sales of assets acquired temporarily under a non-optional reverse repurchase agreement or borrowed securities. Also included in the held-for-trading portfolio are derivative asset and liabilities that do not meet the definition of a financial guarantee contract and have not been designated as hedging instruments.

**Other financial assets and liabilities at fair value through profit and loss:** includes financial instruments designated by the CaixaBank Group upon initial recognition, e.g. hybrid financial assets or liabilities mandatorily measured at fair value and financial assets managed as a group with "Liabilities under insurance contracts" measured at fair value, or with financial derivatives, the purpose of which is to mitigate the exposure to changes in fair value, or managed as a group with financial liabilities and derivatives to mitigate the overall exposure to interest rate risk. In general, the category includes all financial assets when such designation eliminates or significantly reduces a measurement or recognition inconsistency (accounting mismatches) that would otherwise arise. Financial instruments in this category must be subject at all times to an integrated and

consistent measurement system, management and control of risks and returns permitting verification that risk has effectively been mitigated. Financial assets and liabilities may only be included in this category on the date they are acquired or originated.

**Available-for-sale financial assets:** includes debt and equity instruments not classified under any of the preceding categories.

**Loans and receivables:** includes financing granted to third parties through ordinary lending and credit activities carried out by the CaixaBank Group, receivables from purchasers of goods and services it renders, and for debt securities not quoted or quoted in markets that are not sufficiently active.

**Held-to-maturity investments:** debt securities traded in an organized market with fixed or determinable payments and fixed maturity dates that the Entity has the positive intention and ability to hold to maturity.

**Financial liabilities at amortized cost:** includes financial liabilities not classified as financial liabilities in the held-for-trading portfolio or as other financial liabilities at fair value through profit or loss. The balances recognized in this category, irrespective of the substances of the contractual arrangement and maturity of such liabilities, arise from the ordinary deposit-taking activities of credit institutions.

## Measurement

When initially recognized on the balance sheet, all financial instruments are measured at fair value, which, in the absence of evidence to the contrary, is the transaction price.

Subsequently, at a specified date, the fair value of a financial instrument is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. The most objective reference for the fair value of a financial instrument is the price that would be paid for it on an organized, transparent and deep market. Accordingly, the quoted or market price is used.

If there is no market price, fair value is estimated on the basis of the price established in recent transactions involving similar instruments and, in the absence thereof, of valuation techniques commonly used by the international financial community, always taking into account the specific features of the instrument to be measured and, in particular, the various types of risk associated with it.

Derivatives are recognized in the balance sheet at fair value. When derivatives are entered into, in the absence of evidence to the contrary, fair value is the transaction price. The derivative is recognized as an asset if the fair value is positive and a liability if it is negative. For derivatives classified in Levels 1 and 2 of the fair-value hierarchy, if the price differs from the fair value when the derivative is entered into, the difference is recognized immediately in the income statement.

Subsequent changes in fair value of derivatives are recognized in the income statement under "Gains/(losses) on financial assets and liabilities (net)" except with cash flow hedges, in which case they are recognized under "Valuation adjustments – Cash flow hedges" in equity. In 2013, CaixaBank made improvements to the valuation techniques for measuring derivatives to allow for the inclusion of the impact of default risk, including own credit risk in estimating the fair value of these instruments. The impact of the re-estimation was the recognition of €100 million under "Gains/(losses) on financial assets and liabilities" in the accompanying income statement for 2013.

"Loans and receivables" and "Held-to-maturity investments" are measured at amortized cost. Amortized cost is acquisition cost, minus principal repayments and plus or minus the cumulative amortization (as reflected in the income statement by the effective interest rate method) of any difference between the initial amount and the maturity amount and, in the case of assets, minus any reduction for impairment.

The effective interest rate is the discount rate that exactly equates the initial value of a financial instrument to the estimated cash flows for all items until the instrument matures or is canceled. For fixed-rate financial

instruments, the effective interest rate coincides with the contractual interest rate plus any commission or transaction costs included in it yield. For floating-rate financial instruments, the effective interest rate is calculated as a fixed rate until the next reference rate reset.

In general, financial liabilities are measured at amortized cost. However, financial instruments included in "Financial liabilities held for trading," "Other financial liabilities at fair value through profit or loss" and financial instruments designed as hedged items in fair value hedges or hedging instruments are measured at fair value.

All financial instruments are classified into one of the following levels using the following hierarchy for determining fair value by valuation technique:

Level 1: on the basis of quoted prices in organized markets.

Level 2: using valuation techniques in which the assumptions correspond to directly or indirectly observable market data or to quoted prices on organized markets for similar instruments.

Level 3: valuation techniques used in which certain of the significant assumptions are not supported by directly observable market data.

The fair value breakdown by methods used to calculate the fair value of the financial instruments held by the CaixaBank Group at December 31, 2013 and 2012 is as follows:

## Assets

| (Thousands of euros)   | 31/12/2013        |                   |                    | 31/12/2012        |                   |                    |
|--|-------------------|-------------------|--------------------|-------------------|-------------------|--------------------|
|  | LEVEL 1           | LEVEL 2           | LEVEL 3            | LEVEL 1           | LEVEL 2           | LEVEL 3            |
| <b>Financial assets held for trading (Note 12)</b>                 | <b>3,257,215</b>  | <b>6,745,228</b>  | <b>0</b>           | <b>1,201,184</b>  | <b>14,717,079</b> | <b>7,188</b>       |
| Debt securities  | 3,153,336         | 440,075           |                    | 1,090,531         | 392,004           | 7,188              |
| Equity instruments   | 95,756            |                   |                    | 85,840            |                   |                    |
| Trading derivatives  | 8,123             | 6,305,153         |                    | 24,813            | 14,325,075        |                    |
| <b>Other financial assets at fair value through profit or loss</b> | <b>450,206</b>    |                   |                    | <b>254,641</b>    |                   |                    |
| <b>Available-for-sale financial assets (Note 13)</b>               | <b>51,479,092</b> | <b>3,273,868</b>  | <b>1,697,078</b>   | <b>45,276,686</b> | <b>4,325,325</b>  | <b>1,671,915</b>   |
| Debt securities  | 48,295,938        | 3,273,759         | 547,476            | 42,400,678        | 4,325,231         | 436,737            |
| Equity instruments   | 3,183,154         | 109               | 1,149,602          | 2,876,008         | 94                | 1,235,178          |
| <b>Loans and receivables (Note 14)</b>                             | <b>1,045,463</b>  | <b>625,288</b>    | <b>228,743,502</b> | <b>880,387</b>    | <b>0</b>          | <b>231,751,259</b> |
| Loans and advances to credit institutions                          |                   |                   | 5,891,260          |                   |                   | 7,836,736          |
| Loans and advances to customers                                    |                   |                   | 221,357,323        |                   |                   | 221,180,914        |
| Debt securities  | 1,045,463         | 625,288           | 1,494,919          | 880,387           |                   | 2,733,609          |
| <b>Held-to-maturity investments (Note 15)</b>                      | <b>7,227,049</b>  | <b>10,867,055</b> |                    | <b>5,839,313</b>  | <b>2,965,135</b>  |                    |
| <b>Hedging derivatives (Note 16)</b>                               |                   | <b>4,572,762</b>  |                    |                   | <b>6,283,248</b>  |                    |
| <b>Total</b>   | <b>63,459,025</b> | <b>26,084,201</b> | <b>230,440,580</b> | <b>53,452,211</b> | <b>28,290,787</b> | <b>232,430,362</b> |

## Liabilities

| (Thousands of euros)  | 31/12/2013       |                  |                    | 31/12/2012       |                   |                    |
|---|------------------|------------------|--------------------|------------------|-------------------|--------------------|
|   | LEVEL 1          | LEVEL 2          | LEVEL 3            | LEVEL 1          | LEVEL 2           | LEVEL 3            |
| <b>Financial liabilities held for trading (Note 12)</b>                 | <b>1,614,651</b> | <b>6,275,992</b> | <b>0</b>           | <b>1,516,848</b> | <b>14,403,114</b> | <b>8,129</b>       |
| Trading derivatives   | 16,981           | 6,252,244        |                    | 46,075           | 14,325,503        | 8,129              |
| Short positions   | 1,597,670        | 23,748           |                    | 1,470,773        | 77,611            |                    |
| <b>Other financial liabilities at fair value through profit or loss</b> | <b>1,252,065</b> |                  |                    | <b>1,019,706</b> |                   |                    |
| <b>Financial liabilities at amortized cost (Note 23)</b>                | <b>0</b>         | <b>0</b>         | <b>263,118,358</b> | <b>0</b>         | <b>0</b>          | <b>267,463,656</b> |
| Deposits from central banks   |                  |                  | 20,049,617         |                  |                   | 32,976,828         |
| Deposits from credit institutions                                       |                  |                  | 21,182,596         |                  |                   | 18,334,133         |
| Customer deposits   |                  |                  | 175,717,305        |                  |                   | 160,104,774        |
| Marketable debt securities  |                  |                  | 38,056,299         |                  |                   | 46,417,318         |
| Subordinated liabilities  |                  |                  | 4,824,649          |                  |                   | 5,914,269          |
| Other financial liabilities   |                  |                  | 3,287,892          |                  |                   | 3,716,334          |
| <b>Hedging derivatives (Note 16)</b>                                    |                  | <b>1,487,432</b> |                    |                  | <b>1,807,504</b>  |                    |
| <b>Total</b>  | <b>2,866,716</b> | <b>7,763,424</b> | <b>263,118,358</b> | <b>2,536,554</b> | <b>16,210,618</b> | <b>267,471,785</b> |

Thanks to improved liquidity in fixed-income markets, the measurement procedures of certain debt securities assigned to Level 3 in the fair value hierarchy in 2012 were reviewed. In 2013, all the significant inputs for measuring most of these assets, which relate mainly to Spanish public debt issuers, were observable data, allowing for their reclassification to Level 2 in the fair value hierarchy.

There were no significant transfers or reclassifications among levels in 2013 other than those mentioned in the preceding paragraph.

Movements in Level 3 balances in 2013 and 2012 were as follows:

### Level 3 movements -2013

| (Thousands of euros)  | FINANCIAL INSTRUMENTS AT FAIR VALUE THROUGH PROFIT OR LOSS |                     | AVAILABLE-FOR-SALE FINANCIAL ASSETS |                    | FINANCIAL LIABILITIES AT AMORTIZED COST |                       |
|---|--|---------------------|-------------------------------------|--------------------|---|-----------------------|
|   | DEBT SECURITIES  | TRADING DERIVATIVES | DEBT SECURITIES                     | EQUITY INSTRUMENTS | LOANS AND RECEIVABLES                   | FINANCIAL LIABILITIES |
| <b>Balance at 31/12/2012</b>  | <b>7,188</b>   | <b>(8,129)</b>      | <b>436,737</b>                      | <b>1,235,178</b>   | <b>230,751,259</b>                      | <b>(267,463,656)</b>  |
| Addition due to integration of Banca Cívica   |  |                     |                                     | 7,208              |   |                       |
| Total gains or losses   |  |                     |                                     |                    |   |                       |
| To profit and loss  | (31)   | 8,129               |                                     | (118,351)          |   |                       |
| To equity valuation adjustments   |  |                     | 10,120                              | 12,788             |   |                       |
| Acquisitions  | 200  |                     | 467,733                             | 67,614             |   |                       |
| Reclassification to/from Level 3  |  |                     | (296,254)                           |                    |   |                       |
| Settlements and others  | (7,357)  |                     | (70,860)                            | (54,835)           |   |                       |
| Net variation in financial instruments at amortized cost                            |  |                     |                                     |                    | (2,007,757)                             | 4,345,298             |
| <b>Balance at 31/12/2013</b>  | <b>0</b>   | <b>0</b>            | <b>547,476</b>                      | <b>1,149,602</b>   | <b>228,743,502</b>                      | <b>(263,118,358)</b>  |
| <b>Total gains/(losses) in the year for instruments held at the end of the year</b> | <b>31</b>  | <b>(8,129)</b>      | <b>(10,120)</b>                     | <b>105,563</b>     | <b>0</b>                                | <b>0</b>              |

### Level 3 movements -2012

| (Thousands of euros)  | FINANCIAL INSTRUMENTS AT FAIR VALUE THROUGH PROFIT OR LOSS |                     | AVAILABLE-FOR-SALE FINANCIAL ASSETS |                    | FINANCIAL LIABILITIES AT AMORTIZED COST |                       |
|---|--|---------------------|-------------------------------------|--------------------|---|-----------------------|
|   | DEBT SECURITIES  | TRADING DERIVATIVES | DEBT SECURITIES                     | EQUITY INSTRUMENTS | LOANS AND RECEIVABLES                   | FINANCIAL LIABILITIES |
| <b>Balance at 31/12/2011</b>  | <b>1,570</b>   | <b>(5,437)</b>      | <b>1,157,270</b>                    | <b>113,443</b>     | <b>195,146,035</b>                      | <b>(201,525,294)</b>  |
| Addition due to integration of Banca Cívica   |  |                     | 166,272                             | 705,956            |   |                       |
| Total gains or losses   |  |                     |                                     |                    |   |                       |
| To profit and loss  | (3,711)  | (2,692)             |                                     | (1,341)            |   |                       |
| To equity valuation adjustments   |  |                     | (969)                               | (8,803)            |   |                       |
| Acquisitions  | 78,049   |                     | 288,738                             | 523,095            |   |                       |
| Reclassification to/from Level 3  | 7,179  |                     | (941,179)                           |                    |   |                       |
| Settlements and others  | (75,899)   |                     | (233,395)                           | (97,172)           |   |                       |
| Net variation in financial instruments at amortized cost                            |  |                     |                                     |                    | 35,605,224                              | (65,938,362)          |
| <b>Balance at 31/12/2012</b>  | <b>7,188</b>   | <b>(8,129)</b>      | <b>436,737</b>                      | <b>1,235,178</b>   | <b>230,751,259</b>                      | <b>(267,463,656)</b>  |
| <b>Total gains/(losses) in the year for instruments held at the end of the year</b> | <b>(3,711)</b>   | <b>(2,692)</b>      | <b>(969)</b>                        | <b>(10,144)</b>    | <b>0</b>                                | <b>0</b>              |



To determine whether there is a significant change in the value of financial instruments classified in Level 3 due to changes in one or more of the unobservable inputs to reflect reasonably possible alternative assumptions, an analysis was performed showing that the values obtained would not change significantly.

For the CaixaBank Group, most of the financial instruments recognized as available-for-sale financial assets and a significant amount of held-to-maturity investments have, as the objective reference for determining their fair value, quoted prices in organized markets (Level 1) and, therefore, the fair value is determined on the basis of the price that would be paid for them on an organized, transparent and deep market ("quoted price" or "market price"). In general, this level includes quoted debt instruments with a liquid market, quoted equity securities, derivatives traded on organized markets and mutual funds.

The fair value of the instruments classified in Level 2, for which there is no market price, is estimated on the basis of the quoted prices of similar instruments and valuation techniques commonly used by the international financial community, taking into account the specific features of the instrument to be measured and, particularly, the various types of risk associated with it. The fair value of OTC derivatives and financial instruments (mainly debt securities) traded in fairly deep or transparent organized markets is determined using methods such as "net present value" (NPV), where each flow is estimated and discounted bearing in mind the market to which it belongs, the index to which it refers and the credit risk assumed with the issuer or counterparty, or option pricing models based on observable market data (e.g. Black'76 for caps, floors and swaptions, Black-Scholes for exchange rates and equity options, and Black-Normal for inflation options). Virtually all the financial instruments classified as trading and hedging derivatives are measured following the criteria for Level 2.

Loans and receivables, and financial liabilities at amortized cost are mostly classified in Level 3. Their fair value is estimated based on discounted cash flows, bearing in mind the estimate of interest rate, credit and liquidity risks in the discount rate. These estimates use, *inter alia*, historical early repayment rates and estimated credit loss rates based on internal models.

The fair value of the rest of the financial instruments classified in Level 3, for which there are no directly observable market data, is determined using alternative techniques, including price requests submitted to the issuer or the use of market parameters corresponding to instruments with a risk profile that can be equated to that of the instrument being measured, adjusted to reflect the different intrinsic risks.

For unquoted equity instruments, classified in Level 3, acquisition cost less any impairment loss determined based on publicly available information is considered the best estimate of fair value.

### 2.3. Derivatives and hedges

The CaixaBank Group uses financial derivatives as a financial risk management tool (see Note 3). When these transactions meet certain requirements, they qualify for hedge accounting.

When the CaixaBank Group designates a transaction as a hedge, this is done at inception of the transaction or of the instruments included in the hedge and the hedging relationship is documented in accordance with the regulations in force. The hedge accounting documentation duly identifies the hedging instrument or instruments, and the hedged item or forecast transaction, the nature of the risk being hedged and how the hedging instrument's effectiveness will be assessed over its entire life taking into account the risk intended to be hedged.

The CaixaBank Group applies hedge accounting for hedges that are highly effective. A hedge is considered to be highly effective if, during its expected life, the changes in fair value or in the cash flows that are attributed to the hedged risk are almost entirely offset by changes in the fair value or in the cash flows, as appropriate, of the hedging instrument or instruments.

To measure the effectiveness of hedges, an analysis is performed to determine whether if, at the inception of the hedge and during its life, it can be expected, prospectively, that the changes in fair value or cash flows

of the hedged item that are attributable to the hedged risk are nearly completely offset by changes in the fair value or cash flows of the hedging instrument and, retrospectively, that the actual results of the hedge are within a range of 80% to 125% of the results of the hedged item.

Hedging transactions performed by the CaixaBank Group are classified into two categories:

- Fair value hedges, which hedge the exposure to changes in fair value of financial assets and liabilities or unrecognized firm commitments, or an identified portion of such assets, liabilities or firm commitments, that is attributable to a particular risk and could affect profit or loss.
- Cash flow hedges, which hedge exposure to variability in cash flows that is attributable to a particular risk associated with a recognized financial asset or liability or with a highly probable forecast transaction and could affect profit or loss.

The CaixaBank Group also hedges a certain amount of interest-rate sensitive financial assets or liabilities which, although forming part of the instruments composing the portfolio, are not identified as specific instruments, for interest-rate risk. These hedges, known as macro-hedges, can be fair value hedges or cash flow hedges.

In fair value hedges, the gains or losses on the hedging instrument or on the hedged item for the portion attributable to the hedged risk are recognized in the income statement. In fair value macro-hedges, gains or losses arising on the hedged items attributable to interest rate risk are recognized directly in the income statement, but the balancing entry is recognized in "Adjustments to financial assets - macro-hedges" or "Adjustments to financial liabilities - macro-hedges" depending on the substance of the hedged item rather than in the items under which the hedged items are recognized.

In cash flow hedges, the portion of the hedging instrument that qualifies as an effective hedge is recognized temporarily in "Valuation adjustments – Cash flow hedges" in equity until the hedged transactions occur. At this moment, the amounts previously recognized in equity are taken to the income statement in a symmetrical manner to the hedged cash flows. The hedged items are recognized using the methods described in Note 2.2, without any changes for their consideration as hedged instruments.

As indicated in Note 16, virtually all CaixaBank's hedges at December 31, 2013 and 2012 were fair value macro-hedges.

When hedging derivatives no longer meet the requirements for hedging accounting, they are reclassified as trading derivatives. For cash flow hedges, the previously recognized gains or losses on the hedged item are recognized in the income statement using the effective interest rate method at the date hedge accounting is discontinued. For cash flow hedges, the cumulative gain or loss recognized is equity and remain in equity until the forecast transaction occurs, at which time it is recognized in the income statement. However, if it is expected that the transaction will not be carried out, the cumulative gain or loss is recognized immediately in the income statement.

For the most part, the CaixaBank Group hedges the market risk related to derivatives arranged with customers individually by arranging symmetric derivatives on the market, recognizing both in the trading portfolio. In this way, position or market risk arising from these operations is not significant.

Derivatives embedded in other financial instruments or in other contracts are treated as separate derivatives when their risks and characteristics are not closely related to those of the instrument or host contract, provided a reliable fair value can be attributed to the embedded derivative taken separately.

## 2.4. Foreign currency transactions

The CaixaBank Group's functional and presentation currency is the euro. Therefore, all balances and transactions denominated in currencies other than the euro are deemed to be denominated in foreign currency. The functional currency is the currency of the primary economic environment in which the CaixaBank Group operates. The functional currency may be other than the euro, depending on the country in which the subsidiaries are based. The presentation currency is the currency in which the CaixaBank Group's financial statements are presented.

Foreign currency assets and liabilities, including unmatured foreign currency purchase and sale contracts considered as hedges, are translated to euros using the average exchange rate prevailing on the spot currency market at the end of each reporting period, except for non-monetary items measured at historical cost, which are translated to euros at the exchange rate ruling at the date of acquisition, and non-monetary items measured at fair value, which are translated to euros using the exchange rates ruling at the date on which the fair value was determined.

Unmatured forward foreign exchange purchase and sale transactions not considered as hedges are translated to euros at the year-end exchange rates on the forward currency market.

The exchange rates used in translating the foreign currency balances to euros are those published by the European Central Bank at December 31 of each year.

The exchange differences arising on the translation of foreign currency balances and transactions to the functional currency of the Group are generally recognized under "Exchange differences (net)" in the income statement. However, exchange differences arising on changes in the value of non-monetary items are recognized under "Equity – Valuation adjustments – Exchange differences" in the balance sheet until they are realized, and exchange differences arising on financial instruments classified as at fair value through profit or loss are recognized in the income statement with no distinction made until other changes in fair value.

In order to combine the separate financial statements of foreign branches whose functional currency is not the euro in the CaixaBank Group's consolidated financial statements, the following policies are applied:

- Translate the financial statements of the foreign branches to the CaixaBank Group's presentation currency. The translation is performed at the exchange rates used in translating foreign currency balances, except for income and expenses, which are translated at the closing exchange rate of each month.
- Recognize any differences under "Equity – Valuation adjustments – Exchange differences" on the balance sheet until the related item is derecognized, with a charge or credit to profit or loss.

## 2.5. Recognition of income and expenses

The main policies applied by the CaixaBank Group to recognize revenue and expenses are as follows:

### *Interest income, interest expenses, dividends and similar items*

Interest income, interest expenses and similar items are recognized on an accrual basis, using the effective interest method, regardless of when the resulting monetary or financial flow arises. Interest accrued on doubtful loans, including loans exposed to country risk, is credited to profit or loss upon collection, which is an exception to the general rule. Dividends received from other companies are recognized as income when the right to receive payment is established. This is when the dividend is officially declared by the company's relevant body.

### ***Fees and commissions***

The criteria for recognizing fee and commission income and expenses vary according to their nature.

- *Financial fees and commissions*, such as loan and credit origination fees, are an integral part of the effective cost or yield of the financial transaction and are recognized under the same heading as finance income or costs; i.e. "Interest and similar income" and "Interest expense and similar charges." Fees and commissions, which are collected in advance, are taken to profit or loss over the life of the transaction, except when they are used to offset directly related costs.

Fees and commissions offsetting directly related costs, understood to be those which would not have arisen if the transaction had not been arranged, are recognized under "Other operating income" as the loan is taken out. Individually, these fees and commissions do not exceed 0.4% of the principal of the financial instrument, subject to a maximum limit of €400; any excess is recognized on the income statement over the life of the transaction. If the total sum of financial fees and commissions does not exceed €90, it is recognized immediately in profit or loss. In any event, directly related costs identified individually can be recognized directly on the income statement upon inception of the transaction, provided they do not exceed the fee or commission collected (see Notes 33 and 35).

For financial instruments measured at fair value through profit or loss, the amount of the fee or commission is recorded immediately in the income statement.

- *Non-financial fees and commissions* arising from the provision of services are recognized under "Fee and commission income" and "Fee and commission expense" over the life of the service, except for those relating to services provided in a single act, which are accrued when the single act is carried out.

### ***Non-financial income and expense***

Non-financial income and expenses are recognized for accounting purposes on an accrual basis.

### ***Deferred receipts and payments***

Deferred receipts and payment are recognized for accounting purposes at the amount resulting from discounting the expected cash flows to net present value at market rates.

## **2.6. Transfers of financial assets**

As provided for in Bank of Spain Circular 4/2004, which includes the criteria set out in IAS 39, loans and credits transferred for which the risks and rewards associated with ownership of the asset are substantially retained are not derecognized and a financial liability associated with the financial asset transferred is recognized. This is the case with the loans and receivables securitized by the CaixaBank Group under the terms of the transfer agreements.

However, in accordance with Transitional Provision One of the Circular, the above accounting treatment is only applicable to transactions carried out on or after January 1, 2004, but not to transactions taking place previously. Therefore, the accompanying balance sheets of the CaixaBank Group do not include assets securitized before January 1, 2004.

Note 29.2 provides details of the asset securitizations carried out until 2013 year-end, irrespective of whether they led to the derecognition of the related assets from the balance sheet.

## **2.7. Impairment of financial assets**

A financial asset is considered to be impaired when there is objective evidence of an adverse impact on the future cash flows that were estimated at the transaction date, or when the asset's carrying amount may not be fully recovered. However, a decline in fair value to below the cost of acquisition is not in itself evidence of impairment.

As a general rule, the carrying amount of impaired financial instruments is adjusted with a charge to "Impairment losses on financial assets (net)" in the income statement for the year in which the impairment becomes evident. The reversal, if any, of previously recognized impairment losses is recognized in the same item in the income statement for the year in which the impairment no longer exists or has decreased.

#### ***Debt securities measured at amortized cost***

The amount of an impairment loss incurred on a debt security carried at amortized cost is generally equal to the difference between its carrying amount and the present value of its estimated future cash flows.

Debt securities are classified, on the basis of insolvency risk attributable to the customer or to the transaction, in one of the following categories:

- ***Standard:*** debt instruments that do not meet the requirements for classification in other categories.
- ***Substandard:*** debt instruments which, without qualifying individually for classification as doubtful or write-off, show weaknesses that may entail losses for CaixaBank. This category includes, inter alia, the transactions of customers who form part of groups in difficulty (such as the residents in a specific geographical area or those belonging to a specific economic sector).
- ***Doubtful:***
  - i) ***Due to customer arrears:*** includes the total amount of debt instruments, whoever the obligor and whatever the guarantee or collateral, any part of whose principal, interest or contractually agreed expenses is past-due more than three months, unless such instruments should be classified as write-off.

The refinancing or restructuring of transactions whose payment is not up to date does not interrupt their arrears or give rise to their reclassification to the standard risk category unless there is reasonable certainty that the customer can make payment on schedule, or unless new effective guarantees or collateral are provided and, in both cases, unless at least the current interest receivable, disregarding interest for late payment, is paid.

Effective guarantees or collateral are considered to be collateral in the form of cash deposits, quoted equity instruments and debt securities issued by creditworthy issuers; mortgages on completed housing, offices and multi-purpose premises and on rural property, net of any prior charges; and personal guarantees (bank guarantees and other, inclusion of new obligors, etc.) which entail the direct and joint and several liability of the new guarantors to the CaixaBank Group, these being persons or entities whose solvency is sufficiently demonstrated as to ensure the full repayment of the transaction under the agreed terms.
  - ii) ***For reasons other than customer arrears:*** includes debt instruments, where due or not, which are not classifiable as write-off or doubtful due to customer arrears, but for which there are reasonable doubts about their full repayment (principal and interest) under the contractual terms.
- ***Write-off:*** includes debt instruments, whether due or not, for which the CaixaBank Group, after analyzing them individually, considers the possibility of recovery to be remote and proceeds to derecognize them, without prejudice to any actions that the CaixaBank Group may initiate to seek collection until their contractual rights are extinguished definitively by expiry of the statute-of-limitations period, forgiveness or any other cause.

Unless there is evidence to the contrary, this category includes all the debits, except amounts covered by sufficient effective guarantees or collateral, of customers that are declared subject to bankruptcy proceedings for which there is notice that the liquidation phase has been or is to be declared, or whose solvency has undergone a notable and irreversible deterioration, and the balances of transactions classified as doubtful due to arrears that are more than four years old.

These assets are assessed for impairment as follows:

- **Individually:** assets classified as doubtful due to customer arrears of significant amounts are assessed individually to estimate impairment losses, taking into account the age of the past-due amounts, the guarantees or collateral provided and the economic situation of the customer and the guarantors. Assets

classified as doubtful due to reasons other than customer arrears are also assessed individually to estimate impairment losses.

- Collectively: impairment losses on other transactions classified as doubtful due to customer arrears are calculated collectively and the amount determined based on the age of the unpaid amounts and the guarantees or collateral provided for the transactions. Impairment losses on assets classified as substandard risk are also determined using collective criteria, for those belonging to economic sectors in difficulties.

For the purposes of recognizing the allowance for impairment of instruments classified as doubtful due to customer arrears, determined collectively, the percentages applied, at least, to the outstanding exposure of the transactions based on the time elapsed since the first payment not paid are as follows:

### Allowance percentage

|                            |         |
|----------------------------|---------|
| Up to 6 months             | 25.00%  |
| Over 6 months and up to 9  | 50.00%  |
| Over 9 months and up to 12 | 75.00%  |
| Over 12 months             | 100.00% |

For debt instruments with mortgage collateral, the value of the rights received as collateral is considered to be the best estimate of the recoverable amount of the financial assets classified as doubtful, provided these are first call and duly constituted in favor of the CaixaBank Group.

The value of rights received as collateral is the lower of the cost in the public deed or accredited cost of the asset, and the appraisal value in its current condition. If the deed is manifestly old, the cost may be adjusted by an indicator that adequately reflects the change in cost between the date of the deed and that estimation date.

A percentage weighting is applied to the collateral determined in this manner in accordance with the type of asset.

### Weightings

|  |        |
|--|--------|
| Completed homes, primary residence   | 80.00% |
| Rural buildings in use, and completed multi-purpose facilities, premises and offices | 70.00% |
| Completed homes (other)  | 60.00% |
| Land, lots and other real estate assets  | 50.00% |

Coverage of credit risk is estimated on the outstanding risk above the weighted value of the guarantee in accordance with the above percentages. The coverage percentages indicated above, based on the time elapsed since the maturity of the first unpaid payment, are applied to this value.

The coverage of the impairment of credit risk will be at least the amount arising from the calculation of the coverage for inherent losses on the debt, even if the amount of the guarantee after applying the appropriate weighting is greater than the outstanding risk.

For the purposes of assessing impairment losses on financial assets measured at amortized cost (loss incurred), CaixaBank has developed a methodology to produce the best possible estimate of the present value of future cash flows of assets - excluding losses not incurred - according to the provisions of IAS 39.

Using the information base furnished by internal credit risk management models used, the Group has devised a methodology to calculate losses incurred on the basis of the PD (probability of default) and LGD (loss given default) risk parameters.

This methodology uses internal management data that are also used to calculate regulatory capital per Basel II requirements and, accordingly, have been subject to a process of validation, regular auditing and oversight by the Bank of Spain. The model has been integrated in the Group's risk management since it shares certain methodological aspects (e.g. the use of risk parameters), and especially as it uses the Entity's same historical database.

For the purposes of compliance with the criteria for estimating impairment losses specified by IAS 39, the CaixaBank Group estimates the model's risk parameters as follows:

- Probability of default (PD): to determine the loss incurred, the CaixaBank Group estimates the probability of default on the basis of historical internal data in such a way as to reflect only the present situation (loss incurred) of both the status of payments by borrowers in each segment and also of any local or national economic conditions that may correlate to defaults on assets in the segment. To this end, it estimates "Point-in-Time" probabilities of default at the end of each reporting period, with a projection at that date of the observed historical probabilities of default through linear regressions with macroeconomic variables providing an explanation thereof.

This estimate of the probability of default is similar to that defined in the Basel regulations (Capital Framework Agreement) as "Point-in-Time PD," which adapts to the present situation of the economic cycle since it utilizes the default frequencies observed over the most recent periods.

On the other hand, the parameter used to estimate regulatory capital requirements for credit risk using the IRB approach, "Through-the-Cycle PD," is an average estimate of the economic cycle and is therefore not dependent on the current status of the cycle.

- Loss given default (LGD): For the purposes of estimating impairment losses, the LGD parameter is also estimated in such a way that it reflects only the present situation (loss incurred) of the capacity to recover future flows of assets.

In order to determine loss given default in accordance with the definition of incurred losses, reflecting the present situation, the CaixaBank Group has determined the methodology for estimating LGD with a projection of the observed historical LDGs through linear regressions with macroeconomic variables providing an explanation thereof.

When calculating the impairment loss incurred at December 31, in accordance with the aforementioned accounting standard, the CaixaBank Group assesses the evidence of impairment collectively for homogeneous groups of assets with similar characteristics.

This process for estimating impairment considers all credit exposures, not only those of low credit quality. In this regard, the methodology employed by the CaixaBank Group considers all the obligor grades of each of the loan portfolio categories, and not only those that obtain a poorer classification based on the internal models.

The risk parameters used in the aforementioned internal models for calculating the loss incurred are estimated on the basis of internal historical data, and the portfolio is segmented in accordance with the characteristics of the assets of which it is composed. These characteristics include the type of asset, the nature of the obligor, the guarantees associated with the asset, the number of months in default and the number of months that have elapsed since the last adjustment. The relevant historical loss experience is allocated to each of the segments defined.

The historical loss experience used by the CaixaBank Group in its internal models is adjusted on the basis of observable data to reflect the effects of current conditions that do not affect the period on which the historical experience is based and to remove the effects of conditions in the historical period that do not exist currently. Thus, the CaixaBank Group estimates impairment losses through the link between historical internal data for default and loss given default and other observable data, such as macroeconomic variables and the status of payments by borrowers included in each segment, reflecting only the current situation. The method also excludes any macroeconomic events or adverse changes to the status of payments by borrowers that are expected subsequent to the date of analysis.

***Debt securities classified as available for sale***

The amount of the impairment losses incurred on debt securities included in the available-for-sale financial asset portfolio is the positive difference between their acquisition cost (net of any principal repayment) and their fair value less any impairment loss previously recognized in the income statement. The market value of quoted debt instruments is deemed to be a reliable estimate of the present value of their future cash flows.

When there is objective evidence that the differences arising on measurement of these assets are due to impairment, they are removed from "Equity – Valuation adjustments – Available-for-sale financial assets" and the cumulative amount considered impaired at that date is recognized in the income statement. If all or part of the impairment losses is subsequently reversed, the reversed amount is recognized in the income statement for the period in which the reversal occurs.

***Equity instruments classified as available for sale***

The amount of the impairment losses on equity instruments included in the available-for-sale financial asset portfolio is the difference between their acquisition cost and their fair value less any impairment loss previously recognized in the income statement.

When there is objective evidence that a decline in the fair value is due to impairment, such as a fall of 40% of its market price or a situation of continued losses over a period of more than 18 months, the unrealized losses are recognized in accordance with the impairment loss recognition criteria applied to available-for-sale debt instruments, with the exception that any recovery arising on these losses is recognized under "Equity – Valuation adjustments – Available-for-sale financial assets."

***Equity instruments measured at cost***

The impairment loss on equity instruments measured at cost is the difference between the carrying amount and the present value of the expected future cash flows discounted at the market rate of return for similar securities. In estimating the impairment, account is taken of the equity of the investee, except for "valuation adjustments" due to cash flow hedges, determined on the basis of the latest approved balance sheet, adjusted for the unrealized gains at the measurement date.

Impairment losses are recognized in the income statement for the period in which they arose, as a direct reduction of the cost of the instrument.

## 2.8. Refinancing or restructuring operations

According to regulations, these operations are classified into the following categories:

- *Refinancing operation*: one which, such as in the case of second drawdowns on revolving credits, is granted or used for economic or legal reasons relating to the holders' actual or foreseeable financial difficulties to cancel one or several operations granted by the same institution or other entities in its group, to the holder or other companies in its economic group because they are unable, or it is envisaged that they will become unable, to comply with their terms in due time and form.
- *Refinanced operation*: one that is brought wholly or partly up to date on payment by means of a refinancing operation.
- *Restructured operation*: one in which, for economic reasons relating to the holders' actual or foreseeable financial difficulties the financial terms are modified in order to facilitate payment of the debt as the holder is unable, or likely to become unable, to comply with the terms in due form and time.

Operations are considered restructured when there is a haircut or new assets are received to reduce the debt, or in which there is a modification of the terms to extend the maturity period or vary the amortization table to reduce installments.

- *Renegotiated operation*: one in which the financial conditions are modified when the borrower is not experiencing financial difficulties and it is not envisaged that it will experience financial difficulties in the future.



- *Rollover operation*: one executed to replace another one previously granted without the borrower having or foreseeing any future financial difficulties.

CaixaBank considers operations that meet any or all of the following conditions to be an exception to this classification:

- Operations with public bodies;
- Operations with contractually agreed grace periods;
- Operations that are up to date on payment at the date of refinancing and meeting a specific debt ratio, in loans to natural persons, or a specific financial debt/EBITDA ratio, for legal persons;
- For the Crédito Abierto (open credit) product, the number of drawdowns and purpose are analyzed to determine the amount to be considered as refinanced.

In general, refinanced or restructured and new operations carried out for refinancing are classified in the substandard risk category, in accordance with Annex IX of Bank of Spain Circular 4/2004. However, based on the specific characteristics of the operation, they may be classified into other risk categories:

- Doubtful: i) operations whose outstanding debt at the time of refinancing was less than the current debt outstanding, ii) previous refinancing and iii) operations granting principal repayment grace periods longer than 30 months.
- Standard: i) operations with a principal repayment grace period of less than six months, ii) operations granted to natural persons with a debt ratio equal to or lower than 50% and iii) operations granted to legal persons whose financial debt/EBITDA ratio is equal to or lower than 5. When this requirement is not met because the ratio is higher, the internal rating is observed and where it is lower than a specific level, the loan remains classified in the standard risk category.

Refinanced operations may be reclassified as standard risk subsequently when 10% of the refinanced debt has been collected or the customer meets the agreement obligations. The last condition must coincide with the following circumstances:

- That from the time of the refinancing, the borrower meets its commitments for at least 12 consecutive months (six months in the case of financing for the purchase of a primary residence).
- That at the end of the grace period, deferment or moratorium, the borrower pays its debt for at least three months.

If this latter circumstance is not met, but the previous one is and the operation is classified as doubtful, it is reclassified as substandard, rather than standard.

For the other situations, reclassification of the risk of operations is not warranted and the operations remain classified in the risk category determined at the time of the refinancing. Nevertheless, all operations will be classified in the least favorable situation after applying the refinancing criteria or the criteria applicable in Bank of Spain Circular 4/2004.

## 2.9. Mutual funds

Mutual funds and pension funds managed are not presented on the face of the Group's consolidated balance sheet since the related assets are owned by third parties. The fees and commissions earned in the period from this activity are included under "Fee and commission income" in the consolidated income statement.

Other assets owned by third parties and managed by consolidated entities for which a management fee is received are not presented on the face of the consolidated balance sheet (see Note 29.1).

## 2.10. Personnel expenses and post-employment obligations

As part of the reorganization of the "la Caixa" Group, practically all "la Caixa" employees were transferred to CaixaBank as of July 1, 2011 (with accounting effects as of January 1, 2011). The obligations assumed by "la Caixa" vis-à-vis these employees were also transferred to CaixaBank at that time. Among others, these commitments included the pension and similar obligations of "la Caixa" at June 30 that year, primarily governed by the labor agreements on the pension schemes of "la Caixa" dated July 31, 2000 and July 29, 2002, and by the labor agreement on early retirement, dated December 23, 2003.

Under the labor agreement signed on July 31, 2000, retirement commitments with currently serving personnel were rolled over to an external defined contribution plan. The agreement established coverage for disability and care for widows and orphans.

In 2002, in compliance with the labor agreement signed on July 29, 2002, the present value at that date of obligations to employees retired prior to July 31, 2000 was included under the Group's pension plan, and a specific policy was established with VidaCaixa, SA de Seguros y Reaseguros.

The transfer of commitments from "la Caixa" to CaixaBank resulted from the agreement reached with workers' representatives on April 1, 2011 in order to safeguard employees' labor conditions. One of the key points of this agreement is that "la Caixa" bank employees transferred to CaixaBank will be subject to the labor conditions set out in all collective labor agreements and other agreements in force in "la Caixa" at the time of transfer, without prejudice to any subsequent modifications agreed by all the parties. As a result, CaixaBank must maintain the same conditions and commitments for all employees transferred from "la Caixa," including post-employment obligations.

On June 10, 2011 and with the involvement of the committee set up to monitor compliance with the labor agreement of April 1, 2011, "la Caixa" and the workers' representatives agreed on the basis for implementing the sixth covenant, applicable in CaixaBank as of July 1, 2011. The agreements affect all employees in the pension plan ("la Caixa" and CaixaBank employees) and all pension plan beneficiaries. The key points agreed are as follows:

- 1) approval of the creation of a Joint "la Caixa"/CaixaBank Pension Plan
- 2) approval of the amendments to transform the specifications of the "la Caixa" employee Pension Plan to the Joint "la Caixa"/CaixaBank Pension Plan, and incorporation of two appendices of specifications (employees of "la Caixa" were included under the "la Caixa" plan, while employees of CaixaBank, all beneficiaries of the former "la Caixa" Pension Plan, and non-contributing members were included under the CaixaBank plan)
- 3) appointment of members of the Joint Pension Plan Monitoring Committee
- 4) formal creation of the Joint "la Caixa"/CaixaBank Pension Plan Monitoring Committee

On July 12, 2011 (effective July 1, 2011), "la Caixa" and CaixaBank signed a collective labor agreement with representatives of the main trade unions, in order to incorporate the above points in "la Caixa" and CaixaBank's pension and welfare scheme.

On May 22, 2012, the labor agreement on the integration of Banca Cívica in CaixaBank (*acuerdo laboral de integración de Banca Cívica*) was signed. This agreement included, inter alia, the gradual adaptation of the remuneration structure of Banca Cívica employees to that of CaixaBank and the assumption by CaixaBank of Banca Cívica's pension rights and obligations at that time, adapting them to the terms and conditions of CaixaBank's pension systems and including them in its external plans. The labor agreement on the integration of Banco de Valencia in CaixaBank (*acuerdo laboral de integración de Banco de Valencia*) was signed on April 18, 2013. In line with previous integration processes, this agreement ensured the gradual adaptation of the remuneration structure and other labor conditions of Banco de Valencia employees to those of CaixaBank employees.

## Post-employment obligations

Post-employment obligations are all those undertaken by the CaixaBank Group with its employees, to be settled upon termination of their employment with the CaixaBank Group.

### *Defined contribution plans*

All pension plan contributions made during the year are recognized under "Personnel expenses" in the income statement (see Note 36).

### *Defined benefit plans*

The present value of defined benefit post-employment obligations, net of the fair value of plan assets, is recorded under "Provisions – Provisions for pension and similar obligations" in the consolidated balance sheet (see Note 25).

In accordance with IAS 19 *Employee Benefits*, plan assets are defined as those assets that will be used to directly settle plan obligations and that meet the following conditions:

- Are not owned by the consolidated entities, but rather by a legally separate, non-related third party;
- Are available to be used only to pay or fund post-employment benefits and are not available to the Group's own creditors, even in bankruptcy. Assets cannot be returned to the Group's consolidated entities, unless the remaining assets of the plan are sufficient to meet all the related employee benefit obligations of the plan or the reporting entity, or are used to reimburse it for post-employment benefits the Group has already paid to employees.

Virtually all the Group's defined benefit commitments are assured through policies taken out with the Group subsidiary VidaCaixa, SA de Seguros y Reaseguros. Consequently, these contracts do not meet the requirements to be considered plan assets. The fair value of the insurance contracts is shown under "Insurance contracts linked to pensions" on CaixaBank's separate balance sheet.

CaixaBank's remaining defined benefit commitments, arising mostly from mergers, are assured through policies contracted with the entities that are not considered related parties and which do meet the requirements to be considered plan assets. The fair value of these insurance contracts is recognized as a decrease in the value of the liabilities under "Provisions – Provisions for pensions and similar obligations." When the value of plan assets is greater than the value of the obligations, the positive difference is recognized under "Other assets – Other."

The assets and liabilities of VidaCaixa, SA de Seguros y Reaseguros, which include the mathematical provisions of the policies taken out, are included on consolidation. Therefore, in this process the amount recognized under "Insurance contracts linked to pensions" is eliminated and the same amount is deducted from "Liabilities under insurance contracts."

IAS 19 (revised) became effective January 1, 2013. It introduces certain modifications affecting the accounting treatment of defined benefit plans. The most important changes affect the recognition of actuarial gains and losses and interest costs.

Regarding actuarial gains and losses, understood as the difference between previous actuarial assumptions and what has actually occurred, and changes in actuarial assumptions, the option of using the corridor approach and the alternative of recognizing the gains and losses in the income statement have been removed. Now, all actuarial gains and losses must be recognized under "Valuation adjustments" in equity in the year in which they are incurred. The standard provides the option of reclassifying them subsequently to voluntary reserves or keeping them in valuation adjustments. In this respect, the Group elected to reclassify them to voluntary reserves. This did not have any impact on the Group's equity as before the standard became effective, actuarial gains and losses were recognized in income and expenses for the year.

As for past service cost, arising from changes in existing post-employment benefits or the addition of new benefits, the deferral of defined-benefit obligations has been eliminated.

In addition, interest costs and the expected return on plan assets have been replaced in the new standard with an amount net of interest, calculated by applying the discount rate to the benefit liability (or asset) at the beginning of the year.

Finally, in the event of modifications, curtailments and/or settlements of defined-benefit obligations, the obligations at the transaction date must be measured and any actuarial gains or losses recognized in "Valuation adjustments" in equity. The difference with the price paid for cancellation is recognized in the income statement.

The following are recognized in the income statement with respect to post-employment benefits:

- Past service cost arising from changes to existing post-employment benefits or the addition of new benefits;
- Current service cost, understood as the increase in the present value of obligations arising from employee service in the current period;
- Net interest of the net liability (or asset);
- The gain or loss incurred on any plan curtailments or settlements.

### **Other long-term employee benefits**

Other long-term employee benefits include commitments with employees who have taken early retirement, both with respect to salary and social benefit contributions up to the date the employee is formally retired, as well as long-service bonuses paid (see Note 25).

All actuarial gains and losses are recognized in profit and loss for the year.

#### ***Early retirement schemes***

CaixaBank assumed the obligations under the two early retirement programs in force at the time the "la Caixa" Group was reorganized. These programs were launched in 2003 and, after being rolled over several times, lapsed on December 31, 2011. The first was a partial retirement scheme for employees over 60, and the second was an early retirement scheme for employees aged between 57 and 62 who had at least two and up to five years before reaching the agreed retirement age. To qualify for these two schemes, employees were required to meet a minimum length of service at CaixaBank and have paid in a minimum amount of social security contributions. On June 18, 2012, CaixaBank and workers' representatives signed an agreement to establish an extraordinary pre-retirement program valid until December 31, 2012 for CaixaBank and "la Caixa" staff. According to this agreement, staff at each company complying with a series of requirements could choose to adhere to the early retirement program. This scheme was rolled over on June 27, 2012, and December 24, 2012.

Employees taking part in the partial retirement scheme hold a part-time employment contract with CaixaBank, work an equivalent of 15% of a full-time position and receive 15% of their regular salary, their Social Security pension and an additional supplementary benefit insured through a policy taken out with VidaCaixa, SA de Seguros y Reaseguros. Employees on the early retirement scheme terminate their employment contract with CaixaBank and in return the Entity pays them a consideration, depending on the duration of the early retirement, equivalent to a percentage of their gross annual salary over the last twelve months, as well as a gross payment of the amount set out in the special Social Security contributions agreement. This amount is increased on a yearly basis in accordance with the year-on-year change in the Consumer Price Index (CPI) for December. Employees on the early retirement scheme and the partial retirement scheme retain, for all purposes, their status as participants in the Pension Plan for CaixaBank employees.

CaixaBank has also assumed the commitments of the early retirement schemes in force at the time of the integrations of Banca Cívica and Banco de Valencia, as well as the other measures derived from the labor agreements on the integration of May 22, 2012 and April 18, 2013, respectively.

The CaixaBank Group covers the entire cost of the obligations for additional payments, social security contributions, defined contributions to the pension plan, and other obligations up to the retirement age agreed with the employees by a specific provision included under "Provisions – Provisions for pensions and similar

obligations" in the balance sheet. The provision at December 31, 2013 covers the entire cost of employees retired early as a result of the plans described above, and that of the rest of the measures derived from the labor agreements on the integration of Banca Cívica and Banco de Valencia.

3,852 employees took early or partial retirement between the start of the early retirement schemes in 2003 to December 31, 2013.

#### **Long-service bonuses**

The CaixaBank Group has made a provision for long-service bonuses accrued by currently serving personnel and by employees on mandatory leave of absence. CaixaBank and "la Caixa" have assumed the obligation of paying a bonus to employees upon reaching 25 or 35 years of service. The amounts in this connection are recognized in the balance sheet under "Provisions – Provisions for pensions and similar obligations."

#### **Termination benefits**

Provisions for termination benefits are recognized under "Pension and similar obligations" and "Personnel expenses" when there is a demonstrable commitment to terminating the employment of personnel before the normal retirement date, or paying termination benefits as the result of an offer made to encourage voluntary redundancy.

On March 27, 2013, CaixaBank signed a labor agreement with trade union representatives which involved reducing staff by 2,600 employees. This reduction was carried out exclusively through voluntary redundancies, paid leave and geographical mobility initiatives with economic compensation. Under the terms of the agreement, employees accepting these measures may, *inter alia*, benefit from a reinsertion plan overseen by an external outplacement company, and receive training, advice on finding new employment and become self-employed professionals, and geographic mobility support.

The labor agreement is part of the restructuring carried out to improve the efficiency of CaixaBank's resources through its rationalization following the mergers with Banca Cívica and Banco de Valencia. This extraordinary restructuring cost was recognized in 2013 and amounted to €839 million, recognized under "Personnel expenses" and "Other general administrative expenses" in the accompanying income statement.

#### **Credit facilities made available to employees**

Credit facilities made available to employees at below market rates are considered to be non-monetary benefits and are calculated as the difference between market rates and the agreed rates. The difference is recognized under "Administrative expenses – Personnel expenses," with a balancing entry under "Interest and similar income" in the income statement.

## **2.11. Income tax**

The expense for Spanish corporation tax is considered to be a current expense and is recognized in the income statement, except when it results from a transaction recognized directly in equity, in which case the corresponding tax effect is recognized in equity.

Income tax expense is calculated as the sum of the current tax for the year resulting from applying the tax rate to the taxable profit for the year and any changes in deferred tax assets and liabilities recognized in the year in the income statement, less any allowance tax deductions.

Temporary differences, tax loss carryforwards pending offset and unused tax deductions are recognized as deferred tax assets and/or deferred tax liabilities. The amounts are recognized at the tax rates that are expected to apply when the asset is realized or the liability is settled.

All tax assets are recognized under "Tax assets" in the balance sheet as current, for amounts to be recovered in the next 12 months, or deferred, for amounts to be recovered in future reporting periods.

Similarly, tax liabilities are recognized in "Tax liabilities" in the balance sheet, also by current and deferred. Current tax liabilities include the amount of tax payable within the next 12 months and deferred tax liabilities as the amount expected to be paid in future periods.

Deferred tax liabilities arising from temporary differences related to investments in subsidiaries, associates and/or joint ventures are not recognized when the CaixaBank Group is able to control the timing of the reversal of the temporary difference and, in addition, it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets are only recognized when it is probable that sufficient future taxable profit will be obtained, against which the deferred tax asset can be utilized.

Deferred tax assets recognized are reviewed at the end of each reporting period to ensure that they remain valid, and adjusted, where appropriate, based on any new estimates. Recognized tax assets are tested for impairment every six months to ensure that they can be utilized within the expected timeframe.

## 2.12. Tangible assets

"Tangible assets" includes the amount of property, land, furniture, vehicles, IT equipment and other facilities owned or acquired under a finance lease. "Tangible assets" in the balance sheet is broken down into two line items: "Property and equipment" and "Investment properties."

"Property and equipment" comprises property and equipment for own use and other assets leased out under an operating lease. Property and equipment for own use includes assets held by the CaixaBank Group for present or future administrative uses or for the production or supply of goods and services that are expected to be used over more than one financial period.

"Investment properties" reflects the carrying amounts of land, buildings and other structures owned to obtain rental income or gains through sale.

Tangible assets are generally stated at cost less accumulated depreciation and any impairment losses determined by comparing the carrying amount of each item to its recoverable amount.

Upon implementation of Bank of Spain Circular 4/2004, entities could choose to recognize unrestricted items of tangible assets at their fair value at January 1, 2004. "la Caixa" restated the acquisition value of property for own use on the basis of appraisals performed by valuers approved by the Bank of Spain, pursuant to Ministerial Order ECO/805/2003.

Depreciation is calculated using the straight-line method on the basis of the acquisition cost of the assets less their residual value. Land is not depreciated since it is considered to have an indefinite life.

The depreciation charge is recognized under "Depreciation and amortization" in the income statement and is calculated basically using the depreciation rates set out in the table below, which are based on the years of estimated useful life of the various assets.

### Depreciation of tangible assets

|                        | YEARS OF ESTIMATED USEFUL LIFE |
|------------------------|--------------------------------|
| Buildings              |                                |
| Construction           | 25-75                          |
| Facilities             | 8-25                           |
| Furniture and fixtures | 4-50                           |
| Electronic equipment   | 4-8                            |
| Other                  | 7-14                           |

At the end of each reporting period, the consolidated entities assess tangible assets for any indications that their net carrying amount exceeds their recoverable amount, understood as fair value less costs to sell and value in use.

At the CaixaBank Group, property and equipment for own use are mostly allocated to the Banking Business cash-generating unit (CGU). This CGU was tested for impairment to verify whether it generated sufficient cash flows to support the value of its assets.

To determine the fair value of tangible assets classified as investment property, ECO appraisals were requested for properties for which the latest appraisal available was prior to January 1, 2012, while statistical appraisals were carried out for the other properties. At December 31, 2013, the fair value of tangible assets classified as investment property did not differ from their carrying amounts. In accordance with application regulations, the fair value hierarchy is Level 2 (see Note 2.2).

Any impairment loss determined is recognized with a charge to "Impairment losses on other assets (net) – Other assets" in the income statement and a reduction to the carrying amount of the asset to its recoverable amount. After the recognition of an impairment loss, the depreciation charges for the asset in future periods are adjusted in proportion to its revised carrying amount and remaining useful life.

Similarly, when there are indications of a recovery in the value of the assets, a reversal of the impairment loss recorded in prior periods is recognized and the depreciation charge for the asset in future periods is adjusted. In no circumstances may the reversal of an impairment loss on an asset raise its carrying amount above that which it would have had if no impairment losses had been recognized in prior years.

Likewise, the estimated useful lives of items of tangible assets are reviewed each year or whenever indications are noted which make it advisable to do so and, where appropriate, the depreciation charges are adjusted in the income statements of future years.

Upkeep and maintenance expenses are recognized under "Administrative expenses – Other general administrative expenses" in the income statement.

## 2.13. Intangible assets

Intangible assets are identifiable non-monetary assets without physical substance acquired from third parties or developed internally.

### *Goodwill*

In business combinations, goodwill arises as the positive difference between:

- i) the consideration transferred plus, as appropriate, the fair value of any previously-held equity interest in the acquiree and the amount of non-controlling interests; and
- ii) the net fair value of the identifiable assets acquired less the liabilities assumed.

Goodwill is recognized under "Intangible assets – Goodwill" provided it is not attributable to specific assets or identifiable intangible assets of the acquiree.

Goodwill acquired as of January 1, 2004 is measured at acquisition cost, whereas that acquired prior to this date is recognized at the net carrying amount at December 31, 2003. At the end of each reporting period goodwill is reviewed for impairment, i.e. a reduction in its recoverable amount to below its carrying amount. The assumptions used to measure goodwill are detailed in Note 21. If there are indications of impairment, the goodwill is written down with a balancing entry under "Impairment losses on other assets (net) – Goodwill and other intangible assets" in the income statement. Impairment losses recognized for goodwill are not reversed in a subsequent period.

### ***Other intangible assets***

“Other intangible assets” includes deferred charges relating to the development of electronic banking and IT systems. These assets have a finite useful life and are amortized over a maximum period of five years.

It also includes the value assigned in business combinations to certain non-monetary assets, such as the policy portfolios of insurance companies or the service concession arrangements of utilities.

Assets with a finite useful life are amortized and the amortization charge is recognized in profit and loss on a straight-line basis.

## **2.14. Inventories**

This item on the balance sheet includes non-financial assets held for sale in the ordinary course of business, that are in the process of production, construction or development for such sale, or that are to be consumed in the production process or in the rendering of services.

Inventories are measured at the lower of cost, including financial charges, and net realizable value. Net realizable value is defined as the estimated selling price less the estimated costs of production and the estimated costs necessary to make the sale. The accounting principles and measurement bases applied to assets received as payments of debts classified under this item are the same as those set out in Note 2.15.

The cost of inventories of items that are not ordinarily interchangeable and of goods and services produced and segregated for specific projects is determined individually, while the cost of other inventories is assigned mainly by using the First-In-First-Out method (FIFO) or weighted average cost formula, as appropriate.

Any write-downs to inventories or subsequent reversals of write-downs are recognized under “Impairment losses on other assets (net) – Other assets” in the income statement for the year in which the write-down or reversal occurs.

When inventories are sold, the carrying amount of those inventories is derecognized and an expense recognized in the income statement for the period in which the related revenue is recognized. The expense is recognized in “Other operating expenses – Changes in inventories” in the income statement when the sale relates to activities that do not form part of the CaixaBank Group’s ordinary business and “Other operating expenses – Other” in all other cases.

## **2.15. Non-current assets held for sale**

“Non-current assets held for sale” includes the following:

- Assets whose carrying amount will be recovered principally through a sale transaction rather than through continuing use, provided that the sale is considered highly probable.
- Foreclosed assets in respect of loans, except for those assigned for own use or classified as investment property since they are held to earn rentals, or land and property under construction.

The CaixaBank Group has centralized the ownership of all real estate assets acquired or foreclosed in payment of debts in its holding company BuildingCenter, SAU, and VIP Gestión de Inmuebles, in a bid to optimize management.

Assets received in payment of debts are recognized at the lower of the carrying amount of the financial assets foreclosed, understood as amortized cost net of estimated impairment, which will be at least 10%, and the market appraisal value of the asset received in its current condition less estimated costs to sell, which in no circumstances will be less than 10% of the appraisal value.



The receipt of assets in payment of debts in no circumstances gives rise to the recognition of gains or the release of hedges on the foreclosed financial assets.

If the assets remain on the balance sheet for a longer time than initially envisaged, the value of the assets is reviewed to recognize any impairment losses arising from difficulties finding buyers or reasonable offers. In no circumstances does the CaixaBank Group delay recognition of this impairment which, at least, entails raising the hedging percentage from the aforementioned 10% to 20%, 30% or 40% for assets remaining on the balance sheet for more than 12, 24 or 36 months, respectively.

Following the inclusion of properties from Banca Cívica in 2012 and Banco de Valencia in 2013, appraisals were carried out in line with the criteria established in Ministerial Order ECO/805/2003 to recognize them at fair value. The remaining properties were remeasured at the end of 2013 using ECO or similar appraisals. An exception to this procedure was properties acquired in 2013, which were not updated as they were already recognized at fair value, and homes with a gross carrying amount below €500,000 and a net carrying amount supported by an ECO appraisal within the previous two years, updated using statistical appraisals. The fair value of property classified as non-current assets held for sale is measured based on Level 2 in the fair value hierarchy (see Note 2.2).

## 2.16. Provisions and contingencies

Provisions cover present obligations at the date of preparation of the financial statements arising from past events which could give rise to a loss that is considered likely to occur and which is certain as to its nature but uncertain as to its amount and/or timing.

Contingent liabilities are possible obligations that arise from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more future events not wholly within the control of the Entity.

The CaixaBank Group's financial statements include all the material provisions with respect to which it is considered more likely than not that the obligation will have to be settled. Provisions are recognized on the liability side of the balance sheet on the basis of the obligations covered, e.g. provisions for pensions and similar obligations, provisions for tax and provisions for contingent liabilities and commitments.

Contingent liabilities are recognized under memorandum items on the balance sheet.

At year-end 2013, certain lawsuits and proceedings were ongoing involving the CaixaBank Group arising from the ordinary course of its operations. The CaixaBank's Group's legal advisers and directors consider that the outcome of such lawsuits and proceedings will not have a material effect on equity in the years in which they are settled.

## 2.17. Statement of cash flows

The following terms are used in the presentation of the statement of cash flows:

- Cash flows: inflows and outflows of cash and cash equivalents, which are short-term, highly liquid investments subject to a low risk of changes in value.
- Operating activities: the typical activities of credit institutions and other activities that cannot be classified as investing or financing activities.
- Investing activities: the acquisition, sale or other disposal of long-term assets and other investments not included in cash and cash equivalents.
- Financing activities: activities that result in changes in the size and composition of equity and liabilities that do not form part of operating activities, such as subordinated financial liabilities. The issues launched by the

CaixaBank Group and placed on the institutional market are classified as financing activities, whereas the issues placed on the Spanish retail market are classified as operating activities.

## 2.18. Leases

### Finance leases

Leases that transfer substantially all the risks and rewards inherent in the asset to the lessee are considered finance leases.

Leases in which the CaixaBank Group acts as the lessor of the asset are recognized as lending under "Loans and receivables" in the balance sheet at the sum of the present values of the lease payments receivable. These payments include the exercise price of the lessee's purchase option at expiry of the lease, where this price is sufficiently below the fair value of the asset at expiry of the purchase option making it reasonably certain that the option will be exercised.

When the CaixaBank Group acts as lessee, the cost of the leased asset is recognized in the related item in the balance sheet based on the nature of the leased asset, and, simultaneously, a liability is recognized for the same amount (which is the lower of the fair value of the leased asset and the sum of the present value of the lease payments payable to the lessor plus, if appropriate, the exercise price of the purchase option).

These assets are depreciated using the same criteria as for the rest of the items of property, plant and equipment for own use.

Finance income, when it arises from lessor, and finance expenses, when it arises from lessee, are recognized in the income statement under "Interest and similar income" and "Interest expense and similar charges," respectively.

### Operating leases

Operating leases are leases in which substantially all the risks and rewards inherent in the asset and ownership of the asset are retained by the lessor.

In operating leases in which the CaixaBank Group acts as lessor, the acquisition cost of the leased assets is included under "Tangible assets" in the balance sheet. The assets are depreciated using the policies adopted for other items of property and equipment for own use and income from the leases is recognized under "Other operating income" in the income statement.

When the CaixaBank Group acts as lessee, the lease payments are recognized under "Administrative expenses – Other general administrative expenses" in the income statement.

### Sale and leaseback transactions

In sales of assets at fair value and the leasing back under an operating lease, the profit or loss from the transaction is recognized immediately in the income statement. If the sale was made at a price below fair value, the profit or loss is also recognized immediately in the income statement unless the loss is compensated for by future lease payments at below market price, in which case the loss is deferred and recognized in proportion to the lease payments over the period for which the asset is expected to be used. Conversely, if the asset is sold above fair value, the profit is deferred and recognized in the income statement over the period for which the asset is expected to be used.

In 2012, CaixaBank carried out a sale and leaseback transaction involving 439 offices (see Note 20).

## 2.19. Statements of changes in equity. Part A) Statement of comprehensive income

This statement presents the income and expense recognized as a result of the Group's activity in the period, with a distinction between those taken to profit or loss in the consolidated income statement and other comprehensive income recognized directly in consolidated equity.

The items used to present the statement of comprehensive income are as follows:

- i) Consolidated profit or loss for the year.
- ii) The net income or expense recognized temporarily in consolidated equity as valuation adjustments.
- iii) The net income or expense recognized definitively in consolidated equity.
- iv) The tax accrued on the items referred to in the preceding two subparagraphs, except in relation to valuation adjustments on investments in associates or joint ventures (jointly controlled entities) consolidated using the equity method, which are presented on a net basis.
- v) Total recognized income and expense, calculated as the sum of the previous amounts, showing separately the total amounts attributable to equity holders of the parent and to non-controlling interests.

The amount of the income and expenses relating to entities accounted for using the equity method recognized directly in equity is presented in this statement, irrespective of the nature of the related items, under "Entities accounted for using the equity method."

## 2.20. Statements of changes in equity. Part B) Statement of total changes in equity

This statement presents all changes in the Group's consolidated equity, including those due to accounting policy changes and error corrections. This statement presents a reconciliation between the carrying amount of each component of consolidated equity at the beginning and the end of the period, grouping movements by nature under the following headings:

- i) Adjustments due to accounting policy changes and error adjustments: includes changes in consolidated equity as a result of the retrospective restatement of financial statement balances on account of changes in accounting policies or for correction of errors.
- ii) Total comprehensive income: represents the aggregate of all items recognized in the statement of changes in equity income part A) comprehensive income, outlined above.
- iii) Other changes in equity: includes the remaining items recognized in consolidated equity, such as capital increases or decreases, distribution of dividends, treasury share transactions, equity-based payments, transfers between equity items, and any other increase or decrease in consolidated equity.

## 2.21. Insurance transactions

The Group applies the requirements of IFRS 4 *Insurance Contracts* to all the assets and liabilities in its consolidated financial statements derived from insurance contracts in accordance with the definition provided in this standard.

The Group does not unbundle any deposit component of insurance contracts. This unbundling is voluntary. In addition, the fair value of the policyholders' option to surrender insurance contracts is estimated to be zero, otherwise it is measured as part of the value of the insurance contract liabilities.

In accordance with the applicable IFRSs, insurance entities must carry out an adequacy test of their on-balance sheet insurance contract liabilities in relation to their contractual obligations.

In this respect, it determines:

- i) the difference between the carrying amount of the insurance contracts less any related deferred acquisition costs and any related intangible assets, and the present value of contractual cash flows from the insurance contracts and any related cash flows, such as claims handling costs, as well as cash flows resulting from embedded options and guarantees.
- ii) The difference between the carrying amount and the present value of projected cash flows from the financial assets related to the insurance contracts.

The present value of the contractual cash flows in insurance contracts is determined using the same interest rate as that used to estimate the present value of the financial assets related to the insurance contracts.

If the difference in i) is greater than the difference in ii), the liability recognized for insurance contracts in the consolidated balance sheet is inadequate and the deficiency is recognized in profit or loss for the period.

In accordance with insurance accounting standards, and specifically, with treatment to correct accounting mismatches, the Group recognizes changes in the fair value of available-for-sale financial assets related to insurance contracts under "Liabilities under insurance contracts" in the consolidated balance sheet.

The main components of technical provisions are as follows.

- ***Unearned premiums and unexpired risks***

The provision for unearned premiums includes the proportion of premiums written in the year that must be allocated to the period between the close of the reporting period and the expiry of the policy period.

The provision for unexpired risks is designed to complement the provision for unearned premiums by the amount which is not sufficient to cover the measurement of all the risks and expenses corresponding to the coverage period not elapsed at the end of the reporting period.

- ***Life insurance***

This provision consists mainly of the mathematical provisions of the insurance contracts and the provision for unearned premiums of insurance contracts with a period of coverage equal to or less than one year. Mathematical provisions represent the excess of the current actuarial value of the future obligations of subsidiary insurance companies over that of the premiums which the policyholder must satisfy.

The insurance companies use the PERM/F-2000P mortality and survival tables for all new contracts since October 15, 2000. PERM/F-2000C tables are applied to contracts before this date.

- ***Life insurance provision where the investment risk is borne by the policyholders***

These provisions correspond to the technical provisions of insurance contracts where the investment risk is born by the policyholder.

- ***Claims***

The provision for claims represents the total amount of outstanding liabilities on claims occurred before the end of the reporting period. The Group calculates this provision as the difference between the total estimated or exact cost of the claims that have occurred and are pending declaration, settlement or payment, including external and internal expenses for handling and processing the files, and the combined amount of the amounts already paid as a result of the claims.

- ***Provisions for bonuses and rebates***

These include the benefits accrued to the policyholders or beneficiaries and not yet assigned at the end of the reporting period. Not included is the affect of allocating part of the unrealized gains on the investment portfolio to policyholders.

Technical provisions corresponding to accepted reinsurance are determined using the same criteria as for direct insurance.

Technical provisions for direct insurance and accepted reinsurance are presented in the balance sheet under "Liabilities under insurance contracts" (see Note 24).

Technical provisions linked to risks assigned to reinsurers are calculated on the basis of the reinsurance contracts entered into and by applying criteria similar to those used for direct insurance. These provisions are presented in the consolidated balance sheet under "Reinsurance assets" (see Note 19).

### 3. Risk management

Global risk management is essential for the business of any credit institution. CaixaBank adopts a global, proactive and cautious approach to managing business risks. It has internal control and oversight systems adapted to the leading international standards and optimizes the risk/return ratio, all in support of its aim to offer the best customer service quality.

Global risk management aims to ensure the Company's robust risk profile, preserve capital adequacy and optimize the return/risk ratio by identifying, measuring and assessing risks and ensuring that they are always taken into account in CaixaBank's business decision-making process. This way, it sets a risk profile that is aligned with strategic objectives. The system of authorization levels is based on fundamental risk variables and transaction amounts, enabling risks to be quantified using scenarios based on capital use and expected loss.

#### Priority and emerging risks

Priority and emerging risks are risks that could have a material effect on the entity's results and the long-term sustainability of its business model.

- **Macroeconomic risks.** In Spain, the imbalances present before the start of the economic crisis are still being corrected and must be watched closely until there is a firm recovery in domestic demand.
- **Regulatory risks.** The transition to a safer, global financial system entails stricter regulatory requirements for entities. CaixaBank will face the challenge with solid levels of solvency and liquidity. The European Banking Union process will entail a change in responsibilities and the oversight model, which must be underpinned by robust resolution mechanisms. Following the independent reviews of Spain's banking system, carried out under the terms of the Memorandum of Understanding, and the assessments conducted by the IMF through the Financial Sector Assessment Program for Spain, provisioning levels in the sector must satisfy the global assessment with a view to its assuming supervision responsibilities.
- **Reputational risks.** As a result of the economic crisis, excessive leveraging of households and businesses, and the decline in the value of investments in hybrid products, among other reasons, confidence in banks has eroded considerably in Spain. In order to restore the confidence of its customers in the financial system, CaixaBank is focusing on solvency and quality as strategic priorities. Moreover, CaixaBank has spent the last few years strengthening its internal control, regulatory compliance and money laundering prevention structures.

#### Classification of risks

The risks incurred as a result of activities are classified as follows: credit risk (arising from the banking business and risk associated with the investee portfolio), market risk (which includes structural balance sheet interest rate risk, the price or rate risk associated with treasury positions, and foreign currency risk), liquidity risk, operational risk, actuarial risk and regulatory compliance risk.

#### General risk management principles

The Board-approved General Risk Management Principles can be summarized as follows:

- Risk is inherent to the CaixaBank Group's business.
- Risk is the ultimate responsibility of the Board and requires involvement of Senior Management.
- Medium-low risk profile.
- Involvement throughout the organization.

- Management throughout the full cycle of transactions: from preliminary analysis until approval, monitoring of solvency and profitability, to repayment or recovery of impaired assets.
- Joint decision-making, with an authorization system always requiring approval by two employees.
- Independence of business and operating units.
- Approval based on the borrower's repayment ability and an appropriate return.
- The use of standard criteria and tools.
- Decentralized decision-making.
- Use of advanced techniques.
- Allocation of appropriate reserves.

### Organizational structure

The CaixaBank Board of Directors is the Group's highest risk-policy setting body. Senior Management acts within the framework of the duties assigned by the Board of Directors and set up the following risk management committees:

- **Global Risk Committee**, which is responsible for the overall management of credit, market, operational, actuarial, concentration, interest rate, liquidity and reputational risk, along with specific risks relating to the major investees, and for the effect of all these risks on solvency and capital management. The committee analyzes the risk positions and sets policies to optimize the Group's risk management in line with strategic objectives. The Committee periodically revises and approves various reports regarding the risks assumed jointly by all Group entities.
- **Approval Policies Committee**, which proposes loan approval powers and loan prices, process efficiency and streamlining measures, the level of risk assumed using diagnostic tests, and the risk profiles accepted in commercial campaigns.
- **Lending Committee**, which analyzes and, where appropriate, approves transactions that fall within the scope of its authority, and refers any transactions that exceed its level of authority to the Board of Directors.
- **Refinancing Committee**, which analyzes and, where appropriate, approves refinancing transactions that fall within the scope of its authority, and refers any transactions that exceed its level of authority to the Lending Committee.
- **Asset-Liability Committee (ALCO)**, which analyzes liquidity, interest rate and foreign currency risk, in both the banking and insurance business, as part of structural risk, and proposes the hedges and issuances to manage these risks.
- **Real Estate Acquisition and Appraisal Committee**, which permanently controls this process and is first in line to approve acquisitions of such assets.

### Management tools

For several years, the CaixaBank Group has been using a set of control tools and techniques based on the specific needs of each type of risk. These include probability of default calculations obtained through rating and scoring tools, loss given default and expected loss calculations in connection with the various portfolios and risk-adjusted return tools, both at customer and branch level. Value at Risk (VaR) calculations are also performed for the portfolios as a method for controlling and setting market risk thresholds, and qualitative identification of the various operational risks relating to each CaixaBank Group activity.

All risk measurement, monitoring and management work is carried out in accordance with the recommendation of the Basel Committee on Banking Supervision, European directives and Spanish legislation.

### 3.1. Credit risk

Credit risk is the most significant risk item on the CaixaBank Group's balance sheet and arises from the banking and insurance business, treasury operations and the investee portfolio. The maximum credit risk exposure at December 31, 2013 of financial instruments recognized under "Held-for-trading portfolio," "Available-for-sale financial assets," "Loans and receivables," "Held-to-maturity investments" and "Hedging derivatives" in the accompanying balance sheet, and "Contingent liabilities" and "Contingent commitments" as memorandum items in the accompanying balance sheet, does not differ significantly from the carrying amount.

#### 3.1.1. Customer credit risk

##### Overview

2013 featured the completion of the integration of Banca Cívica and the merger with Banco de Valencia. At industry level, the Spanish banking sector continued to perform poorly as a whole, due to the declining quality of loans and receivables and foreclosed assets under the stress tests and the provision requirements under RDL 2/2012 and RDL 18/2012.

The CaixaBank Group gears its lending activity towards meeting the finance needs of households and businesses. Credit risk management is characterized by a prudent approvals policy and appropriate coverage. Since most loans are to private borrowers and consist primarily of mortgages to first-time homebuyers, the loan structure has a significantly low level of risk. Credit issued to property developers to finance home construction is generally taken up by individual customers once the homes have been completed and sold.

The appraised value of collateral is 2.4 times the value of the outstanding principals in the mortgage portfolio.

The lending portfolio is highly diversified and fragmented, and credit risk is therefore reduced. In terms of geographic distribution, lending activity by the CaixaBank Group is mainly concentrated in Spain.

Doubtful loans amounted to €25,365 million and €20,150 million at December 31, 2013 and 2012 respectively. The NPL ratio (doubtful loans and contingent risks as a percentage of total risk) stood at 11.66% at December 31, 2013 (8.62% at December 31, 2012), which is still lower than the ratio for the Spanish financial system as a whole (which, according to the figures for December 2013, stood at 13.61%).

Credit loss provisions were €15,478 million, an increase of €2,807 million compared to December 31, 2012, representing a doubtful assets coverage ratio of 61.05%.

##### Credit approval processes and organization

The top priority in 2013 was the technological integration with the two Banca Cívica entities that had yet to be integrated (Caja Canarias and Caja Burgos) and with Banco de Valencia. Specific task forces were created at the three savings banks to oversee the key features of the integration. Their many responsibilities included the following:

- Definition of authorization systems during the transitional periods (e.g. branch offices, regions, central services committees).
- Convergence with the risk policies and criteria applied in CaixaBank (e.g. catalogue of loan products, prices, collaterals, maturities, accumulation of risks).
- Identification of gaps in products in the technological integration.
- Treatment of measurement tools.
- Planning of risk training.

Organizationally, CaixaBank's and Banca Cívica's risk teams were combined under a single division (Risk Acceptance and Monitoring Division of each Region) and have worked jointly under the same risk criteria to provide service to the branch network. However, Banco de Valencia maintained its existing risk structure

and decision-making bodies, with CaixaBank loan officers moving in to standardize the risk criteria applied in approvals. Specific circuits were also put in place for customers included in the asset protection scheme and for assets transferred to Sociedad de Gestión de Activos Procedentes de la Reestructuración Bancaria (SAREB).

The result was the integration of these institutions in record time.

Elsewhere, the Entity has a loan approval and award system in place, which is a highly effective tool for delegating risk management responsibilities. The system is based on the treatment of maximum amounts by guarantee and customer/Group in the case of individuals and large companies, and by customer/economic Group expected-loss thresholds in other business segments.

Risk parameters and other policies based on the credit rating of borrowers are all taken into consideration when establishing approval powers. In 2013, the process for updating risk parameters continued and new management models were rolled out to improve the predictive capabilities of these tools.

In this respect, the Entity periodically updates the financial statements and qualitative information of its companies to achieve the maximum level of coverage of the internal rating.

This system is based on electronic files for both new applications and existing transactions, eliminating the need to physically move files and making the process more efficient.

To determine the price of operations, the pricing tools included in the applications systems (based on appropriate coverage of the risk premium) and data from the RAR (risk-adjusted return) tool are used.

This RAR measure aims to achieve greater control over the balance between risk and returns. It can identify the factors determining the returns on each customer more easily and analyze customers and portfolios in accordance with their risk-adjusted returns. With this objective, a specific commercial action was undertaken, together with the commercial network, to boost returns and optimize this ratio. Meanwhile, the results of the pilot RAR for the SMEs segment in the universal network have been satisfactory. The RAR is consolidated in the business and corporate banking network.

As for processes, a new circuit was implemented for admitting risk operations from the public sector managed by institutional customer centers. Now, transactions requiring risk approval will be centralized in Central Services, which will make decisions based on a specific analysis of risk in this segment.

Highlights for the year include:

- In April, a campaign was carried out to drive consumer lending, promoting consumer finance among households, entrepreneurs and younger customers through revolving loans and cards, with support given to ensure the right risk profile of the customers involved. Commercial action in the second half focused on attracting businesses.
- In June, Law 1/2013 was published, setting out a series of loan and mortgage loan modification measures. The Entity applied these measures to strengthen protection of mortgagors, debt restructuring and subsidized rents. The new law is designed to better protect borrowers that have mortgaged their primary residence.
- In November, Law 14/2013 became effective, abolishing the IRPH savings bank index and other reference indexes for mortgage loans. For loans indexed to them, the terms of the loan will apply, or in their absence, the contracts will be referenced to the IRPH banks index.

Going forward, plans are to embark on an initiative to simplify and streamline current policies (approval level, policy optimization, workloads, etc.).



## Arrears management

One of the main risk management priorities is to ensure that the units responsible for arrears management have the resources they need to operate successfully. The aim is to act on the first signs of any deterioration in the creditworthiness of debtors and carefully implement measures to monitor operations and the related guarantees and, if necessary, instigate claims to recover debt quickly.

The situation of the Spanish real estate market poses extreme difficulties for those who took out mortgage loans when property prices were at their highest, leaving them in a situation now where they cannot meet their payment obligations.

In this context, the Group continues to apply a set of measures for private customers experiencing temporary difficulties in paying off mortgage guarantee loans on their normal residence. These measures, which apply only to customers whose relationship with the Entity shows their unequivocal desire to honor the commitments made, aim to adapt the conditions of the operation to the borrower's current situation. Grace periods, waiting clauses, unification of debts and a payment moratorium, for example, are some of the measures that are analyzed when deciding with customers on the process that best suits their particular situation.

The CaixaBank Group had already met the requirements of this Circular before it was issued by establishing a debt renegotiation policy, approved by the Board of Directors on March 10, 2011, setting out the main rules established in this regulation:

- to not use renegotiation to distort the risk of default;
- to analyze operations at a different level than in the original transaction; and
- to have an internal identification and monitoring system.

According to Sustainable Economy Law 2/2011 of May 4, the Entity follows responsible practices in granting loans and credits to consumers. These policies, which are approved by the Board and fleshed out in internal regulations, include, *inter alia*, the following:

- An appropriate relationship between income and the expenses borne by consumers.
- Documentary proof of the information provided by the borrower and the borrower's solvency.
- Pre-contractual information and information protocols that are appropriate to the personal circumstances and characteristics of each customer and operation.
- An appropriate independent assessment of real estate collateral.

## Refinancing policies

Refinancing entails the redesign of risks for customers in arrears in an attempt to enhance the guarantees available and make it easier for them to meet their commitments. On October 2, 2012, the Bank of Spain released Circular 6/2012, of September 28, which includes the treatment and classification of refinancing and debt restructuring operations. It considers as refinancing operations, the refinanced and restructured operations as described in the Circular.

Nevertheless, on April 30, 2013, the Bank of Spain issued a document containing the guidelines for establishing a benchmark for compliance with Circular 4/2004, to further reinforce the definition, documentation, monitoring and review of financing policies, and to guarantee consistency in the criteria used by the various financial institutions. In the first half of 2013, CaixaBank carried out its review, through individual studies, of the accounting classification of refinanced and restructured portfolios.

In the first half of 2013, the initial individual review led to the reclassification of €3,287 million of assets classified as standard to doubtful, and €768 million to substandard. This review led to the recognition of higher provisions for refinanced operations, of €540 million, of which €375 million were charged to profit and loss for the year.

In general, the facilities granted to a customer to comply with commitments do not entail any substantial change to the original contracts in respect of accounting recognition. Therefore, the restructuring or renegotiation measures applied do not generally lead to the derecognition of the original asset and the recognition of a new transaction.

The risk management procedures and policies applied allow for detailed monitoring of credit transactions at all times. In this regard, during the monitoring process provisions for impairment are assigned to those transactions for which the terms may need to be changed due to evidence of impairment of the borrower's solvency. Therefore, as these transactions are correctly classified and valued, no additional provisions emerge in relation to the impairment of refinanced loans.

The table below shows the outstanding balance of refinanced operations at December 31, 2013 and 2012, by classification of customer insolvency risk:

### 31/12/2013

| (Thousands of euros)                                      | STANDARD                 |                  |                     |                |                     |                  |
|---|--------------------------|------------------|---------------------|----------------|---------------------|------------------|
|   | FULL MORTGAGE COLLATERAL |                  | OTHER COLLATERAL    |                | UNCOLLATERALIZED    |                  |
|   | NO. OF TRANSACTIONS      | GROSS AMOUNT     | NO. OF TRANSACTIONS | GROSS AMOUNT   | NO. OF TRANSACTIONS | GROSS AMOUNT     |
| Public sector   | 27                       | 48,605           | 21                  | 49,668         | 71                  | 579,303          |
| Other legal persons and individual entrepreneurs          | 12,751                   | 3,312,989        | 453                 | 125,694        | 4,824               | 893,085          |
| <i>Of which: finance for construction and development</i> | <i>3,156</i>             | <i>1,452,060</i> | <i>34</i>           | <i>61,922</i>  | <i>561</i>          | <i>58,793</i>    |
| Other natural persons                                     | 85,665                   | 5,610,952        | 434                 | 13,617         | 25,935              | 156,356          |
| <b>Total</b>  | <b>98,443</b>            | <b>8,972,546</b> | <b>908</b>          | <b>188,979</b> | <b>30,830</b>       | <b>1,628,744</b> |

### 31/12/2012

| (Thousands of euros)                                      | STANDARD                 |                  |                     |                |                     |                |
|---|--------------------------|------------------|---------------------|----------------|---------------------|----------------|
|   | FULL MORTGAGE COLLATERAL |                  | OTHER COLLATERAL    |                | UNCOLLATERALIZED    |                |
|   | NO. OF TRANSACTIONS      | GROSS AMOUNT     | NO. OF TRANSACTIONS | GROSS AMOUNT   | NO. OF TRANSACTIONS | GROSS AMOUNT   |
| Public sector   | 7                        | 3,944            |                     |                | 57                  | 154,016        |
| Other legal persons and individual entrepreneurs          | 12,861                   | 3,462,407        | 927                 | 222,792        | 8,092               | 531,229        |
| <i>Of which: finance for construction and development</i> | <i>2,780</i>             | <i>1,385,107</i> | <i>57</i>           | <i>78,886</i>  | <i>362</i>          | <i>17,951</i>  |
| Other natural persons                                     | 74,091                   | 6,048,897        | 2,826               | 75,048         | 28,514              | 169,846        |
| <b>Total</b>  | <b>86,959</b>            | <b>9,515,248</b> | <b>3,753</b>        | <b>297,840</b> | <b>36,663</b>       | <b>855,091</b> |

### 31/12/2013

| (Thousands of euros)                                      | SUBSTANDARD              |                  |                     |                |                     |                |                    |
|---|--------------------------|------------------|---------------------|----------------|---------------------|----------------|--------------------|
|   | FULL MORTGAGE COLLATERAL |                  | OTHER COLLATERAL    |                | UNCOLLATERALIZED    |                | SPECIFIC ALLOWANCE |
|   | NO. OF TRANSACTIONS      | GROSS AMOUNT     | NO. OF TRANSACTIONS | GROSS AMOUNT   | NO. OF TRANSACTIONS | GROSS AMOUNT   |                    |
| Public sector   |                          |                  | 2                   | 48,144         | 2                   | 21             | 4                  |
| Other legal persons and individual entrepreneurs          | 2,019                    | 1,445,658        | 19                  | 62,317         | 788                 | 537,820        | 443,542            |
| <i>Of which: finance for construction and development</i> | <i>1,108</i>             | <i>633,586</i>   | <i>1</i>            | <i>50,000</i>  | <i>103</i>          | <i>47,952</i>  | <i>217,892</i>     |
| Other natural persons                                     | 12,324                   | 1,254,523        | 86                  | 8,157          | 3,050               | 22,899         | 148,504            |
| <b>Total</b>  | <b>14,343</b>            | <b>2,700,181</b> | <b>107</b>          | <b>118,618</b> | <b>3,840</b>        | <b>560,740</b> | <b>592,050</b>     |

### 31/12/2012

| (Thousands of euros)                                      | SUBSTANDARD              |                  |                     |                |                     |                |                    |
|---|--------------------------|------------------|---------------------|----------------|---------------------|----------------|--------------------|
|   | FULL MORTGAGE COLLATERAL |                  | OTHER COLLATERAL    |                | UNCOLLATERALIZED    |                | SPECIFIC ALLOWANCE |
|   | NO. OF TRANSACTIONS      | GROSS AMOUNT     | NO. OF TRANSACTIONS | GROSS AMOUNT   | NO. OF TRANSACTIONS | GROSS AMOUNT   |                    |
| Public sector   | 0                        | 0                | 0                   | 0              | 0                   | 0              | 0                  |
| Other legal persons and individual entrepreneurs          | 3,299                    | 1,955,677        | 73                  | 82,621         | 769                 | 264,712        | 742,741            |
| <i>Of which: finance for construction and development</i> | <i>2,306</i>             | <i>1,679,205</i> | <i>35</i>           | <i>59,568</i>  | <i>84</i>           | <i>115,955</i> | <i>646,898</i>     |
| Other natural persons                                     | 12,444                   | 1,043,687        | 869                 | 100,715        | 2,784               | 26,926         | 161,181            |
| <b>Total</b>  | <b>15,743</b>            | <b>2,999,364</b> | <b>942</b>          | <b>183,336</b> | <b>3,553</b>        | <b>291,638</b> | <b>903,922</b>     |

### 31/12/2013

| (Thousands of euros)                                      | DOUBTFUL                 |                  |                     |                |                     |                  |                    |
|---|--------------------------|------------------|---------------------|----------------|---------------------|------------------|--------------------|
|   | FULL MORTGAGE COLLATERAL |                  | OTHER COLLATERAL    |                | UNCOLLATERALIZED    |                  | SPECIFIC ALLOWANCE |
|   | NO. OF TRANSACTIONS      | GROSS AMOUNT     | NO. OF TRANSACTIONS | GROSS AMOUNT   | NO. OF TRANSACTIONS | GROSS AMOUNT     |                    |
| Public sector   | 38                       | 32,106           | 6                   | 3,162          | 17                  | 12,663           |                    |
| Other legal persons and individual entrepreneurs          | 13,457                   | 5,689,399        | 145                 | 201,984        | 3,141               | 1,578,285        | 4,331,595          |
| <i>Of which: finance for construction and development</i> | <i>7,471</i>             | <i>4,061,150</i> | <i>49</i>           | <i>118,736</i> | <i>644</i>          | <i>875,895</i>   | <i>3,066,089</i>   |
| Other natural persons                                     | 37,439                   | 3,449,513        | 493                 | 45,249         | 16,399              | 93,351           | 820,636            |
| <b>Total</b>  | <b>50,934</b>            | <b>9,171,018</b> | <b>644</b>          | <b>250,395</b> | <b>19,557</b>       | <b>1,684,299</b> | <b>5,152,231</b>   |

**31/12/2012**

| (Thousands of euros)                                      | DOUBTFUL                 |                  |                     |                |                     |                |                    |
|---|--------------------------|------------------|---------------------|----------------|---------------------|----------------|--------------------|
|   | FULL MORTGAGE COLLATERAL |                  | OTHER COLLATERAL    |                | UNCOLLATERALIZED    |                | SPECIFIC ALLOWANCE |
|   | NO. OF TRANSACTIONS      | GROSS AMOUNT     | NO. OF TRANSACTIONS | GROSS AMOUNT   | NO. OF TRANSACTIONS | GROSS AMOUNT   |                    |
| Public sector   | 0                        | 0                | 1                   | 3,035          | 15                  | 9,645          | 505                |
| Other legal persons and individual entrepreneurs          | 7,996                    | 3,882,946        | 583                 | 494,318        | 2,412               | 404,497        | 1,639,961          |
| <i>Of which: finance for construction and development</i> | <i>4,416</i>             | <i>2,616,717</i> | <i>174</i>          | <i>305,638</i> | <i>361</i>          | <i>164,588</i> | <i>1,078,327</i>   |
| Other natural persons                                     | 11,126                   | 1,189,865        | 1,935               | 227,829        | 5,423               | 65,776         | 395,339            |
| <b>Total</b>  | <b>19,122</b>            | <b>5,072,811</b> | <b>2,519</b>        | <b>725,182</b> | <b>7,850</b>        | <b>479,918</b> | <b>2,035,805</b>   |

**31/12/2013**

| (Thousands of euros)                                      | TOTAL               |                   |                    |
|---|---------------------|-------------------|--------------------|
|   | NO. OF TRANSACTIONS | GROSS AMOUNT      | SPECIFIC ALLOWANCE |
| Public sector   | 184                 | 773,672           | 4                  |
| Other legal persons and individual entrepreneurs          | 37,597              | 13,847,231        | 4,775,138          |
| <i>Of which: finance for construction and development</i> | <i>13,127</i>       | <i>7,360,094</i>  | <i>3,283,980</i>   |
| Other natural persons                                     | 181,825             | 10,654,617        | 969,139            |
| <b>Total</b>  | <b>219,606</b>      | <b>25,275,520</b> | <b>5,744,281</b>   |

**31/12/2012**

| (Thousands of euros)                                      | TOTAL               |                   |                    |
|---|---------------------|-------------------|--------------------|
|   | NO. OF TRANSACTIONS | GROSS AMOUNT      | SPECIFIC ALLOWANCE |
| Public sector   | 80                  | 170,640           | 505                |
| Other legal persons and individual entrepreneurs          | 37,012              | 11,301,201        | 2,382,702          |
| <i>Of which: finance for construction and development</i> | <i>10,575</i>       | <i>6,423,614</i>  | <i>1,725,225</i>   |
| Other natural persons                                     | 140,012             | 8,948,587         | 556,521            |
| <b>Total</b>  | <b>177,104</b>      | <b>20,420,428</b> | <b>2,939,728</b>   |

### Policies and strategies at the CaixaBank Group in relation to problematic assets in the construction and property development sector

The underlying criterion guiding the CaixaBank Group's management of problematic assets in the real estate sector is to help borrowers meet their obligations.

First, with the commitment of shareholders and other companies within the borrower group, it studies the possibility of granting grace periods so that the financed land can be developed, ongoing property development can be finalized and finished units can be sold.

The analysis places special importance on the feasibility of projects, thereby avoiding a higher investment for those properties whose sale is not reasonably assured.

With regard to refinancing operations, the aim is to add new guarantees to reinforce those already in place. The policy is not to exhaust the current margin of value provided by the initial guarantees with further mortgages.

For completed projects, the possibility of helping with the sale is analyzed through Servihabitat Servicios Inmobiliarios, SL, which is 49%-owned by CaixaBank and exclusively manages, for a period of 10 years, the CaixaBank Group's real estate assets (see Note 18), basically the properties of BuildingCenter, SAU, and VIP Gestión de Inmuebles, SLU, property holding companies of the CaixaBank Group and the Criteria CaixaHolding Group, in which "la Caixa" has a direct stake. This allows for the efficient management of the investment, pursuing recovery and adding value and profitability.

In all cases, detailed purchaser quality checks are run to ensure the feasibility of providing loans to the end buyers.

Finally, when there is no reasonable possibility that the borrower can continue to maintain its position, the mortgaged asset is acquired. The acquisition price is calculated using the appraisal performed by a valuation company approved by the Bank of Spain. When the acquisition price is lower than the outstanding debt, the loan is written down to the foreclosure value.

### **Policies and strategies relating to foreclosed assets**

BuildingCenter, SAU is the CaixaBank subsidiary responsible for ownership of the Group's real estate assets. BuildingCenter acquires the real estate assets deriving from CaixaBank's lending activity and manages them through Servihabitat Servicios Inmobiliarios, SL.

VIP Gestión de Inmuebles is the CaixaBank subsidiary in charge of ownership of the real estate assets deriving from the lending activity of Banco de Valencia before its merger with CaixaBank.

Real estate assets are acquired through three different channels:

- 1) Acquisition at auctions held after assets have been foreclosed, mainly in relation to mortgage loans. Auction prices are established, up to the limits set forth in applicable legislation, pursuant to updated appraisals made by appraisal firms approved by the Bank of Spain. Activities involving adjudication at auction are controlled by the Auctions Committee comprising CaixaBank's Risks and Legal Services Areas and representatives of BuildingCenter, which is the ultimate holder of the assets.
- 2) Acquisition of mortgaged real estate assets of individuals, with the subsequent subrogation and cancellation of the debts. As in the previous instance, purchase prices are based on appraisals performed by appraisal firms approved by the Bank of Spain and in accordance with the parameters set forth in the rules approved in CaixaBank for this type of transaction.
- 3) Acquisition of real estate assets of companies, mainly property developers, to cancel their debts. As in the previous instances, purchase prices are based on appraisals performed by appraisal firms approved by the Bank of Spain and in accordance with the parameters set forth in the rules approved in CaixaBank for this type of transaction. The acquisition process includes conducting full legal and technical reviews of the properties. The Real Estate Acquisition and Appraisal Committee, comprising CaixaBank's Risk and Legal Services Areas and representatives of BuildingCenter, which is the ultimate holder of the assets, permanently controls this process and is first in line for approving the transactions prior to them being put before CaixaBank's Management Committee.

To carry out these activities, BuildingCenter, SAU raises virtually all of its finance from CaixaBank under market conditions. Finance granted at December 31, 2013 included a credit facility with a limit of €9,504 million, of which €7,987 million had been drawn down, and a loan for €26million. Finance granted at December 31, 2012, amounted to €7,010 million, of which €6,644 million had been drawn down. In addition, CaixaBank contributed, through capital increases or partner contributions, a total of €2,500 in 2013 (€500 million in 2012).

VIP Gestión de Inmuebles raises finance from CaixaBank under market terms. Finance granted at December 31, 2013 included a credit facility with a limit of €450 million, of which €85 million had been drawn down, and a loan for €3.5 million.

In 2013 and 2012, BuildingCenter, SAU acquired €4,838 million and €3,860 million of real estate assets, respectively.

The strategies undertaken for the sale of these assets are as follows:

- Land development: Certain procedures have yet to be completed for some plots that are suitable for development in order for them to be developed, such as completion of the planning process, redistribution of plots and development of urban infrastructure. These procedures are performed through the specialized services of Servihabitat Servicios Inmobiliarios, pursuant to very strict investment criteria. They are only performed when the investment ensures that the value of the affected assets will be maintained.
- Completion of housing developments: CaixaBank's acquisition criteria restrict purchases of property developments in progress. A number of minor measures to improve some of these developments are made to ensure that they can be sold. These measures are performed using the technical resources and experience of Suministros Urbanos y Mantenimientos, SA (Sumasa), a Group subsidiary, also pursuant to very strict investment criteria.
- Property exchanged through swaps: This involves mobilizing certain land by assigning it to a developer in exchange for part of the finished product in the property development. This strategy is followed in very limited circumstances and following very strict criteria for selecting the property developer with regard to solvency and the ability to complete the project. This strategy enables land that has been initially acquired to be converted into a finished product, which makes it easier to trade on the market.
- In-house property development: Restricted to very specific transactions where the asset's quality and characteristics mean that developing the asset is the clearest and most secure means to recover the investment and generate a positive margin.
- Rental: A means of benefiting from rising demand and generating recurring income without forcing a sale in a market with increasingly fewer buyers facing difficulties accessing credit. This strategy also involves a social dimension when former owners are offered the opportunity to rent the property they have handed over in lieu of their debt to allow them to continue living in it.
- Sale: Servihabitat Servicios Inmobiliarios, the company that manages the real estate assets of BuildingCenter, implements an intense sales campaign through a multichannel system – Internet, CaixaBank branches, its own offices, and estate agents, etc. – drawing on Servihabitat's experience and capability, which continuously positions it as a benchmark in terms of sales volume and brand recognition and innovation.

## Breakdown of credit by activity

As required by Circular 6/2012, of September 28, the breakdown of loans and advances to customers by activity is as follows.

### 31/12/2013

| (Thousands of euros)   | TOTAL              | OF WHICH: MORTGAGE COLLATERAL | OF WHICH: OTHER COLLATERAL |
|--|--------------------|-------------------------------|----------------------------|
| Public sector  | 10,204,734         | 315,036                       | 933                        |
| Other financial institutions   | 4,275,361          |                               |                            |
| <b>Non-financial institutions and individual entrepreneurs</b>             | <b>71,233,044</b>  | <b>31,959,899</b>             | <b>840,854</b>             |
| Construction and real estate development                                   | 13,038,408         | 12,862,586                    | 170,210                    |
| Civil engineering  | 5,030,377          | 822,335                       | 20,491                     |
| Other  | 53,164,259         | 18,274,978                    | 650,153                    |
| Large corporations   | 26,593,262         | 3,734,635                     | 93,468                     |
| SMEs and individual entrepreneurs  | 26,570,997         | 14,540,343                    | 556,685                    |
| <b>Other households and non-profit institutions serving households</b>     | <b>112,413,934</b> | <b>101,898,986</b>            | <b>799,788</b>             |
| Home purchase  | 89,320,333         | 85,875,836                    | 148,620                    |
| Consumer   | 6,044,012          | 2,062,940                     | 254,303                    |
| Other  | 17,049,589         | 13,960,210                    | 396,865                    |
| Subtotal   | 198,127,073        | 134,173,921                   | 1,641,575                  |
| Less: Impairment losses on assets not assigned to specific transaction (*) | 48,262             |                               |                            |
| <b>Total</b>   | <b>198,078,811</b> |                               |                            |
| <b>Memorandum items</b>  |                    |                               |                            |
| Refinancing, refinanced and restructured operations                        | 19,531,239         | 16,983,128                    | 296,738                    |

### 31/12/2012

| (Thousands of euros)  | TOTAL              | OF WHICH: MORTGAGE COLLATERAL | OF WHICH: OTHER COLLATERAL |
|---|--------------------|-------------------------------|----------------------------|
| Public sector   | 13,209,787         | 193,919                       | 41,817                     |
| Other financial institutions  | 1,262,787          | 28,867                        | 239                        |
| <b>Non-financial institutions and individual entrepreneurs</b>          | <b>88,519,533</b>  | <b>41,395,191</b>             | <b>497,010</b>             |
| Construction and real estate development                                | 21,226,897         | 20,726,262                    | 39,172                     |
| Civil engineering   | 7,557,825          | 2,272,207                     | 11,951                     |
| Other   | 59,734,811         | 18,396,722                    | 445,887                    |
| Large corporations  | 22,614,784         | 1,180,466                     | 74,782                     |
| SMEs and individual entrepreneurs                                       | 37,120,027         | 17,216,256                    | 371,105                    |
| <b>Other households and non-profit institutions serving households</b>  | <b>111,719,662</b> | <b>103,763,353</b>            | <b>586,862</b>             |
| Home purchase   | 92,401,354         | 92,208,209                    | 141,294                    |
| Consumer  | 6,830,249          | 2,313,221                     | 154,721                    |
| Other   | 12,488,059         | 9,241,923                     | 290,847                    |
| Subtotal  | 214,711,769        | 145,381,330                   | 1,125,928                  |
| Less: Impairment losses on assets not assigned to specific transactions | 2,275,754          |                               |                            |
| <b>Total</b>  | <b>212,436,015</b> |                               |                            |
| <b>Memorandum items</b>   |                    |                               |                            |
| Refinancing, refinanced and restructured operations                     | 17,480,700         | 14,427,815                    | 503,212                    |

(\*) Includes €27,803 thousand related to the general credit loss provisions for loans and advances to customers (see Note 14.4).

| COLLATERALIZED LOANS (LOAN TO VALUE) |             |             |              |           |
|--------------------------------------|-------------|-------------|--------------|-----------|
| ≤ 40%                                | > 40% ≤ 60% | > 60% ≤ 80% | > 80% ≤ 100% | > 100%    |
| 40,212                               | 33,699      | 146,882     | 64,240       | 30,935    |
| 10,189,249                           | 12,133,697  | 8,364,587   | 1,144,155    | 969,066   |
| 2,812,775                            | 5,119,402   | 4,346,987   | 426,790      | 326,842   |
| 244,812                              | 344,285     | 201,907     | 35,169       | 16,653    |
| 7,131,662                            | 6,670,010   | 3,815,693   | 682,196      | 625,571   |
| 1,342,612                            | 1,155,766   | 900,692     | 150,676      | 278,358   |
| 5,789,050                            | 5,514,244   | 2,915,001   | 531,520      | 347,213   |
| 22,192,526                           | 33,658,087  | 37,400,583  | 8,191,784    | 1,255,795 |
| 15,632,762                           | 27,784,292  | 34,016,321  | 7,582,699    | 1,008,382 |
| 949,754                              | 856,649     | 415,652     | 64,694       | 30,494    |
| 5,610,010                            | 5,017,146   | 2,968,610   | 544,391      | 216,919   |
| 32,421,987                           | 45,825,483  | 45,912,052  | 9,400,179    | 2,255,796 |
| 3,672,412                            | 5,185,723   | 6,447,125   | 1,451,169    | 523,437   |

| COLLATERALIZED LOANS (LOAN TO VALUE) |             |             |              |           |
|--------------------------------------|-------------|-------------|--------------|-----------|
| ≤ 40%                                | > 40% ≤ 60% | > 60% ≤ 80% | > 80% ≤ 100% | > 100%    |
| 39,708                               | 32,450      | 125,807     | 14,215       | 23,556    |
| 3,969                                | 21,212      | 965         | 2,960        |           |
| 11,454,977                           | 14,253,206  | 11,310,894  | 3,530,107    | 1,343,016 |
| 4,591,061                            | 6,804,314   | 6,831,670   | 1,803,219    | 735,170   |
| 863,702                              | 713,459     | 410,626     | 86,649       | 209,722   |
| 6,000,214                            | 6,735,433   | 4,068,598   | 1,640,239    | 398,124   |
| 259,478                              | 462,378     | 272,394     | 247,141      | 13,857    |
| 5,740,736                            | 6,273,055   | 3,796,204   | 1,393,098    | 384,267   |
| 21,282,042                           | 30,992,507  | 38,870,141  | 11,680,936   | 1,524,590 |
| 16,885,315                           | 26,665,060  | 36,328,996  | 11,127,116   | 1,343,016 |
| 956,401                              | 871,868     | 514,111     | 94,064       | 31,498    |
| 3,440,326                            | 3,455,579   | 2,027,034   | 459,756      | 150,076   |
| 32,780,696                           | 45,299,375  | 50,307,807  | 15,228,218   | 2,891,162 |
| 2,994,594                            | 4,298,769   | 5,478,834   | 1,607,583    | 551,247   |



## Concentration of risk by activity and geographic area

As required by Circular 6/2012, of September 28, the breakdown of risk concentration by activity and geographic area in 2013 and 2012 is as follows:

### 31/12/2013

| (Thousands of euros)   | TOTAL              |
|--|--------------------|
| <b>Credit institutions</b>   | <b>23,072,011</b>  |
| <b>Public sector</b>   | <b>67,612,135</b>  |
| Central government   | 47,720,792         |
| Other  | 19,891,343         |
| <b>Other financial institutions</b>  | <b>14,234,919</b>  |
| <b>Non-financial institutions and individual entrepreneurs</b>                 | <b>97,194,043</b>  |
| Construction and real estate development                                       | 14,340,131         |
| Civil engineering  | 7,035,881          |
| Other  | 75,818,031         |
| Large corporations   | 47,313,976         |
| SMEs and individual entrepreneurs  | 28,504,055         |
| <b>Other households and non-profit institutions serving households</b>         | <b>113,159,814</b> |
| Home purchase  | 89,320,333         |
| Consumer   | 6,114,915          |
| Other  | 17,724,566         |
| <b>Subtotal</b>  | <b>315,272,922</b> |
| <b>Less: Impairment losses on assets not assigned to specific transactions</b> | <b>48,262</b>      |
| <b>Total</b>   | <b>315,224,660</b> |

### 31/12/2012

| (Thousands of euros)   | TOTAL              |
|--|--------------------|
| <b>Credit institutions</b>   | <b>37,199,811</b>  |
| <b>Public sector</b>   | <b>55,008,470</b>  |
| Central government   | 38,950,601         |
| Other  | 16,057,869         |
| <b>Other financial institutions</b>  | <b>14,110,449</b>  |
| <b>Non-financial institutions and individual entrepreneurs</b>                     | <b>110,110,385</b> |
| Construction and real estate development   | 22,184,692         |
| Civil engineering  | 10,293,951         |
| Other  | 77,631,742         |
| Large corporations   | 37,665,044         |
| SMEs and individual entrepreneurs  | 39,966,698         |
| <b>Other households and non-profit institutions serving households</b>             | <b>112,884,973</b> |
| Home purchase  | 92,873,096         |
| Consumer   | 6,830,201          |
| Other  | 13,181,676         |
| <b>Subtotal</b>  | <b>329,314,088</b> |
| <b>Less: Impairment losses on assets not assigned to specific transactions (*)</b> | <b>2,275,754</b>   |
| <b>Total</b>   | <b>327,038,334</b> |

(\*) Includes €27,803 thousand related to the general credit loss provisions for loans and advances to customers (see Note 14.4).

| SPAIN       | REST OF THE EUROPEAN UNION | AMERICA   | REST OF THE WORLD |
|-------------|----------------------------|-----------|-------------------|
| 7,135,897   | 13,362,789                 | 1,053,601 | 1,519,724         |
| 65,820,415  | 1,748,572                  | 0         | 43,148            |
| 45,947,765  | 1,748,407                  |           | 24,620            |
| 19,872,650  | 165                        |           | 18,528            |
| 10,260,651  | 3,873,052                  | 74,106    | 27,110            |
| 92,362,446  | 2,842,647                  | 1,399,580 | 589,370           |
| 14,212,382  | 104,393                    | 20,784    | 2,572             |
| 6,510,328   | 271,074                    | 254,380   | 99                |
| 71,639,736  | 2,467,180                  | 1,124,416 | 586,699           |
| 43,887,707  | 2,275,724                  | 917,949   | 232,596           |
| 27,752,029  | 191,456                    | 206,467   | 354,103           |
| 111,726,655 | 989,708                    | 116,763   | 326,688           |
| 88,026,958  | 908,954                    | 101,293   | 283,128           |
| 6,098,618   | 8,134                      | 3,540     | 4,623             |
| 17,601,079  | 72,620                     | 11,930    | 38,937            |
| 287,306,064 | 22,816,768                 | 2,644,050 | 2,506,040         |

| SPAIN       | REST OF THE EUROPEAN UNION | AMERICA   | REST OF THE WORLD |
|-------------|----------------------------|-----------|-------------------|
| 20,072,104  | 13,438,788                 | 2,208,448 | 1,480,471         |
| 53,375,901  | 1,593,530                  | 0         | 39,039            |
| 37,335,329  | 1,593,530                  |           | 21,742            |
| 16,040,572  |                            |           | 17,297            |
| 13,178,484  | 907,596                    | 14,150    | 10,219            |
| 104,643,537 | 2,998,974                  | 1,635,908 | 831,966           |
| 21,912,079  | 25,703                     | 19,953    | 226,957           |
| 9,748,084   | 260,990                    | 284,482   | 395               |
| 72,983,374  | 2,712,281                  | 1,331,473 | 604,614           |
| 34,515,844  | 2,234,628                  | 746,224   | 168,348           |
| 38,467,530  | 477,653                    | 585,249   | 436,266           |
| 111,650,104 | 846,627                    | 114,174   | 274,068           |
| 91,737,819  | 803,775                    | 98,360    | 233,142           |
| 6,810,374   | 9,570                      | 5,003     | 5,254             |
| 13,101,911  | 33,282                     | 10,811    | 35,672            |
| 302,920,130 | 19,785,515                 | 3,972,680 | 2,635,763         |

The detail of risk in Spain by Autonomous Community in 2013 and 2012 is as follows:

### 31/12/2013

| (Thousands of euros)   | TOTAL              | ANDALUSIA         | BALEARIC ISLANDS | CANARY ISLANDS    | CASTILLA-LA MANCHA |
|--|--------------------|-------------------|------------------|-------------------|--------------------|
| <b>Credit institutions</b>   | <b>7,135,897</b>   | <b>89,795</b>     | <b>383,914</b>   | <b>1,420</b>      | <b>20,108</b>      |
| <b>Public sector</b>   | <b>65,820,415</b>  | <b>1,591,725</b>  | <b>657,875</b>   | <b>537,057</b>    | <b>256,599</b>     |
| Central government   | 45,947,765         |                   |                  |                   |                    |
| Other  | 19,872,650         | 1,591,725         | 657,875          | 537,057           | 256,599            |
| <b>Other financial institutions</b>                                    | <b>10,260,651</b>  | <b>99,434</b>     | <b>203</b>       | <b>42</b>         | <b>1,288</b>       |
| <b>Non-financial institutions and individual entrepreneurs</b>         | <b>92,362,446</b>  | <b>8,678,005</b>  | <b>1,924,394</b> | <b>3,858,450</b>  | <b>1,442,633</b>   |
| Construction and real estate development                               | 14,212,382         | 2,933,473         | 378,688          | 1,358,609         | 499,231            |
| Civil engineering  | 6,510,328          | 594,418           | 77,812           | 102,856           | 60,036             |
| Other  | 71,639,736         | 5,150,114         | 1,467,894        | 2,396,985         | 883,366            |
| Large corporations   | 43,887,707         | 1,109,879         | 425,521          | 748,987           | 223,363            |
| SMEs and individual entrepreneurs                                      | 27,752,029         | 4,040,235         | 1,042,373        | 1,647,998         | 660,003            |
| <b>Other households and non-profit institutions serving households</b> | <b>111,726,655</b> | <b>18,933,543</b> | <b>3,797,102</b> | <b>6,427,703</b>  | <b>3,263,149</b>   |
| Home purchase  | 88,026,958         | 13,496,689        | 2,792,992        | 5,725,591         | 2,732,720          |
| Consumer   | 6,098,618          | 1,002,215         | 171,436          | 277,150           | 122,437            |
| Other  | 17,601,079         | 4,434,639         | 832,674          | 424,962           | 407,992            |
| <b>Total</b>   | <b>287,306,064</b> | <b>29,392,502</b> | <b>6,763,488</b> | <b>10,824,672</b> | <b>4,983,777</b>   |

(\*) Includes autonomous communities that combined represent no more than 10% of the total.

### 31/12/2012

| (Thousands of euros)   | TOTAL              | ANDALUSIA         | BALEARIC ISLANDS | CANARY ISLANDS    | CASTILLA-LA MANCHA |
|--|--------------------|-------------------|------------------|-------------------|--------------------|
| <b>Credit institutions</b>   | <b>20,072,104</b>  | <b>188,571</b>    | <b>129,862</b>   | <b>3,730</b>      | <b>16,106</b>      |
| <b>Public sector</b>   | <b>53,375,901</b>  | <b>1,760,950</b>  | <b>748,196</b>   | <b>681,531</b>    | <b>192,945</b>     |
| Central government   | 37,335,329         |                   |                  |                   |                    |
| Other  | 16,040,572         | 1,760,950         | 748,196          | 681,531           | 192,945            |
| <b>Other financial institutions</b>                                    | <b>13,178,484</b>  | <b>272,256</b>    | <b>414</b>       | <b>35,223</b>     | <b>12,239</b>      |
| <b>Non-financial institutions and individual entrepreneurs</b>         | <b>104,643,537</b> | <b>11,436,947</b> | <b>2,188,783</b> | <b>4,834,085</b>  | <b>1,931,523</b>   |
| Construction and real estate development                               | 21,912,079         | 5,021,052         | 498,181          | 1,520,664         | 757,536            |
| Civil engineering  | 9,748,084          | 1,336,837         | 105,371          | 132,832           | 131,805            |
| Other  | 72,983,374         | 5,079,058         | 1,585,231        | 3,180,589         | 1,042,182          |
| Large corporations   | 34,515,844         | 309,848           | 264,844          | 459,489           | 196,801            |
| SMEs and individual entrepreneurs                                      | 38,467,530         | 4,769,210         | 1,320,387        | 2,721,100         | 845,381            |
| <b>Other households and non-profit institutions serving households</b> | <b>111,650,104</b> | <b>20,689,423</b> | <b>3,984,040</b> | <b>6,425,102</b>  | <b>3,487,735</b>   |
| Home purchase  | 91,737,819         | 15,721,523        | 3,314,930        | 5,703,899         | 2,955,996          |
| Consumer   | 6,810,374          | 1,190,110         | 214,644          | 414,986           | 146,460            |
| Other  | 13,101,911         | 3,777,790         | 454,466          | 306,217           | 385,279            |
| <b>Total</b>   | <b>302,920,130</b> | <b>34,348,147</b> | <b>7,051,295</b> | <b>11,979,671</b> | <b>5,640,548</b>   |

(\*) Includes autonomous communities that combined represent no more than 10% of the total.

| CASTILLA Y LEON  | CATALONIA         | MADRID            | NAVARRRE         | VALENCIA          | BASQUE COUNTRY   | OTHERS (*)        |
|------------------|-------------------|-------------------|------------------|-------------------|------------------|-------------------|
| 104,256          | 1,820,632         | 3,117,093         | 894              | 524,949           | 623,056          | 449,780           |
| 409,545          | 5,988,669         | 6,898,357         | 551,803          | 1,002,278         | 857,314          | 1,121,428         |
| 409,545          | 5,988,669         | 6,898,357         | 551,803          | 1,002,278         | 857,314          | 1,121,428         |
| 92,061           | 6,528,603         | 2,178,526         | 73,358           | 149,336           | 1,097,402        | 40,398            |
| 2,454,305        | 29,300,339        | 26,071,143        | 2,333,526        | 5,838,497         | 4,146,846        | 6,314,308         |
| 524,516          | 1,373,716         | 3,940,926         | 567,278          | 1,037,094         | 441,700          | 1,157,151         |
| 74,919           | 2,107,546         | 2,127,021         | 80,767           | 409,191           | 530,250          | 345,512           |
| 1,854,870        | 25,819,077        | 20,003,196        | 1,685,481        | 4,392,212         | 3,174,896        | 4,811,645         |
| 812,290          | 17,917,505        | 15,702,899        | 824,185          | 1,815,248         | 2,210,896        | 2,096,934         |
| 1,042,580        | 7,901,572         | 4,300,297         | 861,296          | 2,576,964         | 964,000          | 2,714,711         |
| 4,017,614        | 34,162,652        | 15,122,280        | 4,028,224        | 8,586,373         | 3,118,230        | 10,269,785        |
| 3,413,084        | 26,674,712        | 12,331,030        | 3,360,692        | 6,750,547         | 2,597,983        | 8,150,918         |
| 119,722          | 2,449,114         | 614,872           | 295,640          | 391,582           | 146,030          | 508,420           |
| 484,808          | 5,038,826         | 2,176,378         | 371,892          | 1,444,244         | 374,217          | 1,610,447         |
| <b>7,077,781</b> | <b>77,800,895</b> | <b>53,387,399</b> | <b>6,987,805</b> | <b>16,101,433</b> | <b>9,842,848</b> | <b>18,195,699</b> |

| CASTILLA Y LEON  | CATALONIA         | MADRID            | NAVARRRE         | VALENCIA          | BASQUE COUNTRY   | OTHERS (*)        |
|------------------|-------------------|-------------------|------------------|-------------------|------------------|-------------------|
| 575,632          | 1,655,820         | 13,688,810        | 102,925          | 133,750           | 748,193          | 2,828,705         |
| 507,773          | 5,892,090         | 2,947,773         | 581,050          | 823,347           | 779,276          | 1,125,641         |
| 507,773          | 5,892,090         | 2,947,773         | 581,050          | 823,347           | 779,276          | 1,125,641         |
| 25,703           | 9,064,474         | 3,586,044         | 89,296           | 73,414            | 17,583           | 1,838             |
| 3,285,829        | 26,302,630        | 34,722,852        | 2,872,671        | 4,229,022         | 5,058,701        | 7,780,494         |
| 986,546          | 2,849,311         | 5,974,521         | 800,714          | 1,017,500         | 601,431          | 1,884,623         |
| 105,937          | 3,577,526         | 2,606,365         | 163,343          | 320,415           | 792,710          | 474,943           |
| 2,193,346        | 19,875,793        | 26,141,966        | 1,908,614        | 2,891,107         | 3,664,560        | 5,420,928         |
| 509,654          | 9,047,105         | 18,421,163        | 653,317          | 730,855           | 2,096,096        | 1,826,672         |
| 1,683,692        | 10,828,688        | 7,720,803         | 1,255,297        | 2,160,252         | 1,568,464        | 3,594,256         |
| 4,318,834        | 33,385,244        | 15,746,648        | 4,297,370        | 5,972,109         | 3,281,527        | 10,062,072        |
| 3,689,141        | 27,414,483        | 13,110,066        | 3,624,322        | 4,998,088         | 2,814,982        | 8,390,389         |
| 272,797          | 2,386,769         | 719,314           | 362,008          | 342,374           | 171,611          | 589,301           |
| 356,896          | 3,583,992         | 1,917,268         | 311,040          | 631,647           | 294,934          | 1,082,382         |
| <b>8,713,771</b> | <b>76,300,258</b> | <b>70,692,127</b> | <b>7,943,312</b> | <b>11,231,642</b> | <b>9,885,280</b> | <b>21,798,750</b> |

## Information regarding financing for property development, home purchasing, and foreclosed assets

In line with the CaixaBank Group's reporting transparency policy and Bank of Spain guidelines, the main data at December 31, 2013 and 2012 regarding financing for property development, home purchasing and foreclosed assets are discussed below.

### Memorandum items: Data on the CaixaBank Group

| (Thousands of euros)  | CARRYING AMOUNT |             |
|---|-----------------|-------------|
|   | 31/12/2013      | 31/12/2012  |
| Total loans and advances to customers excluding public sector (businesses in Spain) | 187,894,296     | 199,246,627 |
| Total assets  | 340,190,477     | 348,174,074 |
| Impairment and credit risk provisions. General allowance                            | 48,262          | 27,803      |

### Financing for real estate development

The tables below show financing for real estate developers and developments, including development carried out by non-developers, at December 31, 2013 and 2012. The excess over the value of the guarantee is calculated as the difference between the gross amount of the loan and the value of the real collateral received after applying the weightings set out in Appendix IX of Bank of Spain Circular 4/2004.

#### 31/12/2013

| (Thousands of euros)  | GROSS AMOUNT      | EXCESS OVER VALUE OF COLLATERAL | SPECIFIC ALLOWANCE |
|---|-------------------|---------------------------------|--------------------|
| <b>Credit recognized by CaixaBank Group credit institutions</b> | <b>19,980,018</b> | <b>4,955,622</b>                | <b>6,941,610</b>   |
| Of which: Doubtful  | 11,866,069        | 4,315,068                       | 6,596,846          |
| <i>Mortgage</i>   | 10,301,950        | 4,315,068                       | 5,102,412          |
| <i>Personal</i>   | 1,564,119         |                                 | 1,494,434          |
| Of which: Substandard   | 1,055,719         | 237,061                         | 344,764            |
| <i>Mortgage</i>   | 988,099           | 237,061                         | 313,053            |
| <i>Personal</i>   | 67,620            |                                 | 31,711             |
| Memorandum items  |                   |                                 |                    |
| Asset write-offs  | 2,314,383         |                                 |                    |

#### 31/12/2012

| (Thousands of euros)  | GROSS AMOUNT      | EXCESS OVER VALUE OF COLLATERAL | SPECIFIC ALLOWANCE |
|---|-------------------|---------------------------------|--------------------|
| <b>Credit recognized by CaixaBank Group credit institutions</b> | <b>26,992,217</b> | <b>5,265,330</b>                | <b>5,765,320</b>   |
| Of which: Doubtful  | 11,934,984        | 3,864,728                       | 4,667,777          |
| <i>Mortgage</i>   | 10,485,155        | 3,864,728                       | 3,983,904          |
| <i>Personal</i>   | 1,449,829         |                                 | 683,874            |
| Of which: Substandard   | 3,144,178         | 448,105                         | 1,097,543          |
| <i>Mortgage</i>   | 2,850,293         | 448,105                         | 1,027,812          |
| <i>Personal</i>   | 293,885           |                                 | 69,731             |
| Memorandum items  |                   |                                 |                    |
| Asset write-offs  | 1,358,897         |                                 |                    |

The amounts shown in the preceding tables do not include the loans extended by the CaixaBank Group to the "la Caixa" Group's real estate companies, which at December 31, 2013 and 2012 amounted to €2,008 million and €3,026 million, respectively. These amounts include the bond issued by Servihabitat XXI, SAU (which merged with Criteria CaixaHolding, SAU in 2013 as described in Note 8) for an amount of €1,350 million.

The level of coverage for real estate developers and developments considered problematic assets (doubtful and substandard) at December 31, 2013 stood at 53.7% (38.2% at December 31, 2012). At December 31, 2013, allowances for assets in the sector not related to specific operations, which at December 31, 2012 amounted to €2,248 million, were reassigned to specific operations.

The tables below show the breakdown of financing for real estate developers and developments, including developments carried out by non-developers, by collateral:

### By type of collateral

| (Thousands of euros)         | CARRYING AMOUNT   |                   |
|------------------------------|-------------------|-------------------|
|                              | 31/12/2013        | 31/12/2012        |
| Without mortgage collateral  | 2,097,643         | 2,582,235         |
| With mortgage collateral     | 17,882,375        | 24,409,982        |
| Completed buildings          | 11,801,595        | 15,817,050        |
| Homes                        | 8,619,101         | 11,336,678        |
| Other                        | 3,182,494         | 4,480,372         |
| Buildings under construction | 2,099,159         | 2,970,829         |
| Homes                        | 1,813,707         | 2,516,654         |
| Other                        | 285,452           | 454,175           |
| Land                         | 3,981,621         | 5,622,103         |
| Built land                   | 1,406,468         | 2,723,217         |
| Other                        | 2,575,153         | 2,898,886         |
| <b>Total</b>                 | <b>19,980,018</b> | <b>26,992,217</b> |

### Financing for home purchases

The breakdown of home purchase loans at December 31, 2013 and 2012 is as follows:

| (Thousands of euros)        | GROSS AMOUNT      |                   |
|-----------------------------|-------------------|-------------------|
|                             | 31/12/2013        | 31/12/2012        |
| Without mortgage collateral | 888,022           | 958,714           |
| Of which: doubtful          | 8,340             | 18,351            |
| With mortgage collateral    | 86,988,370        | 87,247,103        |
| Of which: doubtful          | 3,976,087         | 2,570,266         |
| <b>Total home loans</b>     | <b>87,876,392</b> | <b>88,205,817</b> |

Note: Includes financing for home purchases granted by investee Union de Créditos para la Financiación Inmobiliaria, EFC, SAU (Credifimo).

Home purchase loans with a mortgage guarantee at December 31, 2013 and 2012 by the loan-to-value (LTV) ratio, based on the latest available appraisal, are as follows:

### 31/12/2013

| (Thousands of euros)      | LTV RANGES     |                 |                  |                  |                | TOTAL            |
|---------------------------|----------------|-----------------|------------------|------------------|----------------|------------------|
|                           | LTV ≤ 40%      | 40% < LTV ≤ 60% | 60% < LTV ≤ 80%  | 80% < LTV ≤ 100% | LTV > 100%     |                  |
| Gross amount              | 15,602,098     | 27,877,915      | 34,750,409       | 7,707,240        | 1,050,708      | 86,988,370       |
| <i>Of which: doubtful</i> | <i>236,688</i> | <i>789,137</i>  | <i>1,939,162</i> | <i>740,362</i>   | <i>270,738</i> | <i>3,976,087</i> |

Note: LTV calculated based on appraisals available at the grant date. The ranges are updated for doubtful transactions in accordance with prevailing regulations.

### 31/12/2012

| (Thousands of euros)      | LTV RANGES     |                 |                  |                  |                | TOTAL            |
|---------------------------|----------------|-----------------|------------------|------------------|----------------|------------------|
|                           | LTV ≤ 40%      | 40% < LTV ≤ 60% | 60% < LTV ≤ 80%  | 80% < LTV ≤ 100% | LTV > 100%     |                  |
| Gross amount              | 14,515,629     | 25,712,152      | 36,873,975       | 9,071,097        | 1,074,250      | 87,247,103       |
| <i>Of which: doubtful</i> | <i>126,557</i> | <i>355,619</i>  | <i>1,140,643</i> | <i>694,070</i>   | <i>253,377</i> | <i>2,570,266</i> |

Note: LTV calculated based on appraisals available at the grant date. The ranges are updated for doubtful transactions in accordance with prevailing regulations.

### Foreclosed assets

The table below shows foreclosed assets by source and type of property at December 31, 2013 and 2012:

| (Thousands of euros)   | 31/12/2013          |                          |
|--|---------------------|--------------------------|
|  | NET CARRYING AMOUNT | OF WHICH: ALLOWANCES (*) |
| <b>Property acquired from loans to real estate constructors and developers</b> | <b>4,465,486</b>    | <b>(5,584,408)</b>       |
| Completed buildings  | 2,600,557           | (2,209,992)              |
| <i>Homes</i>   | <i>2,047,065</i>    | <i>(1,755,890)</i>       |
| <i>Other</i>   | <i>553,492</i>      | <i>(454,102)</i>         |
| Buildings under construction   | 260,532             | (390,645)                |
| <i>Homes</i>   | <i>203,513</i>      | <i>(323,087)</i>         |
| <i>Other</i>   | <i>57,019</i>       | <i>(67,558)</i>          |
| Land   | 1,604,397           | (2,983,771)              |
| <i>Built land</i>  | <i>856,456</i>      | <i>(1,224,225)</i>       |
| <i>Other</i>   | <i>747,941</i>      | <i>(1,759,546)</i>       |
| Property acquired in mortgage loans to homebuyers (1)                          | 1,234,420           | (1,049,710)              |
| Other property foreclosures  | 469,125             | (481,122)                |
| <b>Total</b>   | <b>6,169,031</b>    | <b>(7,115,240)</b>       |

(\*) Allowance corresponds to the difference between the value of the cancelled gross debt and the net carrying amount.

(1) Does not include foreclosure rights deriving from auctions in the amount of €552 million, net.

| (Thousands of euros)  | 31/12/2012          |                          |
|---|---------------------|--------------------------|
|   | NET CARRYING AMOUNT | OF WHICH: ALLOWANCES (*) |
| <b>Property acquired from loans to real estate constructors and developers</b>                                | <b>3,805,930</b>    | <b>(3,400,238)</b>       |
| Completed buildings   | 2,361,203           | (1,197,150)              |
| <i>Homes</i>  | 1,934,141           | (954,910)                |
| <i>Other</i>  | 427,062             | (242,240)                |
| Buildings under construction  | 190,794             | (226,648)                |
| <i>Homes</i>  | 163,190             | (207,473)                |
| <i>Other</i>  | 27,604              | (19,175)                 |
| Land  | 1,253,933           | (1,976,440)              |
| <i>Built land</i>   | 518,159             | (740,835)                |
| <i>Other</i>  | 735,774             | (1,235,605)              |
| <b>Property acquired in mortgage loans to homebuyers (1)</b>  | <b>1,051,418</b>    | <b>(634,099)</b>         |
| <b>Other property foreclosures</b>  | <b>230,307</b>      | <b>(205,817)</b>         |
| <b>Equity instruments, investments and financing granted to unconsolidated companies holding these assets</b> |                     |                          |
| <b>Total</b>  | <b>5,087,655</b>    | <b>(4,240,154)</b>       |

(\*) Allowance corresponds to the difference between the value of the cancelled gross debt and the net carrying amount.

(1) Does not include foreclosure rights deriving from auctions in the amount of €411 million.

## Credit risk monitoring

CaixaBank's Department of Risk Monitoring and Prevention Management reports to the Corporate Directorate of Global Risk Management. Its function is two-fold: to prepare follow-up reports on individual borrowers or economic groups with higher risk levels, and to monitor risk holders whose creditworthiness shows signs of deteriorating, using a rating and monitoring scoring system based on risk alerts for each borrower.

The monitoring scoring plays a key role in assisting both the approval system, as discussed above, and the monitoring process. Therefore, borrowers who are more likely to default in the short term are analyzed more thoroughly and more frequently.

Another feature of the alert system is that it is fully integrated with the customer information systems. The alerts are allocated to each borrower and a rating is established on a monthly basis. Additionally, information on a customer's alerts is integrated with the rest of the data on the customer, and included for consideration whenever the customer applies for a new loan.

The outcome of the monitoring process is the establishment of "Action Plans" for each of the borrowers analyzed. The "Action Plans" aim to complement the alert-based scoring system, while acting as a guide to the approvals policy for future loans.

The Department of Risk Monitoring and Recoveries also has a priority focus on monitoring the property developers and builders segment. With respect to individuals, a risk prevention project enables early detection of any signs of deterioration in their ability to pay separate analysis of each case in order to adopt the best solution.

## Limits on major risks

The maximum risk limit with large companies, which includes the credit risk on the portfolio of loans and equity interests, is allocated on a case-by-case basis according to the internal rating and maximum acceptable loss for each borrower in line with the CaixaBank Group's capital. Considerations for determining the risk limit include the borrower's size and net debtor position, among others.



## Credit risk measurement and rating

The mission of the Department of Credit Risk Models, Optimization and Capital Analysis, which reports to the Corporate Directorate of Risk Models and Policies, within Global Risk Management, is to build, maintain and monitor the credit risk management systems. It is also in charge of guaranteeing and advising on the use of these systems, while seeking to ensure that the decisions based on these measurements take their quality into account. As established in the best practices, this corporate directorate is independent from the business areas in order to ensure that risk rating policies are not affected by commercial considerations.

In accordance with Bank of Spain Circular 3/2008, the CaixaBank Group uses internal models to assess credit risk for the following types of exposure:

- Mortgage loans granted to individuals.
- Personal loans granted to individuals.
- Cards issued to individuals.
- Loans and credit granted to SMEs.
- Loans and credit granted to large companies (corporations).
- Portfolio of industrial holdings.

Periodic reviews are performed of all the models to detect any deterioration in the quality of the measurements and of the estimates made for the purpose of including any fluctuations in the economic cycle. Practically the entire retail banking portfolio, which includes the individual and SME segments, is assessed on a monthly basis, enabling the knowledge base for these customers and their portfolios to be continually updated. This continual risk assessment provides information on the distribution of risk exposure in the various portfolios with respect to creditworthiness, expressed as a probability of default.

Risk measurement involves two basic concepts, described below.

### Expected loss

Expected loss is the result of multiplying three factors: exposure at default, probability of default, and loss given default.

### Exposure

Exposure at default (EAD) provides an estimate of the outstanding debt in the event of default by the customer. This measurement is particularly significant for financial instruments with a repayment structure that varies according to customer drawdowns (credit accounts, credit cards and, in general, any revolving credit product).

The estimate is based on the Entity's internal default experience, relating the drawdown levels upon default to drawdown levels over the 12 preceding months. The relationships observed in terms of product type, term to maturity and customer characteristics are modeled for each transaction.

### Probability of default

The CaixaBank Group uses management tools covering virtually all of its lending business to help estimate the probability of default (PD) associated with each borrower.

The tools are either product-oriented or customer-oriented. Product-oriented tools take account of the debtor's specific characteristics in relation to the product concerned, and are used basically in connection with the approval of new retail banking transactions. Customer-oriented tools, on the other hand, assess the debtor's probability of default on a general basis, though the results for individuals may differ according to the product. Customer-oriented tools include behavioral "scoring" models for individuals and ratings for companies, and are implemented throughout the branch network as part of the ordinary credit approval tools.

The credit risk rating tools were developed on the basis of the Entity's NPL experience and include the measurements required to fine-tune the results to the business cycle and the projections for the next cycle, with a view to securing relatively stable measures in the long term, which may differ from the incidences of default observed at any given time.

All rating tools for companies are customer-orientated and vary considerably according to the customer segment. The rating process for micro-enterprises and SMEs is based on a modular algorithm, which rates three different sets of data: the financial statements, the information drawn from dealings with customers, and certain qualitative factors. The rating results are also adjusted to the business cycle using the same structure as that employed for individuals.

The Corporate Rating function, which reports to the Executive Directorate of Admission and Approval, has internal models in place to obtain ratings for the large companies segment. These are "expert" models which lend greater weight to analysts' qualitative judgments. In view of the lack of internal default delinquency in this segment, the models were built in line with the Standard & Poor's methodology, and thus the global default rates published by the rating agency could be used, making the methodology much more reliable. The models were developed on the basis of data with sufficiently significant historical depth, so they include the cycle effect to a reasonable degree and ensure the stability of the measurements obtained.

The results of all the tools are linked to a risk master scale that provides a standard classification for the lending portfolio, i.e. it allows risk to be grouped according to a common expected NPL ratio.

Details of exposure according to the estimated probability of default by the various customer segments at December 31, 2013 are provided below:

### Exposure by probability of default (on-balance sheet and off-balance sheet balances)

| MASTER SCALE EQUIVALENT | SEGMENT       |               |               |               |               |               |               | TOTAL         |
|-------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
|                         | COMPANIES     |               | SMEs          |               | RETAIL        |               |               |               |
|                         | NON-DEVELOPER | DEVELOPER     | NON-DEVELOPER | DEVELOPER     | MORTGAGE      | CONSUMER      | CARDS         |               |
| MS 0-1                  | 0.6%          | 0.0%          | 0.0%          | 0.0%          | 43.7%         | 32.0%         | 37.3%         | 29.8%         |
| MS 2-3                  | 50.7%         | 0.4%          | 25.3%         | 1.1%          | 26.7%         | 31.7%         | 30.0%         | 29.8%         |
| MS 4-5                  | 21.5%         | 21.0%         | 49.5%         | 35.6%         | 14.7%         | 20.6%         | 19.0%         | 20.5%         |
| MS 6-7                  | 20.7%         | 38.2%         | 18.4%         | 30.9%         | 9.3%          | 10.3%         | 11.2%         | 13.1%         |
| MS 8-9                  | 6.5%          | 40.4%         | 6.8%          | 32.4%         | 5.6%          | 5.4%          | 2.5%          | 6.8%          |
| <b>Total</b>            | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> |

The table below shows, by segment, the percentages that go into default in each of the years analyzed and constitute the probability of default observed in each period.

### Trend in NPL frequency

|                    | 2009  | 2010  | 2011  | 2012  | 2013  |
|--------------------|-------|-------|-------|-------|-------|
| Retail             | 1.54% | 0.84% | 0.82% | 0.99% | 1.28% |
| Companies and SMEs | 5.04% | 3.23% | 3.86% | 5.45% | 5.17% |

NPL frequency in the retail segment was calculated taking the contracts as the universal basis of calculation.

NPL frequency in the companies and SME segment was calculated taking the customers as the universal basis of calculation.

## Loss given default

Loss given default (LGD) is the percentage of debt that cannot be recovered in the event of customer default. The CaixaBank Group reviews the default recovery and default remedial procedures on an ongoing basis to minimize the impact of a potential default.

Historical LGD rates are calculated using internal information of the CaixaBank Group, taking into consideration all the cash flows associated with the contracts from the moment of default until the situation is either remedied or a default is finally declared. This calculation also includes an estimate of the indirect expenses (office staff, infrastructure costs and similar) associated with the process.

Additionally, the LGD is modeled in order to provide correct initial estimates, based on the collateral, the loan-to-value ratio, the type of product, the borrower's creditworthiness and, as required by current legislation, the recessionary phases of the economic cycle.

As a result of credit approval policies, mandatory provision of collateral and the related loan-to-value ratio, active default management, improving the levels of settlement and recovery in the event of default, the estimated LGD rates for the currently performing portfolio are quite low.

## Unexpected loss and economic capital

Measuring the expected loss guarantees proper control of credit risk under "normal" market conditions. The expected loss, in fact, may be considered as an additional business cost. However, at times real losses can exceed the expected losses due to sudden changes in the cycle or variations in the specific risk factors of each portfolio and the natural correlation between the various debtors' credit risk.

The variability of the expected losses from the portfolio constitutes unexpected losses, which represent potential unforeseen losses. They are calculated as the loss associated with a sufficiently high level of confidence in the distribution of losses, less the expected losses. In its normal business activity, the Entity must have the ability to absorb these unforeseen losses.

Traditionally, two concepts have been distinguished:

- Economic capital: that which an entity ought to have to cover any unexpected losses that may arise and may jeopardize the continuity of the CaixaBank Group. It is the entity's own estimate, adjusted according to the tolerance to risk, volume and type of activity. In this respect, it is the responsibility of the CaixaBank Group's Board of Directors and Senior Management to ensure that in all circumstances there is a sufficient level of capital so that any eventuality may be faced with a level of confidence of 99.95%. This responsibility was emphasized in Pillar 2 of the Basel Capital Accord.
- Regulatory capital: that which the Entity must maintain to cover the requirements of the supervisory body. The aim is also to avoid bankruptcy at the Entity while protecting the interests of customers and holders of senior debt, thus preventing any major systemic impact.

Economic capital is not a substitute for regulatory capital, but complements it to move towards the real risk profile assumed by the Entity and incorporate risks which were not envisaged –or only partially considered– in the regulatory requirements.

The economic capital model forms the basis of the internal estimate of capital requirements which acts as a supplement to the regulatory view of capital adequacy. These measures form part of the Scorecard and of the Internal Capital Adequacy Assessment Report presented to the supervisor (see Note 5).

## Internal validation

The Basel Capital Accord establishes how entities can determine their minimum capital requirements based on their risk profile. For credit risk, it allows entities to use internal rating models and their own estimates of risk parameters to determine their capital requirements.

The importance of the capital determination process requires proper control environments to ensure that reliable estimates are obtained from both quantitative and qualitative perspectives. The control environment must also be sufficiently specialized and operate on a continuous basis to act as a complement to traditional control systems (internal audit and supervision).

The Bank of Spain establishes internal validation as a mandatory pre-requisite for supervisory validation, and requires the process to be carried out by an independent specialized division within the entity.

The CaixaBank Group's validation function is controlled by the Risk Models Validation Unit as part of the Executive Directorate of Technical Secretariat and Validation, which reports directly to CaixaBank's Directorate-General of Risks, and operates independently of the teams developing models and defining policies and procedures.

The main goals of the Risk Models Validation Unit are to issue an opinion as to whether the internal models are suitable for management and regulatory purposes, identifying all their relevant uses, and to assess whether the risk management and control procedures are in line with the Entity's risk profile and strategy. The unit must also support Senior Management (especially the Global Risk Management Committee) in their responsibilities regarding approval of the use of the internal models, and coordinate the supervisory validation process with the Bank of Spain.

The Risk Models Validation Unit's work methodology is based on the preparation of annual plans specifying the objectives and work to be performed in the year. The Risk Models Validation Unit's planning is designed to complement the recurring tasks with specific reviews and to ensure that the opinions issued each year remain valid.

Regulatory compliance activities comprise:

- Validation cycles: A set of periodic reviews for the purposes of analyzing, on an annual basis for each internal model, the performance and integration of each internal model within risk management processes. This guarantees an updated opinion on the status of the internal models and their uses.
- Exhaustive reviews of relevant modifications, which require a prior opinion by the Risk Models Validation Unit, such as the approval and implementation of internal models or the validation of parameter estimation processes.
- Regulatory reporting:
  - The update, at least annually, of the IRB Monitoring Dossier, a document required by the supervisor for each internal model.
  - Presentation of the Risk Models Validation Report.

In addition, reviews may be conducted in order to further address aspects encountered in the validation cycles or as requested by the supervisor or the areas concerned. There are also internal projects designed to optimize tasks or automate recurring tasks.

The scope of work undertaken by the Risk Models Validation Unit has been extended since it was set up as an independent unit in 2006. In 2010, along with reviews in the area of credit risk, assessment of the internal market risk model was added.

In 2013, the Risk Models Validation Unit was added to the global project to achieve an advanced measurement approach (AMA) for operational risk.

### **3.1.2. Counterparty risk generated by treasury operations**

Quantification and management of credit risk from treasury operations show certain peculiarities, basically as a result of the type of financial instruments used and of the expediency and flexibility required for treasury transactions.

The maximum authorized exposure to counterparty credit risk for credit approval purposes is determined using a complex calculation approved by Management, primarily based on ratings for the entities and on analysis of their financial statements.

Monitoring is also carried out of share prices and of CDSs for the counterparties in order to detect any impairment of their solvency.

Practically all exposures arising from the activity of the Treasury Desk were assumed with counterparties located in European countries and the United States.

Additionally, the distribution by ratings reflects the significance of operations with counterparties assessed as "investment grade," i.e. those which international rating agencies have considered to be safe due to their high payment capacity.

The Corporate Directorate of Global Risk Management is responsible for integrating these risks within the Company's overall exposure management framework, although specific responsibility for managing and monitoring exposure to counterparty risk arising from treasury activity lies with the Executive Directorate of Risk Analysis and Approval, which draws up the proposals for approval of risk lines, and monitors the use of these lines.

Within the Group, counterparty risk is controlled by CaixaBank through an integrated real-time system that provides information at any given time of the available limit for any counterparty, by product and maturity. Risk is measured both in terms of current market value and future exposure (the value of risk positions in due consideration of future changes to underlying market factors).

Furthermore, as part of the monitoring process for credit risks assumed by market operations, the Executive Directorate of Risk Analysis and Approval and the Executive Directorate of Legal Advisory actively manage and monitor the adequacy of the related contractual documentation. To mitigate exposure to counterparty risk, CaixaBank has a solid base of collateral agreements. Virtually all the risks undertaken in connection with derivative instruments are covered by standardized ISDA and/or CMOF contracts, which provide for the possibility of offsetting the outstanding collection and payment flows between the parties.

CaixaBank has signed collateral agreements with interbank counterparties, which provide a guarantee of the market value of derivative transactions. CaixaBank's policy is to collateralize all its derivatives transactions with financial institutions.

### **3.1.3. Risk associated with the investee portfolio**

The risk relating to the CaixaBank Group's investee portfolio is the risk associated with the possibility of incurring losses due to changes in market prices and/or losses on the positions composing the investment portfolio at medium to long term.

The Corporate Directorate of Risk Models and Policies measures the risk involved with these positions, both from the standpoint of the risk inherent in market price volatility, using VaR models (a statistical estimate of the maximum potential losses by reference to historical data on changing prices) of the return spread in relation to risk-free interest rates, and from the point of view of the likelihood of default, applying models based on the PD/LGD approach.

These indicators are monitored on an ongoing basis to ensure that the most appropriate decisions are always taken on the basis of the market performance observed and predicted and of the CaixaBank Group's strategy.

These measures and their implementation are necessary to monitor management of the investee portfolio and enable strategic decisions to be made on its composition by Senior Management at the CaixaBank Group.

The Department of Risk in Market Operations, moreover, studies derivatives and the exchange rate risk associated with the investee portfolio, and monitors risk in relation to finance markets associated with investees on an ongoing basis.

### 3.1.4. Risk associated with debt securities

The balance of debt securities at December 31, 2013 and 2012, excluding where applicable any impairment allowances recognized, is as follows, broken down by the Standard & Poor's ratings:

| (Thousands of euros)         | LOANS AND RECEIVABLES<br>(NOTE 14.3) | FINANCIAL ASSETS<br>HELD FOR TRADING<br>(NOTE 12) | AVAILABLE-FOR-SALE<br>FINANCIAL ASSETS<br>(NOTE 13) | HELD-TO-MATURITY<br>INVESTMENTS<br>(NOTE 15) | TOTAL             |
|------------------------------|--------------------------------------|---|---|--|-------------------|
| AAA                          |                                      | 1,558   | 244,497   |  | 246,055           |
| AA+                          |                                      | 149,954   | 538,456   | 3,250,468                                    | 3,938,878         |
| AA                           |                                      | 52,705  | 86,232  |  | 138,937           |
| AA-                          | 788,624                              | 10,492  | 279,491   |  | 1,078,607         |
| A+                           |                                      |   | 361,997   |  | 361,997           |
| A                            |                                      |   | 243,312   |  | 243,312           |
| A-                           | 20,492                               | 13,217  | 1,141,357   |  | 1,175,066         |
| BBB+                         |                                      | 49,681  | 843,918   | 426,707                                      | 1,320,306         |
| BBB                          | 460,974                              | 219,606   | 2,343,876   | 555,145                                      | 3,579,601         |
| BBB-                         |                                      | 3,060,225   | 44,673,046  | 10,673,856                                   | 58,407,127        |
| <b>Investment grade</b>      | <b>1,270,090</b>                     | <b>3,557,438</b>                                  | <b>50,756,182</b>                                   | <b>14,906,176</b>                            | <b>70,489,886</b> |
|                              | 44.7%                                | 99.0%   | 97.4%   | 83.6%  | 92.3%             |
| BB+                          |                                      |   | 304,990   |  | 304,990           |
| BB                           |                                      | 494   | 129,974   | 2,924,576                                    | 3,055,044         |
| BB-                          |                                      | 11,210  | 207,000   |  | 218,210           |
| B+                           |                                      | 1,994   | 99,076  |  | 101,070           |
| B                            |                                      | 4,650   | 11,628  |  | 16,278            |
| B-                           |                                      | 6,410   |   |  | 6,410             |
| CCC+                         |                                      |   | 1,311   |  | 1,311             |
| CCC                          | 1,373                                |   | 64,068  |  | 65,441            |
| CC                           | 10,002                               |   | 1,414   |  | 11,416            |
| C                            | 23,101                               |   | 684   |  | 23,785            |
| D                            | 16,250                               |   | 329   |  | 16,579            |
| No rating                    | 1,518,618                            | 11,215  | 540,517   |  | 2,070,350         |
| <b>Non-investment grade</b>  | <b>1,569,344</b>                     | <b>35,973</b>                                     | <b>1,360,991</b>                                    | <b>2,924,576</b>                             | <b>5,890,884</b>  |
|                              | 55.3%                                | 1.0%  | 2.6%  | 16.4%  | 7.7%              |
| <b>Balance at 31/12/2013</b> | <b>2,839,434</b>                     | <b>3,593,411</b>                                  | <b>52,117,173</b>                                   | <b>17,830,752</b>                            | <b>76,380,770</b> |

| (Thousands of euros)         | LOANS AND RECEIVABLES<br>(NOTE 14.3) | FINANCIAL ASSETS<br>HELD FOR TRADING<br>(NOTE 12) | AVAILABLE-FOR-SALE<br>FINANCIAL ASSETS<br>(NOTE 13) | HELD-TO-MATURITY<br>INVESTMENTS<br>(NOTE 15) | TOTAL             |
|------------------------------|--------------------------------------|---|---|--|-------------------|
| AAA                          |                                      | 37,388  | 265,463   |  | 302,851           |
| AA+                          |                                      | 240   | 684,841   |  | 685,081           |
| AA                           |                                      |   | 58,988  |  | 58,988            |
| AA-                          | 1,445,991                            | 531   | 407,566   |  | 1,854,088         |
| A+                           |                                      |   | 367,981   |  | 367,981           |
| A                            | 6,888                                |   | 225,006   |  | 231,894           |
| A-                           | 519,408                              | 182,389   | 3,469,237   |  | 4,171,034         |
| BBB+                         | 1,869                                |   | 746,999   | 427,479                                      | 1,176,347         |
| BBB                          | 233                                  | 237,274   | 2,792,072   | 555,429                                      | 3,585,008         |
| BBB-                         |                                      | 1,016,755   | 34,828,602  | 5,954,293                                    | 41,799,650        |
| <b>Investment grade</b>      | <b>1,974,389</b>                     | <b>1,474,577</b>                                  | <b>43,846,755</b>                                   | <b>6,937,201</b>                             | <b>54,232,922</b> |
|                              | 53.3%                                | 99.0%   | 93.0%   | 77.6%  | 88.5%             |
| BB+                          |                                      | 876   | 467,135   |  | 468,011           |
| BB                           |                                      | 1,682   | 1,750,359   | 2,002,985                                    | 3,755,026         |
| BB-                          |                                      | 650   | 220,426   |  | 221,076           |
| B+                           |                                      | 182   | 49,358  |  | 49,540            |
| B                            |                                      | 255   | 10,327  |  | 10,582            |
| B-                           |                                      | 4,086   | 13,406  |  | 17,492            |
| CCC                          |                                      |   | 75,858  |  | 75,858            |
| CCC-                         |                                      |   | 0   |  | 0                 |
| CC                           |                                      |   | 21,254  |  | 21,254            |
| C                            |                                      |   | 80,680  |  | 80,680            |
| D                            |                                      |   | 413   |  | 413               |
| No rating                    | 1,728,810                            | 7,415   | 626,675   |  | 2,362,900         |
| <b>Non-investment grade</b>  | <b>1,728,810</b>                     | <b>15,146</b>                                     | <b>3,315,891</b>                                    | <b>2,002,985</b>                             | <b>7,062,832</b>  |
|                              | 46.7%                                | 1.0%  | 7.0%  | 22.4%  | 11.5%             |
| <b>Balance at 31/12/2012</b> | <b>3,703,199</b>                     | <b>1,489,723</b>                                  | <b>47,162,646</b>                                   | <b>8,940,186</b>                             | <b>61,295,754</b> |

The Kingdom of Spain's sovereign rating at December 31, 2013 and 2012 was BBB-. Investments classified as "Non-investment grade" held by the Group under "Held-to-maturity investments" correspond to Spanish regional public debt issues.

### 3.2. Market risk

The financial activity of credit institutions involves assuming market risk, which includes exposures from various sources: balance-sheet risk arising from interest rate and exchange rate fluctuations, the risk caused by taking up treasury positions, and the risk associated with equity investments which form part of CaixaBank's diversification business. In all instances, risk refers to the potential loss of profitability or portfolio value as a result of adverse fluctuations in market rates or prices.

Subject to the methodological specifications and the additional comments set out below to provide a specific practice of the various exposure groups, there are two concepts which constitute common denominators and market standards for measurement of this risk: sensitivity and VaR (value at risk).

These sensitivity analyses provide information concerning the impact on the economic value of positions of a rise in interest rates, exchange rates, prices or volatility, but do not provide any assumptions as to the likelihood of such changes.

In order to standardize risk measurement across the entire portfolio, and to produce certain assumptions regarding the extent of changes in market risk factors, the Value at Risk methodology (VaR: statistical estimate of potential losses from historical data on price fluctuations) is employed using a one-day time horizon and a statistical confidence level of 99%. In other words, under normal market conditions, 99 times out of 100 the actual daily losses sustained will be less than the losses estimated under the VaR method.

See section 3.2.3 in this Note for information on treasury trading activities in 2013.

### **3.2.1. Fair value micro-hedges**

The Group enters into fair value micro-hedges to cover the risks assumed by certain items. Micro-hedges are transactions in which the hedged item in either asset or liability transactions fully offsets the hedging instrument, normally a derivative.

The CaixaBank Group enters into these hedges on individual items, offsetting all the market risk factors of the item to be hedged.

There follows a brief description of the nature of the risks hedged and of the instruments used, by classifying them according to the various management objectives:

- Micro-hedges of public debt:  
The aim of these micro-hedges is to hedge against the fluctuations caused by market interest rate changes in the value of certain debt positions.
- Micro-hedges of interbank deposits:  
The aim of these micro-hedges is to hedge against the fluctuations caused by market interest rate changes in the value of the deposits used to manage liquidity on the balance sheet, usually fixed-interest deposits maturing in less than one year. The hedging instruments generally used are interest rate swaps (IRSs) and call money swaps. There were no micro-hedges of this type at December 31, 2013.
- Micro-hedges of institutional loans:  
The aim of these micro-hedges is to hedge against the fluctuations caused by market interest rate changes in the value of certain institutional loans bearing fixed interest, whose risk it has been decided to manage. The hedging instruments generally used are futures and IRSs. There were no micro-hedges of this type at December 31, 2013.

### **3.2.2. Structural balance sheet interest rate risk**

Interest rate risk is managed and controlled directly by CaixaBank management through the Asset-Liability Committee (ALCO).

CaixaBank manages this type of risk with a two-fold objective: to reduce the sensitivity of net interest income to interest rate fluctuations and to preserve the economic value of the balance sheet. To attain these objectives, risk is actively managed by arranging additional hedging transactions on financial markets to supplement the natural hedges generated on its own balance sheet as a result of the complementary nature of the sensitivity to interest rate fluctuations of the deposits and lending transactions arranged with customers.

The Asset and Liability Management (ALM) and Liquidity Division is responsible for analyzing this risk and proposing hedging transactions in accordance with these objectives to the ALCO.

At December 31, 2013, CaixaBank used fair value macro-hedges as a strategy to mitigate its exposure to interest-rate risk.

In 2013, CaixaBank arranged a macro-hedge against cash flow interest rate risk. By entering into financial derivatives in the market, this macro-hedge hedges the risk of fixing interest rates on CaixaBank loans indexed to the 12-month Euribor rate.



The table below shows, using a static gap, the breakdown of maturities and interest rate resets at December 31, 2013 of sensitive items on the CaixaBank Group balance sheet. The sensitivity to interest rates and the expected terms to maturity have been analyzed for items without a contractual maturity date (such as demand accounts) on the basis of past experience of customer behavior, including the possibility that the customer may withdraw the funds invested in this type of products. For other products, in order to define the assumptions for early termination, internal models are used which include behavioral variables of customers, products, seasonality and macro-economic variables to ascertain the future operations of customers.

### Matrix of maturities and revaluations of the sensitive balance sheet at December 31, 2013

| (Thousands of euros)           | 1 YEAR              | 2 YEARS            | 3 YEARS             | 4 YEARS            | 5 YEARS            | > 5 YEARS           |
|--------------------------------|---------------------|--------------------|---------------------|--------------------|--------------------|---------------------|
| <b>Assets</b>                  |                     |                    |                     |                    |                    |                     |
| Mortgage collateral            | 94,767,730          | 12,383,386         | 1,594,523           | 1,421,192          | 1,263,165          | 8,847,610           |
| Other guarantees               | 59,873,830          | 2,434,622          | 1,385,534           | 767,116            | 534,694            | 1,659,545           |
| Debt securities                | 19,771,496          | 10,099,560         | 2,366,653           | 2,605,656          | 2,281,109          | 4,023,833           |
| <b>Total assets</b>            | <b>174,413,056</b>  | <b>24,917,568</b>  | <b>5,346,710</b>    | <b>4,793,964</b>   | <b>4,078,968</b>   | <b>14,530,988</b>   |
| <b>Liabilities</b>             |                     |                    |                     |                    |                    |                     |
| Customer funds                 | 108,756,175         | 21,515,072         | 13,203,359          | 2,251,658          | 2,480,201          | 11,240,090          |
| Issues                         | 15,007,697          | 9,223,568          | 6,815,825           | 4,522,149          | 4,901,688          | 13,479,284          |
| Money market, net              | 13,287,141          | 260,105            | 521,211             | 4,156              |                    | 611,875             |
| <b>Total liabilities</b>       | <b>137,051,013</b>  | <b>30,998,745</b>  | <b>20,540,395</b>   | <b>6,777,963</b>   | <b>7,381,889</b>   | <b>25,331,249</b>   |
| <b>Assets less liabilities</b> | <b>37,362,043</b>   | <b>(6,081,177)</b> | <b>(15,193,685)</b> | <b>(1,983,999)</b> | <b>(3,302,921)</b> | <b>(10,800,261)</b> |
| <b>Hedges</b>                  | <b>(67,917,198)</b> | <b>41,565,959</b>  | <b>5,476,253</b>    | <b>4,532,013</b>   | <b>5,386,672</b>   | <b>10,956,301</b>   |
| <b>Total difference</b>        | <b>(30,555,155)</b> | <b>35,484,782</b>  | <b>(9,717,432)</b>  | <b>2,548,014</b>   | <b>2,083,751</b>   | <b>156,040</b>      |

Structural balance sheet interest rate risk is subject to specific control and includes various risk measures, such as analysis of the sensitivity of net interest income and the present value of future cash flows to changes in interest rates, VaR (Value at risk) measures and stochastic measures, such as EaR (Earnings at risk).

The sensitivity of net interest income shows the impact on the review of balance sheet transactions caused by changes in the interest rate curve. This sensitivity is determined by comparing a net interest income simulation, at one or two years, on the basis of various interest rate scenarios. The most likely scenario, which is obtained using the implicit market rates, is compared against other scenarios of rising or falling interest rates and parallel and non-parallel movements in the slope of the curve. The one-year sensitivity of net interest income to sensitive balance sheet assets and liabilities, taking account of scenarios of rising and falling interest rates of 100 basis points each, is approximately -6.96% on the rising scenario and +4.43% on the falling scenario. Given the current level of interest rates, it should be pointed out that the scenario of a 100bp fall does not imply the application of negative interest rates.

The sensitivity of equity to interest rates measures the effect of interest rate fluctuations on economic value.

### Impact of a 1bp increase in the curve

| (Thousands of euros)              | 31/12/2013     | 31/12/2012   |
|-----------------------------------|----------------|--------------|
| <b>Value of future cash flows</b> | <b>(8,619)</b> | <b>1,458</b> |

The sensitivities of net interest income and equity are measurements that complement each other and provide an overview of structural risk, which focuses more on the short and medium term, in the case of net interest income, and on the medium and long term in the case of equity.

As a supplement to these measurements of sensitivity, VaR measures are applied in accordance with treasury-specific methodology.

**1-day VaR of CaixaBank's balance with a 99% confidence level**

| (Thousands of euros) | END OF PERIOD  | AVERAGE        | MAXIMUM        | MINIMUM       |
|----------------------|----------------|----------------|----------------|---------------|
| <b>2013</b>          | <b>88,928</b>  | <b>163,015</b> | <b>215,975</b> | <b>88,928</b> |
| <b>2012</b>          | <b>197,968</b> | <b>126,307</b> | <b>199,885</b> | <b>67,571</b> |

Finally, earnings at risk (EaR) measurements are also taken in order to establish with a certain level of confidence (99%) the maximum loss of net interest income over the next two years, considering a certain amount of balance sheet growth. This analysis also identifies the potential worst and best scenarios of all the simulated scenarios, thereby showing maximum levels of risk.

In accordance with current regulations, the CaixaBank Group does use its own funds for the structural interest rate risk assumed, in view of the low risk profile of its balance sheet. Even when balance sheet interest rate risk assumed by the CaixaBank Group is below levels considered significant (outliers), in keeping with the proposals of the NBCA and Bank of Spain regulations, CaixaBank continues to take a series of steps towards more intense monitoring and management of balance sheet interest rate risk.

**3.2.3. Market risk of treasury positions**

The Corporate Directorate of Global Risk Management is responsible for valuing financial instruments in addition to measuring, monitoring and following up on associated risks and estimating the counterparty risk and operational risk associated with financial market activities. To perform its functions, on a daily basis this department monitors the contracts traded, calculates how changes in the market will affect the positions held (daily marked-to-market result), quantifies the market risk assumed, monitors compliance with the thresholds, and analyses the ratio of actual returns to the assumed risk.

In addition to tasks performed by Corporate Directorate of Global Risk Management, the Executive Directorate of Technical Secretariat and Validation performs internal validation of the models and methodologies used to quantify and monitor market risk.

The Bank of Spain approved the internal model for estimating capital for market risk of trading activities in 2006. The scope of the model covers virtually all strict treasury positions and the trading derivatives over investees. In 2013, the average 1-day VaR for trading activities was €7 million. The highest market risk levels, up to €13.1 million, were reached in March, mainly as VaR anticipates a potentially different movement in the daily market value of equity positions (mainly transactions with equity derivatives).

Two methodologies are used to obtain this measurement:

- The parametric VaR technique, based on the statistical treatment of parameters such as volatility and matching fluctuations in the prices and interest and exchange rates of the assets comprising the portfolio. In accordance with the recommendations of the Basel Committee on Banking Supervision, it is applied using two time horizons: a 75-day data window, giving more weight to recent observations, and a one-year data window, giving equal weight to all observations.
- The historical VaR technique, which calculates the impact on the value of the current portfolio of historical changes in risk factors. Daily changes over the last year are taken into account and, with a confidence level of 99%, VaR is taken to be the third worst impact on the value of the portfolio.

Historical VaR is an extremely useful system for completing the estimates obtained by the parametric VaR technique, since it does not include any assumptions on the statistical behavior of risk factors. The parametric VaR technique assumes fluctuations that can be modeled using normal statistical distribution. Historical VaR is also an especially suitable technique since it includes non-linear relationships between the risk factors, although it must be said that the risk associated with options has been a minor risk.

A downgrade in the credit rating of asset issuers can also give rise to adverse changes in quoted market prices. Accordingly, the Corporate Directorate of Global Risk Management completes the quantification of market risk with an estimate of the losses arising from changes in the volatility of the credit spread on private fixed-income positions (Spread VaR), which constitutes an estimate of the specific risk attributable to issuers of securities.

At December 31, 2013, structured credit exposure at the CaixaBank Group including the trading portfolio was residual and is measured at market prices.

Market VaR (arising from fluctuations in interest rates, exchange rates and the volatility of both) and Spread VaR are aggregated on a conservative basis, assuming zero correlation between the two groups of risk factors.

### Decomposition of relevant risk factors

Interest rate risk: risk that changes in the level of interest rate curves will affect the value of instruments in portfolio, including but not limited to bonds, deposits, reverse repos and derivatives.

Foreign currency risk: risk that changes in exchange rates will affect the value of instruments in portfolio, including mainly any product with cash flows in a currency other than the euro and foreign exchange derivatives.

Share price risk: risk that changes in share prices and equity indices will affect the value of the instruments in portfolio.

Inflation risk: risk that changes in expected inflation will affect the value of the instruments in portfolio, including inflation derivatives.

Commodity price risk: risk that changes in prices of commodities will affect the value of the instruments in portfolio, including commodity derivatives.

Credit spread risk: risk that changes in credit spreads will affect the value of the instruments in portfolio, including mainly private fixed-income issues.

Volatility risk: risk that changes in the volatility of the underlyings will affect the value of the instruments in portfolio, including options.

The table below shows an estimate of the average VaR amounts attributable to the various risk factors. As can be observed, the consumption levels are of moderate significance and are mainly concentrated on the interest rate curve and share price risks. The risk amounts in relation to exchange rates and volatility, correlation of share prices, prices of commodities and inflation are of extremely marginal significance. Exposure to interest rate risk decreased in 2013 compared to the year before, due mainly to the decline in market volatility, while exposure to share price and volatility risks increased in line with the larger position in equity derivatives.

### Parametric VaR by risk factors

| (Thousands of euros) | AVERAGE VaR  | INTEREST RATE | EXCHANGE RATE | SHARE PRICE  | INFLATION | COMMODITY PRICE | CREDIT SPREAD | INTEREST RATE VOLATILITY | EXCHANGE RATE VOLATILITY | SHARE PRICE VOLATILITY |
|----------------------|--------------|---------------|---------------|--------------|-----------|-----------------|---------------|--------------------------|--------------------------|------------------------|
| <b>Average VaR</b>   |              |               |               |              |           |                 |               |                          |                          |                        |
| <b>2012</b>          | <b>5,117</b> | <b>3,494</b>  | <b>834</b>    | <b>692</b>   | <b>78</b> | <b>3</b>        | <b>1,559</b>  | <b>177</b>               | <b>59</b>                | <b>260</b>             |
| <b>Average VaR</b>   |              |               |               |              |           |                 |               |                          |                          |                        |
| <b>2013</b>          | <b>6,979</b> | <b>2,213</b>  | <b>502</b>    | <b>3,185</b> | <b>98</b> | <b>0</b>        | <b>1,194</b>  | <b>267</b>               | <b>39</b>                | <b>896</b>             |

## Additional measures to VaR

Since January 2012, VaR measures are complemented by two risk metrics related to the new regulatory requirements: Stressed VaR and Incremental Default and Migration Risk. Stressed VaR indicates the maximum loss on adverse movements in market prices based on a stressed historical period of one year, with a 99% confidence level and a daily time horizon. Incremental Default and Migration Risk reflects the risk related to changes in credit ratings or breach of positions in fixed-income instruments and credit derivatives in the trading portfolio, with a confidence level of 99.9% and a one-year time horizon. The average values of these risk measures in 2013 were €11.1 million and €25.9 million, respectively.

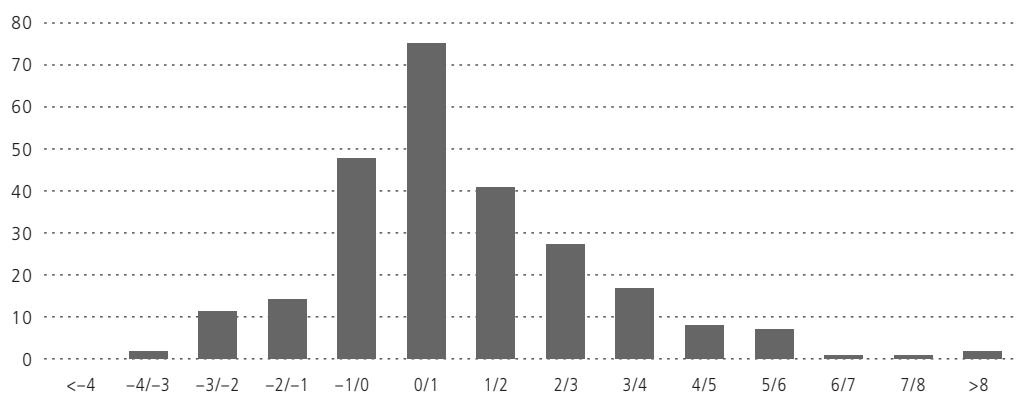
## VaR and daily gains and losses

To confirm the suitability of the risk estimates, daily results are compared against the losses estimated under the VaR technique (backtesting). As required by bank regulators, the risk estimate model is checked in two ways:

- Net backtesting, which relates the portion of the daily marked-to-market result of open positions at the close of the previous session to the estimated VaR for a time horizon of one day, calculated on the basis of the open positions at the close of the previous session. This backtesting is the most appropriate means of performing a self-assessment of the methodology used to quantify risk.
- Gross backtesting, which compares the total result obtained during the day (therefore including any intraday transactions) to VaR for a time horizon of one day, calculated on the basis of the open positions at the close of the previous session. This provides an assessment of the importance of intraday transactions in generating profit and calculating the total risk of the portfolio.

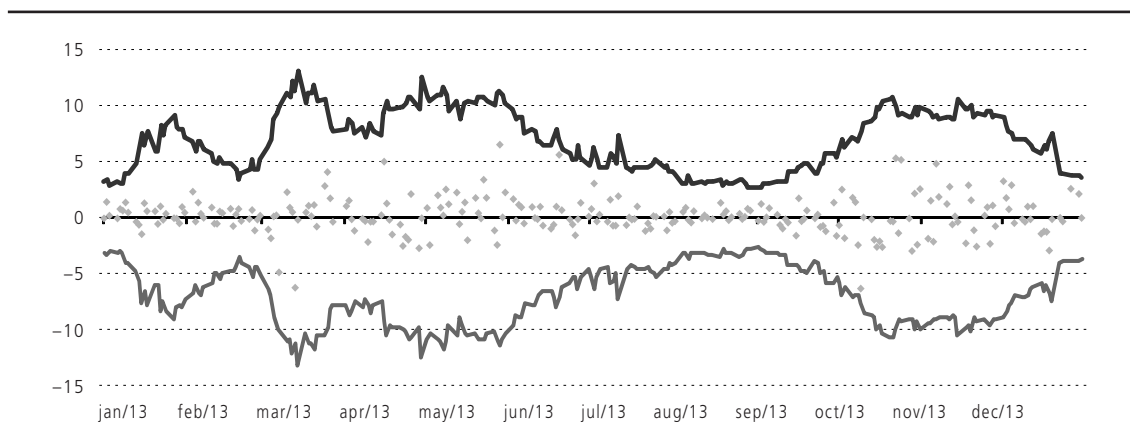
## Distribution of results of the trading activities in 2013

*Frequency, days. Millions of euros.*



## Distribution of daily results vs. Daily VaR

Millions of euros



## Stress testing

Lastly, two stress testing techniques are used on the value of the treasury positions to calculate the possible losses on the portfolio in situations of extreme stress:

1. Systematic stress analysis: this technique calculates the change in value of the portfolio in the event of a specific series of extreme changes in the main risk factors. It considers parallel interest rate shifts (rising and falling), changes at various points of the slope of the interest rate curve (steepening and flattening), increased and decreased spread between the instruments subject to credit risk and government debt securities (bondswap spread), parallel shifts in the dollar and euro curves, higher and lower volatility of interest rates, appreciation and depreciation of the euro with respect to the dollar, the yen and sterling, increases and decreases in exchange rate volatility, increases and decreases in share prices, and higher and lower volatility of shares and commodities.
2. Historical scenario analysis: this technique addresses the potential impact of actual past situations on the value of the positions held, such as the collapse of the Nikkei in 1990, the US debt and the Mexican peso crisis in 1994, the 1997 Asian crisis, the 1998 Russian debt crisis, the growth of the technology bubble in 1999 and its collapse in the year 2000, or the terrorist attacks that have caused the most severe effects on finance markets in recent years, the credit crunch of the summer of 2007, the liquidity and confidence crisis triggered by the failure of Lehman Brothers in September 2008, and the increase in credit differentials in peripheral euro-zone countries by contagion of the financial crisis in Greece and Ireland in 2010 and concerns surrounding Spanish sovereign debt in 2011 and 2012.

To complete these analyses of risk in extreme situations, a “worst-case scenario” is determined for the Treasury Desk activity as the state of the risk factors in the last year that would cause the heaviest losses on the current portfolio. This is followed by an analysis of the “distribution tail,” i.e. the sum of the losses that would arise if the market factor movement causing the losses were calculated on the basis of a 99.9% confidence level.

## Integration in management

As part of the required monitoring and control of the market risks taken, Management approves a structure of overall VaR limits, complemented by the definition of VaR sublimits, maximum losses and sensitivities for the various management units that could assume market risk in the trading activities of the Treasury Desk. The risk factors are managed by the Executive Directorate of Treasury and Capital Markets within the scope of its responsibility on the basis of the return/risk ratio determined by market conditions and expectations. The Corporate Directorate of Global Risk Management is in charge of monitoring compliance with these thresholds and the risks undertaken, and produces a daily report on position, risk quantification and the utilization of risk thresholds, which is distributed to Management, Treasury Desk officers and the Internal Audit division.

Therefore, management of market risk in relation to trading positions at CaixaBank complies with the methodology and monitoring directives proposed by Basel Committee.

### 3.2.4. Currency risk

The equivalent euro value of foreign currency assets and liabilities held by CaixaBank at December 31, 2013 and 2012 is as follows:

| (Thousands of euros)                             | 31/12/2013       | 31/12/2012       |
|--|------------------|------------------|
| <b>Total foreign currency assets</b>             | <b>6,435,741</b> | <b>6,772,510</b> |
| Financial assets held for trading                | 509,344          | 709,196          |
| Loans and receivables                            | 3,897,851        | 3,192,917        |
| <i>Loans and advances to credit institutions</i> | 1,244,482        | 274,189          |
| <i>Loans and advances to customers</i>           | 2,653,369        | 2,918,728        |
| Investments (1)                                  | 1,962,334        | 2,807,697        |
| Other assets                                     | 66,212           | 62,700           |
| <b>Total foreign currency liabilities</b>        | <b>8,113,103</b> | <b>7,121,532</b> |
| Financial liabilities at amortized cost          | 7,582,605        | 6,379,582        |
| <i>Deposits from central banks</i>               | 3,962,331        | 4,362,523        |
| <i>Deposits from credit institutions</i>         | 191,224          | 159,002          |
| <i>Customer deposits</i>                         | 2,755,986        | 1,207,557        |
| <i>Marketable debt securities</i>                | 544,605          | 607,594          |
| <i>Other</i>                                     | 128,459          | 42,906           |
| Other liabilities                                | 530,498          | 741,950          |

(1) At December 31, 2013, the CaixaBank Group had an exposure of €1,161 million in Hong Kong dollars on its ownership interest in The Bank of East Asia, Ltd, and of €1,228 million in Mexican pesos on its ownership interest in GF Inbursa, at market value. At December 31, 2012, these exposures were €1,058 million and €3,042 million, respectively.

The Executive Directorate of Treasury and Capital Markets at CaixaBank is responsible for managing the foreign currency risk arising from balance sheet positions denominated in foreign currency, a task performed through the market risk hedging activity undertaken by the Treasury Area. This risk is managed by applying the principle of minimizing the assumed currency risks, which explains why the exposure of the CaixaBank Group to this risk is low or virtually nil.

The remaining minor foreign currency positions are chiefly held with credit institutions in major currencies (e.g. dollars, sterling and Swiss francs). The methods for quantifying these positions, which are the same, are applied alongside the risk measurements used for the treasury activity as a whole.

The percentage breakdown, by currency, of loans and receivables and financial liabilities at amortized cost is as follows:

| (Percentage)                                   | 31/12/2013 | 31/12/2012 |
|--|------------|------------|
| <b>Loans and receivables</b>                   | <b>100</b> | <b>100</b> |
| US dollar                                      | 71         | 71         |
| Pound sterling                                 | 10         | 12         |
| Mexican peso                                   | 3          |            |
| Swiss franc                                    | 3          | 1          |
| Japanese yen                                   | 7          | 3          |
| Canadian dollar                                | 2          | 3          |
| Other  | 4          | 10         |
| <b>Investments</b>                             | <b>100</b> | <b>100</b> |
| Mexican peso                                   | 37         | 57         |
| Hong Kong dollar                               | 63         | 43         |
| <b>Financial liabilities at amortized cost</b> | <b>100</b> | <b>100</b> |
| US dollar                                      | 85         | 82         |
| Pound sterling                                 | 13         | 16         |
| Other  | 2          | 2          |

### 3.2.5. Information on sovereign risk exposure

The CaixaBank Group's position in sovereign debt, which is concentrated in CaixaBank and the insurance group, is subject to the Company's general risk-taking policy, which ensures that all positions taken are aligned with the target risk profile.

First, the position in public and regional debt is subject to the general concentration and country risk limits established. Regular control procedures are in place for both, preventing new positions from being taken that could increase the credit risk on names or countries in which the Company has a high risk concentration unless express approval is given by the pertinent authority.

For fixed-income securities, a framework is in place regulating the solvency, liquidity and geographical location of all of the CaixaBank Group's fixed-income issues (e.g. bonds, private fixed-income, public debt, preference shares) and any similar transaction implying payment in cash for the buyer and the assumption of the issuer's credit risk or related collateral. This control is exercised during the risk acceptance phase and throughout the life of the position in the portfolio.

Regarding the Treasury Desk's public debt position, a set of limits on maturity and amount per country is approved on positions in sovereign debt issues for managing residual liquidity on the balance sheet, market making and arbitrage.

These positions are also subject to the framework for market risk control and limits established for the treasury positions (see section on market risk).

To monitor market and credit risk, daily reports are prepared on country risk based on an analysis of trends in credit default swaps and the comparison of implied rates derived from these instruments with official ratings assigned by the rating agencies.

Finally, in addition to these controls, a report is drawn up monthly showing all the positions of the Consolidated Group, and of guaranteed mutual and pension funds. The report looks at portfolio performance by product type, category, country risk and issuer/counterparty risk.

In line with the CaixaBank Group's reporting transparency policy, the carrying amounts in the main data regarding exposure to sovereign risk at December 31, 2013 and 2012 are shown below. The information is presented to distinguish directly between the positions held by CaixaBank and those held by the insurance group, the most important entity of which is VidaCaixa, SA de Seguros y Reaseguros.

### 31/12/2013 (CaixaBank)

| (Thousands of euros)   |                                 | HELD FOR TRADING - DEBT SECURITIES (NOTE 12) | HELD FOR TRADING - SHORT POSITIONS (NOTE 12) | AVAILABLE-FOR-SALE FINANCIAL ASSETS (NOTE 13) | LOANS AND RECEIVABLES (NOTE 14) | HELD-TO-MATURITY INVESTMENTS (NOTE 15) |
|------------------------|---------------------------------|--|--|---|---------------------------------|--|
| COUNTRY                | RESIDUAL MATURITY               |  |  |   |                                 |  |
| Spain                  | Less than 3 months              | 15,147                                       | (437,155)                                    | 824,228                                       | 1,259,525                       | 1,000,155                              |
|                        | Between 3 months and 1 year (1) | 43,537                                       | (237,586)                                    | 1,099,398                                     | 1,798,166                       | 4,117,722                              |
|                        | Between 1 and 2 years           | 406,597                                      | (137,514)                                    | 6,462,828                                     | 508,938                         | 4,296,813                              |
|                        | Between 2 and 3 years (2)       | 151,477                                      | (35,709)                                     | 1,482,541                                     | 746,823                         | 1,131,805                              |
|                        | Between 3 and 5 years           | 2,035,099                                    | (260,267)                                    | 1,662,554                                     | 1,893,389                       | 514,460                                |
|                        | Between 5 and 10 years          | 253,943                                      | (201,322)                                    | 4,011,827                                     | 2,166,700                       | 137,073                                |
|                        | Over 10 years                   | 305,269                                      | (233,659)                                    | 368,373                                       | 1,792,179                       |  |
|                        | <b>Total</b>                    | <b>3,211,069</b>                             | <b>(1,543,212)</b>                           | <b>15,911,749</b>                             | <b>10,165,720</b>               | <b>11,198,028</b>                      |
| Belgium                | Between 3 months and 1 year     | 9,995  |  |   |                                 |  |
|                        | Between 5 and 10 years          | 1  |  |   |                                 |  |
|                        | Over 10 years                   | 497  |  |   |                                 |  |
|                        | <b>Total</b>                    | <b>10,493</b>                                | <b>0</b>                                     | <b>0</b>                                      | <b>0</b>                        | <b>0</b>                               |
| Greece                 | <b>Total</b>                    | <b>0</b>                                     | <b>0</b>                                     | <b>0</b>                                      | <b>0</b>                        | <b>0</b>                               |
| Ireland                | <b>Total</b>                    | <b>0</b>                                     | <b>0</b>                                     | <b>0</b>                                      | <b>0</b>                        | <b>0</b>                               |
| Italy                  | Less than 3 months              | 3,351  |  |   |                                 |  |
|                        | Between 3 months and 1 year     | 35,521                                       | (16,612)                                     |   |                                 |  |
|                        | Between 1 and 2 years           | 12,605                                       | (38,282)                                     |   |                                 |  |
|                        | Between 2 and 3 years           | 26,735                                       |  |   |                                 |  |
|                        | Between 3 and 5 years           | 11,192                                       | (23,312)                                     |   |                                 |  |
|                        | Between 5 and 10 years          | 10,246                                       |  |   |                                 |  |
|                        | Over 10 years                   | 557  |  |   |                                 |  |
|                        | <b>Total</b>                    | <b>100,207</b>                               | <b>(78,206)</b>                              | <b>0</b>                                      | <b>0</b>                        | <b>0</b>                               |
| Portugal               | <b>Total</b>                    | <b>0</b>                                     | <b>0</b>                                     | <b>0</b>                                      | <b>0</b>                        | <b>0</b>                               |
| Other                  | Less than 3 months              |  |  |   | 31,339                          |  |
|                        | Between 3 months and 1 year     | 200,217                                      |  | 923   |                                 |  |
|                        | Between 2 and 3 years           | 1  |  | 421,456                                       |                                 |  |
|                        | Between 3 and 5 years           | 2,504  |  |   | 7,623                           |  |
|                        | Between 5 and 10 years          | 1,431  |  |   |                                 |  |
|                        | Over 10 years                   | 63   |  |   |                                 |  |
|                        | <b>Total</b>                    | <b>204,216</b>                               | <b>0</b>                                     | <b>422,379</b>                                | <b>38,962</b>                   | <b>0</b>                               |
| <b>Total countries</b> |                                 | <b>3,525,985</b>                             | <b>(1,621,418)</b>                           | <b>16,334,128</b>                             | <b>10,204,682</b>               | <b>11,198,028</b>                      |

(1) "Loans and receivables" includes €18 million from CaixaRenting, SA and €0.6 million from Caixa Card 1 EFC, SAU.

(2) "Available-for-sale financial assets" includes €45.1 million from InverCaixa Gestión, SGIC, SA.



### 31/12/2013 (Insurance Group)

| (Thousands of euros)                             |                             | HELD FOR TRADING - DEBT SECURITIES (NOTE 12) | HELD FOR TRADING - SHORT POSITIONS (NOTE 12) | AVAILABLE-FOR-SALE FINANCIAL ASSETS (NOTE 13) | LOANS AND RECEIVABLES (NOTE 14) | HELD-TO-MATURITY INVESTMENT (NOTE 15) |
|--|-----------------------------|--|--|---|---------------------------------|---------------------------------------|
| COUNTRY  | RESIDUAL MATURITY           |  |  |   |                                 |                                       |
| Spain  | Less than 3 months          |  |  | 181,816                                       |                                 |                                       |
|  | Between 3 months and 1 year |  |  | 117,062                                       |                                 |                                       |
|  | Between 1 and 2 years       |  |  | 203,043                                       |                                 |                                       |
|  | Between 2 and 3 years       |  |  | 444,958                                       |                                 |                                       |
|  | Between 3 and 5 years       |  |  | 849,133                                       |                                 |                                       |
|  | Between 5 and 10 years      |  |  | 2,443,611                                     |                                 |                                       |
|  | Over 10 years               |  |  | 18,543,984                                    |                                 |                                       |
|  | <b>Total</b>                |  | <b>0</b>                                     | <b>0</b>                                      | <b>22,783,607</b>               | <b>0</b>                              |
| Belgium  | Less than 3 months          |  |  | 129   |                                 |                                       |
|  | Between 3 months and 1 year |  |  | 2,259   |                                 |                                       |
|  | Between 1 and 2 years       |  |  | 2,148   |                                 |                                       |
|  | Between 2 and 3 years       |  |  | 576   |                                 |                                       |
|  | Between 3 and 5 years       |  |  | 3,381   |                                 |                                       |
|  | Between 5 and 10 years      |  |  | 10,817  |                                 |                                       |
|  | Over 10 years               |  |  | 84  |                                 |                                       |
| <b>Total</b>                                     |                             | <b>0</b>                                     | <b>0</b>                                     | <b>19,394</b>                                 | <b>0</b>                        | <b>0</b>                              |
| Greece   | <b>Total</b>                | <b>0</b>                                     | <b>0</b>                                     | <b>0</b>                                      | <b>0</b>                        | <b>0</b>                              |
| Ireland  | Between 5 and 10 years      |  |  | 1,689   |                                 |                                       |
|  | <b>Total</b>                | <b>0</b>                                     | <b>0</b>                                     | <b>1,689</b>                                  | <b>0</b>                        | <b>0</b>                              |
| Italy  | Less than 3 months          |  |  | 5,673   |                                 |                                       |
|  | Between 3 months and 1 year |  |  | 213,492                                       |                                 |                                       |
|  | Between 1 and 2 years       |  |  | 24,975  |                                 |                                       |
|  | Between 2 and 3 years       |  |  | 16,269  |                                 |                                       |
|  | Between 3 and 5 years       |  |  | 26,848  |                                 |                                       |
|  | Between 5 and 10 years      |  |  | 72,003  |                                 |                                       |
|  | Over 10 years               |  |  | 506,273                                       |                                 |                                       |
| <b>Total</b>                                     |                             | <b>0</b>                                     | <b>0</b>                                     | <b>865,533</b>                                | <b>0</b>                        | <b>0</b>                              |
| Portugal   | <b>Total</b>                | <b>0</b>                                     | <b>0</b>                                     | <b>0</b>                                      | <b>0</b>                        | <b>0</b>                              |
| Other  | Less than 3 months          |  |  | 741   |                                 |                                       |
|  | Between 3 months and 1 year |  |  | 5,582   |                                 |                                       |
|  | Between 1 and 2 years       |  |  | 16,247  |                                 |                                       |
|  | Between 2 and 3 years       |  |  | 1,567   |                                 |                                       |
|  | Between 3 and 5 years       |  |  | 2,455   |                                 |                                       |
|  | Between 5 and 10 years      |  |  | 13,733  |                                 |                                       |
|  | Over 10 years               |  |  | 53,021  |                                 |                                       |
| <b>Total</b>                                     |                             | <b>0</b>                                     | <b>0</b>                                     | <b>93,346</b>                                 | <b>0</b>                        | <b>0</b>                              |
| <b>Total countries</b>                           |                             | <b>0</b>                                     | <b>0</b>                                     | <b>23,763,569</b>                             | <b>0</b>                        | <b>0</b>                              |
| <b>Total Group (CaixaBank + Insurance Group)</b> |                             | <b>3,525,985</b>                             | <b>(1,621,418)</b>                           | <b>40,097,697</b>                             | <b>10,204,682</b>               | <b>11,198,028</b>                     |

**31/12/2012 (CaixaBank)**

| (Thousands of euros)   |   | HELD FOR<br>TRADING - DEBT<br>SECURITIES<br>(NOTE 12) | HELD FOR<br>TRADING - SHORT<br>POSITIONS<br>(NOTE 12) | AVAILABLE-FOR-<br>SALE FINANCIAL<br>ASSETS<br>(NOTE 13) | LOANS AND<br>RECEIVABLES<br>(NOTE 14) | HELD-TO-<br>MATURITY<br>INVESTMENTS<br>(NOTE 15) |
|------------------------|---|---|---|---|---------------------------------------|--|
| COUNTRY                | RESIDUAL MATURITY                             |   |   |   |                                       |  |
| Spain                  | Less than 3 months                            | 36,240  | (27,365)  | 1,009,912   | 1,788,309                             |  |
|                        | Between 3 months<br>and 1 year <sup>(1)</sup> | 217,288   | (404,285)   | 2,060,973   | 932,184                               | 1,689,262  |
|                        | Between 1 and 2 years                         | 215,119   | (117,715)   | 1,469,710   | 679,230                               | 3,490,210  |
|                        | Between 2 and 3 years <sup>(2)</sup>          | 95,901  | (120,133)   | 5,332,028   | 674,986                               | 2,198,018  |
|                        | Between 3 and 5 years                         | 119,086   | (105,284)   | 2,446,238   | 4,348,453                             |  |
|                        | Between 5 and 10 years                        | 114,465   | (131,356)   | 2,079,385   | 2,705,002                             |  |
|                        | Over 10 years                                 | 461,894   | (443,398)   | 293,253   | 2,043,060                             |  |
|                        | <b>Total</b>                                  |   | <b>1,259,993</b>                                      | <b>(1,349,536)</b>                                      | <b>14,691,499</b>                     | <b>13,171,224</b>                                |
| Belgium                | Between 3 months<br>and 1 year                | 1,100   |   |   |                                       |  |
|                        | Between 5 and 10 years                        | 1   |   |   |                                       |  |
|                        | Over 10 years                                 | 530   |   |   |                                       |  |
| <b>Total</b>           |   | <b>1,631</b>  | <b>0</b>  | <b>0</b>  | <b>0</b>                              | <b>0</b>   |
| Greece                 | <b>Total</b>                                  | <b>0</b>  | <b>0</b>  | <b>0</b>  | <b>0</b>                              | <b>0</b>   |
| Ireland                | <b>Total</b>                                  | <b>0</b>  | <b>0</b>  | <b>0</b>  | <b>0</b>                              | <b>0</b>   |
| Italy                  | Less than 3 months                            | 7,289   | (35,807)  |   |                                       |  |
|                        | Between 3 months<br>and 1 year                | 5,282   |   |   |                                       |  |
|                        | Between 1 and 2 years                         | 37,926  | (16,921)  |   |                                       |  |
|                        | Between 2 and 3 years                         | 11,849  | (38,089)  |   |                                       |  |
|                        | Between 3 and 5 years                         | 29,756  | (23,003)  |   |                                       |  |
|                        | Between 5 and 10 years                        | 15,053  | (37,615)  |   |                                       |  |
|                        | Over 10 years                                 | 15,321  | (5,264)   |   |                                       |  |
| <b>Total</b>           |   | <b>122,476</b>  | <b>(156,699)</b>                                      | <b>0</b>  | <b>0</b>                              | <b>0</b>   |
| Portugal               | <b>Total</b>                                  | <b>0</b>  | <b>0</b>  | <b>0</b>  | <b>0</b>                              | <b>0</b>   |
| Other                  | Less than 3 months                            |   |   |   | 21,339                                |  |
|                        | Between 3 months<br>and 1 year                | 281   |   |   |                                       |  |
|                        | Between 1 and 2 years                         | 76  |   | 689   |                                       |  |
|                        | Between 3 and 5 years                         | 1,793   |   | 471,422   | 8,678                                 |  |
|                        | Between 5 and 10 years                        | 36,113  | (35,647)  |   |                                       |  |
|                        | Over 10 years                                 | 577   |   |   | 8,547                                 |  |
| <b>Total</b>           |   | <b>38,840</b>   | <b>(35,647)</b>                                       | <b>472,111</b>  | <b>38,564</b>                         | <b>0</b>   |
| <b>Total countries</b> |   | <b>1,422,939</b>                                      | <b>(1,541,883)</b>                                    | <b>15,163,610</b>                                       | <b>13,209,788</b>                     | <b>7,377,490</b>                                 |

(1) "Loans and receivables" includes €20.8 million from InverCaixa Gestión, SGIC, SA and €0.6 million from Caixa Card 1 EFC, SAU.

(2) "Available-for-sale financial assets" includes €27.5 million from InverCaixa Gestión, SGIC, SA and €2 million from Banca Civica Gestión de Activos.

### 31/12/2012 (Insurance Group)

| (Thousands of euros)                             |                             |  |  |   |                                 |  |
|--|-----------------------------|--|--|---|---------------------------------|--|
| COUNTRY  | RESIDUAL MATURITY           | HELD FOR TRADING - DEBT SECURITIES (NOTE 12) | HELD FOR TRADING - SHORT POSITIONS (NOTE 12) | AVAILABLE-FOR-SALE FINANCIAL ASSETS (NOTE 13) | LOANS AND RECEIVABLES (NOTE 14) | HELD-TO-MATURITY INVESTMENTS (NOTE 15) |
| Spain  | Less than 3 months          |  |  | 90,475  |                                 |  |
|  | Between 3 months and 1 year |  |  | 201,860                                       |                                 |  |
|  | Between 1 and 2 years       |  |  | 520,735                                       |                                 |  |
|  | Between 2 and 3 years       |  |  | 329,781                                       |                                 |  |
|  | Between 3 and 5 years       |  |  | 1,028,508                                     |                                 |  |
|  | Between 5 and 10 years      |  |  | 2,768,730                                     |                                 |  |
|  | Over 10 years               |  |  | 13,945,359                                    |                                 |  |
|  | <b>Total</b>                | <b>0</b>                                     | <b>0</b>                                     | <b>18,885,448</b>                             | <b>0</b>                        | <b>0</b>                               |
| Belgium  | Between 1 and 2 years       |  |  | 2,482   |                                 |  |
|  | Between 2 and 3 years       |  |  | 4,490   |                                 |  |
|  | Between 3 and 5 years       |  |  | 754   |                                 |  |
|  | Between 5 and 10 years      |  |  | 17,632  |                                 |  |
|  | Over 10 years               |  |  | 87  |                                 |  |
|  | <b>Total</b>                | <b>0</b>                                     | <b>0</b>                                     | <b>25,445</b>                                 | <b>0</b>                        | <b>0</b>                               |
| Greece   | <b>Total</b>                | <b>0</b>                                     | <b>0</b>                                     | <b>0</b>                                      | <b>0</b>                        | <b>0</b>                               |
| Ireland  | Between 5 and 10 years      |  |  | 1,552   |                                 |  |
|  | <b>Total</b>                | <b>0</b>                                     | <b>0</b>                                     | <b>1,552</b>                                  | <b>0</b>                        | <b>0</b>                               |
| Italy  | Less than 3 months          |  |  | 5,115   |                                 |  |
|  | Between 2 and 3 years       |  |  | 19,440  |                                 |  |
|  | Between 3 and 5 years       |  |  | 44,152  |                                 |  |
|  | Between 5 and 10 years      |  |  | 19,706  |                                 |  |
|  | Over 10 years               |  |  | 758,936                                       |                                 |  |
|  | <b>Total</b>                | <b>0</b>                                     | <b>0</b>                                     | <b>847,349</b>                                | <b>0</b>                        | <b>0</b>                               |
| Portugal   | Between 5 and 10 years      |  |  | 1,391   |                                 |  |
|  | Over 10 years               |  |  | 1,277   |                                 |  |
|  | <b>Total</b>                | <b>0</b>                                     | <b>0</b>                                     | <b>2,668</b>                                  | <b>0</b>                        | <b>0</b>                               |
| Other  | Less than 3 months          |  |  | 1,045   |                                 |  |
|  | Between 3 months and 1 year |  |  | 6,319   |                                 |  |
|  | Between 1 and 2 years       |  |  | 6,582   |                                 |  |
|  | Between 2 and 3 years       |  |  | 19,624  |                                 |  |
|  | Between 3 and 5 years       |  |  | 8,117   |                                 |  |
|  | Between 5 and 10 years      |  |  | 23,848  |                                 |  |
|  | Over 10 years               |  |  | 99,367  |                                 |  |
|  | <b>Total</b>                | <b>0</b>                                     | <b>0</b>                                     | <b>164,902</b>                                | <b>0</b>                        | <b>0</b>                               |
| <b>Total countries</b>                           |                             | <b>0</b>                                     | <b>0</b>                                     | <b>19,927,364</b>                             | <b>0</b>                        | <b>0</b>                               |
| <b>Total Group (CaixaBank + Insurance Group)</b> |                             | <b>1,422,939</b>                             | <b>(1,541,883)</b>                           | <b>35,090,974</b>                             | <b>13,209,788</b>               | <b>7,377,490</b>                       |

### 3.3. Liquidity risk

The CaixaBank Group manages liquidity in such a way as to ensure that it is always able to meet its obligations on a timely basis, and that it never allows its investment activities to be diminished due to a lack of lendable funds. This objective is achieved by active management of liquid assets, through continuous monitoring of the structure of the balance sheet, on the basis of maturity dates, with early detection of potentially undesirable structures of short- and medium-term liquid assets, and by adopting a strategy that gives stability to financing sources.

The Directorate-General of Asset and Liability Management (ALM) and Liquidity, which reports to the Directorate-General of Risks of CaixaBank, is responsible for analyzing liquidity risk at the CaixaBank Group. The analysis is performed both under normal market conditions and under extraordinary situations, in which various specific, systemic and combined crisis scenarios are considered, involving different severity assumptions in terms of reduced liquidity. Five crisis scenario categories are considered: three systemic crisis scenarios (macro-economic crises, malfunctions on capital markets and alterations in payment systems), a specific crisis scenario (reputation crisis), and a combined crisis scenario deemed to be the “worst-case scenario.” The scenarios address various time horizons and LGD levels based on the nature of the crisis analyzed. For each crisis scenario, “survival” periods (defined as the ability to continue to meet its obligations) are calculated, with sufficient liquidity levels to cope successfully with the crisis situations considered.

On the basis of the analyses, a Contingency Plan has been drawn up and approved by the Board of Directors, defining an action plan for each of the crisis scenarios (systemic, specific and combined), with the measures to be taken on the commercial, institutional and disclosure level to deal with this kind of situation, including the possibility of using a number of stand-by reserves or extraordinary sources of finance.

The ALCO Committee monitors medium-term liquidity on a monthly basis through the analysis of time lags forecast in the balance sheet structure, and verifies compliance with the thresholds and operating lines of action approved by the Board of Directors. ALCO makes proposals to the Board of Directors on the optimum issues or finance/investment programs to suit market conditions and the instruments and terms needed to assist business growth. The Committee periodically monitors a series of indicators and warnings to detect signs of liquidity stress in order to adopt the corrective measures laid down in the Liquidity Risk Contingency Plan. A monthly analysis is also performed of the potential liquidity levels under each of the hypothetical crisis scenarios.

Short-term liquidity is managed by the Executive Directorate of Treasury and Capital Markets, which ensures that liquid assets are permanently available on the balance sheet, i.e. it minimizes the structural liquidity risk inherent to the banking business. To assist with this management process, a daily breakdown of liquidity by due dates is made available by drawing up projections of future flows, providing information on the time structure of liquid assets at all times. This daily monitoring task is performed on the basis of the contractual maturity dates of the transactions.

The detail, by contractual term to maturity of the balances of certain items on the CaixaBank balance sheets at December 31, 2013 and 2012, excluding in some cases valuation adjustments, in a scenario of normal market conditions, is as follows:

### 31/12/2013

| (Millions of euros)                              | DEMAND          | < 1 MONTH      | 1-3 MONTHS    | 3-12 MONTHS     | 1-5 YEARS     | > 5 YEARS      | TOTAL          |
|--|-----------------|----------------|---------------|-----------------|---------------|----------------|----------------|
| <b>Assets</b>                                    |                 |                |               |                 |               |                |                |
| Cash and deposits at central banks               | 6,967           |                |               |                 |               |                | 6,967          |
| Held for trading - Debt securities               |                 | 10             | 25            | 289             | 2,689         | 607            | 3,620          |
| Trading derivatives                              |                 | 572            | 92            | 290             | 2,408         | 5,116          | 8,478          |
| Available-for-sale debt securities               |                 | 158            | 1,570         | 2,194           | 11,418        | 4,582          | 19,922         |
| Loans and receivables:                           | 532             | 26,843         | 7,711         | 29,916          | 58,842        | 116,777        | 240,621        |
| <i>Loans and advances to credit institutions</i> | 95              | 2,686          | 803           | 2,956           | 992           | 398            | 7,930          |
| <i>Loans and advances to customers</i>           | 437             | 24,157         | 6,489         | 26,960          | 55,082        | 116,269        | 229,394        |
| <i>Debt securities</i>                           |                 |                | 419           |                 | 2,768         | 110            | 3,297          |
| Held-to-maturity investments                     |                 |                | 1,000         | 7,685           | 9,009         | 137            | 17,831         |
| Hedging derivatives                              |                 | 24             | 19            | 276             | 1,624         | 2,648          | 4,591          |
| <b>Total assets</b>                              | <b>7,499</b>    | <b>27,607</b>  | <b>10,417</b> | <b>40,650</b>   | <b>85,990</b> | <b>129,867</b> | <b>302,030</b> |
| <b>Liabilities</b>                               |                 |                |               |                 |               |                |                |
| Trading derivatives                              |                 | 504            | 84            | 234             | 1,523         | 6,089          | 8,434          |
| Financial liabilities at amortized cost:         | 87,302          | 36,209         | 11,313        | 51,632          | 77,476        | 15,853         | 279,785        |
| <i>Deposits from central banks</i>               |                 | 3,490          | 145           | 725             | 15,480        |                | 19,840         |
| <i>Deposits from credit institutions</i>         | 8,793           | 6,374          | 3,075         | 913             | 1,040         | 705            | 20,900         |
| <i>Customer deposits</i>                         | 77,675          | 25,028         | 7,321         | 43,376          | 36,389        | 2,450          | 192,239        |
| <i>Marketable debt securities</i>                |                 | 797            | 78            | 6,132           | 24,356        | 8,115          | 39,478         |
| <i>Subordinated liabilities</i>                  |                 |                |               |                 | 211           | 4,583          | 4,794          |
| <i>Other financial liabilities</i>               | 834             | 520            | 694           | 486             |               |                | 2,534          |
| Hedging derivatives                              |                 | 1              | 5             | 44              | 182           | 1,255          | 1,487          |
| <b>Total liabilities</b>                         | <b>87,302</b>   | <b>36,714</b>  | <b>11,402</b> | <b>51,910</b>   | <b>79,181</b> | <b>23,197</b>  | <b>289,706</b> |
| <b>Assets less liabilities</b>                   | <b>(79,803)</b> | <b>(9,107)</b> | <b>(985)</b>  | <b>(11,260)</b> | <b>6,809</b>  | <b>106,670</b> | <b>12,324</b>  |

**31/12/2012**

| (Millions of euros)                              | DEMAND          | < 1 MONTH      | 1-3 MONTHS     | 3-12 MONTHS     | 1-5 YEARS      | > 5 YEARS      | TOTAL          |
|--|-----------------|----------------|----------------|-----------------|----------------|----------------|----------------|
| <b>Assets</b>                                    |                 |                |                |                 |                |                |                |
| Cash and deposits at central banks               | 7,855           |                |                |                 |                |                | 7,855          |
| Held for trading - Debt securities               |                 | 14             | 30             | 234             | 516            | 696            | 1,490          |
| Trading derivatives                              |                 | 213            | 136            | 243             | 2,711          | 12,420         | 15,723         |
| Available-for-sale debt securities               |                 | 77             | 1,021          | 2,634           | 12,278         | 2,821          | 18,831         |
| Loans and receivables:                           | 1,460           | 25,688         | 8,837          | 30,804          | 62,770         | 124,254        | 253,813        |
| <i>Loans and advances to credit institutions</i> | 555             | 6,200          | 541            | 2,447           | 122            | 176            | 10,041         |
| <i>Loans and advances to customers</i>           | 905             | 19,488         | 8,026          | 27,458          | 59,834         | 124,021        | 239,732        |
| <i>Debt securities</i>                           |                 |                | 270            | 899             | 2,814          | 57             | 4,040          |
| Held-to-maturity investments                     |                 |                |                | 1,690           | 7,250          |                | 8,940          |
| Hedging derivatives                              |                 | 15             | 7              | 147             | 2,120          | 4,023          | 6,312          |
| <b>Total assets</b>                              | <b>9,315</b>    | <b>26,007</b>  | <b>10,031</b>  | <b>35,752</b>   | <b>87,645</b>  | <b>144,214</b> | <b>312,964</b> |
| <b>Liabilities</b>                               |                 |                |                |                 |                |                |                |
| Trading derivatives                              |                 | 261            | 96             | 241             | 2,020          | 13,135         | 15,753         |
| Financial liabilities at amortized cost:         | 77,854          | 31,948         | 15,541         | 49,751          | 88,195         | 20,955         | 284,244        |
| <i>Deposits from central banks</i>               |                 |                |                |                 | 32,735         |                | 32,735         |
| <i>Deposits from credit institutions</i>         | 9,608           | 3,727          | 1,782          | 484             | 1,696          | 814            | 18,111         |
| <i>Customer deposits</i>                         | 67,277          | 26,416         | 10,117         | 39,519          | 29,397         | 4,130          | 176,856        |
| <i>Marketable debt securities</i>                |                 | 731            | 2,924          | 9,240           | 23,529         | 11,209         | 47,633         |
| <i>Subordinated liabilities</i>                  |                 | 180            |                | 60              | 838            | 4,802          | 5,880          |
| <i>Other financial liabilities</i>               | 969             | 894            | 718            | 448             |                |                | 3,029          |
| Hedging derivatives                              |                 | 11             | 5              | 33              | 301            | 1,457          | 1,807          |
| <b>Total liabilities</b>                         | <b>77,854</b>   | <b>32,220</b>  | <b>15,642</b>  | <b>50,025</b>   | <b>90,516</b>  | <b>35,547</b>  | <b>301,804</b> |
| <b>Assets less liabilities</b>                   | <b>(68,539)</b> | <b>(6,213)</b> | <b>(5,611)</b> | <b>(14,273)</b> | <b>(2,871)</b> | <b>108,667</b> | <b>11,160</b>  |

Bear in mind that the calculation of the gap in the total balance included in the previous tables projects transaction maturities according to their contractual and residual maturity, irrespective of any assumption that the assets and/or liabilities will be renewed. As a financial entity with a high degree of retail financing, assets have a longer average maturity than liabilities, which produces a negative gap in the short term. The tables also indicate a high degree of stability in customers' demand accounts. Meanwhile, given the current liquidity climate, the analysis must keep in mind the influence exerted on this calculation by maturities of repurchase agreements and of deposits obtained through guarantees pledged on the loan with the European Central Bank. In conclusion, a large portion of the liabilities is stable and others are very likely to be renewed, while additional guarantees are available at the European Central Bank, and there is the capacity to generate new deposits through asset securitization and the issuance of mortgage- and/or public sector-covered bonds. In addition, the Company has access to liquid assets allowing it to immediately obtain liquidity. Also worth noting is the fact that the calculation does not consider growth assumptions, and consequently disregards internal strategies for raising net liquidity, which are especially important in the retail market.

The CaixaBank Group has €77,934 million in liquid assets as defined by the Bank of Spain in its liquidity statements, of which €6,968 million related to cash and central banks, €27,984 million to the ECB collateralized policy, €33,376 million to discountable assets in the ECB not included in the facility, and €9,607 million of other marketable asset not eligible for the ECB, including A- or higher rated fixed-income securities, quoted equity instruments and investments in money market funds. The CaixaBank Group's liquidity, as shown by its cash, the net balance of interbank deposits, public debt net of reverse repos and not included in the facility, and the balance that can be drawn on the credit facility with the ECB, amounted to €60,762 million and €53,092 million at December 31, 2013 and 2012, respectively.

## Liquid assets (1)

| (Thousands of euros)   | 31/12/2013        | 31/12/2012        |
|--|-------------------|-------------------|
| Cash and central banks (*)                                     | 6,967,794         | 7,854,418         |
| Balance drawable on the facility (**)                          | 27,983,572        | 35,630,223        |
| Eligible assets not included in the facility                   | 33,375,619        | 16,162,975        |
| Other marketable assets not eligible by the central bank (***) | 9,607,335         | 9,922,920         |
| <b>Total liquid assets</b>                                     | <b>77,934,319</b> | <b>69,570,536</b> |

(\*) Includes amounts deposited in the marginal deposit facility (1-day deposit with the ECB).

(\*\*) Does not include €3,636 million of assets to be contributed to the ECB.

(\*\*\*) Fixed-income with an A or higher rating, equities and investments in mutual funds.

(1) Bank of Spain liquidity criteria.

CaixaBank's liquidity management policy includes maintaining a liquidity level above 10% of the Entity's assets. This threshold was comfortably met throughout 2013, and was 17.9% at year-end (15.2% at December 31, 2012). The liquidity level is mainly based on retail financing; customer deposits account for 71% of financing sources.

As part of this approach to managing liquidity risk and to allow it to anticipate potential needs for lendable funds, the CaixaBank Group's wide variety of financing programs cover a number of maturity periods. This allows the Group to maintain adequate levels of liquidity at all times.

The Promissory Notes Program, with a principal amount of €10,000 million, provides access to short-term funds.

In addition, the securities note for the basic prospectus for non-equity securities (formerly the Fixed-Income Securities Program), which ensures the availability of long-term funding, was renewed. The note amounts to €25,000 million, of which €23,946 million was available at December 31, 2013.

In addition, in 2013 a "Euro Medium Term Note" program for €10,000 million for the issue of fixed-income securities was registered.

As another prudent measure to prepare for potential stress on liquid assets or market crises, i.e. to deal with the contingent liquidity risk, CaixaBank placed a series of guarantee deposits with the European Central Bank (ECB) which it can use to obtain high levels of liquid assets at short notice. The amount drawable on the facility at December 31, 2013 was €27,984 million (€35,630 million at December 31, 2012).

Financing obtained from the European Central Bank through various monetary policy instruments was €15,480 million at December 31, 2013, compared to €28,284 million at December 31, 2012. This change was due to the repayment by CaixaBank of €12,500 million raised from the extraordinary long-term liquidity auctions (LTRO) and €304 million of ordinary financing. In addition to this change, Banco de Valencia repaid a total of €5,800 million of ordinary financing from the European Central Bank in the first half of 2013.

At December 31, 2013, the Group had financing potential through the issue of mortgage- and public-sector covered bonds. The financing capacity at December 31, 2013 and 2012, by type of instruments, is as follows:

## Issuance capacity

| (Thousands of euros)                         | 31/12/2013 | 31/12/2012 |
|--|------------|------------|
| Mortgage covered bond issuance capacity      | 885,280    | 3,767,291  |
| Public-sector covered bond issuance capacity | 1,217,600  | 1,229,146  |

The Group's financing policies take into account a balanced distribution of issue maturities, preventing concentrations and diversifying financing instruments. Its reliance on wholesale funding is limited, while the maturities of institutional debt scheduled for the coming years are as follows:

### Wholesale financing maturities (net of treasury shares)

| (Thousands of euros)                    | UP TO 1 MONTH     | 1-3 MONTHS       | 3-12 MONTHS      | 1-5 YEARS         | > 5 YEARS         | TOTAL             |
|---|-------------------|------------------|------------------|-------------------|-------------------|-------------------|
| Deposits from central banks             | 3,490,187         | 145,022          | 725,111          | 15,480,000        | 0                 | 19,840,320        |
| Deposits from credit institutions       | 15,385,116        | 3,075,000        | 913,000          | 1,040,000         | 705,000           | 21,118,116        |
| Promissory notes                        | 7                 | 44,250           | 139,210          | 0                 | 0                 | 183,467           |
| Mortgage covered bonds                  | 0                 | 520,000          | 6,729,441        | 18,576,340        | 10,178,447        | 36,004,228        |
| Public-sector covered bonds             | 0                 | 0                | 0                | 50,000            | 0                 | 50,000            |
| Senior debt                             | 0                 | 69,000           | 982,150          | 3,667,800         | 130,000           | 4,848,950         |
| Subordinated debt and preference shares | 0                 | 0                | 0                | 205,469           | 937,756           | 1,143,224         |
| Convertible bonds                       |                   |                  |                  | 594,300           |                   | 594,300           |
| <b>Total wholesale issue maturities</b> | <b>18,875,310</b> | <b>3,853,272</b> | <b>9,488,912</b> | <b>39,613,908</b> | <b>11,951,203</b> | <b>83,782,605</b> |

CaixaBank tapped the market with several issues of different products in 2013, including three issues of €1,000 million in senior bonds (3Y, 3.5Y and 5Y), one 5Y mortgage covered bonds issue for €1,000 million, one Tier 2 subordinated debt issue for €750 million (10Y issue, with optional repurchase at five years), and one issue of 3Y bonds exchangeable for Repsol, SA shares, for €594.3 million (see Note 23.3).

These issues, targeting the capital markets and all investor types, further bolstered CaixaBank's liquidity and capital positions.

### Financial instruments that include accelerated repayment terms

At December 31, 2013, CaixaBank had instruments containing terms that could trigger accelerated repayment if one or more of the events set out in the agreements occurred. The balance of transactions including accelerated repayment terms at December 31, 2013 stood at €608 million, of which €261 million related to transactions in which the term had already expired and was not demanded by the counterparty and €321 million to other transactions in which downgrades in credit rating could trigger accelerated repayment. Details of these operations, by nature of the agreement, are as follows:

### Instruments with accelerated repayment terms

| (Thousands of euros)                  | 31/12/2013 |
|---------------------------------------|------------|
| Registered mortgage covered bonds (1) | 261,000    |
| Loans received (2)                    | 321,292    |

(1) The bonds are recognized under "Customer deposits – Time deposits" (see Note 23.2).

(2) The loans are included in "Loans and advances to credit institutions" (see Note 23.1).

In addition, master agreements with financial counterparties for trading in derivatives (*CSA agreements*) had a balance of €25 million at December 31, 2013 subject to accelerated repayment terms.



### *Instruments that could require the posting of collateral*

At December 31, 2013, CaixaBank has instruments that require the posting of collateral or receipt of margins in addition to initial margins in its derivatives and debt repo transactions, as is customary practice in the market.

In derivatives, it received €2,753 million of cash margins and €24 million in public debt, and posted collateral in cash of €1,629 million.

In the case of public repos, €423 million of margins was received for trading in active markets and €88 million from OTC transactions, while cash collateral of €352 million was posted for trading in active markets and €44 million in OTC transactions.

### *Instruments subject to master netting agreements.*

At December 31, 2013, CaixaBank had master netting agreements for its derivatives operations (see Note 12).

## **3.4. Operational risk**

The Global Risk Committee defines the strategic lines of action and monitors operational risk profiles, the main loss events, and the steps to be taken to mitigate them.

CaixaBank is also developing a strategic project, encouraged by Management and in keeping with Bank of Spain proposals and regulations, for the implementation of a single comprehensive operational risk measurement and control model across the entire Group. Group level management covers companies within the scope of application of Bank of Spain Capital Adequacy Circular 03/2008 and conforms with the "Operational Risk Management Framework," which defines the objectives, organizational structure, policies, management model and measurement methodologies relating to operational risk.

The overall objective at the CaixaBank Group is to improve the quality of business management based on information concerning operational risks, aiding decision-making to ensure the organization's long-term continuity and improving processes and the quality of customer service, while complying with the established regulatory framework and optimizing the use of capital.

The responsibilities for implementing the organizational model are distributed as follows:

- Operational Risk Committee: set up in 2013, it oversees the Group's operational risk and its implications in solvency and capital management. The Operational Risk Committee reports to the Global Risk Committee.
- Business and support areas: identifying, assessing, managing, controlling and communicating operational risks within their activities. The operational risk coordinators at each center play a crucial role.
- Operational Risk: defining, implementing and standardizing the model for management, measurement and control of operational risk. It assists the various areas and consolidates reporting information for Management. It operates as part of the Corporate Directorate of Risk Models and Policies within Global Risk Management.
- Assessment of Risk Models and Internal Audit: monitoring trends in current legislation, calculating capital requirements and implementing the established operational risk assessment, control and management procedures.

The operational risk management model and policies establish an ongoing process based on the following:

- Identification and detection of all current and potential operational risks, based on qualitative techniques –the opinion of process experts, risk indicators, extreme scenarios of operational losses– and procedures for the management of operational risks, in order to define the operational risk profile for CaixaBank. An objective is in place to conduct an annual assessment and qualitative measurement of operational risks targeting the main ones. The measurements are based on expected loss and VaR.

- Quantitative assessment of operational risk using actual data on losses recorded by the operational events database. CaixaBank has become a member of the ORX international consortium for the exchange of operational risk loss data with other financial institutions with a view to gaining greater insight into the risk profile of the financial sector and managing the losses already sustained by competitors sooner.
- Active management of the Company's risk profile, which involves establishing a reporting model at all levels of the organization to assist with decision-making in order to mitigate risk (setting up new controls, developing business continuity plans, re-engineering processes, taking out insurance against potential contingencies and others), anticipating the possible causes of risk and reducing the economic impact. Monitoring the main qualitative risks (e.g. real losses) through remedial steps and action plans is the key to achieving this management goal. The operational risk information systems supporting infrastructure are being upgraded to improve their management.

In 2013, Banco de Valencia was included in the scope of corporate operational risk management (capital calculation, risk assessment, loss management). Meanwhile, a project is being drawn up to move from the current standard approach to operational risk management to more advanced approaches with a dual objective of implementing best practices in operational risk management and, at the same time, calculating regulatory capital requirements with risk-sensitive approaches.

### 3.5. Actuarial risk

#### Policies

The risks associated with the various insurance branches and types are managed directly through drawing up and monitoring a Technical Scorecard to keep the synthetic vision of the technical performance of the products up to date.

This scorecard is determined by and defines the following policies:

- **Underwriting:** Risk acceptance on the basis of the main actuarial variables (age, insured sum and duration of the guarantee) For life insurance policies, the accumulation of risk for each individual is assessed and medical examinations are required. A financial questionnaire must also be completed in accordance with the risk accumulation.
- **Rate-setting:** Following the regulations issued by the Spanish Directorate General of Insurance and Pension Funds (DGIPF), rates in the life insurance business are established using the mortality tables permitted by prevailing legislation. Interest rates are also applied in accordance with prevailing legislation.
- **Definition and monitoring of the Reinsurance policy:** To diversify risk appropriately among different reinsurance companies with sufficient capacity to absorb unexpected losses, thereby stabilizing the number of claims.

Insurance companies assume risk towards policyholders and mitigate these risks by taking out insurance with reinsurance companies. By doing so, an insurance company can reduce risk, stabilize solvency levels, use available capital more efficiently and expand its underwriting capacity. However, regardless of the reinsurance taken out, the insurance company is contractually liable for the settlement of all claims with policyholders.

The Group's reinsurance program lists the procedures that must be followed to implement the established reinsurance policy. These include:

- Disclosure of the types of reinsurance to be contracted, the terms and conditions of the policy, and aggregate exposure by type of business.
- Definition of the amount and type of insurance to be automatically covered by the reinsurance contract, e.g. mandatory reinsurance contracts.
- Procedures for acquiring facultative reinsurance.

In this respect, the Group has established limits on the net risk retained per business line, by risk or event (or a combination of both). These limits are set in accordance with the risk profile and reinsurance cost.

The internal control systems ensure that all underwriting is carried out pursuant to the reinsurance policy and that the planned reinsurance cover is appropriate, identifying and reporting any breach of the established limits by the underwriters, in addition to any failure to comply with the instructions provided or if risks are taken on that surpass the Entity's capital levels or reinsurance coverage.

Handling claims and ensuring the adequacy of the provisions are basic principles of insurance management. The definition and follow-up of the aforementioned policies enables them to be changed, if required, to adapt risks to the group's global strategy.

## Tools

Technical provisions are estimated using specific procedures and tools and are quantified and tested for adequacy on an individual policy basis.

### *Technological support*

The Group operates in an environment of highly-mechanized processes and integrated systems. All production operations, irrespective of the channel, are recorded in the systems using the various contracting, benefits management and provision calculation applications (e.g. TAV for individual and ACO or Avanti for group insurance). Investment software (e.g. the GIF application) is used to manage and control the investments backing the company's insurance activity. All of the applications are accounted for automatically in the accounting support software.

Under the framework of these integrated and automated systems, there are also a number of applications that perform management support duties, including the treatment and preparation of reporting and risk management information. In addition, a Solvency and Risk datamart is being developed as a support tool for compliance with all the requirements of the Solvency II Directive from the application date.

### *Reports drafted*

To monitor investment risks, there is a Corporate Investment Scorecard with information on securities held in the portfolio (e.g. nominal amount, market value, average rating, average duration, sensitivity to changes in interest rates).

There is also an ALCO Scorecard to monitor interest rate and liquidity risk.

As indicated previously, a Technical Scorecard is prepared to monitor and control the Group's actuarial risk.

## *Solvency II*

In 2013, the European authorities set 1 January 2016 as the application date of the Solvency II directive. By then, legislation currently under discussion should be completed, and all the Solvency II rules (the Omnibus II Directive, Delegated Acts, Implementing Technical Standards and Guidelines) should be approved in Europe and transposed into national law.

In preparation for Solvency II during the transitional phase from 1 January 2014 until the application date, the EIOPA (the European insurance advisor) has issued four preparatory guidelines to help insurers gradually incorporate certain aspects of Solvency II until 2016.

- System of Governance.
- Forward looking assessment of own risks (based on own risk and solvency assessment –ORSA- principles).
- Pre Application of Internal Models.
- Submission of Information to National Competent Authorities.

On 30 December 2013, the Spanish DGIPF issued a communiqué to all insurance companies and groups about the need to comply with these guidelines under the terms therein.

The Group has been working actively on implementing Solvency II since the project began, participating in insurance sector working groups and in quantitative and qualitative impact studies conducted by the supervisors, making the necessary adaptations and improvements to its systems and operation.

### 3.6. Audit, Internal Control and Regulatory Compliance

After the “la Caixa” Group’s reorganization in 2011, which culminated with the creation of CaixaBank (quoted bank), and in the wake of the recent integration of financial institutions, the Group has become far more complex.

In the current environment of economic volatility and changes in the financial system and the regulatory framework, the demands on and duties of Senior Management and governing bodies are increasing, as is stakeholder sensitivity to corporate governance and internal control.

The Sub-Directorate-General of Audit, Internal Control and Regulatory Compliance is in charge of ensuring the correct performance of and supervising the Group’s internal control model. It reports systematically and regularly to CaixaBank’s Executive Vice President-CEO, as well as to the Audit and Control Committee, which oversees the internal audit function and the integrity of the Group’s internal control framework.

This Sub-Directorate-General comprises three organizational units (Internal Control, Regulatory Compliance and Internal Audit), which operate independently from other CaixaBank Group areas and companies, in accordance with the guidelines set out by the EBA (European Banking Authority) in the *EBA Guidelines on Internal Governance 27/09/2011* (adopted by the Bank of Spain on 27/06/2012).

In 2012 and 2013, significant progress was made to strengthen the Group’s internal control model: the organizational structure was bolstered with the creation of the Internal Audit Area, mainly to develop the Corporate Risk Map, the transversal project included in the review of the 2011-2014 Strategic Plan. In addition, an analysis was carried out of the function and objectives of the three areas of the Sub-Directorate General of Control, resulting in its reorganization and reinforcing its resource structure.

#### 3.6.1. Internal Control

The Internal Control Area was created in 2012, making significant progress towards strengthening the CaixaBank Group’s internal control model.

The control environment is organized into three “lines of defense.”

- The first involves the Entity’s own areas, constituting the first control level.
- The Internal Control Area is the second line of defense, together with Global Risk Management, Internal Control over Financial Reporting (ICFR) and Regulatory Compliance, among others, which oversee the proper operation of risk management and control carried out by the business areas.
- The Internal Audit Area is the third, as an element of supervision.

The mission of the Internal Control Area is to ensure management and the governing bodies that the necessary controls are in place, designed correctly and operating efficiently to manage the CaixaBank Group’s risks, thereby generating confidence for stakeholders.

To fulfill this mission, a Corporate Risk Map Project is being carried out in 2013 and 2014. The Corporate Risk map will be the internal control model’s basic management tool.

The Corporate Risk Map will provide a comprehensive and synthetic vision of the Group's control environment and will integrate the current risk maps.

The Internal Control Area operates under the principle of independence from the other areas of the organization and Group companies. It is also transversal, as it assesses the risk control mechanisms that affect the entire set of activities and businesses carried out by the Group.

Its main duties include:

- Coordinating the Risk Map and Corporate Controls.
- Advising Senior Management on the control protocols and action plans needed to resolve any control deficiencies.
- Systematically and regularly reporting on the control environment to Senior Management and the Audit and Control Committee.

### **3.6.2. Regulatory Compliance**

The objective of Regulatory Compliance is to oversee regulatory compliance risk, defined as the risk to CaixaBank and CaixaBank Group companies of legal or regulatory penalties, or financial, material or reputational loss, as a result of failure to comply with the laws, regulations, rules, self-regulation standards or codes of conduct applicable to its businesses.

Oversight of regulatory compliance risk is carried out through the establishment of second-tier controls, which allows for the detection of potential deficiencies in the procedures implemented in the Entity to ensure compliance with regulations in all its areas of activity. When deficiencies are detected, it develops, together with the areas affected, proposals for improvement initiatives, which are monitored regularly until they are effectively implemented. The Regulatory Compliance Area also ensures that best practices in integrity and rules of conduct are followed at the Entity, such as the Code of Business Conduct and Ethics, the Telematic Code of Conduct, and the Internal Rules of Conduct on matters relating to the Stock Market. Its functions include enforcing compliance with these rules and analyzing, where appropriate, any potential deficiencies in their application. It also manages the Confidential Consulting and Whistle-blowing Channel available exclusively to employees. This channel handles questions and reports related to compliance with the Code of Business Conduct and Ethics and the Telematic Code of Conduct, and to any financial and accounting irregularities that may arise.

The Regulatory Compliance Area liaises with the main supervisory bodies (principally the CNMV and the Bank of Spain) and, as appropriate, handles any requirements issued by them. The areas involved and Legal Advisory prepare the responses.

The Regulatory Compliance Area reports regularly on its control activities to Senior Management and the Audit and Control Committee. It has sufficient functional and professional independence to perform its oversight and reporting duties and in no case is involved in the management decisions or operations of the activities it supervises.

Within the Regulatory Compliance Area, there is an independent unit, the Prevention of Money Laundering and Terrorist Financing Operating Unit (MLPOU), whose sole mission is to enforce compliance with anti-money laundering and terrorist financing laws, helping the commercial areas raise customer awareness, and control and report suspicious transactions. The MLPOU is managed and supervised by the Prevention of Money Laundering and Terrorist Financing Committee, and reports on its activities to Senior Management and the Audit and Control Committee.

### 3.6.3. Internal Audit

Internal Audit is the third line of defense in the CaixaBank Group's internal control framework, as an element of supervision.

The mission of Internal Audit is to guarantee effective supervision, evaluating the internal control systems and management of the Organization's risks on an on-going basis. It performs an independent corporate function to foster good corporate governance.

It reports systematically to the Audit and Control Committee and provides Senior Management with an objective overview of the effectiveness of the internal control framework.

Internal Audit is strategically focused on detecting, supervising and monitoring the Group's main risks. Its main objectives are to contribute to good corporate governance and the achievement of the Organization's strategic objectives through:

- Evaluation of the quality and effectiveness of the Group's internal control framework in to order guarantee its correct performance and the mitigation of the main risks.
- Review of compliance with internal and external regulations.
- Evaluation of the appropriateness of the activities carried out by the various group units, ensuring that a system to detect fraud is in place.

According to the CaixaBank 2011-2014 Strategic Plan, the guidelines for Internal Audit are as follows:

- Monitor the annual planning focused on the main risks and approved by the Audit and Control Committee.
- Handle requests by the Board of Directors, Senior Management and supervisory authorities.
- Ensure the efficient use of resources by enhancing ongoing auditing, engaging qualified auditors and appropriate outsourcing arrangements.
- Proposing and monitoring recommendations to mitigate the control weaknesses identified.

It is also responsible for internal supervision within the global risk management framework of Basel: Pillar 1 (credit risk, operational risk and market risk), Pillar 2 (internal capital adequacy assessment process and other risks), Pillar 3 (information of prudential relevance) and the appropriate adaption of the control environment to manage and mitigate risks.

## 3.7. Internal control over financial reporting

The CaixaBank Group's Internal Control over Financial Reporting Model includes a combination of processes designed by the Directorate-General of Finance and implemented by the Board of Directors, Audit and Control Committee, Senior Management and associated personnel to provide reasonable assurance on the reliability of the financial information published by the Group.

The model is based on the international standards developed by the "Committee of Sponsoring Organizations of the Treadway Commission" (COSO), as well as a number of general principles and best practices recommended by the Spanish Securities Market Regulator (CNMV) in the draft Guidelines on Internal Control over Financial Reporting in Listed Companies, published in June 2010.

The mechanisms comprising the risk management and control systems regarding the process of publishing the Entity's financial information are explained in more detail in the 2013 Annual Corporate Governance Report.

## 4. Statement of cash flows

To interpret the statement of cash flows correctly, it should be noted that the items included in the business combinations in 2013 and 2012, mainly with Banco de Valencia and Banca Cívica, respectively, did not result in any change in cash flows as the inclusion of their respective balance sheet items did not entail any cash outflows or inflows.

In 2013, the CaixaBank's cash decreased by a net €887 million, generating €2,319 million of cash from operating activities and €641 million from investing activities, and using €3,845 million in investing activities.

### Operating activities

Adjusted for non-monetary items, €6,679 million of cash was generated. The decrease in lending, caused by widespread deleveraging in the system and the continued reduction in exposure to the real estate development sector, drove a reduction in customer loans, generating cash flows of €11,861 million. The funds obtained, coupled with the increase in customer deposits, were used to reduce retail debt through early redemptions and maturities and ECB finance, both of which are included in financial liabilities at amortized cost, thereby reducing operating liabilities by €15,013 million. Overall, cash generated from operating activities amounted to €2,318 million.

### Investing activities

In 2013, proceeds from disposals of investments and subsidiaries (€1,755 million), and from the sales of foreclosed properties and maturities of held-to-maturity investments (€1,821 million and €2,521 million, respectively) were used mainly to fund investments in foreclosed assets and other non-current assets (€5,219 million). Cash flows from investing activities amounted to €641 million.

### Financing activities

The decrease in cash caused by financing activities, of €3,845 million, was mainly the result of maturities of issues placed on the institutional market, of €8,828 million. There were also issues made in institutional markets amounting to €4,965 million (net of buybacks by Group companies).

## 5. Capital adequacy management

### Regulatory framework

Until December 2013, the capital adequacy of financial institutions was regulated by Bank of Spain Circular 3/2008, which adapts the Spanish legal framework to European directives 2006/48/EC and 2006/49/EC which, in turn, transposed EU legislation in accordance with the international Basel II accord.

The reform to solvency regulations, which began after the international financial crisis uncovered the need to amend the regulations of the banking system in order to make it stronger, is now complete. In this respect, in December 2010, the Basel Committee on Banking Supervision (BCBS) agreed on a new regulatory framework, known collectively as Basel III. At the end of June 2013, the key points of the agreement became a harmonized set of regulations for the European Union through Regulation 575/2013 and Directive 2013/36/EU of the European Parliament and of the Council, both of which were passed on June 26, 2013. The Regulation, which is directly applicable, became effective on January 1, 2014. The Directive was to be transposed into Spanish law. In this context, on November 29, 2013, Royal Decree-Law 14/2013 was passed to carry out the most urgent adaptations. Among other measures, this RDL repealed the Principal Capital requirement introduced by RDL 2/2011, establishing only, as a transitional measure for 2014, the limit on the amount of Tier 1 capital recognized in the buffer of Principal Capital above the minimum requirement at December 31, 2013.

CaixaBank's Principal Capital ratio at December 31, 2013 stood at 12.9%, implying a buffer of €5,069 above the minimum capital requirement. Accordingly, in no case would the limits of RDL 14/2013 be applicable.

Meanwhile, on the international front, in July 2013 the European Banking Authority (EBA) reissued its recommendation of December 2011, which set a minimum Core Tier 1 capital requirement of 9% for June 2012 to ensure that, during the transition to the application of Basel III, the absolute Core Tier 1 EBA did fall below the minimum requirements of June 2012.

At December 2013, CaixaBank had a Core Tier 1 EBA level of €16,689 million, which was €4,540 million above the June 2012 minimum requirement.

### **Capital adequacy of CaixaBank**

At December 31, 2013, CaixaBank's Core Capital and Tier 1 ratios stood at 12.9% and total eligible capital at 14.5% of risk-weighted assets, implying a buffer of €8,425 million above the minimum capital requirements of Circular 3/2008.

The annual trend in solvency highlights the Group's ability to generate capital organically, thanks to both its earnings and prudent risk management, and the non-recurring transactions carried out in the year: the integration of Banco de Valencia, the repayment of public aid from the FROB to Banca Cívica in February 2011, the partial disposal of the stake in Grupo Financiero Inbursa, and provisions recognized, including provisions for restructuring costs and impairment to comply with the requirements of Royal Decree-Law 18/2012.

Risk-weighted assets (RWA) amounted to €129,110 million at December 31, 2013, a €32,090 million, or 19.9%, decrease on the December 2012 figure. This decrease in RWAs was driven by the reduction in lending activity, coupled with the Group's success in optimizing capital, including the application of internal models to Banca Cívica portfolios, as well as the application of the weighting assigned to credit risk exposure in SMEs, in accordance with Law 14/2013 of September 2013 to support entrepreneurial initiatives. These effects were offset partially by the addition of assets from Banco de Valencia.

The CaixaBank Group's long-term ratings stand at BBB- (Standard & Poor's), Baa3 (Moody's), BBB (Fitch) and A low (DBRS).



The composition of the CaixaBank Group's eligible capital is as follows:

| (Thousands of euros)  | 31/12/2013 (*)     |              | 31/12/2012         |              |
|---|--------------------|--------------|--------------------|--------------|
|   | AMOUNT             | IN %         | AMOUNT             | IN %         |
| <b>Shareholders' equity</b>   | <b>23,645,685</b>  |              | <b>22,792,646</b>  |              |
| <i>Capital or endowment fund</i>  | 5,005,417          |              | 4,295,725          |              |
| <i>Share premium and reserves</i>   | 16,232,325         |              | 16,078,942         |              |
| <i>Other equity instruments</i>   | 1,938,222          |              | 2,188,279          |              |
| <i>Profit attributable to the Group after dividend payments</i>           | 469,721            |              | 229,700            |              |
| – Expected dividends  | (47,130)           |              | (48,399)           |              |
| + Non-controlling interests and valuation adjustments                     | (201,489)          |              | (29,085)           |              |
| + Other eligible instruments (FROB and convertible bonds)                 |                    |              | 1,577,918          |              |
| – Core capital deductions   | (4,663,140)        |              | (4,305,208)        |              |
| <i>Of which:</i>  |                    |              |                    |              |
| <i>Goodwill and intangible assets</i>                                     | (4,586,919)        |              | (4,241,529)        |              |
| – Tier 1 provisions and others  | (2,044,987)        |              | (2,335,044)        |              |
| <i>Of which:</i>  |                    |              |                    |              |
| <i>Deduction for financial institutions and insurance companies (50%)</i> | (1,921,394)        |              | (2,338,315)        |              |
| <b>Core capital</b>   | <b>16,688,939</b>  | <b>12.9%</b> | <b>17,652,828</b>  | <b>11.0%</b> |
| + Preference shares   |                    |              | 89,698             |              |
| – Deductions of basic capital   |                    |              | (89,698)           |              |
| <b>Basic capital (Tier 1)</b>   | <b>16,688,939</b>  | <b>12.9%</b> | <b>17,652,828</b>  | <b>11.0%</b> |
| + Subordinated financing  | 4,246,926          |              | 3,569,385          |              |
| + Eligible general provisions   | 156,781            |              | 450,832            |              |
| – Deductions of Tier 2 capital  | (2,339,042)        |              | (3,031,791)        |              |
| <b>Tier 2 capital</b>   | <b>2,064,665</b>   | <b>1.6%</b>  | <b>988,426</b>     | <b>0.6%</b>  |
| <b>Total capital (Total Tier)</b>   | <b>18,753,604</b>  | <b>14.5%</b> | <b>18,641,254</b>  | <b>11.6%</b> |
| <b>Minimum capital requirements (Pillar 1)</b>                            | <b>10,328,768</b>  | <b>8.0%</b>  | <b>12,895,968</b>  | <b>8.0%</b>  |
| <b>Capital surplus</b>  | <b>8,424,836</b>   | <b>6.5%</b>  | <b>5,745,286</b>   | <b>3.6%</b>  |
| <b>Memorandum items: risk-weighted assets</b>                             | <b>129,109,599</b> |              | <b>161,199,597</b> |              |
| <i>Credit risk</i>  | 97,866,948         |              | 133,532,282        |              |
| <i>Shareholder risk</i>   | 15,812,063         |              | 13,731,702         |              |
| <i>Operational risk</i>   | 11,422,000         |              | 12,143,875         |              |
| <i>Market risk and other</i>  | 4,008,588          |              | 1,791,738          |              |

(\*) Estimated data.

According to the new Basel III standards, CaixaBank's Common Equity Tier 1 (CET1, Core Capital) at December 31, 2013 on a fully-loaded basis (i.e. without applying the transitional period) was 11.7%. The minimum requirement for this ratio at the end of the transitional period in 2019 is 7%.

Including the transition period, CaixaBank's CET1 at December 31, 2013 under BIS III criteria applicable in 2014, according to the definitions set out in the new Bank of Spain Circular 2/2014 of January 31, would be 11.2%. In the transition period, convertible bonds are not included in CET1. If they were included, the ratio would be 12.3%.

As for Pillars 2 and 3, the information related to CaixaBank is included in Note 5 "Capital adequacy management" of the "la Caixa" Group's consolidated financial statements for the year ended December 31, 2013.

## 6. Appropriation of profit

The proposed appropriation of profit of CaixaBank in 2013, to be presented by the Board of Directors for approval at the Annual General Meeting, is as follows:

### Appropriation of CaixaBank's profit

| (Thousands of euros)   | <b>2013</b>    |
|--|----------------|
| <b>Basis of appropriation</b>  |                |
| Profit for the year  | 805,901        |
| <b>Appropriation</b>   |                |
| <b>To <sup>(1)</sup></b>   | <b>68,391</b>  |
| <i>Acquisition of bonus subscription rights from shareholders in September 2013 under the Optional Scrip Dividend program <sup>(2)</sup></i> | <i>16,327</i>  |
| <i>Acquisition of bonus subscription rights from shareholders in December 2013 under the Optional Scrip Dividend program <sup>(3)</sup></i>  | <i>16,655</i>  |
| <i>Acquisition of bonus subscription rights from shareholders in March 2014 under the Optional Scrip Dividend program <sup>(4)</sup></i>     | <i>17,597</i>  |
| <i>Acquisition of bonus subscription rights from shareholders in June 2014 under the Optional Scrip Dividend program <sup>(5)</sup></i>      | <i>17,812</i>  |
| <b>To reserves (Note 26)</b>   | <b>737,510</b> |
| <i>Legal reserve <sup>(6)</sup></i>  | <i>221,851</i> |
| <i>Restricted reserve for goodwill <sup>(7)</sup></i>  | <i>120,487</i> |
| <i>Voluntary reserves <sup>(8)</sup></i>   | <i>395,172</i> |
| <b>Net profit for the year</b>   | <b>805,901</b> |

(1) Estimated amount to be appropriated in this connection, see Notes 2, 3, 4, 5 and 8 below.

(2) In September 2013, shareholders representing 93.23% the Company's share capital elected to acquire newly issued shares under the resolution to carry out a scrip issue approved at the Annual General Meeting held April 25, 2013, under item 7.2 of the agenda (Optional Scrip Dividend). As a result, the Company paid a total of €16,327 thousand to the remaining shareholders (representing 6.77% of the share capital) who elected to sell their bonus subscription rights to the Company.

(3) In December 2013, shareholders representing 93.19% the Company's share capital elected to acquire newly issued shares under the resolution to carry out a scrip issue approved at the Annual General Meeting held April 25, 2013, under item 7.3 of the agenda (Optional Scrip Dividend). As a result, the Company paid a total of €16,655 thousand to the remaining shareholders (representing 6.81% of the share capital) who elected to sell their bonus subscription rights to the Company.

(4) Amount estimated to be paid in March 2014 assuming shareholders representing 7% of share capital elect to sell their bonus subscription rights under the resolution to carry out a scrip issue approved at the Annual General Meeting of April 25, 2013 under item 7.4 of the agenda (Optional Scrip Dividend) that the Board of Directors intends to carry out in February 2014. This amount will increase or decrease in accordance with the total price paid by the Company to all shareholders electing to sell their bonus subscription rights to the Company.

(5) Amount estimated to be paid in June 2014 assuming shareholders representing 7% of share capital elect to sell their bonus subscription rights under the resolution to carry out a scrip issue if approved at the Annual General Meeting to be held in 2014 (Optional Scrip Dividend). This amount will increase or decrease in accordance with the total price paid by the Company to all shareholders electing to sell their bonus subscription rights to the Company. The Board of Directors intends to submit a proposal to the Annual General Meeting in 2014 for approval of the scrip issues offering shareholders the possibility of acquiring shares, selling their rights on the market or selling them to the Company (Optional Scrip Dividend).

(6) Amount to reach the 20% of share capital threshold set out in Article 274 of the Capital Enterprises Act and above the minimum amount required of 10% of income.

(7) In accordance with Article 273.4 of the Corporate Enterprises Act.

(8) Estimated amount to be appropriated to voluntary reserves. This amount will increase or decrease by the same amount that the amounts earmarked for payment of the price of the bonus subscription rights increases or decreases (see Notes 4 and 5 above).

The table below shows the mandatory provisional liquidity statements indicating there is sufficient profit to pay dividends related to the Optional Scrip Dividend agreed by the Board of Directors on September 26, 2013 and November 21, 2013, within the scope of the Optional Scrip Dividend program, equivalent to the first and second interim dividends for 2013:

## 2013

| (Thousands of euros)                              |                   |                   |
|---|-------------------|-------------------|
| <b>Date of resolution to pay interim dividend</b> | <b>26/09/2013</b> | <b>21/11/2013</b> |
| <b>Applicable balance sheet date</b>              | <b>31/08/2013</b> | <b>30/10/2013</b> |
| <b>Profit from January 1, 2013</b>                | <b>489,806</b>    | <b>503,957</b>    |
| Equivalent to first interim dividend paid         |                   | (16,327)          |
| <b>Maximum dividend (*)</b>                       | <b>489,806</b>    | <b>487,630</b>    |
| Maximum interim dividend payout                   | (241,055)         | (244,512)         |
| <b>Remainder</b>                                  | <b>248,751</b>    | <b>243,118</b>    |

(\*) Except for the mandatory provision to legal reserves and for goodwill.

It also shows the availability of liquidity and committed reserves to distribute these dividends approved by the respective Board of Directors meetings.

The appropriation of 2012 profit was as follows:

## Appropriation of CaixaBank's profit

| (Thousands of euros)   |  | <b>2012</b>    |
|--|--|----------------|
| <b>Basis of appropriation</b>  |  |                |
| Profit for the year  |  | 272,597        |
| <b>Appropriation</b>   |  |                |
| <b>To</b>  |  | <b>51,978</b>  |
| <i>Acquisition of bonus subscription rights from shareholders in September 2012 under the Optional Scrip Dividend program</i>            |  | 15,211         |
| <i>Acquisition of bonus subscription rights from shareholders in March 2013 under the Optional Scrip Dividend program <sup>(1)</sup></i> |  | 20,255         |
| <i>Acquisition of bonus subscription rights from shareholders in July 2013 under the Optional Scrip Dividend program <sup>(2)</sup></i>  |  | 16,512         |
| <b>To reserves:</b>  |  | <b>220,619</b> |
| <i>Legal reserve</i>   |  | 27,260         |
| <i>Restricted reserve for goodwill</i>   |  | 85,487         |
| <i>Voluntary reserves <sup>(1) (2)</sup></i>   |  | 107,872        |
| <b>Net profit for the year</b>   |  | <b>272,597</b> |

(1) The amount approved at the Annual General Meeting of April 25, 2013 was €18,857 thousand (estimated amount). The final result of the sale of bonus subscription rights under the Optional Scrip Dividend was €20,255 thousand. The difference was appropriated to voluntary reserves.

(2) The amount approved at the Annual General Meeting of April 25, 2013 was €16,393 thousand (estimated amount). The final result of the sale of bonus subscription rights under the Optional Scrip Dividend was €16,512 thousand. The difference was appropriated to voluntary reserves.

Payment of the dividend related to the Optional Scrip Dividend equivalent to the first interim dividend for 2012, agreed by the Board of Directors on September 6, 2012, was based on the following:

- net profit through August 31, 2012, which amounted to €78,681 thousand, and the maximum amount distributable, and
- the availability of sufficient liquidity and committed reserves to make the payment.

## 7. Shareholder remuneration and earnings per share

### Shareholder remuneration

CaixaBank's shareholder remuneration policy continues to entail quarterly dividend payments, in March, June, September and December. A new Optional Scrip Dividend remuneration scheme was approved at the Annual General Meeting of May 12, 2011. Under this program, in certain quarters shareholders can choose between the following three options:

- a) Receive shares via a scrip issue;
- b) Receive cash from the market sale of the rights allocated in the issue; or
- c) Receive cash from the sale to CaixaBank, at a price fixed by the Entity, of the rights allocated during the capital increase.

Shareholders may also combine these three options, at their discretion.

This policy entailed the following distribution of dividends related to 2013 and 2012:

### Shareholder remuneration - Distribution of dividends

| (Thousands of euros)                | EURO<br>PER SHARE | AMOUNT           | DATE OF<br>ANNOUNCEMENT | PAYMENT DATE |
|-------------------------------------|-------------------|------------------|-------------------------|--------------|
| <i>Dividends related to 2013</i>    |                   |                  |                         |              |
| Optional Scrip Dividend program (*) | 0.05              | 241,055          | 26/09/2013              | 22/10/2013   |
| Optional Scrip Dividend program (*) | 0.05              | 244,512          | 21/11/2013              | 16/12/2013   |
| <b>Total distributed</b>            | <b>0.10</b>       | <b>485,567</b>   |                         |              |
| <i>Dividends related to 2012</i>    |                   |                  |                         |              |
| Optional Scrip Dividend program (*) | 0.06              | 245,270          | 06/09/2012              | 28/09/2012   |
| Optional Scrip Dividend program (*) | 0.06              | 250,063          | 29/11/2012              | 27/12/2012   |
| Optional Scrip Dividend program (*) | 0.06              | 269,385          | 07/03/2013              | 04/04/2013   |
| Optional Scrip Dividend program (*) | 0.05              | 236,818          | 25/07/2013              | 21/08/2013   |
| <b>Total distributed</b>            | <b>0.23</b>       | <b>1,001,536</b> |                         |              |
| <i>Dividends related to 2011</i>    |                   |                  |                         |              |
| Optional Scrip Dividend program (*) | 0.06              | 226,293          | 22/09/2011              | 18/10/2011   |
| First interim dividend - 2011       | 0.06              | 226,826          | 17/11/2011              | 27/12/2011   |
| Second interim dividend - 2011      | 0.06              | 225,610          | 15/12/2011              | 27/03/2012   |
| Optional Scrip Dividend program (*) | 0.05              | 192,005          | 24/05/2012              | 20/06/2012   |
| <b>Total distributed</b>            | <b>0.23</b>       | <b>870,734</b>   |                         |              |

(\*) Includes cash paid to shareholders and the fair value of the shares delivered.

CaixaBank paid its majority shareholder €691,939 thousand in dividends in 2013 (€536,078 thousand in 2012). This amount includes the cash dividend and the market value of the shares received by "la Caixa" under the Optional Scrip Dividend program.

Under this policy, shareholder remuneration in 2013 was as follows:

### Distribution of dividends paid in 2013

| (Thousands of euros)  | EURO PER SHARE | AMOUNT         | DATE OF ANNOUNCEMENT | PAYMENT DATE |
|---|----------------|----------------|----------------------|--------------|
| Optional Scrip Dividend, equivalent to the third interim dividend against 2012 results (*)  | 0.06           | 269,385        | 07/03/2013           | 04/04/2013   |
| Optional Scrip Dividend, equivalent to the final dividend against 2012 results (*)          | 0.05           | 236,818        | 25/07/2013           | 21/08/2013   |
| Optional Scrip Dividend, equivalent to the first interim dividend against 2013 results (*)  | 0.05           | 241,055        | 26/09/2013           | 22/10/2013   |
| Optional Scrip Dividend, equivalent to the second interim dividend against 2013 results (*) | 0.05           | 244,512        | 21/11/2013           | 16/12/2013   |
| <b>Total distributed</b>  | <b>0.21</b>    | <b>991,770</b> |                      |              |

(\*) Includes cash paid to shareholders and the fair value of the shares delivered.

At the Extraordinary Annual General Meeting of June 26, 2012, to implement the aforementioned shareholder remuneration scheme, approval was given for two capital increases of up to €295,000 thousand each, and to delegate powers to the Board of Directors to establish the terms and conditions of the capital increase with authorization to delegate these powers in the Company's Executive Committee.

Pursuant to this approval, on March 7, 2013, CaixaBank's Board of Directors initiated another distribution of the dividend included under the Optional Scrip Dividend program, resulting in the cash payment to shareholders opting to sell rights to CaixaBank at a fixed price of €0.06 per right for a total of €20,255 thousand. The remaining shareholders opted to receive shares through the scrip issue, carried out on April 4, 2013, with the issuance of 83,043,182 shares of €1 par value each with a charge to restricted reserves made at the Extraordinary Annual General Meeting held on June 26, 2012. These shares were admitted to trading on a regulated market on April 10, 2013.

The resolution regarding the distribution of 2012 profit approved by the Ordinary Annual General Meeting of April 25, 2013, estimated a cash payment of €18,857 thousand and stated that if the final payment in cash post-distribution of profit differed from this estimate, the difference would automatically be applied to increase or decrease the amount earmarked to increase voluntary reserves. The cash payment was recognized against 2012 profit.

In addition, at the Ordinary Annual General Meeting of April 25, 2013, shareholders approved four capital increases with market values of up to €242,000 thousand, €302,000 thousand, €309,000 thousand and €316,000 thousand, respectively. With these increases, the Board of Directors can decide each quarter whether to remunerate shareholders with the traditional dividend or under the Optional Scrip Dividend program.

Under the scope of the resolution adopted at the General Shareholders' Meeting of April 25, 2013, on April 25, 2013, the Board of Directors of CaixaBank approved the interim dividend for the second quarter of 2013 under the Optional Scrip Dividend program, which allowed for the inclusion in such payment of the new CaixaBank shareholders arising from the merger with Banco de Valencia. The amount of the dividend to be paid was €0.05 per share. The cash payment to shareholders opting to sell their rights to CaixaBank amounted to €16,512 thousand. The amount of the scrip issue carried out to deliver shares to shareholders opting to receive shares was €84,733 thousand.

The resolution regarding the distribution of 2012 profit approved by the Ordinary Annual General Meeting of April 25, 2013, estimated a cash payment of €16,393 thousand and stated that if the final payment in cash post-distribution of profit differed from this estimate, the difference would automatically be applied to increase

or decrease the amount earmarked to increase voluntary reserves. The cash payment was recognized against 2012 profit.

In addition, on September 26, the Board of Directors agreed the interim dividend for the third quarter of 2013 under the Optional Scrip Dividend program. The amount of the dividend to be paid was €0.05 per share. The cash payment to shareholders opting to sell their rights to CaixaBank amounted to €16,327 thousand. The amount of the scrip issue carried out to deliver shares to shareholders opting to receive shares was €69,147 thousand. The cash payment of this dividend was recognized against 2013 profit.

On November 21, the Board of Directors agreed the dividend for the fourth quarter of 2013 under the Optional Scrip Dividend program. The amount of the dividend to be paid was €0.05 per share. The cash payment to shareholders opting to sell their rights to CaixaBank amounted to €16,655 thousand. The amount of the scrip issue carried out to deliver shares to shareholders opting to receive shares was €66,046 thousand. The cash payment of this dividend was recognized against 2013 profit.

Shareholder remuneration in 2012 was as follows:

### Distribution of dividends paid in 2012

| (Thousands of euros)   | EURO PER SHARE | AMOUNT         | DATE OF ANNOUNCEMENT | PAYMENT DATE |
|--|----------------|----------------|----------------------|--------------|
| Second interim dividend - 2011   | 0.06           | 225,610        | 15/12/2011           | 27/03/2012   |
| Optional Scrip Dividend, equivalent to the final dividend against 2011 results (*) (**)          | 0.05           | 192,005        | 24/05/2012           | 20/06/2012   |
| Optional Scrip Dividend, equivalent to the first interim dividend against 2012 results (*)       | 0.06           | 245,270        | 06/09/2012           | 28/09/2012   |
| Optional Scrip Dividend, equivalent to the second interim dividend against 2012 results (*) (**) | 0.06           | 250,063        | 29/11/2012           | 27/12/2012   |
| <b>Total distributed</b>   | <b>0.23</b>    | <b>912,948</b> |                      |              |

(\*) Includes cash paid to shareholders and the fair value of the shares delivered.

(\*\*) Dividends paid from reserves or share premium.

In March 2012, payment was made of an interim dividend out of 2011 profit as approved by the Board of Directors on December 15, 2011, for an amount of €0.06 per share up to a maximum of €230,406 thousand. The total amount paid in this connection, after taking into account treasury shares, was €225,610 thousand.

At the Ordinary General Shareholders' Meeting of April 19, 2012, to implement the aforementioned shareholder remuneration scheme, approval was given for two capital increases of up to €197,900 thousand and €273,900 thousand, respectively, and to delegate powers to the Board of Directors to establish the terms and conditions of the capital increase with authorization to delegate these powers in the Entity's Executive Committee.

At its meeting of May 24, 2012, the Executive Committee of CaixaBank resolved to initiate distribution of the dividend included under the CaixaBank Optional Scrip Dividend, resulting in the cash payment in June 2012 to shareholders opting to sell rights to CaixaBank at a fixed price of €0.05 per right for a total of €159,603 thousand. The remaining shareholders opted to receive shares through the scrip issue, carried out on June 27, 2012, with the issuance of 14,728,120 shares of €1 par value each with a charge to restricted reserves made on April 19, 2012. These shares were admitted to trading on a regulated market on July 3, 2012.

On September 6, 2012, the Executive Committee of CaixaBank initiated another dividend distribution which ended with the payment, in September 2012, of an amount in cash to shareholders opting to sell rights to CaixaBank at a fixed price of €0.06 per right, for a total of €15,211 thousand. The remaining shareholders opted to receive shares through the scrip issue, carried out on October 4, 2012, with the issuance of 79,881,438 shares of €1 par value each with a charge to restricted reserves made on April 19, 2012.

At the Extraordinary General Meeting of June 26, 2012, shareholders approved two additional capital increases with a market value of up to €295,000 thousand each. With these increases, the Board of Directors can decide each quarter whether to remunerate shareholders with the traditional dividend or under the Optional Scrip Dividend program.

Under this approval, on November 29, 2012, the Board of Directors initiated a new dividend distribution under the Optional Scrip Dividend program which culminated with the payment in December 2012, of €17,470 thousand in cash. For shareholders opting to receive shares, a capital increase was carried out on December 28, 2012 with the issuance of 86,145,607 shares of €1 par value each with a charge to restricted reserves made on June 26, 2012.

## Earnings per share

Basic earnings per share are calculated by dividing net profit or loss for the period attributable to equity holders of the parent by the weighted average number of shares outstanding during the period, excluding treasury shares.

For the purpose of calculating diluted earnings per share, profit or loss attributable to ordinary equity holders of the parent and the weighted average number of shares outstanding are adjusted for the effects of all dilutive potential ordinary shares (share options). At December 31, 2013, there were no transactions involving potential ordinary shares. Therefore, there is no difference between basic and diluted earnings per share.

Basic and diluted earnings per share in 2013 and 2012, as per the consolidated profit of the CaixaBank Group attributable to the parent, are as follows:

### Calculation of basic earnings per share

| (Thousands of euros)   | 2013             | 2012             |
|--|------------------|------------------|
| <i>Numerator</i>   |                  |                  |
| <b>Profit attributable to the Parent</b>                                       | <b>502,703</b>   | <b>229,700</b>   |
| <i>Denominator (thousands of shares)</i>                                       |                  |                  |
| Average number of shares outstanding (*)                                       | 4,465,675        | 3,769,587        |
| Adjustment for scrip issue at August 3, 2012                                   |                  | 116,500          |
| Adjustment for scrip issue at December 10, 2012                                |                  | 8,170            |
| Adjustment for scrip issues (under the Optional Scrip Dividend program)        | 302,969          | 180,756          |
| Adjustment for capital increases for the early conversion of convertible bonds | 99,634           |                  |
| Adjustment for issue of mandatory convertible instruments                      | 547,732          | 636,281          |
| <b>Adjusted number of shares (Basic earnings per share denominator)</b>        | <b>5,416,010</b> | <b>4,711,294</b> |
| <b>Basic earnings per share (euro) (**)</b>                                    | <b>0.09</b>      | <b>0.05</b>      |

(\*) Number of shares outstanding at the beginning of the period, excluding the average number of treasury shares held during the period.

(\*\*) Including CaixaBank's 2013 individual profit, basic earnings per share would be €0.15.

## Calculation of diluted earnings per share

| (In thousands of euros)  | 2013             | 2012             |
|--|------------------|------------------|
| <i>Numerator</i>   |                  |                  |
| <b>Profit attributable to the Parent</b>                                       | <b>502,703</b>   | <b>229,700</b>   |
| <i>Denominator (thousands of shares)</i>                                       |                  |                  |
| Average number of shares outstanding (*)                                       | 4,465,675        | 3,769,587        |
| Adjustment for scrip issue at August 3, 2012                                   |                  | 116,500          |
| Adjustment for scrip issue at December 10, 2012                                |                  | 8,170            |
| Adjustment for scrip issues (under the Optional Scrip Dividend program)        | 302,969          | 180,756          |
| Adjustment for capital increases for the early conversion of convertible bonds | 99,634           |                  |
| Adjustment for issue of mandatory convertible instruments                      | 547,732          | 636,281          |
| Adjustment for dilutive effect of share options                                |                  | 14,661           |
| <b>Adjusted number of shares (Diluted earnings per share denominator)</b>      | <b>5,416,010</b> | <b>4,725,955</b> |
| <b>Diluted earnings per share (euro) (**)</b>                                  | <b>0.09</b>      | <b>0.05</b>      |

(\*) Number of shares outstanding at the beginning of the period, excluding the average number of treasury shares held during the period.

(\*\*) Including CaixaBank's 2013 individual profit, diluted earnings per share would be €0.15.

## 8. Business combinations, acquisition and disposal of ownership interests in subsidiaries

Business combinations and the main changes during 2013 and 2012 in ownership interests in subsidiaries were as follows:

### Business combinations – 2013

#### *Acquisition of Banco de Valencia*

On November 27, 2012, the Governing Committee of the Fund for Orderly Bank Restructuring (hereinafter, "the FROB") selected CaixaBank's binding bid to acquire all of the shares it held in Banco de Valencia (hereinafter, "BdV"). Following acceptance of this bid, the following agreements were entered into:

- A share purchase agreement through which CaixaBank would acquire all of the BdV shares held by the FROB at a price of €1 per share, subsequent to payment by the FROB of €4,500 million in a capital increase. Previously, existing shareholders had to bear the losses incurred, inter alia, for the write-downs of real estate risks required by legislation and the contribution of regulated assets to the SAREB under current legislation.
- A protocol of financial support measures implemented through an asset protection scheme, which will see the FROB assuming, over a period of 10 years, 72.5% of any losses from BdV's SME/self-employed professionals portfolio and contingent liabilities (guarantees), once any existing provisions covering these assets have been used.

The integration of Banco de Valencia in the CaixaBank Group leaves scope to realize additional synergies and economies of scale in order to obtain an appropriate return on Banco de Valencia's banking business, which has suffered from the squeeze on margins and the erosion of its loan portfolio. The merger also results in a combined entity with a stronger geographic presence in Valencia.

The acquisition under the aforementioned terms was completed on February 28, 2013, after official approval and authorization by Spanish and EU authorities were given. CaixaBank's ownership interest in Banco de Valencia increased to 98.9% after the acquisition of 454,992,242,050 shares from the FROB. As a result, the aforementioned asset protection scheme came into effect, retroactively from October 1, 2012.

On April 4, 2013, the Boards of Directors of CaixaBank and Banco de Valencia approved the Joint Merger Project between CaixaBank (absorbing company) and Banco de Valencia (absorbed company). The merger was carried out on July 19, 2013. The exchange rate was 1 CaixaBank share for every 479 Banco de Valencia shares. CaixaBank carried out the exchange by delivering 9,748,666 treasury shares.



Definitive accounting of the business combination

The business combination is recognized in these consolidated financial statements. The date control was effectively obtained was February 28, 2013, when the shares owned by the FROB were acquired for €1. The acquisition date for accounting purposes was January 1, 2013. The impact on equity and profit of the difference between the acquisition date and the date control was effectively obtained is not significant.

CaixaBank engaged an independent expert (PriceWaterhouseCoopers Asesores de Negocio, SL) to determine the fair values of Banco de Valencia's assets and liabilities at January 1, 2013 ("Purchase Price Allocation" or PPA). The fair values of Banco de Valencia's assets and liabilities at January 1, 2013, are as follows:

| (Thousands of euros)                                       | CARRYING AMOUNT  | ADJUSTMENTS    | FAIR VALUE       |
|--|------------------|----------------|------------------|
| <b>Assets:</b>   |                  |                |                  |
| Cash and deposits at central banks                         | 98,218           |                | 98,218           |
| Financial assets held for trading                          | 91,672           | 65             | 91,737           |
| Available-for-sale financial assets (Note 13)              | 1,221,746        | (4,985)        | 1,216,761        |
| <i>Debt securities</i>                                     | 1,199,612        | (429)          | 1,199,183        |
| <i>Equity instruments</i>                                  | 22,134           | (4,556)        | 17,578           |
| Loans and receivables (Note 14)                            | 13,055,189       | (1,076,639)    | 11,978,550       |
| <i>Loans and advances to credit institutions</i>           | 235,745          |                | 235,745          |
| <i>Loans and advances to customers</i>                     | 11,538,100       | (1,001,401)    | 10,536,699       |
| <i>Debt securities</i>                                     | 1,281,344        | (75,238)       | 1,206,106        |
| Held-to-maturity investments (Note 15)                     | 6,460,534        | 1,266          | 6,461,800        |
| Hedging derivatives (Note 16)                              | 10,858           |                | 10,858           |
| Non-current assets held for sale (Note 17)                 | 199,614          | (65,309)       | 134,305          |
| Investments (Note 18)                                      | 111,983          | (29,233)       | 82,750           |
| <i>Associates (Note 18)</i>                                | 111,937          | (29,233)       | 82,704           |
| <i>Jointly controlled entities (Note 18)</i>               | 46               |                | 46               |
| Tangible assets (Note 20)                                  | 186,843          | (41,908)       | 144,935          |
| Intangible assets (Note 21)                                | 6,253            | 35,354         | 41,607           |
| Tax assets (Note 27)                                       | 18,829           | 1,761,433      | 1,780,262        |
| Other assets   | 39,072           |                | 39,072           |
| <b>Liabilities</b>   |                  |                |                  |
| Financial liabilities held for trading                     | 99,793           |                | 99,793           |
| Financial liabilities at amortized cost (Note 23)          | 18,826,074       | (481,591)      | 18,344,483       |
| <i>Deposits from central banks and credit institutions</i> | 7,766,676        |                | 7,766,676        |
| <i>Customer deposits</i>                                   | 9,609,193        | (41,049)       | 9,568,144        |
| <i>Marketable debt securities</i>                          | 778,998          | (24,763)       | 754,235          |
| <i>Subordinated liabilities</i>                            | 415,843          | (415,779)      | 64               |
| <i>Other financial liabilities</i>                         | 255,364          |                | 255,364          |
| Hedging derivatives (Note 16)                              | 78,935           |                | 78,935           |
| Provisions (Note 25)                                       | 246,955          | 717,716        | 964,671          |
| Tax liabilities (Note 27)                                  | 19,142           | 230,613        | 249,755          |
| Other liabilities  | 29,760           |                | 29,760           |
| <b>Equity</b>  | <b>2,200,152</b> | <b>113,306</b> | <b>2,313,458</b> |
| <b>Net equity (net of non-controlling interests)</b>       |                  |                | <b>2,289,074</b> |
| <b>Consideration transferred</b>                           |                  |                | <b>–</b>         |
| <b>Negative goodwill in business combinations</b>          |                  |                | <b>2,289,074</b> |

Note: In Note 9 to the condensed interim consolidated financial statements for the six months ended June 30, 2013, the assets and liabilities included from Banco de Valencia were shown at provisional fair values at January 1, 2013. This table presents the definitive fair values, which do not differ significantly from the provisional amounts.

In the PPA exercise, the following assets, liabilities and contingent liabilities of the acquiree were measured:

- The fair value of loans and receivables was obtained by applying the estimated percentages of expected loss, determined basically in accordance with the characteristics of the financing granted and the collateral of the debt. In addition, an asset was recognized under "Loans and receivables" to reflect the expected losses

borne by the FROB under the scope of the asset protection scheme agreement on the SME/self-employed professionals loan portfolio. The asset recognized amounts to €1,203 million.

- The fair value of the portfolio of real estate assets was obtained considering parameters such as use of the assets, appraisals, asset location, etc.
- The fair values of the portfolio of unquoted holdings was estimated using a variety of generally accepted valuation techniques, including discounted cash flows.
- The wholesale debt issues, including treasury shares, were estimated at their fair values.
- Liabilities and contingent liabilities were measured at the best estimate of the outflow of resources that could be required of uncertain timing.
- The related deferred tax asset and liability have been accounted for in each adjustment.
- Finally, the Group recognized tax assets from Banco de Valencia which, at the date of the integration, were estimated to be recoverable by the "la Caixa" tax group.

The consideration transferred amounts to €1, as indicated above. The negative goodwill arising on the business combination, considering the acquisition of 98.9% of the company's equity, amounts to €2,289 million. As a result, the Group recognized a positive amount equivalent to the negative difference arising on consolidation under "Negative goodwill" in the accompanying income statement (before and after tax). The tax treatment of the negative goodwill respects double taxation avoidance principles.

The expenses incurred in the transaction amounted to €2.7 million, recognized under "Other operating expenses" in the accompanying income statement.

The estimated amount of consolidated ordinary income, considered as consolidated gross income, contributed by the acquiree from the acquisition date for accounting purposes (January 1, 2013) was €199 million. This amount was based on the best available estimate, as the merger and technological integration for between CaixaBank and Banco de Valencia were carried out for accounting purposes in July 2013, after which Banco de Valencia's individual income statement was not available.

#### ***Acquisition of Caser's stakes in Cajasol Seguros Generales, Cajasol Vida y Pensiones and Caja Canarias Vida y Pensiones***

As part of the plan to reorganize Banca Cívica's insurance portfolio, in March 2013, CaixaBank entered into a sale and purchase agreement with CASER to acquire the latter's 50% holdings in Cajasol Seguros Generales, Cajasol Vida y Pensiones and Caja Canarias Vida y Pensiones.

This move gave CaixaBank control over these companies on March 30, 2013, as it previously held 50% stakes in each. The total amount paid in the transaction was €215,500 thousand. This amount included the costs for breaking the shareholder agreements, which included exclusivity clauses. In the allocation of the purchase price paid for Banca Cívica, CaixaBank had recognized a provision in this connection, which was used in the transaction (see Note 25), for an amount of €63,089 thousand.

After the transaction, the assets, liabilities and contingent liabilities of the three companies were recognized at their fair value in the Group's balance sheet. The provisional fair values of the assets and liabilities of the combined businesses were €584,684 and €268,399 thousand, respectively, and included intangible assets related to the insurance portfolio of €48,586 thousand, which had an estimated useful life of 10 years for the life and six years for the non-life business. The transaction generated goodwill of €180,280 thousand (see Note 21). This business combination did not produce any accounting result, as the previously held interest was acquired at fair value in the business combination with Banca Cívica. The contribution of these businesses to the income statement was not significant.

Subsequently, on March 26, 2013, CaixaBank sold its entire stakes in Cajasol Vida y Pensiones de Seguros y Reaseguros, SA and Caja Canarias Aseguradora de Vida y Pensiones, de Seguros y Reaseguros, SA to VidaCaixa, SA, de Seguros y Reaseguros, for €113 million and €94 million, respectively. Subsequently, these companies merged, as explained later in this note.

The stake in Cajasol Seguros Generales was sold later in the sale of the non-life insurance business, as described below.

***Final accounting of the business combination with Banca Cívica in 2012***

On March 26, 2012, the Boards of Directors of Caixa d'Estalvis i Pensions de Barcelona ("la Caixa"), CaixaBank, Caja de Ahorros y Monte de Piedad de Navarra ("Caja Navarra"), Caja General de Ahorros de Canarias ("Caja Canarias"), Caja de Ahorros Municipal de Burgos y Monte de Piedad ("Caja de Burgos"), Caja de Ahorros San Fernando de Guadalajara, Huelva, Jerez y Sevilla ("Cajasol") and Banca Cívica, SA ("Banca Cívica") (jointly "the Parties") agreed to enter into a merger agreement in order to lay down the essential terms and actions by the Parties regarding the integration of Banca Cívica into CaixaBank.

At that date, Banca Cívica was the central company (*sociedad central*) of the Institutional Protection Scheme (Sistema Institucional de Protección, or "SIP") comprising Caja Navarra, Caja Canarias, Caja de Burgos and Cajasol (hereinafter "the Savings Banks"). Banca Cívica was the entity through which the Savings Banks carried on their financial activity indirectly under Royal Decree-Law 11/2010. In particular, the Savings Banks owned 55.316% of the share capital and voting rights of Banca Cívica, distributed as follows:

- (i) Caja Navarra: 16.097%
- (ii) Cajasol: 16.097%
- (iii) Caja Canarias: 11.782%
- (iv) Caja de Burgos: 11.340%

Banca Cívica was the tenth largest entity in the Spanish financial system by asset volume, with a market share by branch of 3.2%. Although its business activity was distributed throughout Spain, Banca Cívica had a privileged position in the markets of the autonomous regions of Navarre, the Canary Islands, Andalusia and Castilla y León.

The geographic fit of CaixaBank and Banca Cívica significantly enhanced the CaixaBank Group's presence in major areas. In addition, the merger has bolstered its competitive position, increases its profitability and allows for greater exploitation of economies of scale.

On April 18, 2012, the Boards of Directors of CaixaBank and Banca Cívica signed the Merger Plan, which was approved by their respective extraordinary general shareholders' meetings held on June 26, 2012. The merger was also approved at the Ordinary General Assembly of "la Caixa" held on May 22, 2012, at which authorization was also given for the stake held by "la Caixa" in CaixaBank to decrease to 70% of share capital, but not below 60%.

On July 26, 2012, all the conditions precedent of the Merger were fulfilled. Therefore, as stipulated in the Merger Plan, CaixaBank took control of Banca Cívica's assets and liabilities. On August 3, 2012, the public merger deed was officially placed on record in the Companies Register. With it, Banca Cívica was merged and absorbed by CaixaBank and extinguished.

Based on the financial, tax and legal review (due diligence) performed by independent experts and the valuation of CaixaBank and Banca Cívica, the parties established an exchange ratio of five shares of CaixaBank for eight shares of Banca Cívica.

The share capital of Banca Cívica at the date of approval of the merger consisted of 497,142,800 shares, and pursuant to the merger agreement, CaixaBank had to carry out the exchange of shares with treasury shares and newly issued shares. The exchange did not take into account the shares of Banca Cívica held by CaixaBank or Banca Cívica's treasury shares, which were to be canceled. Accordingly, the value of the consideration given in the business combination was as follows:

**Consideration transferred**

|   |                |
|---|----------------|
| Number of Banca Cívica shares included in the exchange (1)              | 486,556.800    |
| Number of CaixaBank shares to be delivered                              | 304,098.000    |
| Share price at the date control was assumed (euros/share) (2)           | 2,549          |
| <b>Market value of shares delivered</b> (thousands of euros)            | <b>775,146</b> |
| Write-off of Banca Cívica shares held by CaixaBank (thousands of euros) | 2,947          |
| <b>Value of consideration</b> (thousands of euros)                      | <b>778,093</b> |

(1) Number of shares following cancellation of Banca Cívica shares held by CaixaBank (1,850,043 shares) and Banca Cívica treasury shares (8,735,957 shares).

(2) Share price at July 26, 2012.

CaixaBank carried out the exchange with a combination of 71,098,000 CaixaBank treasury shares and 233,000,000 newly issued shares pursuant to the capital increase agreed at the CaixaBank Extraordinary General Meeting of June 26, 2012 and placed on record at the Companies Register on August 3, 2012. The CaixaBank shares delivered in the exchange granted holders the same rights as the rest of the holders of CaixaBank shares.

The fair values at July 1, 2012, the date of retrospective application, of the assets and liabilities of Banca Cívica acquired and included in the CaixaBank Group's balance sheet and disclosed in Note 8 in CaixaBank's 2012 financial statements, were as follows:

| (Thousands of euros)   | AMOUNT         |
|--|----------------|
| <b>Assets:</b>   |                |
| Cash and deposits at central banks                                 | 831,408        |
| Financial assets held for trading and held-to-maturity investments | 208,180        |
| Available-for-sale financial assets                                | 11,929,862     |
| <i>Debt securities</i>   | 10,479,861     |
| <i>Equity instruments</i>  | 1,450,001      |
| Loans and receivables  | 49,639,032     |
| <i>Loans and advances to credit institutions</i>                   | 2,281,451      |
| <i>Loans and advances to customers</i>                             | 47,357,581     |
| Held-to-maturity investments                                       | 0              |
| Hedging derivatives - assets                                       | 707,317        |
| Investments  | 339,752        |
| Non-current assets held for sale                                   | 443,379        |
| Tangible assets  | 1,170,154      |
| Intangible assets  | 207,517        |
| Tax assets   | 3,987,981      |
| Other assets   | 1,652,019      |
| <i>Inventories</i>   | 1,465,267      |
| <i>Other assets</i>  | 186,752        |
| <b>Liabilities</b>   |                |
| Financial liabilities held for trading                             | 138,721        |
| Financial liabilities at amortized cost                            | 68,934,378     |
| <i>Deposits from central banks and credit institutions</i>         | 18,460,404     |
| <i>Customer deposits</i>   | 43,567,146     |
| <i>Marketable debt securities</i>                                  | 3,599,632      |
| <i>Subordinated liabilities</i>                                    | 2,757,905      |
| <i>Other financial liabilities</i>                                 | 549,291        |
| Adjustments to financial liabilities - macro-hedges                | (596,000)      |
| Hedging derivatives  | 191,157        |
| Provisions   | 1,548,326      |
| Tax liabilities  | 1,306,382      |
| Other liabilities  | 155,806        |
| <b>Consideration transferred</b>                                   | <b>778,093</b> |
| Goodwill   | 1,340,262      |

The Group applied the acquisition method, identifying itself as the acquirer, and measured the identifiable assets acquired and liabilities assumed at their acquisition-date fair values, in accordance with IFRS 3 *Business Combinations* (revised). The transaction generated €1,340,262 thousand of goodwill, which included inter alia future results, expected synergies and the intangible assets that do not qualify for separate recognition. This goodwill was assigned to the Banking Business in Spain CGU and was not tax deductible. The accounting standard allows the acquirer to report provisional amounts for the assets acquired and liabilities assumed for no more than one year. The amounts were based on the best available estimate at the reporting date and were provisional. Total provisional net fair-value adjustments to Banca Cívica Group's equity at the date of the integration were a negative €2,586,376 thousand.

Under IFRS 3, the measurement period shall not exceed one year from the acquisition date. During this period, the acquirer may retrospectively adjust the provisional amounts recognized at the acquisition date to reflect new information obtained about facts and circumstances that existed as of the acquisition date and, if known, would have affected the measurement of the amounts recognized as of that date.

During the measurement period, CaixaBank identified facts and circumstances related to loans and receivables that should result in an adjustment to the provisional amounts recognized. Certain factors related to the credit risk inherent in these assets and their fair value should be updated. The analyses were completed during the measurement period, involving a detailed review of the credit files, of the related collateral and the characteristics of certain files. The review resulted in the need to make additional adjustments to loans and receivables amounting to €1,000 million. The impact of the additional adjustments is as follows (see Note 1 'Comparison of information'):

| (Thousands of euros)  | AMOUNT OF ADJUSTMENT |
|-----------------------|----------------------|
| Goodwill (Note 21)    | 700,000              |
| Loans and receivables | (1,000,000)          |
| Net tax assets        | 300,000              |

The above adjustments had no impact on the Group's net equity and complete the provisional accounting made on July 1, 2012 and included in the 2012 consolidated financial statements. The definitive goodwill arising from the business combination amounted to €2,040,262 thousand.

The expenses incurred in the transaction amounted to €9,986 thousand, recognized under "Other general administrative expenses" in the accompanying 2012 income statement. In addition, €3,170 thousand of expenses were incurred in the capital increase, recognized with a charge to equity.

The estimated amount of consolidated ordinary income, considered as consolidated gross income, contributed by the acquiree from the acquisition date to December 31, 2012, was €364 million. Had the acquisition taken place on January 1, 2012, consolidated gross income and profit of the combined entity in 2012 would be €7,101 million. These amounts are also the best available estimates as because the companies merged with effect for accounting purposes from July 1, 2012, separate income statements were not available and the impact of the synergies was already reflected in the combined entity's income statement.

#### ***Sale of the non-life insurance business from the integrations***

In December 2013, CaixaBank sold SegurCaixa Adeslas, SA, the entire non-life insurance business from the integrations of Banca Cívica and Banco de Valencia (including Cajasol Seguros Generales, Sociedad de Seguros y Reaseguros, SA and CAN Seguros de Salud, SA), for a combined amount of €193.3 million, obtaining a pre-tax gain of €79 million recognized under "Gains/(losses) on disposal of assets not classified as non-current held for sale" (see Note 40).

### ***Sale of the real estate servicing business***

In view of the growing interest of foreign investors to invest in real estate management services platforms - so-called "servicers" - in the Spanish real estate market, the "la Caixa" Group decided to reorganize its real estate business and concentrate the management of acquisitions, development, asset management and sale in Servihabitat Gestión Inmobiliar, S.L.U. ("SGI"). To do so, Criteria CaixaHolding, SAU (formerly Servihabitat XXI) carried out a spin-off of the real estate servicing business and contributed it to SGI. Before selling the servicing business to an industrial investor, CaixaBank's Board of Directors approved the purchase of 100% of the shares of SGI from Criteria CaixaHolding, SAU, for €98 million. To ensure the transaction price was fair from a financial standpoint, two independent experts were engaged to issue fairness opinions.

Although SGI had agreements for the exclusive management during a period of 10 years of the real estate portfolios owned by Criteria CaixaHolding (formerly ServiHabitat XXI, which held the foreclosed assets of "la Caixa" until February 2011) and CaixaBank through Building Center and other Group subsidiaries, its objective was to provide real estate services for third parties. In this context, CaixaBank sold the business to its industrial partner, Texas Pacific Group (TPG). The transaction entailed the sale of SGI's servicing business to a newly created company, Servihabitat Servicios Inmobiliarios, SL ("SSI"), which is 49%-owned by CaixaBank and 51% by the TPG investment fund and controlled by TPG.

The initial price of the sale was €310 million, of which approximately €150 million was financed. CaixaBank contributed a significant amount of the financing, under market terms. The agreement included a variable price that could increase or decrease by up to €60 million depending on the volume of assets managed by SSI between 2014 and 2017.

The sale resulted in the loss control of CaixaBank over the servicing business due to the composition of the company's governing bodies, agreements between partners, and the possibility and power of TPG to govern the strategic operating policies and appoint key personnel of the company. ServiHabitat Servicios Inmobiliarios was classified as an associate and consolidated using the equity method.

The transactions were carried out in the fourth quarter of 2013 after the regulatory authorizations were secured.

Given the nature of the transaction, which implied loss of control over the servicing business it generated a gross consolidated gain of €255 million, recognized under "Gains/(losses) on disposal of assets not classified as non-current assets available for sale" in the accompanying income statement (see Note 40).

### **Business combinations - 2012**

#### ***Banca Cívica Vida y Pensiones, SA, Cajaburgos Vida, SA and Can Seguros de Salud, SA business combination***

In line with the plan to reorganize Banca Cívica's insurance portfolio, in October 2012, CaixaBank entered into a sale purchase agreement with AEGON to acquire 50% of the shares the latter held in Banca Cívica Vida y Pensiones, Cajaburgos Vida and Can Seguros de Salud. This move gave CaixaBank control over these companies, as it previously held, directly or indirectly, the remaining 50% stakes. The total amount paid in the transaction was €190 million. This amount included the costs for breaking the shareholder agreements, which included exclusivity clauses. In the purchase price allocation, CaixaBank recognized a provision in this connection, which was used in the transaction (see Note 25). After the transaction, the investments in the three companies were carried at their fair values (see Note 18) and Banca Cívica Vida and Pensiones y Cajaburgos Vida merged.

The definitive fair values of the assets and liabilities of the combined businesses were €1,674,242 thousand and €1,449,856 thousand, respectively, and included intangible assets related to the insurance portfolio of €64,975 thousand, which had an estimated useful life of 10 years, and generated goodwill of €137,180 thousand (see Note 21). This business combination achieved in stages did not produce any accounting result, as the previously held interest was acquired at fair value in 2012 in the business combination with Banca Cívica. The contribution of these businesses in 2012 was not material. Had it taken place at the beginning of the period, the Group's gross income would have increased by approximately €35 million.

On March 26, 2013, CaixaBank and Hiscan Patrimonio sold their respective 56.69% and 43.31% stakes in Banca Cívica Vida y Pensiones, SA de Seguros to VidaCaixa, SA, de Seguros y Reaseguros for €159 and €121 million.

#### ***Transfer of the depository business***

Subsequent to a tender involving national and international entities, in January 2012 CaixaBank entered into an agreement to sell its investment fund, securities investment companies (SICAVs) and individual system pension fund depository businesses to the Association of Spanish Savings Banks.

An initial total price of €100 million was set.

In December 2012, Banca Cívica's depository business was transferred to the Association of Spanish Savings Banks under the scope of the agreement entered into in January 2012. The transaction amounted to €3.8 million, recognized as a decrease in the goodwill arising on the Banca Cívica acquisition (see Note 21).

In 2013, under the scope of the same agreement, this business from Banco de Valencia was transferred, without generating any gain or loss.

#### ***Sale of the card payment processing services business (merchant acquiring) of Banca Cívica***

In December 2012, CaixaBank sold the card payments processing business of Banca Cívica to Comercia Global Payments, Entidad de Pago, SL., which is 49%-owned by CaixaBank, for €17,500 thousand. This transaction resulted in the derecognition of an intangible asset recognized in the business combination with Banca Cívica, for an amount of €5,764 thousand (see Note 21), and the recognition of a pre-tax capital gain of €11,736 thousand under "Gains/(losses) on disposal of assets not classified as non-current assets held for sale" in the accompanying income statement for 2012 (see Note 40).

#### ***Sale of the personal risk-life insurance portfolio***

Insurance company VidaCaixa, SA de Seguros y Reaseguros (VidaCaixa), a wholly owned subsidiary of CaixaBank, signed a reinsurance agreement for its personal risk-life insurance portfolio with the US insurance and reinsurance firm Berkshire Hathaway Life Insurance Company of Nebraska until December 31, 2012. In exchange, VidaCaixa received a reinsurance commission of €600 million. The transaction generated a pre-tax gain of €524 million recognized under "Gains/(losses) on disposal of assets not classified as non-current assets available for sale" in the accompanying income statement for 2012 (see Note 40).

#### ***Hiscan Patrimonio, SA***

On December 13, 2013, the public deed was executed for the merger and absorption by Hiscan Patrimonio, SA of the following Group companies:

- Grupo Corporativo Empresarial de la Caja de Ahorros y Monte de Piedad de Navarra, SA
- Hiscan Patrimonio II, SL
- Hermenpo Eólica, SL
- Corporación Empresarial Cajasol, SA
- CCAN 2005 Inversiones Societarias, SA
- CCAN Arte 2005, SL
- CCAN 2007 Inversiones Internacionales ETVE, SL
- Investigaciones 2001 Corpcan, SL
- Eurecan Alto Rendimiento, SL
- Caixa Girona Gestió, SA
- Caixa Girona Pensions, SA
- Canaliza 2007, SL
- Vialogos Consultoría Corporativa, SL
- Vialeste, SL

- Al Andalus Foreign Investments, SL
- Consulting In Civic Banking, SL

The merger was designed to streamline the group's structure.

In compliance with regulations, the merger was carried out with accounting effect on January 1, 2013. The assets acquired and liabilities assumed were measured at the amounts in the Group's consolidated financial statements at that date.

#### ***VIP Gestión de Inmuebles, SLU***

On June 13, 2013, the Company subscribed a capital increase at VIP Gestión de Inmuebles for the amount of €94,332 thousand, of which €62,888 thousand corresponded to capital and the remainder to the share premium. The subscription was carried out via the non-monetary contribution of 1,678 properties from Banco de Valencia (see Note 17).

In addition, on the same date a non-cash capital increase was carried out through the offsetting of loans for €228,100 thousand, all of which are capital.

The Company's stake in VIP Gestión de Inmuebles stands at 100%.

#### ***CaixaCard 1, EFC, SA (formerly FinanciaCaixa 2)***

On December 28, 2012, CaixaBank subscribed a capital increase at CaixaCard 1, EFC, SA for the amount of €2,100 million, of which €260 million corresponded to capital and the remainder was assigned to the share premium. The subscription was carried out via the non-monetary contribution of a business unit (credit, debit and prepaid card business). Subsequently, Caixa Card 1, EFC, SA distributed a share premium for the amount of €1,840 million, recognized as a reduction from the cost of the investment. With regard to the balance sheet, this subsidiarization led to a reduction of €1,726 and €62 million in "Loans and receivables" and "Other liabilities," respectively.

In the capital increase indicated in the previous paragraph, payment of €100 million was outstanding. This payment was made in the first half of 2013, through the non-monetary contribution of businesses (credit, debit and prepaid card) from the Banca Cívica, Caja Burgos and Caja Canarias franchises, worth €54 million, and the cash contribution of €46 million.

The Company's stake in Caixa Card 1, EFC, SA at December 31, 2013 was 100%.

#### ***Unión de Créditos para la Financiación Mobiliaria e Inmobiliaria, EFC, SAU (Credifimo)***

In March 2013, the Company subscribed and paid a cash contribution of €85 million to Credifimo to offset losses and restore the company's equity balance.

After this capital increase, the Company recognized a €73 million impairment loss on its stake in Credifimo. This amount, included in the business combination with Banca Cívica, was classified previously as an impairment allowance under "Provisions – Other provisions" in the balance sheet (see Note 25).

In July 2012, CaixaBank made a contribution of €110,000 thousand to Credifimo to offset losses and restore the company's equity balance. The shareholding at December 31, 2013 was 100%.

#### ***Finconsum EFC, SA***

Finconsum EFC, SA (absorbing company) and Adquiera Servicios Financieros EFC, SA (absorbed company) merged on October 31, 2013. Adquiera Servicios Financieros EFC, SA was a wholly-owned subsidiary of Banco de Valencia which, following the merger with CaixaBank, became a wholly-owned subsidiary of CaixaBank. The merger was designed to integrate the companies' businesses and activities based on their identity.



In compliance with regulations, the merger was carried out with accounting effect on January 1, 2013. The assets acquired and liabilities assumed were measured at the amounts in the Group's consolidated financial statements at that date.

At December 31, 2013, the stake in Finconsum EFC, S.A. was 100%.

#### ***Gestora Estratégica de Activos Inmobiliarios, SLU***

Prior to the business combination between CaixaBank and Banca Cívica in 2012, the latter reorganized its real-estate portfolio, through several corporate transactions including mergers, spin-offs and non-monetary contributions, with the objective of simplifying the structure of the Banca Cívica Group's real estate holdings. At the date on which CaixaBank assumed control, Gedai has already been merged with several real estate investees. The company was 100% owned by Cajasol Inversiones Inmobiliarias, SAU (100% subsidiary of Banca Cívica). In July 2012, a non-monetary capital increase was carried out for €327,579 thousand, in which Banca Cívica contributed to Gedai a large part of its real estate assets classified as "Non-current assets held for sale" and "Property and equipment for own use" (see Notes 17 and 8). As a result of this transaction, CaixaBank obtained a 93.28% stake in Gedai. In September 2012, CaixaBank acquired the remaining 6.72% stake from Cajasol Inversiones Inmobiliarias for €54,980 thousand, taking its ownership interest to 100%. On September 27, CaixaBank approved the merger of BuildingCenter, SAU (absorbing company) with Gedai (absorbed company).

#### ***Cajasol Inversiones de Capital, SAU***

In December 2012, CaixaBank subscribed a capital increase at this company for the amount of €110,000 million in cash, of which €32,900 million corresponded to capital and the remaining amount was assigned to the share premium.

At December 31, 2013, the total holding was 100%.

#### ***InverCaixa Gestión de Activos, SGIIC, SA and Banca Cívica Gestión de Activos, SGIIC, SA***

On July 31, 2012, CaixaBank acquired a 35% stake of Banca Cívica Gestión de Activos, SGIIC, SA from Ahorro Corporación, SA. Through its subsidiary Corporación Urbanística de Bienes Inmuebles de Caja de Ahorros y Monte de Piedad de Navarra, SL, CaixaBank held a 65% ownership interest in this company, which has now increased to 100% at group level.

Banca Cívica Gestión de Activos, SGIIC, SA provided asset management services for collective investment institutions. On November 8, 2012, the stakes held by both entities were sold to InverCaixa Gestión, SGIIC, SA as part of the reorganization of the company's collective investment institution management activities, with no impact recorded by CaixaBank. Within the scope of this transaction, goodwill amounting to €16,420 thousand was derecognized (see Note 21). In March 2013, InverCaixa Gestión de Activos and Banca Cívica Gestión de Activos merged.

#### ***Holret, SAU***

On May 3, 2012, the Board of Directors of Holret, SAU, approved a capital reduction by reducing the nominal value of each share to the amount of €66 million in order to repay cash contributions to its sole shareholder.

### **Subsidiaries – 2013 and 2012**

Appendix 1 provides key data, percentage of ownership, assets, liabilities, share capital, results, ordinary income and cost of the investments (net) in subsidiaries.

The main changes occurring in 2013 in relation to entities and businesses controlled by the Group, which had no impact on the consolidated financial information, are as follows:

#### ***BuildingCenter, SAU***

At its meeting of January 17, 2013, CaixaBank Executive Committee resolved to subscribe to BuildingCenter, SAU's cash capital increase for a nominal €1,250 million plus a total issue premium of €500 million. The deed of

the capital increase was executed on February 1. At December 31, 2013, this capital increase was fully paid up. In addition, on December 24, 2013, the sole partner made a non-refundable cash contribution of €750 million.

In 2012, CaixaBank fully subscribed a €500 million capital increase at BuildingCenter, SAU, of which €250 million corresponded to capital and the remaining amount was assigned to the share premium. The merger with Gedai took place in October 2012.

The capital increases were carried out so that the Company could take over the ownership of real estate assets acquired or foreclosed originating in operations to finance real estate developers and private parties granted by CaixaBank.

The Company's stake in BuildingCenter, SAU stands at 100%.

#### ***VidaCaixa Grupo, SA and VidaCaixa, SA de Seguros y Reaseguros***

On March 5, 2013, the Boards of Directors of VidaCaixa Grupo, SA and VidaCaixa, SA, de Seguros y Reaseguros approved the Joint Merger Project between VidaCaixa Grupo (absorbing company) and VidaCaixa, SA, de Seguros y Reaseguros (absorbed company). Pursuant to the merger by absorption, the absorbed company will be integrated in the absorbing company through the transfer of all its assets, and extinguished without liquidation. All the shares of the absorbing company are attributed to CaixaBank, the sole shareholder of the absorbed company.

The merger was carried out on June 28, 2013, once the required authorization from the Directorate-General of Insurance and Pension Funds was obtained. For accounting purposes and in line with applicable regulations, the merger was carried out at the consolidated amounts. Accordingly, it did not have any accounting impact on the consolidated group.

Previously, on March 20, 2013, CaixaBank fully subscribed and paid up the €481,600 thousand cash capital increase made by VidaCaixa Grupo, of which €96,160 thousand corresponded to capital and the remainder to the share premium. The purpose of the capital increase was the subsequent subscription and payment by VidaCaixa Grupo of a capital increase by VidaCaixa, SA, de Seguros y Reaseguros.

In December 2012, CaixaBank fully subscribed and paid up the €770,028 thousand capital increase made by VidaCaixa Grupo, SAU, of which €154,006 thousand corresponded to capital and the remaining amount was assigned to the share premium.

The Company's ownership interest in VidaCaixa, SA, de Seguros y Reaseguros (the company resulting from the aforementioned merger) at December 31, 2013 was 100%.

#### ***VidaCaixa, SA de Seguros y Reaseguros and life insurance companies from Banca Cívica***

In the second half of the year, VidaCaixa, SA, de Seguros y Reaseguros took over and merged the companies from Banca Cívica, Banca Cívica Vida and Pensiones, SA (formerly, CAN Vida y Pensiones) –the deed was registered on November 20, 2013– and Cajasol Vida y Pensiones de Seguros y Reaseguros, SA and Caja Canarias Aseguradora de Vida y Pensiones, de Seguros y Reaseguros, SA, the latter two on December 20, 2013. All these companies operate in life insurance and pensions plans, with similar products.

In compliance with regulations, for the acquirer the merger was carried out with accounting effect on January 1, 2013 or the date of inclusion in the group. The assets acquired and liabilities assumed were measured at the amounts in the Group's consolidated financial statements at that date.

The mergers were designed to streamline the Group's operational structure. As intra-group transactions, they did not have any effect on the Group's financial information.

## 9. Segment information

Segment reporting is carried out on the basis of internal control, monitoring and management of the CaixaBank Group's activity and results, and developed in accordance with the various areas of business established with regard to the Group's structure and organization. The Board of Directors is the highest operational decision-making body of each business.

The business segments are defined bearing in mind the inherent risks and management characteristics of each. For the purposes of business segment reporting of activities and income, the core business units on which accounting and management figures are available are taken as a reference. The same general principles are applied as those used in Group management information, and the measurement, valuation bases and accounting principles applied are basically the same as those used to prepare the financial statements, with no asymmetric allocations.

CaixaBank's business segments are:

**Banking and insurance:** the CaixaBank Group's core business and includes the entire banking business (retail banking, corporate banking, cash and markets) and insurance business, primarily carried out in Spain through the branch network and the other complementary channels. It encompasses the activity and the profits generated from the Group's 13.6 million customers, whether individuals, companies or institutions. It also incorporates the liquidity management and ALCO, and income from the financing of the equity investment business.

Total business volume managed at December 31, 2013 was €510,835 million. The gross balance of loans amounted to €207,231 million, while total funds stood at €303,604 million.

Net interest income, which includes the financing of the equity investment business, amounted to €4,489 million and gross income to €6,804 million, increases of 6.2% and 6.7%, respectively, from the year before. Segment operating expenses, which include administration, depreciation and amortization expenses, increased by 34%, driven by €839 million of restructuring costs due basically to the workforce restructuring agreement through voluntary redundancies.

Pre-impairment income stood at €2,021 million, down 28.1% from 2012. Stripping out the impact of restructuring costs, pre-impairment income would have been €2,860 million, broadly unchanged from 2012.

Impairment losses on financial assets and other increased by 9.8% to €4,329 million.

"Gains/(losses) on disposal of assets and other" includes the negative goodwill from Banco de Valencia and gains on corporate transactions (e.g. sale of 51% of the real estate servicing business and the non-life insurance business from Banca Cívica and Banco de Valencia to SegurCaixa Adeslas), as well as gains, losses and write-downs of the real estate portfolio.

Net profit attributable to this business was €325 million.

This segment includes the results of Grupo VidaCaixa, whose retail products are distributed to the same customer base and through the CaixaBank branch office network. Net profit for Grupo VidaCaixa in 2013 amounted to €420 million. Key indicators for Grupo VidaCaixa at year-end 2013 included on-balance sheet assets of €45,178 million, mathematical provisions of €33,351 million and premiums earned in the year of €5,287 million.

**Investments:** includes the results of investments in the international banking investee portfolio (G.F. Inbursa, The Bank of East Asia, Erste Bank, Banco BPI and Boursorama) and the investments in Repsol, SA and Telefónica, SA. The gross income of this business, which was a negative €172 million in 2013, includes income from companies accounted for using the equity method and dividends, net of the related financing charge,

equivalent to the opportunity cost of holding the investment over the long term. Net profit attributable to this business was €178 million.

Segment operating expenses include both direct and indirect expenses allocated in accordance with internal distribution methods.

Capital is assigned to the different business segments by distributing all CaixaBank Group equity, based on internal Group economic capital models, taking into account the risks assumed by each business segment. In 2013, the models were recalibrated essentially to take into account the inclusion of Banca Cívica and Banco de Valencia, increasing the proportion of capital assigned to the banking and insurance business.

The performance of the CaixaBank Group by business segment in 2013 and 2012 is shown below:

### Consolidated income statement of the CaixaBank Group – By business segment

| (Millions of euros)   | BANKING AND INSURANCE |                | INVESTMENTS  |              | TOTAL CAIXABANK GROUP |              |
|---|-----------------------|----------------|--------------|--------------|-----------------------|--------------|
|   | 2013                  | 2012           | 2013         | 2012         | 2013                  | 2012         |
| Interest and similar income   | 9,301                 | 9,178          |              |              | 9,301                 | 9,178        |
| Interest expense and similar charges  | (4,812)               | (4,950)        | (534)        | (356)        | (5,346)               | (5,306)      |
| <b>Net interest income</b>  | <b>4,489</b>          | <b>4,228</b>   | <b>(534)</b> | <b>(356)</b> | <b>3,955</b>          | <b>3,872</b> |
| Dividends and profits of entities accounted for using the equity method                   | 84                    | 92             | 362          | 717          | 446                   | 809          |
| Net fee and commission income   | 1,760                 | 1,701          |              |              | 1,760                 | 1,701        |
| Gains/(losses) on financial assets and liabilities and other operating income and expense | 471                   | 355            |              |              | 471                   | 355          |
| <b>Gross income</b>   | <b>6,804</b>          | <b>6,376</b>   | <b>(172)</b> | <b>361</b>   | <b>6,632</b>          | <b>6,737</b> |
| Administrative expenses   | (4,363)               | (3,222)        | (3)          | (3)          | (4,366)               | (3,225)      |
| Amortization/depreciation   | (420)                 | (341)          |              |              | (420)                 | (341)        |
| <b>Pre-impairment income</b>  | <b>2,021</b>          | <b>2,813</b>   | <b>(175)</b> | <b>358</b>   | <b>1,846</b>          | <b>3,171</b> |
| Impairment of financial and other assets  | (4,329)               | (3,942)        |              |              | (4,329)               | (3,942)      |
| <b>Net operating income/(loss)</b>  | <b>(2,308)</b>        | <b>(1,129)</b> | <b>(175)</b> | <b>358</b>   | <b>(2,483)</b>        | <b>(771)</b> |
| Gains/(losses) on disposal of assets and other  | 1,583                 | 709            | 187          |              | 1,770                 | 709          |
| <b>Profit before tax</b>  | <b>(725)</b>          | <b>(420)</b>   | <b>12</b>    | <b>358</b>   | <b>(713)</b>          | <b>(62)</b>  |
| Income tax  | 1,042                 | 189            | 166          | 102          | 1,208                 | 291          |
| <b>Profit/(loss) for the year</b>   | <b>317</b>            | <b>(231)</b>   | <b>178</b>   | <b>460</b>   | <b>495</b>            | <b>229</b>   |
| Profit attributable to non-controlling interests  | (8)                   | (1)            |              |              | (8)                   | (1)          |
| <b>Profit attributable to the Group</b>   | <b>325</b>            | <b>(230)</b>   | <b>178</b>   | <b>460</b>   | <b>503</b>            | <b>230</b>   |
| Average annual equity   | 19,609                | 15,459         | 3,801        | 6,625        | 23,410                | 22,084       |

Total assets of the “Banking and insurance business” at December 31, 2013 stood at €329,841 million, of which €6,215 million related to non-current assets held for sale. The total liabilities of this business amounted to €310,453 million. Its equity at year-end stood at €19,388 million.

Total assets of “Investments” at December 31, 2013 amounted to €10,349 million, of which €7,454 million related to investments in companies accounted for using the equity method, which contributed income of €273 million. Capital assigned to this business amounted to €4,258 million.

The income of the CaixaBank Group for 2013 and 2012 by segment and geographical area is as follows.

### Geographic information: distribution of ordinary income (\*)

| (Millions of euros)          | BANKING AND INSURANCE |               | INVESTMENTS |            | TOTAL CAIXABANK GROUP |               |
|------------------------------|-----------------------|---------------|-------------|------------|-----------------------|---------------|
|                              | 2013                  | 2012          | 2013        | 2012       | 2013                  | 2012          |
| Spain                        | 12,929                | 12,141        | 88          | 464        | 13,017                | 12,605        |
| Other countries              | 15                    | 19            | 274         | 253        | 289                   | 272           |
| <b>Total ordinary income</b> | <b>12,944</b>         | <b>12,160</b> | <b>362</b>  | <b>717</b> | <b>13,306</b>         | <b>12,877</b> |

(\*) Corresponds to the following items on the CaixaBank Group consolidated income statement: 1. Interest and similar income, 4. Return on equity instruments, 5. Share of profit (loss) from entities accounted for using the equity method, 6. Fee and commission income, 8. Gains/ (losses) on financial assets and liabilities (net) and 10. Other operating income.

## 10. Remuneration of “key management personnel and executives”

Under the provisions of Bank of Spain Circular 4/2004, “key management personnel and executives” at CaixaBank are those persons having authority and responsibility for planning, directing and controlling the activities of the Entity, directly or indirectly, including any member of the Board of Directors and Senior Management. By virtue of their positions, this group of persons is considered to be a “related party,” and as such subject to the disclosure requirements described in this Note.

Persons who have certain kinship or personal relationships with “key management personnel and executives” are also considered related parties, along with companies in which control, significant influence or significant voting power is exercised by key employees or any of the aforementioned persons in their family environment. The transactions carried out by the CaixaBank Group with the abovementioned parties and other related parties are disclosed in Note 42.

## Remuneration of the Board of Directors

Details of remuneration and other benefits received by the members of the Board of Directors of CaixaBank for their membership in that body in 2013 and 2012 are shown below. Since December 12, 2013, the Board of Directors has been composed of 18 members. At December 31, 2012, it was composed of 19 members.

### Board of Directors

| (Thousands of euros)   |                 |                  | REMUNERATION       |                      |                 |                      |
|--|-----------------|------------------|--------------------|----------------------|-----------------|----------------------|
|  |                 |                  | 2013               |                      | 2012            |                      |
| NAME   | POSITION        | TYPE OF DIRECTOR | FROM THE ENTITY    | FROM GROUP COMPANIES | FROM THE ENTITY | FROM GROUP COMPANIES |
|  |                 |                  | Isidre Fainé Casas | Chairman             | Proprietary     | 1,108                |
| Juan María Nin Génova <sup>(1)</sup>   | Deputy Chairman | Executive        | 2,653              | 90                   | 2,592           | 90                   |
| Eva Aurín Pardo <sup>(2)</sup>   | Director        | Proprietary      | 81                 |                      | 41              |                      |
| María Teresa Bartolomé Gil <sup>(7)(3)</sup>   | Director        | Proprietary      |                    |                      | 45              |                      |
| María Teresa Bassons Boncompte <sup>(2)</sup>  | Director        | Proprietary      | 81                 |                      | 41              |                      |
| Fundación Caja Navarra, represented by Juan Franco Pueyo <sup>(4)</sup>                                  | Director        | Proprietary      | 81                 |                      | 20              |                      |
| Fundación de Carácter Especial Monte San Fernando, represented by Guillermo Sierra Molina <sup>(4)</sup> | Director        | Proprietary      | 81                 |                      | 20              |                      |
| Isabel Estapé Tous <sup>(8)</sup>  | Director        | Independent      | 135                |                      | 144             |                      |
| Salvador Gabarró Serra   | Director        | Proprietary      | 108                |                      | 115             |                      |
| Susana Gallardo Torrededía   | Director        | Independent      | 135                |                      | 126             |                      |
| Javier Godó Muntañola  | Director        | Proprietary      | 108                | 90                   | 115             | 90                   |
| Enrique Goñi Beltrán <sup>(5)</sup>  | Director        | Proprietary      |                    |                      | 10              |                      |
| Javier Ibarz Alegría <sup>(2)</sup>  | Director        | Proprietary      | 108                |                      | 55              |                      |
| Inmaculada Juan French <sup>(3)</sup>  | Director        | Proprietary      |                    |                      | 45              | 90                   |
| David Li Kwok-po   | Director        | Other external   | 81                 |                      | 86              |                      |
| María Dolors Llobet María  | Director        | Proprietary      | 108                | 100                  | 115             | 100                  |
| Juan José López Burniol <sup>(6)</sup>   | Director        | Proprietary      | 108                |                      | 115             |                      |
| Jordi Mercader Miró <sup>(3)</sup>   | Director        | Proprietary      |                    |                      | 60              | 530                  |
| Alain Minc   | Director        | Independent      | 108                |                      | 115             |                      |
| Miquel Noguer Planas <sup>(3)</sup>  | Director        | Proprietary      |                    |                      | 45              | 190                  |
| Antonio Pulido Gutiérrez <sup>(5)</sup>  | Director        | Proprietary      |                    |                      | 10              |                      |
| John S. Reed   | Director        | Independent      | 81                 |                      | 86              |                      |
| Leopoldo Rodés Castañé   | Director        | Proprietary      | 81                 |                      | 86              |                      |
| Juan Rosell Lastortras   | Director        | Other external   | 81                 |                      | 104             |                      |
| Francesc Xavier Vives Torrents   | Director        | Independent      | 108                |                      | 115             |                      |
| <b>Total</b>   |                 |                  | <b>5,435</b>       | <b>280</b>           | <b>5,421</b>    | <b>1,090</b>         |

(1) On June 30, 2011 Mr. Nin became Deputy Chairman - CEO of CaixaBank and was re-elected on April 19, 2012. Includes non-cash and variable remuneration and other long-term benefits payable.

(2) Additions due to appointments at the Extraordinary General Shareholders' meeting held on June 26, 2012.

(3) Resigned from the Board of Directors on May 22, 2012, with effect from June 26, 2012.

(4) Savings banks appointed to the Board of Directors on September 20, 2012. On January 23, 2013, the resignation tendered by Mr. Asiàin was accepted and Mr. Juan Franco Pueyo was appointed representative of Caja Navarra. Currently called Fundación Caja Navarra and Fundación de Carácter Especial Monte San Fernando.

(5) Appointed at the Extraordinary General Meeting held on June 26, 2012, subject to registration of the merger with Banca Cívica. Departures due to resignation on September 20, 2012

(6) Addition due to appointment at the Ordinary Annual General Meeting of May 12, 2011.

(7) Addition on January 26, 2012.

(8) Departure on December 12, 2013.

Note 1: This amount includes fixed remuneration, non-cash payments and total variable remuneration assigned to the directors. In application of Royal Decree 771/11, variable remuneration includes the variable remuneration already received by the director in cash or shares as part of the deferred variable remuneration (cash and shares) receivable on a straight-line basis over the next three years.

The Board of Directors approved a 10% cut in their remuneration as directors starting August 1, 2012.

CaixaBank has a group third-party liability insurance policy to cover its Board members and Senior Management. The premiums paid in this connection in 2013 and 2012 were €779 thousand and €780 thousand, respectively.

CaixaBank does not have any pension obligations with former or current members of the Board of Directors in their capacity as such.

Remuneration received in 2013 and 2012 by the Board members of CaixaBank in connection with their duties as representatives of the Entity on the Boards of listed companies and other companies in which CaixaBank has a significant presence or representation and that are CaixaBank consolidated companies (excluding group companies) amounted to €1,049 thousand and €1,119 thousand, respectively, recognized in the companies' respective income statements.

### Remuneration of Senior Management

CaixaBank's Senior Management at December 31, 2013, comprised 12 persons, holding the following positions at the Entity: CEOs (5), Senior Executive Vice Presidents (4), Executive Directors (2) and General Secretary (1). At December 31, 2012, the Senior Management of CaixaBank comprised 11 executives. One member departed around mid 2013 and two new members joined in the last quarter of 2013, and are therefore included in the total remuneration paid in the year.

The total remuneration paid in 2013 and 2012 to Senior Management of CaixaBank is set out in the table below. This remuneration is recognized in "Personnel expenses" in CaixaBank's income statement.

| (Thousands of euros)     | <b>2013</b>   | <b>2012</b>   |
|--------------------------|---------------|---------------|
| Short-term remuneration  | 10,289        | 9,286         |
| Post-employment benefits | 1,674         | 2,554         |
| Other long-term benefits | 232           | 178           |
| <b>Total</b>             | <b>12,195</b> | <b>12,018</b> |

Note: This amount includes fixed remuneration, non-cash payments and total variable remuneration assigned to Senior Management. In application of Royal Decree 771/11, variable remuneration includes the variable remuneration already received by Senior Management, in cash or shares, as well as the part of the deferred variable remuneration (cash and shares) receivable on a straight-line basis over the next three years.

The remuneration paid in 2013 and 2012 to Senior Management at CaixaBank in connection with their activities as representatives of the Parent on the Boards of listed companies and other companies in which it has a significant presence or representation and that are CaixaBank consolidated companies were €586 thousand and €592 thousand, respectively, recognized in the income statements of these companies.

### Other disclosures concerning the Board of Directors

Article 229 of the revised Spanish Corporate Enterprises Act approved by Royal Decree-Law 1/2010 of July 2 (LSC) requires directors to inform the company of the direct or indirect stakes they and their affiliates (pursuant to Article 231 of the LSC) hold in any company with the same, analogous or similar corporate purpose to that of the company in which they are directors, and the positions or duties they perform therein.

In this connection, the Company's directors have informed of the following at December 31, 2013:

| HOLDER                         | COMPANY                          | SHARES    | % STAKE | BUSINESS ACTIVITY | POSITION            | COMPANY REPRESENTED           |
|--------------------------------|----------------------------------|-----------|---------|-------------------|---------------------|-------------------------------|
| Isidre Fainé Casas             | "la Caixa"                       |           |         | Banking           | Chairman            | –                             |
| Isidre Fainé Casas             | Banco BPI, SA                    |           |         | Banking           | Director            | –                             |
| Isidre Fainé Casas             | The Bank of East Asia, Limited   |           |         | Banking           | Director            | –                             |
| Isidre Fainé Casas             | Banco Santander                  | 75,301    | 0.00%   | Banking           | –                   | –                             |
| Isidre Fainé Casas             | The Royal Bank of Scotland       | 42,305    | 0.00%   | Banking           | –                   | –                             |
| Isidre Fainé Casas             | CitiGroup                        | 11,074    | 0.00%   | Banking           | –                   | –                             |
| Eva Aurín Pardo                | "la Caixa"                       |           |         | Banking           | Director            | –                             |
| Eva Aurín Pardo                | Banco Santander                  | 7,661     | 0.00%   | Banking           | –                   | (ownership of related person) |
| Eva Aurín Pardo                | Banco Santander                  | 835       | 0.00%   | Banking           | –                   | (ownership of related person) |
| Eva Aurín Pardo                | Bankia                           | 5,200     | 0.00%   | Banking           | –                   | (ownership of related person) |
| Maria Teresa Bassons Boncompte | "la Caixa"                       |           |         | Banking           | Director            | –                             |
| Maria Teresa Bassons Boncompte | BBVA                             | 2,193     | 0.00%   | Banking           | –                   | –                             |
| Maria Teresa Bassons Boncompte | BBVA                             | 498       | 0.00%   | Banking           | –                   | (ownership of related person) |
| Maria Teresa Bassons Boncompte | Banco Santander                  | 1,745     | 0.00%   | Banking           | –                   | –                             |
| Maria Teresa Bassons Boncompte | Deutsche Bank                    | 554       | 0.00%   | Banking           | –                   | –                             |
| Salvador Gabarró Serra         | "la Caixa"                       |           |         | Banking           | First Vice-Chairman | –                             |
| Juan José López Burniol        | "la Caixa"                       |           |         | Banking           | Director            | –                             |
| Susana Gallardo Torrededía     | Percibil, SA.                    | 15,000    | 100.00% | Finance           | –                   | –                             |
| Susana Gallardo Torrededía     | Susanvest, SL                    | 3,010     | 100.00% | Finance           | –                   | Through Percibil, SL          |
| Susana Gallardo Torrededía     | Inversiones Agrippa, SICAV, SA   | 2,207,120 | 1.23%   | Investment        | –                   | Through Susanvest, SL         |
| Susana Gallardo Torrededía     | Inversiones Agrippa, SICAV, SA   | 271,414   | 0.16%   | Investment        | –                   | –                             |
| Susana Gallardo Torrededía     | Balema de Inversiones, SICAV, SA | 672,649   | 98.67%  | Investment        | Director            | –                             |
| Susana Gallardo Torrededía     | Red Rock Invest                  | 8,947,278 | 99.99%  | Investment        | Chairwoman          | indirect ownership            |
| Susana Gallardo Torrededía     | Gesprisa Inversiones, SICAV, SA  | 48,679    | 0.32%   | Investment        | Vice Chairwoman     | –                             |
| Susana Gallardo Torrededía     | Gesprisa Inversiones, SICAV, SA  | 218,864   | 1.45%   | Investment        | Vice Chairwoman     | indirect ownership            |
| Susana Gallardo Torrededía     | Landon Invest. SCR, SA           |           | 0.82%   | Venture capital   | Director            | indirect ownership            |



| HOLDER                      | COMPANY                         | SHARES     | % STAKE | BUSINESS ACTIVITY | POSITION               | COMPANY REPRESENTED |
|-----------------------------|---------------------------------|------------|---------|-------------------|------------------------|---------------------|
| Susana Gallardo Torrededía  | Herprisa Inversiones, SICAV, SA |            |         | Investment        | Chairwoman             | –                   |
| Susana Gallardo Torrededía  | Pronovias, SL                   |            |         | Finance           | Director               | –                   |
| Susana Gallardo Torrededía  | Pronovias International Group   |            |         | Finance           | Director               | –                   |
| Javier Godó Muntañola       | “la Caixa”                      |            |         | Banking           | Second Vice-Chairman   | –                   |
| Javier Godó Muntañola       | VidaCaixa, SA                   |            |         | Insurance         | Director               | –                   |
| Javier Ibarz Alegria        | “la Caixa”                      |            |         | Banking           | Director               | –                   |
| David Li Kwok-po            | The Bank of East Asia, Limited  | 59,979,318 | 2.62%   | Banking           | Executive Chairman     | –                   |
| David Li Kwok-po            | The Bank of East Asia, Limited  | 164,935    | 0.01%   | Banking           | –                      | indirect ownership  |
| Penny Li (wife)             | The Bank of East Asia, Limited  | 1,811,380  | 0.08%   | Banking           | –                      | –                   |
| Adrian Li (son)             | The Bank of East Asia, Limited  | 822,893    | 0.04%   | Banking           | Deputy Chief Executive | –                   |
| Adrian Li (son)             | The Bank of East Asia, Limited  | 1,101,548  | 0.05%   | Banking           | Deputy Chief Executive | indirect ownership  |
| Brian Li (son)              | The Bank of East Asia, Limited  | 2,000,000  | 0.09%   | Banking           | Deputy Chief Executive | –                   |
| Adrienne Li (granddaughter) | The Bank of East Asia, Limited  | 6,347      | 0.00%   | Banking           | –                      | –                   |
| Arthur Li (brother)         | The Bank of East Asia, Limited  | 10,646,183 | 0.46%   | Banking           | Deputy Chairman        | –                   |
| Arthur Li (brother)         | The Bank of East Asia, Limited  | 14,936,203 | 0.65%   | Banking           | Deputy Chairman        | indirect ownership  |
| Maria Dolors Llobet Maria   | “la Caixa”                      |            |         | Banking           | Director               | –                   |
| Maria Dolors Llobet Maria   | Nuevo Micro Bank, SAU           |            |         | Finance           | Director               | –                   |
| Juan María Nin Génova       | “la Caixa”                      |            |         | Banking           | General Manager        | –                   |
| Juan María Nin Génova       | VidaCaixa, SA                   |            |         | Finance           | Director               | –                   |
| Juan María Nin Génova       | Banco BPI, SA                   |            |         | Banking           | Director               | –                   |
| Juan María Nin Génova       | Erste Group Bank AG             |            |         | Banking           | Director               | –                   |
| Juan María Nin Génova       | Grupo Financiero Inbursa        |            |         | Banking           | Director               | –                   |
| Juan María Nin Génova       | BNP                             | 2,000      | 0.00%   | Banking           | –                      | indirect ownership  |
| Juan María Nin Génova       | Deutsche Bank                   | 1,500      | 0.00%   | Banking           | –                      | indirect ownership  |
| Juan María Nin Génova       | Banco Santander                 | 23,199     | 0.00%   | Banking           | –                      | indirect ownership  |
| Juan María Nin Génova       | BBVA                            | 11,185     | 0.00%   | Banking           | –                      | indirect ownership  |
| Juan María Nin Génova       | BBVA                            | 5,925      | 0.00%   | Banking           | –                      | –                   |
| Leopoldo Rodés Castañé      | “la Caixa”                      |            |         | Banking           | –                      | (until 27/06/2013)  |
| Leopoldo Rodés Castañé      | Grupo Financiero Inbursa        |            |         | Banking           | Director               | –                   |

Additionally, Article 229 of the LSC stipulates that directors must report any direct or indirect conflicts of interest they may have with the company in which they are directors.

To this effect, the Board was notified of any conflicts of interest and, where applicable, affected Board members abstained from participating in any agreements or decisions relating to the transaction giving rise to the conflict of interest. Details of all conflicts of interest arising during the year are disclosed in the Annual Corporate Governance Report that forms part of the management report of these annual financial statements.

According to Article 230 of the LSC, directors may not, for their own account or the account of others, engage in a business that is the same as or analogous or supplementary to the business constituting CaixaBank's corporate purpose, without explicit authorization from the general meeting.

At the Annual General Meeting held in May 2011, the shareholders authorized, in accordance with Article 230 of the LSC, the Company's Board of Directors to own stakes in and hold positions and functions at companies whose core or ancillary business involves owning securities and does not represent effective competition with the Company's business.

In accordance with the new corporate purpose previously submitted for approval at this General Meeting, which reflects the corporate purpose inherent to a financial institution, the shareholders resolved to authorize Board member David K.P. Li to directly and indirectly hold interests and positions and to perform duties in The Bank of East Asia group companies. This authorization also extended to holding positions and performing duties directly or indirectly in subsidiaries on behalf of The Bank of East Asia deriving from holding the interest or position and performing duties in this parent company.

Lastly, the shareholders authorized the Company's proprietary and executive directors to hold positions and perform duties on behalf of or in the best interest of the Company or "la Caixa" in the "la Caixa" Group's investee companies that are engaged in the same, similar or complementary businesses to that of the current corporate purpose of the Company.

### CaixaBank shares held by Board members

At December 31, 2013, the (direct and indirect) stakes held by members of the Board of Directors in the share capital of the Company are as follows:

|   | NO. OF SHARES      | PERCENTAGE (1) |
|---|--------------------|----------------|
| Isidre Fainé Casas                                | 675,745            | 0.014%         |
| Juan María Nin Génova                             | 376,997            | 0.008%         |
| Eva Aurín Pardo                                   | 1,290              | 0.000%         |
| María Teresa Bassons Boncompte                    | 3,775              | 0.000%         |
| Fundación Caja Navarra                            | 52,200,000         | 1.053%         |
| Fundación de Carácter especial Monte San Fernando | 50,015,625         | 1.009%         |
| Salvador Gabarró Serra                            | 8,235              | 0.000%         |
| Susana Gallardo Torrededía                        | 61,592             | 0.001%         |
| Javier Godó Muntañola                             | 1,447,205          | 0.029%         |
| Javier Ibarz Alegría                              | 1,068              | 0.000%         |
| David Li Kwok-po                                  |                    | 0.000%         |
| Juan José López Burniol                           | 21,560             | 0.000%         |
| María Dolors Llobet María                         | 814                | 0.000%         |
| Alain Minc  | 11,762             | 0.000%         |
| John S. Reed                                      | 11,427             | 0.000%         |
| Leopoldo Rodés Castañé                            | 11,407             | 0.000%         |
| Juan Rosell Lastortras                            | 38,525             | 0.001%         |
| Francesc Xavier Vives Torrents                    | 3,046              | 0.000%         |
| <b>Total</b>                                      | <b>104,890,073</b> | <b>2.116%</b>  |

(1) % calculated on issued capital at December 31, 2013.

## 11. Cash and deposits at central banks

The breakdown of this item in the balance sheet is as follows:

| (Thousands of euros)      | 31/12/2013       | 31/12/2012       |
|---------------------------|------------------|------------------|
| Cash                      | 1,508,864        | 1,329,735        |
| Deposits at central banks | 5,458,944        | 6,525,481        |
| <b>Total</b>              | <b>6,967,808</b> | <b>7,855,216</b> |

The balance of "Deposits at central banks" at December 31, 2013 and 2012 included €3,000 million and €4,000 million, respectively, invested in the European Central Bank (deposit facility) and balances held to comply with the mandatory minimum reserves requirement in the central bank based on eligible liabilities. The mandatory reserves earn interest at the rate applicable to all major Eurosystem financing operations.

The average effective interest on deposits at central banks was 0.24% and 0.38% in 2013 and 2012, respectively.

## 12. Held-for-trading portfolio (assets and liabilities)

Financial instruments classified in the held-for-trading portfolio are initially measured at fair value, with subsequent changes in fair value recognized with a balancing entry in the income statement (see Note 2.2).

The detail of the balance of this heading in the balance sheet is as follows:

| (Thousands of euros) | 31/12/2013        |                  | 31/12/2012        |                   |
|----------------------|-------------------|------------------|-------------------|-------------------|
|                      | ASSETS            | LIABILITIES      | ASSETS            | LIABILITIES       |
| Debt securities      | 3,593,411         |                  | 1,489,723         |                   |
| Equity instruments   | 95,756            |                  | 85,840            |                   |
| Trading derivatives  | 6,313,276         | 6,269,225        | 14,349,888        | 14,379,707        |
| Short positions      |                   | 1,621,418        |                   | 1,548,384         |
| <b>Total</b>         | <b>10,002,443</b> | <b>7,890,643</b> | <b>15,925,451</b> | <b>15,928,091</b> |

### Debt securities

The detail, by counterparty, of the balance of this item is as follows:

| (Thousands of euros)                   | 31/12/2013       | 31/12/2012       |
|--|------------------|------------------|
| Spanish government debt securities (*) | 3,211,069        | 1,259,991        |
| <i>Treasury bills</i>                  | 13,217           | 112,034          |
| <i>Government bonds and debentures</i> | 2,709,264        | 742,408          |
| <i>Other issues</i>                    | 488,588          | 405,549          |
| Foreign government debt securities (*) | 314,916          | 162,948          |
| Issued by credit institutions          | 53,143           | 62,770           |
| Other Spanish issuers                  | 14,283           | 3,197            |
| Other foreign issuers                  |                  | 817              |
| <b>Total</b>                           | <b>3,593,411</b> | <b>1,489,723</b> |

(\*) See Note 3 "Information relating to sovereign risk exposure."

Note 3.1.4 gives the ratings classification of the debt securities held for trading.

The average effective interest rate on the trading portfolio in 2013 and 2012 was 3.88% and 4.69%, respectively.

### Equity instruments

The detail of this item is as follows:

| (Thousands of euros)        | 31/12/2013    | 31/12/2012    |
|-----------------------------|---------------|---------------|
| Shares in Spanish companies | 93,251        | 84,705        |
| Shares in foreign companies | 2,505         | 1,135         |
| <b>Total</b>                | <b>95,756</b> | <b>85,840</b> |

### Trading derivatives

The introduction of new settlement and reporting requirements for OTC derivatives following recent amendments to EU legislation, including the EMIR (European Market Infrastructure Regulation), as well as improvements to netting processes among banks, has led to the need to manage positions more actively and efficiently with respect to capital use, and reduce the risks offset between them. This resulted in a decrease in the amounts of derivative assets and liabilities recognized in the balance sheet.

The detail, by type of product, of the fair value of the Group's trading derivatives at December 31, 2013 and 2012 is as follows:

### Fair value by product

| (Thousands of euros)  | 31/12/2013       |                  | 31/12/2012        |                   |
|---|------------------|------------------|-------------------|-------------------|
|   | ASSETS           | LIABILITIES      | ASSETS            | LIABILITIES       |
| <b>Unmatured foreign currency purchases and sales</b>             | <b>462,125</b>   | <b>436,395</b>   | <b>168,814</b>    | <b>228,879</b>    |
| <i>Purchases of foreign currencies against euros</i>              | 11,281           | 323,823          | 164,996           |                   |
| <i>Purchases of foreign currencies against foreign currencies</i> | 114,333          | 102,415          | 3,818             | 3,818             |
| <i>Sales of foreign currencies against euros</i>                  | 336,511          | 10,157           |                   | 225,061           |
| <b>Acquisitions and sales of financial assets</b>                 | <b>4,093</b>     | <b>23,581</b>    | <b>181</b>        | <b>10,554</b>     |
| <i>Acquisitions</i>   | 313              |                  | 9                 | 92                |
| <i>Sales</i>  | 3,780            | 23,581           | 172               | 10,462            |
| <b>Financial futures on shares and interest rates</b>             | <b>0</b>         | <b>0</b>         | <b>0</b>          | <b>0</b>          |
| <b>Share options</b>  | <b>85,640</b>    | <b>60,635</b>    | <b>94,109</b>     | <b>87,891</b>     |
| <i>Bought</i>   | 85,640           |                  | 94,109            |                   |
| <i>Issued</i>   |                  | 60,635           |                   | 87,891            |
| <b>Interest rate options</b>                                      | <b>216,392</b>   | <b>195,837</b>   | <b>210,498</b>    | <b>192,485</b>    |
| <i>Bought</i>   | 216,392          |                  | 210,498           |                   |
| <i>Issued</i>   |                  | 195,837          |                   | 192,485           |
| <b>Foreign currency options</b>                                   | <b>8,035</b>     | <b>10,648</b>    | <b>4,984</b>      | <b>9,513</b>      |
| <i>Bought</i>   | 8,035            |                  | 4,984             |                   |
| <i>Issued</i>   |                  | 10,648           |                   | 9,513             |
| <b>Other share and interest rate transactions</b>                 | <b>4,614,619</b> | <b>4,570,511</b> | <b>12,801,330</b> | <b>12,725,587</b> |
| <i>Share swaps</i>  | 124,911          | 102,646          | 229,132           | 211,444           |
| <i>Future rate agreements (FRAs)</i>                              | 2,820            | 2,707            | 8,503             | 6,808             |
| <i>Interest rate swaps</i>  | 4,486,888        | 4,465,158        | 12,563,695        | 12,507,335        |
| <b>Credit derivatives</b>   | <b>0</b>         | <b>0</b>         | <b>5,531</b>      | <b>8,129</b>      |
| <i>Bought</i>   |                  |                  | 5,531             |                   |
| <i>Sold</i>   |                  |                  |                   | 8,129             |
| <b>Commodity derivatives and other risks</b>                      | <b>922,372</b>   | <b>971,618</b>   | <b>1,064,441</b>  | <b>1,116,669</b>  |
| <i>Swaps</i>  | 919,634          | 970,246          | 1,063,465         | 1,115,548         |
| <i>Bought</i>   | 2,738            |                  | 976               |                   |
| <i>Sold</i>   |                  | 1,372            |                   | 1,121             |
| <b>Total</b>  | <b>6,313,276</b> | <b>6,269,225</b> | <b>14,349,888</b> | <b>14,379,707</b> |

The detail by counterparty of the fair value of trading derivatives is as follows:

### Fair value by counterparty

| (Thousands of euros)            | 31/12/2013       |                  | 31/12/2012        |                   |
|---------------------------------|------------------|------------------|-------------------|-------------------|
|                                 | ASSETS           | LIABILITIES      | ASSETS            | LIABILITIES       |
| <b>Organized markets</b>        | <b>3,288</b>     | <b>7,898</b>     | <b>4,819</b>      | <b>20,887</b>     |
| <b>OTC markets</b>              | <b>6,309,988</b> | <b>6,261,327</b> | <b>14,345,069</b> | <b>14,358,820</b> |
| <i>Credit institutions</i>      | 3,797,648        | 5,921,811        | 3,781,135         | 6,617,289         |
| <i>Other financial entities</i> | 3,752            | 7,461            | 132               | 375               |
| <i>Other sectors</i>            | 2,508,588        | 332,055          | 10,563,802        | 7,741,156         |
| <b>Total</b>                    | <b>6,313,276</b> | <b>6,269,225</b> | <b>14,349,888</b> | <b>14,379,707</b> |

## Short positions

The detail, by product type, of short positions is as follows:

| (Thousands of euros)                              | 31/12/2013       | 31/12/2012       |
|---|------------------|------------------|
| <b>On securities lending agreements</b>           | 0                | 6,501            |
| <i>Equity instruments</i>                         |                  | 6,501            |
| <b>On overdrafts on repurchase agreements (*)</b> | 1,621,418        | 1,541,883        |
| <i>Debt securities</i>                            | 1,621,418        | 1,541,883        |
| <b>Total</b>                                      | <b>1,621,418</b> | <b>1,548,384</b> |

(\*) See Note 3 "Information relating to sovereign risk exposure."

Overdrafts on repurchase agreements of debt securities are short-term transactions arranged to offset off-balance sheet positions that have been sold or subject to a repurchase agreement.

## 13. Available-for-sale financial assets

Available-for-sale financial assets are measured at fair value with any changes, less the related tax effect, recognized with a balancing entry under "Equity - Valuation adjustments – Available-for-sale financial assets" and "Equity - Valuation adjustments – Exchange differences" in the balance sheet. The accrued returns on these securities, in the form of interest or dividends, are recognized under "Interest and similar income" and "Return on equity instruments," respectively, in the accompanying income statement.

The breakdown, by type of transaction, of the balance of this item in the balance sheet is as follows:

| (Thousands of euros)                              | 31/12/2013        | 31/12/2012        |
|---|-------------------|-------------------|
| <b>Debt securities (*)</b>                        | <b>52,117,173</b> | <b>47,162,646</b> |
| Spanish government debt securities (**)           | 38,695,356        | 33,576,947        |
| <i>Treasury bills</i>                             | 249,047           | 1,787,529         |
| <i>Government bonds and debentures</i>            | 37,109,540        | 27,566,400        |
| <i>Other issues</i>                               | 1,336,769         | 4,223,018         |
| Foreign government debt securities (**)           | 1,402,341         | 1,514,027         |
| Issued by credit institutions                     | 8,294,786         | 8,229,802         |
| Other Spanish issuers                             | 2,355,906         | 2,411,475         |
| Other foreign issuers                             | 1,368,784         | 1,430,395         |
| <b>Equity instruments</b>                         | <b>4,332,865</b>  | <b>4,111,280</b>  |
| Shares in quoted companies                        | 3,010,691         | 2,652,143         |
| Shares in unquoted companies                      | 1,168,829         | 1,283,906         |
| Ownership interests in investment funds and other | 153,345           | 175,231           |
| <b>Subtotal</b>                                   | <b>56,450,038</b> | <b>51,273,926</b> |
| <b>Total</b>                                      | <b>56,450,038</b> | <b>51,273,926</b> |

(\*) See ratings classification in Note 3.1.4 "Risk associated with debt securities."

(\*\*) See Note 3 "Information relating to sovereign risk exposure."

The increase in debt securities at December 31, 2013 compared to December 31, 2012 was mainly due to the inclusion of the assets of Banco de Valencia at their fair value at the date of the business combination of €1,199,183 thousand (see Note 8).

In December 2013, a nominal amount of €1,878 million of bonds issued by the Autonomous Governments was reclassified to "Held-to-maturity investments" (see Note 15).

The average effective interest rate on the portfolio of available-for-sale debt instruments was 4.65% and 4.97% in 2013 and 2012, respectively.

The table below presents a breakdown of the percentage of ownership interests and market value of the main quoted companies classified as available-for-sale equity instruments as it is considered that the CaixaBank Group does not exercise significant influence over them.

| (Thousands of euros)<br>COMPANY           | 31/12/2013 |                  | 31/12/2012 |                  |
|---|------------|------------------|------------|------------------|
|   | % STAKE    | MARKET VALUE     | % STAKE    | MARKET VALUE     |
| Telefónica, SA                            | 5.37%      | 2,894,819        | 5.55%      | 2,574,853        |
| Bolsas y Mercados Españoles SHMSF, SA (1) | 5.01%      | 115,872          | 5.01%      | 77,290           |
| <b>Market value</b>                       |            | <b>3,010,691</b> |            | <b>2,652,143</b> |

(1) Sold in 2014 (see Note 1 – Events after the reporting period).

The tables below show the changes in “Equity instruments” in 2013 and 2012:

| (Thousands of euros)   | ACQUISITIONS<br>AND CAPITAL<br>INCREASES | ADDITIONS<br>DUE TO<br>INTEGRATION<br>OF BANCO DE<br>VALENCIA (1) | SALES            | AMOUNTS<br>TRANSFERRED<br>TO INCOME<br>STATEMENT | ADJUSTMENTS<br>TO MARKET<br>VALUE | OTHER          | IMPAIRMENT<br>LOSSES<br>(NOTE 38) | TOTAL            |
|--|--|---|------------------|--|-----------------------------------|----------------|-----------------------------------|------------------|
| <b>Total balance at<br/>31/12/2012</b>   |  |   |                  |  |                                   |                |                                   | <b>4,111,280</b> |
| Telefónica, SA   | 66,408                                   |   | (144,071)        | (16,649)   | 414,279                           |                |                                   | 319,967          |
| Inversiones<br>Financieras<br>Agval, SA (2)  |  |   |                  |  |                                   | 68,760         |                                   | 68,760           |
| Bolsas y Mercados<br>Españoles SHMSF, SA   |  |   |                  |  | 38,582                            |                |                                   | 38,582           |
| Sociedad de<br>gestión de Activos<br>Procedentes de la<br>Reestructuración<br>Bancaria, SA (Sareb) | 31,300                                   |   |                  |  |                                   |                |                                   | 31,300           |
| Other  | 76,273                                   | 17,578  | (284,111)        | (28,689)   | 76,046                            | 68,101         | (162,222)                         | (237,024)        |
| <b>Changes in 2013</b>   | <b>173,981</b>                           | <b>17,578</b>   | <b>(428,182)</b> | <b>(45,338)</b>                                  | <b>528,907</b>                    | <b>136,861</b> | <b>(162,222)</b>                  | <b>221,585</b>   |
| <b>Balance at<br/>31/12/2013</b>   |  |   |                  |  |                                   |                |                                   | <b>4,332,865</b> |

(1) Addition of the portfolio from Banca de Valencia at fair value (see Note 8).

(2) Reclassified from “Investments,” with no significant impact on profit or loss.

| (Thousands of euros)   | ACQUISITIONS<br>AND CAPITAL<br>INCREASES | ADDITIONS<br>DUE TO<br>INTEGRATION<br>OF BANCA<br>CÍVICA (1) | SALES            | AMOUNTS<br>TRANSFERRED<br>TO INCOME<br>STATEMENT | ADJUSTMENTS<br>TO MARKET<br>VALUE | OTHER           | IMPAIRMENT<br>LOSSES<br>(NOTE 38) | TOTAL            |
|--|--|--|------------------|--|-----------------------------------|-----------------|-----------------------------------|------------------|
| <b>Total balance at<br/>31/12/2011</b>   |  |  |                  |  |                                   |                 |                                   | <b>3,632,673</b> |
| Sociedad de<br>gestión de Activos<br>Procedentes de la<br>Reestructuración<br>Bancaria, SA (Sareb) | 118,000                                  |  |                  |  |                                   |                 |                                   | 118,000          |
| Telefónica, SA   | 429,043                                  |  | (380,560)        | (6,636)  | (747,244)                         | 4,742           |                                   | (700,655)        |
| Bolsas y Mercados<br>Españoles SHMSF, SA   |  |  |                  |  | (9,844)                           |                 |                                   | (9,844)          |
| Other  | 60,729                                   | 1,450,001  | (344,418)        | 54,915   | (66,373)                          | (56,110)        | (27,638)                          | 1,071,106        |
| <b>Changes in 2012</b>   | <b>607,772</b>                           | <b>1,450,001</b>   | <b>(724,978)</b> | <b>48,279</b>                                    | <b>(823,461)</b>                  | <b>(51,368)</b> | <b>(27,638)</b>                   | <b>478,607</b>   |
| <b>Balance at<br/>31/12/2012</b>   |  |  |                  |  |                                   |                 |                                   | <b>4,111,280</b> |

(1) Addition of the portfolio from Banca Cívica at fair value (see Note 8).

In the second half of 2013, the Group sold investments classified as available-for-sale financial assets, mostly from Banca Cívica's portfolio. None of the transactions were individually significant. The disposal of non-strategic equity instruments classified in the available-for-sale portfolio generated a gain before tax of €28,689 thousand in 2013 and a loss before tax of €54,915 thousand in 2012, recognized in "Gains/(losses) on financial assets and liabilities" (see Note 34).

The most significant changes in 2013 and 2012 in available-for-sale equity instruments were as follows:

- **Sociedad de gestión de Activos Procedentes de la Reestructuración Bancaria, SA (Sareb).** In December 2012, CaixaBank entered into an agreement to invest in this company jointly with the FROB, Banco Santander, Banco Sabadell, Banco Popular and Kutxabank under which CaixaBank committed to invest up to €606 million, of which 25% would be via subscription of equity (representing a shareholding of approximately 11.7%) and the remaining 75% via the acquisition of subordinated debt. In December 2012, CaixaBank paid the part of the investment via subscription and payment for a capital increase by SAREB of €118 million, including the share premium. It expects to pay the remainder in several stages as assets are transferred to SAREB by the contributing banks. On February 13, SAREB carried out a new capital increase, providing entry to new investors and payment of the obligations assumed by the initial investors (including CaixaBank). CaixaBank paid €31.3 million in the capital increase, raising its investment to €149.3 million at December 31, 2013.

At December 31, 2013, CaixaBank's stake in SAREB was 12.44%.

In addition, VidaCaixa had an investment in SAREB subordinated debt amounting to €431.9 million at December 31, 2013, of which €354 million was subscribed in 2012. This investment is recognized in "Available-for-sale financial assets – debt securities" in the accompanying balance sheet.

- **Telefónica, SA.** In 2013, CaixaBank increased its stake in Telefónica, SA by directly investing €66 million, representing a 0.13% stake. It also sold shares representing a 0.31% stake, generating a pre-tax gain of €17 million.

The transactions performed aim to exploit market opportunities without changing the strategic nature of this interest for CaixaBank, which has held a stake of more than 5% in this company for the last 10 years. As a result, they did not lead to any change in the classification as available-for-sale financial assets.

In 2012, CaixaBank increased its stake in Telefónica, SA by directly investing €357 million and adding the shares deriving from Telefónica's scrip dividend program, valued at €72 million. It also terminated the financial derivative contracts that hedged 0.50% of the stake, for an amount of €318 million, with the delivery of shares.



In November 2012, in relation to the offer to purchase preference shares of Telefónica Finance USA LLC and, simultaneously, the binding offer to sell ordinary shares of Telefónica (held as treasury shares), and the subscription of newly issued plain vanilla bonds of Telefónica, CaixaBank accepted the offer and received 466,578 Telefónica shares at a price of €10.1642 per share, representing a 0.01% stake. It also sold shares representing a 0.13% stake, generating pre-tax gains of €6.6 million (€5 million net).

As the holding in Telefónica is considered to be strategic, the capital gains on sales are recognized under “Gains/(losses) on disposal of non-current assets held for sale not classified as discontinued operations” in the accompanying income statement (see Note 41).

Key data on the main investments classified as a available-for-sale financial assets are as follows:

| (Thousands of euros)   |  |            |                 |            |                        |
|--|--|------------|-----------------|------------|------------------------|
| CORPORATE NAME   | REGISTERED OFFICE                          | % INTEREST | % VOTING RIGHTS | EQUITY     | PROFIT/(LOSS) FOR 2012 |
| Telefónica, SA <sup>(1)</sup>  | Gran Vía, 28<br>28013 Madrid               | 5.37%      | 5.37%           | 27,661,355 | 3,928,050              |
| Sociedad de gestión de Activos Procedentes de la Reestructuración Bancaria, SA (Sareb)                 | Paseo de la Castellana, 89<br>28046 Madrid | 12.44%     | 12.44%          | 950,322    | (5,488)                |
| Caser, Compañía de Seguros y Reaseguros, SA  | Avenida de Burgos, 109<br>28050 Madrid     | 5.48%      | 5.48%           | 680,438    | (159,715)              |
| Grupo Isolux Corsan  | Caballero Andante, 8<br>28021 Madrid       | 27.86%     | 27.86%          | 649,452    | (38,394)               |
| Bolsas y Mercados Españoles Sociedad Holding de Mercados y Sistemas Financieros, SA <sup>(1) (2)</sup> | Plaza Lealtad, 1<br>28014 Madrid           | 5.01%      | 5.01%           | 412,631    | 135,473                |
| Deoleo, SA   | Paseo de la Castellana, 51<br>Madrid       | 5.28%      | 5.28%           | 560,650    | (245,565)              |

(1) Listed company.

(2) Sold in 2014 (see Note 1 – Events after the reporting period).

#### ***Impairment of debt securities classified as available-for-sale financial assets***

For debt securities, the Company considers as indicators of potential impairment, inter alia, data evidencing a decrease in the estimated future cash flows, a decline in the price of the securities, a downgrade of the issuer’s credit rating, information on the country’s market and sovereign risk. Where such indications exist, an assessment is performed to determine whether there is objective evidence that the asset is impaired and that its carrying amount cannot be recovered. In these cases, the impairment is recognized under “Impairment losses on financial assets” (see Note 38).

#### ***Impairment of equity instruments classified as available-for-sale financial assets***

The Group tested all the equity instruments classified as available-for-sale financial assets for impairment to recognize any corrections to their carrying amounts, as applicable. In this respect, equity instruments are considered impaired in the event of a continued decline in price over a period of one-and-a-half years or more than 40%.

These tests uncovered the need to recognize a charge against profit for 2013 for a total amount of €162,222 thousand. Individually, the impairment of each investment classified as an available-for-sale financial asset is not significant. The amounts were recognized under “Impairment losses on financial assets (net)” in the accompanying income statement (see Note 38).

## 14. Loans and receivables

The breakdown of the balance of this item in the balance sheet, based on the nature of the related financial instruments, is as follows:

| (Thousands of euros)                      | 31/12/2013         | 31/12/2012         |
|---|--------------------|--------------------|
| Loans and advances to credit institutions | 5,891,260          | 7,836,736          |
| Loans and advances to customers           | 198,078,812        | 212,436,015        |
| Debt securities                           | 2,876,127          | 3,712,637          |
| <b>Total</b>                              | <b>206,846,199</b> | <b>223,985,388</b> |

The detail of the main valuation adjustments included in each of the asset categories classified under “Loans and receivables” is as follows:

### 31/12/2013

| (Thousands of euros)                      | GROSS BALANCE      | VALUATION ADJUSTMENTS |                  |                      |                 | BALANCE            |
|---|--------------------|-----------------------|------------------|----------------------|-----------------|--------------------|
|   |                    | IMPAIRMENT ALLOWANCES | ACCRUED INTEREST | FEES AND COMMISSIONS | OTHER           |                    |
| Loans and advances to credit institutions | 5,892,413          | (2,968)               | 1,876            | (61)                 |                 | 5,891,260          |
| Loans and advances to customers           | 212,899,513        | (14,982,285)          | 577,005          | (400,505)            | (14,916)        | 198,078,812        |
| Debt securities                           | 2,839,434          |                       | 36,693           |                      |                 | 2,876,127          |
| <b>Total</b>                              | <b>221,631,360</b> | <b>(14,985,253)</b>   | <b>615,574</b>   | <b>(400,566)</b>     | <b>(14,916)</b> | <b>206,846,199</b> |

### 31/12/2012

| (Thousands of euros)                      | GROSS BALANCE      | VALUATION ADJUSTMENTS |                  |                      |               | BALANCE            |
|---|--------------------|-----------------------|------------------|----------------------|---------------|--------------------|
|   |                    | IMPAIRMENT ALLOWANCES | ACCRUED INTEREST | FEES AND COMMISSIONS | OTHER         |                    |
| Loans and advances to credit institutions | 7,837,223          | (2,499)               | 2,194            | (182)                |               | 7,836,736          |
| Loans and advances to customers           | 224,604,881        | (12,563,854)          | 766,417          | (449,754)            | 78,325        | 212,436,015        |
| Debt securities                           | 3,703,199          | (29,309)              | 38,747           |                      |               | 3,712,637          |
| <b>Total</b>                              | <b>236,145,303</b> | <b>(12,595,662)</b>   | <b>807,358</b>   | <b>(449,936)</b>     | <b>78,325</b> | <b>223,985,388</b> |

## 14.1. Loans and advances to credit institutions

The detail of the balance of this item by loan type and credit status excluding valuation adjustments is as follows:

| (Thousands of euros)                 | 31/12/2013       | 31/12/2012       |
|--------------------------------------|------------------|------------------|
| <b>Demand</b>                        | <b>4,397,272</b> | <b>4,410,340</b> |
| Reciprocal accounts                  | 21,545           | 615,245          |
| Other accounts                       | 4,375,727        | 3,795,095        |
| <b>Time</b>                          | <b>1,495,141</b> | <b>3,426,883</b> |
| Time deposits                        | 586,365          | 492,954          |
| Reverse repurchase agreement (repos) | 903,804          | 2,928,614        |
| Doubtful assets                      | 4,972            | 5,315            |
| <b>Total</b>                         | <b>5,892,413</b> | <b>7,837,223</b> |

The average effective interest rate on financial assets under “Loans and advances to credit institutions” was 0.42% and 0.80% in 2013 and 2012, respectively. These rates result from interest earned in the year and do not include adjustments to income arising from hedging transactions.

The addition of Banco de Valencia led to an increase the balance of this heading of €235,745 thousand at the date of integration (see Note 8).

## 14.2. Loans and advances to customers

The detail of the balance of this item, by counterparty, loan type and status, borrower sector and interest rate formula, excluding valuation adjustments, is as follows:

### Loan type and status

| (Thousands of euros)                 | 31/12/2013         | 31/12/2012         |
|--------------------------------------|--------------------|--------------------|
| Public sector                        | 9,978,559          | 13,052,094         |
| Commercial loans                     | 5,204,006          | 6,238,655          |
| Secured loans                        | 124,210,004        | 133,393,775        |
| Reverse repurchase agreement (repos) | 3,558,606          | 1,340,872          |
| Other term loans                     | 35,454,786         | 42,114,002         |
| Finance leases                       | 2,288,682          | 2,333,895          |
| Receivables on demand and others     | 7,231,478          | 6,142,503          |
| Doubtful assets                      | 24,973,392         | 19,989,085         |
| <b>Total</b>                         | <b>212,899,513</b> | <b>224,604,881</b> |

The integration of Banco de Valencia added €10,536,699 thousand to the balance of this heading (see Note 8).

### By counterparty

| (Thousands of euros)      | 31/12/2013         | 31/12/2012         |
|---------------------------|--------------------|--------------------|
| <b>Public sector</b>      | <b>10,166,092</b>  | <b>13,149,323</b>  |
| Spanish public sector (*) | 10,127,423         | 13,111,008         |
| Other countries           | 38,669             | 38,315             |
| <b>Private sector</b>     | <b>202,733,421</b> | <b>211,455,558</b> |
| Resident                  | 197,554,908        | 205,680,427        |
| Non-resident              | 5,178,513          | 5,775,131          |
| <b>Total</b>              | <b>212,899,513</b> | <b>224,604,881</b> |

(\*) See Note 3 "Information relating to sovereign risk exposure."

### By borrower sector (CNAE business classification)

| (Thousands of euros)      | 31/12/2013         | 31/12/2012         |
|---------------------------|--------------------|--------------------|
| Public sector (*)         | 10,166,092         | 13,149,323         |
| Agriculture and fisheries | 2,197,365          | 2,960,992          |
| Industry                  | 13,107,265         | 13,218,046         |
| Construction              | 10,869,761         | 15,350,564         |
| Real estate               | 23,919,841         | 26,520,663         |
| Commerce and finance      | 28,011,185         | 26,548,218         |
| Private entities          | 105,553,756        | 111,345,879        |
| Other                     | 19,074,248         | 15,511,196         |
| <b>Total</b>              | <b>212,899,513</b> | <b>224,604,881</b> |

(\*) See Note 3 "Information relating to sovereign risk exposure."

### By interest rate type

| (Thousands of euros) | 31/12/2013         | 31/12/2012         |
|----------------------|--------------------|--------------------|
| Fixed                | 43,332,781         | 41,751,630         |
| Floating             | 169,566,732        | 182,853,251        |
| <b>Total</b>         | <b>212,899,513</b> | <b>224,604,881</b> |

Loans to public administrations at December 31, 2012, included the financing contributed by CaixaBank of €3,072 million to the syndicated loan arranged by various credit entities with the *Fondo para la Financiación de Pago a Proveedores (Fund to Finance Payments to Suppliers)*. This fund was set up by the Spanish government to channel the syndicated loan funds to pay outstanding debt owed by local and regional corporations. Loans and receivables from public administrations decreased in 2013 due to the early repayment in May 2013, pursuant to the Framework Agreement signed on May 16, 2012, of the loan granted by the FFPP via a bond issue, which resulted in the cancellation of the €3,072 million classified under this line item and the subscription of six bonds for €512 million each, with the following maturities: November 30, 2014, May 31, 2015, November 30, 2015, May 31, 2016, November 30, 2016 and May 31, 2017. These bonds are classified in "Held-to-maturity investments" (see Note 15).

On August 1, 2012, "la Caixa" completed the transfer of Monte de Piedad's activity to CaixaBank. In the reorganization of the Group in 2011, "la Caixa" retained this activity. However, as "la Caixa" indirectly carried out its financial activity, it was decided that CaixaBank would channel all of Monte de Piedad's business. Therefore, "la Caixa" sold this business to CaixaBank at its market value via the transfer of its assets and liabilities at a price of €29,718 thousand, including a loan portfolio of €30,469 thousand.

The balance of "Receivables on demand and others" included the asset recognized under the scope of the business combination with Banco de Valencia. As indicated in Note 8, within the award to CaixaBank of Banco de Valencia, a protocol of financial support measures implemented through an Asset Protection Scheme was signed, which will see the FROB assuming, over a period of 10 years, 72.5% of any losses from Banco de Valencia's SME/self-employed professionals portfolio and contingent liabilities, once any existing provisions covering these assets have been used. In the purchase price allocation process, an asset was recognized to reflect the 72.5% of the expected loss for the protected portfolio, which amounted to €1,203 million. The total expected loss, less provisions, at Banco de Valencia was recognized as an increase in impairment allowances for loans and receivables.

The average effective interest rate on financial assets under "Loans and advances to customers" was 2.84% and 3.34% in 2013 and 2012, respectively. This rate is the result of interest earned in the year and does not include adjustments to income arising from hedging transactions.

"Loans and advances to customers" includes €8,856,092 thousand and €9,457,452 thousand at December 31, 2013 and 2012, respectively, corresponding to the outstanding amounts of loans securitized as of January 1, 2004. The assets were not derecognized since substantially all the inherent risks and rewards were retained. Conversely, loans securitized prior to January 1, 2004, involving non-amortized amounts of €78,961 thousand and €94,934 thousand at December 31, 2013 and 2012 respectively, were derecognized pursuant to applicable regulations (see Note 29.2). Other loans securitized by different CaixaBank subsidiaries were derecognized from assets as the risk was transferred to third parties (see Note 29.2).

In all types of finance leases marketed by the CaixaBank Group for capital goods or real estate, the risks and rewards are transferred to the lessee. The lease arrangements always contain a purchase option for a value below the fair value of the asset on the market. Where the value of the purchase option is similar to fair value, a repurchase agreement available to the supplier of the asset is added to the lease.

Assets leased under finance leases are recognized at the present value of the lease payments payable by the lessee, plus the guaranteed and non-guaranteed residual value, excluding interest expenses and value-added tax. The detail is as follows:

### Finance leases

| (Thousands of euros)                 | 31/12/2013       | 31/12/2012       |
|--------------------------------------|------------------|------------------|
| Lease payments payable by the lessee | 2,087,971        | 2,137,829        |
| Third-party guarantees               | 10,613           | 10,170           |
| Unguaranteed residual value          | 190,098          | 185,896          |
| <b>Total</b>                         | <b>2,288,682</b> | <b>2,333,895</b> |

The changes in "Doubtful assets" in 2013 and 2012 were as follows:

### Doubtful assets

| (Thousands of euros)                   | 2013              | 2012              |
|--|-------------------|-------------------|
| <b>Balance at January 1</b>            | <b>19,989,085</b> | <b>9,486,490</b>  |
| Plus:                                  |                   |                   |
| Additions due to business combinations | 1,705,902         | 6,791,718         |
| Increase due to refinancings           | 3,287,000         |                   |
| Additions                              | 13,797,631        | 11,706,887        |
| Less:                                  |                   |                   |
| Foreclosed assets                      | (4,749,302)       | (3,242,850)       |
| Standardized and other assets          | (7,151,317)       | (3,415,979)       |
| Assets written-off                     | (1,905,607)       | (1,337,181)       |
| <b>Balance at December 31</b>          | <b>24,973,392</b> | <b>19,989,085</b> |

Past-due receivables on doubtful assets held by CaixaBank at December 31, 2013 and 2012 were €2,211,824 and €1,439,007 thousand, respectively, recognized under other memorandum accounts supplementing those in the balance sheet.

The detail of doubtful assets, by loan type and counterparty, is as follows:

### Doubtful assets. By type and counterparty

| (Thousands of euros)  | 31/12/2013        | 31/12/2012        |
|-----------------------|-------------------|-------------------|
| <b>Public sector</b>  | <b>187,532</b>    | <b>97,228</b>     |
| <b>Private sector</b> | <b>24,785,860</b> | <b>19,891,857</b> |
| Mortgage loans        | 18,978,488        | 16,000,150        |
| Other loans           | 2,962,572         | 2,311,423         |
| Credit accounts       | 2,168,145         | 1,110,587         |
| Factoring             | 24,192            | 22,075            |
| Commercial loans      | 135,089           | 83,727            |
| Other credit          | 517,374           | 363,895           |
| <b>Total</b>          | <b>24,973,392</b> | <b>19,989,085</b> |

The detail, by collateral provided for the asset, of the age of the balances of doubtful assets at December 31, 2013 and 2012, is as follows:

### 31/12/2013

#### Terms by guarantee

| (Thousands of euros)   | < 6 MONTHS       | 6-9 MONTHS       | 9-12 MONTHS      | > 12 MONTHS       | TOTAL             |
|--|------------------|------------------|------------------|-------------------|-------------------|
| Completed homes, primary residence of the borrower                                   | 2,957,648        | 366,524          | 380,640          | 2,483,599         | 6,188,411         |
| Other completed homes  | 850,926          | 269,356          | 324,887          | 3,588,515         | 5,033,684         |
| Rural buildings in use, and completed multi-purpose facilities, premises and offices | 663,709          | 234,199          | 230,203          | 1,827,305         | 2,955,416         |
| Land, lots and other real estate assets  | 1,062,956        | 332,191          | 359,736          | 3,843,340         | 5,598,223         |
| <b>Transactions with mortgage collateral</b>   | <b>5,535,239</b> | <b>1,202,270</b> | <b>1,295,466</b> | <b>11,742,759</b> | <b>19,775,734</b> |
| Other guarantees   | 1,457,898        | 550,087          | 604,945          | 1,667,089         | 4,280,019         |
| Negligible-risk transactions   | 254,449          | 61,395           | 64,775           | 537,020           | 917,639           |
| <b>Other guarantees</b>  | <b>1,712,347</b> | <b>611,482</b>   | <b>669,720</b>   | <b>2,204,109</b>  | <b>5,197,658</b>  |
| <b>Total</b>   | <b>7,247,586</b> | <b>1,813,752</b> | <b>1,965,186</b> | <b>13,946,868</b> | <b>24,973,392</b> |

### 31/12/2012

#### Terms by guarantee

| (Thousands of euros)   | < 6 MONTHS       | 6-9 MONTHS       | 9-12 MONTHS      | > 12 MONTHS      | TOTAL             |
|--|------------------|------------------|------------------|------------------|-------------------|
| Completed homes, primary residence of the borrower                                   | 919,560          | 555,351          | 448,158          | 1,393,331        | 3,316,400         |
| Other completed homes  | 1,172,244        | 825,143          | 687,269          | 2,582,520        | 5,267,176         |
| Rural buildings in use, and completed multi-purpose facilities, premises and offices | 730,943          | 439,774          | 389,946          | 899,319          | 2,459,982         |
| Land, lots and other real estate assets  | 1,514,644        | 742,699          | 743,791          | 2,443,783        | 5,444,917         |
| <b>Transactions with mortgage collateral</b>   | <b>4,337,391</b> | <b>2,562,967</b> | <b>2,269,164</b> | <b>7,318,953</b> | <b>16,488,475</b> |
| Other guarantees   | 962,361          | 293,674          | 268,526          | 1,679,735        | 3,204,296         |
| Negligible-risk transactions   | 180,694          | 46,825           | 31,218           | 37,577           | 296,314           |
| <b>Other guarantees</b>  | <b>1,143,055</b> | <b>340,499</b>   | <b>299,744</b>   | <b>1,717,312</b> | <b>3,500,610</b>  |
| <b>Total</b>   | <b>5,480,446</b> | <b>2,903,466</b> | <b>2,568,908</b> | <b>9,036,265</b> | <b>19,989,085</b> |

Doubtful loans amounted to €25,365 million and €20,150 million at December 31, 2013 and 2012, respectively, including contingent liabilities. This increase was caused by the general economic downturn and the application of prudent loan scoring criteria, as well as the integration of Banco de Valencia's portfolio, resulting in a non-performing loans ratio (doubtful loans and contingent risks as a percentage of total risk) of 11.66% at December 31, 2013 (December 31, 2012: 8.62%). The ratio for the Spanish financial system as a whole according to the figures for December 2013 stood at 13.61%.

Total doubtful assets at December 31, 2013 and 2012, including assets classified as doubtful for reasons other than customer arrears, are as follows:

### Doubtful assets for reasons other than customer arrears

| (Thousands of euros) | 31/12/2013       |                  | 31/12/2012       |                  |
|----------------------|------------------|------------------|------------------|------------------|
|                      | AMOUNT           | PROVISION        | AMOUNT           | PROVISION        |
| COLLATERAL           |                  |                  |                  |                  |
| Personal             | 1,510,950        | 1,242,602        | 1,547,590        | 657,554          |
| Mortgage             | 4,395,148        | 1,181,517        | 2,180,344        | 661,044          |
| Other                | 147,202          | 119,306          | 182,329          | 58,543           |
| <b>Total</b>         | <b>6,053,300</b> | <b>2,543,425</b> | <b>3,910,263</b> | <b>1,377,141</b> |

The increase in doubtful assets for reasons other than customer arrears is due mainly to the reclassifications made following the review of refinancing operations (see Note 3.1.1).

The breakdown of assets which, based on the analyses carried out, are considered assets with substandard risk at December 31, 2013 and 2012 is as follows:

### Substandard assets

| (Thousands of euros)                     | 31/12/2013       |                  | 31/12/2012       |                  |
|--|------------------|------------------|------------------|------------------|
|  | AMOUNT           | PROVISION (**)   | AMOUNT           | PROVISION        |
| Substandard amount                       | 5,990,466        | 1,311,908        | 7,774,517        | 1,751,614        |
| <i>of which: Developers (Note 3.1.1)</i> | <i>1,055,719</i> | <i>344,764</i>   | <i>3,144,178</i> | <i>1,097,543</i> |
| <i>Refinancings (Note 3.1.1) (*)</i>     | <i>2,648,001</i> | <i>374,158</i>   | <i>1,619,610</i> | <i>257,024</i>   |
| <b>Total</b>                             | <b>5,990,466</b> | <b>1,311,908</b> | <b>7,774,517</b> | <b>1,751,614</b> |

(\*) After deducting refinanced substandard developer loans, which are included in the previous line item.

(\*\*) Provisions includes €474 million determined by collective criteria.

The detail of the past-due principal and interest not impaired at December 31, 2013 and 2012, by type of financial instrument, is as follows:

### 31/12/2013

#### Past-due and not impaired

| (Thousands of euros)                   | < 1 MONTH      | 1-2 MONTHS    | 2-3 MONTHS    | TOTAL          |
|--|----------------|---------------|---------------|----------------|
| <b>Loans and advances to customers</b> | <b>195,828</b> | <b>68,833</b> | <b>81,571</b> | <b>346,232</b> |
| Spanish public sector                  | 36,782         | 1,993         | 7,997         | 46,772         |
| Other resident sectors                 | 136,984        | 63,233        | 64,132        | 264,349        |
| Other non-resident sectors             | 22,062         | 3,607         | 9,442         | 35,111         |
| <b>Total</b>                           | <b>195,828</b> | <b>68,833</b> | <b>81,571</b> | <b>346,232</b> |

**31/12/2012****Past-due and not impaired**

| (Thousands of euros)                   | < 1 MONTH      | 1-2 MONTHS     | 2-3 MONTHS     | TOTAL          |
|--|----------------|----------------|----------------|----------------|
| <b>Loans and advances to customers</b> | <b>341,117</b> | <b>182,661</b> | <b>194,695</b> | <b>718,473</b> |
| Spanish public sector                  | 95,627         | 21,426         | 11,627         | 128,680        |
| Other resident sectors                 | 237,940        | 159,036        | 182,851        | 579,827        |
| Other non-resident sectors             | 7,550          | 2,199          | 217            | 9,966          |
| <b>Total</b>                           | <b>341,117</b> | <b>182,661</b> | <b>194,695</b> | <b>718,473</b> |

**14.3. Debt securities**

The breakdown of the balance of this item in the balance sheet excluding valuation adjustments is as follows:

| (Thousands of euros)          | <b>31/12/2013</b> | <b>31/12/2012</b> |
|-------------------------------|-------------------|-------------------|
| Issued by credit institutions |                   |                   |
| Other Spanish issuers         | 2,839,434         | 3,703,199         |
| <b>Total</b>                  | <b>2,839,434</b>  | <b>3,703,199</b>  |

The amount of debt securities issued by other Spanish issuers of private fixed-income securities includes:

- Bonds for nominal amounts of €1,749 million and €2,284 million at December 31, 2013 and 2012 issued by multi-seller securitization funds to which Banca Cívica contributed covered bonds it issued over the course of several years. These bonds were adjusted to their fair value at the date of the business combination. The covered bonds are recognized under "Financial liabilities at amortized cost – Customer deposits" in the balance sheet.
- €1,350 million to plain vanilla bonds issued by Servihabitat XXI, SAU (subsidiary of the "la Caixa" Group) in 2012 and acquired by CaixaBank. Servihabitat XXI, SAU used the proceeds from the issue to repay part of a loan taken out with CaixaBank. In 2013, Servihabitat XXI, SAU (absorbing company) and Criteria CaixaHolding, SAU (absorbed company) merged. The new company changed its name to Criteria CaixaHolding, SAU.

The average effective interest rate on financial assets under "Debt securities" was 5.78% and 3.94% in 2013 and 2012, respectively. This rate is the result of interest earned in the year and does not include adjustments to income arising from hedging transactions.



## 14.4. Impairment allowances

The changes in the balance of the allowances for impairment losses on assets comprising “Loans and receivables” in 2013 and 2012 are as follows:

### 2013

| (Thousands of euros)               | BALANCE AT<br>31/12/2012 | ADDITION DUE<br>TO INTEGRATION<br>OF BANCO DE<br>VALENCIA (*) | NET IMPAIRMENT<br>ALLOWANCES<br>(NOTE 38) | AMOUNTS USED       | TRANSFERS AND<br>OTHER | BALANCE AT<br>31/12/2013 |
|------------------------------------|--------------------------|---|---|--------------------|------------------------|--------------------------|
| <b>Specific allowance</b>          | <b>12,565,780</b>        | <b>3,766,959</b>  | <b>3,719,738</b>                          | <b>(3,865,197)</b> | <b>(1,251,572)</b>     | <b>14,935,708</b>        |
| Loans and advances<br>to credit    | 2,499                    |   | 3,036                                     |                    | (2,567)                | 2,968                    |
| Loans and advances<br>to customers | 12,533,972               | 3,722,209   | 3,766,027                                 | (3,865,197)        | (1,224,271)            | 14,932,740               |
| <i>Public sector</i>               | 953                      |   | (510)                                     | (389)              | 581                    | 635                      |
| <i>Other sectors (**)</i>          | 12,533,019               | 3,722,209   | 3,766,537                                 | (3,864,808)        | (1,224,852)            | 14,932,105               |
| Debt securities                    | 29,309                   | 44,750  | (49,325)                                  |                    | (24,734)               | 0                        |
| <b>General allowance</b>           | <b>27,803</b>            | <b>0</b>  | <b>13,275</b>                             | <b>0</b>           | <b>7,184</b>           | <b>48,262</b>            |
| Loans and advances to<br>customers | 27,803                   |   | 13,275                                    |                    | 7,184                  | 48,262                   |
| <b>Country risk allowance</b>      | <b>2,079</b>             | <b>0</b>  | <b>(795)</b>                              | <b>0</b>           | <b>(1)</b>             | <b>1,283</b>             |
| Loans and advances<br>to customers | 2,079                    |   | (795)                                     |                    | (1)                    | 1,283                    |
| <b>Total</b>                       | <b>12,595,662</b>        | <b>3,766,959</b>  | <b>3,732,218</b>                          | <b>(3,865,197)</b> | <b>(1,244,389)</b>     | <b>14,985,253</b>        |

(\*) Includes fair-value adjustments to assets from Banco de Valencia.

(\*\*) At December 31, 2013 and 2012, includes allowances for other financial assets, amounting to €6,558 thousand and €1,857 thousand, respectively.

### 2012

| (Thousands of euros)               | BALANCE AT<br>31-12-2011 | ADDITION DUE TO<br>INTEGRATION OF<br>BANCA CÍVICA (*) | NET IMPAIRMENT<br>ALLOWANCES<br>(NOTE 38) | AMOUNTS USED       | TRANSFERS AND<br>OTHER | BALANCE AT<br>31-12-2012 |
|------------------------------------|--------------------------|---|---|--------------------|------------------------|--------------------------|
| <b>Specific allowance</b>          | <b>3,877,183</b>         | <b>6,705,387</b>                                      | <b>5,057,290</b>                          | <b>(2,192,624)</b> | <b>(881,456)</b>       | <b>12,565,780</b>        |
| Loans and advances<br>to credit    | 8                        |   | 1,021                                     |                    | 1,470                  | 2,499                    |
| Loans and advances<br>to customers | 3,875,697                | 6,675,023   | 5,057,747                                 | (2,192,624)        | (881,871)              | 12,533,972               |
| <i>Public sector</i>               | 349                      | 1,056   | (654)                                     |                    | 202                    | 953                      |
| <i>Other sectors</i>               | 3,875,348                | 6,673,967   | 5,058,401                                 | (2,192,624)        | (882,073)              | 12,533,019               |
| Debt securities                    | 1,478                    | 30,364  | (1,478)                                   |                    | (1,055)                | 29,309                   |
| <b>General allowance</b>           | <b>1,760,121</b>         | <b>0</b>  | <b>(1,731,966)</b>                        | <b>0</b>           | <b>(352)</b>           | <b>27,803</b>            |
| Loans and advances to<br>customers | 1,760,121                |   | (1,731,966)                               |                    | (352)                  | 27,803                   |
| <b>Country risk allowance</b>      | <b>2,393</b>             | <b>0</b>  | <b>(14)</b>                               | <b>0</b>           | <b>(300)</b>           | <b>2,079</b>             |
| Loans and advances to<br>customers | 2,393                    |   | (14)                                      |                    | (300)                  | 2,079                    |
| <b>Total</b>                       | <b>5,639,697</b>         | <b>6,705,387</b>                                      | <b>3,325,310</b>                          | <b>(2,192,624)</b> | <b>(882,108)</b>       | <b>12,595,662</b>        |

(\*) Includes fair-value adjustments on loans from Banca Cívica.

Provisions for loans and contingent liabilities at December 31, 2013 amounted to €15,478 million, €2,807 million more than at the end of 2012. The difference includes an allocation of €902 million for real estate credits at December 31, 2011, estimated based on the Entity's internal models. As explained in Note 3 “Refinancing policies,” the Company increased provisions for refinancing operations by €540 million in the first half of 2013, with an impact on profit of €375 million. Provisions for contingent liabilities at December 31, 2013 amounted

to €502 million (see Note 25), recognized under “Provisions” on the liabilities side of the accompanying balance sheet. Coverage stood at 61.05% (140% with mortgage collateral).

In 2012, in line with the provisions recognized to cover risks related to real estate assets at December 31, 2011, an amount of €1,807 million of the general provision for credit losses and contingent exposures at December 31, 2011 was used, while €3,636 million was allocated for loans related to real estate assets at December 31, 2011.

In addition, “Transfers and others” in “Loans and advances to customers” at December 31, 2013 and 2012 includes €994 million and €576 million, respectively, of transfers of provisions to hedge against the risk of insolvency in connection with lending transactions by CaixaBank cancelled through the purchase of real estate assets.

The detail of the specific allowance for loans and advances to customers, by loan type and counterparty, is as follows:

### Specific allowances for loans and advances to customers. By type and counterparty

| (Thousands of euros)  | 31/12/2013        | 31/12/2012        |
|-----------------------|-------------------|-------------------|
| <b>Public sector</b>  | <b>635</b>        | <b>953</b>        |
| <b>Private sector</b> | <b>14,932,105</b> | <b>12,533,019</b> |
| Mortgage loans        | 10,048,025        | 10,515,544        |
| Other loans           | 2,441,369         | 949,024           |
| Credit accounts       | 1,624,535         | 756,968           |
| Factoring             | 120,292           | 60,762            |
| Commercial loans      | 20,415            | 15,206            |
| Other credit          | 677,469           | 235,515           |
| <b>Total</b>          | <b>14,932,740</b> | <b>12,533,972</b> |

## 15. Held-to-maturity investments

“Held-to-maturity investments” in the consolidated balance sheet is primarily composed of Spanish government debt securities and government-backed debt securities instruments. The breakdown is as follows:

| (Thousands of euros)                    | 31/12/2013        | 31/12/2012       |
|---|-------------------|------------------|
| <b>Debt securities (*)</b>              | <b>17,830,752</b> | <b>8,940,186</b> |
| Spanish government debt securities (**) | 11,198,028        | 7,377,490        |
| <i>Government bonds and debentures</i>  | <i>5,008,839</i>  | <i>5,213,613</i> |
| <i>Other issues</i>                     | <i>6,189,189</i>  | <i>2,163,877</i> |
| Issued by credit institutions           | 1,564,736         | 1,562,696        |
| Other Spanish issuers                   | 1,817,520         |                  |
| Other foreign issuers                   | 3,250,468         |                  |
| <b>Total</b>                            | <b>17,830,752</b> | <b>8,940,186</b> |

(\*) See ratings classification in Note 3.1.4 “Risk associated with debt securities.”

(\*\*) See Note 3 “Information relating to sovereign risk exposure.”

## Debt

In May 2013, pursuant to the Regulatory Framework Agreement signed on May 16, 2012 by the FFPP, the Spanish General Secretariat of the Treasury and Financial Policy and the lenders in the syndicated loan arranged on the same date, the loan granted by the FFPP was repaid early via a bond issue. This resulted in the cancellation of the €3,072 million classified under “Loans and receivables” (see Note 14.2) and the subscription of six bonds

for €512 million each, with the following maturities: November 30, 2014, May 31, 2015, November 30, 2015, May 31, 2016, November 30, 2016 and May 31, 2017.

In December 2013, a nominal amount of €1,878 million of bonds issued by the Autonomous Governments was reclassified from "Available-for-sale financial assets" to "Held-to-maturity investments" (see Note 13).

### Other Spanish and foreign issuers

The amount provided for the integration of Banco de Valencia under this line item was €6,462 million (see Note 8) and includes the bonds (issued by the ESM) received as consideration for the capital increase subscribed by the FROB for €4,500 million and those received as consideration for the transfer of assets to SAREB for €1,962 million. The SAREB bonds are backed by an irrevocable guarantee of the Spanish government. The outstanding balances of ESM and SAREB bonds at December 31, 2013 were €3,250 million and €1,817 million, respectively.

### Other information

The average effective interest rate on held-to-maturity investments in 2013 and 2012 was 2.46% and 4.25%, respectively.

## 16. Hedging derivatives (assets and liabilities)

The detail, by type of product, of the fair value of derivatives designated as hedges is as follows:

### Fair value by product

| (Thousands of euros)                              | 31/12/2013       |                  | 31/12/2012       |                  |
|---|------------------|------------------|------------------|------------------|
|   | ASSETS           | LIABILITIES      | ASSETS           | LIABILITIES      |
| <b>Share options</b>                              | <b>103,349</b>   | <b>0</b>         | <b>383</b>       | <b>384</b>       |
| Bought (1)  | 103,349          |                  | 383              |                  |
| Issued  |                  |                  |                  | 384              |
| <b>Interest rate options</b>                      | <b>520,542</b>   | <b>545,983</b>   | <b>672,315</b>   | <b>682,055</b>   |
| Bought  | 520,542          |                  | 672,315          |                  |
| Issued  |                  | 545,983          |                  | 682,055          |
| <b>Foreign currency options</b>                   | <b>0</b>         | <b>0</b>         | <b>0</b>         | <b>0</b>         |
| Bought  |                  |                  |                  |                  |
| Issued  |                  |                  |                  |                  |
| <b>Other share and interest rate transactions</b> | <b>3,937,718</b> | <b>841,538</b>   | <b>5,597,310</b> | <b>1,110,154</b> |
| Share swaps                                       |                  |                  |                  |                  |
| Future rate agreements (FRAs)                     | 47,211           |                  | 11,285           | 11,285           |
| Interest rate swaps                               | 3,890,507        | 841,538          | 5,586,025        | 1,098,869        |
| <b>Commodity derivatives and other risks</b>      | <b>11,153</b>    | <b>99,911</b>    | <b>13,240</b>    | <b>14,911</b>    |
| Swaps   | 11,153           | 99,911           | 13,240           | 14,911           |
| <b>Total</b>                                      | <b>4,572,762</b> | <b>1,487,432</b> | <b>6,283,248</b> | <b>1,807,504</b> |

(1) At December 31, 2013, includes the fair value of the embedded derivative in the November issue of bonds exchangeable for Repsol shares (see Note 23.3).

The detail, by type of market and counterparty, of the fair value of derivatives designated as hedging derivatives is as follows:

### Fair value by counterparty

| (Thousands of euros)     | 31/12/2013       |                  | 31/12/2012       |                  |
|--------------------------|------------------|------------------|------------------|------------------|
|                          | ASSETS           | LIABILITIES      | ASSETS           | LIABILITIES      |
| <b>Organized markets</b> |                  |                  | 0                | 0                |
| <b>OTC markets</b>       | <b>4,572,762</b> | <b>1,487,432</b> | <b>6,283,248</b> | <b>1,807,504</b> |
| Credit institutions      | 4,176,370        | 1,350,850        | 6,232,767        | 1,757,275        |
| Other financial entities | 130,908          | 97,381           | 31,716           | 11,934           |
| Other sectors            | 265,484          | 39,201           | 18,765           | 38,295           |
| <b>Total</b>             | <b>4,572,762</b> | <b>1,487,432</b> | <b>6,283,248</b> | <b>1,807,504</b> |

The detail, by type of hedge, of the fair value of derivatives designated as hedging derivatives, is as follows:

### Fair value by type of hedge

| (Thousands of euros)     | 31/12/2013       |                  | 31/12/2012       |                  |
|--------------------------|------------------|------------------|------------------|------------------|
|                          | ASSETS           | LIABILITIES      | ASSETS           | LIABILITIES      |
| <b>Fair value hedges</b> | <b>4,380,909</b> | <b>1,391,524</b> | <b>6,262,113</b> | <b>1,807,429</b> |
| Micro-hedges             | 70,218           | 354,897          | 95,789           | 399,508          |
| Macro-hedges             | 4,310,691        | 1,036,627        | 6,166,324        | 1,407,921        |
| <b>Cash flow hedges</b>  | <b>191,853</b>   | <b>95,908</b>    | <b>21,135</b>    | <b>75</b>        |
| Micro-hedges             | 144,642          | 95,908           | 21,135           | 75               |
| Macro-hedges             | 47,211           |                  |                  |                  |
| <b>Total</b>             | <b>4,572,762</b> | <b>1,487,432</b> | <b>6,283,248</b> | <b>1,807,504</b> |

The fair value hedges shown in the above table as macro-hedges primarily cover the interest rate risk on a set of financial assets and liabilities recognized on the balance sheet.

The assets and liabilities added from Banco de Valencia at the integration date amounted to €10,858 thousand and €78,935 thousand, respectively (see Note 8).

In 2013 and 2012, the corresponding effectiveness tests on these hedges were performed. Any ineffective portions of fair value hedges were recognized under "Gains/(losses) on financial assets and liabilities" on the income statement.

## 17. Non-current assets held for sale

This item in the balance sheet includes assets from purchases and foreclosures in payment of loans which are not included as assets for own use, investment property or inventories, and assets initially classified as investment property, once the decision to sell them has been made.

Movements in 2013 and 2012 were as follows:

| (Thousands of euros)                              | 2013              |                |                  |
|---|-------------------|----------------|------------------|
|   | FORECLOSED ASSETS | OTHER ASSETS   | TOTAL            |
| <b>Balance at January 1</b>                       | <b>6,131,746</b>  | <b>587,980</b> | <b>6,719,726</b> |
| Plus:   |                   |                |                  |
| Additions due to integration of Banco de Valencia | 290,413           | 17,929         | 308,342          |
| Additions in the year                             | 5,014,630         | 30,176         | 5,044,806        |
| Transfers   | (1,126,891)       | 112,973        | (1,013,918)      |
| Less:   |                   |                |                  |
| Disposals due to sale                             | (1,899,914)       | (63,908)       | (1,963,822)      |
| <b>Balance at December 31</b>                     | <b>8,409,984</b>  | <b>685,150</b> | <b>9,095,134</b> |
| Less:   |                   |                |                  |
| Impairment allowances                             | (2,864,004)       | (16,558)       | (2,880,562)      |
| <b>Total</b>                                      | <b>5,545,980</b>  | <b>668,592</b> | <b>6,214,572</b> |

| (Thousands of euros)                         | 2012              |                |                  |
|--|-------------------|----------------|------------------|
|  | FORECLOSED ASSETS | OTHER ASSETS   | TOTAL            |
| <b>Balance at January 1</b>                  | <b>1,665,263</b>  | <b>301,101</b> | <b>1,966,364</b> |
| Plus:  |                   |                |                  |
| Additions due to integration of Banca Cívica | 591,578           | 45,571         | 637,149          |
| Additions in the year                        | 4,688,373         | 346,234        | 5,034,607        |
| Transfers                                    | 766,316           |                | 766,316          |
| Less:  |                   |                |                  |
| Disposals due to sale                        | (1,579,784)       | (104,926)      | (1,684,710)      |
| <b>Balance at December 31</b>                | <b>6,131,746</b>  | <b>587,980</b> | <b>6,719,726</b> |
| Less:  |                   |                |                  |
| Impairment allowances                        | (1,429,771)       | (15,984)       | (1,445,755)      |
| <b>Total</b>                                 | <b>4,701,975</b>  | <b>571,996</b> | <b>5,273,971</b> |

“Foreclosed assets” includes foreclosure rights on assets from auctions amounting to €552 million and €411 million at December 31, 2013 and 2012, respectively. The foreclosure rights are recognized at the net value at which the asset will be recognized at the time of final foreclosure. Therefore, there is no related impairment allowance.

“Transfers” in 2013 related mainly to reclassifications to “Tangible assets – Investment property” when the property is put up for lease (see Note 20).

“Transfers” in 2012 corresponded largely to reclassifications from “Inventories” (see Note 22). These reclassifications took place following the inclusion of Banca Cívica’s assets, in line with the Group’s classification criteria. Transfers from “Tangible assets” are also included (see Note 20).

“Other assets” consists mainly of assets arising from the termination of operating leases and bonds placed with courts to participate in auctions, provisions of funds and payments to notaries and administrative agencies

for a variety of procedures related to properties, as well as prepayments on unallocated foreclosure rights on properties expected to be allocated in the short term.

In 2012, "Other assets" included the addition and subsequent retirement of €46,710 thousand related to the acquisition of a 9.436% stake in Banco BPI, SA, for which there was an agreement to sell at same amount to Santoro Finance-Prestação de Serviços, SA (see Note 18).

Changes in impairment allowances in 2013 and 2012 were as follows:

| (Thousands of euros)                   | 2013              |               | 2012              |               |
|--|-------------------|---------------|-------------------|---------------|
|  | FORECLOSED ASSETS | OTHER ASSETS  | FORECLOSED ASSETS | OTHER ASSETS  |
| <b>Balance at January 1</b>            | <b>1,429,771</b>  | <b>15,984</b> | <b>183,787</b>    | <b>3,660</b>  |
| Plus:                                  |                   |               |                   |               |
| Additions due to business combinations | 171,321           | 2,716         | 191,992           | 1,778         |
| Net allowances (Nota 41)               | 477,396           | 2,735         | (128,773)         |               |
| Transfers                              | 911,775           | (4,281)       | 1,206,567         | 10,546        |
| Less:                                  |                   |               |                   |               |
| Amounts used                           | (126,259)         | (596)         | (23,802)          |               |
| <b>Balance at December 31</b>          | <b>2,864,004</b>  | <b>16,558</b> | <b>1,429,771</b>  | <b>15,984</b> |

In 2013, hefty provisions were recognized for the portfolio of foreclosed assets, of €480,131 thousand (see Note 41). This raised the coverage ratio of these assets.

"Transfers" included provisions recognized to hedge against the risk of insolvency on credit operations of CaixaBank cancelled through the acquisition of real estate assets by a company within the CaixaBank Group (see Note 14.4).

The detail, by age, of foreclosed assets at December 31, 2013 and 2012, excluding impairment allowances, determined on the basis of the foreclosure date, is as follows:

### Age of foreclosed assets

|                       | 31/12/2013    |                    |
|-----------------------|---------------|--------------------|
|                       | NO. OF ASSETS | THOUSANDS OF EUROS |
| Up to 1 year          | 35,862        | 2,994,275          |
| Between 1 and 2 years | 30,725        | 2,997,249          |
| Between 2 and 5 years | 16,959        | 2,163,385          |
| Over 5 years          | 1,160         | 255,075            |
| <b>Total</b>          | <b>84,706</b> | <b>8,409,984</b>   |

### Age of foreclosed assets

|                       | 31/12/2012    |                    |
|-----------------------|---------------|--------------------|
|                       | NO. OF ASSETS | THOUSANDS OF EUROS |
| Up to 1 year          | 36,718        | 3,870,069          |
| Between 1 and 2 years | 10,118        | 1,320,256          |
| Between 2 and 5 years | 3,026         | 871,754            |
| Over 5 years          | 313           | 69,667             |
| <b>Total</b>          | <b>50,175</b> | <b>6,131,746</b>   |

The breakdown by sector of foreclosed assets at December 31, 2013 and 2012 is as follows:

### Type of sector

| (Percentage of value of assets) | 31/12/2013  | 31/12/2012  |
|---------------------------------|-------------|-------------|
| Residential                     | 82.2%       | 83.7%       |
| Industrial                      | 15.7%       | 13.1%       |
| Farming                         | 2.1%        | 3.2%        |
| <b>Total</b>                    | <b>100%</b> | <b>100%</b> |

The amount of real estate loans granted in 2013 and 2012 by CaixaBank was €282.6 million and €232 million, respectively, while the average percentage financed was 73.1% and 73.2%, respectively.

## 18. Investments

“Investments” in the balance sheet includes the equity investments in associates and jointly controlled entities.

These investments are accounted for using the equity method on the basis of the best available estimate of underlying carrying amount at the date of preparation of the consolidated financial statements. The key data regarding entities accounted for using the equity method are detailed in Appendices 3 and 4. For quoted companies, the latest public figures are shown. Otherwise, the information relates to the latest actual or estimated data available at the date of preparation of these notes to the consolidated financial statements.

| (Thousands of euros)              | 31/12/2013       | 31/12/2012        |
|-----------------------------------|------------------|-------------------|
| Quoted banking investments        | 4,869,193        | 5,745,456         |
| <i>Underlying carrying amount</i> | 3,588,297        | 4,050,785         |
| <i>Goodwill</i>                   | 1,280,896        | 1,694,671         |
| Other quoted companies            | 3,210,384        | 3,472,246         |
| <i>Underlying carrying amount</i> | 3,210,384        | 3,472,246         |
| <i>Goodwill</i>                   |                  |                   |
| Unquoted                          | 1,338,853        | 1,456,485         |
| <i>Underlying carrying amount</i> | 1,019,701        | 958,367           |
| <i>Goodwill</i>                   | 319,152          | 498,118           |
| <b>Subtotal</b>                   | <b>9,418,430</b> | <b>10,674,187</b> |
| Less:                             |                  |                   |
| Impairment allowances             | (644,760)        | (736,016)         |
| <b>Total</b>                      | <b>8,773,670</b> | <b>9,938,171</b>  |

The CaixaBank Group has a methodology in place for performing a quarterly assessment of potential indicators of impairment in the carrying amount of these investments. Specifically, it assesses unquoted investees’ business performance and, where applicable, the companies’ share prices throughout the period and the target prices published by renowned independent analysts. The Group uses the data to determine the fair value of the investment and, if this exceeds the carrying amount, it considers that there are no indications of impairment.

The CaixaBank Group carried out impairment tests to assess the recoverable amount of its investments and verify the valuation adjustments recognized. It used generally accepted valuation methods such as discounted cash flows (DCF), regression curves, dividend discount models (DDM) and others. It did not consider potential control premiums in any of the valuations.

Balance sheet and income statement projections were made, as a base reference, for five years, as these investments are long-term. They are updated and adjusted on a half-yearly basis. In cases where investees operate in emerging markets or conduct business of a specific nature, more extensive projections were made, none of which exceed 10 years, for the following reasons.

- In a growth stage, entities require an average of 10 years to reach sufficient majority to obtain sustainable profits.
- The use of a broad time horizon is crucial to value growing entities through recapitalizations, maturity of organic growth and growth in emerging economies.
- A period of 10 years covers two economic cycles from a macroeconomic and financial modeling perspective.

The assumptions used are moderate and based on macroeconomic data on each country and sector obtained from renowned external sources and published strategic plans of quoted companies or internal strategic plans in the case of unquoted entities. The same methodology has been applied for associates and jointly controlled entities. It uses individual discount rates for each activity and country, ranging from 9.5% to 14.4% for banking investments and from 9% to 10% for other significant holdings (between 9.5% and 14.5%, and 7.5% and 11.7%, respectively, in the stress tests carried out in 2012). The growth rates used to calculate residual value beyond the projected period were between 0.5% to 4.3% for banking investments and from 0.5% to 2% for other significant holdings (between 1% and 5%, and 0.5% and 2%, respectively, in the stress tests carried out in 2012). These growth rates were estimated based on the data of the latest projected period and never exceed nominal GDP growth estimated for the country or countries in which the investees operate.

Given the uncertainty inherent in these assumptions, sensitivity analyses are performed using reasonable changes in the key assumptions on which the recoverable amount of the investments analyzed is based to confirm whether this continues to exceed the amount to be recovered. In this respect, possible variations in the main assumptions used in the models were calculated and a sensitivity analysis carried out for the most significant variables, including the various business drivers and income statements of investees, to assess the resistance of the value of these investments to more adverse scenarios.

The tests carried out at December 31, 2013 enabled the release of €91 million of the €736 million of impairment allowances recognized at December 31, 2012. The decrease in provisions includes allowances for industrial and real estate investments, for €19 million, and a release of €110 million of allowances related to banking investments. The releases were made after verifying that the provisions largely reflected excessively prudent expectations regarding some of the business variables of banking investments. In addition, the carrying amounts of the investments were compared to prices at which recent transactions in the same markets were carried out. This comparison did not indicate that the carrying amounts were overstated. The release of the provision did not result in changes in the measurement model from the previous year. Estimates regarding the businesses of investments remain sufficiently prudent. The provisions for investees at December 31, 2013 amounted to €645 million.

The following table presents the main quoted companies at December 31, 2013 and 2012 classified under "Investments."

| (Thousands of euros)       | 31/12/2013 |                  | 31/12/2012 |                  |
|----------------------------|------------|------------------|------------|------------------|
|                            | % STAKE    | MARKET VALUE     | % STAKE    | MARKET VALUE     |
| Repsol, SA                 | 12.02%     | 2,867,253        | 12.46%     | 2,400,072        |
| Grupo Financiero Inbursa   | 9.01%      | 1,227,582        | 20.00%     | 3,042,441        |
| The Bank of East Asia, LTD | 16.51%     | 1,161,265        | 16.38%     | 1,057,572        |
| Erste Group Bank, AG       | 9.12%      | 992,831          | 9.93%      | 941,680          |
| Banco BPI, SA              | 46.22%     | 781,234          | 46.22%     | 605,842          |
| Boursorama, SA             | 20.68%     | 148,396          | 20.70%     | 90,858           |
| <b>Market value</b>        |            | <b>7,178,561</b> |            | <b>8,138,465</b> |



The tables below show the changes in "Investments" in 2013 and 2012:

| (Thousands of euros)               | UNDERLYING CARRYING AMOUNT | GOODWILL         | IMPAIRMENT ALLOWANCES | TOTAL            |
|------------------------------------|----------------------------|------------------|-----------------------|------------------|
| <b>Balance at 31/12/2012</b>       | <b>8,481,398</b>           | <b>2,192,789</b> | <b>(736,016)</b>      | <b>9,938,171</b> |
| Acquisitions and capital increases | 232,825                    | 8,890            |                       | 241,715          |
| Business combinations (Note 8)     | 73,179                     | 9,571            |                       | 82,750           |
| Disposals and capital reductions   | (659,390)                  | (387,696)        |                       | (1,047,086)      |
| Profit for the year                | 338,838                    |                  |                       | 338,838          |
| Dividends declared                 | (343,927)                  |                  |                       | (343,927)        |
| Translation differences            | (58,981)                   | (32,552)         |                       | (91,533)         |
| Changes in consolidation method    | (172,031)                  | (31,998)         |                       | (204,029)        |
| Valuation adjustments - investees  | 22,500                     |                  |                       | 22,500           |
| Reclassifications and others       | (96,029)                   | (158,956)        | 91,256                | (163,729)        |
| <b>Balance at 31/12/2013</b>       | <b>7,818,382</b>           | <b>1,600,048</b> | <b>(644,760)</b>      | <b>8,773,670</b> |

| (Thousands of euros)               | UNDERLYING CARRYING AMOUNT | GOODWILL         | IMPAIRMENT ALLOWANCES | TOTAL            |
|------------------------------------|----------------------------|------------------|-----------------------|------------------|
| <b>Balance at 31/12/2011</b>       | <b>7,256,203</b>           | <b>2,127,123</b> | <b>(501,000)</b>      | <b>8,882,326</b> |
| Acquisitions and capital increases | 218,747                    | 6,822            |                       | 225,569          |
| Business combinations (Note 8)     | 271,464                    | 68,288           |                       | 339,752          |
| Disposals and capital reductions   | (11,227)                   |                  |                       | (11,227)         |
| Profit for the year                | 581,440                    |                  |                       | 581,440          |
| Dividends declared                 | (271,747)                  |                  |                       | (271,747)        |
| Translation differences            | 23,797                     | 23,005           |                       | 46,802           |
| Changes in consolidation method    | (96,022)                   | (32,449)         |                       | (128,471)        |
| Valuation adjustments - investees  | 241,336                    |                  |                       | 241,336          |
| Reclassifications and others       | 267,407                    |                  | (235,016)             | 32,391           |
| <b>Balance at 31/12/2012</b>       | <b>8,481,398</b>           | <b>2,192,789</b> | <b>(736,016)</b>      | <b>9,938,171</b> |

The main changes during 2013 and 2012 in this item excluding impairment allowances are as follows:

## 2013

| (Thousands of euros)   | UNDERLYING CARRYING AMOUNT | GOODWILL     | TOTAL          |
|--|----------------------------|--------------|----------------|
| <b>Acquisitions and capital increases</b>                                  |                            |              |                |
| Cajasol Vida y Pensiones de Seguros y Reaseguros, SA                       | 60,000                     |              | 60,000         |
| Cajasol Seguros Generales, Sociedad de Seguros y Reaseguros, SA            | 60,000                     |              | 60,000         |
| Caja Canarias Aseguradora de Vida y Pensiones, de Seguros y Reaseguros, SA | 51,000                     |              | 51,000         |
| The Bank of East Asia, Ltd.  | 31,917                     | 6,333        | 38,250         |
| Servihabitat Servicios Inmobiliarios, SL                                   | 15,367                     |              | 15,367         |
| Other  | 14,541                     | 2,557        | 17,098         |
|  | <b>232,825</b>             | <b>8,890</b> | <b>241,715</b> |

## 2012

| (Thousands of euros)                    | UNDERLYING CARRYING AMOUNT | GOODWILL         | TOTAL              |
|---|----------------------------|------------------|--------------------|
| <b>Disposals and capital reductions</b> |                            |                  |                    |
| Grupo Financiero Inbursa                | (624,192)                  | (387,696)        | (1,011,888)        |
| Other                                   | (35,198)                   |                  | (35,198)           |
|   | <b>(659,390)</b>           | <b>(387,696)</b> | <b>(1,047,086)</b> |

**2012**

| (Thousands of euros)                      | UNDERLYING<br>CARRYING AMOUNT | GOODWILL     | TOTAL          |
|---|-------------------------------|--------------|----------------|
| <b>Acquisitions and capital increases</b> |                               |              |                |
| Banco BPI, SA                             | 172,257                       |              | 172,257        |
| The Bank of East Asia, Ltd                | 25,775                        | 6,822        | 32,597         |
| Erste Group Bank                          | 14,715                        |              | 14,715         |
| Other                                     | 6,000                         |              | 6,000          |
|   | <b>218,747</b>                | <b>6,822</b> | <b>225,569</b> |

**2012**

| (Thousands of euros)                    | UNDERLYING<br>CARRYING AMOUNT | GOODWILL | TOTAL           |
|---|-------------------------------|----------|-----------------|
| <b>Disposals and capital reductions</b> |                               |          |                 |
| It Now, SA                              | (7,648)                       |          | (7,648)         |
| Other                                   | (3,579)                       |          | (3,579)         |
|   | <b>(11,227)</b>               | <b>0</b> | <b>(11,227)</b> |

The detail of goodwill at December 31, 2013 and 2012 is as follows:

| (Thousands of euros)   | 31/12/2013       | 31/12/2012       |
|--|------------------|------------------|
| The Bank of East Asia, LTD (1)                               | 569,044          | 588,739          |
| Banco BPI, SA  | 350,198          | 350,198          |
| SegurCaixa Adeslas, SA de Seguros Generales y Reaseguros (2) | 299,618          | 388,850          |
| Grupo Financiero Inbursa (1) (3)                             | 295,349          | 689,428          |
| Boursorama, SA   | 66,306           | 66,306           |
| Can Seguros Generales  | 13,412           | 13,412           |
| Comercia Global Payments, Entidad de Pago, SL (2)            |                  | 53,410           |
| Cajasol Seguros Generales (3)                                |                  | 19,653           |
| Self Trade Bank, SA (2)                                      |                  | 16,317           |
| Other  | 6,121            | 6,476            |
| <b>Total</b>   | <b>1,600,048</b> | <b>2,192,789</b> |

(1) Equivalent value in euros of goodwill recorded in foreign currency.

(2) The goodwill on these investments consolidated using the equity method arising in business combinations that occurred in the investee was capitalized as an increase in the value of the investment, as it was not generated on the acquisition of the company by CaixaBank.

(3) Companies sold fully or partially in 2013.

The following are the main changes in 2013 and 2012 with respect to investments in associates and jointly controlled entities:

- **Grupo Financiero Inbursa.** On June 6, 2013, CaixaBank reached an agreement with Inmobiliaria Carso, SA to sell a package of 250 million shares of Grupo Financiero Inbursa, SAB de CV, representing approximately 3.7% of its share capital, at a price of 26 Mexican pesos (MXN) per share. The total amount of the sale was MXN 6,500 million (€387 million), which was hedged by exchange rate insurance.

Subsequently, on June 26, 2013, CaixaBank placed 423 million shares of Grupo Financiero Inbursa, SAB de CV, representing approximately 6.4% of its share capital, at a price of MXN 26 per share. The total amount of the sale was MXN 11,008 million (€654 million). The deal had the following features:

- Placement of 296 million shares, representing approximately 4.5% of Grupo Financiero Inbursa's outstanding shares, through a public secondary offering on the Mexican Stock Exchange and a private placement in the international capital markets, which included a greenshoe option in favor of the placement agents.

– Underwriting offering: To support the offering, Inversora Bursátil, SA de CV, Casa de Bolsa, a Grupo Financiero Inbursa subsidiary, agreed irrevocably to place, prior to the pricing, 30% of the shares ultimately sold in the offering (considering the anchor portion) at the offering price, contingent on settlement. A total of 127 million shares were placed under this offering, representing approximately 1.9% of the outstanding shares of Grupo Financiero Inbursa.

The Group entered into derivatives to hedge the currency risk.

On July 2, 2013, the underwriters of the aforementioned sale exercised their greenshoe option, acquiring 59,271,775 shares of Grupo Financiero Inbursa at a price of MXN 26 per share.

The net gains generated on the sale of Grupo Financiero Inbursa shares in 2013 amounted to €63 million, recognized under “Gains/(losses) on disposal of assets not classified as non-current assets held for sale” in the accompanying income statement (see Note 40).

After the transactions explained above, CaixaBank remains committed to Grupo Financiero Inbursa and its main shareholders. It has signed a new agreement governing its relations as shareholder of Grupo Financiero Inbursa and its representation on the company’s governing bodies.

The “la Caixa” Group’s stake in Grupo Financiero Inbursa at December 31, 2013 was 9.01%.

- **The Bank of East Asia, LTD.** The Bank of East Asia paid two scrip dividends in 2013, one in April and one in September, in which CaixaBank elected to receive shares worth €22.6 million and €15.6 million, respectively. During the course of 2012, this investee paid out two dividends in the form of scrip dividends. CaixaBank elected to collect its dividends in shares, for the amount of €17.4 million and €15.2 million in March and September, respectively. Furthermore, its stake was diluted by 0.87% as a result of the private placement made by BEA with Sumitomo Mitsui Banking Corporation.

The CaixaBank Group was still the main shareholder of The Bank of East Asia at December 31, 2013, with an ownership interest of 16.51%.

- **Banco BPI, SA.** On April 20, 2012 the Group acquired an 18.873% stake in Banco BPI, SA, from Banco Itaú for a total price of €93,441 thousand (€0.5 per share), subject to the pertinent authorization from the Bank of Portugal, which was obtained in May. Following this transaction, the CaixaBank Group’s stake increased to 48.972%. The equivalent to 9.436% of this stake, for an amount of €46,710 thousand, was recognized under “Non-current assets held for sale” (see Note 16) given that it was intended to be sold to a third party, as described in the paragraph below. Therefore, the remaining 9.44% was recognized under “Investments in associates,” for an amount of €46,731 thousand.

On May 7, 2012, an agreement was signed with Santoro Finance – Prestação de Serviços, S.A. (hereinafter Santoro) to sell a 9.436% interest in Banco BPI, SA, for a total price of €46,710 thousand (€0.5 per share), plus the interest accrued on this amount at a rate of 2.5% until the execution of the agreement. The sale was conditional on Santoro obtaining a statement of non-opposition from the Bank of Portugal, which was obtained on June 28, 2012. The transaction did not have a significant impact on the Group’s income statement.

On August 10, 2012 Banco BPI, SA, carried out a capital increase as part of its recapitalization process. The recapitalization plan will enable the requirements contained in the European Banking Authority’s Recommendation of December 8, 2011, to be met – including the need to attain a Core Capital Tier 1 ratio of 9% by June 30, 2012.

The amount of the recapitalization plan totaled €1,500 million and included a €200 million capital increase, with the application of pre-emptive subscription rights for shareholders, to be completed by September 30, 2012, and an issue of contingent convertible bonds for an initial amount of €1,500 million. These bonds were subscribed by the Portuguese state on June 29, and the amount was reduced to €1,300 million once the aforementioned capital increase had been subscribed.

CaixaBank subscribed 251,052,206 shares in this capital increase, for a total amount of €125,526 thousand, of which €45,889 thousand related to purchases of subscription rights, allowing the Group to increase its ownership interest by 6.68%.

At December 31, 2013 the Group’s stake in Banco BPI, SA stood at 46.22%.

**Accounting aspects of the transaction**

The price obtained in purchase of the Banco BPI, SA, stake was significantly lower than the carrying amount attributable to the net stake acquired due to the prevailing economic situation and the high uncertainty surrounding the economies of non-core EU countries, in addition to the effect on the Portuguese financial system. The difference between the acquisition price and aforementioned carrying amount, of €220 million, was recognized in 2012 as an impairment allowance, reducing the amount of equity investments in associates and jointly controlled entities.

- **Erste Group Bank AG.** On July 2, 2013, Erste Group Bank held a rights offering for shares in Erste Group Bank for approximately €660 million, which was subscribed in full and led to an increase in capital from 35,231,353 shares (approximately 9% of share capital) to 429,800,000 shares. CaixaBank did not participate in the offer. As a result, the Group's ownership interest decreased from 9.93% to 9.12%, where it remained at December 31, 2013.

In 2012, CaixaBank acquired shares in Erste Group Bank for the amount of €14,715 thousand, raising its ownership interest by 0.25% and offsetting the previous dilution of its stake following various rights issues without preferential subscription rights for company shareholders carried out by the bank.

- **Repsol, SA.** On May 7, 2012 the Argentine Government nationalized YPF and expropriated Repsol, S.A.'s 51% stake in YPF and Repsol YPF Gas, S.A. Following this move, Repsol's stake in YPF, S.A. was reduced from 57.43% to 6.43%.

Repsol, SA, considered this measure to be illegal and began legal proceedings to preserve the value of its assets and protect the interests of all its stakeholders. Specifically, on May 10, 2012, Repsol, SA, began arbitration proceedings pursuant to the Treaty for Investment Promotion and Protection agreed between Spain and Argentina and claimed compensation from the Argentine Government in courts in both Argentina and New York. Based on the preliminary agreement announced in November 2013 on the shares of YPF SA and YPF Gas SA seized, Repsol, SA recognized an impairment losses on its investment at December 31, 2013. The CaixaBank Group recognized this impairment in proportion to its interest in Repsol, SA in "Share of profit/(loss) of entities accounted for using the equity method" in the accompanying income statement.

In November 2013, CaixaBank issued bonds exchangeable for Repsol shares for a nominal amount of €594.3 million (see Note 23.3).

The CaixaBank Group's stake in Repsol, SA, at December 31, 2013 stood at 12.02%. CaixaBank retains the voting rights from its stake after the issue of the exchangeable bonds, as well as significant influence, and continues to classify Repsol as an associate. Following the exchange of the bonds, its stake will decrease by no more than 2.5%.

- **Cajasol Vida y Pensiones de Seguros y Reaseguros, SA, Caja Canarias Aseguradora de Vida y Pensiones, de Seguros y Reaseguros, SA y Cajasol Seguros Generales, Sociedad de Seguros y Reaseguros, SA.** As described in Note 8, the Company acquired control over these companies in March 2013, paying out €60,000 thousand, €51,000 thousand and €60,000 thousand, respectively. Following these acquisitions, these companies were fully consolidated and reclassified from associates to subsidiaries.
- **Servihabitat Servicios Inmobiliarios, SL.** As described in detail in Note 8, on September 26, 2013, CaixaBank's Board of Directors approved the purchase of 100% of the shares of Servihabitat Gestión Inmobiliaria, SLU from Criteria Caixaholding, SAU (formerly ServiHabitat XXI) for €98 million. ServiHabitat Gestión Inmobiliaria provides real estate services for third parties (management of purchases, development, asset management and marketing), it has no properties on its balance sheet and mainly manages the real estate assets of CaixaBank and of Criteria CaixaHolding, SAU (formerly Servihabitad XXI), which owns the "la Caixa" assets that were foreclosed up to February 2011).

In addition, Servihabitat Gestión Inmobiliaria sold its business to the newly created ServiHabitat Servicios Inmobiliarios, SL, which is 49%-owned by CaixaBank and 51% by the TPG investment fund. Previously, CaixaBank acquired the 49% stake for a total payment of €15 million. After these transactions, CaixaBank lost control of the real estate services business. ServiHabitat Servicios Inmobiliarios was classified as an associate and consolidated using the equity method.

The transactions were carried out on October 31 after the regulatory authorizations were secured. The transaction generated a gross consolidated gain of €255 million, recognized under "Gains/(losses) on disposal

of assets not classified as non-current assets available for sale” in the accompanying income statement (see Note 40).

- **Banca Cívica Vida y Pensiones Sociedad de Seguros, SA (anteriormente CAN Vida y Pensiones, SA de Seguros), Cajaburgos Vida, Compañía de Seguros de Vida, SA and Can Seguros de Salud, SA.** As described in Note 8, CaixaBank acquired control over these companies in 2012, paying out €147,000, €4,500 and €1,500 thousand, respectively. Following these acquisitions, these companies were fully consolidated and reclassified from associates to subsidiaries.

### Changes due to application of the proportionate consolidation method to jointly controlled entities

Using the latest public information available, the table below shows an estimate of the most significant changes that would have affected the balance sheet and income statement if the Group had used the proportionate consolidation method for its most significant stakes at December 31, 2013 and 2012.

| (Millions of euros)   | 2013    | 2012    |
|---|---------|---------|
| <b>Balance</b>  |         |         |
| Increase in total assets of CaixaBank Group   | 575     | 892     |
| <b>Main changes in liabilities:</b>   |         |         |
| Customer deposits   | (137)   | (72)    |
| Deposits from credit institutions   | 62      | 61      |
| Other financial liabilities   | 106     | 126     |
| Liabilities under insurance contracts   | 535     | 478     |
| <b>Income statement</b>   |         |         |
| Sales and income from the provision of non-financial services                       | 1,202   | 1,151   |
| Other operating expenses, administrative expenses and depreciation and amortization | (1,116) | (1,083) |

All changes in the income statement would be offset by a decrease in the amount of “Share of profit (loss) from entities accounted for using the equity method.”

### Financial information on companies accounted for using the equity method

The condensed financial information on companies accounted for using the equity method, including jointly controlled entities and associates, on the basis of the latest available information at the date of preparation of these annual financial statements, is shown in the table below:

#### 31/12/2013

| (Thousands of euros)                | ASSETS             | LIABILITIES        | PROFIT/(LOSS) ATTRIBUTABLE TO THE PARENT | ORDINARY INCOME   |
|-------------------------------------|--------------------|--------------------|--|-------------------|
| Erste Group Bank AG                 | 207,852,000        | 196,052,000        | 430,275                                  | 7,485,000         |
| Repsol, SA                          | 67,277,000         | 38,013,000         | 1,287,000                                | 44,019,000        |
| The Bank of East Asia, LTD          | 65,221,494         | 59,150,309         | 315,712                                  | 1,339,343         |
| Banco BPI, SA                       | 43,010,862         | 40,784,010         | 72,682                                   | 440,795           |
| Grupo Financiero Inbursa, SAB de CV | 21,610,395         | 16,946,217         | 462,636                                  | 1,206,995         |
| Boursorama, SA                      | 5,229,891          | 4,438,251          | 17,565                                   | 148,910           |
| Other unquoted                      | 5,465,645          | 3,393,929          | 162,436                                  | 3,202,015         |
| <b>Total</b>                        | <b>415,667,287</b> | <b>358,777,716</b> | <b>2,748,306</b>                         | <b>57,842,058</b> |

Quoted companies included the latest available public data, normally at September 30, 2013, and for unquoted companies the latest available data (actual or forecasts).

**31/12/2012**

| (Thousands of euros)<br>ENTITY      | ASSETS             | LIABILITIES        | PROFIT/(LOSS)<br>ATTRIBUTABLE TO THE<br>PARENT | ORDINARY INCOME   |
|-------------------------------------|--------------------|--------------------|--|-------------------|
| Erste Group Bank AG                 | 216,990,000        | 200,590,000        | 597,300  | 8,338,100         |
| Repsol, SA                          | 70,957,000         | 43,914,000         | 1,796,000                                      | 44,687,000        |
| The Bank of East Asia, LTD          | 62,535,290         | 57,184,734         | 291,285  | 1,284,071         |
| Banco BPI, SA                       | 45,184,375         | 43,348,270         | 117,057  | 2,011,977         |
| Grupo Financiero Inbursa, SAB de CV | 19,414,537         | 14,874,645         | 324,067  | 1,783,730         |
| Boursorama, SA                      | 4,579,365          | 3,856,937          | 18,804   | 148,794           |
| Other unquoted                      | 10,202,527         | 5,725,018          | 268,484  | 4,697,061         |
| <b>Total</b>                        | <b>429,863,094</b> | <b>369,493,604</b> | <b>3,412,997</b>                               | <b>62,950,733</b> |

Quoted companies included the latest available public data, normally at September 30, 2012, and for unquoted companies the latest available data (actual or forecasts).

**19. Reinsurance assets**

The breakdown of "Reinsurance assets" in the consolidated balance sheet at December 31, 2013 and 2012 is as follows:

| (Thousands of euros)    | <b>31/12/2013</b> | <b>31/12/2012</b> |
|-------------------------|-------------------|-------------------|
| Unearned premiums       | 730               | 104               |
| Mathematical provisions | 511,095           | 578,244           |
| Claims                  | 7,487             | 4,948             |
| <b>Total</b>            | <b>519,312</b>    | <b>583,296</b>    |

This balance sheet heading includes mainly mathematical provisions relating to Berkshire Hathaway Life Insurance Company of Nebraska, assumed as a result of the reinsurance agreement signed in 2012 by VidaCaixa to mitigate longevity risk associated with its life annuities portfolio.

## 20. Tangible assets

Changes in items of “Tangible assets” and of the related accumulated depreciation in 2013 and 2012 are as follows:

| (Thousands of euros)                   | 2013               |                                 |                  | 2012               |                                 |                  |
|--|--------------------|---------------------------------|------------------|--------------------|---------------------------------|------------------|
|  | LAND AND BUILDINGS | FURNITURE, FACILITIES AND OTHER | TOTAL            | LAND AND BUILDINGS | FURNITURE, FACILITIES AND OTHER | TOTAL            |
| <b>Cost</b>                            |                    |                                 |                  |                    |                                 |                  |
| Balance at January 1                   | 3,027,963          | 3,543,556                       | 6,571,519        | 2,617,134          | 2,874,308                       | 5,491,442        |
| Additions due to business combinations | 128,601            | 150,273                         | 278,874          | 1,051,127          | 758,444                         | 1,809,571        |
| Additions                              | 37,823             | 178,530                         | 216,353          | 2,492              | 202,413                         | 204,905          |
| Disposals                              | (52,505)           | (140,308)                       | (192,813)        | (296,025)          | (292,514)                       | (588,539)        |
| Transfers                              | (262,900)          | (161,526)                       | (424,426)        | (346,765)          | 905                             | (345,860)        |
| Balance at December 31                 | 2,878,982          | 3,570,525                       | 6,449,507        | 3,027,963          | 3,543,556                       | 6,571,519        |
| <b>Accumulated depreciation</b>        |                    |                                 |                  |                    |                                 |                  |
| Balance at January 1                   | (481,217)          | (2,710,627)                     | (3,191,844)      | (421,653)          | (2,168,356)                     | (2,590,009)      |
| Additions due to business combinations | (23,138)           | (110,801)                       | (133,939)        | (136,169)          | (634,541)                       | (770,710)        |
| Additions                              | (33,308)           | (188,249)                       | (221,557)        | (26,259)           | (185,228)                       | (211,487)        |
| Disposals                              | 459                | 119,085                         | 119,544          | 69,338             | 272,681                         | 342,019          |
| Transfers                              | 60,195             | 141,221                         | 201,416          | 33,526             | 4,817                           | 38,343           |
| Balance at December 31                 | (477,009)          | (2,749,371)                     | (3,226,380)      | (481,217)          | (2,710,627)                     | (3,191,844)      |
| <b>Own use, net</b>                    | <b>2,401,973</b>   | <b>821,154</b>                  | <b>3,223,127</b> | <b>2,546,746</b>   | <b>832,929</b>                  | <b>3,379,675</b> |
| <b>Cost</b>                            |                    |                                 |                  |                    |                                 |                  |
| Balance at January 1                   | 0                  | 0                               | 0                | 0                  | 138,288                         | 138,288          |
| Transfers                              |                    |                                 | 0                |                    | (138,288)                       | (138,288)        |
| Balance at December 31                 | 0                  | 0                               | 0                | 0                  | 0                               | 0                |
| <b>Accumulated depreciation</b>        |                    |                                 |                  |                    |                                 |                  |
| Balance at January 1                   | 0                  | 0                               | 0                | 0                  | (12,434)                        | (12,434)         |
| Transfers                              |                    |                                 | 0                |                    | 12,434                          | 12,434           |
| Balance at December 31                 | 0                  | 0                               | 0                | 0                  | 0                               | 0                |
| <b>Operating leases, net</b>           | <b>0</b>           | <b>0</b>                        | <b>0</b>         | <b>0</b>           | <b>0</b>                        | <b>0</b>         |

| (Thousands of euros)                   | 2013               |                                 |                  | 2012               |                                 |                  |
|--|--------------------|---------------------------------|------------------|--------------------|---------------------------------|------------------|
|  | LAND AND BUILDINGS | FURNITURE, FACILITIES AND OTHER | TOTAL            | LAND AND BUILDINGS | FURNITURE, FACILITIES AND OTHER | TOTAL            |
| <b>Cost</b>                            |                    |                                 |                  |                    |                                 |                  |
| Balance at January 1                   | 1,358,926          | 89,868                          | 1,448,794        | 298,258            | 40,741                          | 338,999          |
| Additions due to business combinations | 7,994              |                                 | 7,994            | 155,854            | 9,656                           | 165,510          |
| Additions                              | 19,051             | 2,535                           | 21,586           | 326,820            | 4,152                           | 330,972          |
| Disposals                              | (199,945)          | (53,508)                        | (253,453)        | (54,302)           | (1,312)                         | (55,614)         |
| Transfers                              | 1,642,255          | 126,401                         | 1,768,656        | 632,296            | 36,631                          | 668,927          |
| Balance at December 31                 | 2,828,281          | 165,296                         | 2,993,577        | 1,358,926          | 89,868                          | 1,448,794        |
| <b>Accumulated depreciation</b>        |                    |                                 |                  |                    |                                 |                  |
| Balance at January 1                   | (77,605)           | (54,669)                        | (132,274)        | (23,894)           | (29,401)                        | (53,295)         |
| Additions due to business combinations | (1,957)            |                                 | (1,957)          | (6,082)            | (2,036)                         | (8,118)          |
| Additions                              | (24,031)           | (5,980)                         | (30,011)         | (7,957)            | (2,265)                         | (10,222)         |
| Disposals                              | 13,791             | 8,205                           | 21,996           | 4,544              | 1,066                           | 5,610            |
| Transfers                              | (39,803)           | (67,841)                        | (107,644)        | (44,216)           | (22,033)                        | (66,249)         |
| Balance at December 31                 | (129,605)          | (120,285)                       | (249,890)        | (77,605)           | (54,669)                        | (132,274)        |
| <b>Impairment allowances</b>           |                    |                                 |                  |                    |                                 |                  |
| Balance at January 1                   | (147,513)          | 0                               | (147,513)        | (10,325)           | 0                               | (10,325)         |
| Additions due to business combinations | (3,001)            |                                 | (3,001)          | (26,099)           |                                 | (26,099)         |
| Allowances and transfers               | (300,123)          |                                 | (300,123)        | (111,208)          |                                 | (111,208)        |
| Amounts recovered and used             | 1,384              |                                 | 1,384            | 119                |                                 | 119              |
| Balance at December 31                 | (449,253)          | 0                               | (449,253)        | (147,513)          | 0                               | (147,513)        |
| <b>Investment properties</b>           | <b>2,249,423</b>   | <b>45,011</b>                   | <b>2,294,434</b> | <b>1,133,808</b>   | <b>35,199</b>                   | <b>1,169,007</b> |
| <b>Total tangible assets</b>           | <b>4,659,844</b>   | <b>857,716</b>                  | <b>5,517,560</b> | <b>3,680,554</b>   | <b>868,128</b>                  | <b>4,548,682</b> |

The properties classified as tangible assets contributed by Banco de Valencia and Banca Cívica were recognized at fair value at their respective business combination dates, calculated by updating available appraisal values and in line with movements in the price of premises and offices according to their location and use.

On December 18, 2012, CaixaBank sold 439 branch offices to Soimob Inmobiliaria, SAU, subsidiary of the Mexican company Inmobiliaria Carso, SA de CV, for €428.2 million, resulting in a gross gain of €204 million which is recognized under "Gains/(losses) on disposal of assets not classified as non-current assets held for sale" in the accompanying income statement (see Note 40). At the same time, an operating lease contract was signed with this company, with the lessee responsible for maintenance, insurance and taxes other than income tax, for a mandatory period of 25 years. During this time, lease income will be increased on a yearly basis in accordance with year-on-year change in the eurozone harmonized consumer price index times 1.4. The initial lease was set at €2.9 million a month, payable quarterly. The Group confirmed, through the necessary tests, that the rents paid remain at market prices.

The agreement includes a purchase option that may be exercised by CaixaBank at the termination of the lease contract at the market value of the offices at that date (determined, where appropriate, by independent experts) and the right of first refusal in the event the lessor wishes to sell any of the offices subject to the lease. Additionally, as is commonplace in the operating lease market, the transfer of ownership of the properties to CaixaBank is not being considered at the termination of the agreement, with CaixaBank holding the right not to extend rentals beyond the minimum mandatory period.

The lease expense recognized by CaixaBank in 2013 and 2012 in relation to these agreements totaled €34.8 million and €1.3 million, respectively. The value of minimum payments to be received by CaixaBank during the mandatory period, excluding future rental increases or extensions or the existing purchase option, totaled



€833.9 million at December 31, 2013. Of this amount, €34.8 million correspond to a one year term, €139.2 million to terms of between one and five years and €659.9 million to terms of more than five years.

On January 1, 2012, the CaixaBank Group reclassified €125,854 thousand of assets leased under an operating lease and recognized under "Tangible assets - Property and equipment" to a finance lease. This was prompted by an analysis of the conditions and peculiarities of specific CaixaRenting, SA operations during the contract period, in the prevailing economic climate at the time, which suggested that the operations in question complied with the current legal requirements to be classified as finance leases at the date in question, or, where applicable, to the expected exercise of the purchase option in these operations. As a result, at December 31, 2013 and 2012, the balance was recognized under "Loans and receivables" on the balance sheet, with no impact on the income statement.

Transfers to "Investment property" in 2013 reflects mainly the value of the properties reclassified from "Non-current assets held for sale" and "Inventories" when they are rented out (see Notes 17 and 22).

Transfers recognized in "Property and equipment - For own use" in 2012 corresponded mainly to reclassifications to "Non-current assets held for sale" (see Note 17).

Transfers recognized in "Investment properties" in 2012 corresponded mainly to reclassifications from "Inventories" (see Note 22). These reclassifications took place following the inclusion of Banca Cívica's assets, in line with the Group's classification criteria.

Operating income from investment property is recognized under "Other operating income" in the income statement and operating expenses under "Other operating expenses" (see Note 35).

Property and equipment for own use are allocated to the Banking Business CGU. At December 31, 2013 and 2012, impairment tests were performed on the net amount of the assets associated with the Banking Business CGU (see Note 21). The results of the tests carried out did not uncover any need to make allowances for the assets included under this heading.

In 2013 and 2012, tangible assets no longer in use were derecognized, leading to write-offs of €14,304 thousand and €9,990 thousand, respectively, recognized under "Impairment losses on other assets" (see Note 39).

Investment property is appraised annually using statistical methods, except for those over two years' old and special assets or assets not affected by repeat production. The appraisals led to write-downs to the value of investment property at December 31, 2013 of €70 million. Total impairment allowances in 2013 and 2012 were €84,660 and €49,392 thousand, respectively (see Note 39).

At December 31, 2013 and 2012, the CaixaBank Group had no significant commitments to acquire items of tangible assets, other than those indicated above.

## 21. Intangible assets

### Goodwill

The table below shows the composition of goodwill at December 31, 2013 and 2012:

#### Goodwill

| (Thousands of euros)   | CGU                              | 31/12/2013       | 31/12/2012       |
|--|----------------------------------|------------------|------------------|
| Acquisition of Banca Cívica  | Banking                          | 2,019,996        | 2,019,996        |
| Acquisition of Banca Cívica Vida y Pensiones                                     | Insurance                        | 137,180          | 83,085           |
| Acquisition of CajaSol Vida y Pensiones  | Insurance                        | 48,130           |                  |
| Acquisition of CajaCanarias Vida y Pensiones                                     | Insurance                        | 60,300           |                  |
| Acquisition of Banca Cívica Gestión de Activos                                   | Banking                          | 9,220            | 16,420           |
| Acquisition of the Morgan Stanley business in Spain                              | Banking/Insurance <sup>(1)</sup> | 402,055          | 402,055          |
| Acquisition of Bankpime, SA  | Banking                          | 39,406           | 39,406           |
| Acquisition of VidaCaixa, SA de Seguros y Reaseguros (VidaCaixa Grupo, SA Group) | Insurance                        | 330,929          | 330,929          |
| <b>Total</b>   |                                  | <b>3,047,216</b> | <b>2,891,891</b> |

(1) Of which €3.7 million are allocated to the Insurance CGU and the remainder to the Banking CGU.

The changes in goodwill in subsidiaries in 2013 and 2012 were as follows:

#### Changes in goodwill

| (Thousands of euros)   | 2013             | 2012             |
|--|------------------|------------------|
| <b>Balance at January 1</b>  | <b>2,891,891</b> | <b>772,390</b>   |
| Plus:  |                  |                  |
| Acquisition of Banca Cívica (Note 8)   |                  | 2,040,262        |
| Acquisition of Banca Cívica Vida y Pensiones, SA (Note 8)  |                  | 83,085           |
| Acquisition of Banca Cívica Gestión de Activos, SA (Note 8)  |                  | 16,420           |
| Acquisition of Cajasol Vida y Pensiones, SA (Note 8)   | 48,130           |                  |
| Acquisition of CajaCanarias Vida y Pensiones, SA (Note 8)  | 60,300           |                  |
| Acquisition of Cajasol Seguros Generales, SA (Note 8)  | 71,850           |                  |
| Reclassification to goodwill of intangible assets of Banca Cívica Vida y Pensiones, SA                 | 54,095           |                  |
| Less:  |                  |                  |
| Sale of depository business of Banca Cívica (Note 8)   |                  | (3,846)          |
| Sale of asset management business of Banca Cívica (Note 8)   |                  | (16,420)         |
| Sale of Cajasol Seguros Generales  | (71,850)         |                  |
| Reclassification to intangible assets of part of the goodwill from Banca Cívica Gestión de Activos, SA | (7,200)          |                  |
| <b>Balance at December 31</b>  | <b>3,047,216</b> | <b>2,891,891</b> |

At December 31, 2013, the balance of this heading of the accompanying balance sheet was unchanged compared to December 31, 2012 for the business combination with Cajasol Vida y Pensiones and Caja Canarias Vida y Pensions, detailed in Note 8. The most significant existing goodwill derived from the acquisitions in previous years of the businesses of Banca Cívica, Morgan Stanley in Spain, VidaCaixa, SA de Seguros y Reaseguros and Bankpime, SA.

"Additions due to business combinations" in 2012 related to the acquisition of Banca Cívica's business for €2,040,262 thousand and control over the insurance business following the purchase of Banca Cívica Vida y Pensiones, for €83,085 thousand (see Note 8).

In the second half of 2012, CaixaBank sold the asset management business acquired via Banca Cívica to InverCaixa Gestión, SGIC, SAU (100%-owned subsidiary of CaixaBank), resulting in the derecognition of goodwill arising from Banca Cívica amounting to €16,420 thousand and the recognition of new goodwill for the same amount through the acquisition of Banca Cívica Gestión de Activos. Further, Banca Cívica's depository business was sold to the Confederación Española de Cajas de Ahorro, therefore resulting in the derecognition of the €3,846 million of goodwill arising on the Banca Cívica acquisition.

## Other intangible assets

The breakdown of "Other intangible assets" at December 31, 2013 and 2012 is as follows:

| (Thousands of euros)  | USEFUL LIFE    | 31/12/2013     | 31/12/2012     |
|---|----------------|----------------|----------------|
| Intangible assets identified during the acquisition of Banca Cívica | 4 to 9.5 years | 158,006        | 181,710        |
| Trademarks identified in the acquisition of Banco de Valencia       | Indefinite     | 8,000          |                |
| Customer relations (core deposits) of Banco de Valencia             | 6.2 years      | 23,890         |                |
| Insurance portfolio of Banca Cívica Vida y Pensiones                | 10 years       | 64,975         | 149,207        |
| Insurance portfolio of CajaSol Vida y Pensiones                     | 10 years       | 13,760         |                |
| Insurance portfolio of CajaCanarias Vida y Pensiones                | 10 years       | 8,717          |                |
| Software and others   | 4 years        | 182,235        | 212,256        |
| Life insurance portfolios of VidaCaixa, SA <sup>(1)</sup>           | 10 years       | 72,750         | 90,951         |
| Contracts with Morgan Stanley customers <sup>(1)</sup>              | 11 years       | 31,648         | 38,143         |
| Contracts with Banca Cívica Gestión de Activos customers            | 10 years       | 6,510          |                |
| Contracts with Bankpime customers and others <sup>(1)</sup>         | 10 years       | 11,593         | 13,057         |
| <b>Total</b>  |                | <b>582,084</b> | <b>685,324</b> |

(1) The residual useful lives are four years for the insurance portfolio, five for contracts with Morgan Stanley customers, and eight years for contracts with Bankpime customers.

The changes to this item on the balance sheet in 2013 and 2012 are as follows:

| (Thousands of euros)   | 2013           | 2012           |
|--|----------------|----------------|
| <b>Balance at January 1</b>  | <b>685,324</b> | <b>403,116</b> |
| Plus:  |                |                |
| Additions due to business combinations acquisition of Banco de Valencia  | 41,607         |                |
| Additions of software and others   | 96,922         | 129,704        |
| Addition due to business combination with Cajasol Seguros Generales, Cajasol Vida y Pensiones and Caja Canarias Vida y Pensiones <b>(Note 8)</b> | 48,586         |                |
| Additions due to business combinations acquisition of Banca Cívica   |                | 207,517        |
| Additions due to business combinations acquisition of Banca Cívica Vida y Pensiones  |                | 153,032        |
| Reclassification to intangible assets of goodwill from Banca Cívica Gestión de Activos   | 7,200          |                |
| Less:  |                |                |
| Amortization recognized in profit or loss  | (168,314)      | (118,770)      |
| Extraordinary amortization of intangible assets of Vidacaixa, SA due to sale of portfolio <b>(Note 8)</b>  |                | (74,600)       |
| Reclassification of intangible assets of Banca Cívica Vida y Pensiones, SA   | (88,057)       |                |
| Sale of intangible assets of Banca Cívica's merchant business  |                | (5,764)        |
| Write-downs <b>(Note 39)</b>   | (41,184)       | (8,911)        |
| <b>Balance at December 31</b>  | <b>582,084</b> | <b>685,324</b> |

“Additions due to business combinations” in 2013 related to the identifiable intangible assets arising from the acquisition of Banco de Valencia and included mainly the value of Banco de Valencia’s customer relations (“Core deposits”), for an amount of €33 million. These assets are amortized on a straight-line basis over a period of 6.2 years.

“Additions due to business combinations” in 2012 related to the identifiable intangible assets arising from the acquisitions of Banca Cívica and of the insurance businesses Banca Cívica Vida y Pensiones, Cajaburgos Vida and CAN Seguros de Salud (Aegon) (see Note 8).

Intangible assets recognized as a result of the business combination with Banca Cívica (see Note 8) relate mainly to the value of Banca Cívica’s customer relations (“Core deposits”). These were quantified at €170.6 million and are amortized on a straight-line basis over a period of 9.5 years.

Also included are the value of the rights to use the Cajasol, Caja Navarra, Caja de Burgos, Caja Canarias and Caja Guadalajara trade names for a period of four years established in the Integration Agreement related to the merger, of €23 million, and the value of the customer relations for Banca Cívica’s merchant business, for €5.7 million. This business was later sold and the intangible asset derecognized (see Note 8).

As part of the process to establish the price paid in the business combination in the acquisition of Banca Cívica Vida y Pensiones described in Note 8, intangible assets relating to the insurance business were recognized for the amount of €153,032 thousand, with a useful life of 10 years.

### Impairment test

The amount to be recovered from the Banking Business CGU Capital was determined from the allocation of the CaixaBank Group’s capital based on internal regulatory capital models, which take into account the risks assumed by each of the businesses. The amount to be recovered from the CGU is compared to its recoverable amount to determine any potential impairment.

The Group estimates the recoverable amount based on value in use, which was determined by discounting the estimated dividends over the medium term according to the Group’s budgets and extrapolated to 2020 (seven annual financial periods), which on the whole should reflect the stabilization of the banking business in Spain (eight years in the 2012 impairment test). It also updates the projected cash flows every six months to factor in any potential deviations to the recoverable amount estimation model. The test carried out at December 31, 2013 confirmed that the projections used in the previous impairment test were fairly accurate and that the deviations would not have affected the conclusions of that test.

The main assumptions used in the cash flow projections were based on estimates for the main macroeconomic variables affecting the Group’s business activities, including net interest income of between 1.27% and 1.65% of average total assets (between 1.28% and 1.85% in the previous test), credit risk of between 1.42% and 0.6% of the gross lending portfolio (between 0.97% and 0.63% in the previous test), and a growth rate of 2% (the same as that used in the previous test), intended to include the effects of inflation. The discount rate applied for the projections was 10.5% (11% previously), calculated on the average rate of interest of the Spanish 10-year bond in the past few years, plus a risk premium associated with the banking business and the Entity.

The Group performs a sensitivity analysis on the most significant variables. Additionally, possible variations in the main assumptions used in the model have also been calculated, discount rate: –1%, +1%, growth rate: –0.5%, +0.5%, net interest income: –0.1%, +0.1%, and credit risk: –0.1%, +0.1%, to confirm that the recoverable amount continues to exceed the amount to be recovered. The results of the sensitivity analysis, including adverse assumptions, did not uncover the need to recognize any impairment of the goodwill assigned to the Banking Business CGU in 2013. The analysis also showed that the value of the CGU in an adverse scenario is still substantially higher than the value of its cash flows from operations.

The recoverable amount of the Insurance Business CGU is based on value in use. A calculation was made of the cash flows expected over the next five years on the life business acquired (five in the previous test), assuming a subsequent growth rate of 2% (intended to include the effects of inflation). These expected flows were discounted at a rate of 10.04% (9.4% in the previous test).

The discount rates applied for the projections were calculated on the rate of interest of the Spanish 10-year bond, plus a risk premium associated with each business.

The analyses carried out suggested that no impairment needs to be recognized for the goodwill or intangible assets recorded, even under adverse scenarios, calculated using variables in the key assumptions for the most significant variables in the model.

In addition, there were no reasonably likely changes in the assumptions or projections that could result in the recognition of impairment allowances for goodwill at the end of 2013.

## 22. Other assets and liabilities

“Other assets” and “Other liabilities” in the balance sheet include inventories and other assets and liabilities relating to normal operations on financial markets and with customers.

The breakdown of these items in the balance sheet is as follows:

| (Thousands of euros)   | <b>31/12/2013</b> | <b>31/12/2012</b> |
|--|-------------------|-------------------|
| Inventories  | 1,455,156         | 1,097,927         |
| Dividends on equity securities accrued and receivable                  | 79,190            | 111,436           |
| Accrued expenses and deferred income                                   | 858,990           | 757,782           |
| <i>Of which: Expenses paid and not accrued</i>                         | <i>261,200</i>    | <i>221,531</i>    |
| Other assets   | 343,863           | 261,349           |
| <i>Of which: Ongoing transactions</i>                                  | <i>182,646</i>    | <i>40,182</i>     |
| <b>Total other assets</b>  | <b>2,737,199</b>  | <b>2,228,494</b>  |
| Accrued expenses and deferred income                                   | 848,923           | 977,257           |
| <i>Of which: Accrued general expenses payable</i>                      | <i>182,506</i>    | <i>215,451</i>    |
| <i>Of which: Unaccrued commercial margin on derivatives</i>            | <i>0</i>          | <i>204,921</i>    |
| Other liabilities  | 1,100,867         | 1,058,128         |
| <i>Of which: Ongoing transactions</i>                                  | <i>758,320</i>    | <i>390,551</i>    |
| <i>Of which: Transitional accounts corresponding to property sales</i> | <i>527,007</i>    | <i>430,641</i>    |
| <b>Total other liabilities</b>   | <b>1,949,790</b>  | <b>2,035,385</b>  |

At December 31, 2013 and 2012, “Other assets - Prepayments and accrued income” and “Other liabilities - Accrued expenses and deferred income” included €288,492 thousand and €313,818 thousand, respectively, in relation to a shortfall in the Deposit Guarantee Fund to be settled over the next nine years (see Note 1).

“Inventories,” which consists mainly of land and property under construction, are measured at the lower of cost, including financial charges, and realizable value, understood to be the estimated net selling price less the estimated production and marketing costs.

The breakdown of "Inventories" in the balance sheet is as follows:

| (Thousands of euros)  | 31/12/2013        |                | 31/12/2012        |                |
|-----------------------|-------------------|----------------|-------------------|----------------|
|                       | FORECLOSED ASSETS | OTHER ASSETS   | FORECLOSED ASSETS | OTHER ASSETS   |
| Land and buildings    | 2,152,938         | 464,430        | 1,878,598         | 63,882         |
| Other                 |                   | 13,138         |                   | 355,459        |
| Less:                 |                   |                |                   |                |
| Impairment allowances | (978,215)         | (197,135)      | (1,081,514)       | (118,498)      |
| <b>Inventories</b>    | <b>1,174,723</b>  | <b>280,433</b> | <b>797,084</b>    | <b>300,843</b> |

Changes in "Inventories" in 2013 and 2012 are as follows:

### Change in inventories

| (Thousands of euros)                                 | 2013              |                | 2012              |                |
|--|-------------------|----------------|-------------------|----------------|
|  | FORECLOSED ASSETS | OTHER ASSETS   | FORECLOSED ASSETS | OTHER ASSETS   |
| <b>Balance at January 1</b>                          | <b>1,878,598</b>  | <b>419,341</b> | <b>208,039</b>    | <b>39,181</b>  |
| Plus:  |                   |                |                   |                |
| Addition due to integration of Banca Cívica (Note 8) |                   |                | 2,186,873         | 375,394        |
| Acquisitions   | 786,212           | 77,123         | 709,150           | 11,717         |
| Transfers and other                                  | 45,951            |                |                   | 132,691        |
| Less:  |                   |                |                   |                |
| Cost of sales (1)                                    | (86,577)          | (11,482)       | (33,126)          | (5,186)        |
| Transfers and other                                  | (471,246)         | (7,414)        | (1,192,338)       | (134,456)      |
| <b>Subtotal</b>                                      | <b>2,152,938</b>  | <b>477,568</b> | <b>1,878,598</b>  | <b>419,341</b> |
| Impairment allowances                                | (978,215)         | (197,135)      | (1,081,514)       | (118,498)      |
| <b>Balance at December 31</b>                        | <b>1,174,723</b>  | <b>280,433</b> | <b>797,084</b>    | <b>300,843</b> |

(1) Includes the costs attributable to sales and income from the provision of non-financial services.

"Transfers and other" in 2012 basically include reclassifications from this item to "Non-current assets held for sale" and "Investment properties" (see Notes 17 and 20). These reclassifications took place following the inclusion of Banca Cívica's assets, in line with the Group's classification criteria.

Changes in impairment allowances under "Inventories" in 2013 and 2012 were as follows (see Note 39):

### Changes in impairment allowances

| (Thousands of euros)                                  | 2013             | 2012             |
|---|------------------|------------------|
| <b>Balance at January 1</b>                           | <b>1,200,012</b> | <b>158,584</b>   |
| Plus:   |                  |                  |
| Additions due to integration of Banca Cívica (Note 8) |                  | 1,097,000        |
| Allowances (Note 39)                                  | 226,991          | 176,248          |
| Transfers   | (237,813)        | (224,602)        |
| Less:   |                  |                  |
| Amounts used  | (13,840)         | (7,218)          |
| <b>Balance at December 31</b>                         | <b>1,175,350</b> | <b>1,200,012</b> |

## 23. Financial liabilities at amortized cost

The breakdown of this item in the balance sheet, by type of financial instrument, is as follows:

| (Thousands of euros)              | 31/12/2013         | 31/12/2012         |
|-----------------------------------|--------------------|--------------------|
| Deposits from central banks       | 20,049,617         | 32,976,829         |
| Deposits from credit institutions | 21,182,596         | 18,334,133         |
| Customer deposits                 | 175,161,631        | 160,833,865        |
| Marketable debt securities        | 37,938,304         | 46,626,080         |
| Subordinated liabilities          | 4,809,149          | 5,941,528          |
| Other financial liabilities       | 3,237,879          | 3,733,220          |
| <b>Total</b>                      | <b>262,379,176</b> | <b>268,445,655</b> |

At December 31, 2013 and 2012, "Deposits from central banks" included mainly €15,480 million and €27,980 million, respectively, relating to the financing obtained at the ECB's special 3-year liquidity auction (LTRO). Additionally, (un-collateralized) interbank deposits with various central banks and agencies (mostly currency deposits) totaled €4,570 million and €4,447 million at December 31, 2013 and 2012, respectively. Banco de Valencia's contribution to this item at the date of integration was €5,800 million (see Note 8).

The detail of the main valuation adjustments included in each of the liability categories classified under "Financial liabilities at amortized cost" is as follows:

### 31/12/2013

| (Thousands of euros)                      | GROSS BALANCE      | VALUATION ADJUSTMENTS |               |                   |                        | BALANCE            |
|---|--------------------|-----------------------|---------------|-------------------|------------------------|--------------------|
|   |                    | ACCRUED INTEREST      | MICRO-HEDGES  | TRANSACTION COSTS | PREMIUMS AND DISCOUNTS |                    |
| Deposits from central banks               | 19,840,320         | 209,297               |               |                   |                        | 20,049,617         |
| Deposits from credit institutions         | 21,118,116         | 51,181                | 13,305        |                   | (6)                    | 21,182,596         |
| Customer deposits <sup>(1)</sup>          | 175,492,359        | 945,938               |               |                   | (1,276,666)            | 175,161,631        |
| Marketable debt securities <sup>(2)</sup> | 37,331,122         | 880,608               | 28,521        | (73,913)          | (228,034)              | 37,938,304         |
| Subordinated liabilities                  | 4,893,293          | 6,667                 |               | (4,489)           | (86,322)               | 4,809,149          |
| Other financial liabilities               | 3,237,879          |                       |               |                   |                        | 3,237,879          |
| <b>Total</b>                              | <b>261,913,089</b> | <b>2,093,691</b>      | <b>41,826</b> | <b>(78,402)</b>   | <b>(1,591,028)</b>     | <b>262,379,176</b> |

1) "Premiums and discounts" includes the fair-value adjustments made to customer deposits contributed by Banca Cívica at the date of integration, mainly single covered bonds.

2) "Transaction costs" relates mainly to the cost of the government guarantees of Banca Cívica's bond issues. Most were cancelled between May and June, and the cost was recovered.

**31/12/2012**

|   | VALUATION ADJUSTMENTS |                  |               |                   |                        | BALANCE            |
|---|-----------------------|------------------|---------------|-------------------|------------------------|--------------------|
|   | GROSS BALANCE         | ACCRUED INTEREST | MICRO-HEDGES  | TRANSACTION COSTS | PREMIUMS AND DISCOUNTS |                    |
| (Thousands of euros)                      |                       |                  |               |                   |                        |                    |
| Deposits from central banks               | 32,735,529            | 241,300          |               |                   |                        | 32,976,829         |
| Deposits from credit institutions         | 18,278,037            | 39,483           | 16,618        |                   | (5)                    | 18,334,133         |
| Customer deposits <sup>(1)</sup>          | 161,241,044           | 1,064,015        |               |                   | (1,471,194)            | 160,833,865        |
| Marketable debt securities <sup>(2)</sup> | 46,209,290            | 955,589          |               | (368,623)         | (170,176)              | 46,626,080         |
| Subordinated liabilities                  | 6,025,963             | 31,139           |               | (2,793)           | (112,781)              | 5,941,528          |
| Other financial liabilities               | 3,733,220             |                  |               |                   |                        | 3,733,220          |
| <b>Total</b>                              | <b>268,223,083</b>    | <b>2,331,526</b> | <b>16,618</b> | <b>(371,416)</b>  | <b>(1,754,156)</b>     | <b>268,445,655</b> |

(1) "Premiums and discounts" includes the fair-value adjustments made to customer deposits contributed by Banca Cívica at the date of integration, mainly single covered bonds.

(2) "Transaction costs" relates mainly to the cost of the government guarantees of Banca Cívica's bond issues.

**23.1. Deposits from credit institutions**

The breakdown, by type of deposit, of this item in the accompanying balance sheet excluding valuation adjustments is as follows:

| (Thousands of euros)                               | 31/12/2013        | 31/12/2012        |
|--|-------------------|-------------------|
| <b>Demand</b>                                      | <b>3,693,039</b>  | <b>5,561,711</b>  |
| Reciprocal accounts                                | 93                | 435,395           |
| Other accounts                                     | 3,692,946         | 5,126,316         |
| <b>Time or at notice</b>                           | <b>17,425,077</b> | <b>12,716,326</b> |
| Time deposits                                      | 8,267,127         | 6,439,055         |
| <i>Of which: registered mortgage covered bonds</i> | <i>820,000</i>    | <i>910,950</i>    |
| Hybrid financial liabilities                       | 2,255             | 378               |
| Repurchase agreement                               | 9,155,695         | 6,276,893         |
| <b>Total</b>                                       | <b>21,118,116</b> | <b>18,278,037</b> |

The average effective interest rate on liabilities under "Loans and advances to credit institutions" was 1.32% in 2013 and 1.82% in 2012. This rate is the result of interest earned in the year and does not include adjustments to income arising from hedging transactions.

Banco de Valencia's contribution to this item at the date of integration (in 2013) was €1,966 million (see Note 8).



## 23.2. Customer deposits

The breakdown, by sector and type of deposit, of this item in the balance sheet excluding valuation adjustments is as follows:

### By sector

| (Thousands of euros) | 31/12/2013         | 31/12/2012         |
|----------------------|--------------------|--------------------|
| Public sector        | 4,702,320          | 6,129,757          |
| Private sector       | 170,790,039        | 155,111,287        |
| <b>Total</b>         | <b>175,492,359</b> | <b>161,241,044</b> |

### By type

| (Thousands of euros)                               | 31/12/2013         | 31/12/2012         |
|--|--------------------|--------------------|
| Current accounts and other demand deposits         | 45,184,245         | 36,608,169         |
| Savings accounts                                   | 35,297,920         | 32,844,112         |
| Time deposits                                      | 87,309,403         | 82,980,571         |
| <i>Of which: registered mortgage covered bonds</i> | <i>10,243,435</i>  | <i>11,048,111</i>  |
| Hybrid financial liabilities                       | 4,303,330          | 4,590,659          |
| Repurchase agreements (*)                          | 3,397,461          | 4,217,533          |
| <b>Total</b>                                       | <b>175,492,359</b> | <b>161,241,044</b> |

(\*) Includes repurchase agreements in money market transactions through counterparty entities of €1,105 and €1,314 million at December 31, 2013 and 2012, respectively.

The average effective interest rate on financial liabilities under "Customer deposits" was 1.66% and 1.71% in 2013 and 2012, respectively. This rate is the result of interest earned in the year and does not include adjustments to income arising from hedging transactions.

Banco de Valencia's contribution to this item at the date of integration was €9,568 million (see Note 8).

## 23.3. Marketable debt securities

The detail of this heading in the balance sheet excluding valuation adjustments is as follows:

| (Thousands of euros)                        | OUTSTANDING AMOUNT AT |                   |
|---|-----------------------|-------------------|
|   | 31/12/2013            | 31/12/2012        |
| Mortgage covered bonds                      | 26,815,146            | 31,018,554        |
| Public-sector covered bonds                 | 50,000                | 1,142,117         |
| Plain vanilla bonds                         | 7,461,539             | 6,383,500         |
| Securitization bonds                        | 1,776,250             | 1,044,887         |
| Hybrid instruments                          | 939,750               | 280,851           |
| <i>Structured notes</i>                     | <i>345,450</i>        | <i>280,851</i>    |
| <i>Bonds exchangeable for Repsol shares</i> | <i>594,300</i>        |                   |
| Promissory notes                            | 288,437               | 6,339,381         |
| <b>Total</b>                                | <b>37,331,122</b>     | <b>46,209,290</b> |

The breakdown, by term to maturity of the marketable securities issued by the CaixaBank Group at December 31, 2013 and 2012 excluding securitization bonds placed with third parties is as follows:

### Residual maturities

| (Thousands of euros)   | OUTSTANDING AMOUNT AT |                   |
|------------------------|-----------------------|-------------------|
|                        | 31/12/2013            | 31/12/2012        |
| Less than 1 year       | 6,553,287             | 12,199,527        |
| Between 1 and 2 years  | 7,819,251             | 6,453,852         |
| Between 2 and 5 years  | 13,789,401            | 7,340,199         |
| Between 5 and 10 years | 5,047,830             | 16,494,411        |
| Over 10 years          | 2,345,103             | 2,676,414         |
| <b>Total</b>           | <b>35,554,872</b>     | <b>45,164,403</b> |

The average effective interest rate on financial liabilities under “Marketable debt securities” was 3.86% and 3.77% in 2013 and 2012, respectively. This rate is the result of interest earned in the year and does not include adjustments to income arising from hedging transactions.

### Mortgage-backed bonds

Details of mortgage-backed bond issues are as follows:

### Mortgage-backed bonds

(1 de 2)

| (Thousands of euros)<br>DATE | INITIAL NOMINAL<br>AMOUNT IN<br>CURRENCY | NOMINAL INTEREST<br>RATE | REDEMPTION<br>DATE | OUTSTANDING AMOUNT AT |            |
|------------------------------|--|--------------------------|--------------------|-----------------------|------------|
|                              |  |                          |                    | 31/12/2013            | 31/12/2012 |
| 31/10/2003                   | 1,250,000 €                              | 4.250%                   | 31/10/2013         |                       | 1,250,000  |
| 31/10/2003                   | 750,000 €                                | 4.750%                   | 31/10/2018         | 750,000               | 750,000    |
| 04/02/2004                   | 750,000 €                                | 4.250%                   | 31/10/2013         |                       | 750,000    |
| 04/02/2004                   | 250,000 €                                | 4.750%                   | 31/10/2018         | 250,000               | 250,000    |
| 17/02/2005                   | 2,500,000 €                              | 3.875%                   | 17/02/2025         | 2,500,000             | 2,500,000  |
| 30/09/2005                   | 300,000 £                                | Lib 1A+0.020%            | 30/09/2015         | 359,842               | 367,602    |
| 05/10/2005                   | 2,500,000 €                              | 3.250%                   | 05/10/2015         | 2,500,000             | 2,500,000  |
| 09/01/2006                   | 1,000,000 €                              | E3M+0.075%               | 09/01/2018         | 1,000,000             | 1,000,000  |
| 18/01/2006                   | 2,500,000 €                              | 3.375%                   | 30/06/2014         | 2,500,000             | 2,500,000  |
| 18/01/2006                   | 2,500,000 €                              | 3.625%                   | 18/01/2021         | 2,500,000             | 2,500,000  |
| 20/04/2006 <sup>(1)</sup>    | 1,000,000 €                              | E3M+0.100%               | 30/06/2016         | 10,646                | 10,646     |
| 16/06/2006                   | 150,000 €                                | E3M+0.060%               | 16/06/2016         | 150,000               | 150,000    |
| 22/06/2006                   | 100,000 €                                | E3M%                     | 20/06/2013         |                       | 100,000    |
| 28/06/2006                   | 2,000,000 €                              | 4.250%                   | 26/01/2017         | 2,000,000             | 2,000,000  |
| 28/06/2006                   | 1,000,000 €                              | 4.500%                   | 26/01/2022         | 1,000,000             | 1,000,000  |
| 30/06/2006                   | 150,000 €                                | E3M+0.005%               | 20/08/2013         |                       | 150,000    |
| 30/06/2006                   | 100,000 \$                               | Lib 3M-0.013%            | 20/06/2013         |                       | 75,792     |
| 18/09/2006 <sup>(1)</sup>    | 1,000,000 €                              | E3M+0.100%               | 30/09/2016         | 7,982                 | 7,982      |
| 18/10/2006                   | 100,000 €                                | E3M+0.020%               | 18/10/2013         |                       | 100,000    |
| 01/11/2006                   | 255,000 \$                               | Lib 3M%                  | 02/02/2037         | 184,903               | 193,270    |
| 28/11/2006                   | 250,000 €                                | E3M+0.060%               | 28/11/2016         | 250,000               | 250,000    |
| 22/01/2007 <sup>(1)</sup>    | 1,000,000 €                              | E3M%                     | 30/03/2017         | 6,380                 | 6,380      |
| 30/03/2007                   | 227,500 €                                | E3M+0.045%               | 20/03/2017         | 227,500               | 227,500    |
| 30/03/2007                   | 68,000 €                                 | E3M+0.010%               | 20/06/2014         | 68,000                | 68,000     |
| 09/05/2007 <sup>(1)</sup>    | 1,500,000 €                              | E3M+0.100%               | 30/09/2017         | 13,462                | 13,462     |
| 04/06/2007                   | 2,500,000 €                              | 4.625%                   | 04/06/2019         | 2,500,000             | 2,500,000  |
| 13/07/2007                   | 25,000 €                                 | E3M+0.045%               | 20/03/2017         | 25,000                | 25,000     |
| 13/06/2008                   | 100,000 €                                | 5.432%                   | 13/06/2038         | 100,000               | 100,000    |
| 14/05/2009                   | 175,000 €                                | E3M+1.000%               | 14/05/2021         | 175,000               | 175,000    |
| 26/05/2009                   | 1,250,000 €                              | 3.750%                   | 26/05/2014         | 1,250,000             | 1,250,000  |

## Mortgage-backed bonds

(2 de 2)

| (Thousands of euros)<br>DATE          | INITIAL NOMINAL<br>AMOUNT IN<br>CURRENCY | NOMINAL INTEREST<br>RATE | REDEMPTION<br>DATE | OUTSTANDING AMOUNT AT |                     |
|---------------------------------------|--|--------------------------|--------------------|-----------------------|---------------------|
|                                       |  |                          |                    | 31/12/2013            | 31/12/2012          |
| 07/08/2009                            | 750,000 €                                | 3.750%                   | 26/05/2014         | 750,000               | 750,000             |
| 18/12/2009                            | 125,000 €                                | E3M+0.650%               | 18/12/2018         | 125,000               | 125,000             |
| 31/03/2010                            | 1,000,000 €                              | 3.500%                   | 31/03/2016         | 1,000,000             | 1,000,000           |
| 07/05/2010                            | 100,000 €                                | E3M+0.950%               | 07/05/2019         | 100,000               | 100,000             |
| 02/07/2010                            | 300,000 €                                | E3M+1.750%               | 02/07/2018         | 300,000               | 300,000             |
| 18/08/2010                            | 42,000 €                                 | 3.500%                   | 30/04/2015         | 42,000                | 42,000              |
| 16/09/2010                            | 1,000,000 €                              | 3.125%                   | 16/09/2013         |                       | 1,000,000           |
| 06/10/2010 (2)                        | 250,000 €                                | E6M+MARGEN               | 06/10/2014 (5)     |                       | 250,000             |
| 08/10/2010 (2)                        | 250,000 €                                | E6M+MARGEN               | 08/10/2015 (5)     |                       | 250,000             |
| 15/10/2010                            | 25,000 €                                 | 3.737%                   | 15/10/2015         | 25,000                | 25,000              |
| 11/11/2010                            | 300,000 €                                | E3M+1.630%               | 11/11/2013         |                       | 300,000             |
| 22/02/2011                            | 2,200,000 €                              | 5.000%                   | 22/02/2016         | 2,200,000             | 2,200,000           |
| 18/03/2011                            | 570,000 €                                | 4.706%                   | 31/01/2014         | 570,000               | 570,000             |
| 18/03/2011                            | 74,000 €                                 | 4.977%                   | 02/02/2015         | 74,000                | 74,000              |
| 18/03/2011                            | 1,250,000 €                              | 4.750%                   | 18/03/2015         | 1,250,000             | 1,250,000           |
| 27/04/2011                            | 1,250,000 €                              | 5.125%                   | 27/04/2016         | 1,250,000             | 1,250,000           |
| 13/05/2011                            | 180,000 €                                | 4.471%                   | 30/07/2014         | 180,000               | 180,000             |
| 02/08/2011 (3)                        | 150,000 €                                | E3M+3.850%               | 02/08/2027         | 150,000               |                     |
| 14/11/2011                            | 250,000 €                                | 4.250%                   | 26/01/2017         | 250,000               | 250,000             |
| 12/12/2011                            | 250,000 €                                | E3M+3.000%               | 12/12/2023 (5)     |                       | 200,000             |
| 16/02/2012                            | 1,000,000 €                              | 4.000%                   | 16/02/2017         | 1,000,000             | 1,000,000           |
| 24/05/2012                            | 1,000,000 €                              | 4.900%                   | 24/05/2018 (5)     |                       | 1,000,000           |
| 24/05/2012                            | 1,000,000 €                              | 5.200%                   | 24/05/2019 (5)     |                       | 1,000,000           |
| 24/05/2012                            | 2,000,000 €                              | 5.300%                   | 25/05/2020 (5)     |                       | 2,000,000           |
| 07/06/2012                            | 500,000 €                                | E6M+3.850%               | 07/06/2021 (5)     |                       | 500,000             |
| 07/06/2012                            | 2,000,000 €                              | E6M+3.850%               | 07/06/2022         | 2,000,000             | 2,000,000           |
| 07/06/2012                            | 4,000,000 €                              | E6M+3.800%               | 07/06/2023 (6)     | 1,000,000             | 4,000,000           |
| 07/06/2012                            | 3,500,000 €                              | E6M+3.800%               | 07/06/2024 (6)     | 2,900,000             | 3,500,000           |
| 07/06/2012                            | 1,000,000 €                              | E6M+3.750%               | 07/06/2025         | 1,000,000             | 1,000,000           |
| 19/06/2012                            | 4,250,000 €                              | E6M+3.750%               | 19/06/2026 (6)     | 3,000,000             | 4,250,000           |
| 03/07/2012                            | 1,000,000 €                              | E6M+4.000%               | 03/07/2027         | 1,000,000             | 1,000,000           |
| 17/07/2012                            | 750,000 €                                | E6M+4.250%               | 17/07/2027         | 750,000               | 750,000             |
| 17/07/2012                            | 3,000,000 €                              | E6M+4.250%               | 17/07/2028 (6)     | 2,800,000             | 3,000,000           |
| 26/07/2012                            | 500,000 €                                | E6M+4.700%               | 26/07/2020         | 500,000               | 500,000             |
| 26/03/2008 (4)                        | 25,000 €                                 | E6M+0.260%               | 26/03/2013         |                       | 25,000              |
| 22/09/2009 (4)                        | 150,000 €                                | E3M+1.500%               | 22/09/2017         | 150,000               | 150,000             |
| 10/02/2010 (4)                        | 50,000 €                                 | 2.875%                   | 27/09/2013         |                       | 50,000              |
| 09/07/2010 (4)                        | 50,000 €                                 | E3M+2.200%               | 09/07/2020         | 50,000                | 50,000              |
| 25/01/2012 (4)                        | 1,000,000 €                              | 6.50%                    | 25/01/2017 (5)     |                       | 1,000,000           |
| 25/01/2012 (4)                        | 1,000,000 €                              | 6.750%                   | 25/01/2018         | 1,000,000             | 1,000,000           |
| 25/01/2012 (4)                        | 1,500,000 €                              | 7.000%                   | 25/01/2019         | 1,500,000             | 1,500,000           |
| 27/01/2012 (4)                        | 1,000,000 €                              | 7.250%                   | 27/01/2020         | 1,000,000             | 1,000,000           |
| 13/06/2012 (4)                        | 1,200,000 €                              | E3M+5.000%               | 13/06/2025 (5)     |                       | 1,200,000           |
| 22/03/2013 (7)                        | 2,000,000 €                              | 3.000%                   | 22/03/2018         | 2,000,000             |                     |
| <b>Mortgage-backed bonds</b>          |  |                          |                    | <b>50,244,715</b>     | <b>64,361,634</b>   |
| <b>Mortgage-backed bonds acquired</b> |  |                          |                    | <b>(23,429,569)</b>   | <b>(33,343,080)</b> |
| <i>Acquired by CaixaBank</i>          |  |                          |                    | <i>(21,643,769)</i>   | <i>(31,754,380)</i> |
| <i>Acquired by Group companies</i>    |  |                          |                    | <i>(1,785,800)</i>    | <i>(1,588,700)</i>  |
| <b>Total</b>                          |  |                          |                    | <b>26,815,146</b>     | <b>31,018,554</b>   |

(1) Issues placed on the retail market. The remainder was placed on the institutional market.

(2) Margin increasing and revised quarterly.

(3) From merger with Banco de Valencia.

(4) From merger with Banca Cívica.

(5) Early redemption on 11.12.2013.

(6) Partial early redemptions.

(7) Of this issue, €1,000 million was placed in the retail market and the remainder among institutional investors.

The main changes in 2013 were the following:

- An issue of five-year mortgage-backed bonds for €2,000 million, of which €1,000 million were for institutional investors.
- Maturity of issues totaling €3,725 million.
- Early redemption of issues for a total of €7,400 million and partial early redemptions of €5,050 million.

The main changes in 2012 were the following:

- Total of €25,700 million in mortgage-backed bonds issued, of which €24,500 million were repurchased to increase the liquid assets pledged to the ECB.
- Inclusion of €7,875 million from Banca Cívica, of which €1,900 million were redeemed early, in September 2012. Buybacks of covered bonds totaling €5,700 million.
- Maturity of issues totaling €2,217 million.
- Offer to buy back all four mortgage-backed bond issues, which had an outstanding nominal balance at the offer date of €2,101 million. CaixaBank repurchased a nominal amount of €2,072 million, before proceeding with the early redemption of the entire amounts of these issues held.

The balance of mortgage-backed bonds issued by CaixaBank and purchased by VidaCaixa at December 31, 2013 and 2012 stood at €1,786 million and €1,589 million, respectively.

In accordance with current legislation, CaixaBank expressly assigns the mortgages registered in its name as collateral for the principal and interest of mortgage-backed bond issues.

CaixaBank has registered mortgage-backed bonds (*cédulas hipotecarias nominativas*) issued and outstanding which, depending on the counterparty, are recognized under "Deposits from credit institutions" or "Customer deposits" in the accompanying balance sheet (see Notes 23.1 and 23.2).

The degree of collateralization and overcollateralization of the mortgage-backed bonds issued at December 31, 2013 and 2012 is as follows:

| (Thousands of euros)   |                    | 31/12/2013         | 31/12/2012         |
|--|--------------------|--------------------|--------------------|
| Non-registered mortgage-backed bonds                                     |                    | 50,244,715         | 64,361,634         |
| Registered mortgage-backed bonds placed as customer deposits             |                    | 10,243,434         | 11,048,111         |
| Registered mortgage-backed bonds issued by credit institutions           |                    | 820,000            | 910,950            |
| <b>Mortgage-backed bonds issued</b>                                      | <b>(A)</b>         | <b>61,308,149</b>  | <b>76,320,695</b>  |
| Total outstanding mortgage loans and credits (*)                         |                    | 142,741,670        | 148,230,936        |
| Mortgage participations issued   |                    | (577,625)          | (109,310)          |
| Mortgage transfer certificates issued                                    |                    | (5,011,470)        | (5,121,010)        |
| Mortgage bonds issued  |                    |                    |                    |
| <b>Portfolio of loan and credit collateral for mortgage-backed bonds</b> | <b>(B)</b>         | <b>137,152,575</b> | <b>143,000,616</b> |
| <b>Collateralization</b>   | <b>(B)/(A)</b>     | <b>224%</b>        | <b>187%</b>        |
| <b>Overcollateralization</b>   | <b>[(B)/(A)]-1</b> | <b>124%</b>        | <b>87%</b>         |

(\*) Includes on and off balance sheet portfolio.

The degree of collateralization of the mortgage bonds issued by CaixaBank at December 31, 2013 reflects the prudent measures adopted to strengthen its liquidity position in order to face potential pressures or market crises.

CaixaBank's liquidity, composed of the net balance of interbank deposits and other monetary assets and liabilities, plus the balance that can be drawn on the credit facility with the ECB, increased from €53,092 million at December 31, 2012 to €60,762 million at December 31, 2013 (see Note 3.3).

Disclosures required by the Mortgage Market Law are contained in the 2013 annual accounts of CaixaBank.

## Public-sector covered bonds

Details of public-sector covered bonds are as follows:

### Public-sector covered bonds

| (Thousands of euros)<br>DATE                | INITIAL NOMINAL<br>AMOUNT IN<br>CURRENCY | NOMINAL<br>INTEREST RATE | REDEMPTION<br>DATE | OUTSTANDING AMOUNT AT |                    |
|---|--|--------------------------|--------------------|-----------------------|--------------------|
|   |  |                          |                    | 31/12/2013            | 31/12/2012         |
| 28/02/2008                                  | 200,000 €                                | E6M+0.135%               | 28/02/2013         |                       | 200,000            |
| 29/04/2010                                  | 1,000,000 €                              | 2.500%                   | 29/04/2013         |                       | 1,000,000          |
| 20/10/2011                                  | 2,500,000 €                              | 4.250%                   | 19/06/2015         | 2,500,000             | 2,500,000          |
| 20/10/2011                                  | 1,500,000 €                              | 3.875%                   | 20/03/2014         | 1,500,000             | 1,500,000          |
| 24/05/2012                                  | 500,000 €                                | 4.900%                   | 24/05/2018         | 500,000               | 500,000            |
| 24/05/2012                                  | 500,000 €                                | 5.200%                   | 24/05/2019         | 500,000               | 500,000            |
| 12/02/2008 <sup>(1)</sup>                   | 100,000 €                                | E3M+0.150%               | 12/02/2013         |                       | 100,000            |
| 27/01/2012 <sup>(1)</sup>                   | 250,000 €                                | 6.000%                   | 27/01/2016         | 250,000               | 250,000            |
| 01/02/2012 <sup>(1)</sup>                   | 250,000 €                                | 6.500%                   | 01/02/2017         | 250,000               | 250,000            |
| 26/04/2012 <sup>(1)</sup>                   | 200,000 €                                | 4.750%                   | 26/04/2015         | 200,000               | 200,000            |
| 07/06/2013                                  | 1,300,000 €                              | 3.000%                   | 07/06/2018         | 1,300,000             |                    |
| <b>Public-sector covered bonds</b>          |  |                          |                    | <b>7,000,000</b>      | <b>7,000,000</b>   |
| <b>Public-sector covered bonds acquired</b> |  |                          |                    | <b>(6,950,000)</b>    | <b>(5,857,883)</b> |
| <i>Acquired by CaixaBank</i>                |  |                          |                    | <i>(6,650,000)</i>    | <i>(5,705,883)</i> |
| <i>Acquired by Group companies</i>          |  |                          |                    | <i>(300,000)</i>      | <i>(152,000)</i>   |
| <b>Total</b>                                |  |                          |                    | <b>50,000</b>         | <b>1,142,117</b>   |

(1) From merger with Banca Cívica.

The public-sector covered bonds are issued using as collateral loans and advances to the central government, regional communities, local bodies, autonomous community organizations and dependent public business entities and other such institutions in the European Economic Area.

In 2013, the most significant changes were:

- An issue of five-year public-sector covered bonds for €1,300 million with payment of a 3% coupon in June
- Maturity of issues totaling €1,300 million

In 2012, the most significant changes were:

- Issues for a total of €1,000 million
- Inclusion of Banca Cívica issues for a total amount of €800 million
- Total maturities of €200 million
- The net variation in treasury of €1,707 million

## Plain vanilla bonds

Details of plain vanilla bond issues are as follows:

### Plain vanilla bonds

| (Thousands of euros)<br>DATE       | INITIAL NOMINAL<br>AMOUNT IN<br>CURRENCY | NOMINAL<br>INTEREST RATE | REDEMPTION<br>DATE | EARLY<br>REDEMPTION | OUTSTANDING AMOUNT AT |                    |
|------------------------------------|--|--------------------------|--------------------|---------------------|-----------------------|--------------------|
|                                    |  |                          |                    |                     | 31/12/2013            | 31/12/2012         |
| 18/08/2004 (1)                     | 30,000 €                                 | 6.200%                   | 18/08/2019         |                     | 30,000                | 30,000             |
| 20/11/2009                         | 1,000,000 €                              | 4.125%                   | 20/11/2014         |                     | 1,000,000             | 1,000,000          |
| 05/11/2010                         | 1,000,000 €                              | 3.750%                   | 05/11/2013         |                     |                       | 1,000,000          |
| 09/03/2011 (2)                     | 200,000 €                                | E3M+MARGEN               | 11/03/2013         |                     |                       | 200,000            |
| 21/06/2011 (2)                     | 150,000 €                                | E3M+MARGEN               | 21/06/2013         |                     |                       | 150,000            |
| 20/01/2012                         | 3,000,000 €                              | 4.910%                   | 20/01/2015         |                     | 3,000,000             | 3,000,000          |
| 24/01/2007 (3)                     | 40,157 €                                 | 0.204%                   | 24/01/2022         |                     | 40,030                | 40,035             |
| 04/07/2007 (3)                     | 25,000 €                                 | 1.630%                   | 04/07/2014         |                     | 25,000                | 25,000             |
| 15/06/2007 (3)                     | 30,000 €                                 | 2.000%                   | 17/06/2019         |                     | 30,000                | 30,000             |
| 22/11/2007 (3)                     | 100,000 €                                | E12M+0.25%               | 22/11/2027         |                     | 100,000               | 100,000            |
| 31/03/2010 (3)                     | 200,000 €                                | 3.125%                   | 31/03/2015         |                     | 200,000               | 200,000            |
| 06/04/2010 (3)                     | 135,000 €                                | 2.750%                   | 06/04/2014         |                     | 135,000               | 135,000            |
| 08/02/2010 (3)                     | 30,000 €                                 | E6M+0.24%                | 08/04/2013         |                     |                       | 30,000             |
| 12/02/2010 (3)                     | 264,000 €                                | 3.000%                   | 12/02/2015         |                     | 264,000               | 264,000            |
| 25/02/2010 (3)                     | 350,000 €                                | 3.250%                   | 25/02/2015         |                     | 350,000               | 350,000            |
| 30/03/2010 (3)                     | 50,000 €                                 | 2.625%                   | 07/02/2014         |                     | 50,000                | 50,000             |
| 24/03/2010 (3)                     | 350,000 €                                | 3.260%                   | 24/03/2015         |                     | 350,000               | 350,000            |
| 30/03/2010 (3)                     | 25,000 €                                 | E6M+0.70%                | 30/03/2015         |                     | 25,000                | 25,000             |
| 16/06/2010 (3)                     | 400,000 €                                | 3.624%                   | 30/04/2015         |                     | 400,000               | 400,000            |
| 30/06/2010 (3)                     | 190,000 €                                | 3.600%                   | 28/06/2013         |                     |                       | 190,000            |
| 31/03/2011 (3)                     | 10,000 €                                 | 4.260%                   | 31/03/2014         |                     | 10,000                | 10,000             |
| 31/03/2011 (3)                     | 10,000 €                                 | 5.362%                   | 31/03/2016         |                     | 10,000                | 10,000             |
| 11/05/2011 (3)                     | 11,000 €                                 | 4.543%                   | 31/03/2014         |                     | 11,000                | 11,000             |
| 24/02/2012 (3)                     | 1,000,000 €                              | 4.000%                   | 24/02/2015         | 03/05/2013          |                       | 1,000,000          |
| 06/06/2012 (3)                     | 4,800,000 €                              | 6.900%                   | 06/06/2017         | 03/05/2013          |                       | 4,800,000          |
| 06/06/2012 (3)                     | 200,000 €                                | 6.300%                   | 06/06/2015         | 18/04/2013          |                       | 200,000            |
| 22/01/2013                         | 1,000,000 €                              | 3.250%                   | 22/01/2016         |                     | 1,000,000             |                    |
| 30/01/2013                         | 300,000 €                                | 3.964%                   | 30/01/2018         |                     | 300,000               |                    |
| 11/04/2013                         | 250,000 €                                | 4.358%                   | 31/10/2019         |                     | 250,000               |                    |
| 14/05/2013                         | 1,000,000 €                              | 3.125%                   | 14/05/2018         |                     | 1,000,000             |                    |
| 18/10/2013                         | 1,000,000 €                              | 2.500%                   | 18/04/2017         |                     | 1,000,000             |                    |
| <b>Total issued</b>                |  |                          |                    |                     | <b>9,580,030</b>      | <b>13,600,035</b>  |
| <b>Bonds acquired</b>              |  |                          |                    |                     | <b>(2,118,491)</b>    | <b>(7,216,535)</b> |
| <i>Acquired by CaixaBank</i>       |  |                          |                    |                     | <i>(421,130)</i>      | <i>(6,661,274)</i> |
| <i>Acquired by Group companies</i> |  |                          |                    |                     | <i>(1,697,361)</i>    | <i>(555,261)</i>   |
| <b>Total</b>                       |  |                          |                    |                     | <b>7,461,539</b>      | <b>6,383,500</b>   |

(1) To April 2011, issue by CaixaFinance, BV. From that date on CaixaBank changes its status as guarantor by issuer. Variable yields when E12M exceeds 6%.

(2) Margin increasing and revised quarterly.

(3) From merger with Banca Cívica.

The main changes in 2013 were the following:

- Issue for a total of €3,550 million, of which €3,000 million were for institutional investors
- Early redemptions totaling €6,000 million
- Maturities totaling €1,570 million

The main changes in 2012 were the following:

- Issues totaling €3,000 million
- Inclusion of Banca Cívica issues for a total nominal amount of €8,180 million.
- Total maturities of €525 million
- The net variation in treasury stock of €6,073 million (mostly deriving from Banca Cívica)

At December 31, 2013 and 2012, VidaCaixa had outstanding balances of €1,667 million and €555 million, respectively, in CaixaBank plain vanilla bond issues.

### Securitization bonds

The detail of the outstanding bonds issued by the securitization vehicles placed with third parties at December 31, 2013 and 2012 is as follows:

### Securitization bonds

| (Thousands of euros)          | OUTSTANDING AMOUNT AT |                  |
|-------------------------------|-----------------------|------------------|
|                               | 31/12/2013            | 31/12/2012       |
| FonCaixa FTGENCAT 3, FTA      | 98,604                | 123,463          |
| FonCaixa FTGENCAT 4, FTA      | 152,227               | 180,824          |
| FonCaixa FTGENCAT 5, FTA      | 405,339               | 449,400          |
| FonCaixa FTGENCAT 6, FTA      | 291,200               | 291,200          |
| <b>From CaixaBank</b>         | <b>947,370</b>        | <b>1,044,887</b> |
| Valencia Hipotecario 1, FTA   | 112,185               |                  |
| Valencia Hipotecario 2, FTA   | 313,710               |                  |
| Valencia Hipotecario 3, FTA   | 348,087               |                  |
| Pyme Valencia 1, FTA          | 54,898                |                  |
| <b>From Banco de Valencia</b> | <b>828,880</b>        | <b>0</b>         |
| <b>Total</b>                  | <b>1,776,250</b>      | <b>1,044,887</b> |

These are repaid periodically according to the amortization of the underlying assets.

## Structured notes

Details of structured note issues are as follows:

### Structured notes

| (Thousands of euros)<br>ISSUE DATE | INITIAL NOMINAL<br>AMOUNT IN<br>CURRENCY | REDEMPTION<br>DATE | OUTSTANDING AMOUNT AT |                |
|------------------------------------|--|--------------------|-----------------------|----------------|
|                                    |  |                    | 31/12/2013            | 31/12/2012     |
| 11/02/2010                         | 1,450 €                                  | 13/02/2013         |                       | 1,450          |
| 15/02/2011                         | 2,000 €                                  | 17/02/2014         | 2,000                 | 2,000          |
| 21/07/2011                         | 43,650 €                                 | 21/07/2014         | 43,650                | 43,650         |
| 16/11/2011                         | 15,350 €                                 | 17/11/2014         | 15,350                | 15,350         |
| 01/12/2011                         | 115,650 €                                | 04/12/2014         | 115,650               | 115,650        |
| 17/02/2012                         | 16,400 €                                 | 17/02/2015         | 16,400                | 16,400         |
| 28/02/2012                         | 75,000 €                                 | 05/03/2014         | 75,000                | 75,000         |
| 19/04/2012                         | 13,050 €                                 | 20/04/2015         | 13,050                | 13,050         |
| 11/05/2012                         | 1,950 €                                  | 12/05/2014         | 1,950                 | 1,950          |
| 20/06/2012                         | 1,850 €                                  | 20/06/2014         | 1,850                 | 1,850          |
| 24/07/2012                         | 600 €                                    | 24/07/2014         | 600                   | 600            |
| 31/01/2013                         | 15,000 €                                 | 31/07/2015         | 15,000                |                |
| 25/03/2013                         | 7,600 €                                  | 24/03/2016         | 7,600                 |                |
| 23/04/2013                         | 800 €                                    | 22/04/2016         | 800                   |                |
| 29/05/2013                         | 4,600 €                                  | 27/05/2016         | 4,600                 |                |
| 22/10/2013                         | 32,000 €                                 | 24/10/2016         | 32,000                |                |
| 17/12/2013                         | 21,600 €                                 | 18/12/2017         | 21,600                |                |
| <b>Structured notes</b>            |  |                    | <b>367,100</b>        | <b>286,950</b> |
| Structured notes acquired          |  |                    | (21,650)              | (6,099)        |
| <b>Total</b>                       |  |                    | <b>345,450</b>        | <b>280,851</b> |

### Bonds exchangeable for Repsol, SA shares

In November 2013, CaixaBank issued bonds exchangeable for Repsol shares among institutional and qualified investors for a total nominal amount of €594.3 million. The bonds, which were issued at par, mature on November 22, 2016, except in the event of early cancellation or redemption. They bear a nominal annual fixed interest rate of 4.50%, payable at the end of each year.

The minimum exchange price was set at €18.25 and the maximum price at €22.8125. At maturity, the bondholders receive a number of shares calculated by dividing the nominal amount of the bonds by the exchange price, which will be between the maximum and minimum price depending on the market value of Repsol shares. CaixaBank can elect to repay the nominal amount in cash.

The issue is treated as a hybrid financial instrument, with the financial liability and the combination of embedded derivatives treated separately. The embedded derivative was designated as a cash flow hedge (see Note 16).



## Promissory notes

The detail, by remaining term to maturity, of the outstanding amount of promissory notes issued by CaixaBank at December 31, 2013 and 2012 is as follows:

### Promissory notes

| (Thousands of euros)               | 31/12/2013       | 31/12/2012       |
|------------------------------------|------------------|------------------|
| Up to 3 months                     | 126,334          | 3,095,718        |
| Between 3 and 6 months             | 174,071          | 1,929,464        |
| Between 6 months and 1 year        | 167,952          | 1,362,568        |
| Between 1 and 2 years              |                  | 163,818          |
| More than 2 years                  |                  |                  |
| <b>Total issued</b>                | <b>468,357</b>   | <b>6,551,568</b> |
| <b>Promissory acquired</b>         | <b>(179,920)</b> | <b>(212,187)</b> |
| <i>Acquired by Group companies</i> | <i>(179,920)</i> | <i>(212,187)</i> |
| <b>Total</b>                       | <b>288,437</b>   | <b>6,339,381</b> |

The Entity has a Promissory Notes Program for a nominal amount of €10,000 million. The majority of the promissory notes issues matured in 2013.

The main change in relation to promissory to promissory notes in 2012, was the addition of Banca Cívica promissory notes for an amount of €1,332 million.

At December 31, 2013 and 2012, VidaCaixa held €179.9 million and €204.3 million, respectively, of promissory notes issued by CaixaBank.

## 23.4. Subordinated liabilities

The detail of this heading in the balance sheet excluding valuation adjustments is as follows:

### Breakdown of issues

| (Thousands of euros) | OUTSTANDING AMOUNT AT |                  |
|----------------------|-----------------------|------------------|
|                      | 31/12/2013            | 31/12/2012       |
| Preference shares    | 45,058                | 1,117,391        |
| Subordinated debt    | 4,848,235             | 4,908,572        |
| <b>Total</b>         | <b>4,893,293</b>      | <b>6,025,963</b> |

Details of preference share issues are as follows:

## Preference shares

| (Thousands of euros)                            | MATURITY      | INITIAL<br>NOMINAL<br>AMOUNT | NOMINAL<br>INTEREST RATE | CURRENT<br>INTEREST<br>RATE | OUTSTANDING AMOUNT AT |                  |
|---|---------------|------------------------------|--------------------------|-----------------------------|-----------------------|------------------|
|   |               |                              |                          |                             | 31/12/2013            | 31/12/2012       |
| ISSUE DATE                                      |               |                              |                          |                             |                       |                  |
| June 2007 <sup>(1)</sup>                        | Perpetual     | 20,000                       | E6M+1.750%               | 2.142%                      | 20,000                | 20,000           |
| December 2007 <sup>(1)</sup>                    | Perpetual     | 30,000                       | E6M+3.000%               | 3.388%                      | 30,000                | 30,000           |
| May 2009 <sup>(2)</sup>                         | Perpetual     | 1,897,586                    | E3M+3.500%               | 3.940%                      | 38,298                | 38,298           |
| August 2009 <sup>(3)</sup>                      | Perpetual     | 938                          | E3M+5.85%                | 6.076%                      | 938                   | 938              |
| December 2009 <sup>(3)</sup>                    | Perpetual     | 2,876                        | Fixed                    | 8.000%                      | 2,876                 | 2,876            |
| February 2011 <sup>(3)</sup>                    | Perpetual     | 2,099                        | Fixed                    | 8.650%                      | 2,099                 | 2,099            |
| February 2011 <sup>(3)</sup>                    | February 2016 | 977,000                      | Fixed                    |                             |                       | 977,000          |
| <b>Issued by CaixaBank</b>                      |               |                              |                          |                             | <b>94,211</b>         | <b>1,071,211</b> |
| June 1999 <sup>(2)</sup>                        | Perpetual     | 1,000,000                    | E3M+0.060%               | 2.970%                      | 11,605                | 11,605           |
| May 2000 <sup>(2)</sup>                         | Perpetual     | 2,000,000                    | E3M+0.060%               | 2.970%                      | 27,876                | 27,876           |
| July 2001 <sup>(3)</sup>                        | Perpetual     | 4,368                        | E6M+0.250%               | 0.543%                      | 4,368                 | 4,368            |
| August 2000 <sup>(3)</sup>                      | Perpetual     | 3,902                        | E12M+0.400%              | 0.600%                      | 3,902                 | 3,902            |
| June 2006 <sup>(3)</sup>                        | Perpetual     | 723                          | E12M+0.550%              | 0.750%                      | 723                   | 723              |
| October 2009 <sup>(3)</sup>                     | Perpetual     | 8,940                        | E3M+6.100% (mín 7%)      | 7.000%                      | 8,940                 | 8,940            |
| December 2006 <sup>(3)</sup>                    | Perpetual     | 20,000                       | E3M+1.400%               | 1.693%                      | 20,000                | 20,000           |
| <b>Issued by other companies <sup>(4)</sup></b> |               |                              |                          |                             | <b>77,414</b>         | <b>77,414</b>    |
| <b>Total issued</b>                             |               |                              |                          |                             | <b>171,625</b>        | <b>1,148,625</b> |
| <b>Preference shares acquired</b>               |               |                              |                          |                             | <b>(126,567)</b>      | <b>(31,234)</b>  |
| <i>Acquired by CaixaBank</i>                    |               |                              |                          |                             | <i>(79,378)</i>       | <i>(31,234)</i>  |
| <i>Acquired by Group companies</i>              |               |                              |                          |                             | <i>(47,189)</i>       |                  |
| <b>Total</b>                                    |               |                              |                          |                             | <b>45,058</b>         | <b>1,117,391</b> |

(1) Issues deriving from the merger with Caja de Ahorros de Girona.

(2) The issues were bought back and cancelled in February 2012; the outstanding balance relates to percentages of holders not accepting the repurchase offer. For the buyback, €3,373,865 thousand worth of subordinated bonds were issued, with the remaining €1,445,942 thousand covered by an issue of mandatory convertible and/or exchangeable subordinated bonds.

(3) Issues from merger with Banca Cívica.

(4) Subordinated liabilities taken by CaixaBank from Caixa Preference, SAU and Banca Cívica group companies as counterparty for issues of preference shares performed by these companies. Part of these issues was repurchased from retail investors in 2013.

As part of the business combination with Banca Cívica (see Note 8), an amount of €977,000 thousand in relation to convertible preference shares subscribed by the FROB has been recognized under "Preference shares". On April 8, 2013, the Company redeemed them for a total of €989 million, of which €977 million related to principal and the remainder to accrued interest payable up to that date.

In May 2009, "la Caixa" made its first issue of series I/2009 preference shares, for €1,500 million extendable to a maximum of €2,000 million, at par, of which €1,898 million were subscribed. This issue carried a fixed dividend of 5.87% over the first two years and a quarterly variable dividend thereafter equal to the three-month Euribor plus 3.5% per annum.

In June 1999, Caixa Preference, SAU issued non-voting series A preference shares amounting to €1,000 million, with a variable quarterly dividend equal to the three-month Euribor plus 0.06% per annum, and a guaranteed minimum dividend of 3.94% per annum (4% AER) over the first three years following the issue. In July 2009, a guaranteed annual minimum interest rate of 2.97% (3% AER) and a ceiling of 7.77% (8% AER) were established to September 30, 2014.

In May 2000, Caixa Preference, SAU issued non-voting series B preference shares amounting to €2,000 million, with a variable quarterly dividend equal to the three-month Euribor rate plus 0.06% per annum, and a guaranteed minimum dividend of 4.43% per annum (4.5% AER), to an annual ceiling of 6.83% (7% AER) over

the first ten years following the issue. In June 2010, a guaranteed annual minimum interest rate of 2.97% (3% APR) and a ceiling of 7.77% (8% AER) were established to September 30, 2015.

Caixa Preference, SAU is a wholly-owned subsidiary of CaixaBank and the aforementioned issues are backed by an irrevocable joint and several guarantee by CaixaBank, as indicated in the related prospectuses.

The preference share issues also obtained the required classification by the Bank of Spain for them to be accounted for fully in the consolidated Group's core Tier 1 capital. They are perpetual issues wholly purchased by unrelated third parties and can be redeemed in part or full at the company's discretion subject to authorization by the Bank of Spain once five years have elapsed from payment.

On December 15, 2011 CaixaBank's Board of Directors accepted the offer to buy back from the holders the series A and B preference shares issued by Caixa Preference Limited (currently Caixa Preference, SAU) and the series I/2009 shares issued by "la Caixa" (with CaixaBank assuming the position as issuer by virtue of the spin-off by "la Caixa" in favor of MicroBank of the assets and liabilities that made up the financial activity of "la Caixa" and the subsequent absorption of MicroBank, SA by CaixaBank). The acceptance period ended on January 31, 2012, with acceptances received for a total of 4,819,807 Preference Shares, representing 98.41% of the Preference Shares to which this offer was directed. To carry out the buyback, CaixaBank held two issues of subordinated bonds, for €2,072,363 thousand (series I/2012 subordinated bonds) and €1,301,502 thousand (series II/2012 subordinated bonds), respectively, and the issue of mandatory convertible and/or exchangeable subordinated bonds into CaixaBank shares for €1,445,942 thousand (see Note 26.1). The terms of this issue were modified subsequently.

At December 31, 2013 and 2012, no securities had been pledged.

Details of subordinated debt issues are as follows:

### Subordinated debt

| (Thousands of euros)<br>ISSUE DATE  | MATURITY   | INITIAL<br>NOMINAL<br>AMOUNT | NOMINAL<br>INTEREST RATE | CURRENT<br>INTEREST<br>RATE | OUTSTANDING AMOUNT AT |                  |
|-------------------------------------|------------|------------------------------|--------------------------|-----------------------------|-----------------------|------------------|
|                                     |            |                              |                          |                             | 31/12/2013            | 31/12/2012       |
| 21/09/2006 (1)                      | 21/09/2016 | 100,000                      | E3M+0.480%               | 1.273%                      | 100,000               | 100,000          |
| 08/11/2006 (1)                      | 08/11/2016 | 60,000                       | E3M+0.457%               | 1.083%                      | 60,000                | 60,000           |
| 09/02/2012 (2)                      | 09/02/2022 | 2,072,363                    | Fixed                    | 4.000%                      | 2,072,363             | 2,072,363        |
| 09/02/2012 (2)                      | 09/02/2022 | 1,301,502                    | Fixed                    | 5.000%                      | 1,301,502             | 1,301,502        |
| 01/12/1990 (3)                      | Perpetual  | 18,030                       | –                        | –                           | 18,030                | 18,030           |
| 29/06/1994 (3*)                     | 29/06/2093 | 15,025                       | –                        | –                           | 15,025                | 322              |
| 15/12/2003 (3**)                    | 15/12/2013 | 60,000                       | E6M                      | –                           | –                     | 60,000           |
| 04/06/2004 (3)                      | 04/06/2019 | 30,000                       | E12M+0.200%              | 1.466%                      | 30,000                | 30,000           |
| 04/11/2005 (3)                      | 04/11/2015 | 53,700                       | E3M+0.340%               | 1.068%                      | 53,700                | 53,700           |
| 28/11/2005 (3)                      | 28/11/2015 | 3,500                        | E6M+0.300%               | 0.51%                       | 3,500                 | 3,500            |
| 01/12/2005 (3)                      | Perpetual  | 148,900                      | E3M+1.100%               | 1.333%                      | 148,900               | 148,900          |
| 16/06/2006 (3)                      | 16/06/2016 | 85,300                       | E3M+0.890%               | 1.167%                      | 85,300                | 85,300           |
| 05/05/2009 (3**)                    | 05/05/2019 | 95,000                       | E6M+4.500%               | –                           | –                     | 95,000           |
| 30/06/2009 (3)                      | 30/06/2019 | 250,000                      | E3M+3.000% (min. 4%)     | 4.000%                      | 250,000               | 250,000          |
| 30/12/2009 (3)                      | 30/12/2019 | 8,500                        | E6M+5.000%               | 5.218%                      | 8,500                 | 8,500            |
| 29/06/2012 (3***)                   | 17/12/2014 | 307,153                      | Fixed                    | 7.800%                      | –                     | 307,153          |
| 29/06/2012 (3***)                   | 17/12/2014 | 295,025                      | Fixed                    | 9.000%                      | –                     | 295,025          |
| 14/11/2013                          | 14/11/2023 | 750,000                      | Fixed                    | 5.000%                      | 750,000               | –                |
| <b>Issued by<br/>CaixaBank</b>      |            |                              |                          |                             | <b>4,896,820</b>      | <b>4,889,295</b> |
| December 2004                       | Perpetual  | 146,000                      | 3.46%                    | 3.46%                       | 146,000               | 146,000          |
| <b>Issued by<br/>VidaCaixa</b>      |            |                              |                          |                             | <b>146,000</b>        | <b>146,000</b>   |
| <b>Total issued</b>                 |            |                              |                          |                             | <b>5,042,820</b>      | <b>5,035,295</b> |
| <b>Treasury shares<br/>acquired</b> |            |                              |                          |                             | <b>(194,585)</b>      | <b>(126,723)</b> |
| <b>Total</b>                        |            |                              |                          |                             | <b>4,848,235</b>      | <b>4,908,572</b> |

(1) Issues deriving from the merger with Caja de Ahorros de Girona.

(2) Issues made to cover the repurchase and cancellation of preference shares.

(3) Issues from merger with Banca Cívica.

(\*) Recognized incorrectly 2012 at fair value.

(\*\*) Early redemptions on May 8, and 17, 2013, respectively.

(\*\*\*) Mandatory convertible bonds (early conversion on March 30 and June 30, 2013, respectively).

In November 2013, CaixaBank held an issue of Tier 2 subordinated debt for €750 million (10Y issue, with optional repurchase at five years).

On May 8 and 17, 2013, CaixaBank carried out the full early redemption of two Banca Cívica subordinated bond issues for amounts of €60 million and €95 million, respectively.

As stated in the merger plan between CaixaBank and Banca Cívica, the preference shares of Banca Cívica totaling €904 million were the object of a repurchase offer at 100% of their face value subject to the irrevocable subscription of mandatory convertible and/or exchangeable subordinated bonds into Banca Cívica shares. In a significant event notice filed on June 26, 2012, Banca Cívica said it had accepted for repurchase 97.36% of the preference shares targeted by the offer. The nominal value of the issue of mandatory convertible and/or exchangeable subordinated bonds was €880,185 thousand. The issue expires on December 17, 2014, and the conversion or exchange price will be set based on the conversion and/or exchange price with maximum and minimum limits.

On December 29, 2012, CaixaBank announced that in light of the bonus share issues agreed in the second half of 2012 in relation to the Optional Scrip Dividend program and as stated in the prospectuses for the issue of mandatory convertible and/or exchangeable subordinated bonds series A, B and C/2012 issued by Banca Cívica, the minimum and maximum conversion and/or exchange price limits were amended, from €1.92 and €32 per share, respectively, to €1.84 and €30.67 per share, respectively.

On December 30, 2012, CaixaBank converted the A/2012 series of mandatory convertible and/or exchangeable subordinated bonds issued in May 2012 by Banca Cívica, for a nominal amount of €278,007 thousand. The conversion was carried out at a conversion and/or exchange price of €2.654 per share, which was between the maximum and minimum limits established in the issue and amended subsequently pursuant to application of the anti-dilution clause. To carry out the conversion, the Company issued 86,944,944 new shares and delivered 17,611,078 treasury shares (see Note 26).

In addition, in March 2013, CaixaBank converted the B/2012 series of mandatory convertible and/or exchangeable subordinated bonds issued in May 2012 by Banca Cívica, for a nominal amount of €307,153 thousand. The conversion was carried out at a conversion and/or exchange price of €2.778 per share, which was between the maximum and minimum limits established in the issue and amended subsequently pursuant to application of the anti-dilution clause. To carry out the conversion, the Company issued 71,072,823 new shares and delivered 39,487,933 treasury shares (see Note 26). The Company did not recognize any gain or loss on this transaction.

Finally, on June 30, 2013, CaixaBank converted the C/2012 series of mandatory convertible and/or exchangeable subordinated bonds issued in May 2012 by Banca Cívica, for a nominal amount of €295,025 thousand. The conversion was carried out at a conversion and/or exchange price of €2.518 per share, which was between the maximum and minimum limits established in the issue and amended subsequently pursuant to application of the anti-dilution clause. To carry out the conversion, the Company issued 92,161,318 new shares and delivered 25,000,000 treasury shares. The Company did not recognize any gain or loss on this transaction.

On May 17, 2012 the first VidaCaixa, SA de Seguros y Reaseguros perpetual subordinated bond issue was redeemed for a nominal value of €150 million. The full redemption agreement was adopted by VidaCaixa's Board of Directors on March 7, 2012 and required authorization from the Directorate-General of Insurance and Pension Funds, which was obtained on April 4, 2012.

The Board of Directors also approved the redemption of VidaCaixa's second perpetual subordinated bond issue. This operation will not take place before December 30, 2014, the date from which the issue may be redeemed.

The subordinated debt issued obtained the classification required by the Bank of Spain for it to be accounted for, subject to the limitations set forth in Bank of Spain Circular 3/2008, as Group Tier 2 capital (see Note 5).

The average effective interest rate on financial liabilities under "Subordinated liabilities" was 4.76% in 2013 and 4.59% in 2012. This rate is the result of interest earned in the year and does not include adjustments to income arising from hedging transactions.

## 23.5. Other financial liabilities

The breakdown of “Other financial liabilities” in the balance sheet is as follows:

| (Thousands of euros)    | 31/12/2013       | 31/12/2012       |
|-------------------------|------------------|------------------|
| Payment obligations     | 1,686,694        | 1,613,851        |
| Guarantees received     | 10,281           | 5,289            |
| Clearing houses         | 82,945           | 370,906          |
| Tax collection accounts | 460,915          | 614,744          |
| Special accounts        | 828,942          | 807,593          |
| Other                   | 168,102          | 320,837          |
| <b>Total</b>            | <b>3,237,879</b> | <b>3,733,220</b> |

## 24. Liabilities under insurance contracts

The breakdown of the balance at December 31, 2013 and 2012 of “Liabilities under insurance contracts” in the consolidated balance sheet is as follows:

| (Thousands of euros)                  | 31/12/2013        | 31/12/2012        |
|---------------------------------------|-------------------|-------------------|
| Unearned premiums and unexpired risks | 79,425            | 53,297            |
| Mathematical provisions               | 31,403,494        | 26,008,031        |
| Claims                                | 487,117           | 402,636           |
| Bonuses and rebates                   | 57,970            | 47,415            |
| <b>Total</b>                          | <b>32,028,006</b> | <b>26,511,379</b> |

The Group performs insurance and reinsurance transactions directly through VidaCaixa, SA de Seguros y Reaseguros. 2013 featured a number of mergers as part of the reorganization of the insurance portfolios of Banca Cívica and Banco de Valencia, as well as the sale of the non-life business (see Note 8).

The majority of liabilities under insurance contracts at December 31, 2013 and 2012 basically relate to life-savings products with guaranteed returns valued in accordance with prevailing insurance regulations and the technical specifications of each product.

At December 31, 2013 and 2012, “Other financial liabilities at fair value through profit or loss” only includes the mathematical provisions relating to insurance products where the investment risk is borne by the policyholder, known as unit-linked products. “Other financial assets at fair value through profit or loss” includes the investments related to these operations from the activity with VidaCaixa, SA de Seguros y Reaseguros.

## 25. Provisions

The changes in 2013 and 2012 in this item and the nature of the provisions recognized in the balance sheet are as follows:

### 2013

| (Thousands of euros)                                      | BALANCE AT<br>31/12/2012 | ADDITIONS<br>DUE TO<br>INTEGRATIONS<br>(NOTE 8) | PROVISIONS<br>NET OF RELEASES<br>CHARGED TO<br>INCOME | OTHER<br>PROVISIONS<br>(*) | ACTUARIAL<br>(GAINS)/<br>LOSSES (**) | AMOUNTS<br>USED    | TRANSFERS<br>AND OTHER | BALANCE AT<br>31/12/2013 |
|---|--------------------------|---|---|----------------------------|--------------------------------------|--------------------|------------------------|--------------------------|
| <b>Provisions for pensions and similar obligations</b>    | <b>2,647,336</b>         | <b>0</b>  | <b>3,841</b>  | <b>866,663</b>             | <b>15,620</b>                        | <b>(835,251)</b>   | <b>89,801</b>          | <b>2,788,010</b>         |
| Defined benefit post-employment plans                     | 1,712,731                |   | 122   | 42,665                     | 15,620                               | (115,978)          | (33,298)               | 1,621,862                |
| Other long-term defined employee benefits                 | 934,605                  |   | 3,719   | 823,998                    |                                      | (719,273)          | 123,099                | 1,166,148                |
| <b>Provisions for taxes and other legal contingencies</b> | <b>142,722</b>           | <b>285,047</b>                                  | <b>53,922</b>   | <b>0</b>                   | <b>0</b>                             | <b>(20,411)</b>    | <b>37</b>              | <b>461,317</b>           |
| Provisions for taxes (Note 27)                            | 98,438                   | 13,045  | 122,590   |                            |                                      | (10,061)           | 6,413                  | 230,425                  |
| Other legal contingencies                                 | 44,284                   | 272,002   | (68,668)  |                            |                                      | (10,350)           | (6,376)                | 230,892                  |
| <b>Contingent liabilities and commitments</b>             | <b>126,414</b>           | <b>358,793</b>                                  | <b>30,973</b>   | <b>0</b>                   | <b>0</b>                             | <b>0</b>           | <b>12,810</b>          | <b>528,990</b>           |
| Country risk allowance                                    | 415                      |   | 941   |                            |                                      |                    |                        | 1,356                    |
| Allowance for identified losses                           | 125,992                  | 358,793   | 30,038  |                            |                                      |                    | 12,810                 | 527,633                  |
| Contingent liabilities                                    | 108,834                  | 358,793   | 20,380  |                            |                                      |                    | 12,620                 | 500,627                  |
| Contingent commitments                                    | 17,158                   |   | 9,658   |                            |                                      |                    | 190                    | 27,006                   |
| Allowance for inherent losses                             | 7                        |   | (6)   |                            |                                      |                    |                        | 1                        |
| <b>Other provisions</b>                                   | <b>512,534</b>           | <b>320,831</b>                                  | <b>46,330</b>   | <b>0</b>                   | <b>0</b>                             | <b>(238,799)</b>   | <b>(97,952)</b>        | <b>542,944</b>           |
| Losses from agreements not formalized and other risks     | 356,427                  | 320,831   | 7,928   |                            |                                      | (204,379)          | (74,220)               | 406,587                  |
| Onerous contracts to finance specific assets              | 25,348                   |   |   |                            |                                      |                    | (25,348)               | 0                        |
| Ongoing legal proceedings                                 | 107,742                  |   | 3,768   |                            |                                      | (2,346)            | 413                    | 109,577                  |
| Other   | 23,017                   |   | 34,634  |                            |                                      | (32,074)           | 1,203                  | 26,780                   |
| <b>Total provisions</b>                                   | <b>3,429,006</b>         | <b>964,671</b>                                  | <b>135,066</b>  | <b>866,663</b>             | <b>15,620</b>                        | <b>(1,094,461)</b> | <b>4,696</b>           | <b>4,321,261</b>         |
| (*) Interest cost of pension fund (Note 31)               |                          |   |   | 81,646                     |                                      |                    |                        |                          |
| Personnel expenses (Note 36)                              |                          |   |   | 785,017                    |                                      |                    |                        |                          |
| Total Other provisions                                    |                          |   |   | 866,663                    |                                      |                    |                        |                          |
| (**) Actuarial (gains)/losses (Note 26)                   |                          |   |   |                            |                                      |                    |                        |                          |

**2012**

| (Thousands of euros)  | BALANCE AT<br>31/12/2011 | ADDITIONS DUE<br>TO INTEGRATION<br>OF BANCA<br>CIVICA<br>(NOTE 8) | PROVISIONS NET<br>OF RELEASES<br>CHARGED<br>TO INCOME | OTHER<br>PROVISIONS<br>(**) | AMOUNTS<br>USED  | TRANSFERS<br>AND OTHER | BALANCE AT<br>31/12/2012 |
|---|--------------------------|---|---|-----------------------------|------------------|------------------------|--------------------------|
| <b>Provisions for pensions<br/>and similar obligations</b>    | <b>2,260,928</b>         | <b>705,297</b>  | <b>57,570</b>   | <b>22,338</b>               | <b>(475,180)</b> | <b>76,383</b>          | <b>2,647,336</b>         |
| Defined benefit<br>post-employment plans                      | 1,771,326                |   | (41,121)  | 4,014                       | (114,767)        | 93,279                 | 1,712,731                |
| Other long-term defined<br>employee benefits                  | 489,602                  | 705,297   | 98,691  | 18,324                      | (360,413)        | (16,896)               | 934,605                  |
| <b>Provisions for taxes and<br/>other legal contingencies</b> | <b>109,332</b>           | <b>50,042</b>   | <b>19,136</b>   | <b>0</b>                    | <b>(27,077)</b>  | <b>(8,711)</b>         | <b>142,722</b>           |
| Provisions for taxes<br>(Note 27)                             | 96,648                   | 32,391  | 3,736   |                             | (25,266)         | (9,071)                | 98,438                   |
| Other legal contingencies                                     | 12,684                   | 17,651  | 15,400  |                             | (1,811)          | 360                    | 44,284                   |
| <b>Contingent liabilities<br/>and commitments</b>             | <b>119,806</b>           | <b>54,031</b>   | <b>(30,263)</b>                                       | <b>0</b>                    | <b>0</b>         | <b>(17,160)</b>        | <b>126,414</b>           |
| Country risk allowance  | 115                      |   |   |                             |                  | 300                    | 415                      |
| Allowance for<br>identified losses                            | 45,066                   | 45,089  | 44,378  | 0                           | 0                | (8,541)                | 125,992                  |
| <i>Contingent liabilities</i>                                 | <i>33,363</i>            | <i>45,089</i>   | <i>38,922</i>   |                             |                  | <i>(8,540)</i>         | <i>108,834</i>           |
| <i>Contingent<br/>commitments</i>                             | <i>11,703</i>            |   | <i>5,456</i>  |                             |                  | <i>(1)</i>             | <i>17,158</i>            |
| Allowance for<br>inherent losses                              | 74,625                   | 8,942   | (74,641)  |                             |                  | (8,919)                | 7                        |
| <b>Other provisions</b>                                       | <b>316,908</b>           | <b>738,956</b>  | <b>(61,995)</b>                                       | <b>0</b>                    | <b>(436,754)</b> | <b>(44,581)</b>        | <b>512,534</b>           |
| Losses from agreements<br>not formalized and other<br>risks   | 84,724                   | 653,956   | (87,126)  |                             | (250,106)        | (45,021)               | 356,427                  |
| Onerous contracts to<br>finance specific assets               | 156,292                  |   |   |                             | (130,944)        |                        | 25,348                   |
| Ongoing legal<br>proceedings                                  | 42,564                   | 85,000  | (2,543)   |                             | (17,279)         |                        | 107,742                  |
| Other   | 33,328                   |   | 27,674  |                             | (38,425)         | 440                    | 23,017                   |
| <b>Total provisions</b>                                       | <b>2,806,974</b>         | <b>1,548,326</b>  | <b>(15,552)</b>                                       | <b>22,338</b>               | <b>(939,011)</b> | <b>5,931</b>           | <b>3,429,006</b>         |
| (**) <i>Interest cost (Note 31)</i>                           |                          |   |   | <i>18,324</i>               |                  |                        |                          |
| <i>Personnel expenses (Note 36)</i>                           |                          |   |   | <i>4,014</i>                |                  |                        |                          |
| <i>Total Other provisions</i>                                 |                          |   |   | <i>22,338</i>               |                  |                        |                          |

**25.1. Provisions for pensions and similar obligations****Provisions for pensions and similar obligations – Defined benefit post-employment plans**

The CaixaBank Group has undertakings with certain employees or their right holders to supplement public social security benefits for retirement, permanent disability, death of spouse or death of parents. These obligations were basically assumed by the Group's parent company.



At December 31, 2013 and 2012, details of the present value of the undertakings assumed by the CaixaBank Group regarding post-employment benefits pursuant to the form in which the commitments are covered and the fair value of the plan assets earmarked to cover these undertakings are as follows:

| (Thousands of euros)                | 31/12/2013       | 31/12/2012       |
|-------------------------------------|------------------|------------------|
| <b>Present value of obligations</b> | <b>1,837,259</b> | <b>1,928,758</b> |
| Vested obligations                  | 1,825,839        | 1,823,904        |
| Non-vested obligations              | 9,917            | 103,331          |
| Obligations with group companies    | 1,503            | 1,523            |
| Less:                               |                  |                  |
| Fair value of plan assets           | 227,695          | 216,027          |
| Other assets                        | (12,298)         |                  |
| <b>Provisions - Pension funds</b>   | <b>1,621,862</b> | <b>1,712,731</b> |

A reconciliation of the opening and closing balances of the present value of the liability (asset) for defined benefit post-employment benefits are as follows:

## 2013

| (Thousands of euros)   | DEFINED BENEFIT<br>OBLIGATIONS | FAIR VALUE<br>OF PLAN ASSETS | OTHER<br>ASSETS | NET (ASSET/<br>LIABILITY FOR<br>DEFINED BENEFIT<br>OBLIGATIONS) |
|--|--------------------------------|------------------------------|-----------------|---|
| <b>Balance at January 1</b>  | <b>1,928,758</b>               | <b>216,027</b>               |                 | <b>1,712,731</b>  |
| <b>Included in profit and loss</b>   |                                |                              |                 | <b>0</b>  |
| Service cost for the current year  | 74                             |                              |                 | 74  |
| Past service cost  |                                |                              |                 | 0   |
| Settlements  |                                |                              |                 | 0   |
| Interest cost (income)   | 49,429                         | 6,797                        |                 | 42,632  |
| <b>Components of cost of defined benefit recognized in profit and loss</b> | <b>49,503</b>                  | <b>6,797</b>                 | <b>0</b>        | <b>42,706</b>   |
| <b>Revaluations included in the statement of comprehensive income</b>      |                                |                              |                 | <b>0</b>  |
| Actuarial (gains)/losses arising from changes in demographic assumptions   | (5,040)                        |                              |                 | (5,040)   |
| Actuarial (gains)/losses arising from changes in financial assumptions     | 51,779                         |                              |                 | 51,779  |
| Return on plan assets (excluding net interest expense)                     |                                | 31,119                       |                 | (31,119)  |
| Other  |                                |                              | (12,298)        | 12,298  |
| <b>Components of cost of defined benefit recognized in equity</b>          | <b>46,739</b>                  | <b>31,119</b>                | <b>(12,298)</b> | <b>27,918</b>   |
| Other  |                                |                              |                 | 0   |
| Plan contributions   |                                |                              |                 | 0   |
| Plan payments  | (130,984)                      | (15,006)                     |                 | (115,978)   |
| Settlements  | (102,098)                      | (3,996)                      |                 | (98,102)  |
| Addition for integration (Banco de Valencia and Banca Civica)              | 56,993                         | 46,845                       |                 | 10,148  |
| Transactions   | (11,652)                       | (54,091)                     |                 | 42,439  |
| <b>Total others</b>  | <b>(187,741)</b>               | <b>(26,248)</b>              | <b>0</b>        | <b>(161,493)</b>  |
| <b>Balance at December 31</b>  | <b>1,837,259</b>               | <b>227,695</b>               | <b>(12,298)</b> | <b>1,621,862</b>  |

The fair value of insurance policies associated with defined-benefit obligations assured through policies arranged with entities not considered related parties and eligible to be considered plan assets after deducting the present value of the obligations amounted to €12,298 thousand, recognized under "Other assets" in the balance sheet (see Note 22).

"Settlements" relates mainly to former defined-benefit obligations converted into defined-contribution obligations in 2013.

## 2012

| (Thousands of euros)   | DEFINED BENEFIT OBLIGATIONS | FAIR VALUE OF PLAN ASSETS | OTHER ASSETS | NET (ASSET)/ LIABILITY FOR DEFINED BENEFIT OBLIGATIONS |
|--|-----------------------------|---------------------------|--------------|--|
| <b>Balance at January 1 (*)</b>  | <b>1,771,326</b>            |                           |              | <b>1,771,326</b>                                       |
| <b>Included in profit and loss</b>   |                             |                           |              | <b>0</b>   |
| Service cost for the current year  | 4,014                       |                           |              | 4,014  |
| Past service cost  |                             |                           |              | 0  |
| Settlements  |                             |                           |              | 0  |
| Interest cost (income)   | 84,989                      |                           |              | 84,989   |
| <b>Components of cost of defined benefit recognized in profit and loss</b> | <b>89,003</b>               | <b>0</b>                  | <b>0</b>     | <b>89,003</b>  |
| <b>Revaluations included in the statement of comprehensive income</b>      |                             |                           |              | <b>0</b>   |
| Actuarial (gains)/losses arising from changes in demographic assumptions   |                             |                           |              | 0  |
| Actuarial (gains)/losses arising from changes in financial assumptions     | (69,664)                    |                           |              | (69,664)   |
| Return on plan assets (excluding net interest expense)                     |                             | 484                       |              | (484)  |
| Other (asset limit)  |                             |                           |              | 0  |
| <b>Components of cost of defined benefit recognized in equity</b>          | <b>(69,664)</b>             | <b>484</b>                | <b>0</b>     | <b>(70,148)</b>  |
| <b>Other</b>   |                             |                           |              | <b>0</b>   |
| Plan contributions   |                             |                           |              | 0  |
| Plan payments  | (129,381)                   | (14,614)                  |              | (114,767)  |
| Addition for integration (Banco de Valencia and Banca Cívica)              | 220,177                     | 219,357                   |              | 820  |
| Transactions   | 47,297                      | 10,800                    |              | 36,497   |
| <b>Total others</b>  | <b>138,093</b>              | <b>215,543</b>            | <b>0</b>     | <b>(77,450)</b>  |
| <b>Balance at December 31</b>  | <b>1,928,758</b>            | <b>216,027</b>            | <b>0</b>     | <b>1,712,731</b>                                       |

(\*) Disclosures for 2012 are provided applying the modifications arising from the amendments to IAS 19, with actuarial gains and losses included in equity, rather than in profit and loss, as in 2012.

12% of the Company's defined-benefit post-employment benefit obligations with serving and former employees is covered with insurance contracts covering the obligations. These obligations are covered with insurance policies. Therefore, the Entity is not exposed to unusual market risks, nor does it need to apply asset-liability matching strategies or longevity swaps. The fair value of plan assets at the year-end corresponds to the insurance policies of companies not belonging to the Group. Asset-liability matching techniques are not applied to the rest of the Entity's defined-benefit post-employment benefit obligations as there are no qualifying plan assets for them.

Most of the obligations arise from the "Pensions Caixa 30" Pension Fund, the "la Caixa" employee pension plan, which mostly covers its risks in Group entities. The Entity has a duty to oversee the plan, which it exercises through its membership of the plan's Control Committee. Insurance contracts not taken out by the pension

plan, but with third parties outside the Group, are managed by insurance company, which also assumes the risks.

The fair value of insurance contracts that meet the conditions for consideration of plan assets are shown net of the value of the obligations under "Net pension plan assets" in "Other assets" in the balance sheet (see Note 22). Negative amounts are recognized under liabilities as a post-employment obligation.

At the end of the year, no transferrable own financial instrument, building occupied by the Entity or other assets used by it are held as plan assets.

The value of defined benefit obligations was calculated using the following criteria:

- a) The "projected unit credit" method has been used, which considers each year of service as giving rise to one additional unit of benefit entitlement and measures each unit separately.
- b) The actuarial assumptions used are unbiased and mutually compatible. The main assumptions used in the calculations were as follows:

### Actuarial assumptions

|   | 2013            | 2012            |
|---|-----------------|-----------------|
| Discount rate                             | 3.47%           | 2.49%           |
| Mortality tables                          | PERM-F/2000 - P | PERM-F/2000 - P |
| Annual pension review rate <sup>(1)</sup> | 0%-2%           | 0%-2%           |
| Annual cumulative CPI                     | 1.5%            | 1.5%-2%         |
| Annual salary increase rate               | 2%              | 2.5%-3%         |

(1) Depending on each obligation.

- c) The estimated retirement age of each employee is the first at which the employee has the right to retire or the agreed age, as applicable.
- d) In 2012, the discount rate is the weighted rate of each commitment assumed in each policy. This rate does not differ significantly from the rate that would be obtained by using a rate curve based on high-rated corporate bonds, with the same currency and terms as the commitments assumed. This rate reported for 2013 corresponds to the rate obtained by using a rate curve based on high-rated corporate bonds, with the same currency and terms as the commitments assumed.

Potential reasonable changes at the year-end in one of the main assumptions, *ceteris paribus* the remaining assumptions, would have the following impact on the value of the obligations at the year-end:

### 2013

|                                   | DEFINED BENEFIT OBLIGATIONS |              |
|-----------------------------------|-----------------------------|--------------|
|                                   | INCREASE                    | DECREASE     |
| Discount rate (0.5%)              | (94,051,094)                | 103,395,297  |
| Annual pension review rate (0.5%) | 6,232,090                   | (20,496,239) |

The fair value of the plan assets was calculated taking into account the value of the future payments guaranteed discounted at the discount rate, given that the expected flows of payments guaranteed by the insurance company with which the contracts are held are matched to the future estimated flows of the obligations.

The Group estimates that the contributions to defined benefit post-employment plans for 2014 will be similar to the amount in 2013.

The average weighted duration of defined-benefit obligations at the end of the year was 14 years. Estimated payments of post-employment benefits for the various defined-benefit plans for the next 10 years are as follows:

### Estimated payments of post-employment benefits

| (Thousands of euros)                           | 2014    | 2015    | 2016    | 2017    | 2018    | 2019/2023 |
|--|---------|---------|---------|---------|---------|-----------|
| Estimated payments of post-employment benefits | 130,718 | 127,908 | 125,555 | 122,897 | 120,437 | 560,394   |

### Pension funds and similar obligations – Other long-term defined employee benefits

The CaixaBank Group has pension funds covering the obligations assumed under its early retirement schemes (see Note 2.10). The funds cover the obligations with personnel who retire early – with regard to salaries and other welfare charges – from the date of early retirement to their actual retirement date. Funds are also in place covering obligations with personnel who are partially retired, and obligations assumed in relation to long-service premiums and other obligations with existing personnel.

On June 18, 2012, CaixaBank, “la Caixa” and workers’ representatives signed an agreement to establish an extraordinary pre-retirement program valid until December 31, 2012 for CaixaBank and “la Caixa” staff. According to this agreement, staff at each entity complying with a series of requirements could choose to adhere to the early retirement program. There were no early retirements in 2013. As a result, the Group did not recognize any allocation to the early retirement fund.

On March 27, 2013, CaixaBank reached a labor agreement with trade union representatives, which involves reducing staff by 2,600 employees exclusively through voluntary redundancies, paid leave and geographical mobility initiatives with economic compensation. Under the terms of the agreement, which has been fully covered, employees accepting these measures may, inter alia, benefit from a reinsertion plan overseen by an external outplacement company, and receive training, advice on finding new employment and becoming self-employed professionals, and geographic mobility support.

This labor agreement is part of the restructuring carried out to improve the efficiency of the Company’s resources by rationalizing the mergers with Banca Cívica and Banco de Valencia. The associated extraordinary restructuring cost amounted to €785 million and was recognized in 2013 under “Personnel expenses.”

At December 31, 2013 and 2012, the present value of these obligations is as follows:

| (Thousands of euros)   | 31/12/2013       | 31/12/2012     |
|--|------------------|----------------|
| <b>Present value of obligations</b>  | <b>1,166,148</b> | <b>934,605</b> |
| With pre-retired personnel   | 555,423          | 721,453        |
| Termination benefits   | 394,033          |                |
| Supplementary guarantees for partial retirement program and special agreements | 124,645          | 48,230         |
| Length of service bonuses and other  | 54,130           | 57,210         |
| Other commitments from Banca Cívica and Banco de Valencia                      | 37,891           | 107,684        |
| Other obligations of Group companies   | 26               | 28             |
| <b>Provisions for pensions and similar obligations</b>                         | <b>1,166,148</b> | <b>934,605</b> |

A reconciliation of the opening and closing balances of the present value of the long-term defined benefit obligations are as follows:

## 2013

| (Thousands of euros)   | NET (ASSET)/LIABILITY<br>FOR DEFINED BENEFIT OBLIGATIONS |                |
|--|--|----------------|
|  | 2013   | 2012           |
| <b>Balance at January 1</b>  | <b>934,605</b>   | <b>489,602</b> |
| <b>Included in profit and loss</b>   |  |                |
| Service cost for the current year  | 2,398  | 11,567         |
| Past service cost  | 785,000  | 88,003         |
| Settlements  |  |                |
| Interest cost (income)   | 38,998   | 21,534         |
| Revaluations (gains)/losses  | 6,819  | 3,651          |
| <b>Components of cost of defined benefit recognized in profit and loss</b> | <b>833,215</b>   | <b>124,755</b> |
| <b>Other</b>   |  |                |
| Plan contributions   |  |                |
| Plan payments  | (719,273)  | (360,413)      |
| Addition for integration (Banco de Valencia and Banca Cívica)              | 13,186   | 705,297        |
| Transactions   | 104,415  | (24,636)       |
| <b>Total others</b>  | <b>(601,672)</b>   | <b>320,248</b> |
| <b>Balance at December 31</b>  | <b>1,166,148</b>   | <b>934,605</b> |

## 25.2. Provisions for taxes and other legal contingencies

The increase in this item at December 31, 2013 from December 31, 2012 was due mainly to the inclusion of €285,047 thousand of provisions for taxes and other legal contingencies of Banco de Valencia at the date of the business combination plus adjustments made to measure them at their fair value (see Note 27). It includes an estimate of the future outflow of economic resources required to settle all the litigation and other legal contingencies from Banco de Valencia, none of which individually entails a significant amount.

## 25.3. Contingent liabilities and commitments

A provision for contingent liabilities and commitments amounting to €358,793 thousand was recognized in the first half of 2013 corresponding to the expected loss from Banco de Valencia's contingent liabilities and commitments at the date of the business combination.

In 2012, the main change in this heading (for €75 million) corresponded to the drawdown of the general allowance for contingent exposures, used to provide coverage for financing property development, home purchasing and foreclosed assets.

## 25.4. Other provisions

The main provisions recognized under “Provisions – Other provisions” are as follows:

### Losses from agreements not formalized and other risks

- The integration of Banco de Valencia resulted in the inclusion of provisions for a total of €320,831 thousand under “Losses from agreements not formalized and other risks,” which at the date of the business combination included:
  - €142,941 thousand for restructuring costs at Banco de Valencia resulting from the streamlining of the bank’s structure and the rationalization of its branch network and workforce, as part of the action plan and as it received public aid. This amount includes the amounts pending payment in relation to the redundancy program of October 10, 2012, and the subsequent agreement between the bank and workers’ representatives reached on November 12, which limited the downsizing measure to a total of 360 employees through early retirement and paid leave, aimed at specific groups of workers and which were to be carried out before December 31, 2012, extendible to April 30, 2013 for organizational reasons.
  - €85,000 thousand for the commitment assumed by the Company with the former holders of the 3rd issue of subordinated bonds of Banco de Valencia to repay the loss in the nominal amount after the exchange of the 1st issue of mandatory convertible and/or exchangeable subordinated bonds into shares of Banco de Valencia (see Note 26). An amount of €44 million was drawn down in 2013.
  - €82,310 thousand for the estimate of miscellaneous losses at Banco de Valencia investees.
- Provisions of €731 million were recognized due to the integration of Banca Cívica in 2012 and the purchase price allocation process. A significant amount of these provisions was used in 2012. These included €227 million for cancelling insurance contracts that Banca Cívica held with several insurance companies, as a breach of the exclusivity clause had been incurred. A total of €63 million and €167 million was used for this concept in 2013 and 2012, respectively, as part of the operation to gain control over the insurance companies (see Notes 8 and 18). Given the nature of these obligations, the expected timing of outflows of resources embodying economic benefits is uncertain.
- At December 31, 2011, these included provisions to cover losses deriving from agreements to cancel loans or settle guarantees not established at the close of the year and other ordinary risks of CaixaBank’s business (€65 million, of which €41 million were used in 2012). It is estimated that the outflow of resources embodying economic benefits required to settle these obligations will mainly arise in the next five years.

### Ongoing legal proceedings

The provision covering obligations that may arise from various ongoing legal proceedings amount to €109 million, of which €85 million correspond to legal proceedings deriving from Banca Cívica and the remainder to other legal proceedings, whose individual amounts are not material. Given the nature of these obligations, the expected timing of outflows of resources embodying economic benefits, should they arise, is unknown.

## 26. Equity

The movement in equity in 2013 is shown in the consolidated statement of total changes in equity. The following sections provide key data on certain equity items during the year.

The impact in equity of the business combination with Banca de Valencia in 2013 is shown below:

| (Thousands of euros)  | CONVERSION               |
|---|--------------------------|
| Number of Banco de Valencia shares                          | 459,904,528,772          |
| <i>Number of Banco de Valencia treasury shares</i>          | <i>(12,425,708)</i>      |
| <i>Number of Banco de Valencia shares held by CaixaBank</i> | <i>(455,222,492,050)</i> |
| Number of Banco de Valencia shares outstanding              | 4,669,611,014            |
| <b>Increase for exchange:</b>                               |                          |
| Number of CaixaBank shares to be delivered                  | 9,748,666                |
| <i>Share capital increase</i>                               |                          |
| <i>Delivery of treasury shares</i>                          | 9,748,666                |
| CaixaBank share price at 19/07/2013 (euros)                 | 2.616                    |
| Average cost of treasury shares at 19/07/2013 (euros)       | 2.593                    |
| Cost of Banco de Valencia shares held by CaixaBank          | 1.00                     |
| <i>Impact of delivery of treasury shares on reserves</i>    | 224                      |
| <b>Impact of business combinations on capital</b>           | <b>0</b>                 |
| <b>Impact of business combinations on reserves</b>          | <b>224</b>               |
| <b>Impact of business combinations on treasury shares</b>   | <b>25,278</b>            |

The impact in equity of the business combination with Banca Cívica in 2012 is shown below:

| (Thousands of euros)  | CONVERSION         |
|---|--------------------|
| Number of Banca Cívica shares   | 497,142,800        |
| <i>Number of Banca Cívica treasury shares</i>                                     | <i>(8,735,957)</i> |
| <i>Number of Banca Cívica shares held by CaixaBank</i>                            | <i>(1,850,043)</i> |
| Number of Banca Cívica shares outstanding   | 486,556,800        |
| <b>Increase for exchange:</b>   |                    |
| Number of CaixaBank shares to be delivered  | 304,098,000        |
| <i>Share capital increase</i>   | 233,000,000        |
| <i>Delivery of treasury shares</i>  | 71,098,000         |
| CaixaBank share price at 26.07.2012 (euros)                                       | 2.549              |
| Average cost of treasury shares at 26.07.2012 (euros)                             | 3.552              |
| Cost of Banca Cívica shares held by CaixaBank                                     | 4,995              |
| <i>Impact of capital increase on reserves</i>                                     | 360,917            |
| <i>Impact of delivery of treasury shares on reserves</i>                          | <i>(71,283)</i>    |
| <i>Impact of cancelation of Banca Cívica shares held by CaixaBank on reserves</i> | <i>(2,048)</i>     |
| <b>Impact of business combinations on capital</b>                                 | <b>233,000</b>     |
| <b>Impact of business combinations on reserves</b>                                | <b>287,586</b>     |
| <b>Impact of business combinations on treasury shares</b>                         | <b>252,512</b>     |

## 26.1 Shareholders' equity

### Share capital

At December 31, 2013, share capital consisted of 5,027,610,282 shares, including the 71,325,892 shares issued via public deeds on January 3, 2014, to carry out the conversion of convertible bonds of December 30, 2013. These shares were admitted to trading on January 14, 2014.

All the shares are in book-entry form, with a par value of €1 each.

At December 31, 2013, the ownership interest of "la Caixa" in CaixaBank was 64.37%. At December 31, 2012, "la Caixa"'s ownership interest was 72.76%.

Changes in share capital in 2013 were the result of the following:

### Share capital increases – 2013

| (Thousands of euros)<br>DATE | PURPOSE   | NO. OF SHARES        | DATE OF FIRST LISTING | NOMINAL AMOUNT   |
|------------------------------|---|----------------------|-----------------------|------------------|
| <b>Saldo a 31/12/2012</b>    |   | <b>4,489,748,634</b> |                       | <b>4,489,749</b> |
| 30/03/2013                   | Early redemption of series B Banca Cívica issue (Note 23.4) | 71,072,823           | 16/04/2013            | 71,073           |
| 30/03/2013                   | Window for voluntary conversion of series I/2011 bonds      | 332,798              | 16/04/2013            | 333              |
| 07/03/2013                   | Optional Scrip Dividend                                     | 83,043,182           | 10/04/2013            | 83,043           |
| 30/06/2013                   | Early redemption of series C Banca Cívica issue (Note 23.4) | 92,161,318           | 09/07/2013            | 92,161           |
| 25/08/2013                   | Optional Scrip Dividend                                     | 84,733,083           | 23/08/2013            | 84,733           |
| 26/09/2013                   | Optional Scrip Dividend                                     | 69,147,014           | 25/10/2013            | 69,147           |
| 21/11/2013                   | Optional Scrip Dividend                                     | 66,045,538           | 20/12/2013            | 66,046           |
| 30/12/2013                   | Window for voluntary conversion of series I/2011 bonds      | 943,035              | 15/01/2014            | 943              |
| 30/12/2013                   | Window for voluntary conversion of series I/2012 bonds      | 70,382,857           | 15/01/2014            | 70,383           |
| <b>Total</b>                 |   | <b>5,027,610,282</b> |                       | <b>5,027,610</b> |

- In March 2013, the mandatory conversion and exchange of series B/2012 mandatory convertible and/or exchangeable subordinated bonds issued in May 2012 by Banca Cívica took place (see Note 23.4). 71,072,823 new shares were issued for this conversion. These shares were admitted to trading on April 16, 2013.
- Voluntary conversion of the series I/2011 mandatory convertible subordinated bonds, issued in May 2011, took place in March 2013. 332,798 new shares were issued for this conversion. Admission to trading of these shares began on April 16, 2013.
- Part of the program of capital increases corresponding to the Optional Scrip Dividend shareholder remuneration program (see Note 7):
  - In April 2013, 83,043,182 shares with a par value of €1 each corresponding to the shareholder remuneration announced on March 7, 2013. These shares were officially admitted for trading on April 9, 2013.
  - In August 2013, 84,733,083 shares with a par value of €1 each corresponding to the shareholder remuneration announced on July 25, 2013. These shares were officially admitted for trading on August 22, 2013.



- In October 2013, 69,147,014 shares with a par value of €1 each corresponding to the shareholder remuneration announced on September 26, 2013. These shares were officially admitted for trading on October 24, 2013.
- In December 2013, 66,045,538 shares with a par value of €1 each corresponding to the shareholder remuneration announced on November 21, 2013. These shares were officially admitted for trading on December 19, 2013.
- In June 2013, the mandatory conversion and exchange of series C/2012 mandatory convertible and/or exchangeable subordinated bonds issued in May 2012 by Banca Cívica took place (see Note 23.4). 92,161,318 new shares were issued for this conversion. These shares were admitted to trading on July 9, 2013.
- Voluntary conversion of the series I/2011 and series I/2012 mandatory convertible subordinated bonds took place in December 2013. 943,035 and 70,382,857 new shares, respectively, were issued for this conversion. These shares were admitted to trading on January 14, 2014.

Changes in share capital in 2012 were the result of the following:

### Share capital increases – 2012

| (Thousands of euros)<br>DATE | PURPOSE  | NO. OF SHARES        | DATE OF FIRST LISTING | NOMINAL AMOUNT   |
|------------------------------|--|----------------------|-----------------------|------------------|
| <b>Balance at 31/12/2011</b> |  | <b>3,840,103,475</b> |                       |                  |
| 24/05/2012                   | Optional Scrip Dividend                            | 14,728,120           | 04/07/2012            | 14,728           |
| 03/08/2012                   | Capital increase for Banca Cívica merger           | 233,000,000          | 03/08/2012            | 233,000          |
| 06/09/2012                   | Optional Scrip Dividend                            | 79,881,438           | 10/10/2012            | 79,881           |
| 29/11/2012                   | Optional Scrip Dividend                            | 86,145,607           | 05/01/2013            | 86,146           |
| 10/12/2012                   | Partial Mandatory Conversion Series I/2011         | 148,945,050          | 12/12/2012            | 148,945          |
| 30/12/2012                   | Early redemption of series A<br>Banca Cívica issue | 86,944,944           | 09/01/2013            | 86,945           |
| <b>Total</b>                 |  | <b>4,489,748,634</b> |                       | <b>4,489,749</b> |

- Part of the program of capital increases corresponding to the Optional Scrip Dividend shareholder remuneration program (see Note 7):
  - In June 2012, 14,728,120 shares with a par value of €1 each corresponding to the shareholder remuneration announced on May 24, 2012. These shares were officially admitted for trading on July 3, 2012.
  - In September 2012, 79,881,438 shares with a par value of €1 each corresponding to the shareholder remuneration announced on September 6, 2012. These shares were officially admitted for trading on October 9, 2012.
  - In December 2012, 86,145,607 shares with a par value of €1 each corresponding to the shareholder remuneration announced on November 29, 2012. These shares were officially admitted for trading on January 4, 2013.
- In August 2012, CaixaBank carried out a capital increase to deliver shares to Banca Cívica shareholders, as part of the business combination created. On the basis of the exchange ratio, shareholders were to receive 304,098,000 CaixaBank shares. To do this, CaixaBank issued 233,000,000 shares and delivered 71,098,000 shares from treasury stock (see Notes 1 and 8).
- December 2012 witnessed the partial mandatory conversion of 50% of the issue of series I/2011 mandatory convertible subordinated bonds, issued in May 2011. 148,945,050 shares were issued for this conversion.
- In December 2012, the mandatory conversion and exchange of series A/2012 mandatory convertible and/or exchangeable subordinated bonds issued in May 2012 by Banca Cívica took place (see Note 23.4). 86,944,944 new shares were issued for this conversion, which, at December 31, 2012, had yet to be entered in the Companies Register.

CaixaBank's shares are traded on the four official stock exchanges in Spain and on the electronic trading system, forming part of the Ibex-35. At December 31, 2013 the share price was €3.788 (€2.637 at December 31, 2012).

## Share premium

The balance of the share premium was the result of the capital increase carried out on July 31, 2000, for €7,288 million.

The Spanish Corporate Enterprise Act expressly permits use of the share premium account to increase capital and does not establish any restriction as to its use. Therefore, in subsequent years, approval was given at the Annual General Meetings to pay dividends with a charge to the share premium following the total or partial disposal of the investments contributed during the incorporation of the Company.

Changes in the share premium in 2013 were as follows:

### Share premium – 2013

| (Thousands of euros)         |  |                   |
|------------------------------|--|-------------------|
| <b>Balance at 31/12/2012</b> |  | <b>10,125,140</b> |
| 30/03/2013                   | Capital increase resulting from the mandatory conversion and exchange of series B/2012 mandatory convertible and/or exchangeable subordinated bonds. | 126,367           |
| 30/03/2013                   | Capital increase resulting from the voluntary conversion of series I/2011 mandatory convertible subordinated bonds.                                  | 1,342             |
| 30/06/2013                   | Capital increase resulting from the mandatory conversion and exchange of series C/2012 mandatory convertible and/or exchangeable subordinated bonds. | 139,901           |
| 30/12/2013                   | Capital increase resulting from the voluntary conversion of series I/2011 mandatory convertible subordinated bonds.                                  | 3,744             |
| 30/12/2013                   | Capital increase resulting from the voluntary conversion of series I/2012 mandatory convertible subordinated bonds.                                  | 186,514           |
| <b>Balance at 31/12/2013</b> |  | <b>10,583,008</b> |

At December 2013, the share premium increased by €1,342 thousand as a result of the capital increase relating to the voluntary conversion of series I/2011 mandatory convertible subordinated bonds, for which 332,798 shares were issued. Subsequently, the share premium increased by €126,367 thousand as a result of the mandatory conversion and exchange of series B/2012 mandatory convertible and/or exchangeable subordinated bonds. In June 2013, the share premium increased by €139,901 thousand as a result of the mandatory conversion and exchange of series C/2012 mandatory convertible and/or exchangeable subordinated bonds.

In December 2013, the share premium increased by €3,744 thousand and €186,514 thousand as a result of the capital increases relating to the voluntary conversion of series I/2011 and I/2012 mandatory convertible subordinated bonds, respectively, for which 943,035 and 70,382,857 shares were issued, respectively.

Changes in the share premium in 2012 were as follows:

### Share premium – 2012

| (Thousands of euros)         |  |                   |
|------------------------------|--|-------------------|
| <b>Balance at 31/12/2011</b> |  | <b>9,381,085</b>  |
| 10/12/2012                   | <i>Capital increase resulting from the partial mandatory conversion of series I/2011 mandatory convertible subordinated bonds</i>                          | 600,248           |
| 30/12/2012                   | <i>Capital increase resulting from the mandatory conversion and exchange of series A/2012 mandatory convertible and/or exchangeable subordinated bonds</i> | 143,807           |
| <b>Balance at 31/12/2012</b> |  | <b>10,125,140</b> |

In December 2012, the share premium increased by €600,248 thousand as a result of the capital increase relating to the partial mandatory conversion of series I/2011 mandatory convertible subordinated bonds, for which 148,945,050 shares were issued. Subsequently, the share premium increased by €143,807 thousand as a result of the mandatory conversion and exchange of series A/2012 mandatory convertible and/or exchangeable subordinated bonds.

### Reserves

The breakdown of “Reserves” at December 31, 2013 and 2012 is as follows:

| (Thousands of euros)  | <b>31/12/2013</b> | <b>31/12/2012</b> |
|---|-------------------|-------------------|
| <b>Reserves attributable to the parent company of the CaixaBank Group</b>   | <b>4,484,603</b>  | <b>3,849,735</b>  |
| <i>Legal reserve</i>  | 783,671           | 756,411           |
| <i>Restricted reserves related to the Optional Scrip Dividend program</i>   | 100,747           | 129,722           |
| <i>Restricted reserves for financing the acquisition of treasury shares</i> | 38,787            | 63,679            |
| <i>Other restricted reserves</i>  | 149,921           | 65,737            |
| <i>Unrestricted reserves</i>  | 2,631,997         | 2,887,538         |
| <i>Other consolidation reserves assigned to the Parent</i>                  | 779,480           | (53,352)          |
| <b>Reserves of fully-consolidated subsidiaries</b>                          | <b>(153,217)</b>  | <b>819,603</b>    |
| <b>Reserves of subsidiaries accounted for using the equity method (*)</b>   | <b>1,317,931</b>  | <b>1,299,675</b>  |
| <b>Total</b>  | <b>5,649,317</b>  | <b>5,969,013</b>  |

(\*) Reserves relating to equity-accounted subsidiaries correspond mainly to Repsol, SA, The Bank of East Asia, LTD. and Banco BPI, SA.

### Legal reserve

According to the consolidated text of the Corporate Enterprises Act, companies must earmark an amount equal to 10% of profit for the year for the legal reserve until such reserve represents at least 20% of capital. The legal reserve may not be used to offset losses unless it exceeds 20% of the capital and no other sufficient reserves are available for such purpose.

The legal reserve may be used to increase capital provided that the remaining reserve balance does not fall below 10% of the balance of share capital after the increase.

In 2013, this reserve increased by €27,260 thousand following the appropriation of 2012 profit (see Note 6).

## Restricted reserves

Restricted reserves at December 31, 2013 and 2012 included €100,747 thousand and €129,722 thousand, respectively, earmarked for voluntary reserves to cover the scrip issues carried out for the CaixaBank Optional Scrip Dividend allowing shareholders to choose whether to be compensated in shares or cash. Restricted reserves at December 31, 2013 also included €38,787 thousand related to finance provided to customers to acquire CaixaBank shares and convertible bonds, €149,921 thousand is for transactions with a tax effect, of which €147,275 thousand relate to goodwill generated in the acquisitions of Morgan Stanley, Bankprime and Banca Cívica, and €2,574 thousand from reserves for investment in the autonomous community of the Canary Islands. Under prevailing tax regulations, in 2013, €1,300 thousand of the restricted reserve were drawn down for investments in the Canary Islands five years after it was established.

## Other equity instruments

This includes the amount of compound financial instruments having the nature of equity and other items not included in other equity items.

## Mandatory Convertible Subordinated Bonds

| (Thousands of euros)<br>DATE | INITIAL NOMINAL<br>AMOUNT OF THE ISSUE | NOMINAL<br>INTEREST RATE | EXCHANGE<br>PRICE | REDEMPTION<br>DATE | OUTSTANDING AMOUNT AT |                  |
|------------------------------|--|--------------------------|-------------------|--------------------|-----------------------|------------------|
|                              |  |                          |                   |                    | 31/12/2013            | 31/12/2012       |
| 10/06/2011                   | 1,500,000 €                            | 7.00%                    | 4.970             | 30/06/2015         | 743,634               | 750,000          |
| 09/02/2012                   | 1,445,942 €                            | 7.00% (*)                | 3.650             | 30/12/2015         | 1,179,588             | 1,438,279        |
| 15/02/2013                   | 15,000 €                               | 2.50%                    | 4.720             | 15/12/2014         | 15,000                |                  |
| <b>Total</b>                 | <b>2,960,942</b>                       |                          |                   |                    | <b>1,938,222</b>      | <b>2,188,279</b> |

(\*) The annual interest rate of the issue rose from 6.50% to 7% on July 1, 2012, an increase of 0.5bp.

“Other equity instruments” at December 31, 2013 includes:

- The issue of €1,500 million worth of mandatory convertible subordinated bonds into CaixaBank shares of June 2011 within the scope of the reorganization of the “la Caixa” Group. The issue has a term of 30 months. 50% of the issue must be converted after 18 months (December 10, 2012) and the remaining 50% at 30 months (December 10, 2013). The securities bear a 7% annual coupon, payment of which is fully discretionary. If no coupon is paid, the bondholder has the right to exchange the bond for CaixaBank shares early. The conversion price was set at €5.253, calculated as the higher of €5.10 and 105% of the weighted average share price during the subscription period of the issue. The first coupon payment was September 30, 2011, with the remaining coupons to be paid on the 30th of the last month of each calendar quarter.

On November 29, 2012, in light of the bonus share issues agreed in the second half of 2012 in relation to the Optional Scrip Dividend program and as stated in the prospectuses for the issue, a supplementary anti-dilution mechanism was applied. As a result, a new exchange price was set at €5.03 per share. On December 10, 2012, 50% of the issue matured, by reducing by half the nominal value of the bonds. To carry out the exchange, CaixaBank issued 148,945,050 new shares with a par value of €1 and paid a total of €806 thousand in cash relating to the fractions resulting from the calculation of the shares corresponding to each holder of the converted bonds.

On January 31, 2013, the CaixaBank Board of Directors resolved to modify certain terms and conditions of this issue of mandatory convertible and/or exchangeable subordinated bonds, as follows:

- The replacement, in accordance with regulatory amendments, of full mandatory conversion in “emergency situations” with full mandatory conversion in the event of contingency or inviability, and reduction in the term for the conversion of the bonds in these scenarios. If any of these situations occurs, CaixaBank will report it to the Bank of Spain and the CNMV, and publish a significant event notice as rapidly as possible within the following five calendar days and will exercise the utmost diligence to ensure the bonds are converted through the issue of shares by the end of the month following the date on which the mandatory conversion occurs, at the very latest.

- Modification of cases of voluntary conversion, introducing cases of voluntary conversion, at the discretion of the bondholders, on December 30, 2013, June 30, 2014, and December 30, 2014. Further, it is no longer necessary to open a voluntary conversion period when CaixaBank, at its sole discretion, decides not to effect the (full or partial) bond remuneration.
- Introduction of a mandatory conversion at the discretion of CaixaBank, by which CaixaBank, at its sole discretion may decide to effect the full mandatory conversion of the bonds by all bondholders, on December 30, 2013 and June 30 and December 30, 2014. The mandatory conversion must be made public at least 17 days beforehand.
- Elimination of the limits on remuneration of ordinary shares, whereby CaixaBank is empowered to pay dividends on its ordinary shares or distribute any other monetary or non-cash compensation on its ordinary shares, even though the conditions for the payment of the bond remuneration have not simultaneously materialized.
- Extension of the final maturity of the bonds to June 30, 2015.
- Other technical modifications to adapt to the provisions of Circular 7/2012.

These modifications were approved at the Bondholders General Assembly held March 8, 2013. In addition, on March 7, 2013, the CaixaBank Board of Directors agreed to hold a voluntary conversion period for the bonds between March 18 and 28, which was also approved by that Bondholders General Assembly. During this voluntary partial conversion period, 639 conversion requests were received, corresponding to 33,512 bonds. In April 2013, on the basis of the conversion price (€5.03), a total of 332,798 ordinary shares were delivered.

On November 21, 2013, pursuant to Article 82 of the Spanish Securities Market Law and in light of the scrip issue carried out and disclosed on the same day through the CaixaBank Optional Scrip Dividend program for the fourth quarter of 2013, an agreement was reached to adjust the conversion price to €4.97, applying the supplementary anti-dilution mechanism envisaged in the respective bond issue prospectuses.

During this voluntary partial conversion period, which ended on December 30, 2013, a total of 1,728 conversion requests were received, corresponding to 93,816 bonds. In January 2014, on the basis of the conversion price (€4.97), a total of 943,035 new ordinary shares were delivered.

- Issue of €1,445,942 thousand of mandatory convertible and/or exchangeable subordinated bonds into shares of CaixaBank in February 2012 under the scope of the offer to repurchase 100% of the nominal value of series A and B preference shares issued by Caixa Preference Limited (currently CaixaPreference, SAU) and the series I/2009 shares issued by “la Caixa,” currently subrogated to CaixaBank.

At CaixaBank’s Extraordinary General Meeting held on June 26, 2012, approval was given to amend the terms and conditions of the aforementioned issue of mandatory convertible and/or exchangeable subordinated bonds, consisting of:

- Replacement of a Partial Mandatory Conversion and/or Exchange Event (originally scheduled for June 30, 2012) for a Partial Voluntary Conversion and/or Exchange Event on June 30, 2012,
- Introduction of an additional Partial Voluntary Conversion and/or Exchange Event on December 30, 2012,
- Extension of the last Date of the Conversion and/or Exchange Event to December 30, 2015,
- Introduction of a Voluntary Total Conversion and/or Exchange Event exercisable on a six-monthly basis from January 1, 2013 to June 30, 2015, and
- 0.5% increase in the nominal annual interest rate on the bonds from July 1, 2012 (from 6.5% to 7%).

On June 28, 2012, these changes were approved by the Bondholders’ General Assembly. During the voluntary partial conversion and/or exchange period which ended on June 30, 2012, 1,078 conversion and/or exchange requests were received, corresponding to 59,339 bonds. On July 3, 2012, on the basis of the conversion and/or exchange price (€3.862), a total of 1,536,034 CaixaBank shares were satisfied through the delivery of treasury shares.

On November 29, as indicated above, CaixaBank modified the conversion and/or exchange price of this issue, applying the supplementary anti-dilution mechanism envisaged in the issue prospectus, to €3.70 per share.

During the voluntary partial conversion and/or exchange period which ended on December 30, 2012, 481 conversion and/or exchange requests were received, corresponding to 17,294 bonds. On January 2, 2013, on the basis of the conversion and/or exchange price (€3.70), a total of 467,223 CaixaBank shares were satisfied through the delivery of treasury shares.

Subsequently, during the voluntary partial conversion and/or exchange period which ended on June 30, 2013, a total of 304 conversion and/or exchange requests were received, corresponding to 17,907 bonds. On July 2, 2013, on the basis of the conversion and/or exchange price (€3.70), a total of 483,841 CaixaBank shares were satisfied through the delivery of treasury shares.

On November 21, 2013, pursuant to Article 82 of the Spanish Securities Market Law and in light of the scrip issue carried out and disclosed on the same day through the CaixaBank Optional Scrip Dividend program for the fourth quarter of 2013, an agreement was reached to adjust the conversion and/or exchange price to €3.65, applying the supplementary anti-dilution mechanism envisaged in the respective bond issue prospectuses.

During the voluntary partial conversion and/or exchange period which ended on December 30, 2013, 1,326 conversion and/or exchange requests were received, corresponding to 2,568,999 bonds. In January 2014, on the basis of the conversion and/or exchange price (€3.65), a total of 70,382,857 new ordinary shares were delivered.

- At December 31, 2012, Banco de Valencia had the following issues classified under "Financial liabilities at amortized cost – Subordinated liabilities":
  - 3rd subordinated bond issue for a nominal amount of €99,999 thousand
  - 4th subordinated bond issue for a nominal amount of €59,100 thousand
  - 5th subordinated bond issue for a nominal amount of €191,500 thousand
  - Preference shares issued by BVA Preferentes, SA Unipersonal, for an outstanding nominal amount of €65,300 thousand.

On February 12, 2013, and subsequent to the execution of the Banco de Valencia restructuring plan approved by the Bank of Spain and the EC and following completion of the first recapitalization measures, the following actions were carried out:

- Issue of mandatory convertible and/or exchangeable subordinated bonds for the amount of €15,000 thousand, to be subscribed by holders of the 3rd issue of subordinated bonds, prior to their buy-back by Banco de Valencia for 15% of their nominal amount.
- Mandatory buy-back of the 4th and 5th subordinated bond issues for the amount of €37,590 thousand, equivalent to 15% of their nominal value, for the subsequent capital increase for the same amount to be subscribed by holders of these bonds.
- Mandatory buy-back of preference shares for a global price of €6,530 thousand, equivalent to 10% of their nominal value, paid in cash for immediate use in the subscription and payment for a capital increase for the same amount.

All securities repurchased were redeemed early. The new issue of mandatory convertible and/or exchangeable subordinated bonds was classified under "Equity - Other equity instruments."

On April 4, 2013, CaixaBank's Board of Directors made a purchase offer to holders of the new subordinated bonds to be subscribed by holders of the 3rd issue of subordinated bonds, containing the following conditions:

- The effective date of the Purchase Offer was May 13, 2013.
- The offer was targeted at holders of bonds on April 4, 2013.
- The price of the offer was 100% of the nominal amount of the bonds (€450 per bond). Additionally, CaixaBank will make the following contributions, calculated on the unit nominal amount (€3,000) of the bonds comprising the 3rd subordinated issue:
  - May 13, 2013: 35% of the nominal amount
  - November 13, 2013: 10% of the nominal amount
  - May 13, 2014: 10% of the nominal amount

- November 13, 2014: 10% of the nominal amount
- December 15, 2014: 20% of the nominal amount, contingent on maintaining during the period prior to this date an average balance of funds at CaixaBank.

These contributions must be paid into a time deposit at CaixaBank, with a (non-extendible) duration of 19 months and 2 days from May 3, 2013, and are unavailable until the maturity date. The purchase offer was accepted by 97.7% of the bonds it targeted.

At December 31, 2013, the outstanding amount of this mandatory convertible bond issue was €259 thousand. The amount repurchased, which totaled €14,741 thousand, is recognized under "Treasury shares."

The conversion value was established as the nominal value of Banco de Valencia shares at the time of the issue, i.e. €0.01 per share (equivalent to a conversion value into CaixaBank shares of €4.79). On November 21, pursuant to Article 82 of the Spanish Securities Market Law and in light of the scrip issue carried out and disclosed on the same day through the CaixaBank Optional Scrip Dividend program for the fourth quarter of 2013, an agreement was reached to adjust the conversion and/or exchange price to €4.72, applying the supplementary anti-dilution mechanism envisaged in the respective bond issue prospectuses.

During the purchase price allocation process for the business combination with Banco de Valencia (see Note 8), CaixaBank identified a contingent liability for this concept, considering that the real market value of the issue made by Banco de Valencia was its nominal value, and that this was the amount that should be repaid to retail investors. Therefore, a provision of €85 million was recognized to cover these repurchases and set up the deposits (see Note 25.4). At December 31, 2013, €44 million of this provision had been used.

The payments made on May 13 and November 13 of 35% and 10% of the nominal amount, respectively, totaled €34,194 thousand and €9,742 thousand, respectively.

The total expense recognized in 2013 and 2012 for coupons paid in relation to the aforementioned equity instruments totaled €107,203 thousand and €132,342 thousand, net, respectively, taken to unrestricted reserves.

## Treasury shares

At the Annual General Meeting held on April 19, 2012 the shareholders authorized the company's Board of Directors to buy treasury shares by virtue of the provisions in Article 146 of the Corporate Enterprise Act. The unused portion of the authorization granted at the Annual General Meeting held on May 12, 2011, was thereby revoked. The authorization is valid for five years.

Changes in treasury shares during 2013 and 2012 are as follows:

| (Thousands of euros)      | 2012       | ACQUISITIONS<br>AND OTHER | DISPOSALS<br>AND OTHER | 2013      |
|---------------------------|------------|---------------------------|------------------------|-----------|
| Number of treasury shares | 39,043,101 | 99,515,840                | (136,368,132)          | 2,190,809 |
| % of share capital (*)    | 0.776%     | 1.979%                    | (2.712%)               | 0.044%    |
| Cost/Sale                 | 120,572    | 268,769                   | (381,889)              | 7,452     |

(\*) Percentage calculated on the basis of the total number of CaixaBank shares at December 31, 2013.

| (Thousands of euros)      | 2011       | ACQUISITIONS<br>AND OTHER | DISPOSALS<br>AND OTHER | 2012       |
|---------------------------|------------|---------------------------|------------------------|------------|
| Number of treasury shares | 61,451,283 | 89,515,834                | (111,924,016)          | 39,043,101 |
| % of share capital (*)    | 1.369%     | 1.994%                    | (2.493%)               | 0.870%     |
| Cost/Sale                 | 269,272    | 239,082                   | (387,782)              | 120,572    |

(\*) Percentage calculated on the basis of the total number of CaixaBank shares at December 31, 2012.

At December 31, 2013, the CaixaBank Group held 2,190,809 treasury shares representing 0.044% of its share capital, acquired at a cost of €7,452 thousand. This holding also includes equity of €14,741 thousand of

mandatory convertible and/or exchangeable subordinated bonds acquired as a result of the offer to Banco de Valencia bondholders to purchase the issue.

In April and June 2013, a total of 39,487,933, 483,841 and 25,000,000 CaixaBank treasury shares were delivered to cover the exchange part of the series B/2012, I/2012 and C/2012 mandatory convertible and/or exchangeable subordinated bonds, respectively.

In addition, under the scope of the business combination with Banco de Valencia, CaixaBank delivered 9,748,666 treasury shares in the exchange carried out (see Note 8).

At December 31, 2012, the CaixaBank Group held 39,043,101 treasury shares representing 0.87% of its share capital, acquired at a cost of €120,572 thousand. "Treasury shares" also included equity of €73,452 thousand corresponding to future payment obligations associated with financial derivatives on own equity instruments.

During the voluntary partial exchange periods ending on June 30 and December 30, 2012 respectively, of the subordinated bonds issued in February 2012, 1,536,034 and 467,223 treasury shares were delivered in relation to this item. In August 2012, a total of 71,098,000 treasury shares were delivered as part of the exchange in the merger by absorption of Banca Cívica by CaixaBank (see Note 8).

Additionally, in December 2012, 17,611,078 CaixaBank treasury shares were delivered to cover the exchange part of the series A/2012 mandatory convertible and/or exchangeable subordinated bonds.

Net results on transactions involving treasury shares in 2013 and 2012 amounted to gains of €1,044 thousand and losses of €93,363 thousand, respectively, which were taken to "Unrestricted reserves."

## 26.2. Valuation adjustments

### Available-for-sale financial assets

This item in the balance sheet includes the amount, net of the related tax effect, of the differences between the market value and acquisition cost (net gains/losses) of assets classified as available for sale. These differences are recognized in the income statement when the assets that give rise to them are sold or when there is objective evidence of impairment.

The changes to this item in 2013 and 2012 were as follows:

### 2013

| (Thousands of euros)   | BALANCE AT<br>31/12/2012 | AMOUNTS<br>TRANSFERRED<br>TO INCOME<br>STATEMENT<br>(AFTER TAX) | AMOUNTS<br>TRANSFERRED<br>TO RESERVES | VALUATION GAINS<br>AND LOSSES<br>(BEFORE TAX) | DEFERRED<br>TAX ASSETS/<br>LIABILITIES | BALANCE AT<br>31/12/2013 |
|--|--------------------------|---|---------------------------------------|---|--|--------------------------|
| <b>Attributable to the Group</b>                                   |                          |   |                                       |   |  |                          |
| Available-for-sale financial assets                                | 163,440                  | (51,367)  |                                       | 1,232,110                                     | (349,477)                              | 994,706                  |
| Debt securities  | 171,902                  | (130,379)   |                                       | 888,034                                       | (266,410)                              | 663,147                  |
| Equity instruments   | (8,462)                  | 79,012  |                                       | 344,076                                       | (83,067)                               | 331,559                  |
| Cash flow hedges   | (29,232)                 | (3,393)   |                                       | 39,858  | (11,957)                               | (4,724)                  |
| Exchange differences   | (4,204)                  | 30,007  |                                       | (93,693)                                      | 1,469                                  | (66,421)                 |
| Entities accounted for using<br>the equity method                  | (246,507)                |   |                                       | 26,959  |  | (219,548)                |
| Actuarial gains/(losses) arising<br>from pension plans (Note 25.1) |                          |   | 15,620                                | (15,620)                                      |  | 0                        |
| <b>Total</b>   | <b>(116,503)</b>         | <b>(24,753)</b>   | <b>15,620</b>                         | <b>1,189,614</b>                              | <b>(359,965)</b>                       | <b>704,013</b>           |



## 2012

| (Thousands of euros)   | BALANCE AT<br>31/12/2012 | AMOUNTS<br>TRANSFERRED<br>TO INCOME<br>STATEMENT<br>(AFTER TAX) | AMOUNTS<br>TRANSFERRED<br>TO RESERVES | VALUATION GAINS<br>AND LOSSES<br>(BEFORE TAX) | DEFERRED<br>TAX ASSETS/<br>LIABILITIES | BALANCE AT<br>31/12/2012 |
|--|--------------------------|---|---------------------------------------|---|--|--------------------------|
| <b>Attributable to the Group</b>                                   |                          |   |                                       |   |  |                          |
| Available-for-sale financial assets                                | 452,444                  | 64,900  |                                       | (494,265)                                     | 140,361                                | 163,440                  |
| Debt securities  | (86,728)                 | 12,514  |                                       | 350,262                                       | (104,146)                              | 171,902                  |
| Equity instruments   | 539,172                  | 52,386  |                                       | (844,527)                                     | 244,507                                | (8,462)                  |
| Cash flow hedges   | 10,776                   | 1,055   |                                       | (58,680)                                      | 17,617                                 | (29,232)                 |
| Exchange differences   | (49,094)                 |   |                                       | 44,348  | 542                                    | (4,204)                  |
| Entities accounted for using<br>the equity method                  | (469,323)                |   |                                       | 222,816                                       |  | (246,507)                |
| Actuarial gains/(losses) arising<br>from pension plans (Note 25.1) |                          |   | (70,148)                              | 70,148  |  | 0                        |
| <b>Total</b>   | <b>(55,197)</b>          | <b>65,955</b>   | <b>(70,148)</b>                       | <b>(215,633)</b>                              | <b>158,520</b>                         | <b>(116,503)</b>         |

### 26.3 Non-controlling interests

“Non-controlling interests” represents the portion of equity of subsidiaries attributable to equity instruments not owned, directly or indirectly, by CaixaBank, including the share of profit for the period.

The breakdown of “Non-controlling interests” in the consolidated balance sheet at December 31, 2013 and 2012 is as follows:

| (Thousands of euros)  | 31/12/2013      | 31/12/2012    |
|---|-----------------|---------------|
| Reserves of non-controlling interests                           | (9,367)         | 34,786        |
| Profit (loss) attributable to non-controlling interests         | (7,267)         | (947)         |
| Interim dividends paid  | 0               | (34)          |
| Valuation adjustments attributable to non-controlling interests | 708             | 1,224         |
| <b>Total</b>  | <b>(15,926)</b> | <b>35,029</b> |

The following table shows the CaixaBank Group subsidiaries in which certain non-controlling interests held a stake of 10% or more at December 31, 2013 and 2012.

| SUBSIDIARY                                      | NON-CONTROLLING INTEREST                         | NON-CONTROLLING INTEREST |            |
|---|--|--------------------------|------------|
|   |  | 31/12/2013               | 31/12/2012 |
| Tenedora de Vehículos, SA                       | Finanzia Autorenting, SA                         | 35%                      | 35%        |
| Inversiones Inmobiliarias<br>Oasis Resort, SL   | Metrópolis Inmobiliarias y<br>Restauraciones, SL | 40%                      | 40%        |
| Inversiones Inmobiliarias<br>Teguise Resort, SL | Metrópolis Inmobiliarias y<br>Restauraciones, SL | 40%                      | 40%        |
| Caixa Invierte Industria, SCR<br>Reg. Simp. SA  | Invierte Economía Sostenible SCR<br>Reg. Simp SA | 39%                      | 39%        |
| Escuela de Hostelería, SA (*)                   | Taberna del Alabardero, SA                       | –                        | 27%        |
|   | Luis Lezama                                      | –                        | 10%        |
| Saldañuela Residencial, SA                      | EDUSA  | 22%                      | 22%        |
|   | Cerro Murillo, SA                                | 11%                      | 11%        |

(\*) Sold in 2013.

## 27. Tax position

As described in Note 8, in 2013, the merger of CaixaBank (absorbing company) and Banco de Valencia (absorbed company) took place. The absorbed company was extinguished by dissolution without liquidation and block transfer of its total net assets to CaixaBank, which acquired all the rights and obligations of Banco de Valencia through universal succession. The absorption of Banca Cívica took place in 2012.

### Tax consolidation

Following the entry into force of Law 26/2013 of December 27, governing savings banks and banking foundations, and given that in 2013 "la Caixa"'s stake in Caixabank was reduced to below 70%, CaixaBank assumed the position of parent of the tax group and "la Caixa" became a subsidiary, with effect from January 1, 2013.

As a result of CaixaBank's takeover and merger with Banco de Valencia, the subsidiaries of the fiscal group previously headed by Banco de Valencia in which CaixaBank has acquired a direct or indirect stake of 75% have joined the tax group for income tax headed by CaixaBank.

Furthermore, CaixaBank and some of these companies also belong to a consolidated tax group for value added tax (VAT) whose parent company has been "la Caixa" since 2008.

### Years open for review

CaixaBank, the entity resulting from the reorganization of the "la Caixa" Group in 2011, as described in the separate financial statements of CaixaBank for that year, in addition to all other group companies, has the last four years open for review for the main taxes applicable.

The main tax proceedings ongoing at the close of the year are as follows:

- In 2011, the tax authorities began an inspection of "la Caixa" for the main taxes applicable between 2007 and 2009. These inspections were completed in 2013 and assessments were issued, mainly in relation to temporary differences arising from divergences between accounting and tax standards. Assessments signed in agreement were paid, while those signed under protest are still awaiting a ruling by the Central-Economic Administrative Tribunal. For the latter, CaixaBank has recognized provisions amounting to €10,725 thousand.
- In 2008, the tax authorities began an inspection of "la Caixa" for the main taxes applicable between 2004 and 2006. This inspection was completed in 2010 and assessments were issued, mainly in relation to temporary differences arising from divergences between accounting and tax standards. Although some of the tax assessments were signed under protest, the Entity recognized provisions for €33,839 thousand to cover the maximum contingencies that could arise from them, which are currently pending resolution by the Central Economic-Administrative Tribunal.

Furthermore, as the successor of Banca Cívica and the Savings Banks that formerly contributed their gains from financial activities to Banca Cívica, information is shown below on the reviews and inspections carried out for the main taxes and obligations, which generally cover the following tax years:

- a) Caja Burgos to 2007; Cajasol to 2006; Caja Canarias to 2008 and Caja Navarra to 2009. Therefore, the assessments carried out in 2011 and 2012 as a result of the aforementioned inspections did not have a significant impact.
- b) On July 18, 2012, the tax authorities notified Cajasol of the beginning of an inspection for the main taxes applicable to it for the years 2007 to 2010, inclusive. At year-end 2013 this inspection had not been completed.
- c) Subsequently, on March 20, 2013, the tax authorities notified Caja Canarias of the beginning of an inspection for the main taxes applicable to it for the years 2009 and 2010. At year-end 2013 this inspection had not been completed.

d) In addition, on July 11, 2013, the tax authorities notified Caja de Burgos of the beginning of an inspection for the main taxes applicable to it for the years 2008 to 2010, inclusive. At year-end 2013 this inspection had not been completed.

Finally, in 2013, the tax authorities completed the inspection of Banco de Valencia for the main taxes applicable to it from 2006 to 2009. The inspections were completed this year and the assessments issued and signed in agreement. The tax payable was paid.

The various interpretations which can be made of the tax regulations applicable to transactions carried out by financial institutions may give rise to certain contingent tax liabilities that cannot be objectively quantified. The Entity's management considers that the provision under "Provisions for taxes and other legal contingencies" in the balance sheet is sufficient to cover these contingent liabilities.

### Tax credit for reinvestment of extraordinary profits

In 2012, CaixaBank and its subsidiaries obtained profit on which a tax credit for reinvestment of extraordinary profit could be applied.

Appendix 4 sets out the main aggregates pursuant to Article 42 of Royal Legislative Decree 4/2004 of March 5 approving the consolidated text of the Corporation Tax Law (applicable as of January 1, 2002).

The tax credit for reinvestment of the extraordinary profits obtained in 2013 will be disclosed in the annual financial statements for 2014, after filing the 2013 income tax return.

### Accounting revaluations

In accordance with Transitional Provision One of Bank of Spain Circular 4/2004, whereby the cost of unrestricted tangible assets may be their fair value at January 1, 2004, "la Caixa" and the other credit entities absorbed by CaixaBank elected this option and restated the value of their property and equipment for own use on the basis of the appraisals performed by appraisers approved by the Bank of Spain.

### Reconciliation of accounting profit to taxable profit

The reconciliation of the income tax expense recognized in the consolidated income statement for 2013 and 2012 to the corresponding pre-tax profit for these years is as follows:

| (Thousands of euros)   | <b>2013</b>        | <b>2012</b>      |
|--|--------------------|------------------|
| <b>Profit/(loss) before tax (A)</b>                                    | <b>(712,851)</b>   | <b>(62,410)</b>  |
| Adjustments to profit (loss)   |                    |                  |
| Return on equity instruments   | (106,882)          | (227,793)        |
| Result of companies accounted for using the equity method              | (338,838)          | (581,140)        |
| Negative goodwill in business combinations <b>(Note 8)</b>             | (2,289,074)        |                  |
| <b>Taxable profit (loss)</b>   | <b>(3,447,645)</b> | <b>(871,343)</b> |
| <b>Tax payable (base 30%)</b>  | <b>1,034,294</b>   | <b>261,403</b>   |
| <b>Adjustments:</b>  | <b>173,994</b>     | <b>29,760</b>    |
| Changes in taxation of sales of portfolio assets                       | 50,222             | 3,300            |
| Lower tax burden for sale of properties subject to monetary correction | 1,825              | 24,420           |
| Changes in portfolio provisions excluding tax effect                   | 33,000             |                  |
| Change in deferred tax assets and liabilities                          | 72,926             |                  |
| Recognition of deferred tax assets and liabilities                     | 21,361             |                  |
| Withholdings from foreign dividends and other                          | (5,340)            | 2,040            |
| <b>Income tax (B)</b>  | <b>1,208,287</b>   | <b>291,163</b>   |
| Income tax for the year (revenue/(expense))                            | 1,203,176          | 289,314          |
| Effective tax rate   |                    |                  |
| Income tax adjustments (2012/2011)                                     | 5,111              | 1,849            |
| <b>Profit after tax (A) + (B)</b>                                      | <b>495,436</b>     | <b>228,753</b>   |

Practically all of the CaixaBank Group's income and expense is taxed at the general rate of 30%. However, some significant income is exempt from tax because it has already been taxed at source. This includes dividends from investees and the share of profits of entities accounted for using the equity method, which are shown in the income statement net of tax. Income in both these cases significantly reduces the CaixaBank Group's taxable income. In addition, the income from the negative goodwill is not included in taxable income/ (tax loss) to respect double taxation avoidance principles.

### Deferred tax assets/liabilities

Pursuant to current tax legislation, in 2013 and 2012 there were certain temporary differences which must be taken into account when quantifying the corresponding income tax expenditure. The sources and movements in deferred tax assets/liabilities recognized in the balance sheet at December 31, 2013 and 2012 are as follows:

#### Deferred tax assets

| (Thousands of euros)                                  | 31/12/2012       | ADDITIONS DUE<br>TO INTEGRATION<br>OF BANCO DE<br>VALENCIA (1) | INCREASES/<br>(DECREASES) DUE<br>TO MOVEMENTS IN<br>THE YEAR | 31/12/2013 (2)   |
|---|------------------|--|--|------------------|
| Pension plan contributions (Note 25)                  | 88,688           | 1,169  | 22,600   | 112,457          |
| Credit loss provisions (3)                            | 2,001,116        | 604,347  | (1,361,661)  | 1,243,802        |
| Early retirement obligations (Note 25)                | 282,080          |  | (109,268)  | 172,812          |
| Provision for foreclosed property                     | 188,767          |  | 371,443  | 560,210          |
| Origination fees for loans and receivables            | 17,580           | 736  | (3,212)  | 15,104           |
| Unused tax credits                                    | 1,250,818        | 2,312  | 251,781  | 1,504,911        |
| Tax loss carryforwards                                | 1,644,158        | 782,606  | 1,877,944  | 4,304,708        |
| Tax assets for adjustments to equity                  | 15,606           | 5,351  | (4,939)  | 16,018           |
| Other tax assets arising on business combinations (4) | 759,816          | 234,265  | (396,166)  | 597,915          |
| Other (5)   | 856,761          | 149,476  | (116,212)  | 890,025          |
| <b>Total</b>  | <b>7,105,390</b> | <b>1,780,262</b>   | <b>532,310</b>   | <b>9,417,962</b> |

(1) 2013 includes deferred tax assets deriving from the merger with Banco de Valencia and those arising from fair valuation adjustments to assets and liabilities arising because of the business combination.

(2) Tax assets relate to (i) credit loss provisions, (ii) provisions for early retirement obligations, (iii) provision for foreclosed property and (iv) tax loss carryforwards, which will be modified by application of the provisions introduced in the consolidated text of the Corporation Taxation Law by Royal Decree-Law 14/2013, of November 29. Nevertheless, the total balance of tax assets will be unchanged.

(3) Includes general and specific allowances, and the assets in this connection from Banco de Valencia.

(4) Includes deferred tax assets from negative fair value adjustments to assets and liabilities of Banco Cívica and Banco de Valencia, except those from adjustments to loans and receivables.

(5) Includes, *inter alia*, deferred tax assets deriving from impairment losses on investments, eliminations from intra-group operations and those corresponding to different provisions.

As a result of the business combination with Banco de Valencia (see Note 8), deferred tax assets totaling €1,780 million were included at the date of the business combination, of which:

- €673 million relate to the measurement at fair value of the assets and liabilities of Banco de Valencia during the price purchase allocation process; and
- €1,087 million relate to the recognition of tax loss carryforwards from Banco de Valencia estimated to be recoverable by the tax group.

As a result of the business combination with Banca Cívica (see Note 8), in 2012 deferred tax assets were included for a total amount of €3,988 million, of which €1,526 million related to the measurement at fair value of the assets and liabilities of Banca Cívica Group in the purchase price allocation process.

The tax assets included in business combinations are classified, mostly, by nature.

The Company assesses the recoverable amount of its recognized tax assets every six months. To do this, it has developed a model based on the CaixaBank Group's projected results. This model, which was drawn up in collaboration with an independent expert, is based on reasonable assumptions on the reversal of deferred tax assets.

At December 31, 2013, this model indicated that the tax assets should be recovered before the legal recovery period lapses.

## Deferred tax liabilities

| (Thousands of euros)  | 31/12/2012       | ADDITIONS DUE TO INTEGRATION OF BANCO DE VALENCIA (1) | INCREASES/ (DECREASES) DUE TO MOVEMENTS IN THE YEAR | 31/12/2013       |
|---|------------------|---|---|------------------|
| Revaluation of property on first time application of IFRS                               | 255,251          | 17,256  | (10,871)  | 261,636          |
| Tax liabilities on measurement of available-for-sale financial assets                   | 77,665           | 560   | 330,344   | 408,569          |
| Tax liabilities on intangible assets acquired in business combinations (Note 8)         | 72,047           |   | (21,920)  | 50,127           |
| Tax liabilities relating to an extraordinary allowance to the mathematical provision    | 271,329          |   |   | 271,329          |
| Tax liabilities corresponding to gains from the sale of a stake to the "la Caixa" Group | 469,873          |   | (54,761)  | 415,112          |
| Other tax liabilities arising on business combinations in the year (2)                  | 709,500          | 231,939   | (450,134)   | 491,305          |
| Other   | 391,011          |   | 35,833  | 426,844          |
| <b>Total</b>  | <b>2,246,676</b> | <b>249,755</b>  | <b>(171,509)</b>                                    | <b>2,324,922</b> |

(1) 2013 includes deferred tax liabilities deriving from the merger with Banco de Valencia and those arising from fair valuation adjustments to assets and liabilities arising because of the merger.

(2) Includes deferred tax liabilities from positive fair value adjustments to assets and liabilities in business combinations.

As a result of the business combination with Banco de Valencia (see Note 8), deferred tax liabilities were included for a total amount of €249 million at the date of the business combination, of which €230 million relate to the measurement at fair value of the assets and liabilities of the Banco de Valencia Group in the purchase price allocation process.

As a result of the business combination with Banca Cívica (see Note 8), deferred tax liabilities were included for a total amount of €1,306 million, of which €830 million relate to the measurement at fair value of the assets and liabilities of Banca Cívica Group in the purchase price allocation process.

The tax liabilities included in business combinations are classified, mostly, by nature.

## Provisions for taxes

The detail of "Provisions – Provisions for taxes" in the balance sheet at December 31, 2013 and 2012 is as follows:

| (Thousands of euros)                          | 31/12/2013     | 31/12/2012    |
|---|----------------|---------------|
| Income tax assessments for years 2004 to 2006 | 33,839         | 36,210        |
| Income tax assessments for years 2007 to 2009 | 10,725         |               |
| Tax on deposits                               | 85,400         | 2,100         |
| Other (1)                                     | 100,461        | 60,128        |
| <b>Total</b>                                  | <b>230,425</b> | <b>98,438</b> |

(1) Includes mainly provisions for taxes from the mergers with Banca Cívica and Banco de Valencia for potential tax contingencies.

The Company recognized a provision for €83,300 thousand in 2013 related to the estimate of the tax on customer deposits at credit institutions in 2012 applicable in certain regions of Spain.

The changes in this item in 2013 and 2012 are set out in Note 25.

## 28. Contingent liabilities and commitments

The detail of “Contingent liabilities” included as memorandum items in the balance sheet at December 31, 2013 and 2012 is as follows:

### Contingent liabilities

| (Thousands of euros)                           | 31/12/2013        | 31/12/2012        |
|--|-------------------|-------------------|
| Bank guarantees and other collateral deposited | 8,629,684         | 8,727,040         |
| Documentary credits                            | 1,658,876         | 1,682,276         |
| Assets assigned to third-party obligations     | 10,034            | 28,005            |
| <b>Total</b>                                   | <b>10,298,594</b> | <b>10,437,321</b> |

The detail of “Contingent commitments” included as memorandum items in the balance sheet at December 31, 2013 and 2012 is as follows:

### Contingent commitments

| (Thousands of euros)                    | 31/12/2013         |                   | 31/12/2012         |                   |
|---|--------------------|-------------------|--------------------|-------------------|
|   | LIMIT              | DRAWABLE          | LIMIT              | DRAWABLE          |
| Drawable by third parties               | 112,131,894        | 49,118,139        | 126,134,853        | 48,660,694        |
| <i>Credit institutions</i>              | 1,763,344          | 69,620            | 2,029,727          | 67,142            |
| <i>Public sector</i>                    | 3,706,065          | 2,576,180         | 3,810,848          | 2,429,796         |
| <i>Other sectors</i>                    | 106,662,485        | 46,472,339        | 120,294,278        | 46,163,756        |
| <i>Of which: conditionally drawable</i> |                    | 3,009,398         |                    | 4,661,419         |
| Other contingent commitments            |                    | 4,695,040         |                    | 3,257,567         |
| <b>Total</b>                            | <b>112,131,894</b> | <b>53,813,179</b> | <b>126,134,853</b> | <b>51,918,261</b> |

The doubtful balances of contingent liabilities were €392,261 thousand and €161,148 thousand at December 31, 2013 and 2012, respectively. The substandard balances of contingent liabilities were €103,409 and €206,782 thousand at December 31, 2013 and 2012, respectively.

The specific and general provisions relating to contingent liabilities and commitments are recognized under “Provisions” in the balance sheet (see Note 25).

The table below details, by contractual maturities, the balances of financial guarantee contracts extended and loan commitments outstanding at December 31, 2013 and 2012, by their nominal amount:

| (Thousands of euros)     | < 1 MONTH | 1 - 3 MONTHS | 3 - 12 MONTHS | 1 - 5 YEARS | > 5 YEARS  | TOTAL      |
|--------------------------|-----------|--------------|---------------|-------------|------------|------------|
| Riesgos contingentes     | 640,024   | 859,400      | 938,064       | 1,491,332   | 6,369,774  | 10,298,594 |
| Disponibles por terceros | 1,654,211 | 1,241,782    | 5,601,398     | 15,020,945  | 24,599,804 | 48,118,139 |

The Group is only obliged to pay the sum of contingent liabilities if the counterparty guaranteed fails to comply with its obligations at the time of non-compliance. CaixaBank believes that most of these risks will reach maturity without being settled.

With respect to contingent commitments, CaixaBank has an undertaking to facilitate funds to customers through drawables on lines of credit and other commitments, whenever it receives a request and subject to compliance with certain conditions by the counterparties. It believes that not all the drawables will be used by customers, and that a large portion of them will fall due prior to drawdown, either because they will not be requested by customers or because the drawdown conditions will not be met.

## 29. Other significant disclosures

### 29.1. Third-party funds managed by the Group

The detail of off-balance sheet funds managed by the Group is as follows:

| (Thousands of euros) | 31/12/2013        | 31/12/2012        |
|----------------------|-------------------|-------------------|
| Mutual funds         | 27,951,931        | 22,827,558        |
| Pension funds        | 16,796,990        | 15,759,468        |
| Other funds (*)      | 11,220,264        | 14,279,473        |
| <b>Total</b>         | <b>55,969,185</b> | <b>52,866,499</b> |

(\*) Includes, *inter alia*, securities managed for customers across the branch network and managed customer portfolios.

### 29.2. Asset securitizations

CaixaBank converted a portion of its homogeneous loan and credits into fixed-income securities by transferring the assets to various securitization special purpose vehicles set up for this purpose, whose operators assume the risks inherent in the securitized assets. In accordance with current regulations, securitized assets for which substantially all the risk is retained may not be derecognized. However, in accordance with Transitional Provision One of Bank of Spain Circular 4/2004, it is not necessary to modify the recognition of securitized assets derecognized prior to January 1, 2004 under the provisions of the previous legislation.

For securitizations carried out after January 1, 2004, which have not been derecognized from the balance sheet and were originated at CaixaBank, a securitization special purpose vehicle must be consolidated. For securitizations originated at Banca Cívica, most of which are multi-seller securitization funds, the securitization funds are not consolidated.

Consolidating the securitization special purpose vehicles entails eliminating crossed transactions between group companies, namely: loans through the securitization special purpose vehicles, liabilities associated with assets not derecognized at CaixaBank, credit enhancements provided to securitization special purpose vehicles and bonds purchased by group companies.

The detail, by type, of securitized assets outstanding at December 31, 2013 and 2012 is as follows:

| (Thousands of euros) | 31/12/2013       | 31/12/2012        |
|----------------------|------------------|-------------------|
| Mortgage collateral  | 6,271,163        | 5,952,564         |
| Other guarantees     | 3,210,613        | 4,178,647         |
| <b>Total</b>         | <b>9,481,776</b> | <b>10,131,211</b> |

Details of the securitized assets with the initial amounts of each and the amounts outstanding at December 31, 2013 and 2012 are provided below.

### Asset securitizations

| (Thousands of euros)  |              |   |                   | BALANCE OUTSTANDING AT |                   |
|---|--------------|---|-------------------|------------------------|-------------------|
| ISSUE DATE  | ACQUIRED BY: |   | INITIAL AMOUNT    | 31/12/2013             | 31/12/2012        |
| January   | 2000         | AyT 2, FTH (*)                                      | 119,795           | 7,082                  | 8,678             |
| June  | 2000         | TDA 12, FTH (*)                                     | 192,324           | 9,801                  | 12,744            |
| December  | 2000         | TDA 13 Mixto, FTA (*)                               | 40,268            | 4,000                  | 4,949             |
| June  | 2001         | TDA 14 Mixto, FTA (*)                               | 122,005           | 11,481                 | 13,678            |
| June  | 2002         | AyT 7 Promociones Inmobiliarias 1, FTA (*)          | 269,133           | 7,482                  | 8,577             |
| May   | 2003         | TDA 16 Mixto, FTA (*)                               | 100,000           | 15,873                 | 18,350            |
| June  | 2003         | AyT Hipotecario III, FTH (*)                        | 130,000           | 23,242                 | 27,958            |
|   |              | Other securitization funds<br>in group subsidiaries | 1,328,165         | 546,723                | 578,825           |
| <b>Transactions derecognized from the balance sheet (Note 14.2)</b> |              |   | <b>2,301,690</b>  | <b>625,684</b>         | <b>673,759</b>    |
| February  | 2004         | AyT Hipotecario Mixto, FTA (****)                   | 140,000           | 27,204                 | 28,656            |
| April   | 2004         | AyT Promociones Inmobiliarias II, FTA (*)           | 475,422           | 45,560                 | 50,779            |
| April   | 2004         | Valencia Hipotecario 1, FTA (****)                  | 472,015           | 110,500                |                   |
| June  | 2004         | AyT Hipotecario Mixto II, FTA (*)                   | 160,000           | 36,909                 | 41,001            |
| July  | 2004         | AyT Préstamos Consumo III, FTA (*)                  | 175,300           | 4,561                  | 12,993            |
| November  | 2004         | TDA 22 Mixto, FTH (*)                               | 120,000           | 48,495                 | 52,225            |
| December  | 2004         | AyT FTPYME II, FTA (*)                              | 132,000           | 20,648                 | 26,441            |
| February  | 2005         | Caja San Fernando, CDO (*)                          | 260,381           |                        | 82,905            |
| June  | 2005         | AyT Promociones Inmobiliarias IV, FTA (*)           | 429,759           | 44,972                 | 53,234            |
| June  | 2005         | AyT Hipotecario Mixto IV, FTA (*)                   | 200,000           | 70,728                 | 80,410            |
| November  | 2005         | FonCaixa FTGENCAT 3, FTA                            | 649,998           | 136,219                | 164,072           |
| December  | 2005         | Valencia Hipotecario 2, FTH (****)                  | 940,243           | 345,825                |                   |
| July  | 2006         | FonCaixa FTGENCAT 4, FTA                            | 599,999           | 171,626                | 197,775           |
| July  | 2006         | AyT Hipotecario Mixto V, FTA (*)                    | 317,733           | 129,157                | 141,233           |
| November  | 2006         | Valencia Hipotecario 3, FTA (****)                  | 900,711           | 426,889                |                   |
| July  | 2007         | PYME Valencia 1, FTA (****)                         | 850,023           | 146,502                |                   |
| November  | 2007         | FonCaixa FTGENCAT 5, FTA                            | 1,000,000         | 445,061                | 513,724           |
| July  | 2008         | FonCaixa FTGENCAT 6, FTA                            | 750,015           | 323,963                | 378,107           |
| December  | 2008         | Valencia Hipotecario 5, FTA (****)                  | 500,102           | 335,248                |                   |
| March   | 2009         | PYME Valencia 2, FTA (****)                         | 500,000           |                        |                   |
| April   | 2009         | Bancaja BVA-VPO 1, FTA (****)                       | 55,000            | 36,953                 |                   |
| March   | 2009         | AyT ICO-FTVPO I, FTA (*)                            | 129,131           | 63,570                 | 72,761            |
| October   | 2009         | AyT VPO II, FTA (*) (**)                            | 61,503            |                        | 49,032            |
| March   | 2011         | FonCaixa EMPRESAS 3, FTA                            | 1,400,000         |                        | 941,789           |
| June  | 2011         | Foncaixa Leasings 1, FTA                            | 1,420,000         |                        | 968,428           |
| July  | 2011         | Foncaixa Autonomos 1, FTA                           | 1,130,000         | 759,425                | 897,957           |
| December  | 2011         | Foncaixa Consumo 1, FTA                             | 3,080,000         | 2,001,174              | 2,438,009         |
| October   | 2012         | FonCaixa PYMES 3, FTA                               | 2,400,000         | 1,481,860              | 2,265,921         |
| March   | 2013         | FonCaixa Leasings 2, FTA (***)                      | 1,216,494         | 1,040,943              |                   |
| November  | 2013         | FonCaixa PYMES 4, FTA                               | 645,000           | 602,100                |                   |
| <b>Transactions kept on the balance sheet (Notes 14.2 and 23.2)</b> |              |   | <b>21,110,829</b> | <b>8,856,092</b>       | <b>9,457,452</b>  |
| <b>Total</b>  |              |   | <b>23,412,519</b> | <b>9,481,776</b>       | <b>10,131,211</b> |

(\*) Funds from merger with Banca Cívica.

(\*\*) Funds from the merger with Caixa d'Estalvis de Girona.

(\*\*\*) Fund based on finance lease transactions which include €2,461 thousand with mortgage collateral.

(\*\*\*\*) Funds from merger with Banco de Valencia.

(\*\*\*\*\*) Funds from Credifimo.



The amounts of credit enhancements at December 31, 2013 and 2012 for securitized assets were as follows:

### Credit enhancements for securitization funds

| (Thousands of euros)                            |      |  | 31/12/2013            |                    | 31/12/2012            |                    |
|---|------|--|-----------------------|--------------------|-----------------------|--------------------|
| ISSUE DATE                                      |      | HOLDER   | LOANS AND CREDITS (*) | RESERVE FUND BONDS | LOANS AND CREDITS (*) | RESERVE FUND BONDS |
| January   | 2000 | AyT 2, FTH (*)                                   | 1,167                 |                    | 1,167                 |                    |
| June  | 2000 | TDA 12, FTH (*)                                  | 1,923                 |                    | 1,923                 |                    |
| December  | 2000 | TDA 13 Mixto, FTA (*)                            | 403                   |                    | 403                   |                    |
| June  | 2001 | TDA 14 Mixto, FTA (*)                            | 1,382                 |                    | 1,382                 |                    |
| June  | 2002 | AyT 7 Promociones Inmobiliarias 1, FTA (*)       | 3,792                 |                    | 3,792                 |                    |
| May   | 2003 | TDA 16 Mixto, FTA (*)                            | 1,294                 |                    | 1,294                 |                    |
| June  | 2003 | AyT Hipotecario III, FTH (*)                     | 1,460                 |                    | 1,460                 |                    |
| February  | 2004 | AyT Hipotecario Mixto, FTA (****)                | 8,317                 |                    | 8,317                 |                    |
| April   | 2004 | AyT Promociones Inmobiliarias II, FTA (*)        | 30,800                |                    | 32,291                |                    |
| April   | 2004 | Valencia Hipotecario 1, FTA (****)               | 4,720                 |                    |                       |                    |
| June  | 2004 | AyT Hipotecario Mixto II, FTA (*)                | 1,911                 |                    | 1,911                 |                    |
| July  | 2004 | AyT Préstamos Consumo III, FTA (*)               | 6,652                 |                    | 6,652                 |                    |
| November  | 2004 | TDA 22 Mixto, FTA (*)                            | 2,292                 |                    | 2,292                 |                    |
| December  | 2004 | AyT FTPYME II, FTA (*)                           | 3,719                 |                    | 3,719                 |                    |
| February  | 2005 | Caja San Fernando, CDO (*)                       |                       |                    | 21,577                |                    |
| June  | 2005 | AyT Promociones Inmobiliarias IV, FTA (*)        | 53,653                |                    | 61,094                |                    |
| June  | 2005 | AyT Hipotecario Mixto IV, FTA (*)                | 2,808                 |                    | 2,808                 |                    |
| November  | 2005 | FonCaixa FTGENCAT 3, FTA                         | 2,700                 | 6,500              | 3,209                 | 6,500              |
| December  | 2005 | Valencia Hipotecario 2, FTH (****)               |                       | 9,900              |                       |                    |
| July  | 2006 | FonCaixa FTGENCAT 4, FTA                         | 3,231                 | 5,043              | 3,842                 | 5,043              |
| July  | 2006 | AyT Hipotecario Mixto V, FTA (*)                 | 1,937                 |                    | 1,937                 |                    |
| November  | 2006 | Valencia Hipotecario 3, FTA (****)               | 504                   | 10,400             |                       |                    |
| July  | 2007 | PYME Valencia 1, FTA (****)                      | 671                   | 15,300             |                       |                    |
| November  | 2007 | FonCaixa FTGENCAT 5, FTA                         |                       | 26,500             |                       | 26,500             |
| July  | 2008 | FonCaixa FTGENCAT 6, FTA                         |                       | 18,800             |                       | 18,800             |
| December  | 2008 | Valencia Hipotecario 5, FTA (****)               | 36,521                |                    |                       |                    |
| March   | 2009 | AyT ICO-FTVPO I, FTA (*)                         | 4,695                 |                    | 4,695                 |                    |
| October   | 2009 | AyT VPO II, FTA (*) (***)                        |                       |                    | 4,737                 |                    |
| April   | 2009 | Bancaja BVA-VPO 1, FTA (****)                    | 3,242                 |                    |                       |                    |
| March   | 2011 | FonCaixa EMPRESAS 3, FTA                         |                       |                    | 138,032               |                    |
| June  | 2011 | FonCaixa Leasings 1, FTA                         |                       |                    | 211,821               |                    |
| July  | 2011 | Foncaixa Autonomos 1, FTA                        | 161,957               |                    | 161,957               |                    |
| December  | 2011 | Foncaixa Consumo 1, FTA                          | 154,338               |                    | 154,387               |                    |
| October   | 2012 | FonCaixa PYME 3, FTA                             | 240,525               |                    | 240,700               |                    |
| March   | 2013 | FonCaixa Leasings 2, FTA                         | 184,461               |                    |                       |                    |
| November  | 2013 | FonCaixa PYMES 4, FTA                            | 65,300                |                    |                       |                    |
|   |      | Other securitization funds in group subsidiaries | 9,824                 |                    | 10,014                |                    |
| <b>Transactions eliminated on consolidation</b> |      |  | <b>812,512</b>        | <b>56,843</b>      | <b>913,948</b>        | <b>56,843</b>      |
| <b>Total</b>                                    |      |  | <b>996,199</b>        | <b>92,443</b>      | <b>1,087,413</b>      | <b>56,843</b>      |

(\*) Funds from merger with Banca Cívica.

(\*\*) All loans and credits are subordinated.

(\*\*\*) Funds from the merger with Caixa d'Estalvis de Girona.

(\*\*\*\*) Funds from merger with Banco de Valencia.

(\*\*\*\*\*) Funds from Credifimo.

Most bonds issued by the securitization special purpose vehicles as balancing entries for the loan assets transferred were acquired by CaixaBank, and therefore those relating to assets securitized prior to January 1, 2004 are recognized under "Loans and receivables – Debt securities" in the accompanying balance sheet (see Note 14.3) and those relating to securitizations after this date not originated at Banca Cívica were eliminated during the consolidation process.

Details of the securitization bonds initially acquired by CaixaBank and of the balances outstanding at December 31, 2013 and 2012 are as follows:

### Securitization bonds bought

| (Thousands of euros)                        |       |                               | OUTSTANDING AMOUNT AT |               |        |
|---|-------|-------------------------------|-----------------------|---------------|--------|
| DATE  | ISSUE | AMOUNT                        | 31/12/2013            | 31/12/2012    |        |
| January                                     | 2000  | AyT 2 - FTH (*)               | 5,975                 | 4,129         | 5,259  |
|   |       | Preference bonds - A3         | 5,975                 | 4,129         | 5,259  |
| June  | 2000  | TDA 12 - FTH (*)              | 4,255                 | 952           | 4,131  |
|   |       | Preference bonds - A3         | 1,555                 | 952           | 1,431  |
|   |       | Subordinated bonds Baa1       | 2,700                 |               | 2,700  |
| June  | 2001  | TDA 14 Mixto - FTA (*)        | 5,199                 | 1,826         | 5,092  |
|   |       | Preference bonds - A3         | 2,399                 | 1,826         | 2,292  |
|   |       | Subordinated bonds - Baa3     | 2,800                 |               | 2,800  |
| May   | 2003  | TDA 16 Mixto - FTA (*)        | 1,002                 | 636           | 943    |
|   |       | Preference bonds - A3 (*)     | 802                   | 636           | 743    |
|   |       | Subordinated bonds - Baa3 (*) | 200                   |               | 200    |
| December                                    | 2002  | AyT Hipotecario III - FTH (*) | 15,749                | 11,594        | 14,543 |
|   |       | Preference bonds - A3 (*)     | 15,149                | 11,594        | 13,943 |
|   |       | Subordinated bonds - Ba1 (*)  | 600                   |               | 600    |
| <b>Issued prior to 1/1/2004 (Note 14.3)</b> |       | <b>32,180</b>                 | <b>19,137</b>         | <b>29,968</b> |        |

### Securitization bonds bought

(1 de 3)

| (Thousands of euros) |       |   | OUTSTANDING AMOUNT AT |            |        |
|----------------------|-------|---|-----------------------|------------|--------|
| FECHA                | ISSUE | AMOUNT                                    | 31/12/2013            | 31/12/2012 |        |
| April                | 2004  | AyT Promociones Inmobiliarias II, FTA (*) | 18,728                | 15,039     | 18,147 |
|                      |       | Preference bonds - A3                     | 18,728                | 15,039     | 18,147 |
| June                 | 2004  | AyT Hipotecario Mixto II, FTA (*)         | 10,248                | 5,914      | 9,683  |
|                      |       | Preference bonds - A3                     | 5,142                 | 4,053      | 4,681  |
|                      |       | Preference bonds - Ba3                    | 1,600                 |            | 1,600  |
|                      |       | Subordinated bonds - A3                   | 2,306                 | 1,861      | 2,202  |
|                      |       | Subordinated bonds - Baa3                 | 1,200                 |            | 1,200  |
| November             | 2004  | TDA 22 Mixto - FTA (*)                    | 31,431                | 28,422     | 30,917 |
|                      |       | Preference bonds - A3                     | 147                   |            | 114    |
|                      |       | Preference bonds - Baa2                   | 1,900                 | 1,865      | 1,900  |
|                      |       | Preference bonds - A3                     | 5,084                 | 2,457      | 4,603  |
|                      |       | Preference bonds - A3                     | 18,000                | 18,000     | 18,000 |
|                      |       | Subordinated bonds - B1                   | 400                   | 400        | 400    |
|                      |       | Subordinated bonds - Caa2                 | 200                   |            | 200    |
|                      |       | Subordinated bonds - B2                   | 3,000                 | 3,000      | 3,000  |
| December             | 2004  | AyT FTPYME II, FTA (*)                    | 8,615                 | 7,340      | 8,615  |
|                      |       | Preference bonds - A3                     | 3,615                 | 2,340      | 3,615  |
|                      |       | Subordinated bonds - Ba3                  | 5,000                 | 5,000      | 5,000  |

## Securitization bonds bought

(2 de 3)

| (Thousands of euros) |       |   | OUTSTANDING AMOUNT AT |            |         |
|----------------------|-------|---|-----------------------|------------|---------|
| FECHA                | ISSUE | AMOUNT                                    | 31/12/2013            | 31/12/2012 |         |
| February             | 2005  | Caja San Fernando CDO 1 (*)               | 46,096                | 0          | 45,697  |
|                      |       | Preference bonds - SR                     | 13,000                |            | 13,000  |
|                      |       | Preference bonds - SR                     | 18,135                |            | 17,849  |
|                      |       | Subordinated bonds - SR                   | 3,900                 |            | 3,900   |
|                      |       | Subordinated bonds - SR                   | 3,900                 |            | 3,900   |
|                      |       | Subordinated bonds - SR                   | 4,273                 |            | 4,206   |
|                      |       | Subordinated bonds - SR                   | 2,888                 |            | 2,842   |
| June                 | 2005  | AyT Promociones Inmobiliarias IV, FTA (*) | 24,540                | 19,031     | 24,540  |
|                      |       | Preference bonds - A3                     | 24,540                | 19,031     | 24,540  |
| June                 | 2005  | AyT Hipotecario Mixto IV, FTA (*)         | 36,548                | 31,932     | 36,548  |
|                      |       | Preference bonds - A3                     | 26,458                | 23,475     | 26,458  |
|                      |       | Subordinated bonds - Ba1                  | 10,090                | 8,457      | 10,090  |
| November             | 2005  | FonCaixa FTGENCAT 3, FTA                  | 35,337                | 32,331     | 34,282  |
|                      |       | Preference bonds - A3                     | 10,337                | 7,331      | 9,282   |
|                      |       | Subordinated bonds - Ba1                  | 10,700                | 10,700     | 10,700  |
|                      |       | Subordinated bonds - B1                   | 7,800                 | 7,800      | 7,800   |
|                      |       | Subordinated bonds - Caa1                 | 6,500                 | 6,500      | 6,500   |
| December             | 2005  | Valencia Hipotecario 2, FTH (*****)       | 939,700               | 36,257     |         |
|                      |       | Preference bonds - Baa1                   | 909,500               | 22,157     |         |
|                      |       | Subordinated bonds - Ba3                  | 20,800                | 9,000      |         |
|                      |       | Subordinated bonds - Caa2                 | 9,400                 | 5,100      |         |
| July                 | 2006  | FonCaixa FTGENCAT 4, FTA                  | 26,813                | 21,530     | 22,112  |
|                      |       | Preference bonds - Baa1                   | 4,013                 | 3,097      | 3,679   |
|                      |       | Subordinated bonds - Ba3                  | 9,600                 | 7,565      | 7,565   |
|                      |       | Subordinated bonds - B2                   | 7,200                 | 5,674      | 5,674   |
|                      |       | Subordinated bonds - Caa1                 | 6,000                 | 5,194      | 5,194   |
| July                 | 2006  | AyT Hipotecario Mixto V, FTA (*)          | 123,457               | 107,575    | 120,397 |
|                      |       | Preference bonds - Baa3                   | 122,357               | 106,475    | 119,297 |
|                      |       | Subordinated bonds - B3                   | 1,100                 | 1,100      | 1,100   |
| November             | 2006  | Valencia Hipotecario 3, FTA (*****)       | 810,600               | 74,239     |         |
|                      |       | Preference bonds - Baa2                   | 780,700               | 64,139     |         |
|                      |       | Subordinated bonds - B3                   | 20,800                | 8,100      |         |
|                      |       | Subordinated bonds - Caa2                 | 9,100                 | 2,000      |         |
| July                 | 2007  | PYME Valencia 1, FTA (*****)              | 670,000               | 93,681     |         |
|                      |       | Preference bonds - A3                     | 574,800               | 5,581      |         |
|                      |       | Subordinated bonds - Baa3                 | 47,600                | 40,500     |         |
|                      |       | Subordinated bonds - Caa3                 | 34,000                | 34,000     |         |
|                      |       | Subordinated bonds - C                    | 13,600                | 13,600     |         |
| November             | 2007  | FonCaixa FTGENCAT 5, FTA                  | 550,600               | 37,500     | 70,002  |
|                      |       | Preference bonds - A3                     | 513,100               |            | 32,502  |
|                      |       | Subordinated bonds - B1                   | 21,000                | 21,000     | 21,000  |
|                      |       | Subordinated bonds - Caa1                 | 16,500                | 16,500     | 16,500  |
| July                 | 2008  | FonCaixa FTGENCAT 6, FTA                  | 458,800               | 28,334     | 81,523  |
|                      |       | Preference bonds - AA- (**)               | 436,300               | 5,834      | 59,023  |
|                      |       | Subordinated bonds - CCC+ (**)            | 15,000                | 15,000     | 15,000  |
|                      |       | Subordinated bonds - CCC (**)             | 7,500                 | 7,500      | 7,500   |
| December             | 2008  | Valencia Hipotecario 5, FTA (*****)       | 500,000               | 330,907    |         |
|                      |       | Preference bonds - Baa2                   | 468,000               | 298,907    |         |
|                      |       | Subordinated bonds - B1                   | 5,000                 | 5,000      |         |
|                      |       | Subordinated bonds - Caa2                 | 27,000                | 27,000     |         |
| March                | 2009  | AyT ICO-FTVPO I, FTA (*)                  | 82,294                | 73,247     | 82,294  |
|                      |       | Preference bonds - A3                     | 73,844                | 64,797     | 73,844  |
|                      |       | Subordinated bonds - Ba1                  | 4,050                 | 4,050      | 4,050   |
|                      |       | Subordinated bonds - B2                   | 4,400                 | 4,400      | 4,400   |

## Securitization bonds bought

(3 de 3)

| (Thousands of euros)              |       |                                       | OUTSTANDING AMOUNT AT |                  |
|-----------------------------------|-------|---------------------------------------|-----------------------|------------------|
| FECHA                             | ISSUE | AMOUNT                                | 31/12/2013            | 31/12/2012       |
| March                             | 2009  | PYME Valencia 2, FTA (*****)          | 500,000               | 0                |
|                                   |       | Preference bonds - A3                 | 407,500               |                  |
|                                   |       | Subordinated bonds - A3               | 17,500                |                  |
|                                   |       | Subordinated bonds - A3               | 75,000                |                  |
| April                             | 2009  | Bancaja-BVA VPO 1, FTA (*****)        | 55,000                | 38,751           |
|                                   |       | Preference bonds - A3                 | 52,400                | 36,151           |
|                                   |       | Subordinated bonds - Baa3             | 1,100                 | 1,100            |
|                                   |       | Subordinated bonds - Ba1              | 700                   | 700              |
| October                           | 2009  | AyT VPO II, FTA                       | 52,140                | 0                |
|                                   |       | Preference bonds - AA- (*) (***)      | 45,990                | 40,007           |
|                                   |       | Subordinated bonds - A (*) (***)      | 3,250                 | 3,250            |
|                                   |       | Subordinated bonds - BBB- (*) (***)   | 2,900                 | 2,900            |
| March                             | 2011  | Foncaixa Empresas 3, FTA              | 1,100,000             | 0                |
|                                   |       | Subordinated bonds - A3               | 820,000               | 698,214          |
|                                   |       | Subordinated bonds - B2               | 280,000               | 280,000          |
| June                              | 2011  | Foncaixa Leasings 1, FTA              | 950,000               | 0                |
|                                   |       | Subordinated bonds - A3               | 737,500               | 669,650          |
|                                   |       | Subordinated bonds - B1               | 106,200               | 106,200          |
|                                   |       | Subordinated bonds - B3               | 106,300               | 106,300          |
| July                              | 2011  | Foncaixa Autonomos 1, FTA             | 1,130,000             | 785,030          |
|                                   |       | Preference bonds - A3                 | 960,500               | 615,530          |
|                                   |       | Subordinated bonds - Ba1              | 169,500               | 169,500          |
| December                          | 2011  | Foncaixa Consumo 1, FTA               | 3,080,000             | 2,026,264        |
|                                   |       | Preference bonds - A3                 | 2,618,000             | 1,564,264        |
|                                   |       | Subordinated bonds - Ba3              | 462,000               | 462,000          |
| October                           | 2012  | Foncaixa Pymes 3, FTA                 | 2,400,000             | 1,679,944        |
|                                   |       | Preference bonds - A-                 | 2,040,000             | 1,319,944        |
|                                   |       | Subordinated bonds -NR                | 360,000               | 360,000          |
| March                             | 2013  | Foncaixa Leasings 2, FTA              | 1,150,000             | 945,283          |
|                                   |       | Preference bonds - A (****)           | 977,500               | 772,783          |
|                                   |       | Subordinated bonds - BB (high) (****) | 172,500               | 172,500          |
| March                             | 2013  | FonCaixa PYMES 4, FTA                 | 645,000               | 645,000          |
|                                   |       | Preference bonds (series A) - A3      | 516,000               | 516,000          |
|                                   |       | Subordinated bonds (series B) - B1    | 129,000               | 129,000          |
| Issued after 1/1/2004 (Note 23.2) |       | 15,435,947                            | 7,063,553             | 8,303,751        |
| Bonds eliminated on consolidation |       |                                       | 6,201,216             | 7,880,756        |
| <b>Total</b>                      |       | <b>15,468,127</b>                     | <b>7,082,687</b>      | <b>8,333,719</b> |

Note: The bond credit risk ratings are by Moody's.

(\*) Funds from merger with Banca Civica.

(\*) Credit risk rating by Standard&Poor's.

(\*\*\*) Funds arising from merger with Caixa d'Estalvis de Girona and credit risk rating by FITCH.

(\*\*\*\*) Credit risk rating by DBRS.

(\*\*\*\*\*) Funds from merger with Banco de Valencia.

At December 31, 2013, the securitization bonds pledged with the Bank of Spain amounted to €4,231 million. At December 31, 2012, this figure was €4,533 million.

### 29.3. Securities deposits and investment services

The detail, by type, of the securities deposited by customers with CaixaBank and third parties is as follows.

| (Thousands of euros)  | 31/12/2013         | 31/12/2012        |
|---|--------------------|-------------------|
| <b>Book entries</b>   | <b>106,156,037</b> | <b>97,728,092</b> |
| Securities recorded in the market's central book-entry office | 82,278,120         | 73,127,568        |
| <i>Equity instruments. Quoted</i>                             | 46,179,252         | 36,335,255        |
| <i>Equity instruments. Unquoted</i>                           | 32,357             | 34,916            |
| <i>Debt instruments. Quoted</i>                               | 36,066,511         | 36,757,397        |
| Securities registered at the entity                           | 0                  | 38,142            |
| <i>Debt instruments. Quoted</i>                               | 0                  | 38,142            |
| Securities entrusted to other depositaries                    | 23,877,917         | 24,562,382        |
| <i>Equity instruments. Quoted</i>                             | 13,838,149         | 12,911,397        |
| <i>Equity instruments. Unquoted</i>                           | 2,660              | 4,470             |
| <i>Debt instruments. Quoted</i>                               | 8,935,583          | 11,444,479        |
| <i>Debt instruments. Unquoted</i>                             | 1,101,525          | 202,036           |
| <b>Securities</b>   | <b>10,730</b>      | <b>17,463</b>     |
| Held by the institution                                       | 10,373             | 17,327            |
| <i>Equity instruments</i>                                     | 6,267              | 6,267             |
| <i>Debt securities</i>  | 4,106              | 11,060            |
| Entrusted to other entities                                   | 357                | 136               |
| <i>Equity instruments</i>                                     | 357                | 136               |
| <b>Other financial instruments</b>                            | <b>1,047,948</b>   | <b>79,297</b>     |
| <b>Total</b>  | <b>107,214,715</b> | <b>97,824,852</b> |

### 29.4. Financial assets derecognized due to impairment

The changes in 2013 and 2012 to items derecognized from the balance sheet because recovery was deemed to be remote are summarized below. These financial assets are recognized under "Suspended assets" in the memorandum accounts supplementing the balance sheet.

| (Thousands of euros)   | 2013               | 2012             |
|--|--------------------|------------------|
| <b>Balance at January 1</b>  | <b>5,896,422</b>   | <b>2,807,922</b> |
| <b>Additions:</b>  | <b>6,979,916</b>   | <b>3,872,816</b> |
| With a charge to impairment losses   | 3,865,197          | 1,528,130        |
| With a direct charge to the income statement                                       | 603,466            | 468,403          |
| Other reasons <sup>(1)</sup>   | 999,709            | 403,451          |
| Business combinations <sup>(2)</sup>   | 683,594            | 1,472,832        |
| Acquisition of written-off portfolio <sup>(3)</sup>                                | 827,950            |                  |
| <b>Disposals:</b>  | <b>(2,422,933)</b> | <b>(784,316)</b> |
| Cash recovery of principal (Note 38)   | (314,299)          | (170,194)        |
| Cash recovery of past-due receivables  | (73,720)           | (32,664)         |
| Due to expiry of the statute-of-limitations period, forgiveness or any other cause | (2,034,914)        | (116,195)        |
| Disposal of written-off assets   |                    | (465,263)        |
| <b>Balance at December 31</b>  | <b>10,453,405</b>  | <b>5,896,422</b> |

(1) Primarily includes interest on financial assets at the time of derecognition from the balance sheet.

(2) 2012 amounts relate to Banca Cívica and 2013 to Banco de Valencia.

(3) Includes the repurchase of a written-off portfolio due to cancelation of an agreement for the sale of written-off assets signed previously by Banca Cívica.

In 2012, CaixaBank sold derecognized financial assets for €465 million. This transaction did not generate significant results.

## 29.5. Geographic distribution of business volume

Since all CaixaBank branches offer their customers the full range of products and services, the breakdown of business volume below is by branches by Spanish Autonomous Community, foreign branches and representative offices at December 31, 2013 and 2012:

| AUTONOMOUS COMMUNITIES AND CITIES   | 31/12/2013      |               | 31/12/2012      |               |
|-------------------------------------|-----------------|---------------|-----------------|---------------|
|                                     | NO. OF BRANCHES | %             | NO. OF BRANCHES | %             |
| Andalusia                           | 971             | 16.95         | 1,276           | 20.12         |
| Aragón                              | 87              | 1.52          | 93              | 1.47          |
| Asturias                            | 75              | 1.31          | 75              | 1.18          |
| Balearic Islands                    | 220             | 3.84          | 242             | 3.82          |
| Canary Islands                      | 285             | 4.97          | 362             | 5.71          |
| Cantabria                           | 48              | 0.84          | 52              | 0.82          |
| Castilla-La Mancha                  | 177             | 3.09          | 214             | 3.37          |
| Castilla y Leon                     | 332             | 5.79          | 377             | 5.94          |
| Catalonia                           | 1,552           | 27.05         | 1,581           | 24.86         |
| Ceuta                               | 4               | 0.07          | 4               | 0.06          |
| Valencia                            | 459             | 8.01          | 454             | 7.16          |
| Extremadura                         | 86              | 1.50          | 99              | 1.56          |
| Galicia                             | 195             | 3.40          | 198             | 3.12          |
| La Rioja                            | 29              | 0.51          | 30              | 0.47          |
| Madrid                              | 692             | 12.08         | 752             | 11.86         |
| Melilla                             | 2               | 0.03          | 2               | 0.03          |
| Murcia                              | 132             | 2.30          | 131             | 2.07          |
| Navarre                             | 181             | 3.16          | 186             | 2.93          |
| Basque Country                      | 186             | 3.25          | 198             | 3.12          |
| <b>Total branches in Spain</b>      | <b>5,713</b>    | <b>99.66</b>  | <b>6,326</b>    | <b>99.68</b>  |
| <b>Foreign branches</b>             |                 |               |                 |               |
| Poland (Warsaw)                     | 1               | 0.02          | 1               | 0.02          |
| Romania (Bucharest)                 |                 |               | 1               | 0.02          |
| Morocco (Casablanca)                | 1               | 0.02          | 1               | 0.02          |
| Morocco (Tangiers)                  | 1               | 0.02          |                 |               |
| <b>Total foreign branches</b>       | <b>3</b>        | <b>0.06</b>   | <b>3</b>        | <b>0.06</b>   |
| <b>Representative offices:</b>      |                 |               |                 |               |
| Germany (Stuttgart)                 | 1               | 0.02          | 1               | 0.02          |
| Germany (Frankfurt) (*)             | 1               | 0.02          | 1               | 0.02          |
| China (Peking)                      | 1               | 0.02          | 1               | 0.02          |
| China (Shanghai)                    | 1               | 0.02          | 1               | 0.02          |
| UAE (Dubai)                         | 1               | 0.02          | 1               | 0.02          |
| France (Paris)                      | 1               | 0.02          | 1               | 0.02          |
| India (New Delhi)                   | 1               | 0.02          | 1               | 0.02          |
| Italy (Milan)                       | 1               | 0.02          | 1               | 0.02          |
| UK (London)                         | 1               | 0.02          | 1               | 0.02          |
| Singapore (Singapore)               | 1               | 0.02          | 1               | 0.02          |
| Turkey (Istanbul)                   | 1               | 0.02          | 1               | 0.02          |
| Chile (Santiago de Chile)           | 1               | 0.02          | 1               | 0.02          |
| Egypt (Cairo)                       | 1               | 0.02          | 1               | 0.02          |
| Colombia (Bogota)                   | 1               | 0.02          |                 |               |
| <b>Total representative offices</b> | <b>14</b>       | <b>0.28</b>   | <b>13</b>       | <b>0.26</b>   |
| <b>Total branches</b>               | <b>5,730</b>    | <b>100.00</b> | <b>6,342</b>    | <b>100.00</b> |

(\*) Center reporting to the Stuttgart office.

### 30. Interest and similar income

This item in the income statement includes the interest earned during the year on financial assets with implicit or explicit returns obtained by applying the effective interest method, along with the adjustments to income arising from hedging transactions.

The breakdowns of this item in the accompanying income statement for 2013 and 2012, by type of financial transaction, are as follows:

| (Thousands of euros)                                     | 2013             | 2012             |
|--|------------------|------------------|
| Central banks  | 8,523            | 16,419           |
| Credit institutions                                      | 26,075           | 35,849           |
| Loans and advances to customers and other finance income | 6,214,718        | 6,876,074        |
| Debt securities  | 3,111,414        | 2,273,676        |
| Adjustments to income due to hedging transactions        | (59,921)         | (24,017)         |
| <b>Total</b>   | <b>9,300,809</b> | <b>9,178,001</b> |

The detail of income by the method used to measure the related financial assets is as follows:

| (Thousands of euros)                                  | 2013             | 2012             |
|---|------------------|------------------|
| Financial assets at amortized cost                    | 6,886,007        | 7,346,317        |
| Financial assets at fair value through equity         | 2,328,048        | 1,769,398        |
| Financial assets at fair value through profit or loss | 86,754           | 62,286           |
| <b>Total</b>  | <b>9,300,809</b> | <b>9,178,001</b> |

### 31. Interest expense and similar charges

This item in the accompanying income statement includes interest accruing in the year on financial liabilities with implicit or explicit returns, including the interest arising from non-cash payments, calculated by applying the effective interest method, along with the cost adjustments arising from hedging transactions and the cost due to interest attributable to existing pension funds.

The breakdowns of this item in the accompanying income statement for the years ended December 31, 2013 and 2012, by types of financial transaction, are as follows:

| (Thousands of euros)   | 2013               | 2012               |
|--|--------------------|--------------------|
| Central banks  | (155,637)          | (219,932)          |
| Credit institutions  | (311,198)          | (258,545)          |
| Money market transactions through counterparties                 | (2,102)            | (3,448)            |
| Customer deposits and other finance costs                        | (2,797,345)        | (2,353,531)        |
| Marketable debt securities                                       | (1,646,723)        | (1,889,449)        |
| Subordinated liabilities   | (232,426)          | (252,833)          |
| Adjustments to expenses as a consequence of hedging transactions | 1,090,716          | 845,240            |
| Interest cost attributable to pension fund (Note 25)             | (81,646)           | (18,324)           |
| Finance cost of insurance products                               | (1,209,691)        | (1,155,482)        |
| <b>Total</b>   | <b>(5,346,052)</b> | <b>(5,306,304)</b> |

The detail of expenses by the method used to measure the related financial liabilities is as follows:

| (Thousands of euros)                     | 2013               | 2012               |
|--|--------------------|--------------------|
| Financial liabilities at amortized cost  | (4,054,715)        | (4,132,498)        |
| Life insurance and pension fund products | (1,291,337)        | (1,173,806)        |
| <b>Total</b>                             | <b>(5,346,052)</b> | <b>(5,306,304)</b> |

## 32. Return on equity instruments

The breakdowns of this item in the accompanying income statement for the years ended December 31, 2013 and 2012 are as follows:

| (Thousands of euros)                  | 2013           | 2012           |
|---------------------------------------|----------------|----------------|
| Bolsas y Mercados Españoles SHMSF, SA | 8,261          | 8,261          |
| Telefónica, SA                        | 89,109         | 205,051        |
| Other                                 | 9,512          | 14,481         |
| <b>Total</b>                          | <b>106,882</b> | <b>227,793</b> |

## 33. Fees and commissions

The main fee and commission income and expenses recognized in the accompanying income statement for 2013 and 2012, by type of non-financial services, are as follows:

### Fee and commission income

| (Thousands of euros)                         | 2013             | 2012             |
|--|------------------|------------------|
| Contingent liabilities                       | 124,090          | 106,328          |
| Credit facility drawdowns                    | 72,405           | 78,495           |
| Exchange of foreign currencies and banknotes | 3,329            | 3,796            |
| Collection and payment services              | 867,342          | 809,881          |
| <i>Of which, credit and debit cards</i>      | <i>394,834</i>   | <i>374,967</i>   |
| Securities services                          | 91,858           | 156,674          |
| Marketing of non-banking financial products  | 446,138          | 375,252          |
| Other fees and commissions                   | 307,171          | 314,786          |
| <b>Total</b>                                 | <b>1,912,333</b> | <b>1,845,212</b> |

### Fee and commission expense

| (Thousands of euros)                              | 2013             | 2012             |
|---|------------------|------------------|
| Assigned to other entities and correspondents     | (54,569)         | (54,535)         |
| <i>Of which, transactions with cards and ATMs</i> | <i>(38,163)</i>  | <i>(29,528)</i>  |
| Securities transactions                           | (16,021)         | (26,273)         |
| Other fees and commissions                        | (81,778)         | (63,754)         |
| <b>Total</b>                                      | <b>(152,368)</b> | <b>(144,562)</b> |



### 34. Gains/(losses) on financial assets and liabilities (net)

The breakdown, by source, of this item in the accompanying income statement is as follows:

| (Thousands of euros)  | <b>2013</b>        | <b>2012</b>        |
|---|--------------------|--------------------|
| <b>Held for trading</b>   | <b>195,414</b>     | <b>45,319</b>      |
| Debt securities   | (75,292)           | 24,076             |
| Equity instruments  | 14,748             | (17,932)           |
| Financial derivatives   | 255,958            | 39,175             |
| <i>Of which: forward transactions and financial derivatives on currencies</i> | <i>88,044</i>      | <i>(60,169)</i>    |
| <b>Available-for-sale financial assets</b>                                    | <b>272,811</b>     | <b>33,321</b>      |
| Debt securities   | 244,122            | 88,236             |
| Equity instruments (Note 13)  | 28,689             | (54,915)           |
| <b>Loans and receivables</b>  | <b>784</b>         | <b>769</b>         |
| <b>Hedging derivatives</b>  | <b>205,302</b>     | <b>219,747</b>     |
| Micro-hedges  | (1,265)            | 5,247              |
| <i>Hedged items</i>   | <i>(30,723)</i>    | <i>(78,804)</i>    |
| <i>Hedging derivatives</i>  | <i>29,458</i>      | <i>84,051</i>      |
| Macro-hedges  | 206,567            | 214,500            |
| <i>Hedged items</i>   | <i>1,558,951</i>   | <i>(1,424,028)</i> |
| <i>Hedging derivatives</i>  | <i>(1,352,384)</i> | <i>1,638,528</i>   |
| <b>Total</b>  | <b>674,311</b>     | <b>299,156</b>     |

CaixaBank maintains cash flow hedges associated with risks deriving from certain commitments linked to inflation and in force with former Group personnel. In accordance with insurance accounting standards, and specifically, with treatment to correct accounting mismatches, CaixaBank recognizes changes in the fair value of hedging derivatives under equity, subsequently reclassifying them to "Provisions – Provisions for pensions and similar obligations." The Group reviews its estimates for hedged items on an annual basis. In 2013 and 2012, a surplus was noted associated with the revaluation of benefits linked to former personnel for amounts of €16 million and €56 million, respectively, recognized under "Macro-hedges." The hedge was adjusted for these amounts, with the partial cancellation of the associated derivative and settlement through cash payment. CaixaBank prospectively discontinues the hedge accounting of flows that are not expected to occur and reclassifies any capital gains attributable to surplus hedges to profit/loss for the year.

Foreign currency exposure is managed in cash positions, forward transactions and derivative financial instruments. Gains and loss are recognized under "Exchange differences" and "Gains/(losses) on financial assets and liabilities – Held for trading – Financial derivatives" in the accompanying income statement. The gains generated in 2013 and 2012 were €99,984 thousand and €96,635 thousand, respectively.

As explained in Note 2.2, following the improvements made to the valuation techniques for measuring derivatives to allow for the inclusion of the impact of default risk, including own credit risk in estimating the fair value of these instruments, these amounts have been re-estimated, with an impact of €100 million.

Additionally, the repurchase of mortgage-backed bonds and subsequent cancellation of the associated hedges led to net gains of €141 million and €117 million respectively in 2013 and 2012.

In 2012, due to the offer to purchase preference issues (see Note 23.4), the hedge was cancelled, with the result that €97 million were recognized in this item of the balance sheet.

## 35. Other operating income and expense

The breakdown of this item in the accompanying income statement is as follows:

### Breakdown of insurance and reinsurance income and expense

| (Thousands of euros)                         | 2013             | 2012             |
|--|------------------|------------------|
| <b>Income</b>                                |                  |                  |
| Insurance and reinsurance premium income (*) | 517,938          | 458,980          |
| Reinsurance income                           | 56,713           | 45,369           |
| <b>Total</b>                                 | <b>574,651</b>   | <b>504,349</b>   |
| <b>Expense</b>                               |                  |                  |
| Claims paid (*)                              | (198,891)        | (180,297)        |
| Net technical provisions (*)                 | (18,721)         | (61,380)         |
| Insurance and reinsurance premiums paid (**) | (257,619)        | (77,647)         |
| <b>Total</b>                                 | <b>(475,231)</b> | <b>(319,324)</b> |

(\*) Net of the portion relating to finance costs.

(\*\*) Increase deriving from the reinsurance agreement on the personal risk-life insurance portfolio described in Note 40.

### Business line

| (Thousands of euros)   | 2013             | 2012            |
|--|------------------|-----------------|
| <b>Sales and income from provision of non-financial services</b>             |                  |                 |
| Real estate  | 19,093           | 11,463          |
| Other  | 126,946          | 73,946          |
| <b>Total</b>   | <b>146,039</b>   | <b>85,409</b>   |
| <b>Changes to inventories and other expenses of non-financial activities</b> |                  |                 |
| Real estate  | (7,654)          | (5,730)         |
| Other  | (116,975)        | (58,537)        |
| <b>Total</b>   | <b>(124,629)</b> | <b>(64,267)</b> |

### Other operating income

| (Thousands of euros)  | 2013           | 2012           |
|---|----------------|----------------|
| Financial fees and commissions offsetting direct costs (Note 2.5) | 28,654         | 30,755         |
| Income from investment properties                                 | 54,917         | 22,919         |
| Other income  | 168,644        | 102,428        |
| <b>Total</b>  | <b>252,215</b> | <b>156,102</b> |

### Other operating expenses

| (Thousands of euros)                            | 2013             | 2012             |
|---|------------------|------------------|
| Operating expenses on investment properties     | (185,020)        | (101,447)        |
| Contribution to deposit guarantee fund (Note 1) | (302,982)        | (277,587)        |
| Other components                                | (92,706)         | (83,002)         |
| <b>Total</b>                                    | <b>(580,708)</b> | <b>(462,036)</b> |

In 2013 and 2012, the Group carried out its insurance business mainly through VidaCaixa, SA de Seguros y Reaseguros (life insurance), SegurCaixa Adeslas, SA de Seguros Generales y Reaseguros (non-life insurance).

All these companies prepare their separate financial statements or those of the insurance group, where appropriate, for 2013 and 2012, in accordance with the accounting regulations in force applicable to insurance companies as established by the Spanish Insurance Regulatory Authorities.

Each year, the Group performs a “liability adequacy test” on insurance contracts in order to determine whether they are adequate to meet future obligations. As a result of the proactive management of VidaCaixa’s investment portfolio and the growth of its business, the tests performed in 2013 and 2012 showed that provisions were sufficient.

## 36. Personnel expenses

The breakdown of this item on the accompanying income statement for 2013 and 2012 is as follows:

### Breakdown by type of remuneration

| (Thousands of euros)                         | <b>2013</b>        | <b>2012</b>        |
|--|--------------------|--------------------|
| Wages and salaries                           | (1,908,746)        | (1,726,023)        |
| Social security contributions                | (412,691)          | (353,236)          |
| Transfers to defined contribution plans      | (139,539)          | (134,512)          |
| Transfers to defined benefit plans (Note 25) | (18)               | (4,014)            |
| Other personnel expenses                     | (960,555)          | (208,470)          |
| <b>Total</b>                                 | <b>(3,421,549)</b> | <b>(2,426,255)</b> |

The expense recognized in “Transfers to defined contribution plans” includes mainly mandatory contributions stipulated in the labor agreement on the pension scheme entered into on July 31, 2000 at “la Caixa”. Contributions are made to the pension plan to cover retirement, disability and death obligations of serving employees. To cover retirement, CaixaBank makes a monthly contribution equal to a percentage of pensionable wage items ranging from 0% to 8.5% depending on the length of service at the Entity and other agreed terms and conditions. Specifically, a period has been established for Banco de Valencia and Banca Cívica personnel in which to standardize conditions. The contribution for disability and death is annual and equals the cost of the premium required to ensure against these risks.

In 2013, “Other personnel expenses” included an extraordinary expense, of €785 million, related to the labor agreement signed by CaixaBank on March 27, 2013, as part of the restructuring carried out to improve the efficiency of CaixaBank’s resources through its rationalization following the mergers with Banca Cívica and Banco de Valencia.

It also included €19,176 and €51,279 thousand in 2013 and 2012, respectively, in non-monetary remuneration paid to Group employees through credit facilities, estimated as the difference between market rates and the rates agreed with employees. The applicable rates are set each year as the 1-year Euribor rate prevailing for October, applicable as of January 1 the following year.

The market rates applied from September 30, 2011 are Euribor +0.30 points for loans to homebuyers and the Euribor +1.25 points for other loans.

The interest rate agreed for mortgage loans is Euribor –2.50 points, with a clause stipulating a minimum rate of 0.10%, whereas the interest rate agreed for personal loans is equal to the Euribor rate.

“Other personnel expenses” also includes training expenses, education grants and indemnities.

The average number of employees, by professional category, in 2013 and 2012 is as follows:

### Average number of employees

| (Number of employees) | 2013            |               | 2012            |               |
|-----------------------|-----------------|---------------|-----------------|---------------|
|                       | CAIXABANK GROUP |               | CAIXABANK GROUP |               |
|                       | MALE            | FEMALE        | MALE            | FEMALE        |
| Executives            | 205             | 55            | 186             | 43            |
| Managers              | 9,570           | 5,885         | 8,929           | 5,278         |
| Clerical staff        | 6,261           | 10,207        | 5,583           | 9,146         |
| Assistants            | 105             | 69            | 78              | 66            |
| Temporary employees   | 106             | 105           | 59              | 79            |
| <b>Total</b>          | <b>16,247</b>   | <b>16,321</b> | <b>14,835</b>   | <b>14,612</b> |

The distribution, by professional category and gender, at December 31, 2013, is not significantly different from that shown in the preceding table. At December 31, 2013 and 2012, the CaixaBank Group had 31,948 and 32,625 employees, respectively. The integration of Banco de Valencia resulted in the addition of 920 employees, while the integration of Banca Cívica resulted in the addition in 2012 of 6,432 employees.

## 37. Other general administrative expenses

The breakdown of this item on the accompanying income statement is as follows:

| (Thousands of euros)                        | 2013             | 2012             |
|---|------------------|------------------|
| IT and systems                              | (209,948)        | (185,518)        |
| Advertising and publicity <sup>(1)</sup>    | (109,894)        | (86,846)         |
| Property and fixtures                       | (111,926)        | (99,179)         |
| Rentals                                     | (135,816)        | (88,965)         |
| Communications                              | (49,694)         | (46,448)         |
| Outsourced administrative services          | (85,364)         | (51,084)         |
| Technical reports                           | (23,197)         | (15,704)         |
| Representation and travel expenses          | (41,494)         | (37,775)         |
| Taxes other than income tax                 | (46,235)         | (38,916)         |
| Surveillance and security carriage services | (30,357)         | (34,448)         |
| Printing and office materials               | (22,970)         | (27,662)         |
| Legal and judicial                          | (14,292)         | (14,857)         |
| Governing and control bodies                | (7,045)          | (4,345)          |
| Other expenses                              | (55,874)         | (67,193)         |
| <b>Total</b>                                | <b>(944,106)</b> | <b>(798,940)</b> |

(1) Includes advertising in media, sponsorships, promotions and other commercial expenses.

“Other expenses” in 2013 included €2,616 thousand of fees and expenses of Deloitte, SL for audit work on the consolidated and separate financial statements of each of the fully consolidated Spanish companies audited by the firm, and €2,175 thousand for other audit-related services. The item also included €961 thousand for consultancy services provided by the service lines of Deloitte, SL and related companies at December 31, 2013. None of these amounts includes the related VAT.

“Other expenses” in 2012 included €2,401 thousand of fees and expenses of Deloitte, SL for audit work on the consolidated and separate financial statements of each of the fully consolidated Spanish companies audited by the firm, and €1,899 thousand for other audit-related services. The item also included €1,382 thousand for consultancy services provided by the service lines of Deloitte, SL and related companies at December 31, 2012.

None of these amounts includes the related VAT. These amounts also included €97 thousand for tax consultancy work by Deloitte, SL or a related company.

The fees of Deloitte, SL for audit services include fees for limited reviews of the condensed consolidated financial statements and individual balance sheet for the six months ended June 30, 2013 and 2012.

The item also includes €349 thousand (€302 thousand in 2012) of fees and expenses of other auditors for the audit of the other Spanish fully consolidated companies in the Group. The fees charged by these auditors and other companies related to them in 2013 for consultancy work and other services were €2,940 thousand (€2,841 thousand in 2012). None of these amounts includes the related VAT.

### Information on payments to suppliers: Disclosure requirements of Law 15/2010 of July 5

The entry into force of Law 15/2010, of July 5, amending Law 3/2004, of December 29, establishing measures to combat late payment in commercial transactions, establishes the obligation for companies to expressly publish information on the payment periods to their suppliers in the notes to the financial statements. Pursuant to this disclosure obligation, on December 31, 2010, the corresponding resolution was issued by the Spanish Accounting and Audit Institute (ICAC) was published in the Official State Gazette (BOE).

In accordance with Transitional Provision Two of this ruling, following is a breakdown of the information required relating to payments made and pending at the balance sheet date:

### Payments made and outstanding at the reporting date

| (Thousands of euros)   | 2013             |             | 2012           |             |
|--|------------------|-------------|----------------|-------------|
|  | AMOUNT           | %           | AMOUNT         | %           |
| Payments made within statutory period  | 1,170,339        | 88.5%       | 837,656        | 92.3%       |
| Other  | 152,494          | 11.5%       | 70,300         | 7.7%        |
| <b>Total payments in the year</b>  | <b>1,322,833</b> | <b>100%</b> | <b>907,956</b> | <b>100%</b> |
| Weighted average days late   |                  | 6.9         |                | 3.8         |
| Payment deferrals surpassing statutory period at the reporting date (thousands of euros) |                  | 367         |                | 76          |

In 2013, in accordance with Transitional Provision Two of Law 15/2010, the maximum statutory periods were reduced by 15 days compared to 2012.

### 38. Impairment losses on financial assets (net)

The breakdown of this item on the accompanying income statement for the years ended December 31, 2013 and 2012 is as follows:

#### Impairment losses on financial assets (net)

| (Thousands of euros)   | 2013               | 2012               |
|--|--------------------|--------------------|
| <b>Loans and receivables</b>   | <b>(3,973,549)</b> | <b>(3,834,670)</b> |
| Specific allowance   | (3,960,274)        | (5,566,636)        |
| <i>Net allowances (Note 14.4)</i>  | <i>(3,768,268)</i> | <i>(5,058,754)</i> |
| <i>Write-downs</i>   | <i>(555,630)</i>   | <i>(679,554)</i>   |
| <i>Recovery of loans written off (Note 29.4)</i>                                     | <i>314,299</i>     | <i>170,194</i>     |
| <i>Debt securities (Note 14.4)</i>   | <i>49,325</i>      | <i>1,478</i>       |
| General allowance (Note 14.4)  | (13,275)           | 1,731,966          |
| <b>Other financial instruments not measured at fair value through profit or loss</b> | <b>(220,052)</b>   | <b>(123,892)</b>   |
| General allowance for debt securities  | 0                  | 17,972             |
| Write-downs  | (220,052)          | (141,864)          |
| <i>Equity instruments (Note 13)</i>  | <i>(162,222)</i>   | <i>(27,638)</i>    |
| <i>Debt securities</i>   | <i>(57,830)</i>    | <i>(114,226)</i>   |
| <b>Total</b>   | <b>(4,193,601)</b> | <b>(3,958,562)</b> |

### 39. Impairment losses on other assets (net)

The detail and changes in this item in the accompanying income statement for the years ended December 31, 2013 and 2012 are as follows:

| (Thousands of euros)                                  | 2013             | 2012             |
|---|------------------|------------------|
| <b>Write-downs</b>                                    | <b>(55,488)</b>  | <b>(18,901)</b>  |
| Property and equipment for own use (Note 20)          | (14,304)         | (9,990)          |
| Intangible assets (Note 21)                           | (41,184)         | (8,911)          |
| Other assets  |                  |                  |
| <b>Net allowances</b>                                 | <b>(221,063)</b> | <b>(225,210)</b> |
| Tangible assets - Investment properties (Note 20) (2) | (84,660)         | (49,392)         |
| Inventories (Note 22) (1)                             | (226,991)        | (176,248)        |
| Investments in associates (Note 18)                   | 90,508           |                  |
| Other assets  | 80               | 430              |
| <b>Total</b>  | <b>(276,551)</b> | <b>(244,111)</b> |

(1) Of which €185,120 thousand correspond to allowances made for BuildingCenter, and the rest for other group subsidiaries.

(2) Of which €15,642 thousand correspond to allowances made for BuildingCenter properties and €70,000 thousand to CaixaBank.

## 40. Gains/(losses) on disposal of assets not classified as non-current held for sale

The detail and changes in this item in the accompanying income statement for the years ended December 31, 2013 and 2012 are as follows:

| (Thousands of euros)            | 2013           |                 |                 | 2012           |                |                 |
|---------------------------------|----------------|-----------------|-----------------|----------------|----------------|-----------------|
|                                 | GAINS          | LOSSES          | NET GAIN/(LOSS) | GAINS          | LOSSES         | NET GAIN/(LOSS) |
| On disposals of tangible assets | 9,421          | (27,103)        | (17,682)        | 207,584        | (4,285)        | 203,299         |
| On disposals of investments     | 154,686        | (6,500)         | 148,186         | 4,249          | (1,025)        | 3,224           |
| On disposals of other assets    | 253,209        | (20,336)        | 232,873         | 665,365        |                | 665,365         |
| <b>Total</b>                    | <b>417,316</b> | <b>(53,939)</b> | <b>363,377</b>  | <b>877,198</b> | <b>(5,310)</b> | <b>871,888</b>  |

The following transactions took place in 2013 and 2012, the results of which were recorded under "Disposals of investments" or "Disposals of other assets":

- As explained in detail in Note 18, in 2013 the Group sold part of its stake in Grupo Financiero Inbursa, obtaining a pre-tax capital gain of €59 million.
- In Note 8, details are given of the sale of the non-life insurance business from Banca Cívica and Banco de Valencia to SegurCaixa Adeslas, SA, for a total amount of €193 million. The transaction generated a pre-tax capital gain of €79 million.
- Note 8 also describes in detail the sale of the real estate business, which generated a pre-tax capital gain of €255 million.
- On November 29, 2012, insurance company VidaCaixa, wholly owned (through VidaCaixa Group) by CaixaBank, signed a reinsurance agreement for its personal risk-life insurance portfolio with the US insurance and reinsurance firm Berkshire Hathaway Life Insurance Company of Nebraska. The reinsurance portfolio under this agreement is the personal risk-life insurance policies taken out until December 31, 2012. Through the agreement, the reinsurer will pay VidaCaixa a reinsurance commission of €600 million. This transaction produced a one-off gross gain for the Group of €524 million (see Note 8).

As a result of this agreement, VidaCaixa transferred to Berkshire Hathaway Life Insurance Company of Nebraska, in exchange for an upfront payment, its portfolio of life insurance contracts to December 31, 2012, and potential renewals. At the contract date, Berkshire Hathaway will assume all risks and benefits linked to the life of these policies and their potential renewals (i.e. risk relating to changes in real vs. estimated mortality and permanent total disability rates, and risk relating to the lapse rate, credit risk relating to policyholders, etc.) VidaCaixa will continue to administer these policies in exchange for payment independently of the upfront amount received.

- Subsequent to a tender involving national and international entities, in January 2012 CaixaBank entered into an agreement to sell its investment fund, securities investment companies (SICAVs) and individual system pension fund depository businesses to the Association of Spanish Savings Banks.

An initial total price of €100 million was set in the transaction.

In December 2012, Banca Cívica's depository business was transferred to the Association of Spanish Savings Banks under the scope of the agreement entered into in January 2012. The transaction amounted to €3.8 million, recognized as a decrease in the goodwill arising on the Banca Cívica acquisition (see Note 21).

In 2013, under the scope of the same agreement, the business of Banco de Valencia was transferred. This did not have any impact on profit or loss.

- In December 2012, CaixaBank sold the card payments processing business of Banca Cívica to Comercia Global Payments, Entidad de Pago, SL., which is 49%-owned by CaixaBank, for €17,500 thousand. As a result of this transaction, an intangible asset relating to the business combination with Banca Cívica was derecognized for the amount of €5,764 thousand (Note 21), and a capital gain before tax of €11,736 thousand was recognized in the accompanying income statement for 2012 (Note 8).

Gains on the disposal of tangible assets in 2012 related mainly to the sale of investment properties described in Note 20.

#### 41. Gains/(losses) on non-current assets held for sale not classified as discontinued operations

The detail and changes in this item in the accompanying income statement for the years ended December 31, 2013 and 2012 are as follows:

| (Thousands of euros)  | 2013             | 2012            |
|---|------------------|-----------------|
| Impairment losses on non-current assets held for sale (Note 17) (1)                     | (480,131)        | 128,773         |
| Net loss on disposal of non-current assets held for sale                                | (142,821)        | (54,385)        |
| <i>Net loss on disposal of non-current tangible and intangible assets held for sale</i> | <i>(142,821)</i> | <i>(54,385)</i> |
| <i>Net gain/(loss) on disposal of non-current investments held for sale (Note 17)</i>   |                  |                 |
| Gains on disposal of strategic equity instruments (Note 13)                             | 16,649           | 6,636           |
| <b>Total</b>  | <b>(606,303)</b> | <b>81,024</b>   |

(1) Of which, €464,890 thousand correspond to allowances for BuildingCenter properties.

#### 42. Related-party transactions

According to the Regulations of the Board of Directors, the Board may issue a generic authorization for transactions by directors and related persons provided that they fall within the ordinary course of corporate business and are habitual or recurring in nature. Otherwise, they must be authorized by the Board of Directors except where they simultaneously meet the following three conditions: (i) they are carried out by virtue of adhesion contracts whose conditions are standardized and applied en masse to many clients; (ii) they are carried out at market prices or rates, generally established by the party acting as the provider of the good or service in question; and (iii) the amount of the transaction is not more than one per cent (1%) of the consolidated annual revenue of the group of which the Company is the parent.

Notwithstanding the above, according to prevailing legislation, express authorization by the Bank of Spain is required for the grant of loans, credits or guarantees to the Chairman, Vice-Chairman, Directors, Vice Presidents and similar.

The approval policy for loans to members of the Board of Directors who are employees of CaixaBank and Senior Management is governed by the provisions of the collective bargaining agreement for the savings bank industry and the internal employment regulations which implement this agreement (see notes 2.10 and 36).

All other loan and deposit transactions or financial services arranged by the CaixaBank Group with "key management personnel and executives" (Board of Directors and Senior Management), which are not subject to employment regulations, were approved under normal market conditions. None of these transactions involves any material amounts affecting the correct interpretation of the annual financial statements.

Group companies also have service level agreements with related parties. These agreements form part of its ordinary course of business and are carried out under normal market conditions. None of them individually is for a significant amount.

All material inter-company balances held by the consolidated entities at the end of the financial years and the effect of inter-company transactions were eliminated on consolidation. The detail of the most significant balances held with related parties by the Group, and the impact on the consolidated income statement of



related party transactions, is shown below. All transactions between related parties form part of the ordinary course of business and are carried out under normal market conditions.

## 2013

| (Thousands of euros)  | WITH THE MAJORITY SHAREHOLDER "LA CAIXA" AND ITS GROUP (1) | ASSOCIATES AND JOINTLY CONTROLLED ENTITIES | DIRECTORS AND SENIOR MANAGEMENT (2) | OTHER RELATED PARTIES (3) |
|---|--|--|-------------------------------------|---------------------------|
| <b>Assets</b>   |  |  |                                     |                           |
| Loans and advances to credit institutions                         | 130,982  | 123,373                                    |                                     |                           |
| Loans and receivables   | 3,497,621  | 675,072                                    | 10,748                              | 75,322                    |
| <i>Mortgage loans</i>   | 262,488  | 66,547                                     | 10,250                              | 53,732                    |
| <i>Other</i> (4)  | 3,235,133  | 608,525                                    | 498                                 | 21,590                    |
| <b>Total</b>  | <b>3,628,603</b>   | <b>798,445</b>                             | <b>10,748</b>                       | <b>75,322</b>             |
| <b>Liabilities</b>  |  |  |                                     |                           |
| Deposits from credit institutions                                 | 878,206  | 75,576                                     |                                     |                           |
| Customer deposits (5)   | 2,604,599  | 1,060,071                                  | 165,155                             | 211,524                   |
| Off-balance sheet liabilities (6)                                 |  |  | 30,321                              | 48,444                    |
| <b>Total</b>  | <b>3,482,805</b>   | <b>1,135,647</b>                           | <b>195,476</b>                      | <b>259,968</b>            |
| <b>Profit And Loss</b>  |  |  |                                     |                           |
| Interest expense and similar charges (7)                          | (36,023)   | (21,243)                                   | (2,929)                             | (2,739)                   |
| Interest and similar income                                       | 83,830   | 26,477                                     | 171                                 | 9,959                     |
| <b>Total</b>  | <b>47,807</b>  | <b>5,234</b>                               | <b>(2,758)</b>                      | <b>7,220</b>              |
| <b>Other</b>  |  |  |                                     |                           |
| Contingent liabilities - Guarantees and other                     | 363,222  | 116,438                                    | 487                                 | 32,316                    |
| Contingent commitments - Drawable by third parties and others (8) | 1,964,970  | 359,637                                    | 6,439                               | 74,863                    |
| Accrued defined benefit post-employment obligations               |  |  | 47,301                              |                           |
| <b>Total</b>  | <b>2,328,192</b>   | <b>476,075</b>                             | <b>54,227</b>                       | <b>107,179</b>            |

(1) Includes transactions with "la Caixa," and its Group companies, jointly controlled entities and associates.

(2) Directors and Senior Management of "la Caixa," CaixaBank and Criteria CaixaHolding.

(3) Family members and entities related to members of the Board of Directors and Senior Management of "la Caixa," CaixaBank and Criteria CaixaHolding, the Control Committee of "la Caixa" and other related parties, such as the employee pension plan.

(4) Includes other loans, credits and debt securities.

(5) Includes deposits, marketable debt securities and subordinated debt.

(6) Includes mutual funds, insurance contracts, pension funds and post-employment obligations contributed.

(7) Does not include the finance cost relating to off-balance sheet liabilities.

(8) Includes amounts drawable against commercial risk lines and reverse factoring transactions.

**2012**

| (Thousands of euros)  | WITH THE MAJORITY SHAREHOLDER "LA CAIXA" AND ITS GROUP (1) | ASSOCIATES AND JOINTLY CONTROLLED ENTITIES | DIRECTORS AND SENIOR MANAGEMENT (2) | OTHER RELATED PARTIES (3) |
|---|--|--|-------------------------------------|---------------------------|
| <b>Assets</b>   |  |  |                                     |                           |
| Loans and advances to credit institutions                         |  | 99,074                                     |                                     |                           |
| Loans and receivables   | 4,556,184  | 1,115,378                                  | 9,979                               | 85,987                    |
| <i>Mortgage loans</i>   | 490,653  | 77,291                                     | 8,975                               | 61,999                    |
| <i>Other</i> (4)  | 4,065,531  | 1,038,087                                  | 1,004                               | 23,988                    |
| <b>Total</b>  | <b>4,556,184</b>   | <b>1,214,452</b>                           | <b>9,979</b>                        | <b>85,987</b>             |
| <b>Liabilities</b>  |  |  |                                     |                           |
| Deposits from credit institutions                                 | 283,087  | 89,851                                     |                                     |                           |
| Customer deposits (5)   | 1,801,322  | 938,358                                    | 32,832                              | 258,762                   |
| Off-balance sheet liabilities (6)                                 |  |  | 21,251                              | 50,842                    |
| <b>Total</b>  | <b>2,084,409</b>   | <b>1,028,209</b>                           | <b>54,083</b>                       | <b>309,604</b>            |
| <b>Profit And Loss</b>  |  |  |                                     |                           |
| Interest expense and similar charges (7)                          | (25,989)   | (28,884)                                   | (828)                               | (3,770)                   |
| Interest and similar income                                       | 177,833  | 21,692                                     | 217                                 | 2,444                     |
| <b>Total</b>  | <b>151,844</b>   | <b>(7,192)</b>                             | <b>(611)</b>                        | <b>(1,326)</b>            |
| <b>Other</b>  |  |  |                                     |                           |
| Contingent liabilities - Guarantees and other                     | 316,877  | 69,408                                     | 306                                 | 19,703                    |
| Contingent commitments - Drawable by third parties and others (8) | 1,480,413  | 483,650                                    | 4,721                               | 69,638                    |
| Accrued defined benefit post-employment obligations               |  |  | 48,486                              |                           |
| <b>Total</b>  | <b>1,797,290</b>   | <b>553,058</b>                             | <b>53,513</b>                       | <b>89,341</b>             |

(1) Includes transactions with "la Caixa," and its Group companies, jointly controlled entities and associates.

(2) Directors and Senior Management of "la Caixa," CaixaBank and Criteria CaixaHolding.

(3) Family members and entities related to members of the Board of Directors and Senior Management of "la Caixa," CaixaBank and Criteria CaixaHolding, the Control Committee of "la Caixa" and other related parties, such as the employee pension plan.

(4) Includes other loans, credits and debt securities.

(5) Includes deposits, marketable debt securities and subordinated debt.

(6) Includes mutual funds, insurance contracts, pension funds and post-employment obligations contributed.

(7) Does not include the finance cost relating to off-balance sheet liabilities.

(8) Includes amounts drawable against commercial risk lines and reverse factoring transactions.

The most significant balances and transactions, in addition to those described in the footnotes, corresponding to 2013 are shown below. All material balances and transactions are included even though they are eliminated on consolidation.

- CaixaBank granted "la Caixa" a €70 million loan maturing in 2020. In addition to €61 million in collateral in relation to a securities loan granted by "la Caixa" to CaixaBank.
- Demand and time deposits held by "la Caixa" at CaixaBank, for an amount of €878,206 thousand (€284,087 thousand at December 31, 2012).
- Derivatives arranged by "la Caixa" with CaixaBank to hedge its bond and subordinated debt issues, with a net balance of €450million in favor of "la Caixa" at December 31, 2013.
- VidaCaixa has time deposits at CaixaBank for €11,460 million (€10,619 million at December 31, 2012). Additionally, at December 31, 2013, repurchase agreements held with CaixaBank totaled €11,497 million (€10,665 million at December 31, 2012), and reverse repurchase agreements with CaixaBank totaled €386 million (€907 million at December 31, 2012). Cash held in the current account by VidaCaixa in CaixaBank at December 31, 2013, stood at €268 million (€93 million at December 31, 2012). Also included at December 31, 2013, were deposits from its subsidiary, amounting to €511 million, related to its unit-linked activity.

- Acquisition in 2012 by Banca Cívica Vida y Pensiones of hybrid financial liabilities issued by CaixaBank and classified as time deposits, for the amount of €523 million.
- Loans granted by CaixaBank to CaixaCard 1, EFC, SA in 2012. The balances at December 31, 2013 and 2012 were €1,233 million and €1,502 million, respectively.
- Loans and credit accounts of Finconsum with CaixaBank. The amounts drawn down at December 31, 2013 and 2012 were €916 million and €632 million, respectively.
- A loan to Criteria CaixaHolding, SAU (formerly Servihabitat XXI, SAU) at December 31, 2012 for €650 million and an amount of €395 million drawn down on a credit account. Repayment was made in 2013. In December 2013, CaixaBank granted Criteria CaixaHolding, SAU a credit facility of €750 million, on which no amount had been drawn down at December 31, 2013. Additionally, in 2012, CaixaBank acquired plain vanilla bonds issued by Servihabitat XXI, SAU, now Criteria CaixaHolding, SAU, for €1,350 million for partial repayment of a loan (see Note 14.3).
- Loan taken out by BuildingCenter, SAU with CaixaBank for €26 million and credit account with a balance of €7,987 million at December 31, 2013 (€6,604 million at December 31, 2012).
- Gas Natural holds time deposits at CaixaBank for the amount of €1,000 million, and a current account balance of €533 million at December 31, 2013.
- Abertis Infraestructuras holds time deposits at CaixaBank for the amount of €680 million, and a current account balance of €2 million at December 31, 2013.
- Additionally, as described in the corresponding notes, in 2013 the non-life insurance business was sold to SegurCaixa Adeslas, SA for total of €193 million, and various life-insurance companies belonging to Banca Cívica were sold to VidaCaixa, SA, for a total of €366 million. Also, Hiscan Patrimonio sold its ownership interest in Banca Cívica Vida y Pensiones a VidaCaixa, SA for €121 million.

At December 31, 2013 and 2012, there was no evidence of impairment to the value of the financial assets or the guarantees or contingent commitments held with “key management personnel and executives”.

The balances of loans at December 31, 2013 and 2012 arranged with Directors and Senior Management at these two dates had an average maturity of 25.24 and 24.20 years, respectively, bearing interest at an average rate of 1.83% and 2.16%, respectively.

Financing provided in 2013 and 2012 to serving Directors and Senior Management at December 31, 2013 and 2012 amounted to €2,545 thousand and €3,210 thousand respectively, with an average maturity period of 0.96 and 3.84 years, earning interest at an average rate of 2.17% and 0.73%.

### **Description of the relationship between “la Caixa” and CaixaBank**

In order to strengthen the Group’s transparency, autonomy and good governance, as well as to limit and regulate conflicts of interest, “la Caixa” and CaixaBank signed an Internal Relations Protocol on July 1, 2011. The main lines of this protocol are as follows:

- (i) to develop the basic principles that should govern relations between “la Caixa” and CaixaBank, in that the latter is the instrument through which the former indirectly carries on its financial activities;
- (ii) to delimit CaixaBank’s main fields of activities, taking into account its nature as the bank through which “la Caixa” indirectly carries on its financial activities;
- (iii) to define the general parameters that are to govern any business or services relationship that CaixaBank Group companies may have with “la Caixa” Group companies; as well as
- (iv) to govern the proper flow of information to permit “la Caixa” – as well as, insofar as is necessary, CaixaBank – to draw up its financial statements and to meet its periodic reporting and oversight duties with regard to the Bank of Spain, the CNMV and other regulatory bodies.

According to the Protocol, which is publicly available at [www.caixabank.com](http://www.caixabank.com), any new intragroup service or transaction shall always be made in writing and shall be governed by the general principles contained therein.

## 43. Other disclosure requirements

### 43.1. Customer Ombudsman and Customer Care Service

The report on the customer care service for 2013 is summarized below. This report describes the outcome of the claims and complaints (“complaints”) handled by the Customer Care Service of CaixaBank.

Pursuant to the customer ombudsmen regulations of CaixaBank, which were drawn up in compliance with Ministry of Economy and Finance Order ECO/734/2004 of March 11 on customer care departments and services and customer ombudsmen at financial institutions, the Customer Ombudsman for the Catalan Savings Banks has jurisdiction over complaints involving sums of up to €120,000. The Customer Care Service is responsible for handling complaints involving sums in excess of €120,000 and for coordinating the ancillary customer services voluntarily set up by CaixaBank to provide customers with the channels required for faster and more expedient resolution of their complaints and to handle matters which, due to their nature, addressee, content or circumstances, do not legally constitute complaints, but are merely suggestions, requests or other communications.

#### Complaints received by the CaixaBank Customer Care Service (1/1/2013 to 31/12/2013)

| TYPE OF RESOLUTION                        |   |                                   |                                   |                                   |       |
|---|---|-----------------------------------|-----------------------------------|-----------------------------------|-------|
| RESOLVED<br>IN THE<br>CUSTOMER'S<br>FAVOR | RESOLVED VIA<br>WITHDRAWAL,<br>AGREEMENT OR ORDER | RESOLVED IN FAVOR<br>OF CAIXABANK | NOT RESOLVED AND<br>PENDING REPLY | NOT ADMITTED FOR<br>CONSIDERATION | TOTAL |
| 2   |   | 12                                |                                   | 4                                 | 18    |

Of the CaixaBank companies operating the Customer Care Regulation Service, no complaints were received for an amount of over €120,000 in 2013.

## Summary of complaints submitted to the Customer Ombudsman (amounts up to €120,000)

### By complainant

| MEMBER ENTITIES  | NUMBER OF COMPLAINTS |
|--|----------------------|
|  | 2013                 |
| CaixaBank, SA  | 4,995                |
| VidaCaixa Adeslas, SA de Seguros Generales y Reaseguros                              | 199                  |
| VidaCaixa, S.A. Seguros y Reaseguros   | 86                   |
| Finconsum, EFC, SA   | 9                    |
| InverCaixa Gestión, SGIC, SA   | 3                    |
| Nuevo Micro Bank, SAU  | 1                    |
| CAN Seguros de Salud, SA   | 2                    |
| CaixaBank Electronic Money, EDE, SL  | 2                    |
| Banca Cívica Gestión de Activos, SGIC, SA  | 1                    |
| Banca Cívica Vida y Pensiones, SA  | 1                    |
| Unión de Crédito para la Financiación Mobiliaria e Inmobiliaria, EFC, SA – CREDIFIMO | 15                   |
| <b>Total</b>   | <b>5,314</b>         |

### By type of resolution

| TYPE OF RESOLUTION            | NUMBER OF COMPLAINTS |
|-------------------------------|----------------------|
|                               | 2013                 |
| Upheld (totally or partially) | 1,072                |
| Rejected                      | 1,931                |
| Irrelevant                    | 2,003                |
| Waived by customer            | 16                   |
| Pending resolution            | 292                  |
| <b>Total</b>                  | <b>5,314</b>         |

## Other internal channels for submission of complaints

In addition to the Customer Care and Customer Ombudsman Service, CaixaBank provides customers and users with the following internal channels for handling their complaints:

### Internal complaints received by CaixaBank (1/1/2013 - 31/12/2013)

|                                      | NUMBER OF COMPLAINTS |
|--------------------------------------|----------------------|
| Free customer care telephone service | 11,456               |
| Letters to the CEO                   | 18,946               |
| Internet portal                      | 11,261               |
| <b>Total</b>                         | <b>41,663</b>        |

Overall, the number of complaints handled through internal and official channels was 63% higher than in 2012. This increase was due mainly to complaints relating to the elimination of the mortgage floor clause on affected contracts.

Given this situation, the Bank has remained true to its basic principles and established mechanisms to ensure each claim is addressed individually.

In addition to complaints relating to the mortgage floor clause, complaints were also filed in relation to fees and after-sales service.

To reduce the number of customer complaints, in 2013, with the collaboration of all business units, various support tools were rolled out at branches.

## 43.2. Environmental information

With society increasingly aware of the need to protect the environment in which we live and do business and as part of our continuous improvement policy, CaixaBank has implemented an environmental management system in accordance with European regulation EMAS 1221/2009 and ISO standard 14001 to guide its environmental protection and preservation actions.

For CaixaBank, mainstreaming an EMS is the best way to ensure that it meets the environmental requirements of all stakeholders and complies with prevailing legislation, providing a better service to customers to guarantee the continuous improvement of our Organization.

CaixaBank's environmental policy, drafted and approved in February 2012 following the Entity's restructuring in 2011, is instrumented through its Environment Committee, which ensures that all business is conducted in due consideration of the environment, and actively encourages awareness and participation among the Entity's stakeholders. Noteworthy is CaixaBank's embracement of the Equator Principles and the United Nations Global Compact, its voluntary participation in the Carbon Disclosure Project and the commitment to promote environmentally-friendly technologies, the inclusion of environmental criteria in products and services and the support of initiatives to combat climate change.

Our commitment extends to employees and the companies that work with us, but it must also provide an extra benefit to our customer relations.

In 2013, for the third year running, an audit was made of the greenhouse gases emitted by CaixaBank activities to calculate its carbon footprint, and to establish actions to minimize this.

In this area, the results achieved in the CDP (Carbon Disclosure Project) this year stand out. The Entity obtained a score of 97B, the highest in the Spanish financial sector, and joined the CDLI (Carbon Disclosure Leadership Index), which recognizes the transparency and quality of the information disclosed on climate change.

CaixaBank has a new communications tools portal, extending the range of communications channels open to employees; i.e. Lynk (instant messenger, audio and videoconferences, virtual meetings and document sharing), Conecta (the Group's own social network) or using specially-adapted rooms for videoconferencing. The increased use of these tools has reduced the number of business trips made and cut CO<sub>2</sub> emissions.

Further, to address concerns over paper consumption, the services offered through Línea Abierta have been increased throughout the branch network, such as the "Ready to Buy" service that allows contracts to be signed using this channel. A significant effort has also been made to reduce the number of documents sent to customers on paper.

Despite these efforts and aware that our business has an impact on the environment, in 2013 CaixaBank offset the CO<sub>2</sub> emissions generated at the central services headquarters in Barcelona, making this emblematic building a "zero-emission" building.

## Appendix 1. CaixaBank Group subsidiaries

| COMPANY NAME<br>AND LINE OF BUSINESS  | REGISTERED OFFICE  | % INTEREST |        | (Thousands of euros) |           |               |   |
|---|--|------------|--------|----------------------|-----------|---------------|---|
|   |  | DIRECT     | TOTAL  | SHARE<br>CAPITAL     | RESERVES  | PROFIT/(LOSS) | COST OF DIRECT<br>OWNERSHIP<br>INTEREST (NET) |
| Acuigroup<br>Mare Mar, SL<br>Acquiculture   | Recinto portuario.<br>Zona de relleno, 3<br>46520<br>Puerto de Sagunto<br>Valencia | 0.00       | 99.98  | 58                   | (2)       | (3,197)       | –   |
| AgenCaixa, SA<br>Agencia de Seguros<br>Insurance agency   | Complex Torres<br>Cerdà. Juan Gris,<br>20 - 26<br>08014<br>Barcelona               | 0.00       | 100.00 | 601                  | 3,385     | (2,386)       | –   |
| Agrurban, SL<br>Real estate development   | Av. de la<br>innovación, s/n<br>Edif. Espacio,<br>Módulo 201<br>41020 Seville      | 0.00       | 51.00  | 714                  | 342       | (3)           | –   |
| Aris Rosen, SAU<br>Services   | Av. Diagonal,<br>621-629<br>08028 Barcelona  | 100.00     | 100.00 | 15                   | 1,301     | 3,330         | 5,021   |
| Arquitrabe activos, SL<br>Holder of property<br>assets  | Plaza Villasis, 2<br>41003<br>Seville  | 100.00     | 100.00 | 98,431               | (57,825)  | (9,092)       | 5,838   |
| Arte, información y<br>gestión, SAU<br>Antiques, jewelry<br>and art work  | Laraña, 4<br>41003 Seville   | 0.00       | 100.00 | 60                   | 153       | (153)         | –   |
| Banca Cívica servicios<br>2011, SL<br>Investment holding and<br>business consultancy  | Plaza de la<br>Libertad, s/n<br>(Casa del Cordón)<br>09004<br>Burgos               | 100.00     | 100.00 | 2,369                | 5,927     | (12)          | 6,369   |
| Bavacun, SL<br>Holding company  | Pintor Sorolla, 2-4<br>46002<br>Valencia   | 0.00       | 100.00 | 3,172                | (352)     | (16,327)      | –   |
| Biodiesel Procesing, SL<br>Research, creation,<br>development and sale of<br>biofuel manufacturing<br>projects Production and<br>sale of biodiesel and all<br>types of oils | Av. Diagonal,<br>621-629<br>08028<br>Barcelona                                     | 0.00       | 100.00 | 100                  | (971)     | (4,497)       | –   |
| Bodega Sarría, SA<br>Production and sale<br>of wine   | Finca Señorío de<br>Sarría, s/n<br>31100 Puente la<br>Reina<br>Navarre             | 0.00       | 100.00 | 5,745                | 14,944    | 965           | –   |
| BuildingCenter, SAU<br>Real estate services   | Provençals, 39<br>(Torre Pujades)<br>08019 Barcelona                               | 100.00     | 100.00 | 2,000,060            | 1,588,997 | (1,835,243)   | 1,657,655                                     |
| Caixa Capital Biomed,<br>S.C.R de Régimen<br>Simplificado, S.A.<br>Venture capital<br>management  | Av. Diagonal, 613<br>3º A<br>08028 Barcelona                                       | 90.91      | 90.91  | 16,500               | (3,090)   | (2,285)       | 12,148  |
| Caixa Capital Fondos,<br>SCR de Régimen<br>Simplificado, SAU<br>Venture capital<br>management   | Av. Diagonal, 613<br>3º A<br>08028 Barcelona                                       | 100.00     | 100.00 | 100,000              | 51,286    | (12,187)      | 140,066                                       |



| COMPANY NAME<br>AND LINE OF BUSINESS   | REGISTERED OFFICE  | % INTEREST |        | (Thousands of euros) |          |               |   |
|--|--|------------|--------|----------------------|----------|---------------|---|
|  |  | DIRECT     | TOTAL  | SHARE<br>CAPITAL     | RESERVES | PROFIT/(LOSS) | COST OF DIRECT<br>OWNERSHIP<br>INTEREST (NET) |
| Caixa Capital Micro,<br>SCR de Régimen<br>Simplificado, SAU<br>Venture capital<br>management       | Av. Diagonal, 613<br>3º A<br>08028 Barcelona   | 100.00     | 100.00 | 8,000                | (221)    | (85)          | 7,693   |
| Caixa Capital Semilla,<br>SCR de Régimen<br>Simplificado, SA<br>Venture capital<br>management      | Av. Diagonal, 613<br>3º A<br>08028 Barcelona   | 100.00     | 100.00 | 13,290               | 1,429    | (1,692)       | 17,512  |
| Caixa Capital TIC<br>SCR de Régimen<br>Simplificado, SA<br>Venture capital<br>management           | Av. Diagonal, 613<br>3º A<br>08028 Barcelona   | 80.65      | 80.65  | 20,001               | (1,881)  | (3,361)       | 16,434  |
| Caixa Card 1 EFC, SA<br>Finance  | Gran Via Carles<br>III, 94 entresuelo<br>- Edificio Trade<br>Oest<br>08028 Barcelona | 100.00     | 100.00 | 261,803              | (94,633) | 236,787       | 261,980                                       |
| Caixa Corp, SA<br>Holding company  | Av. Diagonal,<br>621-629<br>08028 Barcelona  | 100.00     | 100.00 | 361                  | 213      | (5)           | 585   |
| Caixa Emprendedor<br>XXI, SA<br>Development of business<br>and entrepreneurial<br>initiatives      | Av. Diagonal, 613<br>3º B<br>08028 Barcelona   | 99.26      | 100.00 | 20,149               | 13,187   | (1,766)       | 34,500  |
| Caixa Invierte<br>Industria SCR de<br>Regimen Simplificado,<br>SA<br>Venture capital<br>management | Av. Diagonal, 613<br>3º A<br>08028 Barcelona   | 52.17      | 52.17  | 9,200                | (313)    | (555)         | 4,800   |
| Caixa Preference, SAU<br>Finance   | Av. Diagonal<br>621-629<br>08028 Barcelona   | 100.00     | 100.00 | 60                   | 2,110    | (16)          | 3,047   |
| CaixaBank Electronic<br>Money, EDE, SL<br>Payment entity   | Gran Via Carles III,<br>84-98 Torre Est,<br>pl. 1ª<br>08028 Barcelona                | 100.00     | 100.00 | 350                  | 399      | 171           | 550   |
| CaixaRenting, SAU<br>Vehicle and machinery<br>rentals  | Gran Via de<br>Carles III, 87<br>08028 Barcelona                                     | 100.00     | 100.00 | 10,518               | 29,514   | 2,375         | 31,680  |
| CajaBurgos OBV, SA<br>Ancillary activities for<br>financial and insurance<br>services              | Plaza Santo<br>Domingo de<br>Guzmán, 1<br>09004<br>Burgos                            | 100.00     | 100.00 | 60                   | 1,196    | 11            | 2,799   |
| Caja Guadalajara<br>participaciones<br>preferentes, SA<br>Finance                                  | Av. Eduardo<br>Gutián, 11<br>19002<br>Guadalajara                                    | 100.00     | 100.00 | 61                   | 253      | (6)           | 352   |
| Caja San Fernando<br>Finance, SA<br>Finance  | Plaza San<br>Francisco, 1<br>41004 Seville   | 100.00     | 100.00 | 60                   | 965      | (3,780)       | 33,221  |

| COMPANY NAME<br>AND LINE OF BUSINESS  | REGISTERED OFFICE   | % INTEREST |        | (Thousands of euros) |           |               |   |
|---|---|------------|--------|----------------------|-----------|---------------|---|
|   |   | DIRECT     | TOTAL  | SHARE<br>CAPITAL     | RESERVES  | PROFIT/(LOSS) | COST OF DIRECT<br>OWNERSHIP<br>INTEREST (NET) |
| Cajazol inversiones inmobiliarias, SA<br>Property, ownership, sales and purchases                       | Plaza de Villasis, 2<br>41003 Seville   | 0.00       | 100.00 | 53,515               | (336,598) | (34,023)      | –   |
| Cajazol participaciones preferentes, SAU<br>Finance   | Plaza de Villasis, 2<br>41003 Seville   | 100.00     | 100.00 | 60                   | 366       | (5)           | 159   |
| CAN Mediación, Operador de banca-seguros vinculado, SAU<br>Insurance consultancy                        | Av. Carlos III, 8<br>31002 Pamplona<br>Navarre                                | 100.00     | 100.00 | 90                   | 263       | 120           | 231   |
| Cestainmob, SL<br>Property management   | Av. República Argentina, 21<br>3º planta módulo B<br>41011 Seville            | 0.00       | 100.00 | 120                  | 3,466     | 7             | –   |
| Club baloncesto Sevilla, SAD<br>Promotion and development of sports activities                          | Palacio Municipal De Deportes -<br>C/ Dr. Laffon<br>Soto s/n<br>41007 Seville | 99.99      | 99.99  | 2,589                | 3,427     | (2,929)       | 4,694   |
| Corporación Hipotecaria Mutua, EFC, SA<br>Mortgage credit   | Av. Diagonal, 611<br>2º A<br>08028 Barcelona                                  | 100.00     | 100.00 | 3,005                | 79,139    | 81            | 81,987  |
| Corporación urbanística y de bienes inmuebles de CAN<br>Real estate development                         | Padre Calatayud<br>1, 2º Dcha.<br>31003 Pamplona<br>Navarre                   | 0.00       | 100.00 | 29,366               | (21,484)  | (5,068)       | –   |
| Credifimo - Unión de crédito para la financiación mobiliaria e inmobiliaria, EFC, SA<br>Mortgage credit | Riera de Sant Miquel, 3 1º<br>08006<br>Barcelona                              | 100.00     | 100.00 | 70,415               | 29,310    | (19,783)      | 11,722  |
| El monte capital, SA<br>Finance   | Plaza de Villasis, 2<br>41003 Seville   | 100.00     | 100.00 | 60                   | 217       | (6)           | 107   |
| El monte participaciones preferentes, SA<br>Finance   | Plaza de Villasis, 2<br>41003 Seville   | 100.00     | 100.00 | 60                   | 45        | (8)           | –   |
| e-la Caixa, SA<br>Electronic channel management   | Provençals, 39<br>(Torre Pujades)<br>08019 Barcelona                          | 100.00     | 100.00 | 13,670               | 15,583    | 645           | 21,144  |
| Estugest, SA<br>Administrative activities and services  | Av. Diagonal,<br>621-629<br>08028<br>Barcelona                                | 100.00     | 100.00 | 661                  | 1,545     | 79            | 2,212   |
| Finconsum, EFC, SA<br>Consumer finance  | Gran Via Carles III, 87, bajos 1º B<br>08028 Barcelona                        | 100.00     | 100.00 | 126,066              | (26,144)  | 19,340        | 96,803  |
| GDS-CUSA, SA<br>Services  | Provençals, 39<br>planta 2<br>08019 Barcelona                                 | 100.00     | 100.00 | 1,803                | 12,840    | 1,405         | 9,579   |
| General de Inversiones Tormes, SA<br>Real estate investment   | Av. Diagonal, 611<br>08028 Barcelona  | 100.00     | 100.00 | 5,000                | 4,383     | (42)          | 11,072  |

| COMPANY NAME<br>AND LINE OF BUSINESS   | REGISTERED OFFICE  | % INTEREST |        | (Thousands of euros) |           |               |   |
|--|--|------------|--------|----------------------|-----------|---------------|---|
|  |  | DIRECT     | TOTAL  | SHARE<br>CAPITAL     | RESERVES  | PROFIT/(LOSS) | COST OF DIRECT<br>OWNERSHIP<br>INTEREST (NET) |
| GestiCaixa, SGFT, SA<br>Securitization fund<br>management  | Pere i Pons, 9-11<br>9º 3ª Edifici<br>Màsters<br>08034 Barcelona                     | 91.00      | 100.00 | 1,502                | 300       | 1,276         | 2,630   |
| Gestión informática<br>en turismo, SL<br>Provision of IT solutions<br>related to tourism to<br>third parties | Santo Domingo<br>de la Calzada, 5<br>41018 Seville                                   | 0.00       | 45.00  | 3                    | 76        | (23)          | –   |
| Global gestión de<br>tasaciones, SA<br>Property appraisals<br>and real estate services                       | Vicente Alanis 1,<br>bajo<br>41008 Seville   | 0.00       | 90.00  | 334                  | (1,021)   | (67)          | –   |
| Guadalcorchos, SA<br>Wood and cork industry;<br>except furniture,<br>basketwork and<br>plaited work          | Plaza de Villasis, 2<br>41003 Seville  | 0.00       | 100.00 | 60                   | –         | –             | 137   |
| Habitat 2018, S.L.<br>Real estate  | Pintor Sorolla, 2-4<br>46010 Valencia  | 0.00       | 55.56  | 172,705              | (246,887) | (2,873)       | –   |
| HipoteCaixa 2, SL<br>Mortgage loan<br>management company   | Av. Diagonal, 611<br>08028 Barcelona   | 100.00     | 100.00 | 3                    | 202,536   | (2,956)       | 173,843                                       |
| Hiscan Patrimonio,<br>SAU<br>Holding company   | Av. Carlos III, 8<br>31002 Pamplona<br>Navarre                                       | 100.00     | 100.00 | 46,867               | 171,396   | (102,662)     | 614,970                                       |
| Hodefi, SAS<br>Holding company   | 20, rue<br>d'Armenonville<br>92200 Neuilly-<br>sur-Seine Paris<br>France             | 0.00       | 100.00 | 136,110              | 4,173     | 118           | –   |
| Holret, SAU<br>Real estate services  | Av. Diagonal,<br>621-629 Torre<br>II Pl. 8<br>08028 Barcelona                        | 100.00     | 100.00 | 156,433              | 32,551    | 1,329         | 202,396                                       |
| Iniciativas turísticas<br>de Cajas, SA<br>Activities of a retail<br>travel agency                            | Santo Domingo<br>de la Calzada, 5<br>41018 Seville                                   | 0.00       | 60.00  | 60                   | (110)     | (153)         | –   |
| InverCaixa Gestión,<br>SGIIC, SAU<br>Management of collective<br>investment institutions                     | Av. Diagonal,<br>621-629 Torre<br>II Pl. 7<br>08028 Barcelona                        | 100.00     | 100.00 | 81,910               | 24,180    | 24,316        | 89,350  |
| Inverjico 2005, SL<br>Holding company  | Pintor Sorolla, 2-4<br>46002<br>Valencia   | 0.00       | 100.00 | 344                  | (315)     | 5             | –   |
| Inversiones<br>corporativas<br>digitales, SL<br>Holding company  | Av. Carlos III, 8<br>31002 Pamplona<br>Navarre                                       | 0.00       | 100.00 | 3                    | (3,401)   | (165)         | –   |
| Inversiones<br>Inmobiliarias Oasis<br>Resort, SL<br>Services   | Av. Del Mar, s/n<br>(Urbanización<br>Costa Teguisse)<br>35009 Teguisse-<br>Lanzarote | 60.00      | 60.00  | 8,356                | 11,001    | (1,365)       | 10,655  |

| COMPANY NAME<br>AND LINE OF BUSINESS  | REGISTERED OFFICE  | % INTEREST |        | (Thousands of euros) |          |               |   |
|---|--|------------|--------|----------------------|----------|---------------|---|
|   |  | DIRECT     | TOTAL  | SHARE<br>CAPITAL     | RESERVES | PROFIT/(LOSS) | COST OF DIRECT<br>OWNERSHIP<br>INTEREST (NET) |
| Inversiones<br>Inmobiliarias Teguisse<br>Resort, SL<br>Services   | Av. Del Jablillo,<br>1 (Hotel<br>Teguisse Playa)<br>(Urbanización<br>Costa Teguisse)<br>35009 Teguisse-<br>Lanzarote | 60.00      | 60.00  | 7,898                | 10,663   | 514           | 11,218  |
| Inversiones Valencia<br>Capital, SA<br>Holding company  | Pintor Sorolla, 2-4<br>46002<br>Valencia   | 100.00     | 100.00 | 10,557               | 1,006    | 116           | 2,105   |
| Inversiones<br>vitivinícolas, SL<br>Production and sale<br>of wine  | Av. Carlos III, 8<br>31002 Pamplona<br>Navarre   | 0.00       | 100.00 | 3                    | (281)    | (12)          | –   |
| Limpieza y<br>Mantenimiento<br>Hospitalarios<br>Cleaning services for<br>offices, businesses<br>and hospitals           | Av. Diagonal, 611<br>2º A<br>08028 Barcelona   | 100.00     | 100.00 | 3                    | 9        | (5)           | 15  |
| Lince servicios<br>sanitarios, SAU<br>Health care services  | Av. Diagonal, 611<br>08028 Barcelona   | 100.00     | 100.00 | 660                  | 1,984    | (3)           | 2,868   |
| MediCaixa, SA<br>Financial services   | Av. Diagonal,<br>621-629<br>08028<br>Barcelona   | 100.00     | 100.00 | 120                  | –        | –             | 144   |
| Menacha Dos, SAU<br>Real estate development   | Virgen de Luján,<br>51 7º D<br>41011 Seville   | 0.00       | 51.01  | 63                   | (38)     | –             | –   |
| Meta Print, SL<br>Design, edition,<br>typesetting and printing<br>of advertising brochures<br>and stationery in general | Santo Domingo<br>de la Calzada, 3<br>41018 Seville   | 0.00       | 48.00  | 3                    | 55       | (99)          | –   |
| Negocio de Finanzas<br>e Inversiones II, SL<br>Finance  | Av. Diagonal,<br>621-629<br>08028 Barcelona  | 100.00     | 100.00 | 6                    | 38,437   | 725           | 38,367  |
| Nuevo MicroBank, SAU<br>Financing of<br>micro-credits   | Juan Gris, 10-18<br>08014 Barcelona  | 100.00     | 100.00 | 90,186               | 48,408   | 18,421        | 90,186  |
| PromoCaixa, SA<br>Product marketing   | Av. Carles III 105<br>1ª pl.<br>08028 Barcelona  | 99.99      | 100.00 | 60                   | 1,599    | 796           | 1,644   |
| Puerto Triana, SA<br>Real estate developer<br>specialized in shopping<br>centers  | Plaza Villasis, 2<br>41003 Seville   | 100.00     | 100.00 | 44,290               | (35,628) | (9,191)       | 16,008  |
| Recouvrements<br>Dulud, SA<br>Finance   | 20, rue<br>d'Armenonville<br>92200 Neuilly-<br>sur-Seine<br>Paris - France   | 0.00       | 100.00 | 5,928                | 1,195    | 24            | –   |
| Río Sevilla 98<br>promociones<br>inmobiliarias, SL<br>Real estate development   | Virgen de Luján,<br>51 7º D<br>41011 Seville   | 0.00       | 51.01  | 434                  | (1,135)  | (8)           | –   |

| COMPANY NAME<br>AND LINE OF BUSINESS  | REGISTERED OFFICE  | % INTEREST |        | (Thousands of euros) |           |               |   |
|---|--|------------|--------|----------------------|-----------|---------------|---|
|   |  | DIRECT     | TOTAL  | SHARE<br>CAPITAL     | RESERVES  | PROFIT/(LOSS) | COST OF DIRECT<br>OWNERSHIP<br>INTEREST (NET) |
| Saldañuela residencial, SL<br>Real estate   | Ctra. de Soria<br>s/n, Palacio de<br>Saldañuela<br>Burgos                  | 67.00      | 67.00  | 24,859               | (23,343)  | (201)         | 3,286   |
| SegurCajasol Operador<br>de banca-seguros<br>vinculado, SLU<br>Insurance agency   | Plaza de Villasis, 2<br>41003 Seville                                      | 0.00       | 100.00 | 63                   | 2,191     | 354           | –   |
| Sercapgu, SL<br>Holding company   | Av. Eduardo<br>Gutián, 11<br>19002<br>Guadalajara                          | 100.00     | 100.00 | 4,230                | (3,497)   | (3,633)       | 632   |
| Servicio de Prevención<br>Mancomunado del<br>Grupo la Caixa, CB<br>Health and safety advisory<br>and prevention service and<br>development of preventive<br>activities at companies | Gran Via<br>Carles III, 103<br>08028 Barcelona                             | 88.00      | 96.00  | 25                   | –         | –             | 20  |
| Servihabitat Gestión<br>Inmobiliaria, SLU<br>Real estate services   | Provençals, 39<br>(Torre Pujades)<br>08019<br>Barcelona                    | 100.00     | 100.00 | 12,929               | (219,527) | 249,340       | 42,719  |
| Silc Inmobles, SA<br>Real estate management<br>and administrations  | Av. Diagonal, 615<br>08028 Barcelona                                       | 0.00       | 100.00 | 40,070               | 106,085   | 184           | –   |
| Silk Aplicaciones, SL<br>Provision of IT services   | Av. Diagonal, 615<br>08028 Barcelona                                       | 100.00     | 100.00 | 15,003               | 99,715    | 1,804         | 176,211                                       |
| Sociedad de gestión<br>hotelera de Barcelona<br>(antes Sihabe<br>Inversiones 2013)<br>Property transactions   | Av. Diagonal,<br>621-629<br>08028 Barcelona                                | 0.00       | 100.00 | 8,144                | (8,141)   | (996)         | –   |
| Suministros Urbanos<br>y Mantenimientos, SA<br>Project management,<br>maintenance, logistics<br>and procurements  | Provençals, 39<br>(Torre Pujades)<br>08019 Barcelona                       | 100.00     | 100.00 | 1,803                | 1,871     | 1,841         | 2,053   |
| Tenedora de<br>Vehículos, SA<br>Renting   | Edifici Estació<br>de Renfe Local<br>nº 3 p<br>08256 Rajadell<br>Barcelona | 0.00       | 65.00  | 600                  | 1,177     | 45            | –   |
| Tenerife desarrollo<br>exterior, SA<br>Promotion of economic<br>activities on the island  | Plaza Patriotismo<br>s/n<br>Santa Cruz<br>de Tenerife<br>Tenerife          | 100.00     | 100.00 | 60                   | (14)      | (3)           | 94  |
| Valenciana de<br>Inversiones<br>Participadas, SLU<br>Holding company  | Pintor Sorolla, 2-4<br>46002 Valencia                                      | 100.00     | 100.00 | 106,743              | (70,098)  | (633)         | 68,430  |
| VidaCaixa Mediació,<br>Sociedad de Agencia<br>de Seguros Vinculada,<br>SAU<br>Insurance   | Complex Torres<br>Cerdà. Juan Gris,<br>20 - 26<br>08014 Barcelona          | 0.00       | 100.00 | 60                   | 1,811     | 319           | –   |

| COMPANY NAME<br>AND LINE OF BUSINESS   | REGISTERED OFFICE   | % INTEREST |        | (Thousands of euros) |           |               |   |
|--|---|------------|--------|----------------------|-----------|---------------|---|
|  |   | DIRECT     | TOTAL  | SHARE<br>CAPITAL     | RESERVES  | PROFIT/(LOSS) | COST OF DIRECT<br>OWNERSHIP<br>INTEREST (NET) |
| VidaCaixa, SA de Seguros y Reaseguros Sociedad Unipersonal<br>Direct life insurance, reinsurance and pension fund management | Complex Torres Cerdà. Juan Gris, 20 - 26<br>08014 Barcelona | 100.00     | 100.00 | 1,347,462            | 2,623,360 | 289,110       | 3,608,998                                     |
| VIP Desarrollos, SLU<br>Real estate development  | Pintor Sorolla, 2-4<br>46002<br>Valencia                    | 100.00     | 100.00 | 3                    | -         | -             | -   |
| VIP Gestión de Inmuebles, SLU<br>Real estate services  | Pintor Sorolla, 2-4<br>46002<br>Valencia                    | 100.00     | 100.00 | 291,088              | (163,566) | (30,029)      | 44,599  |
| Vipcartera,SL<br>Property management   | Pintor Sorolla, 2-4<br>46002<br>Valencia                    | 0.00       | 84.22  | 5,003                | (18,727)  | (725)         | -   |

Note: The information corresponding to unquoted companies is based on the most recent data available (actual or estimated) at the time of preparation of the notes to these financial statements.

Data relating to capital, reserves and results have been standardized in the consolidated CaixaBank statements in accordance with IFRS.

## Appendix 2. Joint ventures of the CaixaBank Group (jointly controlled entities)

| COMPANY NAME<br>AND LINE OF BUSINESS  | REGISTERED OFFICE   | % INTEREST |       | (Thousands of euros) |          |               |   |  |
|---|---|------------|-------|----------------------|----------|---------------|---|--|
|   |   | DIRECT     | TOTAL | SHARE<br>CAPITAL     | RESERVES | PROFIT/(LOSS) | COST OF<br>DIRECT<br>OWNERSHIP<br>INTEREST<br>(NET) | DIVIDENDS<br>ACCRUED<br>IN THE YEAR<br>ON TOTAL<br>OWNERSHIP<br>INTEREST |
| Anira Inversiones, SL<br>Equity investments in other companies                            | Paseo de la Castellana, 89<br>28046 Madrid                      | 30.00      | 60.00 | 41,500               | (2,069)  | 4,203         | 10,605  | –  |
| Banco europeo de finanzas, SA<br>Activities of a wholesale or investment bank             | Severo Ochoa, 5<br>29590 Malaga                                 | 39.52      | 39.52 | 60,702               | 21,163   | 956           | 32,057  | –  |
| Cartera Perseidas, SL<br>Holding company  | Paseo de recoletos, 29<br>28004 Madrid                          | 40.54      | 40.54 | 59,900               | 17,928   | 3,389         | 36,278  | 405  |
| Clave viajes, SA<br>Activities of a retail travel agency                                  | Paulino Caballero, 4<br>31002 Pamplona Navarre                  | 0.00       | 50.00 | 90                   | 1,232    | (770)         | –   | –  |
| Comercia Global Payments, Entidad de Pago, SL<br>Payment entity                           | Gran Via Carles III, 98 entresuelo<br>08028 Barcelona           | 49.00      | 49.00 | 4,425                | 208,391  | 16,937        | 104,403   | 10,499   |
| Compañía andaluza de rentas e inversiones, SA<br>Investment administration and ownership  | Plaza San Francisco, 1<br>41001 Seville                         | 46.61      | 66.61 | 54,163               | 4,781    | 5,432         | 29,154  | 1,661  |
| Cubican Infema, SL<br>Real estate development   | Conxita Supervia, 5 local altílo<br>Barcelona                   | 0.00       | 50.00 | 1,812                | (1,812)  | –             | –   | –  |
| Cubican XXI, SL<br>Real estate development  | Sagasta, 4 bajo<br>26001 Logroño Rioja                          | 0.00       | 50.00 | 1,000                | 484      | (82)          | –   | –  |
| Desarrollos Albero, SA<br>Real estate   | Plaza Nueva 8-B. Edificio San Fernando<br>41001 Seville         | 0.00       | 50.00 | 10,000               | (65,976) | (272)         | –   | –  |
| Global Payments South America, Brasil – Serviços de Pagamentos, SA (1)<br>Payment methods | Rua dos Pinheiros, 610 - Cj. 83<br>05422 São Paulo SP<br>Brazil | 50.00      | 50.00 | 9                    | (1,231)  | 4,811         | 4,794   | –  |
| Inversiones Alaris, SA<br>Holding company   | Av. Carlos III, 8<br>31002 Pamplona Navarre                     | 33.33      | 66.67 | 11,879               | (30,834) | (3,689)       | –   | –  |
| Kantega desarrollos inmobiliarios, SA<br>Real estate development                          | Plaza de Villasís, 2<br>5ª Planta<br>41003 Seville              | 0.00       | 50.00 | 11,016               | (2,691)  | (724)         | –   | –  |

| COMPANY NAME<br>AND LINE OF BUSINESS   | REGISTERED OFFICE   | % INTEREST |       | (Thousands of euros) |          |               |   |        | DIVIDENDS<br>ACCRUED<br>IN THE YEAR<br>ON TOTAL<br>OWNERSHIP<br>INTEREST |
|--|---|------------|-------|----------------------|----------|---------------|---|--------|--|
|  |   | DIRECT     | TOTAL | SHARE<br>CAPITAL     | RESERVES | PROFIT/(LOSS) | COST OF<br>DIRECT<br>OWNERSHIP<br>INTEREST<br>(NET) |        |  |
| Liquidambar<br>inversiones<br>financieras, SL<br>Investment<br>administration<br>and ownership | Paseo Recoletos,<br>29<br>28004 Madrid                            | 26.67      | 26.67 | 67,050               | (118)    | (28,227)      | 12,661  | –      |  |
| Montealcobendas,<br>SL<br>Real estate  | Orense, 23 Local<br>Madrid  | 0.00       | 50.00 | 10,400               | (16,180) | (11,721)      | –   | –      |  |
| Numzaan, SL<br>Real estate   | Doctor Casas, 20<br>50008 Zaragoza                                | 0.00       | 21.47 | 13,000               | (37,443) | (2,372)       | –   | –      |  |
| SegurCaixa<br>Adeslas, SA de<br>Seguros Generales<br>y Reaseguros<br>Insurance                 | Complex Torres<br>Cerdà. Juan Gris,<br>20 - 26<br>08014 Barcelona | 0.00       | 49.92 | 469,670              | 823,703  | 132,060       | –   | 44,930 |  |
| Vitalia Sur, SL<br>Equity investment<br>in resident and<br>non-resident<br>companies           | Joaquín Costa, 2<br>Plt. 4 Dr.<br>50001 Zaragoza                  | 0.00       | 50.00 | 8,200                | 3,263    | 1,389         | –   | –      |  |
| Vivienda protegida<br>y suelo de<br>Andalucía, SA<br>Real estate<br>development                | Exposición, 14<br>41927 Mairena<br>del Aljarafe<br>Seville        | 0.00       | 50.00 | 2,290                | (1,102)  | (26)          | –   | –      |  |

Note: The information corresponding to unquoted companies is based on the most recent data available (actual or estimated) at the time of preparation of the notes to these financial statements.

Data relating to capital, reserves and results have been standardized in the consolidated CaixaBank statements in accordance with IFRS.

(1) All data except the cost of the stake are in local currency; Brazilian real.



### Appendix 3. Associates of the CaixaBank Group

| COMPANY NAME<br>AND LINE OF BUSINESS   | REGISTERED<br>OFFICE  | % INTEREST |       | (Thousands of euros) |          |               |   |  |
|--|---|------------|-------|----------------------|----------|---------------|---|--|
|  |   | DIRECT     | TOTAL | SHARE<br>CAPITAL     | RESERVES | PROFIT/(LOSS) | COST OF DIRECT<br>OWNERSHIP<br>INTEREST (NET) | DIVIDENDS<br>ACCRUED<br>IN THE YEAR<br>ON TOTAL<br>OWNERSHIP<br>INTEREST |
| Abaco iniciativas<br>inmobiliarias, SL<br>Real estate<br>acquisition,<br>construction<br>and development | Lope de Vega, 67<br>41700 Dos<br>Hermanas<br>Seville  | 0.00       | 40.00 | 13,222               | 2,301    | (1,496)       | –   | –  |
| Acciona Solar, SA<br>Energy production,<br>distribution,<br>supply and<br>installation                   | Av. Ciudad de la<br>Innovación, 3<br>31621 Sarriguren<br>Navarre                            | 0.00       | 25.00 | 601                  | 20,485   | (474)         | –   | –  |
| Aceitunas de<br>mesa, SL<br>Production and<br>sale of table olives                                       | Antiguo camino<br>Sevilla, s/n<br>41840 Pilas<br>Seville                                    | 0.00       | 30.00 | 902                  | 285      | (19)          | –   | –  |
| Ag Inmuebles<br>Real estate<br>development   | Paseo de<br>Recoletos, 27<br>28004 Madrid   | 0.00       | 28.85 | 12,896               | (185)    | (267)         | –   | –  |
| Agua y gestión<br>de servicios<br>ambientales, SA<br>End-to-end water<br>management                      | Av. Diego<br>Martínez Barrio, 4<br>Ed. Viapol Center<br>6ª planta<br>41013 Seville          | 0.00       | 24.26 | 13,500               | 1,980    | –             | –   | –  |
| Ape Software<br>Components, SL<br>Business<br>Intelligence   | Av. Parc<br>Tecnològic<br>del Vallès, 3<br>08290<br>Cerdanyola<br>del Vallès<br>Barcelona   | 0.00       | 27.26 | 9                    | 1,064    | 80            | –   | –  |
| Apia Real Estate,<br>SARL<br>Real estate<br>development  | Luxembourg  | 0.00       | 25.00 | 3,168                | (2,947)  | –             | –   | –  |
| Arena<br>Comunicación<br>audiovisual, SL<br>Performing arts.<br>Film and video<br>production activities  | San Blas, 2<br>31014 Pamplona<br>Navarre  | 0.00       | 50.00 | 6                    | 1,248    | (25)          | –   | –  |
| Asoma TV<br>Multimedia, SL<br>Management<br>and operation of<br>any media for<br>advertisers             | Enrique Larreta, 7<br>entrepanta<br>28036 Madrid  | 0.00       | 25.12 | 80                   | (172)    | 122           | –   | –  |
| AT4 Wireless, SA<br>Wireless<br>telecommunications<br>services   | Severo Ochoa<br>s/n Parque<br>tecnológico de<br>Andalucía<br>29590<br>Campanillas<br>Malaga | 0.00       | 24.52 | 4,938                | 14,177   | –             | –   | 213  |

| COMPANY NAME<br>AND LINE OF BUSINESS   | REGISTERED<br>OFFICE   | % INTEREST |       | (Thousands of euros) |           |               |   |    | DIVIDENDS<br>ACCRUED<br>IN THE YEAR<br>ON TOTAL<br>OWNERSHIP<br>INTEREST |
|--|--|------------|-------|----------------------|-----------|---------------|---|----|--|
|  |  | DIRECT     | TOTAL | SHARE<br>CAPITAL     | RESERVES  | PROFIT/(LOSS) | COST OF DIRECT<br>OWNERSHIP<br>INTEREST (NET) |    |  |
| Banco BPI, SA (C)<br>Banking   | Rua Tenente<br>Valadim, 284<br>4100<br>476 Porto<br>Portugal             | 46.22      | 46.22 | 1,190,000            | 1,092,923 | 72,682        | 613,516                                       | -  |  |
| Best TV Labs<br>Technical project<br>for granting licenses   | Casablanca<br>Morocco  | 0.00       | 32.30 | 10                   | (9)       | -             | -   | -  |  |
| BJ Inversiones<br>generales<br>agroalimentarias<br>2006, SL<br>Food industry   | Crta. Nacional<br>134, km 16<br>31513 Arguedas<br>Navarre                | 0.00       | 24.99 | 13,605               | 5,754     | 1,423         | -   | -  |  |
| Boursorama, SA (C)<br>Direct Banking   | 18, Quai du Point<br>du Jour<br>92659 Boulogne-<br>Billancourt<br>France | 1.33       | 20.68 | 35,178               | 599,885   | 17,565        | 11,092  | -  |  |
| CAN Seguros<br>generales, SA<br>Direct insurance,<br>except life, and<br>reinsurance   | Av. Carlos III, 8<br>31002 Pamplona<br>Navarre                           | 50.00      | 50.00 | 9,015                | 3,688     | 2,398         | 20,342  | -  |  |
| Celeris, servicios<br>financieros, SA<br>Financial services  | Juan Esplandiu,<br>13 Planta C-1<br>Madrid                               | 26.99      | 26.99 | 10,710               | -         | (17,529)      | -   | -  |  |
| Cementiri de<br>Girona, SA<br>Funeral services   | Plaça del Vi, 1<br>17004 Girona  | 30.00      | 30.00 | 1,202                | 467       | (30)          | 217   | -  |  |
| Central mayorista<br>de Cajas, SA<br>Wholesale-retail<br>travel agency   | Luis Montoto,<br>112 1ª Planta<br>Dcha.<br>41018 Seville                 | 0.00       | 16.00 | 240                  | (176)     | (64)          | -   | -  |  |
| Centro de<br>transportes aduana<br>de Burgos, SA<br>Merchandise<br>storage and handling.<br>Operation of customs<br>warehousing<br>authorization from<br>a free zone | Ctra. N-1,<br>Km 246<br>09007 Villafria<br>Burgos                        | 22.96      | 22.96 | 4,461                | 3,167     | -             | 140   | -  |  |
| Chival promociones<br>inmobiliarias, SL<br>Real estate<br>development  | General Orgaz, 1<br>41013 Seville  | 0.00       | 40.00 | 1,142                | 6,280     | (163)         | -   | -  |  |
| Creación de suelo<br>e infraestructuras,<br>SL<br>Real estate<br>development   | Conde Valle de<br>Suchi, 3 local<br>comercial<br>28015 Madrid            | 0.00       | 25.00 | 12,000               | (11,327)  | (282)         | -   | -  |  |
| Cultivos y<br>tecnología agraria<br>de Tenerife, SA<br>Farming   | Carretera del<br>Pris, 68<br>38350 Tacoronte<br>Tenerife                 | 49.00      | 49.00 | 301                  | 1,335     | 21            | 897   | 29 |  |

| COMPANY NAME<br>AND LINE OF BUSINESS  | REGISTERED<br>OFFICE   | % INTEREST |       | (Thousands of euros) |            |               |   |  |  |
|---|--|------------|-------|----------------------|------------|---------------|---|--|--|
|   |  | DIRECT     | TOTAL | SHARE<br>CAPITAL     | RESERVES   | PROFIT/(LOSS) | COST OF DIRECT<br>OWNERSHIP<br>INTEREST (NET) | DIVIDENDS<br>ACCRUED<br>IN THE YEAR<br>ON TOTAL<br>OWNERSHIP<br>INTEREST |  |
| Delta R-Tecnologías de decisión, SL<br>Construction and development of predictive risk models                     | Polígono Industrial Salineta, Calle Arenal, 17 C<br>03610 Petrer<br>Alicante | 0.00       | 30.37 | 860                  | (860)      | -             | -   | -  |  |
| Desarrollos empresariales El Plantío, SL<br>Real estate   | Vitoria, 4<br>Burgos   | 0.00       | 20.00 | 7,000                | (1,432)    | (6)           | -   | -  |  |
| Desarrollos industriales Prado Marina, SL<br>Real estate  | Ctra. de Palencia, km 2,8<br>09400 Aranda de Duero<br>Burgos                 | 0.00       | 30.00 | 1,459                | (564)      | (81)          | -   | -  |  |
| Desarrollos inmobiliarios de Guadalajara, SL<br>Real estate development   | Gran Vía, 15<br>28013 Madrid   | 0.00       | 40.00 | 6,000                | (6,077)    | (1)           | -   | -  |  |
| Desarrollos Urbanísticos Veneciola, SA<br>Real estate development   | Alfonso XI, 7 - 2º<br>Derecha<br>28014 Madrid                                | 0.00       | 20.00 | 60,000               | (144,758)  | (2)           | -   | -  |  |
| Drembul, SL<br>Real estate development  | Ctra. De Logroño, s/n<br>Álava   | 0.00       | 25.00 | 30                   | 24,042     | 940           | -   | -  |  |
| Ecosistema Virtual para la Promoción del Comercio, SL<br>Finance  | c/ Don Ramón de la Cruz, 82-84<br>28006<br>Madrid                            | 0.00       | 33.33 | 400                  | 7,600      | (126)         | -   | -  |  |
| EITWO International Investment, SL<br>Real estate development   | En medio, 74<br>12001 Castelló de la Plana                                   | 0.00       | 33.33 | 3,300                | (4,604)    | (6)           | -   | -  |  |
| Energía Solar Aplicada, SL<br>Energy production and management  | Espinosa, 8<br>46008<br>Valencia   | 0.00       | 43.35 | 71                   | 6,407      | (4,036)       | -   | -  |  |
| Ensanche Urbano, SA<br>Real estate development  | Santo Domingo, 5<br>12003 Castelló de la Plana                               | 0.00       | 49.30 | 9,225                | (25,172)   | (2,705)       | -   | -  |  |
| Erste Group Bank AG (C)<br>Banking  | Graben, 21<br>01010 Viena<br>Austria   | 9.12       | 9.12  | 859,600              | 11,144,171 | 430,275       | 980,601                                       | 15,678   |  |
| Eurocel, Centro Europeo de Empresas e Innovación, SA<br>Creation, attraction and development of business projects | Autovía Sevilla-Coria del Río, km 3,5<br>41920 Seville                       | 0.00       | 45.95 | 450                  | (68)       | -             | -   | -  |  |

| COMPANY NAME<br>AND LINE OF BUSINESS  | REGISTERED<br>OFFICE  | % INTEREST |       | (Thousands of euros) |            |               |   |  |  |
|---|---|------------|-------|----------------------|------------|---------------|---|--|--|
|   |   | DIRECT     | TOTAL | SHARE<br>CAPITAL     | RESERVES   | PROFIT/(LOSS) | COST OF DIRECT<br>OWNERSHIP<br>INTEREST (NET) | DIVIDENDS<br>ACCRUED<br>IN THE YEAR<br>ON TOTAL<br>OWNERSHIP<br>INTEREST |  |
| Europea de desarrollos urbanos, SA<br>Real estate development   | Arturo Soria, 65<br>28027 Madrid  | 0.00       | 20.00 | 60,000               | (51,720)   | (5,105)       | -   | -  |  |
| Extraice, SL<br>Design and manufacture of synthetic ice rinks   | Parque empresarial Los llanos, c/ Extremadura 2, buzón 30<br>41909 Salteras Seville | 0.00       | 10.44 | 75                   | 1,534      | (256)         | -   | -  |  |
| Forest Chemical Group, SL<br>Chemicals  | Polígono industrial Pla Vallonga, calle 8 Nave 1 A<br>03006 Alicante                | 0.00       | 14.09 | 389                  | 283        | 10            | -   | -  |  |
| GDS-Risk Solutions, Correduría de Seguros, SL<br>Insurance brokerage  | Via Augusta, 252-260 6º<br>08017 Barcelona  | 20.00      | 20.00 | 30                   | 337        | 2,146         | 3,756   | 189  |  |
| Geotexan, SA<br>Production, sale, transport, storage, distribution, handling and supply of all type of geotextiles and geocompounds     | Parque empresarial Nuevo torneo, 4. C/ Acústica, 24<br>41010 Seville                | 0.00       | 20.00 | 7,000                | 2,398      | 70            | -   | -  |  |
| Gescap Urbana, SA<br>Real estate development  | Botánico Cabanilles, 26<br>46010 Valencia   | 0.00       | 30.00 | 1,200                | (729)      | (3)           | -   | -  |  |
| Gestión de aguas de Alcolea, SA<br>Engineering and concessions  | Av. Martín Alonso Pinzón, 11<br>21003 Huelva  | 49.00      | 49.00 | 60                   | (20)       | (1)           | 20  | -  |  |
| Girona, SA<br>Integrated water distribution   | Travessia del Carril, 2 6º 2ª<br>17001 Girona                                       | 34.22      | 34.22 | 1,200                | 3,941      | 416           | 1,642   | 62   |  |
| Grupo Financiero Inbursa, SAB de CV (C) (**)(1)<br>Banking  | Paseo de las Palmas, 736<br>11000 Lomas de Chapultepec Mexico D.F. Mexico           | 9.01       | 9.01  | 2,758,222            | 74,060,107 | 8,361,271     | 724,560                                       | 79,699   |  |
| Grupo Luxonia, SL<br>Manufacture, assembly, processing, purchase, sale and distribution of lighting equipment and decorative appliances | Passeig de la Ribera, 109<br>08420 Canovelles Barcelona                             | 0.00       | 20.00 | 2,561                | 15,462     | (8,401)       | -   | -  |  |
| Guadapelayo, SL<br>Real estate development  | Ramírez de Arellano, 17 1º<br>23043 Madrid  | 0.00       | 40.00 | 1,980                | (1,113)    | (1)           | -   | -  |  |

| COMPANY NAME<br>AND LINE OF BUSINESS  | REGISTERED<br>OFFICE  | % INTEREST |       | (Thousands of euros) |           |               |   |  |
|---|---|------------|-------|----------------------|-----------|---------------|---|--|
|   |   | DIRECT     | TOTAL | SHARE<br>CAPITAL     | RESERVES  | PROFIT/(LOSS) | COST OF DIRECT<br>OWNERSHIP<br>INTEREST (NET) | DIVIDENDS<br>ACCRUED<br>IN THE YEAR<br>ON TOTAL<br>OWNERSHIP<br>INTEREST |
| Hacienda<br>La cartuja<br>Real estate<br>development  | Ángel Galán, 2<br>41011 Seville   | 0.00       | 40.00 | 15,366               | (3,162)   | 274           | -   | -  |
| Hispanergy del<br>Cerrato<br>Production of<br>vegetable oil and<br>biodiesel  | Av. Casado del<br>Alisal, 26<br>34001 Palencia                            | 0.00       | 33.12 | 4,611                | (264)     | (2,660)       | -   | -  |
| I-Neumáticos on<br>line franquicias, SL<br>On-line tire sales   | C/ Eduardo<br>Ibarra, 6<br>50009 Zaragoza                                 | 0.00       | 21.04 | 6                    | 424       | (259)         | -   | -  |
| Inmojasan, SA<br>Real estate<br>development   | Vía de servicio<br>nacional 6,<br>km 26<br>28290 Las Matas<br>Madrid      | 0.00       | 35.00 | 350                  | (6,342)   | -             | -   | -  |
| Inpsa, SGPS, SA<br>Holding company  | Rúa Antonio<br>Libramento, 19<br>Lisboa - Portugal                        | 0.00       | 40.00 | 94                   | 2,413     | (1,092)       | -   | -  |
| Integrated<br>Microsystems for<br>Quality of Life<br>Development,<br>manufacture and<br>sale of pathogen<br>and toxin detection<br>kits | Polígono Industrial<br>Riu Clar. C/ Ferro<br>6 (Nau 7)<br>43006 Tarragona | 0.00       | 20.75 | 50                   | 1,351     | (366)         | -   | -  |
| Inversiones<br>Patrimoniales La<br>Marina, SL<br>Real estate<br>development   | Cirilo Amorós, 36<br>46004 Valencia                                       | 0.00       | 25.00 | 239                  | (1,105)   | (704)         | -   | -  |
| Inversiones Resorts<br>Mediterráneos, SL<br>Real estate<br>development  | Ceiba S/N, 1 Mar<br>Menor Golf<br>30700 Torre<br>Pacheco<br>Murcia        | 0.00       | 23.05 | 10,000               | (634,366) | (19,190)      | -   | -  |
| Investbya Holding,<br>SL<br>Food industry   | Crta. Nacional<br>134, km 16<br>31513 Arguedas<br>Navarre                 | 0.00       | 24.99 | 14,671               | 8,246     | 1,364         | -   | -  |
| Ircio inversiones, SL<br>Development of<br>industrial buidings  | Vitoria, 2<br>09200 Miranda<br>de Ebro<br>Burgos                          | 35.00      | 35.00 | 675                  | (744)     | (140)         | -   | -  |
| IT Now, SA<br>IT services   | Numància, 164 7ª<br>planta<br>08029 Barcelona                             | 49.00      | 49.00 | 3,382                | 1,568     | (3)           | 1,663   | -  |
| J Apia Polska Sp<br>Zoo<br>Real estate<br>development   | Niepodleglosci,<br>124 nr.lok 15<br>02-577 Warsaw<br>Poland               | 0.00       | 25.00 | 15                   | (386)     | -             | -   | -  |
| Justinmid, SL<br>Development<br>of IT systems   | Llacuna, 162<br>08018 Barcelona   | 0.00       | 16.98 | 5                    | 118       | (11)          | -   | -  |

| COMPANY NAME<br>AND LINE OF BUSINESS   | REGISTERED<br>OFFICE   | % INTEREST |       | (Thousands of euros) |          |               |   |  |
|--|--|------------|-------|----------------------|----------|---------------|---|--|
|  |  | DIRECT     | TOTAL | SHARE<br>CAPITAL     | RESERVES | PROFIT/(LOSS) | COST OF DIRECT<br>OWNERSHIP<br>INTEREST (NET) | DIVIDENDS<br>ACCRUED<br>IN THE YEAR<br>ON TOTAL<br>OWNERSHIP<br>INTEREST |
| Kalite<br>Desarrollo, SA<br>Real estate<br>development   | Plaça<br>Ajuntament, 27<br>46004 Valencia  | 0.00       | 40.00 | 11,499               | (11,295) | (45)          | -   | -  |
| Kider, SA<br>Production, design,<br>supply and assembly<br>of products to cover<br>functional needs of<br>shops, warehouse<br>and industries | Polígono<br>industrial<br>de Ayala s/n<br>01479 Murga<br>Álava                                   | 0.00       | 48.45 | 918                  | 2,045    | (8,963)       | -   | -  |
| Laboratoris<br>Sanifit, SL<br>Research and<br>development of<br>new compounds to<br>regulated organic<br>calcification processes             | Parc Bit - Edifici<br>Disseny D 3<br>07121 Palma de<br>Mallorca<br>Balearic Islands              | 0.00       | 35.40 | 76                   | 311      | (820)         | -   | -  |
| Lexdir Global, SL<br>Consultants   | Complejo<br>empresarial<br>Ecourban.<br>C/ Almogàvers<br>119-123 3º<br>08018 Barcelona           | 0.00       | 24.66 | 7                    | 415      | (2)           | -   | -  |
| Mcc Navarra,<br>SPE, SA<br>Holding company   | Av. Carlos III, 36<br>31003 Pamplona<br>Navarre  | 0.00       | 25.00 | 3,810                | (956)    | 1             | -   | -  |
| Med Wind<br>Energy, SL<br>Renewable energy<br>holding company  | Av. Peris y Valero,<br>149 1º<br>46005 Valencia  | 43.00      | 43.00 | 22,500               | (13,242) | (994)         | 5,129   | -  |
| Medlumics, SL<br>Manufacture of<br>tomography systems  | La Hoya, 2<br>39400 Los<br>corrales de Buelna<br>Cantabria                                       | 0.00       | 31.82 | 133                  | 3,185    | (1,312)       | -   | -  |
| Monty &<br>Cogroup, SL<br>Transfer reception   | Cuesta de San<br>Vicente, 4<br>7ª planta<br>28008 Madrid   | 20.47      | 20.47 | 27                   | 1,638    | -             | 252   | -  |
| Motive<br>Televisión, SL<br>Import, export<br>and marketing<br>of electronic and<br>computer products  | Av. Diagonal, 177<br>5ª planta<br>08018 Barcelona  | 0.00       | 32.30 | 2,247                | (2,247)  | -             | -   | -  |
| Muchavista Sur<br>Inversiones, SL<br>Real estate<br>development  | Felipe Berge, 4<br>03001 Alicante  | 0.00       | 33.33 | 3,600                | (8,724)  | (11,364)      | -   | -  |
| Nlife<br>Therapeutics, SL<br>Development of<br>therapeutic agents  | BIC Granada.<br>Parque<br>Tecnológico<br>de Ciencias de la<br>Salud.<br>18100 Armilla<br>Granada | 0.00       | 44.33 | 4,905                | (1,184)  | (1,194)       | -   | -  |
| Nou<br>Biourbanisme, SA<br>Real estate<br>development  | Plaça Ajuntament,<br>27<br>46002 Valencia  | 0.00       | 20.00 | 8,570                | (11,592) | (253)         | -   | -  |

| COMPANY NAME<br>AND LINE OF BUSINESS  | REGISTERED<br>OFFICE  | % INTEREST |       | (Thousands of euros) |           |               |   |  |  |
|---|---|------------|-------|----------------------|-----------|---------------|---|--|--|
|   |   | DIRECT     | TOTAL | SHARE<br>CAPITAL     | RESERVES  | PROFIT/(LOSS) | COST OF DIRECT<br>OWNERSHIP<br>INTEREST (NET) | DIVIDENDS<br>ACCRUED<br>IN THE YEAR<br>ON TOTAL<br>OWNERSHIP<br>INTEREST |  |
| Nou Litoral, SL<br>Real estate<br>development   | General Tovar, 2<br>46003 Valencia  | 0.00       | 25.00 | 6,250                | (104,757) | (104)         | -   | -  |  |
| Nucli, SA<br>Real estate<br>development   | Santa Perpètua<br>de Mogoda<br>08130 Barcelona  | 0.00       | 49.51 | 2,635                | (3,380)   | (2,184)       | -   | -  |  |
| Obenque, SA<br>Real estate<br>development   | Zurbano, 76<br>21018 Madrid   | 0.00       | 21.25 | 14,361               | 1,181     | 337           | -   | -  |  |
| Oesia Networks, SL<br>IT and defense<br>electronics<br>consulting                                 | C/ Santa Leonor,<br>65 ED. B - Parque<br>Empresarial<br>Avalon<br>28037 Getxo<br>Madrid | 6.29       | 45.94 | 1,269                | (38,369)  | (2,838)       | -   | -  |  |
| Oquendo (sca)<br>sicar<br>Investment in<br>Spanish mezzanine<br>debt                              | Boulevard Prince<br>Henri, 19-21<br>L2951<br>Luxembourg<br>Luxembourg                   | 0.00       | 26.16 | 17,675               | 2,201     | -             | -   | -  |  |
| Palacio de la<br>Merced, SA<br>Industrial hotel/<br>restaurant operation                          | Plaza España, 1 1º<br>09005 Burgos  | 0.00       | 47.00 | 6,131                | 735       | 516           | -   | -  |  |
| Parque científico<br>tecnológico de<br>Córdoba, SL<br>Science park<br>operation and<br>management | Av. Gran Capitán,<br>46 3ª Oficina 8<br>14001 Córdoba                                   | 15.49      | 35.49 | 20,558               | 4,575     | (409)         | 7,059   | -  |  |
| Parque Industrial el<br>Pla, SL<br>Real estate<br>development                                     | De los<br>deportes, 13<br>46600 Alriza<br>Valencia                                      | 0.00       | 25.00 | 60                   | 12        | (14)          | -   | 45   |  |
| Peñíscola Green, SA<br>Real estate<br>development   | Cardona Vives, 4<br>12001 Castellón<br>de la Plana                                      | 0.00       | 33.33 | 12,000               | (494)     | (68)          | -   | -  |  |
| Petizar Atibel, S.L<br>Real estate<br>development   | Sadar, 14 bajo<br>31006 Pamplona<br>Navarre   | 0.00       | 50.00 | 150                  | (451)     | (106)         | -   | -  |  |
| Pevesa Biotech, SA<br>Obtaining of isolates,<br>hydrolysates,<br>peptides and<br>aminoacids       | Av. De la industria<br>S/N. Polígono<br>Poviso<br>41520 El viso<br>de Alcor<br>Seville  | 0.00       | 11.58 | 1,933                | (336)     | 180           | -   | -  |  |
| Picanya Sud, SL<br>Real estate<br>development   | De los<br>deportes, 13<br>46600 Alzira<br>Valencia                                      | 0.00       | 20.00 | 378                  | 1,331     | (26)          | -   | -  |  |
| Porta de les<br>Germanies, SA<br>Real estate<br>development                                       | Blasco Ibáñez, 18<br>46024 Valencia   | 0.00       | 33.33 | 274                  | 81        | 1             | -   | -  |  |

| COMPANY NAME<br>AND LINE OF BUSINESS  | REGISTERED<br>OFFICE   | % INTEREST |       | (Thousands of euros) |            |               |   |  |
|---|--|------------|-------|----------------------|------------|---------------|---|--|
|   |  | DIRECT     | TOTAL | SHARE<br>CAPITAL     | RESERVES   | PROFIT/(LOSS) | COST OF DIRECT<br>OWNERSHIP<br>INTEREST (NET) | DIVIDENDS<br>ACCRUED<br>IN THE YEAR<br>ON TOTAL<br>OWNERSHIP<br>INTEREST |
| Promociones<br>al desarrollo<br>Bumari, SL<br>Holding company                       | General Vara de<br>Rey, 41 bis 8ª<br>26002 Logroño<br>La Rioja                       | 48.00      | 48.00 | 6,386                | (2,709)    | (115)         | -   | -  |
| Promociones<br>eólicas del oeste<br>valenciano, SL<br>Holding company               | Av. Peris y Valero,<br>149 1º<br>46005 Valencia                                      | 26.00      | 26.00 | 2,463                | (1)        | (2)           | -   | -  |
| Promociones<br>Eurosevilla 2000<br>Real estate<br>development                       | Av. De la<br>innovación, S/N<br>Edif. Espacio 2ª<br>Planta, Módulos<br>41020 Seville | 0.00       | 40.00 | 600                  | 929        | (218)         | -   | -  |
| Promociones<br>Guadavila, SL<br>Real estate<br>development                          | San Bernardo, 7<br>28015 Madrid  | 0.00       | 30.00 | 4,000                | (18,918)   | (95)          | -   | -  |
| Promociones<br>Navarra Madrid, SA<br>Real estate<br>development                     | Leyre, 11 Bis 2º<br>Pamplona<br>Navarre  | 0.00       | 47.50 | 18,030               | (6,243)    | (30)          | -   | -  |
| Promotora Damas<br>Ocho, SL<br>Real estate<br>development                           | Ctra. Alovera, 11<br>19200 Azuqueca<br>de Henares<br>Guadalajara                     | 0.00       | 40.00 | 870                  | (4,940)    | (42)          | -   | -  |
| Repsol, SA (C)<br>Oil and gas market<br>operation                                   | Méndez Álvaro, 44<br>28045 Madrid  | 12.02      | 12.02 | 1,302,472            | 26,501,000 | 1,287,000     | 3,337,391                                     | 150,562  |
| Residencial<br>Alameda<br>Real estate<br>development                                | Castelló, 128 2º<br>28006 Madrid   | 0.00       | 41.00 | 4,000                | (1,428)    | -             | -   | -  |
| Residencial Golf<br>Mar, SL<br>Real estate<br>development                           | Plaça Ajuntament,<br>27<br>46002 Valencia  | 0.00       | 21.53 | 17,101               | (15,211)   | (2,598)       | -   | -  |
| Sagetis Biotech, SL<br>Biotechnology  | Vía Augusta, 394<br>08017 Barcelona  | 0.00       | 28.51 | 60                   | 885        | 64            | -   | -  |
| Sanifit Merdtech, SL<br>Development of<br>implants and other<br>healthcare products | Parc Bit, Ed.<br>Naorte PB-4<br>07121 Palma de<br>Mallorca<br>Balearic Islands       | 0.00       | 35.40 | 3                    | 75         | -             | -   | -  |
| Self Trade<br>Bank, SA<br>Banking   | Gran Vía, 30 3ª<br>planta<br>28013 Madrid  | 49.00      | 49.00 | 86,658               | (11,155)   | 2,421         | 38,175  | -  |
| Servihabitats<br>Servicios<br>Inmobiliarios, SL<br>Real estate services             | Provençals, 39<br>(Torre Pujades)<br>08019 Barcelona                                 | 49.00      | 49.00 | 499                  | 30,858     | 4,791         | 15,367  | -  |
| Seryrec, SL<br>Tax collection<br>services   | Montemar, 4 1º<br>19000<br>Guadalajara   | 0.00       | 20.00 | 600                  | (301)      | 26            | -   | -  |
| Sofiland, SA<br>Real estate<br>development  | Av. Al-Nasir, 3 - 4<br>1 y 2<br>14008 Córdoba  | 0.00       | 35.00 | 1,503                | 9,843      | (28)          | -   | -  |



| COMPANY NAME<br>AND LINE OF BUSINESS  | REGISTERED<br>OFFICE   | % INTEREST |       | (Thousands of euros) |            |               |   |  |  |
|---|--|------------|-------|----------------------|------------|---------------|---|--|--|
|   |  | DIRECT     | TOTAL | SHARE<br>CAPITAL     | RESERVES   | PROFIT/(LOSS) | COST OF DIRECT<br>OWNERSHIP<br>INTEREST (NET) | DIVIDENDS<br>ACCRUED<br>IN THE YEAR<br>ON TOTAL<br>OWNERSHIP<br>INTEREST |  |
| Solaiemes, SL<br>Engineering<br>services  | Av. General<br>Fanjul, 2 bis<br>28044 Madrid   | 0.00       | 32.23 | 110                  | 100        | (509)         | -   | -  |  |
| Suministros<br>Integrales<br>del acero, SL<br>Integrated steel<br>supply                              | Polígono<br>industrial Ircio<br>11 -15<br>09200 Miranda<br>de Ebro<br>Burgos                           | 0.00       | 17.06 | 2,194                | 321        | 74            | -   | -  |  |
| Technical & Racing<br>Composites, SI<br>Design, manufacture<br>and sale of<br>engineering<br>products | Llevant 10.<br>Polígono<br>Industrial Pla de<br>Fogars<br>08495 Fogars de<br>la Selva<br>Girona        | 0.00       | 23.57 | 830                  | (537)      | (406)         | -   | -  |  |
| Telefónica<br>Factoring<br>do Brasil, LTDA (2)<br>Factoring   | Rua<br>Desembragador<br>Eliseu Guilherme,<br>69 pt. E<br>04004-030<br>Paraíso -<br>São Paulo<br>Brazil | 20.00      | 20.00 | 5,000                | 1,000      | 29,046        | 2,029   | 2,059  |  |
| Telefónica Factoring<br>España, SA<br>Factoring   | Zurbano, 76 pl. 8<br>28010 Madrid  | 20.00      | 20.00 | 5,109                | 1,740      | 8,922         | 2,525   | 1,284  |  |
| Tenedora de<br>Acciones de ITV<br>de Levante, SL<br>Holding company                                   | Pintor Sorolla, 2-4<br>46002 Valencia  | 12.00      | 40.00 | 13,140               | 1,705      | 969           | 126   | 429  |  |
| Terminal polivalente<br>portuaria<br>Sagunto, SA<br>Development<br>of two concessions                 | Anadarella 1,3,5<br>Ciudad Dos<br>Casares<br>46950 Xirivella<br>Valencia                               | 0.00       | 25.00 | 422                  | (2,964)    | (31)          | -   | -  |  |
| The Bank of East<br>Asia, LTD (C) (3)<br>Banking  | 10, des Voeux rd.<br>Hong-Kong<br>China  | 16.51      | 16.51 | 5,654,000            | 47,893,000 | 3,376,000     | 1,235,744                                     | 38,250   |  |
| Uncro, SL<br>Real estate<br>development   | Floristería, 10<br>23400 Úbeda<br>Jaén   | 0.00       | 25.00 | 540                  | (4,010)    | (322)         | -   | -  |  |
| Urbanizadora<br>Experiencia<br>Inmobiliaria, SL<br>Real estate<br>development                         | Alameda, 3<br>46010 Valencia   | 0.00       | 50.00 | 32,854               | (39,738)   | (18,816)      | -   | -  |  |
| Urbedesa, SL<br>Real estate<br>development  | Vicente Savall<br>Pascual, 12<br>03690 Sant<br>Vicenç del<br>Raspeig<br>Alicante                       | 0.00       | 50.00 | 1,044                | (72)       | (1)           | -   | -  |  |
| Valenciana de<br>Viviendas 2010, SL<br>Real estate<br>development                                     | General Tovar, 2<br>46003 Valencia   | 0.00       | 45.44 | 13,248               | (13,248)   | -             | -   | -  |  |

| COMPANY NAME<br>AND LINE OF BUSINESS                                       | REGISTERED<br>OFFICE                  | % INTEREST |       | (Thousands of euros) |          |               |   |  |
|--|---------------------------------------|------------|-------|----------------------|----------|---------------|---|--|
|  |                                       | DIRECT     | TOTAL | SHARE<br>CAPITAL     | RESERVES | PROFIT/(LOSS) | COST OF DIRECT<br>OWNERSHIP<br>INTEREST (NET) | DIVIDENDS<br>ACCRUED<br>IN THE YEAR<br>ON TOTAL<br>OWNERSHIP<br>INTEREST |
| Varios<br>Consulting, SL<br>Information and<br>communication<br>technology | Cava Baja, 36<br>28005 Madrid         | 0.00       | 29.92 | 853                  | (853)    | –             | –   | –  |
| Vía 10, Sociedad<br>Mixta de Viviendas<br>de Alquiler, SL<br>Real estate   | Plaza<br>de España, 8<br>09005 Burgos | 0.00       | 49.00 | 2,360                | (28)     | (10)          | –   | –  |

(C) Quoted companies. Latest publicly-available data at the date of preparation of the notes to these financial statements.

Note: The information corresponding to unquoted companies is based on the most recent data available (actual or estimated) at the time of preparation of the notes to these financial statements.

Data relating to capital, reserves and results have been standardized in the consolidated CaixaBank statements in accordance with IFRS.

(\*\*) Public data under Mexican GAAP.

(1), (2), (3) All data except the cost of the stake and dividends accrued are in local currency; (1) Mexican peso. (2) Brazilian real. (3) Hong-Kong dollar.

## Appendix 4. Tax credit for reinvestment of extraordinary profit

Profit qualifying for the tax credits set forth in Article 42 of Royal Decree-Law 4/2004, of March 5, approving the consolidated text of the Corporation Tax Law:

| YEAR | CAIXABANK         |             |                |                      |
|------|-------------------|-------------|----------------|----------------------|
|      | PROFIT QUALIFYING | AMOUNT USED | TAX CREDIT (1) | YEAR OF REINVESTMENT |
| 2008 | 1,797             | 544,763     | 108,806        | 2008                 |
| 2009 | 12,458            | 12,458      | 1,495          | 2009                 |
| 2010 | 368,883           | 368,883     | 44,266         | 2010                 |
| 2011 | 9,875             | 9,875       | 1,185          | 2011                 |
| 2012 | 30,840            | 30,840      | 3,700          | 2012                 |

(1) There are unused tax credits due to a shortage of taxable income in the consolidated income tax return.

Note: Banco de Valencia obtained income subject to tax credits in 2008 and 2012 of €87 and €5,468 thousand, respectively, reinvesting the full amounts obtained on transfer in those years.

Includes amounts of "la Caixa" for years prior to 2011.

Reinvestment is carried out in equity securities granting holdings in excess of 5%, and on tangible assets, intangible assets and investment properties relating to the business activity.

| CAIXABANK GROUP   |             |                |                      | BANCA CÍVICA      |            |                      |
|-------------------|-------------|----------------|----------------------|-------------------|------------|----------------------|
| PROFIT QUALIFYING | AMOUNT USED | TAX CREDIT (1) | YEAR OF REINVESTMENT | PROFIT QUALIFYING | TAX CREDIT | YEAR OF REINVESTMENT |
| 4,918             | 927,367     | 109,175        | 2008                 | 13,204            | 435        | 2007 and 2008        |
| 14,129            | 14,129      | 1,696          | 2009                 | 73,665            | 12,019     | 2008 and 2009        |
| 401,313           | 401,313     | 48,158         | 2010                 | 66,321            | 4,763      | 2010                 |
| 493,819           | 265,124     | 31,815         | 2011 and 2012        | 41,292            | 4,955      | 2011                 |
| 51,055            | 279,507     | 33,540         | 2012                 |                   |            |                      |

## **Appendix 5. Disclosure on the acquisition and disposal of ownership interests in subsidiaries in 2013**

(Article 155 of the Corporate Enterprise Act and Article 53 of Spanish Securities Market Law 24/1998).

On January 23, 2013, notices issued by both "la Caixa" and CaixaBank were filed with the CNMV reporting that, following the capital increase at Amper, SA, the direct and indirect stake held by "la Caixa" Group in Amper, SA had fallen below the 5% threshold to 4.316%.

On March 5, 2013, notices issued by both "la Caixa" and CaixaBank were filed with the CNMV reporting the acquisition of 454,992,242,050 of Banco de Valencia shares, thereby passing the threshold of 90%.

As a result of this transaction, on March 12, 2013, notices issued by both "la Caixa" and CaixaBank were filed with the CNMV reporting that the "la Caixa" Group's stake in Bodegas Riojanas, SA stood at 12.725%, surpassing the threshold of 10%.

On April 24, 2013, notices issued by both "la Caixa" and CaixaBank were filed with the CNMV reporting the transfer of the "la Caixa" Group's entire stake in Tubacex, SA.

On May 29, 2013, notices issued by both "la Caixa" and CaixaBank were filed with the CNMV reporting the transfer of the "la Caixa" Group's entire stake in Dinamia Capital Privado, SCR, SA.

On July 24, 2013, notices issued by both "la Caixa" and CaixaBank were filed with the CNMV reporting the transfer of the "la Caixa" Group's entire stake in CIE Automotiva, SA.

On October 3, 2013, notices issued by both "la Caixa" and CaixaBank were filed with the CNMV reporting the transfer of the "la Caixa" Group's entire stake in Fluidra, SA.

On October 29, 2013, notices issued by both "la Caixa" and CaixaBank were filed with the CNMV reporting that, following the capital increases at Deoleo, SA, the stake held by Corporación Empresarial Cajasol, SA (controlled by "la Caixa") was reduced from 5.294% to 4.692%, which was the motive for these notices (even though the "la Caixa" Group's total stake had not crossed any threshold beyond which disclosure would be required).

On November 18, 2013, notices issued by both "la Caixa" and CaixaBank were filed with the CNMV reporting the transfer of the "la Caixa" Group's entire stake in Campofrio Food Group, SA.

On November 18, 2013, notices issued by both "la Caixa" and CaixaBank were filed with the CNMV reporting the transfer of the "la Caixa" Group's entire direct and indirect stake in Adveo Group International, SA.

## **CaixaBank Group Management Report for 2013**

This management report has been prepared in accordance with the Spanish Code of Commerce and the Spanish Corporate Enterprises Act (Law 1/2012 of July 2). In drafting the report, the directors have also taken into account the guidelines established in the Guide for Setting up Listed Companies' Management Reports published by the Spanish National Securities Market Commission (Comisión Nacional del Mercado de Valores, CNMV) on July 29, 2013.

The financial information disclosed in this management report has been obtained from the consolidated accounting and management records of the CaixaBank Group, and is presented in accordance with the International Financial Reporting Standards adopted by the European Union (IFRS-EU) and the criteria set forth in Bank of Spain Circular 4/2004 of December 22 and subsequent amendments.

This report describes the key data and events of 2013 shaping the financial position of the CaixaBank Group and the evolution of its businesses, risks and likely outlook. It forms part of the financial statements of the CaixaBank Group for 2013, prepared in accordance with the International Financial Reporting Standards adopted by the European Union (IFRS-EU) and the criteria set forth in Bank of Spain Circular 4/2004 of December 22 and subsequent amendments.

| CONTENTS   | PAGE       |
|--|------------|
| <b>Highlights</b>  | <b>255</b> |
| Merger by absorption of Banco de Valencia                                  | 255        |
| Transactions regarding businesses and investees (Notes 8 and 18)           | 255        |
| Wholesale market issues (Note 3.3)   | 255        |
| Other relevant developments  | 255        |
| <b>1. Situation of the entity</b>  | <b>255</b> |
| 1.1. Organizational structure  | 255        |
| 1.2. Strategic plan  | 262        |
| <b>2. Business performance and results</b>                                 | <b>266</b> |
| 2.1. Macroeconomic scenario for 2013                                       | 266        |
| 2.2. Business performance  | 269        |
| <b>3. Liquidity</b>  | <b>279</b> |
| <b>4. Capital management</b>   | <b>281</b> |
| 4.1. Capital and solvency  | 281        |
| 4.2. New regulatory framework  | 282        |
| <b>5. Risks and uncertainties</b>  | <b>282</b> |
| 5.1. Credit risk   | 283        |
| 5.2. Market risk   | 286        |
| 5.3. Operational risk  | 290        |
| 5.4. Actuarial risk  | 290        |
| 5.5. Regulatory risk   | 291        |
| 5.6. Reputation risk   | 292        |
| 5.7. Social and environmental risk   | 293        |
| <b>6. Acquisition and disposal of treasury shares</b>                      | <b>294</b> |
| <b>7. Key disclosures on CaixaBank shares</b>                              | <b>294</b> |
| 7.1. CaixaBank shareholder structure                                       | 294        |
| 7.2. Shareholder remuneration policy and share price performance           | 295        |
| 7.3. Analyst coverage  | 296        |
| 7.4. Relations with non-controlling shareholders                           | 296        |
| <b>8. Credit ratings</b>   | <b>298</b> |
| <b>9. Environmental information</b>  | <b>298</b> |
| 9.1. Environmental management at CaixaBank (see note 43.2)                 | 298        |
| 9.2. Environmental education and awareness                                 | 299        |
| 9.3. Financial products for eco-activities                                 | 299        |
| <b>10. Human resources</b>   | <b>300</b> |
| 10.1. CaixaBank's most important asset: People                             | 300        |
| 10.2. Management policies and principles                                   | 300        |
| 10.3. People management  | 301        |
| 10.4. Professional development   | 302        |
| 10.5. Development systems and drivers                                      | 302        |
| 10.6. Measurement and improvement  | 303        |
| <b>11. Innovation</b>  | <b>304</b> |
| <b>12. Branch network</b>  | <b>306</b> |
| 12.1. A branch network with regional roots                                 | 306        |
| 12.2. Electronic banking: internet, mobile and social networks             | 306        |
| <b>13. Social welfare projects: more necessary and effective than ever</b> | <b>308</b> |
| <b>14. 2014 Outlook and forecast performance for CaixaBank</b>             | <b>311</b> |
| 14.1. 2014 Outlook   | 311        |
| 14.2. Outlook for the CaixaBank group                                      | 312        |
| <b>15. Events after the reporting period</b>                               | <b>313</b> |
| <b>16. Corporate governance report for 2013</b>                            | <b>313</b> |

## Highlights

### Merger by absorption of Banco de Valencia

On July 19, 2013, once the requisite authorizations were secured, CaixaBank placed on file at the Barcelona Companies Registry the deed of merger by absorption of Banco de Valencia into CaixaBank with the subsequent winding up without liquidation of the former and the en bloc transfer of all of its assets and liabilities to CaixaBank (see Note 8).

### Transactions regarding businesses and investees (Notes 8 and 18)

1. *Acquisition of Servihabitat Gestión Inmobiliaria and subsequent sale of the property management business to a newly created company, Servihabitat Servicios Inmobiliarios, SL, owned by the Texas Pacific Group (TPG) fund (51%) and CaixaBank (49%).*
2. *Signature of the agreement between CaixaBank and Mutua Madrileña for the sale of the non-life insurance businesses of Banca Cívica and Banco de Valencia:* Through this arrangement, SegurCaixa Adeslas, S.A. de Seguros y Reaseguros acquired CaixaBank, S.A.'s non-life insurance businesses assumed in the mergers with Banca Cívica, S.A and Banco de Valencia, S.A.
3. *Sale of shares in Grupo Financiero Inbursa (hereinafter, GFI):* Performed through the sale of 3.7% of GFI's share capital to Inmobiliaria Carso, S.A. and the market placement of another 6.4% stake. In addition, the placement banks exercised the greenshoe purchase option (0.89%), leaving CaixaBank with a 9.01% stake in GFI at December 31, 2013.

### Wholesale market issues (Note 3.3)

1. *Issue of €594.3 million in bonds exchangeable for Repsol shares.*
2. *Issue of €750 million in subordinated bonds.*
3. *Issue of €3,000 million in senior bonds.*
4. *Issue of €1,000 million in mortgage covered bonds.*

### Other relevant developments

1. *Early repayment of FROB assistance to Banca Cívica:* In 2013, the assistance Banca Cívica had received from the FROB in the form of preference shares was repaid in advance of the maturity date (repayment of €977 million) (see Note 23.4).
2. *Series I/2011 mandatorily convertible subordinated bonds (see Note 26.1).* In 2013, two voluntary conversion periods were offered, and certain terms and conditions of the issue were modified.
3. *Series II/2012 mandatorily convertible subordinated bonds (see Note 26.1).* In 2013, two voluntary conversion periods were offered.
4. *Mandatory conversion of all series C/2012 mandatorily convertible subordinated bonds (issued by Banca Cívica in July 2012) into newly-issued CaixaBank shares or CaixaBank treasury shares (see Note 26.1).*

## 1. Situation of the entity

### 1.1. Organizational structure

#### Group structure

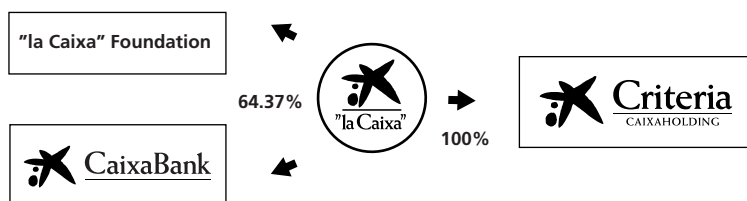
CaixaBank, the majority shareholder of which is "la Caixa" (64.37% at December 31, 2013), is a benchmark entity in the Spanish market in both finance and insurance. The bank is also diversifying into other complementary activities, such as holdings in international banks, Telefónica and Repsol.



CaixaBank is the bank through which “la Caixa” indirectly carries out its banking business. The “la Caixa” Group, of which CaixaBank forms part, is uniquely characterized by the efforts of the “la Caixa” Foundation. The Foundation’s mission is to return part of the Group’s financial earnings in the form of supportive social initiatives offering solutions to present-day challenges and needs. The welfare projects aim to contribute to sustainable social transformation and create opportunities for all.

The Group’s structure enables it to adapt to new Spanish and international regulatory requirements, while safeguarding “la Caixa”’s social welfare objectives and the continuation of the Group’s businesses.

At December 31, 2013, the “la Caixa” Group’s corporate structure, of which the CaixaBank Group forms part, is as follows:



| Financial and insurance companies | International financial and companies    | Other            | Real-estates companies | Industrial holdings           |
|-----------------------------------|--|------------------|------------------------|-------------------------------|
| Caixa Card 100%                   | Banco BPI 46.22%                         | Telefónica 5.37% | Mediterránea B. 100%   | Gas Natural 34.52%            |
| Comercia Global Payments 49%      | Boursorama 20.68%                        | Repsol 12.02%    | Colonial 5.79%         | Abertis 23.09% <sup>(1)</sup> |
| Finconsum 100%                    | GF Inbursa 9.01%                         | B.M.E. 5.01%     |                        | Saba 50.1%                    |
| InverCaixa 100%                   | The Bank of East Asia 16.51%             |                  |                        | HISUSA 24.26%                 |
| Credifimo 100%                    | Erste Group Bank 9.12%                   |                  |                        |                               |
| CaixaRenting 100%                 |  |                  |                        |                               |
| CaixaBank Electronic Money 100%   |  |                  |                        |                               |
| Insurance companies               | Real-estates companies                   |                  |                        |                               |
| VidaCaixa 100%                    | Building Center 100%                     |                  |                        |                               |
| SegurCaixa Adeslas 49.9%          | Sareb 12.44%                             |                  |                        |                               |
|                                   | Servihabitat Servicios Inmobiliarios 49% |                  |                        |                               |

(1) Corresponding to the % of control (see Note 17 Consolidated management report and financial statements of la Caixa Group).

## Business segments

### *a) Banking and insurance business*

The banking business is the CaixaBank Group's core business and includes the entire banking business (retail banking, corporate banking, cash and markets) and the insurance business, primarily carried out in Spain through the branch network and the other complementary channels. It encompasses the activity and the profits generated from the Group's 13.6 million customers, whether individuals, companies or institutions. It also incorporates liquidity management and the Assets and Liability Committee (ALCO), and income from the financing of the equity investment business.

The CaixaBank Group rounds out its catalogue of banking products and services with a specialized offer of life insurance, pension plans and general insurance products, primarily facilitated through VidaCaixa and SegurCaixa Adeslas, and asset management services through InverCaixa.

### *b) Equity investment business*

The second business segment, the equity investment business, comprises earnings on dividends and/or equity-accounted profits in respect of international banking investees (Grupo Financiero Inbursa, The Bank of East Asia, Erste Bank, Banco BPI and Boursorama), Repsol, S.A. and Telefónica, S.A., net of the related financing costs.

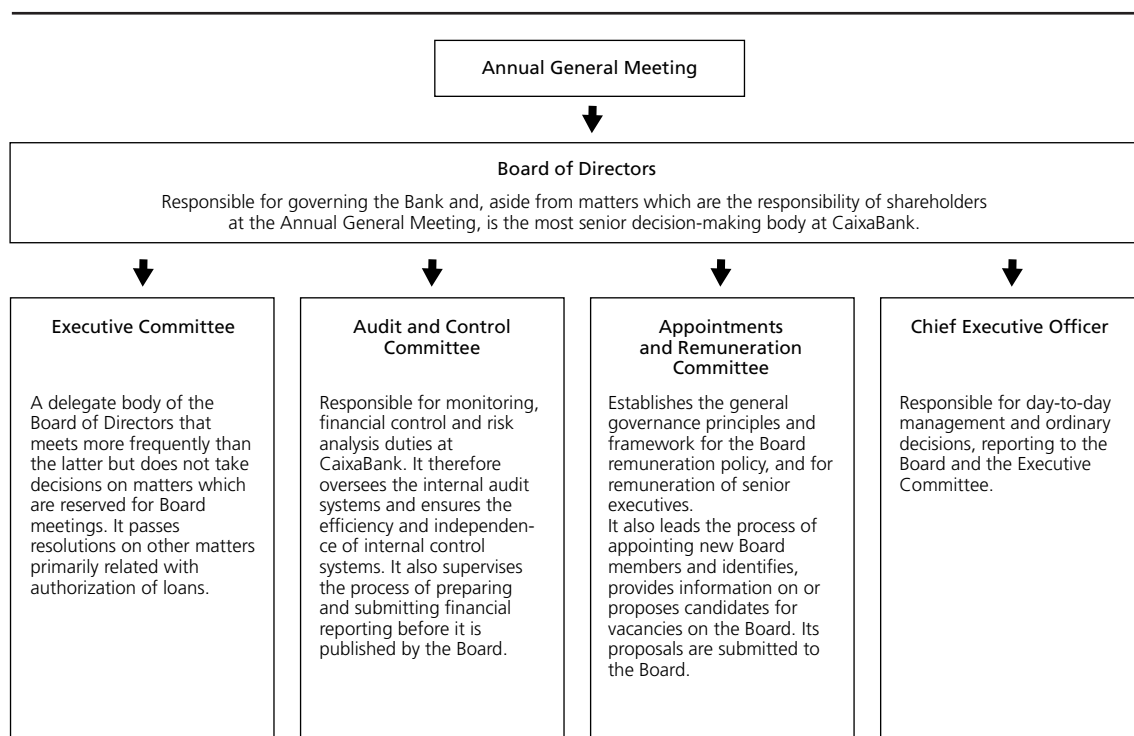
Note 9 to the accompanying consolidated financial statements for 2013 presents the results of the CaixaBank Group's business segments.

The definition of the CaixaBank Group's business segments has not varied from 2012 to 2013. However, the following aspects should be taken into account in respect of 2013 performance:

- The Banco de Valencia, S.A. Group was incorporated in 2013, after it was acquired from the Fondo de Reestructuración Ordenada Bancaria (Note 8).
- In order to understand the year-on-year variations in the business segments, it must be taken into account that in 2012, Banca Cívica's earnings were only included with those of the CaixaBank Group as from July 1 of that year, while in 2013 they were included for the full period. Banco de Valencia Group's income statement was incorporated for all of 2013.
- In order to enhance management of both the business and costs, the Group carried out streamlining processes entailing the merger of investees, the liquidation of idle companies and the sale of certain businesses. These concentration efforts mainly affected holding companies and insurance company investees, as described in Note 8.
- The CaixaBank Group also carried out an intense optimization of the branch network, closing 968 offices during the year (without taking into account the offices incorporated on the acquisition of Banco de Valencia). Also in order to optimize and contain costs, in the first quarter of 2013 a personnel restructuring agreement was reached in CaixaBank. These efforts gave rise to restructuring costs of €839 million in 2013.

## Governing bodies

CaixaBank's corporate governance comprises a series of principles and regulations governing the design, composition and functioning of the Bank's governing bodies: the Annual General Meeting, the Board of Directors and the Board committees.



The primary functions of each of these governing bodies are described in detail in the accompanying Annual Corporate Governance Report and on the corporate website [www.caixabank.com](http://www.caixabank.com).

The "la Caixa" Board of Directors proposes the appointments of "la Caixa" proprietary directors in CaixaBank. In doing so, the "la Caixa" Board takes into account the various groups represented on its own Board, so that they will in turn be duly represented on the CaixaBank Board.

The CaixaBank Board also comprises other types of directors such as independent directors, "other external directors" and other proprietary directors representing non-controlling interests. Relations with CaixaBank non-controlling interests are detailed in the section in this management report providing basic information on CaixaBank shares.

The Board of Directors met 14 times in 2013. During these meetings, the following resolutions, among others, were discussed and agreed upon:

- CaixaBank's financial situation and results.
- Mergers and acquisitions with other financial institutions.
- CaixaBank's strategic policy.
- Budget control and risk management.

The Annual Corporate Governance Report lists the members of CaixaBank's governing bodies and details their representative functions thereon.

In addition to the Board committees mentioned above, which report directly to the Board of Directors, the CaixaBank Group has created a Management Committee organized into the following areas and comprising the following individuals:

| AREA  | POSITION   | EXECUTIVE                        |
|---|--|----------------------------------|
| Board of Directors  | Deputy Chairman and CEO  | Juan María Nin Génova            |
| Resources   | Chief Media Officer  | Antonio Massanell Lavilla        |
| Insurance and asset management                            | Chief Insurance and Asset Management Officer                                       | Tomás Muniesa Arantegui          |
| Risks   | Chief Risk Officer   | Pablo Forero Calderón            |
| Business  | Chief Business Officer   | Juan Antonio Alcaraz García      |
| Finance   | Chief Financial Officer  | Gonzalo Gortázar Rotaeché        |
| Audit, Internal Control and Regulatory Compliance         | Head of Audit, Internal Control and Regulatory Compliance                          | Joaquim Vilar Barrabeig          |
| Human Resources   | Head of Human Resources  | Xavier Coll Escursell            |
| Communications, Institutional Relations, Brand and CSR    | Head of Communication, Institutional Relations, Brand and Corporate Responsibility | Jaume Giró Ribas                 |
| International banking                                     | Head of International Division   | Ignacio Álvarez-Rendueles Villar |
| Capital markets and cash management                       | Head of Treasury and Capital Markets   | Javier Pano Riera                |
| Legal Services  | Head of Legal Advisory   | Ignacio Redondo Andreu           |
| General Secretary and Secretary of the Board of Directors | Secretary General and Secretary of Board   | Alejandro García-Bragado Dalmau  |

Occasionally and on a limited basis, the Chairman of the Board of Directors provides support to CaixaBank's Management Committee, which meets weekly in order to resolve matters relating to implementation of the annual operating plan and organization of the Group. This includes approving any structural changes, appointments, expense lines and business strategies. All areas and business lines are represented on the committee.

The functions of each area represented on the Management Committee are as follows:

1. General Directorate of Resources primarily oversees the following:

- Electronic channels (ATMs, internet banking and mobile banking).
- Payment methods products and services (card business, retailer business and POS).
- The Group's property portfolio.
- The Group's investee and financial investments portfolio.
- IT and communications infrastructures, and development of Information Services.
- Banking operating services and operating services in respect of securities and capital markets.
- Group maintenance, logistics, fixed assets and works services, as well as the Procurement Area, with its services hiring platform and control mechanisms that ensure transparency in supplier contracting.
- Comprehensive Group security (physical, software, intelligence, IT systems, etc.).
- Definition, implementation and improvement of efficiency in processes and activities, throughout the organization (both Central Services and Group branch offices and subsidiaries).
- Productivity measurement, personnel assignments and definition of organizational structures.
- Financial entity integration projects.

- Measurement of external (customers) and internal (processes) quality.
  - Customer Service (complaints resolution).
  - Group expenditure and investment budget.
  - Innovation in order to promote a change in business culture. Turning ideas into new business products and/or better customer service.
2. General Directorate of Insurance and Asset Management primarily oversees the following:
- Corporate development in Insurance and Asset management businesses.
  - Management of strategic insurance alliances.
3. General Directorate of Risks primarily oversees the following:
- Global Risk Management.
  - Loan analysis and approval.
  - Technical Secretariat and Validation.
  - Loans to the real-estate sector, SMEs and individual customers.
  - Credit risk analysis and control.
  - Loans to companies and the public sector.
  - Risk models.
4. General Directorate of Business primarily oversees the following:
- Branch network.
  - Retail banking.
  - Private and personal banking.
  - Transactional and SME banking.
  - Business banking.
  - Developers centers.
  - Corporate banking.
  - Investment banking.
  - Institutional banking.
  - Structured financing.
  - Consumer loans and long-term financing.
  - Business development.
  - Commercial information.
  - Marketing.
5. General Directorate of Finance this general directorate encompasses the following areas:
- Capital management and planning: management and control of the Bank's capital and solvency.
  - Management control: reporting of public and internal management information (management, offices), management of the relationship with rating agencies, short -and medium-term financial planning and control of management in areas and subsidiaries.
  - Accounts and audit inspection: accounting and accounting control, issue of public financial statements and annual accounts, and dealings with auditors and supervisory bodies.
  - Corporate development: analysis and execution of M&A operations and divestment transactions.
6. Deputy General Directorate of Audit, Internal Control and Compliance: primarily oversees the following:
- Internal audit: In accordance with the Annual Audit Plan, evaluates the performance and effectiveness of the internal control systems for managing the risks to which the group is exposed.

- Internal control: Examines controls over the risks to which the Group's businesses are exposed to provide a complete and synthetic view of the control environment.
  - Compliance: Draws up measures to mitigate the risk of non-compliance in the Group regarding both regulatory risks and those concerning the prevention of money laundering.
7. Deputy General Directorate of Human Resources primarily oversees the following:
- Executive development center.
  - Communication and culture.
  - Training and development.
  - Management and compensation.
  - Labor relations.
  - Labor advisory.
  - Human Resources studies and prospective.
8. Deputy General Directorate of Communication, Institutional Relations, Brand and CSR primarily oversees the following:
- External relations and communication.
  - Sponsorships, brand and corporate image.
  - Institutional relations and public affairs.
  - Corporate social responsibility and reputation.
  - Relations with consumer organizations.
9. Deputy General Directorate of International Banking: primarily oversees the following:
- Strategic banking alliances.
  - International business and branches.
  - International financial institutions and representation offices.
10. Executive Directorate of Capital Markets and Cash Management responsible for:
- Liquidity and wholesale financing management.
  - Structuring and creation of treasury products markets and capital markets for customers.
  - Origination of fixed income securities and distribution of treasury products to wholesale customers.
  - Analysis of fixed and variable income markets.
11. Executive Directorate of Legal Services primarily oversees the following:
- Minimization of the legal risks inherent in the Bank's operations.
  - Proactive legal services for the branch network and all areas within the Bank.
  - Coordination of the representation and defense of the Bank in all types of court procedures, including enforcement procedures and, in general, cases aimed at recovering cash amounts, and coordination of the Bank's response to any indictment of the company.
  - Contractual arrangement of all the relationships the Group enters into with suppliers and partners.
  - Coordination of legal actions for all subsidiaries and investees.
  - Arrangement of the legal aspects of investment and divestment operations in all Group companies.
  - Tax Advisory: tax returns and tax aspects of all products sold and operations performed.

12. The Office of the General Secretary and Secretary of the Board of Directors primarily oversees the following:

- Ensure that the Board of Directors and the Board committees operate smoothly and appropriately.
- Provide directors with all necessary information and support.
- Safeguard corporate documents.
- Duly and faithfully reflect the Board meetings in the minutes thereto.
- The Secretary also assists the Chairman in overseeing the Board of Directors, ensures the formal and material legality of the Board's actions, and witnesses the Board's resolutions.
- Deal with regulatory bodies regarding corporate governance matters.
- Manage corporate actions.
- Advise on particularly important matters.

## 1.2. Strategic plan

The long-term sustainability and success of the Bank is ensured by the commitment to excellence in daily dealings with customers, employees, shareholders and other stakeholders. With that aim in mind and drawing from the unique management model, proactive efforts, and prudent approach, CaixaBank has set nine strategic goals which include focusing on quality, reputation and financial robustness.

In order to secure these goals, nine cross-departmental projects are in place, managed by work teams from different areas. These projects promote the different initiatives and action lines established to secure the goals.

The Strategic Plan has been carried out against a very complex macroeconomic and financial background. Moreover, the reputation of the financial system as a whole has taken a serious blow as a result of economic events. Accordingly, in late 2012 and as foreseen since its initial approval, the Strategic Plan was updated to prioritize quality, social commitment and good governance principles as the essential pillars for shoring up both customer confidence and the Bank's reputation. At the same time, CaixaBank aims to consolidate its leading position in retail banking in Spain, underpinned by the integrations of Banca Cívica in 2012 and Banco de Valencia in 2013, and to enhance the Bank's financial stability.

Three years into the Strategic Plan, the bulk of the targets set toward meeting the strategic goals have been either fulfilled or are near fulfillment.

CaixaBank's strategic priorities for 2011-2014 are as follows:

**1. Offer customers maximum quality service:** excellence in service is CaixaBank's highest priority, as it is the pillar on which both the Bank's leadership and growth potential rest. CaixaBank views its dealings with customers as part of long-term relationships that must create value for all. Accordingly, the Bank strives to offer the highest possible level of quality. The objectives for this priority are as follows:

- Maintain a customer-centric business.
- Boast the highest quality of service of any bank in the industry.
- Leverage service quality to stand out from peers.

The following lines of action have been established in order to secure these objectives:

- Promote actions to reduce the number of customer claims.
- Redefine the complaint resolution process to improve communication, response time and customer satisfaction with the solutions provided.
- Evaluate and implement customer suggestions.
- Review quality indicators in the Central Services areas that most affect customer satisfaction.

- Further implement the EFQM model and renew the EFQM seal with the target of 600 points.
- Improve the external quality ranking (Equos - FRS Inmark).

In 2013, the CaixaBank Group's aim of offering excellence in service has been recognized through a number of prestigious awards, such as: Spanish "Bank of the Year 2013" from The Banker; "Best Bank in Spain 2013" and "Best Retail Bank for Technology Innovation" from Euromoney and "Most Innovative Bank of the Year 2013" at the Global Banking Innovation Awards.

**2. Carry out the business in keeping with the strictest ethical and good governance principles:** The economic and social crisis of recent years has considerably weakened customer and investor confidence in the Spanish financial system. Accordingly, it is an essential priority for CaixaBank to recover its strong reputation and market confidence. The Group therefore reiterates its commitment to apply the best ethical and good governance principles in all its business dealings. The objectives for this priority are as follows:

- Maintain exemplary corporate governance.
- Be the standard-bearer in transparency and external communication.
- Demonstrate social commitment in every business and social action.

The following lines of action have been established in order to secure these objectives:

- Establish mechanisms to anticipate both internal risks (control and monitoring systems, guiding principles, etc.) and environmental risks (participation in decision-making bodies, etc.).
- Boost CaixaBank's unique market positioning through communication plans that transmit the Bank's values and showcase its social commitment.
- Increase and deepen CaixaBank's ties with the "la Caixa" Foundation by encouraging active participation of employees, customers and shareholders.
- Remain in the Dow Jones Sustainable Index (DJSI) and in a leading position in the main studies of prestige.

**3. Continue to be the leading retail bank in Spain:** The Group aims to lock in its leading position in the Spanish retail market, offering the best possible service to customers, striving to create long-standing relationships and working toward a balance in business throughout all regions. The objectives for this priority are as follows:

- Strengthen leadership in retail banking in Spain.
- Complete regional presence with higher market share through organic growth.

The following lines of action have been established in order to secure these objectives:

- Launch initiatives to bring in customers and secure their loyalty, thereby increasing customer funds, pricing products and services in line with customer value.
- Maintain an extensive branch network and expand on best practices in order to balance the business across all regions.
- Evaluate the implementation of a network of agents for reaching certain remote areas.
- Develop and implement a value proposal for the agrarian sector.

**4. Diversify the business towards companies:** The Group is gearing up to form part of the upcoming production and economic boom by strengthening our business and ties with companies. This involves a commitment to diversify the Bank's revenue and further strengthen the economy's productive fabric, CaixaBank is focusing on new business models and on entrepreneurial initiatives with strong growth forecasts, all in line with its commitment to socioeconomic development in Spain. The objectives for this priority are as follows:

- Build up a business specializing in corporate clients.
- Underpin this business with long-term ties and relationships.
- Develop financing alternatives in capital markets for the corporate banking business.



The following lines of action have been established in order to secure these objectives:

- Develop specific campaigns to attract companies.
- Continue moving toward an integrated vision of the customer and the calculation and management of risk-adjusted return (RaR).

**5. Prioritize financial robustness:** Against a clear economic backdrop and heavy regulatory pressure (new capital regulations, greater provisioning requirements, stress tests, etc.), as well as growing customer defaults, liquidity and solvency management are essential features of the business. CaixaBank has always been one of the most robust banks in the Spanish financial system. In order to maintain this position and showcase its unique market position, the Bank must continue this prudent and exacting management approach. The objectives for this priority are as follows:

- Consistently boost capital adequacy and liquidity. The CaixaBank Group actively manages its liquidity (see Note 3.4) and its solvency (see Note 5), allowing it to improve both indicators during 2013.
- Actively manage NPLs and foreclosed property assets.
- Constantly improve loan risk systems (decision and monitoring) to achieve a top-quality lending portfolio.
- Improve loan-to-deposit (LTD) ratio with particular emphasis on attracting customer funds.

The following lines of action have been established in order to secure these objectives:

- Proactively adapt to regulatory changes and help shape national and international policy debates.
- Shore up solvency and design contingency plans.
- Diversify fixed-income investors, maturities, intermediaries and markets.

**6. Improve risk-adjusted return:** In order to address market challenges, CaixaBank optimizes all its business lines in order to maximize their profitability without compromising the Bank's service quality hallmark. The objectives for this priority are as follows:

- Apply risk-adjusted returns as a management principle in all business units.
- Adjust product and service margins to customer profiles.
- Guarantee that all activities add value in the most efficient way.

The following lines of action have been established in order to secure these objectives:

- Develop the necessary tools to measure risk-adjusted return in coordination with all areas.
- Apply to each customer the risk premium that corresponds to their particular risk level.
- Improve the negotiation scope of SME managers.
- Develop new businesses that bring in revenues and generate value for the Group.

**7. Develop managerial leadership:** CaixaBank's focus on constant improvement and adaptation demands proactive communication, cooperation and internal collaboration in order to continue growing in an ever-changing financial environment. The objectives for this priority are as follows:

- Uphold organizational culture against a constantly changing backdrop.
- Foster internal communication and team work.
- Improve performance recognition.

The following lines of action have been established in order to secure these objectives:

- Keep internal communication both transparent and proactive, especially regarding talent management, the prevailing environment and corporate strategy.
- Create joint work environments comprising teams from different areas within the Bank.
- Implement a performance assessment program. In 2013, participation in the performance assessment programs was 95%.

The CaixaBank Group is designing a new risk map in order to obtain a global and comparable view of all internal and external risks, thereby systematizing the monitoring of these risks and the controls employed, using a corporate tool.

**8. Become leaders in innovation:** In response to the changes occurring in recent years in the financial sector, an effort is needed to innovate and create new forms of business adapted to customer needs and the changing face of market competition. CaixaBank is well aware of the changes occurring in society, and therefore continually works to adapt its business approach as needed. The objectives for this priority are as follows:

- Encourage creativity and innovation in customer service and efficiency.
- Become leaders in adopting new technologies and applying them to customer services.
- Develop new business opportunities to diversify the revenue base.

The following lines of action have been established in order to secure these objectives:

- Create an internal system for generating ideas.
- Identify a network of external collaborators for detecting trends, ideas, solutions, etc.
- Be among the first to roll out new technologies that improve customer interactions and enhance service levels.

**9. Grow through international expansion:** Markets, businesses and customer needs are all being redefined in an increasingly globalized world. To respond to the new shape of the economy, CaixaBank focuses on internationalization of the business toward economies with high growth potential, closely collaborating with international partners and facilitating the expansion of its customers. The objectives for this priority are as follows:

- Drive the international business by bringing in funds and diversifying the lending portfolio.
- Develop new joint projects with international partners.
- Develop the pertinent internal capacities.

The following lines of action have been established in order to secure these objectives:

- Accompany client companies abroad.
- Lay the foundations for future financing from foreign central banks and supranational/multilateral bodies.
- Encourage new business opportunities with partner banks through international joint ventures.
- Shore up the international profile of the Bank's professionals through training programs such as "Move Up", which aims to prepare more people for to levels of responsibility in areas and offices with a high degree of international exposure.

Resources assumed by the Bank from abroad increased from 2012 to 2013. In addition, in 2012 the Group created Comercia Global Payments, a joint venture to offer payment methods worldwide, and is currently working to forge a joint venture between Bank of East Asia and Brilliance Automotive, a Chinese auto manufacturer, and FinConsum (a CaixaBank subsidiary) in order to set up an entity to finance auto purchases in the Chinese market (Note 2.1).

## 2. Business performance and results

### 2.1. Macroeconomic scenario for 2013

#### Global and market trends

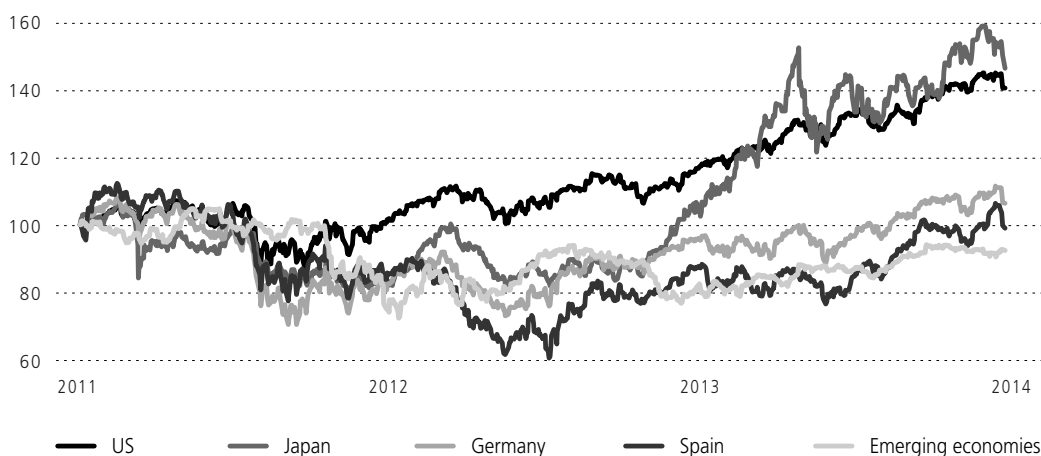
The world's advanced economies saw improvements throughout 2013, largely due to the expansive monetary policies adopted by the main central banks. The Federal Reserve extended its stimulus measures until 2014, when it expects recovery to have taken a firmer hold, while the Bank of Japan continued its asset purchase program and the European Central Bank (ECB) cut the benchmark interest rate on two occasions (May and November) by 0.25%, in order to stimulate the European economy in a context of sluggish growth and low inflation.

In emerging economies, the growth rate tended to level out, although China and Mexico, two countries in which CaixaBank is present, through its holdings in BEA and GF Inbursa, reported relatively favorable indicators.

The overall contrast between advanced and emerging economies was reflected in the global stock exchange performance.

#### Performance of main international stock markets

(January 2011=100)



Source: "la Caixa" Research, based on Bloomberg data.

Among the advanced economies, the outlook for the United States is particularly positive. The fundamental feature of recovery in that market is the expected improvement in spending and investment, bolstered by the reduction in fiscal adjustments (and uncertainty) compared to 2013. The recent strong activity indicators (especially in reference to the job market) justified the tapering of stimulus which, as planned, is slowly being rolled out. Official interest rates are expected to remain at current levels for quite some time yet.

Following the strong earnings in the preceding months, toward the end of 2013 financial markets held steady, reflecting considerable disparities between countries and types of assets. Share prices reached new highs in certain markets, such as the US stock exchange. Volatility was also low, while trading volume was especially high (particularly in the corporate bonds market). This was mainly due to the positive macroeconomic indicators and the strong expansive measures taken by central banks in developed countries.

## Eurozone and Spain

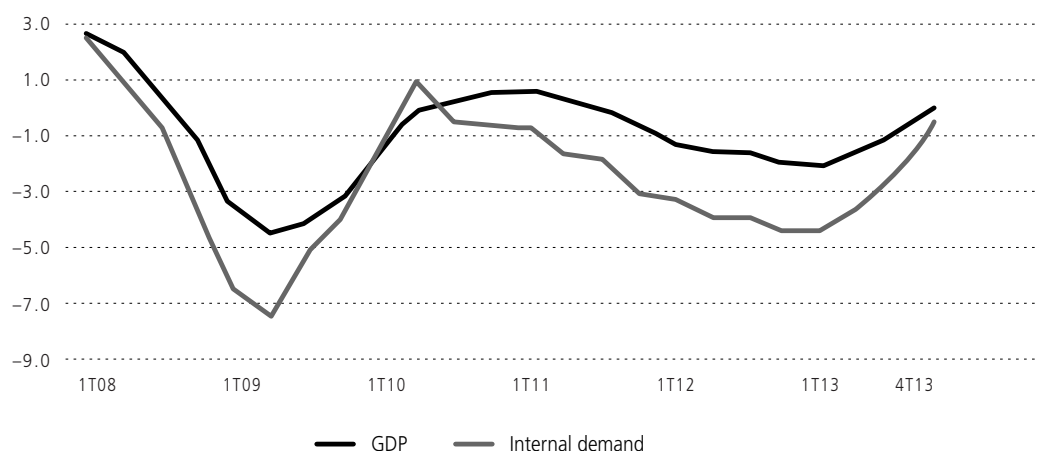
As forecast early on in the year, the economic environment improved gradually throughout 2013 and tensions surrounding the sovereign debt crisis eased as the year progressed. The Eurozone as a whole and the Spanish economy in particular moved out of recessionary figures in the second and third quarters, respectively.

In addition to the support of the ECB, the Eurozone's recovery was underpinned in part by more flexible fiscal adjustment targets and partly by progress toward a banking union. In spring of 2013, European authorities decided, in light of cyclical weakness in the Eurozone economy, to curb the pace of fiscal consolidation, especially in peripheral European countries. In Spain, this meant easing the deficit target for 2013 from 4.5% of GDP to 6.5% of GDP, which considerably alleviated fiscal policy pressure on economic activity. The steps toward a banking union, as agreed by European leaders, should help break the negative loop between sovereign risk and banking risk. In September 2013, the European Parliament approved the Single Supervisory Mechanism (SSM), whereby the ECB will assume ultimate responsibility for all Eurozone-based banks as from November 2014. In December, the European Council ratified the agreement reached by European finance ministers to create a Single Resolution Mechanism and a Single Bank Resolution Fund, which will entail the gradual sharing of the costs of bailing out troubled banks. The mechanisms are pending approval by the European Parliament. If approved, these developments would reflect a paradigm shift for the European banking system, which is essential for shoring up the foundations of the European economic and monetary union.

The Spanish economy benefitted from the improved financial environment, which allowed the risk premium to fall and spurred capital inflow from abroad. Confidence was also bolstered by the considerable reduction in Spain's macroeconomic imbalances, such as its external deficit. Meanwhile, the Spanish Government evidenced its clear commitment toward complying with fiscal consolidation and implementing its structural reforms agenda. Accordingly, in the third quarter of 2013, Spain returned to the path of growth, which then continued throughout the rest of the year. Exports became the main growth driver, while, in the second half the year, internal demand picked up enough to cease hindering the country's expansion. GDP for 2013 as a whole is estimated to have fallen 1.2%.

### Real GDP growth in Spain

Y-to-Y change (%)



Source: "la Caixa" Research, based on INE data.

Towards the end of the year, the labor market began to show signs of stability, although the unemployment rate remains extremely high at above 26%. Outlooks for 2014 indicate that GDP could stand at around 1.0%, allowing for net job creation and a gradual reduction in the unemployment rate.

Despite the improvement in the macroeconomic and financial context, the banking system continued to operate against a complex backdrop. The widespread deleveraging process in the Spanish economy, the decline in economic activity and the drop in the Euribor all pushed net interest income down considerably. Likewise, greater provisioning was required due to the deterioration of loan quality and to new classification criteria for restructured transactions. At the same time, with Basel III requirements looming on the horizon, greater solvency and liquidity became pressing goals. In this environment, the Spanish banking system continued its consolidation and restructuring process, aimed at securing sustainable profit levels in the medium term. Entities receiving public assistance moved forward in their restructuring processes, in accordance with the plans approved by the European Commission. Improved confidence in financial markets allowed Spanish entities to increasingly tap wholesale financing markets and reduce dependency on ECB funding by over €100,000 million in 2013.

As part of the European Stability Mechanism's financial assistance program, Spain carried out a thorough review in respect of the governance, regulations and supervision of the Spanish banking sector. Among other measures, prior to the end of the year, the government approved a new legal framework regulating the role of savings banks as shareholders of banks, while ensuring better governance (Law on Bank Foundations). European authorities and the International Monetary Fund issued positive overall assessments of the assistance program, with the formal conclusion being issued in early 2014. Throughout 2014, those entities that will be supervised directly by the ECB are required to complete a balance sheet review, a general risk exam, and a stress test in an adverse scenario.

## 2.2. Business performance

### Business performance and results

Key business performance results and indicators for the CaixaBank Group are shown in the tables below:

| (Millions of euros)  |                          |                          |               |
|--|--------------------------|--------------------------|---------------|
| <b>Profit/(loss)</b>   | <b>2013</b>              | <b>2012</b>              | <b>CHANGE</b> |
| Net interest income  | 3,955                    | 3,872                    | 2.1%          |
| Gross income   | 6,632                    | 6,737                    | (1.6%)        |
| Pre-impairment income, stripping out non-recurring costs       | 2,685                    | 3,219                    | (16.6%)       |
| Pre-impairment income  | 1,846                    | 3,171                    | (41.8%)       |
| Profit attributable to the Group                               | 503                      | 230                      | 118.9%        |
| <b>Balance sheet</b>   | <b>DECEMBER<br/>2013</b> | <b>DECEMBER<br/>2012</b> | <b>CHANGE</b> |
| Total assets   | 340,190                  | 348,174                  | (2.3%)        |
| Equity   | 24,334                   | 22,711                   | 7.1%          |
| Total banking business volume                                  | 510,835                  | 513,977                  | (0.6%)        |
| Total funds  | 303,604                  | 290,928                  | 4.4%          |
| Gross customer lending   | 207,231                  | 223,049                  | (7.1%)        |
| <b>Efficiency and returns</b>                                  |                          |                          |               |
| Cost-to-income ratio (total operating expenses / gross income) | 72.2%                    | 52.9%                    | 19.3%         |
| Cost-to-income ratio, stripping out non-recurring costs        | 59.5%                    | 52.2%                    | 7.3%          |
| ROE (attributable profit / average equity)                     | 2.1%                     | 1.0%                     | 1.1%          |
| ROA (profit / average total assets)                            | 0.1%                     | 0.1%                     | 0.0%          |
| RORWA (profit / risk-weighted assets)                          | 0.4%                     | 0.2%                     | 0.2%          |
| ROTE (attributable profit / average tangible equity)           | 2.7%                     | 1.3%                     | 1.4%          |
| <b>Risk management</b>   |                          |                          |               |
| NPL  | 25,365                   | 20,150                   | 5,215         |
| NPL ratio  | 11.66%                   | 8.63%                    | 3.03%         |
| NPL ratio (non real-estate companies)                          | 6.83%                    | 3.98%                    | 2.85%         |
| NPL coverage ratio   | 61%                      | 63%                      | (2%)          |
| NPL coverage ratio including collateral                        | 140%                     | 145%                     | (5%)          |
| NPL coverage ratio, stripping out real-estate developers       | 63%                      | 57%                      | 6%            |
| Net foreclosed property assets held for sale                   | 6,169                    | 5,088                    | 1,081         |
| Coverage ratio for foreclosed property assets held for sale    | 54%                      | 45%                      | 9%            |
| <i>of which: coverage for land</i>                             | 65%                      | 61%                      | 4%            |
| <b>Liquidity</b>   |                          |                          |               |
| Liquidity  | 60,762                   | 53,092                   | 7,670         |
| Loan-to-deposit ratio  | 109.9%                   | 128.1%                   | (18.2%)       |
| <b>Solvency</b>  |                          |                          |               |
| Core Capital - BIS II  | 12.9%                    | 11.0%                    | 1.9%          |
| Tier 1   | 12.9%                    | 11.0%                    | 1.9%          |
| Tier Total   | 14.5%                    | 11.6%                    | 2.9%          |
| Eligible equity  | 18,754                   | 18,641                   | 113           |
| Risk Weighted Assets (RWA)                                     | 129,110                  | 161,200                  | (32,090)      |
| Surplus capital  | 8,425                    | 5,745                    | 2,680         |

| (Millions of euros)  |                  |                  |         |
|--|------------------|------------------|---------|
|  | DECEMBER<br>2013 | DECEMBER<br>2012 | CHANGE  |
| <b>Share information</b>   |                  |                  |         |
| Share price (€/share)  | 3.788            | 2.637            | 1,151   |
| Market capitalization  | 19,045           | 11,839           | 7,206   |
| Number of shares in circulation ( <i>thousands</i> ) (Excluding treasury shares) | 5,025,419        | 4,450,743        | 574,676 |
| Book value per share - fully diluted (€/share)                                   | 4.43             | 4.40             | 0.03    |
| Number of shares - fully diluted ( <i>thousands</i> )                            | 5,498,274        | 5,164,642        | 333,632 |
| Earnings per share (EPS) (€/share) ( <i>12 months</i> )                          | 0.09             | 0.05             | 0.04    |
| Number of shares - fully diluted ( <i>thousands</i> )                            | 5,416,010        | 4,711,294        | 704,716 |
| P/E (price / earnings)   | 40.76            | 54.02            | (13.26) |
| P/B (price / book value)   | 0.86             | 0.60             | 0.26    |
| <b>Banking business and resources (units)</b>                                    |                  |                  |         |
| Customers ( <i>millions</i> )  | 13.6             | 12.9             | 0.7     |
| CaixaBank Group employees  | 31,948           | 32,625           | (677)   |
| Branches   | 5,730            | 6,342            | (612)   |
| ATMs   | 9,597            | 9,696            | (99)    |

## Business performance

The CaixaBank Group remains at the forefront of retail banking. This segment is the fundamental pillar supporting all other specialized value proposals and the ongoing dedication to service excellence. At December 31, 2013, the CaixaBank Group provides services to 13.6 million customers through 5,730 branch offices, with total assets of €340,190 million.

The intense commercial activity and the integration of Banco de Valencia in 2013 have led to growth in market share across all the main retail banking products and services:

|  | 2013   | 2012   |
|--|--------|--------|
| <b>Market share, by product <sup>(1)</sup></b>       |        |        |
| Loans to resident private sector (ORS)               | 15.11% | 14.52% |
| Deposits from resident private sector (ORS)          | 14.04% | 13.16% |
| Insurance savings                                    | 19.93% | 19.08% |
| Pension plans (individual + guaranteed)              | 18.01% | 16.85% |
| Mutual funds   | 14.10% | 13.95% |
| Factoring + reverse factoring                        | 17.64% | 17.03% |
| Commercial loans                                     | 13.58% | 14.59% |
| <b>Market share, by service <sup>(1)</sup></b>       |        |        |
| Payroll deposits                                     | 21.64% | 20.04% |
| Pension deposits                                     | 19.94% | 19.56% |
| <b>Market share <sup>(2)</sup></b>                   |        |        |
| Market share among individual customers (>18 years)  | 27.40% | 26.10% |
| Individuals citing CaixaBank as their preferred bank | 22.70% | 21.80% |

(1) Latest information available. Market shares prepared in-house. Source: Bank of Spain, Social Security, INVERCO and ICEA.

(2) Source: FRS Inmark. Market share of SMEs and companies: data at December 2012.

The CaixaBank Group's business volume stood at €510,835 million (-0.6% vs. 2012). The decrease was partially due to the 7.1% drop in the lending portfolio as a result of the deleveraging process, and the growth in customer funds (+4.4% in 2013). These customer funds are highly diversified among the different savings products.

## Customer funds

Details of customer funds managed by the Bank, calculated using management criteria, are as follows:

| (Millions of euros)                                     | 31/12/2013     | 31/12/2012     | YOY CHANGE % |               |
|---|----------------|----------------|--------------|---------------|
|   |                |                | TOTAL        | ORGANIC (1)   |
| <b>Financial liabilities - Customer funds</b>           | <b>216,804</b> | <b>210,132</b> | <b>3.2</b>   | <b>(1.7)</b>  |
| <b>Retail funds</b>                                     | <b>168,374</b> | <b>158,889</b> | <b>6.0</b>   | <b>1.7</b>    |
| Demand deposits   | 80,482         | 69,204         | 16.3         | 12.3          |
| Term deposits   | 81,216         | 76,524         | 6.1          | 1.1           |
| Debt securities   | 3,075          | 8,819          | (65.1)       | (65.1)        |
| Retail subordinated debt                                | 3,601          | 4,342          | (17.1)       | (19.4)        |
| <b>Reverse repurchase agreements and other accounts</b> | <b>4,070</b>   | <b>2,886</b>   | <b>41.0</b>  | <b>38.9</b>   |
| <b>Institutional issues*</b>                            | <b>44,360</b>  | <b>48,357</b>  | <b>(8.3)</b> | <b>(15.4)</b> |
| <b>Liabilities under insurance contracts</b>            | <b>30,831</b>  | <b>27,930</b>  | <b>10.4</b>  | <b>10.4</b>   |
| <b>Total on-balance sheet customer funds</b>            | <b>247,635</b> | <b>238,062</b> | <b>4.0</b>   | <b>(0.3)</b>  |
| Mutual funds and SICAVs                                 | 27,952         | 22,828         | 22.4         | 21.7          |
| Pension plans   | 16,797         | 15,759         | 6.6          | 4.4           |
| Other accounts (2)                                      | 11,220         | 14,279         | (21.4)       | (21.4)        |
| <b>Total off-balance sheet customer funds (Note 29)</b> | <b>55,969</b>  | <b>52,866</b>  | <b>5.9</b>   | <b>4.9</b>    |
| <b>Total customer funds</b>                             | <b>303,604</b> | <b>290,928</b> | <b>4.4</b>   | <b>0.6</b>    |
| <i>Total retail funds</i>                               | <i>259,244</i> | <i>242,571</i> | <i>6.9</i>   | <i>3.8</i>    |
| <i>Total wholesale funds</i>                            | <i>44,360</i>  | <i>48,357</i>  | <i>(8.3)</i> | <i>(15.4)</i> |

(1) Variations calculated stripping out the impact of Banco de Valencia balance sheet items at December 31, 2012.

(2) Includes financial assets sold to retail customers.

The reconciliation between balances calculated for management purposes and balances recorded for accounting purposes is as follows:

| (Millions of euros)                             | DECEMBER<br>2013 |
|---|------------------|
| Customer deposits (Note 23)                     | 175,162          |
| Debt securities (Note 23)                       | 37,938           |
| Subordinated liabilities (Note 23)              | 4,809            |
| Liabilities under insurance contracts (Note 24) | 32,028           |
| Unit-links (Note 24)                            | 1,252            |
| Gains and losses in the insurance business      | (2,449)          |
| Counterparties                                  | (1,105)          |
| <b>Total on-balance sheet customer funds</b>    | <b>247,635</b>   |

Customer funds amounted to €303,604 million, up €12,676 million in the year (+4.4%) following the inclusion of Banco de Valencia balances and the strong commercial efforts.

Retail funds stood at €259,244 million, with annual growth of €16,673 million (+6.9%). The organic growth (1) of €9,308 million (+3.8%) was driven by:

- Successful commercial efforts to bring in payroll and pension direct deposits in 2013, impacting demand and term savings products.
- Product diversification tailored to different customer segments.

(1) Variations calculated stripping out the impact of Banco de Valencia balance sheet items at December 31, 2012.



- Channeling of maturities of higher-cost funds (promissory notes and subordinated liabilities) toward traditional savings deposits (demand and term deposits), insurance and mutual funds.
- 10.4% rise in liabilities under insurance contracts.

Off-balance sheet retail funds amounted to €55,969 million (+5.9% in the year, +4.9% organic growth). In particular, mutual funds managed by the Bank increased strongly (+22.4% in the year, +21.7 organic growth).

Institutional lending stood at €44,360 million. The organic decrease (–15.4%) is mainly due to maturities and management of issues. The higher liquidity generated during the year avoided the need to procure funds on the wholesale markets to fully refinance the institutional issues maturing during the year.

In 2014, CaixaBank will continue to manage its sources of financing, with a diversified and tailored offer of different savings products.

## Loans

Note 3.1 to the accompanying financial statements for 2013 sets out the CaixaBank Group's policies for approving loans, monitoring default, refinancing debt and recovering amounts, all in respect of credit risk.

Note 3 also discloses the geographic distribution of credit risk and the loan-to-value ratio for collateralized loans, as well as the maturities profile and the sensitivity of loans and credit facilities to changes in interest rates. Information on refinancing/restructured loans and additional data on financing for the real estate sector, residential mortgages and property foreclosed in lieu of payment of debts can also be found in that note.

Lastly, Note 14.2 discloses the nature, counterparty and interest rate applicable to customer loans, as well as the composition of and movements in non-performing and sub-standard loans, and the specific coverage associated therewith.

A breakdown of the lending portfolio as per management criteria and changes therein are as follows:

| (Millions of euros)                     | 31/12/2013     | 31/12/2012     | YOY CHANGE %  |                        |
|---|----------------|----------------|---------------|------------------------|
|   |                |                | TOTAL         | ORGANIC <sup>(1)</sup> |
| <b>Loans to individuals</b>             | <b>117,760</b> | <b>119,249</b> | <b>(1.2)</b>  | <b>(6.4)</b>           |
| Residential mortgages                   | 87,508         | 87,720         | (0.2)         |                        |
| Other                                   | 30,252         | 31,529         | (4.1)         |                        |
| <b>Loans to businesses</b>              | <b>79,305</b>  | <b>90,651</b>  | <b>(12.5)</b> | <b>(19.3)</b>          |
| Non real estate businesses              | 58,667         | 61,983         | (5.3)         |                        |
| Real estate developers (Note 3.1.1)     | 19,980         | 26,992         | (26.0)        |                        |
| "la Caixa" real estate subsidiaries     | 658            | 1,676          | (60.7)        |                        |
| <b>Public sector</b>                    | <b>10,166</b>  | <b>13,149</b>  | <b>(22.7)</b> | <b>(25.3)</b>          |
| <b>Total gross customer lending</b>     | <b>207,231</b> | <b>223,049</b> | <b>(7.1)</b>  | <b>(12.8)</b>          |
| NPL provisions <sup>(2)</sup>           | (14,976)       | (12,562)       | 19.2          |                        |
| <b>Total net customer lending</b>       | <b>192,255</b> | <b>210,487</b> | <b>(8.7)</b>  |                        |
| <i>Memorandum items:</i>                |                |                |               |                        |
| <b>Total contingent risks (Note 28)</b> | <b>10,299</b>  | <b>10,437</b>  | <b>(1.3)</b>  |                        |

(1) Variations calculated by stripping out the impact of Banco de Valencia balance sheet items at December 31, 2012.

(2) Does not include provisions to cover other financial assets (see Note 14.4)

At December 31, 2013, total net customer lending (as per management criteria) was €192,255 million. This figure does not include other financial assets of €5,824 million (net), which primarily relate to counterparties and assets under the asset protection scheme, <sup>(2)</sup> shown under loans to customers on the public balance sheet. The reconciliation between balances calculated for management purposes and the accompanying financial statement balances is as follows:

| (Millions of euros)                                    | DECEMBER<br>2013 |
|--|------------------|
| Gross customer lending (management criteria)           | 207,231          |
| NPL provisions   | (14,976)         |
| Other financial assets                                 | 5,824            |
| <b>Loans and advances to customers (net) (Note 14)</b> | <b>198,079</b>   |

Gross customer lending totaled €207,231 million, down 7.1% year on year. In organic terms, <sup>(3)</sup> the decrease was -12.8%, primarily underpinned by the following factors: widespread deleveraging in the system, ongoing reduction in exposure to real estate developers, and the shift away from bank financing towards debt issues by large corporations and the public sector.

Highlights of year-on-year organic growth, by segment, are as follows:

- Loans to individual customers fell 6.4% due to deleveraging of households. However, CaixaBank's high and ever-growing market share in lending to individual customers (15.0%) bears out the Bank's commitment to these clients' personal and financial projects.
- Loans to companies reduced 19.3%, especially loans to real estate developers, which were actively managed during the period (–€7,012 million in 2013, down 26%).
- Loans to companies other than real-estate developers decreased, due to the economic backdrop and the shift from bank financing to debt issues among large corporations. CaixaBank's position in this segment and its support for business endeavors is reflected in high penetration rate among SMEs (41.7%) and companies (43.5%).
- The shift away from bank financing towards debt issues also largely explains the reduction in loans to public administrations (–25.3% in the year).

Financing for "la Caixa" real estate subsidiaries was reduced in the year, as "la Caixa" was able to bring in funds from institutional markets.

The pace of overall deleveraging in the economy is expected to slow in 2014. CaixaBank stands behind its firm commitment to meet its customers' financing needs, especially in support of the productive fabric of the Spanish economy.

## Risk management

### Credit risk quality

| (loans + contingent risks)            | 4Q 2012 | 1Q 2013 | 2Q 2013 | 3Q 2013 | 4Q 2013 |
|---------------------------------------|---------|---------|---------|---------|---------|
| NPLs                                  | 20,150  | 22,525  | 25,876  | 25,703  | 25,365  |
| NPL ratio                             | 8.63%   | 9.41%   | 11.17%  | 11.40%  | 11.66%  |
| NPL ratio (non real-estate companies) | 3.98%   | 4.71%   | 6.41%   | 6.69%   | 6.83%   |

(2) Loans and advances to customers includes an asset (€1,203 million) to reflect expected losses that will be assumed by the FROB under the asset protection scheme agreed in respect of the SME and self-employed worker portfolio.

(3) Variations calculated stripping out the impact of Banco de Valencia balance sheet items at December 31, 2012.

At December 31, 2013, the CaixaBank Group had doubtful balances (NPLs and contingent risks) amounting to €25,365 million (up €5,215 million in 2013). The main impacts behind the year-on-year change in NPLs in CaixaBank relate to the integration of Banco de Valencia (up €1,706 million at December 31, 2012) and the application of new criteria for classifying refinanced transactions in June 2013 (increase of €3,287 million).

In the second half of 2013, the Bank saw a turnaround in NPL movement, with a net decrease of €511 million.

The NPL ratio stood at 11.66% (+303 bp in 2013): +151 bp due to application of new criteria for refinanced transactions; +122 bp due to deleveraging, +23 bp for the integration of Banco de Valencia and +7 bp on account of changes in NPL figures. By segment:

- The NPL ratio for mortgage loans to individual customers remains very low and with contained growth (4.41% at December 31, 2013).
- Non-performing loans to the real estate sector continue to represent the greatest proportion of the Bank's distressed assets. When stripping out the real estate development segment, CaixaBank's NPL ratio stood at 6.83%.

NPL ratios by segment are as follows:

|   | 31/12/2012    | 31/03/2013    | 30/06/2013    | 30/09/2013    | 31/12/2013    |
|---|---------------|---------------|---------------|---------------|---------------|
| <b>Loans to individuals</b>             | <b>3.57%</b>  | <b>3.76%</b>  | <b>5.67%</b>  | <b>5.72%</b>  | <b>5.52%</b>  |
| Residential mortgages                   | 2.80%         | 3.00%         | 4.70%         | 4.54%         | 4.41%         |
| Other                                   | 5.72%         | 5.98%         | 8.37%         | 9.11%         | 8.73%         |
| <b>Loans to businesses</b>              | <b>17.24%</b> | <b>19.08%</b> | <b>20.98%</b> | <b>21.59%</b> | <b>23.06%</b> |
| Non real-estate businesses              | 5.96%         | 7.86%         | 9.41%         | 10.29%        | 10.94%        |
| Real-estate developers                  | 44.22%        | 47.22%        | 50.59%        | 51.53%        | 59.39%        |
| <b>Public sector</b>                    | <b>0.74%</b>  | <b>0.76%</b>  | <b>1.54%</b>  | <b>1.39%</b>  | <b>1.84%</b>  |
| <b>Total risks (loans + guarantees)</b> | <b>8.63%</b>  | <b>9.41%</b>  | <b>11.17%</b> | <b>11.40%</b> | <b>11.66%</b> |

#### Coverage

CaixaBank maintains a solid level of coverage as a result of the sizeable provisions and write-downs made and the application of CaixaBank's conservative criteria when integrating Banca Cívica and acquiring Banco de Valencia. At December 31, 2013, the Bank had allocated a total of €15,478 million to cover potential loan losses (up €2,807 million), with a coverage ratio of 61%.

|   | 4Q 2012 | 1Q 2013 | 2Q 2013 | 3Q 2013 | 4Q 2013 |
|---|---------|---------|---------|---------|---------|
| NPL provisions                            | 12,671  | 17,426  | 17,041  | 16,612  | 15,478  |
| Coverage ratio                            | 63%     | 77%     | 66%     | 65%     | 61%     |
| Coverage ratio, non real-estate companies | 57%     | 84%     | 61%     | 58%     | 63%     |

#### Exposure to real estate risk

The "Customer credit risk" section of Note 3 to the accompanying financial statements includes quantitative information on financing for the real-estate sector, residential mortgages and property foreclosed in lieu of payment of debts.

***Loans to real estate developers***

In 2013, financing for the real estate development sector decreased €7,012 million (down 26.0%). Financing for completed homes represents 59% of this lending portfolio. The percentage of loans for land and homes under construction decreased from 2012 to 2013.

Specific coverage for distressed loans to real-estate developers (NPLs and substandard) was increased from 38.2% in December 2012 to 53.7% in December 2013. At the 2013 year end, provisions set aside for this sector in accordance with Royal Decree Law 18/2012 were reassigned as per regulatory requirements and primarily used to cover specific risks in the real estate developer loan portfolio and to cover foreclosed property assets.

***Foreclosed property assets***

BuildingCenter, SAU is the CaixaBank Group company that owns the foreclosed property assets and assets acquired in lieu of payment of debt.

At December 31, 2013, net foreclosed assets totaled €6,169 million. In addition, CaixaBank foreclosed real-estate assets held for lease (classified as investment property for accounting purposes) amounted to €1,850 million, net of provisions, at December 31, 2013.

The underlying criterion guiding CaixaBank's management of distressed assets is to help borrowers meet their payment obligations. When the borrower no longer appears to be reasonably able to fulfill these obligations, the mortgaged asset is acquired.

In 2013, CaixaBank made sizeable provisions to cover the portfolio of foreclosed assets held for sale, bringing coverage to 54% (up 9 pp compared to December 2012).

The quality of the foreclosed real estate portfolio held for sale, 62.2% of which are finished homes, is a unique factor that facilitates the sale of these properties on the market.

BuildingCenter's intense activity in 2013 led to the sale or lease of properties totaling €2,180 million, up 119.1% on the 2012 figure.

## Profit/(loss)

Net profit for the CaixaBank Group amounted to €503 million in 2013, 118.9% higher than the prior year. The abbreviated income statement, for management purposes, is shown below:

| (Millions of euros)   | JANUARY-DECEMBER |              | CHANGE (%)    |
|---|------------------|--------------|---------------|
|   | 2013             | 2012         |               |
| Financial income  | 9,301            | 9,178        | 1.3           |
| Financial expenses  | (5,346)          | (5,306)      | 0.7           |
| <b>Net interest income</b>  | <b>3,955</b>     | <b>3,872</b> | <b>2.1</b>    |
| Dividends   | 107              | 228          | (53.1)        |
| Share of profit/(loss) of entities accounted for using the equity method    | 339              | 581          | (41.7)        |
| Net fee and commission income   | 1,760            | 1,701        | 3.5           |
| Gains/(losses) on financial assets and liabilities and exchange differences | 679              | 455          | 48.9          |
| Other operating income and expense  | (208)            | (100)        | 108.3         |
| <b>Gross income</b>   | <b>6,632</b>     | <b>6,737</b> | <b>(1.6)</b>  |
| Recurring operating expenses  | (3,947)          | (3,518)      | 12.2          |
| Restructuring costs   | (839)            | (48)         |               |
| <b>Pre-impairment income</b>  | <b>1,846</b>     | <b>3,171</b> | <b>(41.8)</b> |
| <b>Pre-impairment income, stripping out restructuring costs</b>             | <b>2,685</b>     | <b>3,219</b> | <b>(16.6)</b> |
| Impairment losses on financial and other assets                             | (4,329)          | (3,942)      | 9.8           |
| Gains/(losses) on disposal of assets and other                              | 1,770            | 709          | 149.7         |
| <b>Profit before tax</b>  | <b>(713)</b>     | <b>(62)</b>  |               |
| Income tax  | 1,208            | 291          |               |
| <b>Consolidated profit for the year</b>                                     | <b>495</b>       | <b>229</b>   | <b>116.6</b>  |
| Profit attributable to non-controlling interests                            | (8)              | (1)          |               |
| <b>Profit attributable to the Group</b>                                     | <b>503</b>       | <b>230</b>   | <b>118.9</b>  |

### Gross income

The CaixaBank Group's gross income stood at €6,632 million, down 1.6% on 2012.

### Net interest income

Despite the very low interest rates prevailing during the year, net interest income climbed 2.1% to €3,955 million. The integration of Banca Cívica and Banco de Valencia and the careful management of margins and liquidity offset the impacts of repricings in the mortgage portfolio, deleveraging and default on loans.

The spread on customer lending and funding, an indicator of the profitability of the retail customer activity, stood at 1.67%, while the balance sheet spread was 1.13%.

An analysis of net interest income is as follows:

| (Millions of euros)                                | JANUARY-DECEMBER |                |             |                |                |             |
|--|------------------|----------------|-------------|----------------|----------------|-------------|
|  | 2013             |                |             | 2012           |                |             |
|  | AV. BALANCE      | YIELD/COST     | INT. RATE % | AV. BALANCE    | YIELD/COST     | INT. RATE % |
| Credit institutions                                | 9,812            | 34             | 0.35        | 8,788          | 50             | 0.57        |
| Lending portfolio                                  | 199,938          | 6,169          | 3.09        | 194,004        | 6,840          | 3.53        |
| Debt securities                                    | 42,658           | 1,527          | 3.58        | 25,778         | 917            | 3.56        |
| Other interest-generating assets (1)               | 32,526           | 1,561          | 4.80        | 24,743         | 1,359          | 5.49        |
| Other assets                                       | 65,164           | 10             |             | 52,908         | 12             |             |
| <b>Average total assets</b>                        | <b>350,098</b>   | <b>9,301</b>   | <b>2.66</b> | <b>306,221</b> | <b>9,178</b>   | <b>3.00</b> |
| Credit institutions                                | 50,608           | (468)          | 0.93        | 39,482         | (478)          | 1.21        |
| Retail funds                                       | 160,017          | (2,258)        | 1.42        | 142,717        | (2,358)        | 1.66        |
| <i>Demand deposits</i>                             | <i>71,901</i>    | <i>(155)</i>   | <i>0.22</i> | <i>58,962</i>  | <i>(165)</i>   | <i>0.28</i> |
| <i>Time deposits</i>                               | <i>88,116</i>    | <i>(2,103)</i> | <i>2.39</i> | <i>83,755</i>  | <i>(2,193)</i> | <i>2.62</i> |
| <i>Term deposits</i>                               | <i>81,122</i>    | <i>(1,864)</i> | <i>2.30</i> | <i>69,843</i>  | <i>(1,748)</i> | <i>2.50</i> |
| <i>Repurchase agreements and retail loans</i>      | <i>6,994</i>     | <i>(239)</i>   | <i>3.41</i> | <i>13,912</i>  | <i>(445)</i>   | <i>3.20</i> |
| Institutional debentures and marketable securities | 49,252           | (1,102)        | 2.24        | 43,530         | (989)          | 2.27        |
| Subordinated liabilities                           | 4,886            | (215)          | 4.40        | 5,377          | (254)          | 4.73        |
| Other interest-bearing liabilities (1)             | 33,408           | (1,294)        | 3.87        | 24,571         | (1,181)        | 4.81        |
| Other liabilities                                  | 51,927           | (9)            |             | 50,544         | (46)           |             |
| <b>Total average funds</b>                         | <b>350,098</b>   | <b>(5,346)</b> | <b>1.53</b> | <b>306,221</b> | <b>(5,306)</b> | <b>1.74</b> |
| <b>Net interest income</b>                         |                  | <b>3,955</b>   |             |                | <b>3,872</b>   |             |
| <b>Customer spread (%)</b>                         |                  | <b>1.67</b>    |             |                | <b>1.87</b>    |             |
| <b>Balance sheet spread (%)</b>                    |                  | <b>1.13</b>    |             |                | <b>1.26</b>    |             |

(1) Includes assets and liabilities from insurance subsidiaries

### Commissions

Fee and commission income rose 3.5% from 2012 to 2013, underpinned by the commercial strength and the higher business volume managed following the incorporation of Banca Cívica and Banco de Valencia. Banking fees and commissions on securities and other products stood at €1,324 million. These include fees received on transactions, loans, management of deposits and funds, use of payment methods, and securities. Growth in recurring commissions in the banking activity partially offset the decline in income from one-off securities transactions.

The success of sales campaigns targeting specific high value segments (such as professionals and companies) underpinned the strong growth in commissions on the insurance and pension plan activity (up 31.8%).

Commissions also grew on the back of the increase in assets managed by the Bank under the complete range of mutual fund products (17.4% growth).

| (Millions of euros)                  | JANUARY-DECEMBER                                   |              | YOY CHANGE |            |
|--------------------------------------|--|--------------|------------|------------|
|                                      | 2013   | 2012         | ABSOLUTE   | %          |
|                                      | Banking fees, commissions on securities and others | 1,324        | 1,354      | (30)       |
| Insurance and pension plan sales     | 260  | 197          | 63         | 31.8       |
| Mutual funds                         | 176  | 150          | 26         | 17.4       |
| <b>Net fee and commission income</b> | <b>1,760</b>                                       | <b>1,701</b> | <b>59</b>  | <b>3.5</b> |

Income on the equities portfolio

Dividend income decreased year on year as Telefónica opted to distribute a lower dividend in 2013.

Profit/(loss) from entities accounted for using the equity method reflects CaixaBank's share in the results of associates, which decreased in 2013 following certain write-downs.

Gains/(losses) on financial assets and exchange gains/(losses)

Gains on financial assets and liabilities and exchange gains totaled €679 million in 2013, reflecting the Bank's successful efforts to maximize market opportunities and particularly the sale of available-for-sale financial assets and the selective repurchase of securities issues. As a result of these transactions, the contribution from these gains was higher than in 2012.

Other operating income and expense

Other operating income and expenses reflects the reinsurance agreement reached in 4Q12 in respect of VidaCaixa's individual life-risk portfolio, partially offset by the strong performance of the insurance business. The caption also includes higher contributions to the Deposit Guarantee Fund and greater foreclosed property management costs, due to changes in the scope of consolidation.

| (Millions of euros)                                 | JANUARY-DECEMBER |              | CHANGE       |               |
|---|------------------|--------------|--------------|---------------|
|   | 2013             | 2012         | ABSOLUTE     | %             |
| Income and expenses of the insurance business       | 288              | 230          | 58           | 25.5          |
| Other operating income and expense                  | (307)            | (285)        | (22)         | 7.9           |
| Deposit Guarantee Fund contribution                 | (303)            | (278)        | (25)         | 9.1           |
| Other operating income and expense                  | (4)              | (7)          | 3            |               |
| <b>Subtotal: Other operating income and expense</b> | <b>(19)</b>      | <b>(55)</b>  | <b>36</b>    | <b>(66.1)</b> |
| Transfer of the individual life-risk portfolio      | (189)            | (45)         | (144)        |               |
| <b>Other operating income and expense</b>           | <b>(208)</b>     | <b>(100)</b> | <b>(108)</b> | <b>108.3</b>  |

Pre-impairment income

Stripping out restructuring costs, the CaixaBank Group's pre-impairment income stood at €2,685 million (down 16.6% on 2012). This figure was impacted by the 12.2% rise in recurring expenses due to the larger structure post acquisition of Banca Cívica and Banco de Valencia.

Recurring expenses (like-for-like) <sup>(4)</sup> decreased 6.4% in the year as a result of the intense efforts to optimize the Group's structure and the completion of key milestones in the integration of Banca Cívica and Banco de Valencia (final integration of IT platforms, optimization of the branch network, and personnel downsizing agreement).

The fast pace of the integrations has made it possible to achieve, ahead of schedule, even higher synergies than initially forecast (€436 million, 156% of those initially announced for 2013).

Total operating expenses also reflect the recognition in 2013 of restructuring costs of €839 million, primarily derived from the CaixaBank personnel restructuring agreement. Accordingly, pre-impairment income stood at €1,846 million (down 41.8% compared to 2012).

(4) Proforma incorporating Banca Cívica and Banco de Valencia in the first half of 2012.

| (Millions of euros)   | JANUARY-DECEMBER |              | CHANGE         |               |
|---|------------------|--------------|----------------|---------------|
|   | 2013             | 2012         | ABSOLUTE       | %             |
| Gross income  | 6,632            | 6,737        | (105)          | (1.6)         |
| Recurring operating expenses                                    | (3,947)          | (3,518)      | (429)          | 12.2          |
| Restructuring costs   | (839)            | (48)         | (791)          |               |
| <b>Pre-impairment income</b>                                    | <b>1,846</b>     | <b>3,171</b> | <b>(1,325)</b> | <b>(41.8)</b> |
| <b>Pre-impairment income, stripping out restructuring costs</b> | <b>2,685</b>     | <b>3,219</b> | <b>(534)</b>   | <b>(16.6)</b> |

#### Impairment losses on financial assets

In 2013, impairment losses on financial and other assets totaled €4,329 million, up 9.8% (see Notes 25 and 38). This reflects the first-quarter recognition of €902 million to fully comply with the provisioning requirements for loans to the real-estate sector as set out under Royal Decree Law 18/2012 and the full application of new criteria for refinanced transactions, which entailed recognition of -€375 million against profit and loss in the first half of 2013.

In accordance with RDL 18/2012, the Bank allocated €310 million from the general real-estate developer loan loss provision to cover potential losses in foreclosed properties. This entailed the recognition of income due to release of the provision under Impairment losses on financial assets and others, and higher allowances under Gains/(losses) on the disposal of assets and others.

In 2012, €3,636 million was included in relation to the partial provisioning requirements for the real-estate developer portfolio (RDL 2/2012 and RDL 18/2012) and the release of a €1,835 million general loan loss provision.

#### Gains/(losses) on disposal of assets

Other charges to allowances and provisions primarily reflect the net variation in funds to cover obligations and other asset impairment losses.

Gains/(losses) on disposal of assets and others primarily reflects negative goodwill on the acquisition of Banco de Valencia (€2,289 million) and gains on one-off transactions arranged in the year, such as the sale of part of the stake in Grupo Financiero Inbursa, sale of 51% of the real-estate servicing business (€255 million, gross) and the sale to SegurCaixa Adelas of the non-life insurance businesses formerly held by Banca Cívica and Banco de Valencia (€79 million, gross).

In 2012, the figure reflected gains on the sale and lease back of branch offices, gains on the reinsurance agreement in respect of VidaCaixa's individual life-risk portfolio, and gains on the sale of the depository business.

The caption also includes gains, losses and write-downs on the real-estate portfolio. In 2013, CaixaBank made sizeable provisions to cover the foreclosed assets portfolio (€665 million), while picking up the pace of sales of those assets (€1,074 million).

With respect to income tax, double taxation avoidance principles are applied to income contributed by investees and gains or losses on corporate integrations (including negative goodwill generated on Banco de Valencia).

### 3. Liquidity

Note 3.3 to the accompanying consolidated financial statements for 2013 provides details of the Bank's liquidity management policy as well as information on maturities and the primary potential sources and applications of funds at December 31, 2013.



At December 31, 2013, Group liquidity totaled €60,762 million (17.9% of Group assets), all of which was immediately available, including assets of €3,636 million that at December 31, 2013 were pending application against the ECB credit facility. These assets were applied in January 2014.

In 2013, CaixaBank increased its liquidity by €7,670 million, by optimizing liquid assets and generating on-balance sheet liquidity in organic terms.

CaixaBank's issues were well received by international institutional investors in 2013. Details of issues during the year are as follows:

- Three issues of €1,000 million in senior bonds (3Y, 3.5Y and 5Y).
- One 5Y mortgage covered bonds issue for €1,000 million.
- One Tier 2 subordinated debt issue for €750 million (10Y issue, with optional repurchase at five years).
- Issue of bonds convertible into Repsol, S.A. shares, for €594 million (3Y).

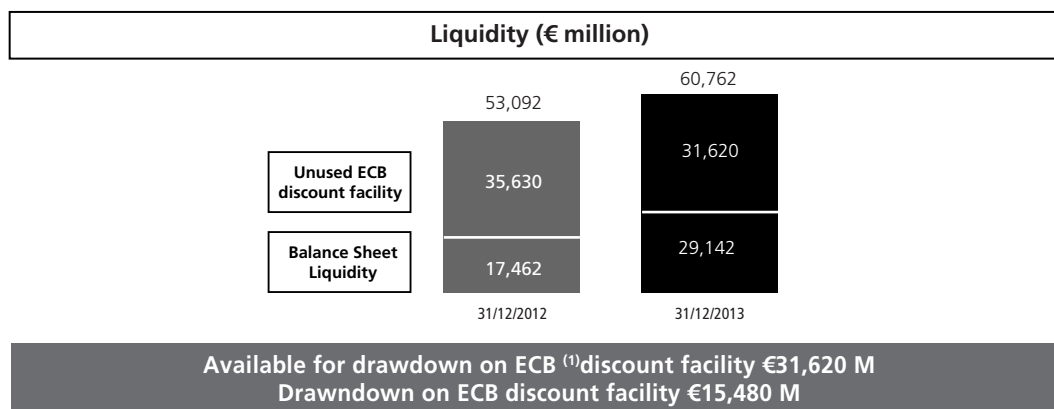
Maturities in 2013 amounted to €8,856 million, including the advance repayment of €977 million to the FROB for public aid received by Banca Cívica prior to the merger.

In 2013, CaixaBank also repaid ECB deposits totaling €18,604 million, while in January 2014, a further repayment of €2,480 million was made, leaving the balance drawn on the facility at €13,000 million.

At December 31, 2013, balance sheet liquidity (€29,142 million) exceeded the amount drawn down from the ECB facility (€15,480 million).

If necessary, CaixaBank is able to issue mortgage-covered and public-sector covered bonds totaling €2,103 million in order to finance its business.

The loan-to-deposit ratio improved to 109.9% (-18.2 pp vs. 2012), underpinned by the enhanced financing structure and narrowed the commercial gap.



(1) Includes assets of €3,636 million that at December 31, 2013 were pending application against the ECB credit facility. These assets were applied in January 2014.

## 4. Capital management

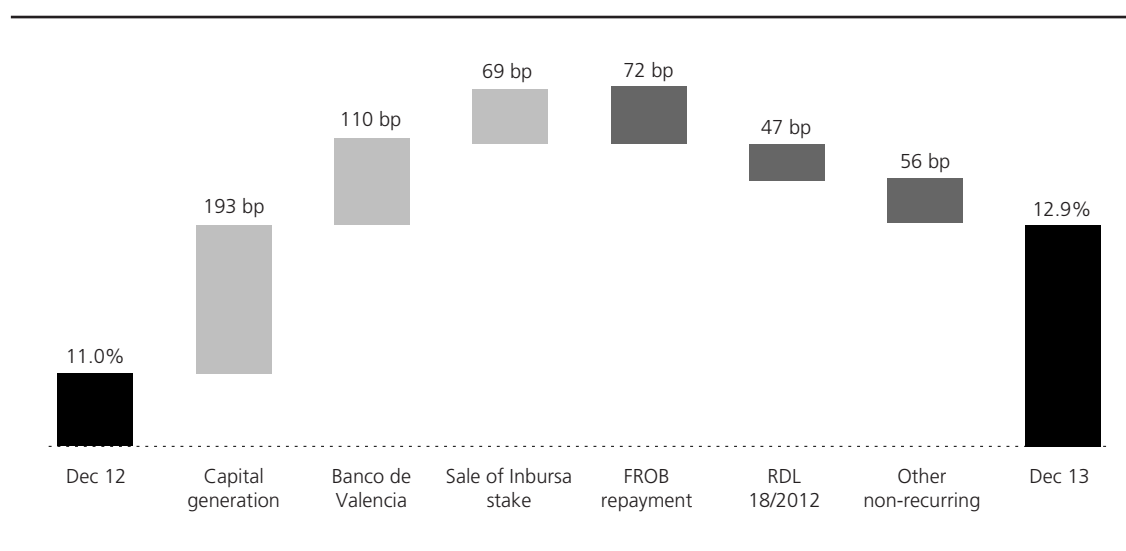
### 4.1. Capital and solvency

CaixaBank's Core Capital BIS II stood at 12.9% at December 2013 (see Note 5 of the accompanying financial statements), following repayment of FROB assistance received by Banca Cívica, the integration of Banco de Valencia and the sale of part of the Grupo Financiero Inbursa holding.

This ratio highlights CaixaBank's ability to generate capital, with core capital climbing 193 bp in 2013.

Risk weighted assets (RWA) stood at €129,110 million, down €32,090 million on December 2012. The drop in RWA continues to be underpinned by lower lending activity, as well as the optimization of Group capital, including the application of internal models to portfolios assumed from Banca Cívica. RWAs continued to decrease due to application of the weighting assigned to credit risk exposure in SMEs, in accordance with Law 14/2013 of September 2013 to support entrepreneurial initiatives.

Trends in core capital are as follows:



The principal capital ratio, as defined in Circular 7/2012, stood at 12.9% at December 31, 2013, with a capital surplus of €5,069 million, above the minimum requirement of 9%. As set out in RDL 14/2013, this requirement will lapse as from January 2014.

These capital ratios reflect the CaixaBank Group's solvency and outstanding position compared to its peers. Note 5 to the accompanying consolidated financial statements for 2013 details the composition and structure of eligible equity, as well as the reconciliation with the Bank's shareholders' equity.

## 4.2. New regulatory framework

### 4.2.1. Basel III

In late June 2013, Basel III regulations were transposed to EU law through Regulation (EU) No 575/2013, entering into force in January 2014. The new regulatory framework results from the financial system reform undertaken in response to the international financial crisis, which revealed the need to modify and tighten certain banking regulations. These new standards set a minimum Common Equity Tier 1 (CET1) ratio of 7% for the end of the transitional period in 2019. At December 2013, CaixaBank's fully-loaded (i.e., without applying the transitional period) CET1 BIS III was 11.7%.

Including the transition period, at December 2013, CaixaBank's CET1 under BIS III criteria applicable in 2014 as set out in the new Bank of Spain Circular 2/2014 of January 31 would be 11.2%. During the transition period, convertible bonds are not included in CET1. If they were included, the ratio would be 12.2%.

### 4.2.2. Recovery and resolution plans

On December 20, 2013, the European Parliament and the Commission approved a proposed directive establishing a framework for the recovery and resolution of credit institutions and investment firms, also known as the Bank Recovery and Resolution Directive (BRRD).

The directive is pending definitive approval in the first quarter of 2014 and is expected to enter into force in 2015. CaixaBank is taking the appropriate steps to remain ahead of any regulatory timelines proposed.

## 5. Risks and uncertainties

Note 3 to the accompanying financial statements provides details of how risk is managed within the CaixaBank Group.

At CaixaBank, the risk profile is in line with the Bank's strategic objectives. This profile is progressing towards a model of approval authorizations based on the amount of transactions and the fundamental risk variables, and allows the Bank to quantify risks through capital consumption and expected loss scenarios.

The areas and functions entrusted with controlling risks are functionally and organizationally independent of the risk-taking areas in order to enhance the autonomy of management, monitoring and control activities, thus securing the comprehensive management of the various risks involved.

The CaixaBank Board of Directors is the highest body determining the Group's risk policy, and delegates risk control functions to senior management, namely through the following risk management committees:

- **Global Risk Committee:** responsible for the overall management of the Group's credit, market, operational, actuarial, concentration, interest rate, liquidity and reputational risk, along with specific risks relating to the major investees, and for the effect of all these risks on solvency and capital management. The committee also analyzes the Group's position and establishes policies to optimize management in view of the Group's strategic objectives. The committee regularly reviews and approves risks assumed across all Group companies.
- **Approval Policies Committee:** proposes loan approval powers and loan prices, process efficiency and streamlining measures, the level of risk assumed using diagnostic tests, and the risk profiles accepted in commercial campaigns.
- **Lending Committee:** analyzes and, where appropriate, approves transactions that fall within the scope of its authority, and refers any transactions that exceed its level of authority to the Board of Directors.
  - **Refinancing Committee:** analyzes and, where appropriate, approves refinancing transactions that fall within the scope of its authority, and refers any transactions that exceed its level of authority to the Lending Committee.

- **Asset-Liability Committee (ALCO):** analyzes liquidity, interest rate and foreign currency risk as part of structural risk, and proposes the hedges and issuances to manage these risks, taking into account both the banking and the insurance businesses.
- **Real Estate Acquisition and Appraisal Committee:** permanently controls this process and is first in line to approve procurements of such assets.

CaixaBank has entrusted a specific general directorate with controlling all Group risks. The Corporate Directorate of Global Risk Management, a global control unit reporting to the above-mentioned general directorate, is responsible for monitoring the health of assets and the solvency and guarantee mechanisms in place. Its objectives are to identify, assess and integrate exposures and the risk-adjusted return in each business, from a Group-wide perspective and in accordance with the management strategy.

The general risk management guidelines approved by the Board of Directors are disclosed in Note 3 to the accompanying financial statements.

The risks arising in the Group's activity, namely credit, market, actuarial and operating risks, as well as more corporate risks such as regulatory, reputation and social and environmental risks, are detailed below.

## 5.1. Credit risk

### Credit approval processes and organization

Note 3.1 to the accompanying financial statements details how credit risk is managed within the CaixaBank Group.

The top priority in 2013 was the integration of the IT platforms of the two Banca Cívica entities that had yet to be incorporated (Caja Canarias and Caja Burgos) and with Banco de Valencia. Specific task forces were created at the three savings banks to oversee the key features of the integration.

Specific circuits were also put in place for customers included in the asset protection scheme and for assets transferred by Banco de Valencia to Sociedad de Gestión de Activos Procedentes de la Reestructuración Bancaria (SAREB).

Highlights for the year are as follows:

- New management models were rolled out to further improve the predictive capacity of risk tools.
- The pricing tools integrated in the loan application system (based on appropriate coverage of the risk premium), which use information from the risk-adjusted return tool, were fully implemented in the corporate and business centers network and are currently being tested in the SME segment.
- For public sector risks, the Group established a new transaction approval circuit, placing the decision-making power at Central Services.
- In June, Law 1/2013 was published, setting out a series of loan and mortgage loan modification measures. CaixaBank applied these measures to strengthen protection of mortgagors, debt restructuring and subsidized rents. The new law is designed to better protect borrowers that have mortgaged their primary residence.

Going forward, the Group plans to embark on an initiative to simplify and streamline current policies (approval level, policy optimization, workloads, etc.).

## **Credit risk analysis and monitoring**

The area entrusted with monitoring credit risk and recoveries is independent from the area that analyses and grants these transactions.

The Group has a risk prevention system in place for individuals, SMEs, and micro-enterprises, whereby the institution uses scoring and rating tools to detect and proactively manage any customers with a high default potential.

## **Recoveries management**

In 2013, the Group's risk management policy continued to deal with the rise in NPLs and carefully implement the measures necessary to effectively collect debts that are challenging to recover. This policy is implemented as soon as any signs of deterioration in debtor solvency appear, by constantly monitoring debt repayment and the assets offered as collateral. In this respect, and without prejudice to the ongoing controls over the loan portfolio, CaixaBank has taken steps to mitigate the impact of the recession on its individual customers.

After a rigorous risk analysis, in certain cases, the Group tailors installments falling due in the short term to the current income available to debtors, understanding that delaying collections will help ensure the loans are repaid in full. Among the various options available to ensure that debts are repaid, the option that is best suited to the customers' needs is analyzed in conjunction with the customer, always ensuring that the final objective of recovering the loan is achieved and internal risk approval procedures are followed.

## **Credit risk measurement and rating**

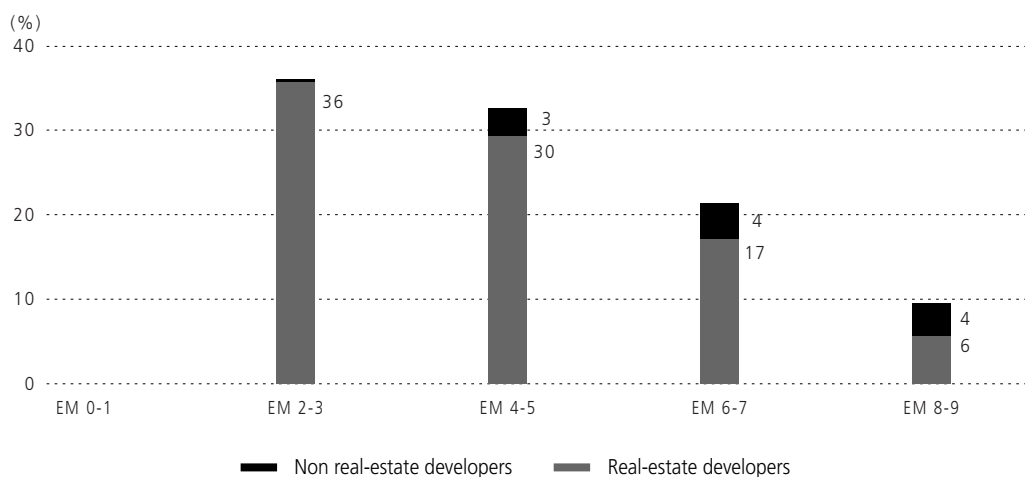
The Group is authorized by the Bank of Spain to use methods based on internal rating-based (IRB) models to calculate the minimum capital requirements for credit risk.

All the models are regularly reviewed to detect any deterioration in the quality of the measurements, so as to take into account fluctuations in the economic cycle. Virtually the entire retail banking portfolio, which includes the individual and SME segments, is assessed on a monthly basis, enabling the knowledge base on these customers and their portfolios to be continually updated.

At December 2013, 89% of all credit risk exposure in segments that can be assessed using the advanced methodology was evaluated using advanced internal rating models. When excluding transactions deriving from the merged institutions yet to be included under the advanced methodology, the coverage ratio stands at 94%.

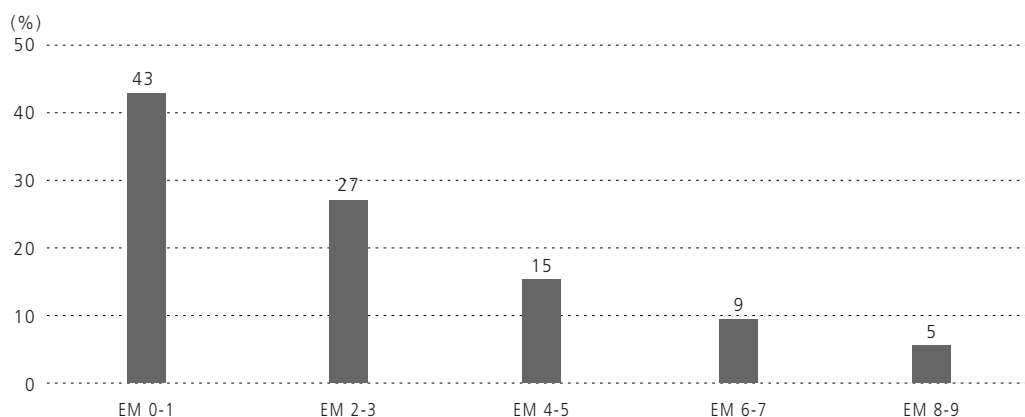
At December 2013, the Group's exposure at default (EAD) was as follows:

### Companies



EM: Risk master scale, from highest to lowest creditworthiness.

### Retail customers



EM: Risk master scale, from highest to lowest creditworthiness.

### Internal validation

When calculating required capital, appropriate control environments must be in place to ensure the reliability of estimates.

In the area of credit risk, the Basel Capital Accord allows entities to use internal rating and scoring models and their own estimates of risk parameters to determine their capital requirements, following standardization with and authorization from the Bank of Spain.

In accordance with Bank of Spain requirements, CaixaBank has created an independent, specialized department to assess the suitability of the models used for management and regulatory purposes, and to determine whether the risk control and management procedures are in line with the Group's strategy and risk profile. These processes are carried out on a continuous basis and act as a complement to traditional

control functions (internal audit and supervision). The department supports the Global Risk Committee in its mandate to authorize internal models and to coordinate the supervisory validation process with the Bank of Spain.

In 2013, the reviews carried out due to the implementation of the new IRB models and the methodology assessments were especially noteworthy.

### **Concentration risk**

The CaixaBank Group manages concentration risk in compliance with Bank of Spain Circular 3/2008 on determining and controlling minimum capital requirements, particularly in respect of Chapter 9 regarding limits on major risks.

In accordance with regulatory requirements, major risks are defined as those held in respect of a single person, company or economic group that exceed 10% of an entity's equity. The value of all risks held with a single person, company or economic group may not exceed 25% of equity. The Group's concentration risk is actively managed and effectively controlled, and always in compliance with regulatory limits. No significant risk concentrations are therefore cited.

In addition to complying with the above-mentioned regulatory limits, the CaixaBank Group closely manages major risk limits based on economic criteria. The maximum risk limit with large companies, which includes the credit risk on the portfolio of loans and equity interests, the insurance business and positions in mutual funds and guaranteed pension plans, is allocated on a case-by-case basis according to the internal rating and maximum acceptable loss for each borrower in line with the CaixaBank Group's capital. Considerations for determining the risk limit include the borrower's size and net debtor position, among others.

With respect to risk concentration by business sector, Note 3 to the accompanying financial statements provides quantitative details of risk concentration by activity and by geographic area, as well as the distribution of loans by activity and collateral provided. In that regard, the CaixaBank Group's lending portfolio, which primarily comprises primary residence mortgage loans for individuals, entails higher exposure to real-estate risk than to other sectors. A breakdown of loans to real-estate developers and residential loans, including a distribution in terms of loan purpose, loan status, type of collateral and the latest loan-to-value ratio is provided in Note 3.1.1 to the accompanying financial statements.

## **5.2. Market risk**

### **Market risk of trading activities**

Market risk primarily refers to the potential loss in value of financial assets as a result of adverse fluctuations in market rates or prices. Mainly through the treasury area's involvement in financial markets, the Group is exposed to the risk of unfavorable movements in the following risk factors: interest rate, currency, share price, commodities price, inflation, volatility and changes in the credit spread of private fixed-income positions.

The levels of market risk assumed were moderate in 2013, with an average risk of €7 million.

To measure and control this risk, CaixaBank takes the following four-fold approach:

- Estimation of day-to-day risk.
- Testing of quality of the measurements.
- Calculation of hypothetical results in the event of sudden changes in market prices.
- Monitoring and control of limits.

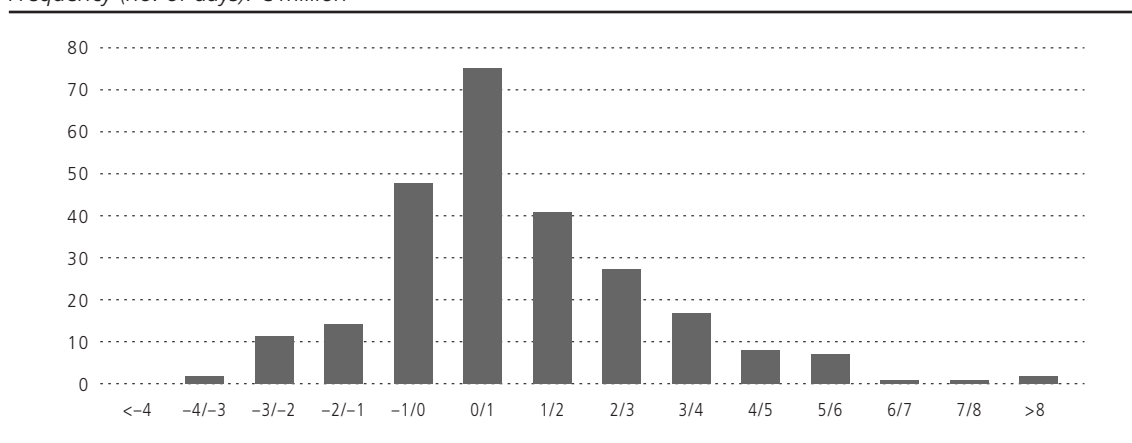
The accuracy of the risk estimates is compared against actual daily gains and losses, i.e. backtesting, demonstrating the suitability and quality of the metrics used.

The measurements of potential loss are complemented by estimates on hypothetical profit or loss in the event of sudden changes in relevant risk factors or the possible repetition of previous crises, known as stress tests, which provide an in-depth understanding of the Group's market risk profile.

The CaixaBank Group also has a robust structure of controls and limits ensuring that the market positions taken are aligned with the objective of achieving returns while keeping risk at acceptable levels.

### Breakdown of gains on trading activities 2013

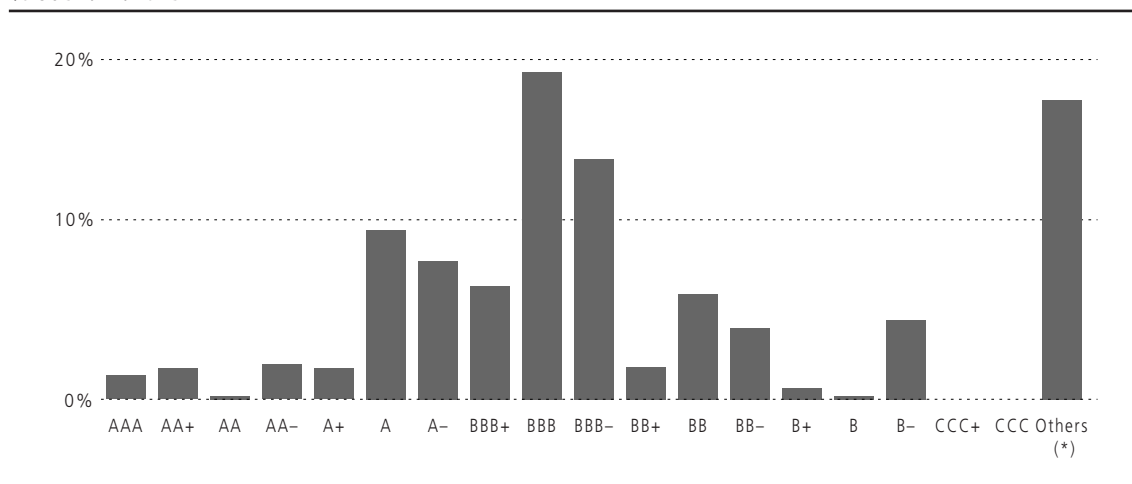
Frequency (no. of days). € million



In addition, a specific area within the Bank is entrusted with valuing financial instruments and measuring, controlling and monitoring the associated risks, as well as estimating the counterparty risk and the operational risk associated with financial market activity. This area monitors transactions contracted on a daily basis, calculates the effect of market trends on positions (i.e., daily results are marked to market), quantifies the market risk assumed, monitors compliance with limits, and analyzes the risk/return ratio.

### Breakdown of risk by counterparty rating

% at 31/12/2013



(\*) Includes life insurance companies and foreign trade sector.



Controls over risks assumed in financial market transactions must be reinforced by estimating and monitoring the losses that could arise if counterparties become insolvent and default on their obligations.

The maximum authorized credit risk exposure for a single counterparty is determined using a calculation approved by Management, based on ratings for the entities and on an analysis of their financial statements. In addition, the trading prices of any shares of the counterparties and any protection insurance (CDS) are monitored in order to detect a possible decrease in their solvency.

Counterparty risk is controlled by an integrated real-time system that provides up-to-date information of the available limit for any counterparty, by product and maturity. The system encompasses portfolios from the banking and insurance businesses, as well as positions in guaranteed funds. Risk is therefore measured both in respect of current market value and future exposure.

The adequacy of the related contractual documentation is also monitored. To mitigate exposure to counterparty risk, CaixaBank has a solid base of collateral agreements. Virtually all risks assumed in derivative transactions are covered by standard ISDA and/or the Spanish CMOF, under which pending collections and payments may be offset between the parties throughout the term of the derivatives. The Group has signed collateral agreements with most of its counterparties, thereby arranging a guarantee of the market value of derivative transactions.

### **Balance sheet interest rate risk**

The Group efficiently, prudently and conservatively manages balance sheet interest rate risk and strictly controls this risk under a large number of interest rate scenarios.

The Group manages interest rate risk for two purposes:

- To reduce the sensitivity of net interest income to interest rate fluctuations.
- To preserve the economic value of the balance sheet.

The following limits were in force at the end of 2013 to manage interest rate risk:

- Sensitivity of net interest income: amount variation at 1 year and 10% variation at 2 years.
- Value of the balance sheet: The VaR of the balance sheet must be less than 10% of the economic value of the balance sheet.

The Group actively manages risk by arranging additional hedging transactions on financial markets to supplement the natural hedges generated on its own balance sheet as a result of the complementary nature of the sensitivity to interest rate fluctuations of both deposits and lending transactions arranged with customers.

The mission of the Asset-Liability Committee (ALCO) is to optimize and ensure profitability of the financial structure of the balance sheet (both the banking and insurance businesses) by coordinating prices, maturities and volumes among the activities generating assets and liabilities, and to coordinate the actions proposed with the Risk Department.

The ALCO is entrusted with analyzing this risk and proposing the appropriate hedging transactions in accordance with the established risk management objectives.

The ALCO has recourse to several measurement options:

- The static gap, which reveals the spread of maturities and interest rate reviews, on a specific date, for sensitive items on the balance sheet.
- The sensitivity of net interest income, which reflects the impact of the review of balance sheet transactions due to changes in the interest rate curve. This sensitivity is determined by comparing a net interest income simulation, on the basis of various interest rate scenarios. Scenarios with both parallel and non-parallel shifts in the yield curve are analyzed.

- The sensitivity of equity to interest rates, which measures the potential effect on the present value of the balance sheet in the event of interest rate fluctuations.
- VaR measurements, following treasury-specific methodology.
- Earnings at risk (EaR) measurements, which make it possible to establish, with a high level of confidence (99%), the maximum loss in net interest income over the subsequent two years, considering a specific amount of balance sheet growth.

### **Investee portfolio**

The risk relating to the Group's investee portfolio is the risk associated with the possibility of incurring losses due to changes in market prices and/or losses on the positions comprising the investment portfolio, in the medium to long term.

The methodologies used allow the risk involved with these positions to be measured, both from the standpoint of the risk inherent in market price volatility, using VaR models (a statistical estimate of the maximum potential losses based on historical data on changing prices), and from the point of view of the possibility of default, whereby models based on the PD/LGD approach are applied as prescribed by the Basel Committee on Banking Supervision.

These indicators are monitored on an ongoing basis to ensure that the most appropriate decisions are always taken on the basis of the market performance observed and predicted and of the CaixaBank Group's strategy.

These measures and their implementation are necessary to monitor management of the investee portfolio and enable CaixaBank Group senior management to take strategic decisions on portfolio composition.

CaixaBank has also entrusted an independent area with day-to-day monitoring of derivatives and the exchange rate risk associated with the portfolio, while continually controlling risks related with financial market transactions in respect of banking investees.

### **Financial instrument valuation risk**

Financial instruments are classified in different categories, based on the methodology used to determine their fair value. Note 2.2 to the accompanying financial statements discloses the fair value determined for each category of financial asset and liability, in accordance with Bank of Spain Circular 4/2004 and grouped in one of three levels, as follows:

- a) prices quoted on active markets for the same instrument, i.e. without modification or reorganization into a different form (Level I);
- b) prices quoted on active markets for similar instruments or other measurement techniques in which all significant inputs are based on directly or indirectly observable market data (Level II); and
- c) measurement techniques in which one or more significant inputs are not based on observable market data (Level III).

The risk in valuing financial instruments increases for instruments classified in the higher levels, especially in Level III.

Contracting, validating, obtaining inputs, valuing, accounting and other elements that could influence the fair value assessment of financial instruments are subject to internal control measures. The Bank has implemented control mechanisms throughout the different financial instrument valuation process phases, and documents control activities as well as the assignment of order executor, manager and frequency. Control activities are carefully classified based on the risk to be managed and its critical level.

### 5.3. Operational risk

Note 3.4 to the accompanying consolidated financial statements describes how operational risk is managed within the CaixaBank Group.

Operational risk covers all events that could give rise to a loss caused by shortcomings in internal processes, human error, malfunctioning of information systems and/or external events. Operational risk is inherent to all business activities and, although it can never be wholly eliminated, it can be managed, mitigated and, in some cases, insured.

Operational risk rises as the banking business becomes more reliant on factors such as the intensive use of IT, outsourcing, and the utilization of complex financial instruments.

The Global Risk Committee defines the strategic lines of action and monitors operational risk.

An expert workforce and the procedures, systems and controls in place help mitigate operational risk at the Group.

#### Operational risk management

In 2013, Banco de Valencia was included in the scope of corporate operational risk management (capital calculation, risk assessment, loss management). In addition, a project is being drawn up to move from the current standard approach to operational risk management to more advanced approaches with a dual objective of implementing best practices in operational risk management and, at the same time, calculating regulatory capital requirements with risk-sensitive approaches.

In 2013, CaixaBank created the Operational Risk Committee to oversee this risk and how the risk could affect solvency and capital management. The Operational Risk Committee reports to the Global Risk Committee.

### 5.4. Actuarial risk

The Group's policies in respect of actuarial risk are described in Note 3 to the accompanying consolidated financial statements.

In 2013, European authorities announced that the EU regulation known as Solvency II will enter into force on January 1, 2016. Before that date, the regulatory developments currently in discussion must be finalized, and all Solvency II regulations (Omnibus II directive, delegated acts, and technical standards and guidelines) must be approved at European level and transposed into national law.

To help companies prepare for implementation of Solvency II, during the transitory period between January 1, 2014 and the entry into force (January 1, 2016), the European Insurance and Occupational Pensions Authority (EIOPA) has issued four preparation guidelines for gradually incorporating certain Solvency II aspects. On December 30, 2013, the Spanish insurance and pension fund authorities (DGSFP) announced to all insurers and groups of insurers that compliance with the terms of these guidelines would be mandatory in Spain.

In 2013, the Group actively worked to implement Solvency II, participating in task forces set up in the insurance sector and in the quantitative and qualitative impact tests performed by supervisors, and developing the necessary adjustments and improvements in its systems and management.

## 5.5. Regulatory risk

The CaixaBank Group remains abreast of possible changes in the regulatory framework and how these changes could affect the long-term sustainability of the business model. Senior management, especially through the Global Risk Committee and the ALCO (and, where appropriate, through the Management Committee), carefully considers the transcendence and scope of new regulatory measures.

In particular, the new G20 agenda has considerably modified the regulatory framework. The transition to a safer global financial system entails stricter regulatory requirements for entities. CaixaBank will face the challenge with solid levels of solvency and liquidity.

The body of regulations governing the banking sector is progressing towards a more detailed and specialized nature requiring solid technical capacities for analysis and implementation. Accordingly, specialized areas of CaixaBank have kept close watch on the proliferation of new regulatory proposals, especially in respect of solvency, liquidity and risk management, offering their expert evaluation and enabling the Bank to respond quickly to changing needs.

In addition to the direct involvement of the areas affected, the Corporate Directorate of Global Risk Management, through the Special Projects Unit, remains apprised of relevant news releases and announcements by the main regulatory bodies, including the Basel Committee, the European Banking Authority (EBA) and the European Securities and Markets Authority (ESMA).

Likewise, the Corporate Directorate of Capital Planning and Management and the ALM and Liquidity Area monitor and closely analyze supervisory initiatives, evaluating their potential impacts and submitting action proposals. With a broader perspective, the General Secretary's Office, Legal Services and the Economic Analysis and Studies area also help monitor and evaluate regulatory change.

Among others, the following aspects are analyzed:

- The European Union Capital Requirements Directive (CRD IV) and the new European Capital Requirements Regulation (CRR), both during the elaboration processes and the definitive configuration, affecting multiple areas.
- The implications of European regulation on OTC derivatives, central counterparties and the trade repositories (EMIR), as well as documents issued by the Basel Committee in respect of collateral requirements in bilateral operations and exposures to central counterparties.
- The progress needed for future implementation of the European directive on the insurance sector (Solvency II) and the guidelines issued by the EIOPA following the public consultation period.
- Studies performed by regulatory bodies, including the Basel Committee and the EBA, on consistency among banks in the calculation of risk-weighted assets.
- The creation of worldwide standards by the Basel Committee Large Exposure Group in respect of limits on major risks.
- The Basel Committee's work on leverage ratios and liquidity coverage ratios, in the latter case set out in a definitive document.
- Progress by the Basel Committee toward defining a new market risk framework following publication of the Fundamental Review of the Trading Book (FRTB).

In addition to the internal analysis, an active debate is occurring within the sector regarding the consultation documents issued by the Basel Committee, in order to contribute to the new regulatory framework. The debate is generally channeled through sector associations, especially international associations for matters falling under the Basel Committee's supervision. Accordingly, opinions on the consultative documents can be shared as well as other matters of interest for determining the future shape of the banking business.

As in earlier years, the CaixaBank Group participated in several quantitative impact studies (QIS) for proposed regulations, carried out by the Basel Committee prior to definitively approving the measures. Participation in such studies gives the CaixaBank Group a practical view of the new regulations, prior to their approval, and facilitates aggregate and individual data on the potential impact of new measures.

The European Banking Union process will entail a change in responsibilities and the oversight model, which must be underpinned by robust resolution mechanisms. Following the independent reviews of Spain's banking system, carried out under the terms of the Memorandum of Understanding, and the assessments conducted by the IMF through the Financial Sector Assessment Program for Spain, provisioning levels in the sector must satisfy the ECB with a view to its assuming supervision responsibilities.

In 2013, the CaixaBank Group responded to new regulatory requirements by shoring up its already high solvency and lowering even further its dependence on wholesale markets, thereby evidencing the Group's proactive approach to compliance.

## 5.6. Reputation risk

The Corporate Social Responsibility and Reputation area, supervised and coordinated by the Reputation Committee, is entrusted with monitoring reputational risk which, should it arise, could adversely affect the Group's image, understood to be the stakeholders' perception of and expectations for the institution.

The Group's reputational risk map identifies the risks with the highest potential impact on its image and the degree to which preventative measures are being applied. For each relevant risk, the map establishes a series of indicators that allow the effectiveness of the preventive measures implemented to be periodically monitored. These indicators are integrated in a scorecard and periodically submitted to the Reputation Committee and the Management Committee.

During 2013, the Bank implemented use of the scorecard showing the indicators for risks classified as critical due to their potential impact on the Group's reputation and their degree of coverage through preventive measures.

In 2014, the scorecard will be enhanced to include indicators for risks with a potentially high impact on the Bank's reputation. The reputational risk map will also be integrated in the Group's Corporate Risk Map, thereby offering a comprehensive, standardized and synthesized view of internal control of these risks.

The Group measures its reputation as follows:

### Perception and expectations of stakeholders

|  |  |
|--|--|
| <p><b>Customers</b></p> <ul style="list-style-type: none"> <li>• Surveys on the level of service offered (in person and through remote channels)</li> <li>• Comments received by the Customer Service area</li> </ul>  | <p><b>Shareholders</b></p> <ul style="list-style-type: none"> <li>• Periodic surveys</li> <li>• Meetings with the Shareholder Advisory Committee</li> <li>• Comments received by the Shareholder Service</li> </ul>  |
| <p><b>Employees</b></p> <ul style="list-style-type: none"> <li>• Workplace climate survey</li> <li>• Regular consultations</li> <li>• Input through suggestion boxes</li> <li>• Other internal dialogue mechanisms</li> </ul>  | <p><b>Company</b></p> <ul style="list-style-type: none"> <li>• Reports on trends in the Bank's reputation in written and online media, as well as in social networks</li> <li>• Presence in forums and conferences, as a benchmark institution</li> <li>• Dialogue with consumer associations</li> </ul> |
| <p><b>Other external indicators</b></p> <ul style="list-style-type: none"> <li>• Specific reports by independent experts</li> <li>• Position in national and international rankings (economic, social, environmental, corporate governance, etc.)</li> <li>• Presence on prestigious sustainability indices</li> <li>• Awards and acknowledgments obtained for the business</li> </ul> |  |

## 5.7. Social and environmental risk

The Group considers the social and environmental implications of its activities, both in its daily management and its medium- and long-term strategy, which must be consistent with the company's corporate values, code of ethics, and general risk principles.

The Group always strives to optimize the risk/return ratio and avoid, minimize, mitigate or remedy, insofar as possible, those factors that could entail a risk for the environment or community. The Bank also works with customers to help them shore up their preventative systems and develop the capacity to manage social and environmental risks.

In general, environmental and social risks are included in traditional risk circuits. In particular, project finance is carried out under the Equator Principles. Since 2011, an internal procedure inspired by those principles is applied to syndicated transactions linked to projects exceeding €7 million.

CaixaBank adhered to the Equator Principles in 2007 and ratified its commitment in 2013 following approval of the Equator Principles III. Accordingly, the approval and subsequent management of project finance entailing an overall investment of more than \$10 million require an analysis of the potential environmental and social risks of the projects, pursuant to the standards established by the International Finance Corporation (IFC). The risks entailed in project finance bridge loans and advisory services are also carefully analyzed.

As from January 1, 2014, corporate loans linked to investment projects in excess of \$100 million overall will also be subject to such analysis, where CaixaBank's stake is at least \$50 million. CaixaBank will also voluntarily apply the procedure to project bonds exceeding €7 million.

## 6. Acquisition and disposal of treasury shares

At the Annual General Meeting held on April 19, 2012, the shareholders authorized the company's Board of Directors to buy treasury shares by virtue of the provisions in Article 146 of the Corporate Enterprise Act. The unused portion of the authorization granted at the Annual General Meeting held on May 12, 2011 was thereby revoked. The authorization is valid for five years (see Note 26.1 to the financial statements).

By virtue of the aforementioned authorization, the CaixaBank Board of Directors is able to approve and modify the policy on treasury shares, set out in the Internal Rules of Conduct and the Internal Rules of Conduct for Treasury Share Transactions of CaixaBank, S.A. and its group of companies. Both these documents are available on the corporate website. Transactions with treasury shares must always be for legitimate purposes and in accordance with prevailing regulations, such as supporting the market liquidity of CaixaBank shares or enhancing regularity in trading. Treasury share operations must never be carried out in order to intervene in the free market or to benefit certain shareholders of CaixaBank.

At December 31, 2013, the CaixaBank Group held 2,190,809 treasury shares representing 0.04% of its capital, acquired at a cost of €7,452 thousand. Treasury shares also include equity of €14,741 thousand in respect of mandatorily convertible and/or exchangeable subordinated bonds acquired as a result of the offer to Banco de Valencia bondholders to purchase the issue.

In April and June 2013, a total of 39,487,933, 483,841 and 25,000,000 CaixaBank treasury shares were delivered to cover the exchange of part of the series B/2012, I/2012 and C/2012 mandatorily convertible and/or exchangeable subordinated bonds, respectively.

In addition, under the scope of the business combination with Banco de Valencia, CaixaBank delivered 9,748,666 treasury shares in the exchange carried out (see Note 8).

In 2013, treasury share transactions generated net gains of €1,044 thousand, recognized under freely-distributable reserves.

## 7. Key disclosures on CaixaBank shares

### 7.1. CaixaBank shareholder structure

At December 31, 2013, CaixaBank's capital was represented by 5,027,610,282 shares, with a par value of €1.00 each. CaixaBank's controlling shareholder is Caja de Ahorros y Pensiones de Barcelona, "la Caixa", holding a 64.37% interest in the company.

Movements in CaixaBank's share capital in 2013 are disclosed in Note 26 to the accompanying financial statements.

The company's free float (taken as the percentage of share capital not held by the majority shareholder or by company directors) stood at 33.6%. This free float was distributed among more than 735,000 shareholders.

CaixaBank has not been informed of any agreements between its shareholders for the concerted exercise of voting rights or that could constrain the free transfer of shares, except for the agreement disclosed in section A.6 of the accompanying Annual Corporate Governance Report.

At December 31, 2013, non-controlling shareholders (including employees) held approximately 49% of the free float (16% of total capital), while the remaining 51% was held by institutional investors.

The geographic distribution of institutional shareholders is as follows:

|                           | %   |
|---------------------------|-----|
| North America             | 33% |
| Great Britain and Ireland | 26% |
| Spain                     | 22% |
| Rest of Europe            | 14% |
| Rest of the world         | 5%  |

## 7.2. Shareholder remuneration policy and share price performance

### Shareholder remuneration (Note 7)

Shareholder remuneration remains one of CaixaBank's top priorities. In 2013, the Bank continued to remunerate shareholders on a quarterly basis through the CaixaBank Optional Script Dividend program, involving bonus share issues.

Under the program, shareholders can choose to receive newly-issued bonus shares, receive cash by selling their subscription rights on the market, or receive cash by selling their rights to CaixaBank at a price to be determined by the latter. Shareholders may also choose to combine these three options in any way.

### CaixaBank share performance

In 2013, confidence was restored to the global financial markets on the back of macroeconomic data indicating a gradual economic recovery. Against this backdrop, stock markets generally closed the year with gains. The Ibex 35 rose 21.4% while the EURO STOXX 50 climbed 17.9%.

CaixaBank's shares performed extremely well in 2013, gaining 43.6% to close the year at €3.788 per share. CaixaBank's shares performed significantly better than the average of Spanish financial entities, <sup>(5)</sup> which gained 24.7% during the period, and the STOXX Europe Banks sector index, which rose 19.0%.

In the second half of 2013, with gains of 60.4%, CaixaBank shares outperformed the average figure for Spanish financial entities (up 45.2%) and other reference indices such as the IBEX 35 (up 27.7%), EURO STOXX 50 (gains of 19.5%) and STOXX Europe Banks (gains of 21.0%).

(5) Index prepared in-house on trends in share prices of peers (Bankia, Bankinter, BBVA, Popular, Sabadell and Santander), weighted by the daily market capitalization.



|  |               |
|--|---------------|
| Stock market capitalization (€ million)                                    | 19,045        |
| Number of shares <sup>(1)</sup>  | 5,025,419,473 |
| <b>Share price (€/share)</b>   |               |
| Share price at beginning of year (31/12/2012) <sup>(2)</sup>               | 2.637         |
| Share price at end of year (31/12/2012) <sup>(2)</sup>                     | 3.788         |
| High price (16/10/2013) <sup>(2)</sup>                                     | 3.878         |
| Low price (24/06/2013) <sup>(2)</sup>                                      | 2.347         |
| <b>Trading volume (number of shares, excluding special transactions)</b>   |               |
| Highest daily trading volume (14/11/2013)                                  | 107,686,974   |
| Lowest daily trading volume (27/05/2013)                                   | 1,212,466     |
| Average daily trading volume   | 8,199,297     |
| <b>Market ratios</b>   |               |
| Net profit (€M) (12 months)  | 503           |
| Average number of shares in circulation - fully diluted <sup>(3)</sup>     | 5,416,010,258 |
| <b>Earnings per share (EPS) (past 12 months)</b>                           | <b>0.09</b>   |
| Equity (€M)  | 24,333        |
| Number of shares in circulation at 31/12/13 - fully diluted <sup>(4)</sup> | 5,498,273,512 |
| <b>Book value per share (€/share) - fully diluted</b>                      | <b>4.43</b>   |
| P/E  | 40.76         |
| P/B (price / book value)   | 0.86          |
| Dividend yield <sup>(5)</sup>  | 5.3%          |

(1) Number of shares excluding treasury shares.

(2) At close of trading session.

(3) Includes the weighted effect of the conversion of mandatorily convertible bonds and bonds convertible into CaixaBank shares issued, as well as the deduction of the average number of treasury shares in the period.

(4) The number of shares includes the shares to be issued on conversion of all mandatorily convertibles bonds and bonds convertible into CaixaBank shares. Treasury shares at 31/12/2013 have been deducted.

(5) Calculated by dividing 2013 estimated remuneration (€0.20 /share) by the closing price at the end of the period (€3.788/share).

### 7.3. Analyst coverage

In late 2013, 23 Spanish and international financial analysis companies covered CaixaBank shares.

Analyst opinions provide CaixaBank shareholders with an independent and external source to help them understand market opinion on the shares and obtain a better overview of the trends and potential upside or downside of these securities.

“Buy” and “hold” recommendations accounted for 82% of total opinions. At December 2013, the average target price set by analysts was €3.61 per share.

To support their recommendations, analysts cite CaixaBank’s leading position in retail banking in Spain, as well as its solid balance sheet, evidenced by the strong capital ratios and ample liquidity.

### 7.4. Relations with non-controlling shareholders

CaixaBank’s commitment to its non-controlling shareholders is one the Bank’s top priorities. This commitment is borne out both by the strong remuneration and the educational initiatives, information services, and other benefits extended to shareholders.

In 2013, CaixaBank fine-tuned its existing initiatives, extending their reach and visibility, while also rolling out new proposals. The Bank also shored up its shareholder communication channels in order to quickly address shareholder concerns, doubts and consultations, as well as to receive their comments and proposals for improvement. In recognition of these efforts, CaixaBank received the Foro de Buen Gobierno y Accionariado’s award for the “best shareholder service initiatives”.

The CaixaBank Group's shareholder service channels are as follows:

- **Shareholder Information Services**, available by e-mail, telephone or post. In 2013, this office welcomed 5,274 interactions with shareholders (2,200 in 2012).
- **Meetings with shareholders**, in order to report on the Bank's earnings, shareholder remuneration and all initiatives targeting shareholders.
- The **CaixaBank Advisory Committee**, which comprises 17 members representing the company's shareholder base. During its two meetings in 2013, the committee evaluated the implementation of recommendations submitted previously, and received new ideas to build even stronger relationships between shareholders and CaixaBank.
- The **Shareholders' Office** in Barcelona, offering a direct venue for discussing doubts, making inquiries and putting forth suggestions.  
In 2013, CaixaBank launched its **Shareholder Office Roadshows**, visiting a number of Spanish cities so that local shareholders could meet personally with the Shareholder Relations team.
- The **"Get To Know CaixaBank" Program**, through which 206 shareholders visited the Bank's corporate headquarters, on nine separate occasions.
- The **specific area** set up at the Annual General Meeting in order to personally respond to shareholder requests.

The following information channels are available to CaixaBank shareholders:

- **Corporate website**, featuring a Shareholder Services area (221,629 visits in 2013). The website has been redesigned to incorporate suggestions on accessibility of information, received from shareholders themselves.
- **The Shareholder Magazine**, published quarterly and providing corporate information and information of interest to shareholders (600,000 copies in 2013).
- **CaixaBank Shareholder Handbook** for new shareholders, with corporate information and other aspects of interest.
- **Shareholder Information Service Reports**, e-mailed daily, weekly or monthly, as selected.
- **E-mail and text updates** with information on the Annual General Meeting, corporate M&A, earnings, dividends, and special offers and discounts for shareholders.
- **Twitter account: *Accionista CaixaBank***, launched in 2013.

The CaixaBank Group has a firm commitment to sharing macroeconomic and stock market know-how with its shareholders. In 2013, this took the shape of the **Learning Room** (Aula de formación) program, featuring in-person courses, conferences with presenters from the academic and financial arenas, and online resources such as videos, handbooks and manuals, all available on the corporate website.

In 2013, the Bank also launched the **CaixaBank Shareholders' Circle** (Círculo de Accionistas), a conference cycle featuring speakers from the academic, institutional and financial worlds and covering the most salient economic topics in an easy-to-understand manner. During the year, 250 shareholders attended the three conferences held under the initiative.

CaixaBank also continued to organize a number of **specific courses** for shareholders. In 2013, the courses Introduction to Stock Markets and Economic Situation and Analysis were offered on several occasions.

## 8. Credit ratings

At the date of this Management Report, CaixaBank has been assigned the following credit ratings:

|   | REVIEW DATE | SHORT-TERM RATING  | LONG-TERM RATING | OUTLOOK  |
|---|-------------|--------------------|------------------|----------|
| Standard & Poor's Credit Market Services Europe Limited | 02/12/2013  | A-3                | BBB-             | Stable   |
| Moody's Investor Services España, S.A.                  | 05/07/2013  | P-3                | Baa3             | Negative |
| Fitch Ratings España, S.A.U.                            | 08/11/2013  | F2                 | BBB              | Negative |
| DBRS  | 04/03/2013  | R-1 ( <i>low</i> ) | A ( <i>low</i> ) | Negative |

CaixaBank is one of only three Spanish financial institutions maintaining an investment grade rating by the four rating agencies.

In 4Q13, Fitch and Standard & Poor's confirmed their ratings for CaixaBank, with Standard & Poor's downgrading its outlook from stable to negative.

## 9. Environmental information

CaixaBank is committed to carrying out its business, projects, products and services in the most environmentally-friendly way possible. To that end, the Bank encourages financing for projects that take environmental aspects into account, such as energy efficiency and long-term sustainability. In 2013, CaixaBank financed one renewable energy project and earmarked over €1.6 million for ecoPréstamos, a consumer loan product for eco-efficient vehicles, appliances and more.

### 9.1. Environmental management at CaixaBank (see Note 43.2)

The Environmental Committee oversees CaixaBank's environmental policy, certified under ISO 14001 and the European quality seal 1221/2009 EMAS, renewed yearly. Furthermore, since 2006 CaixaBank's branches in Catalonia (27% of the network) have displayed the Environmental Guarantee seal issued by the regional government of Catalonia, valid until 2015.

Since 2012, CaixaBank has participated in the Carbon Disclosure Project (CDP). In 2013, the Bank secured a score of 97B, the highest in the Spanish financial sector. This achievement earned CaixaBank a spot on the Carbon Disclosure Leadership Index (CDLI), which recognizes transparency and quality of information relating to climate change.

Gas Natural Fenosa, CaixaBank's supplier, has undertaken to certify that 100% of the power supplied comes from renewable sources or co-generation plants. In addition, in order to reduce CO2 emissions through transport, CaixaBank has made a number of remote communications tools available to employees.

In addition to the aforementioned certifications, CaixaBank's concern for the environment is also evidenced by the Green IT award received from the financial journal The Banker for its CDP in 2013.

## 9.2. Environmental education and awareness

CaixaBank works to extend its environmental commitment throughout its scope of influence, by raising awareness among personnel, customers, suppliers and the public at large. Employees are provided with a Good Practices Manual (updated in 2013), explaining a number of simple and easy ways to conserve resources both at the workplace and at home.

CaixaBank promotes efficient use of paper, and uses recycled paper for 99% of its needs. In addition, for its print advertising needs, the Bank has also begun working with more printing companies that hold the Forest Sustainable Council (FSC) certificate.

Every branch is outfitted with separate containers clearly identified for collecting paper, plastic, organic material and printer cartridges.

The "la Caixa" Foundation also supports environmental efforts through Ecotendencias CosmoCaixa, a space for reflection, debate and learning about current and future environmental challenges. The initiative fosters public participation through in-person sessions and a resource-filled website. Among other activities, Ecotendencias encourages climate studies at local level through the ClimaDat project, in order to detect the effects of climate change.

## 9.3. Financial products for eco-activities

### ecoFinancing

In 2013, CaixaBank rolled out a new line of ecoFinancing (ecoFinanciación) offering loans for sustainable development agrarian projects in connection with energy efficiency, efficient use of water, organic farming, renewable energies, waste management and development of rural areas.

During the year, CaixaBank granted 547 ecoLoans (ecoPréstamos) totaling for €1.6 million, allowing consumers to purchase energy-efficient vehicles and appliances and to add energy-efficient features to their homes.

MicroBank, a "la Caixa" Group company, financed 429 personal eco-Microloans (ecoMicrocréditos) totaling €823 thousand, encouraging sustainable investments that improve resource efficiency or reduce environmental impacts. In addition, 153 business ecoMicrocréditos totaling €1.3 million were approved to support investments or working capital of self-employed workers or microcompanies that produce or sell ecological products or services, such as ecotourism, the production and distribution of sustainable products, recycling and waste treatment.

MicroBank also collaborates with the World Wildlife Fund (WWF) on environmental conservation and sustainable development through its own financial contributions and those of its customers, via the Cuenta Verde account. With over 24,000 such accounts open, MicroBank is helping reforest the Doñana National Park, a UNESCO World Heritage Site.

### Promoting the use of electric and hybrid vehicles

CaixaRenting promotes the use of fuel-efficient vehicles. The company works with the Instituto para la Diversificación y Ahorro de la Energía (IDEA)'s "Ahorra Energía" program, and offers special assistance packages to companies and government offices that purchase fleets of hybrid or electric vehicles. CaixaRenting has also rolled out an action plan to promote the Spanish government's PIMA Aire Plan encouraging a widespread shift by Spanish drivers towards more fuel-efficient and environmentally-friendly vehicles.

In 2013, CaixaRenting launched several advertising campaigns to promote leasing of low CO<sub>2</sub> emission vehicles. At December 2013, 61% of vehicles offered under special promotions were low emission cars. In

addition, the company continued to organize courses and events for clients, hosting specific workshops on safe and efficient driving.

## 10. Human resources

### 10.1. CaixaBank's most important asset: People

As part of its quest for excellence –as in all areas of the business– CaixaBank has defined and rolled out a comprehensive personnel management model. This model integrates the Group's human resources management policies and principles, the processes and systems geared toward satisfying and involving all stakeholders, the management drivers for these processes and systems, and measurement tools to ensure ongoing improvements throughout the model.

Changes in the average headcount are disclosed in Note 36 to the accompanying financial statements.

### 10.2. Management policies and principles

At CaixaBank, respect for diversity, equal opportunities and non-discrimination on grounds of gender, age, physical ability or any other circumstance underpin all human resources management efforts. Moreover, the Bank is firmly committed to ensuring transparency in its hiring and internal promotion decisions.

#### Equality and work/life balance policies:

CaixaBank has renewed the Family-Friendly Company (EFR) certificate issued by the Másfamilia Foundation, which recognizes the Bank's emphasis on policies and commitments to supporting equal opportunities and a proper work/life balance. CaixaBank has also been upgraded to the status of "Proactive Company" (Level B).

CaixaBank and the "la Caixa" Foundation are among the 62 companies forming part of the Quality Seal Company Network, a nationwide initiative launched in 2013 by the Ministry of Health, Social Services and Equality. Also in 2013, CaixaBank adhered to the Women's Empowerment Principles (Equality Means Business), a global initiative raised by the United Nations Global Compact and the United Nations Entity for Gender Equality and the Empowerment of Women (UN Women). In doing so, CaixaBank publicly announces its commitment to align its policies with global guidelines to promote gender equality.

The percentage of women on CaixaBank's executive team is as follows:

|             | % WOMEN IN CAIXABANK<br>MANAGEMENT POSTS |
|-------------|--|
| <b>2012</b> | 44.7%                                    |
| <b>2013</b> | 46%                                      |

#### Promotion policy

Internal promotion figures at CaixaBank are as follows:

|   | 2013  | 2012  |
|---|-------|-------|
| % internally promoted employees           | 17.4% | 16.5% |
| % management positions covered internally | 99.9% | 99.8% |

## Salary policy

In 2013, CaixaBank continued to promote information on salary policy, incentive schemes, and the wide range of benefits offered by the Bank. One such tool in this regard is the individual Total Compensation report whereby employees can view, online, the array of economic and social benefits that make up their total compensation.

In 2013, the primary employee benefit, the “la Caixa” employee pension plan, absorbed the Banco de Valencia employee pension plan. Accordingly, within a 60-month term, former Banco de Valencia employees will enjoy the same pension conditions as those of CaixaBank.

## Internal communication policy

In order to ensure maximum transparency between CaixaBank and its employees, as well as to further employees’ commitment to the business endeavor, CaixaBank actively engages in a true dialogue with its personnel, underpinned by active participation and a desire to consistently improve conditions.

CaixaBank has enabled numerous two-way communication channels, such as the Valora, Conecta and Innova social networks, and publishes a magazine (four issues in 2013) and a daily corporate information webpage titled “Personas” (average monthly visits of over 1,600,000). In addition, in 2013 the Bank overhauled the “Trabajar aquí compensa” (“Working Here Pays”) employee informative web space.

## 10.3. People management

In order to secure its strategic targets, CaixaBank must first and foremost meet the needs of its employees. To that end, it efficiently and effectively manages the necessary resources and makes sure all members of staff have the skills and knowledge needed for their positions.

### Banco de Valencia, now fully integrated

On July 19, 2013, CaixaBank completed the final legalities for the integration of Banco de Valencia, by placing the merger deed on file at the Companies Registry.

As a result of the merger, CaixaBank consolidated its leading position in the Spanish market.

The integration of the Banco de Valencia Group entailed the incorporation of 920 employees.

### CaixaBank restructuring plan, agreed by consensus

During 2013, CaixaBank brought forth a restructuring plan, as an exceptional measure to adjust the new structure and headcount to the business needs. A final plan was subsequently agreed with all labor representatives.

The agreement, which aims to retain the highest number of employees possible and seeks voluntary actions, foresees no forced terminations whatsoever. Rather, the plan adjusts the situation of 2,600 employees through paid redundancies, paid leave of absence, and relocations. The 2013-2014 Restructuring Plan entails:

- 2,600 voluntary redundancies.
- 98 paid leave agreements.
- 297 relocations.

## Career plans

In order to support the professional development of employees while ensuring coordination between the organization's needs and employee motivation, equal opportunities and advancement of all, CaixaBank has designed career plans for each business area with the company.

## Employee tools

CaixaBank has a series of unique innovative tools and applications to support the professional development of its employees.

- Employee portal: participation-based portal encouraging self-management, whereby all employees can easily consult their personal and professional information on file.
- Manager portal: allows managers to access and manage information on their team members.
- Virtaula: CaixaBank's e-learning platform, which has grown in tandem with the business and new technologies; once simply a training vehicle, it is now a space for sharing the business vision.
- Executive Channel: Online communication space for exclusive use of Bank executives, allowing them to access vitally-important advance news on the organization, business and team management, so they can better perform their executive duties.
- Executive Development Center: assists the organization's leaders in rolling out strategic lines, supporting change and bolstering a sense of "belonging" in the organization, its values and its culture, while facilitating networking between executives. In 2013, the Digital Executive Development Center was created to further extend its mission.

## 10.4. Professional development

### Performance evaluation

In recent months, CaixaBank fully implemented a proprietary model to identify, evaluate and further executive talent, in order to achieve the targets set out in the Strategic Plan. This process has helped the Bank to identify high-potential professionals and include them in specific training programs.

In tandem with this initiative, CaixaBank has rolled out "My P.E." (My Performance Evaluation), a document compiling the individual evaluation of targets set for each employee as well as their skill-based evaluation, fully explaining the grounds for the results obtained.

### Training plans

The training circuits for the different CaixaBank employee groups are supported by Virtaula, which facilitates access, optimizes employees' time, and allows the Bank's professionals to share knowledge and information.

## 10.5. Development systems and drivers

Given that the betterment of society is one of the institutional values behind CaixaBank, and because it is essential for the development of its personnel, CaixaBank offers its employees participation-based systems for channeling ideas, initiatives and community outreach endeavors, as well as recognition and knowledge management systems.

### The "la Caixa" volunteer corps

Since it was first launched seven years ago, the "la Caixa" volunteer corps, comprising current and retired employees and their family members, is one of the drivers behind the Bank's community endeavors. More than 5,300 current and retired employees dedicate a part of their free time to share experiences

and knowledge with underserved populations, through 40 "la Caixa" volunteer associations throughout Spain.

Among other initiatives, during one month in 2013, the "la Caixa" volunteers collected 509,751 kilos of food throughout Spain. In addition, all CaixaBank employees are invited to opt to forego the traditional Christmas gift for their children or make a financial contribution through the Bank's Solidarity Space, so that poor or socially excluded children can enjoy a holiday present. Both the gifts and the financial contributions are channeled through the same "la Caixa" Foundation program, CaixaProinfancia.

### **Recognition, a key component for development**

CaixaBank recognizes its employees' good attitudes with individual awards, and their contribution with awards for business segments and teams, while also acknowledging performance. In 2013, the Bank distinguished those branch offices that exceeded the service quality targets set.

In 2013, CaixaBank held 21 ceremonies, hosted by Juan Antonio Alcaraz, the General Business Manager, to acknowledge the work of a total of 1,790 employees forming part of the 387 best sales teams.

### **Knowledge management**

The knowledge held by its employees is an extremely valuable intangible asset for CaixaBank. During 2013, the Bank continued to support the building and sharing of knowledge among employees, through different figures, such as the more than 1,509 internal trainers and leaders, as well as tools such as Virtaula (featuring a library, forums, blogs and wiki pages) and internal social networks (such as Valora, Conecta and Innova) for sharing information, proposals, opinions and experiences.

### **Transformational leadership**

CaixaBank's leadership model, defined in 2013, helps guide team leaders in line with both the business strategy and the corporate values.

The model relies on innovation and creation as the drivers of change (a necessary element in the current competitive environment), promotes the personal and professional growth of all collaborators, and empowers individuals and their ideas as the drivers of the organization's transformation.

### **Valor project**

The Valor project, launched in 2013, specifically focuses on branch managers and their relationships with the business area directors to whom they report. The project provides guidance to these key management personnel in rolling out and following the Strategic Plan, driving proactive sales efforts, strengthening the corporate culture, and deepening the use of best management practices at branches.

## **10.6. Measurement and improvement**

CaixaBank uses a number of mechanisms to measure the efficiency and effectiveness of personnel management, and to identify and prioritize actions to further improve employee development, satisfaction and commitment to the Bank.

### **CaixaBank opinion study**

In 2013, 67% of employees participated in the study, a highly relevant source of information to improve the workplace climate, giving the Bank an overall score of 8.4 out of 10.

The 2013 score is up from the 2011 result, demonstrating the success of the specific improvement plans, such as the Cultural Endorsement Program, implemented in response to the previous survey. These surveys allow



CaixaBank to identify areas where improvement efforts have been successful as well as new areas needing improvement.

### **MercoPersonas survey**

The Business Monitor of Corporate Reputation (MERCOPersonas, in its Spanish acronym) annually scores the reputation of companies operating in Spain, in order to independently and carefully identify the best companies to work at in Spain and Latin America and to optimize corporate management of talent.

In 2013, CaixaBank ranked 18th among the top 100 companies to work at in Spain, coming in third in the banking sector.

## **11. Innovation**

In 2013, CaixaBank invested a total of €154 million in technology, of which €35.5 million was in R&D and innovation.

### **Innovation at CaixaBank: objectives**

Innovation at CaixaBank is understood as the ability to generate new sources of revenue and to improve the level of customer service by implementing new ideas.

At CaixaBank, the innovation process follows several lines of action, depending on the needs of customers and employees and on the external trends identified. These lines include finding new ways of relating with customers, encouraging the mobility of employees, using data to improve the decision-making process, digitizing and automating processes, and building tools to optimize communication.

### **CaixaBank's innovation model**

CaixaBank's innovation model is open and participatory. It is open in that it entails close collaboration with companies, institutions and organizations at the forefront of their respective sectors, and participatory because the ideas of customers and employees are welcomed and applied. External and internal knowledge are therefore seamlessly exchanged, and the Bank stays abreast of any social changes and new technological trends.

By working with experts, universities, consultancy companies, start-ups, etc., CaixaBank learns of the trends that will eventually become part of the business, identifies emerging technologies, and tests out new concepts. In doing so, it is able to tap into disruptive innovation models.

Throughout 2013, CaixaBank was able to detect several relevant sector trends, which have since become a priority for the Bank:

- Mobility.
- Social technologies.
- Data management.
- Digitization and automation of projects.
- Changes in customer relations.

In 2013, two key innovation processes underway brought about significant innovations for the CaixaBank Group:

1. **Digital Innovation Center:** In December 2011, as part of the IT services infrastructure management alliance between CaixaBank and IBM, the "la Caixa"-IBM Innovation Center was opened in Barcelona to

collaborate with IBM research centers. The Center aims to develop innovative ideas for boosting the value of CaixaBank's business, by using the latest technologies, research capacities and innovation in business processes.

In 2013, the Innovation Center focused its work on three broad areas:

- **Semantic analytics:** analysis and interpretation of non-structured information in order to extract relevant value for the organization.

**Internal search engine:** One of the key semantic analytics projects in 2013 was the development of internal search engines. This project aims to move from a traditional search engine system, which offers links to documents of potential relevance, to a cognitive system able to directly answer the questions posed.

- **Voice-to-text:** technology whereby voice-stated information can be transposed into text, in order to include it in the analyses, thereby improving the level of customer knowledge and service.
- **Real time predictive analytics:** construction of models that can detect anomalies and anticipate and classify changes in behavior, in order to generate real-time actions or alerts.

2. **Data management:** CaixaBank has begun implementing the Big Data strategic project, which aims to maximize the business value of any type of data, regardless of type or source. The Big Data project will include a unified, streamlined, flexible, powerful and secure data pool, from which any business information request can be easily and quickly fulfilled by selecting a set of appropriate data and extracting the most relevant information for the business. The data pool will help streamline the decision-making process as well as the development of new and competitive financial and banking services.

This will allow CaixaBank to implement new processes to shore up risk management, fraud prevention, and brand protection services, as well as to streamline current processes in order to reduce time-to-market.

### Participatory innovation model / Ideas as a source of innovation

CaixaBank's employees are one of its greatest assets, as their knowledge and ideas help the Bank to grow. In order to take full advantage of their skills, in early 2013 CaixaBank rolled out the Innova platform. This platform features several sections to make the most of employees' ideas:

- **"Tus ideas suman" ("Your Ideas Count"):** In early 2013, the "Tus ideas suman" section was rolled out in the Innova portal, through which employees are asked about a given product or segment. Employees then propose the actions they believe are necessary, the initiatives they would like to see happen, and solutions to improve day-to-day operations and conditions.
- **Online Suggestions Box:** Employees can also express their ideas for improving any area that affects their work through the Suggestions Box, which since November 2013 operates on a new platform. Suggestions are now publically visible so that coworkers can make comments and vote on the proposals. Each contribution is met with a thoughtful reply, indicating either when the proposal will be implemented or why the proposal cannot be accepted.

Thanks to this social network of ideas, employees can now contribute their suggestions for improvement, benefiting their daily work experience and that of customers alike. In 2013, 6,632 ideas were received, of which 533 are slated for implementation.

### External awards and distinctions

CaixaBank's efforts in innovation consistently meet with success, including in the form of public awards. One of the most impressive of these distinctions is that of "Most Innovative Bank in the World", received at the 2013 Global Banking Innovation Awards. These annual awards are organized by the Bank Administration Institute (BAI) and Finacle, to recognize the most innovative banks worldwide. CaixaBank received this distinction two times in the past three years (2011 and 2013).

The main awards received in 2013 were:

- Most innovative bank in the world in the Global Banking Innovation Awards 2011 and 2013 organized by the Bank Administration Institute (BAI) and Finacle.
- Best Retail Bank for Technology Innovation according to Euromoney.
- Global Innovator Winner, award given by Efma, an international association of more than 3,300 retail banks across 130 countries and Accenture.
- The “Bank of the year in Spain 2013” awarded by the British publication The Banker.
- Best Internet Bank in Spain, according to Global Finance.
- Most Innovative Business Model awarded to the Private Banking division by the magazine Private Banker International.
- Best of the Best Award: most innovative entity in payment methods as named by more than 170 financial institutions and companies associated with Visa Europe.
- “Financial Services Institution of the year” en los Payment Awards 2013.
- Gold Medal in the 2013 Contact Center Award for The Best Technology Innovation Contact Center and The Best Self Service Technology.

## 12. Branch network

Note 29.5 to the consolidated financial statements for 2013 describes the CaixaBank Group branch network, as well as changes in the network from 2012 to 2013.

### 12.1. A branch network with regional roots

To smoothly carry out its activity, CaixaBank has created the largest branch network in the Spanish banking sector. The network has a high degree of capillarity, allowing CaixaBank’s 30,000 professionals to reach numerous locations, as the basic vehicle for the Bank’s close relationship with customers. The far-reaching network facilitates the high-quality, personalized advisory service offered by CaixaBank, and is in turn supported by the Bank’s other complementary channels.

Following the incorporation of Banca Cívica and Banco de Valencia, the network now places CaixaBank in 100% of Spanish cities with over 10,000 residents, and in 83.3% of towns with over 5,000.

The corresponding brand names were maintained in those provinces where Banca Cívica’s savings banks had a strong presence (namely Cajasol, Caja Navarra, Caja Canarias, Caja Burgos and Caja Guadalajara), in line with CaixaBank’s commitment to serve each area in which it is present. The respective social welfare projects of each of these entities were also maintained. In the case of Banco de Valencia, the regional brand was maintained for the province of Valencia, while the Banco de Murcia brand was brought back for use in the Murcia region.

For several years, the Group has been streamlining the network, sometimes merging certain smaller or neighboring branches, always with the aim of ensuring the best possible service for CaixaBank’s customers and relocated staff. Each branch is analyzed on an individual basis to ensure that rural areas continued to be served and that no markets are abandoned. All told, the process created a branch network of 5,713 offices in Spain and 17 abroad (including both foreign branches and representation offices) at December 31, 2013.

### 12.2. Electronic banking: Internet, mobile and social networks

Alongside the CaixaBank Group’s branch network, electronic channels allow the Bank to offer its customers easily-accessible quality banking, anytime, anywhere. By constantly improving the quality of these services

through better technology and innovation, CaixaBank branches are able to concentrate on personalized relationships with customers. These services are also a key tool for enlarging the customer base and ensuring customer loyalty. In 2013, 62% of CaixaBank's transactions were performed electronically (Internet, mobile and ATMs).

## Online banking

Key indicators of CaixaBank's online banking systems are as follows:

- 900 different operations permitted.
- 19 languages.
- 5.1 million customers using Línea Abierta.
- 9.2 million customers with Línea Abierta contracts.
- 2,080 million transactions.

In 2013, CaixaBank maintained, for yet another year, its leading position in online banking in Spain in terms of both service quality (aQmetrix) and rankings on market penetration (31%, Comscore.com).

In 2013, the Group fully overhauled the [www.lacaixa.es](http://www.lacaixa.es) website, making it more user-friendly and adding more sections, content and videos. The Bolsa Abierta app has also been redesigned by adding new interactive graphics featuring more than 50 indicators and comparatives, a greater market depth, and a more complete information overview, for all types of customer investments. Over 200 customers helped develop the app by contributing their ideas and suggestions.

The Group highly values this type of collaboration in designing its products and services. "la Caixa" encourages customer participation through the online community Inspíranos, accessible from Línea Abierta, where CaixaBank customers can submit ideas and suggestions. In 2013, the community logged 140,000 visits and 11,600 customer votes on the 1,275 contributions made. Projects such as Recibox, the new Bolsa Abierta app, and the new ATM "Libro de Estilo" were all born from ideas proposed by customers through Inspíranos.

Recibox, one of the key projects of 2013, is a new online multi-device service allowing customers to have total control over their bills through automatic bill pay options. In late 2013, over 500,000 users were registered with Recibox, nearly 70,000 had downloaded the app, and 1.5 million alerts had been sent.

In 2013, the private banking business created the company banking wall within the "My Manager" ("Mi Gestor") space in Línea Abierta. This space continued to be popular in 2013. Similar to a Facebook wall, the company banking wall creates fluid multichannel communication between companies and their banking advisors, boosting efficiency and commercial productivity with the Bank's customers. In 2013, 100% of the business banking centers have customers using the wall.

In 2013, the Bank consolidated its branch-customer interaction model, reducing the time and effort needed to complete operations: offices now prepare transactions, and customers can sign off through whichever channel they choose (Internet, mobile or ATM). During the year, a number of new products were successfully added to this model, including insurance, deposits, mutual funds and cards.

## Products and services through mobile banking: CaixaMóvil

Relevant data on CaixaMóvil mobile banking are as follows:

- 2.8 million LO mobile customers operating in 2013, and 3.8 million customers using "la Caixa" mobile services.
- 942 million transactions.
- 2.9 million app downloads in 2013 (7.9 million since the release).
- 27.7 million alerts sent.

With 942 million transactions in 2013, mobile banking became the second-most preferred channel among CaixaBank customers, behind Línea Abierta Web. CaixaBank mobile banking is at the forefront of the sector in Spain, and is an international benchmark. According to Forrester Research, CaixaBank is the European leader and among the top 15 banks worldwide in terms of innovation and mobility CaixaBank was the only Spanish bank included in the study, and garnered the highest score among Europe's financial institutions.

CaixaBank continues to hold the top slot in the aQmetrix ranking, which assesses the quality of services rendered.

In 2013, the Bank created Línea Abierta Touch for touchscreen smartphones and tablets. This application is more user-friendly, with better graphics and dropdown menus, as well as optimized available space. New apps have also been added to the Caixamóvil Store, such as the SegurCaixa Auto, PremiaT mobile, and PointOfSale mobile apps. The Bank now offers over 70 free apps usable on any mobile operating system. The Línea Abierta Basic app is also available for users that require easier-to-navigate technology.

In 2013, CaixaBank continued to build its social networks as a way to create lasting ties with customers. Over 100,000 people now actively use the Bank's different online communities: the CaixaEmpresa Online Community for self-employed workers and SMEs, the Club Ahora for seniors, and PremiaT for consumers and retailers. Also during the year, the Stocktactics online community for "la Caixa" investors was rolled out, allowing users to share investment strategies and facilitating their stock market decisions.

## ATMs

Key indicators in respect of ATMs are as follows:

- 9,597 ATMs.
- 250 different financial operations available.
- 15 languages.
- 594 million transactions.

In 2012, CaixaBank began installing its first contactless ATMs. In 2013, more than 700 such units were available throughout Spain, allowing customers to withdraw cash by merely waving their contactless cards or cell phones over the ATM reader. Drawing from the suggestions and assistance of over 300 customers, during the year CaixaBank created the ATM "Libro de Estilo", allowing for personalized navigation based on customers' favorite/frequent operations, inspired by tablet navigation. In addition, over 130 ATMs in Barcelona and other highly touristic areas in Spain were outfitted with "Hello, this is your ATM" signs to facilitate use by foreigners.

## 13. Social welfare projects: more necessary and effective than ever

CaixaBank is the bank through which "la Caixa" indirectly carries out its financial business, holding 64.37% of total share capital.

The CaixaBank Group and "la Caixa" share the same commitment to people and the environment, and aim to create value for shareholders while making a unique and long-lasting contribution to society at large.

"la Caixa"'s commitment to the needs of the communities in which it conducts its financial business and to the welfare of individuals — one of its hallmark traits since it was first founded in 1904 — has taken on an even more prominent role under the current circumstances, unique among its peers.

Despite the adverse economic climate, "la Caixa" will maintain its 2014 budget for welfare projects at €500 million, the same amount as was allocated in the six preceding years. This expenditure level makes "la Caixa" the leading private foundation in Spain and one of the most important in the world.

Of this expenditure, 67.0% (€334.9 million) will be allocated to social assistance programs. Science, research and environmental programs account for 13.2% (€66.1 million) and cultural initiatives for 12.9% (€64.3 million), while support for education and learning will receive 6.9% (€34.7 million).

The top priorities continue to be addressing the most pressing social problems and helping the most at-risk groups. With efficiency as its guiding principle, the aim of the "la Caixa" Foundation is to address the main challenges of our society: equality (fostering equal opportunities, especially among the most underprivileged groups in society), longevity (active and healthy ageing and the full social involvement of senior citizens), diversity management (especially in the area of intercultural coexistence) and sustainability (understood as long-lasting socioeconomic development).

Job creation, efforts to fight marginalization, decent housing for individuals and families that have difficulties accessing the housing market, and active and healthy ageing of senior citizens continue to be some of the most important lines of actions of "la Caixa" welfare projects. In addition, during the year, "la Caixa" will considerably step up its efforts to support people with advanced illnesses as well as education and research.

These priorities confirm the importance of the work carried out in 2013. Key figures for these projects are as follows:

In terms of job creation, 14,638 people found employment through the Incorpora program (4,134 more than in 2012, despite the difficult economic context), bringing to 67,771 the number of employment opportunities created, in close to 26,800 companies, since the project was launched in 2006.

The CaixaProinfancia program, designed to help children in poverty and social exclusion, had a budget of €43.5 million in 2013. Under this initiative, the "la Caixa" Foundation has been working to break the circle of hereditary poverty, earmarking nearly €350 million since 2007, to the benefit of 222,167 children and their families in 12 of the most populated cities in Spain and the surrounding metropolitan areas. In 2013, 58,242 children directly benefited from the program (56,941 in 2012). The creation of the Fundación de la Esperanza (Hope Foundation), which serves as an umbrella for the Group's projects to fight exclusion, is another firm step in this direction. Through this foundation, the Group has begun undertaking social initiatives directly through a new center located on Palma street of Sant Just in Barcelona.

In order to guarantee access to housing for individuals with financial difficulties, the Affordable Housing Program ("Vivienda Asequible") was launched in 2004. The program specifically targets young people, the elderly and families, offering rental prices well below those of government-sponsored housing. In addition, for several years now the Solidarity Renting Program ("Alquiler Solidario") has offered apartments at a monthly rent of between €85 and €150 for people earning less than €18,600 per year. At present, over 18,000 homes have been made available through these two housing initiatives.

In 2013, the "la Caixa" Foundation also offered support for active ageing and the full integration of the elderly into society (through the new Gente 3.0 project, with more than 734,000 beneficiaries in 2013), care for persons with advanced illnesses and their relatives (helping 13,592 patients die with dignity and in peace in 2013), the reincorporation of inmates into society upon completion of their sentences, support for victims of domestic abuse (1,364 victims helped), volunteer drives (500 tons of food collected for Red Cross), and support for social cohesion and peaceful coexistence in metropolitan areas with high racial and cultural diversity.

In addition to the aforementioned in-house programs, the "la Caixa" Foundation has supported, through calls for assistance, 898 external initiatives helping at-risk groups throughout Spain, ran by non-profit organizations. In addition, over 21,700 local social welfare endeavors have been supported by the different "la Caixa" branch offices to meet the needs closest to home.

On the international front, the "la Caixa" Foundation remained focused on child vaccination in developing nations (2 million children vaccinated to date), on sustainable economic development through 74 ongoing

projects in 29 countries and, particularly, on disaster relief efforts, such as following the Haiyan typhoon in the Philippines, for which it collected €760,000 for distribution by UNICEF.

In the sphere of education, the eduCaixa program highlights the Group's unwavering support for learning, serving students between 3 and 18 years of age, their teachers and local parent-teacher associations. Over 1.7 million students (600,000 more than in 2012) participated in educational programs run by the Foundation in 2013, in nearly 7,000 schools across Spain. Efforts to encourage entrepreneurialism in schools formed the backbone of this commitment.

The Foundation also granted 184 postgraduate scholarships for Spanish and foreign universities, as well as doctoral work at Spanish research centers bearing the Severo Ochoa seal of excellence. In respect of academic literature, in 2013 the Foundation presented "El déficit de la natalidad en Europa" ("The Birth Rate Deficit in Europe"), included as part of the Social Studies Collection. The report reveals that Spain has the lowest birthrate in Europe, with woman having only 1.3 children on average.

With respect to the environment, efforts were stepped up in the area of conservation and improvement of natural spaces across Spain. In 2013, 265 environmental projects were supported that, moreover, stressed hiring persons at risk of social exclusion in order to carry out conservation efforts. As such, 1,511 people found work through these projects (bringing the total since 2005 to 11,272).

In the area of research, the "la Caixa" Foundation continued to promote the advancement of learning through university studies (RecerCaixa program), as well as regarding AIDS (irsiCaixa), cancer (the "la Caixa" molecular therapy unit at the Vall d'Hebron hospital), gastrointestinal endoscopic surgery (Centro Wider) and neurodegenerative (along with the CSIC as part of the BarcelonaBeta project) and cardiovascular (CNIC) illnesses, among others.

Disseminating culture as a tool for personal growth is another cornerstone of the Group's welfare projects. To that end, and reflecting its policy to partner with the best institutions worldwide, in 2013 the "la Caixa" Foundation renewed its agreement with the Prado Museum, under which the museum built a new pavilion for scholastic activities. The Foundation also entered into a strategic alliance with Fira de Barcelona (the city's trade fair institution), the Catalan National Art Museum (MNAC) and other public institutions in order to promote creation of the Montjuic Montaña de los Museos (Museum Mountain).

Exhibitions organized by the Foundation in 2013, which were met with widespread approval from the public, included those showcasing the works of the filmmaker George Mèlies and the Impressionist painter Camille Pissarro, as well as the civilization of Mesopotamia ("Antes del diluvio"/"Before the Flood"). Other exhibitions involved Fascination with Japanese art and the sculptures of Henry Moore, exhibited as part of the Art on the Streets project.

The cultural commitment was also borne out through support for Fundación Arte y Mecenazgo, the El Mesías participatory concerts, the conferences and humanities cycles (including those given by Mario Vargas Llosa and Jane Goodall), promotion of the Classic Library Collection edited by the Royal Spanish Academy (RAE), with new titles such as Cervantes' "Novelas ejemplares" and Fray Luis de León's "Poesía", and aid for cultural projects with a social impact.

During 2013, 3.0 million visitors attended programs and exhibits at the CaixaForum centers and Ciencia CosmoCaixa museums, all of which were put together with the intention of bringing knowledge to persons of all ages and with varying educational levels.

In short, this was an intense and challenging year during which the "la Caixa" Foundation continually focused on efficiency in order to further strengthen the Group's underlying mission and its commitment to people and society at large.

## 14. 2014 Outlook and forecast performance for CaixaBank

### 14.1. 2014 Outlook

The overall assessment of the past year is positive. In 2013, the developed economies showed clear signs of recovery; in the case of the eurozone, accompanied by a relief from tensions in peripheral debt markets. 2014, then, begins on an upswing. Improvements in macroeconomic indicators point to a continued gain in momentum for the global economy.

This outlook is primarily underpinned by three factors. Firstly, the improvement in macroeconomic conditions, solidly in the US and Japan, tentatively in emerging economies, and hesitantly in the eurozone. In Europe, the pace of economic recovery has varied by country: Germany remains the economic driver, while France and Italy have yet to find sustained growth. The peripheral European nations continue to recover as their fiscal consolidation processes take hold and their pre-existing macroeconomic imbalances level out.

The second factor heralding higher growth in 2014 is the return of confidence. This is because of the reduction in myriad risks that, up until now, posed serious threats to global financial stability (eurozone crisis, onset of tapering, fiscal stalemates in the US, flight of capital from emerging countries, etc.). Last, but certainly not least, the ultralax monetary policies of developed nations will continue to foster economic growth.

In the financial arena, the aforementioned economic backdrop will help support the push toward a European banking union. The agreements reached in 2013 (regarding the creation of the Single Supervisory Mechanism and the Single Resolution Mechanism) will take the form, in 2014, of direct supervision by the ECB of the 130 largest eurozone banks. This process should boost confidence in the banking sector, which was rocked by financial tensions in recent years, and help reduce the financial divide between core European countries and peripheral nations, a fundamental step for unlocking credit in the region.

Against this backdrop, central GDP forecasts for 2014 point to increasingly satisfactory growth for developed countries (2.9% for the US, 1.0% for the eurozone and 1.0% for Spain), and stabilizing expansion for emerging economies (7.6% for China, 3.4% for Mexico and 2.8% for Brazil).

Nevertheless, certain risks entailed in economic policy could keep these positive figures at bay. Firstly, although the tapering of monetary policies in the US could cool off certain signs of overheating in US bond markets, analysts cannot rule out the effect sudden interest rate hikes could have on investor sentiment. As noted in 2013, the bulk of the damage would be borne by emerging economies, with their deep trade imbalances and dependence on foreign capital. Secondly, the disparity between growth patterns in Eurozone countries could give rise to tensions regarding when expansive monetary policies should be tapered and to what degree.

With respect to Spain, 2014 appears to be a key year for shoring up the pillars supporting future economic growth. In that regard, trends noted in recent months invite optimism. The momentum of internal demand will continue to push GDP growth, helped along by the gradual improvement in the labor market, which will see positive jobs growth in 2014. Moreover, as recovery takes a firmer hold in the Eurozone and concerns about emerging economies begin to dispel, the export sector could take back the strong role it performed in prior years.

The fiscal consolidation process will level out, due to two factors: the quicker pace of growth in the Spanish economy in 2014, which will boost tax revenues and lower certain government expenditures, and the slower pace of adjustment required for the year. In 2014, the government is expected to continue reform efforts as in 2013, proposing new tax system, energy and public administration measures. These factors should spur on the growing investor interest in Spanish treasury bonds and ease pressures on the Spanish risk premium.



The Spanish banking system is seizing the opportunities posed by the improvement in debt markets, by reopening certain financing channels and thereby reducing dependence on Eurosystem financing (recourse to ECB financing was reduced by nearly €100,000 in 2013). Wholesale financing has become more available as the European Stability Mechanism financial assistance program moved forward. This has helped clean up the balance sheets of the more distressed banks and redress the regulatory and supervisory framework of the sector.

Going forward in 2014, confidence in the banking system will continue to take hold. This confidence will be underpinned by the ECB's direct supervision of the main Spanish banks, all of which must successfully pass adverse-scenario stress tests and a review of their balance sheet health. The improvement in economic activity, which will spill over to better trends in both NPL rates and new loan approvals, will also incite confidence.

Nevertheless, the challenges facing the financial system in 2014 are not insignificant. Returns in the banking sector will continue to be pressured by private sector deleveraging as well as by lower interest rates. At the same time, with Basel III requirements looming on the horizon, greater solvency and liquidity are now pressing goals. Against this backdrop, the Spanish banking system will continue its consolidation and restructuring process, aimed at securing sustainable profit levels in the medium term.

In 2014 and throughout this process, CaixaBank will continue to be a benchmark bank. The bank's key financial indicators reflect improved loan quality, a record-high liquidity position, and a solid capital ratio. This is a favorable framework for remaining, in 2014, the number one retail bank in Spain.

As stated above, the outlook for 2014 is optimistic. Growth in the Spanish economy will continue to gain traction in the year. Nevertheless, renewed efforts must be made to secure this expansion. To that end, continued reform measures to enhance the competitiveness of the Spanish economy are essential.

## 14.2. Outlook for the CaixaBank Group

Just as 2013 saw the consolidation of CaixaBank's leadership in retail banking, the achievement of restructuring plans and extraction of synergies following the integration of Banca Cívica and Banco de Valencia, a higher free float and greater liquidity, more robust financial strength, and a key focus on solvency, the Bank looks to 2014 as another year of transition toward enhanced returns, underpinned by:

- Sustained gains in market share.
- Improved outlook for net interest income, spurred by the reduction in term deposit spreads, a move toward positive repricing in the mortgage portfolio, and lower wholesale funding costs.
- Strict cost control.
- Potential generation of revenue synergies, thanks to the Bank's 13.6 million customers.
- Potential higher returns on the investee portfolio, if macroeconomic recovery takes firm hold and investees lock in higher earnings.
- The cost of risk will largely depend on macroeconomic trends during the year.

Capital and liquidity will continue to be top priorities for the Group. Moreover, one of the key aspects for the CaixaBank Group in 2014, as with the other large European banks, is the new European regulatory framework, entailing the unified supervision of large financial groups by the ECB. As a result, in 2014 CaixaBank will have to successfully pass the risk evaluation, asset quality review and further stress testing performed by the central authority.

## 15. Events after the reporting period

### Sale of the interest in Bolsas y Mercados Españoles

On January 16, 2014, CaixaBank carried out an accelerated bookbuild of 4,189,139 shares in Bolsas y Mercados Españoles, Sociedad Holding de Mercados y Sistemas Financieros, S.A. ("BME"), representing approximately 5.01% of that company's share capital and CaixaBank's entire holding in BME. All shares were placed with institutional and/or qualified investors. The placement amounted to €124 million, generating consolidated gross gains of €47 million.

## 16. Corporate governance report for 2013

Law 16/2007 of July 4, reforming and adapting Spanish corporate accounting legislation for its international harmonization based on European legislation, redrafted Article 49 of the Commercial Code regulating the minimum content of management reports. Pursuant to this regulation, CaixaBank has included its Annual Corporate Governance Report in a separate section of the Management Report.

A word-processed copy of the full text of CaixaBank's 2013 Annual Corporate Governance Report approved by CaixaBank's Board of Directors on February 27, 2014 is provided hereunder. The original report, prepared in the statutory format and pursuant to prevailing legislation, is available on the corporate website [www.caixabank.com](http://www.caixabank.com) and the website of the CNMV.

**ANNUAL CORPORATE GOVERNANCE REPORT**  
FOR LISTED COMPANIES

Issuer's particulars

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**FINANCIAL YEAR END: 31/12/2013**  
**Company Tax ID No.: A-08663619**

**Corporate name**  
**CAIXABANK, SA**

## Annual corporate governance report for listed companies

### A. Ownership structure

#### A.1. Complete the following table on the company's share capital.

| DATE OF LAST MODIFICATION | SHARE CAPITAL (€) | NUMBER OF SHARES | NUMBER OF VOTING RIGHTS |
|---------------------------|-------------------|------------------|-------------------------|
| 16/12/2013                | 4,956,284,390     | 4,956,284,390    | 4,956,284,390           |

Indicate whether different types of shares exist with different associated rights.

YES  NO

| TYPE | NUMBER OF SHARES | NOMINAL AMOUNT | NOMINAL AMOUNT OF VOTING RIGHTS | OTHER RIGHTS |
|------|------------------|----------------|---------------------------------|--------------|
|      |                  |                |                                 |              |

#### A.2. List the direct and indirect holders of significant ownership interests in your company at year-end, excluding Directors.

| NAME OR CORPORATE NAME OF SHAREHOLDER                | NUMBER OF DIRECT VOTING RIGHTS | INDIRECT VOTING RIGHTS |                         | % OF TOTAL VOTING RIGHTS |
|--|--------------------------------|------------------------|-------------------------|--------------------------|
|  |                                | NAME OF DIRECT HOLDER  | NUMBER OF VOTING RIGHTS |                          |
| CAJA DE AHORROS Y PENSIONES DE BARCELONA, "LA CAIXA" | 3,186,068,875                  | –                      | –                       | 64.283                   |

Indicate the most significant movements in the shareholder structure during the year.

| NAME OR CORPORATE NAME OF SHAREHOLDER                | DATE OF THE TRANSACTION | DESCRIPTION OF THE TRANSACTION              |
|--|-------------------------|---|
| CAJA DE AHORROS Y PENSIONES DE BARCELONA, "LA CAIXA" | 14/11/2013              | It has fallen from 70% of the share capital |

**A.3. Complete the following tables on company Directors holding voting rights through company shares.**

| NAME OR CORPORATE NAME OF DIRECTOR                      | NUMBER OF DIRECT VOTING RIGHTS | INDIRECT VOTING RIGHTS |                         | % OF TOTAL VOTING RIGHTS |
|---|--------------------------------|------------------------|-------------------------|--------------------------|
|   |                                | NAME OF DIRECT HOLDER  | NUMBER OF VOTING RIGHTS |                          |
| ISIDRO FAINÉ CASAS                                      | 675,745                        |                        | 0                       | 0.014%                   |
| JUAN MARÍA NIN GÉNOVA                                   | 376,997                        |                        | 0                       | 0.008%                   |
| EVA AURÍN PARDO   | 1,290                          |                        | 0                       | 0.000%                   |
| M <sup>a</sup> TERESA BASSONS BONCOMPTE                 | 3,775                          |                        | 0                       | 0.000%                   |
| FUNDACIÓN CAJA NAVARRA                                  | 52,200,000                     |                        | 0                       | 1.053%                   |
| FUNDACIÓN DE CARÁCTER ESPECIAL MONTE SAN FERNANDO       | 50,015,625                     |                        | 0                       | 1.009%                   |
| SALVADOR GABARRÓ SERRA                                  | 8,235                          |                        | 0                       | 0.000%                   |
| SUSANA GALLARDO TORREDEDIA                              | 0                              |                        | 61,592                  | 0.001%                   |
| JAVIER GODÓ MUNTAÑOLA                                   | 0                              |                        | 1,447,205               | 0.029%                   |
| JAVIER IBARZ ALEGRÍA                                    | 1,068                          |                        | 0                       | 0.000%                   |
| DAVID K. P. LI  | 0                              |                        | 0                       | 0.000%                   |
| M <sup>a</sup> DOLORS LLOBET MARIA                      | 814                            |                        | 0                       | 0.000%                   |
| JUAN JOSÉ LÓPEZ BURNIOL                                 | 21,560                         |                        | 0                       | 0.000%                   |
| ALAIN MINC  | 11,762                         |                        | 0                       | 0.000%                   |
| JOHN S. REED  | 11,427                         |                        | 0                       | 0.000%                   |
| LEOPOLDO RODÉS CASTAÑÉ                                  | 11,407                         |                        | 0                       | 0.000%                   |
| JUAN ROSELL LASTORTRAS                                  | 0                              |                        | 38,525                  | 0.001%                   |
| FRANCESC XAVIER VIVES TORRENTS                          | 3,046                          |                        | 0                       | 0.000%                   |
| % of total voting rights held by the Board of Directors |                                |                        |                         | 2.116%                   |

**Complete the following tables on share options held by Directors.**

| NAME OR CORPORATE NAME OF DIRECTOR | NUMBER OF DIRECT OPTIONS | INDIRECT OPTIONS |                         |                             | % OF TOTAL VOTING RIGHTS |
|------------------------------------|--------------------------|------------------|-------------------------|-----------------------------|--------------------------|
|                                    |                          | DIRECT HOLDER    | NUMBER OF VOTING RIGHTS | NUMBER OF EQUIVALENT SHARES |                          |

**A.4. Indicate, as applicable, any family, commercial, contractual or corporate relationships between owners of significant shareholdings, insofar as these are known by the company, unless they are insignificant or arise from ordinary trading or exchange activities.**

| RELATED-PARTY NAME OR CORPORATE NAME | TYPE OF RELATIONSHIP | BRIEF DESCRIPTION |
|--------------------------------------|----------------------|-------------------|
|--------------------------------------|----------------------|-------------------|

**A.5. Indicate, as applicable, any commercial, contractual or corporate relationships between owners of significant shareholdings, and the company and/or its group, unless they are insignificant or arise from ordinary trading or exchange activities.**

| RELATED-PARTY NAME OR CORPORATE NAME                 | TYPE OF RELATIONSHIP                  | BRIEF DESCRIPTION   |
|--|---------------------------------------|---|
| CAJA DE AHORROS Y PENSIONES DE BARCELONA, "LA CAIXA" | COMMERCIAL, CONTRACTUAL AND CORPORATE | CaixaBank, S.A. is the bank through which Caja de Ahorros y Pensiones de Barcelona, "la Caixa" indirectly carries on its financial activity and, therefore, is part of the Group of companies controlled by "la Caixa" and, hence, its corporate relationship. There are also commercial and contractual relationships which derive from ordinary trading or exchange activities, the regulating principles of which are contained in the Internal Protocol of Relationships between CaixaBank and "la Caixa" submitted to the CNMV on July 1, 2011. Following the merger and absorption of Banca Cívica by CaixaBank and as a result of the transfer of Monte de Piedad's activity to CaixaBank, "la Caixa" and CaixaBank resolved to amend the Internal Protocol of Relationships signed on July 1, 2011, to remove reference to the exceptionality of Monte de Piedad's indirect activity. Said amendment was submitted to the CNMV on August 1, 2012. |

**A.6. Indicate whether the company has been notified of any shareholders' agreements pursuant to articles 530 and 531 of the Corporate Enterprises Act ("LSC"). Provide a brief description and list the shareholders bound by the agreement, as applicable.**

YES  NO

| SHAREHOLDERS BOUND BY AGREEMENT   | % OF SHARE CAPITAL AFFECTED | BRIEF DESCRIPTION OF AGREEMENT   |
|---|-----------------------------|--|
| CAJA DE AHORROS Y PENSIONES DE BARCELONA, "LA CAIXA"<br>CAJA DE AHORROS MUNICIPAL DE BURGOS<br>FUNDACIÓN CAJA NAVARRA<br>CAJA GENERAL DE AHORROS DE CANARIAS<br>FUNDACIÓN DE CARÁCTER ESPECIAL MONTE SAN FERNANDO | 80.597                      | Following the merger and absorption of Banca Cívica by CaixaBank, on August 1, 2012 the shareholders Caja de Ahorros y Pensiones de Barcelona, (hereinafter 'la Caixa'), Caja Navarra, Cajasol (currently Fundación de Carácter Especial Monte San Fernando), Caja Canarias and Caja de Burgos (hereinafter 'the Savings Banks') entered into an agreement which regulates their relations as shareholders of CaixaBank, and their reciprocal relations of cooperation as well as with CaixaBank, with the aim of strengthening their respective actions in respect of the latter and supporting their control of "la Caixa". They also agreed on the pledge given by "la Caixa" to vote in favor of the appointment of two members of the Board of Directors of CaixaBank proposed by the 'Savings Banks' and, in order to give stability to their shareholding in CaixaBank, the 'Savings Banks' agreed a four-year lock up period, as well as a commitment to exercise their preemptive acquisition rights over two years in favor of the other Savings Banks in the first place and subsidiarily "la Caixa", should any of the Savings Banks wish to transfer all or part of their stake, once the lock-up period has expired. |

Indicate whether the company is aware of the existence of any concerted actions among its shareholders. Give a brief description as applicable.

YES  NO

| SHAREHOLDERS INVOLVED IN CONCERTED ACTION | % OF SHARE CAPITAL AFFECTED | BRIEF DESCRIPTION OF CONCERTED ACTION |
|---|-----------------------------|---------------------------------------|
|---|-----------------------------|---------------------------------------|

Expressly indicate any amendments to or termination of such agreements or concerted actions during the year.

**A.7. Indicate whether any individuals or bodies corporate currently exercise control or could exercise control over the company in accordance with article 4 of the Spanish Securities' Market Act: If so, identify.**

YES  NO

| NAME OR CORPORATE NAME   |
|--|
| CAJA DE AHORROS Y PENSIONES DE BARCELONA, "LA CAIXA"   |
| REMARKS  |
| <p>Caja de Ahorros y Pensiones de Barcelona, "la Caixa" exercises control over CaixaBank as established by Article 4 of the Spanish Securities Market Act (Ley de Mercado de Valores) CaixaBank is the bank through which "la Caixa" indirectly carries on its financial activity, and therefore is part of the group of companies controlled by "la Caixa".</p> <p>In order to foster the Company's transparency, autonomy and good governance, and in accordance with Recommendation 2 of the Unified Good Governance Code, CaixaBank and "la Caixa", as controlling shareholder, signed an Internal Protocol of Relationships. The initial Protocol which was signed when the Company, previously known as Criteria CaixaCorp, was listed on the stock market was replaced by a new Protocol when a number of reorganization transactions were carried out at the "la Caixa" Group, as a result of which CaixaBank became the bank through which "la Caixa" indirectly carries on its financial activity. Thereafter, following the merger and absorption of Banca Cívica by CaixaBank and as a result of the transfer of Monte de Piedad's activity to CaixaBank, the Protocol was amended by means of a novation agreement to remove reference to the exceptionality of Monte de Piedad's indirect activity.</p> <p>The Protocol's main purpose is to develop the basic principles governing relations between "la Caixa" and CaixaBank; define the main areas of activity of CaixaBank, bearing in mind that CaixaBank is the vehicle via which the financial activity of "la Caixa" is carried on; demarcate the general parameters governing any mutual business or social dealings between CaixaBank and its Group and "la Caixa" and other "la Caixa" group companies; and to ensure an adequate flow of information to allow "la Caixa" and CaixaBank to prepare financial statements and meet their periodic reporting and supervision obligations with the Bank of Spain, the CNMV and other regulatory bodies.</p> |

**A.8. Complete the following tables on the company's treasury stock.**

At year-end:

| NUMBER OF SHARES HELD DIRECTLY | NUMBER OF SHARES HELD INDIRECTLY (*) | % OF TOTAL SHARE CAPITAL |
|--------------------------------|--------------------------------------|--------------------------|
| 2,190,809                      | –                                    | 0.044                    |

(\*) Through:

| NAME OR CORPORATE NAME OF DIRECT SHAREHOLDER | NUMBER OF SHARES HELD DIRECTLY |
|--|--------------------------------|
| <b>Total</b>                                 |                                |

Give details of any significant changes during the year, pursuant to Royal Decree 1362/2007.

| DATE OF NOTIFICATION | TOTAL NUMBER OF DIRECT SHARES ACQUIRED | TOTAL NUMBER OF INDIRECT SHARES ACQUIRED | % OF TOTAL SHARE CAPITAL |
|----------------------|--|--|--------------------------|
| 07/01/2013           | 447,610                                | 0  | 0.847                    |
| 04/04/2013           | 40,893,457                             | 0  | 1.201                    |
| 10/04/2013           | 1,631,281                              | 0  | 1.187                    |
| 04/07/2013           | 31,340,938                             | 0  | 0.756                    |
| 21/08/2013           | 26,515,481                             | 0  | 0.301                    |
| 22/10/2013           | 35,603,715                             | 0  | 0.474                    |
| 16/12/2013           | 33,948,532                             | 0  | 0.057                    |

**A.9. Give details of the applicable conditions and time periods governing any resolutions of the General Shareholders' Meeting to issue, buy back and/or transfer treasury stock.**

Keep current mandate of the Ordinary General Meeting of Shareholders held on April 19, 2012 which annulled the unused portion of the authorization for treasury stock acquisition granted on May 12, 2011, and agreed to grant the Company's Board of Directors powers for the derivative acquisition of treasury stock, directly or through group companies for the purpose of either disposals, redemption or for remuneration schemes specified in paragraph 30, section a) of article 146 of the Corporate Enterprises Act, within a period of five years from the adoption of the resolution agreed on April 19, 2012, under the following terms:

- (a) the acquisition may be in the form of a trade, swap or dation in payment, in one or more installments, provided that the shares acquired do not amount to more than 10% of the share capital when added to those already owned by the Company;
- (b) the price or equivalent value shall be the price of Company shares on the Continuous Market at the close of the day prior to the acquisition, +/-15%.

In addition, for the purposes of article 146.1, section a, paragraph 2 of the Corporate Enterprises Act, a resolution is made to expressly authorize the acquisition of shares in the Company by any of the subsidiaries, in the same terms as set out herein.

Additionally, the Board was empowered to delegate that authorization to any person or persons it so deemed appropriate.



**A.10. Give details of any restriction on the transfer of securities or voting rights. Indicate, in particular, the existence of any restrictions on the takeover of the company by means of share purchases on the market.**

YES  NO

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DESCRIPTION OF RESTRICTIONS

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**A.11. Indicate whether the General Shareholders' Meeting has agreed to take neutralization measures to prevent a public takeover bid by virtue of the provisions of Act 6/2007.**

YES  NO

If applicable, explain the measures adopted and the terms under which these restrictions may be lifted.

**A.12. Indicate whether the company has issued securities not traded in a regulated market of the European Union.**

YES  NO

If so, identify the various classes of shares and, for each class of shares, the rights and obligations they confer.

**B. General shareholders' meeting**

**B.1. Indicate the quorum required for constitution of the General Shareholders' Meeting established in the company's By-laws. Describe how it differs from the system of minimum quorums established in the LSC.**

YES  NO

---

QUORUM % OTHER THAN THAT  
ESTABLISHED IN ARTICLE 193 OF THE LSC  
FOR GENERAL CASES

---

QUORUM % OTHER THAN THAT  
ESTABLISHED IN ARTICLE 194 OF THE LSC  
FOR THE SPECIAL CASES DESCRIBED IN  
ARTICLE 194

---

Quorum required for first call

---

Quorum required for second call

---

DESCRIPTION OF DIFFERENCES

---

**B.2. Indicate and, as applicable, describe any differences between the company's system of adopting corporate resolutions and the framework set forth in the LSC.**YES  NO 

Describe how they differ from the rules established in the LSC.

|   | QUALIFIED MAJORITY OTHER THAN THAT ESTABLISHED IN ARTICLE 201.2 OF THE LSC FOR GENERAL CASES DESCRIBED IN 194.1 OF THE LSC | OTHER CASES REQUIRING A QUALIFIED MAJORITY |
|---|--|--|
| % set by company for adopting corporate resolutions |  |  |
| DESCRIBE THE DIFFERENCES                            |  |  |

**B.3. Indicate the rules governing amendments to the company's By-laws. In particular, indicate the majorities required to amend the By-laws and, if applicable, the rules for protecting shareholders' rights when changing the By-laws.**

Regarding amendments to CaixaBank's By-laws, its regulations basically establish the same limits and conditions as those set forth in the Corporate Enterprises Act.

The provisions of the Corporate Enterprises Act shall be applied to protect shareholders' rights when changing the By-laws.

In addition, as a credit institution, and in accordance with the terms of Article 8.1 of Royal Decree 1245/1995, of July 14, amendments to CaixaBank's By-laws are governed by the authorization and registration procedure set forth therein. Nevertheless, certain amendments (including the change of registered office within Spain or an increase in the share capital) are not governed by the authorization procedure although they still must be reported to the Bank of Spain.

**B.4. Indicate the attendance figures for the General Shareholders' Meetings held during the year.**

| DATE OF GENERAL MEETING | ATTENDANCE DATA       |            |                  |       |        |
|-------------------------|-----------------------|------------|------------------|-------|--------|
|                         | % ATTENDING IN PERSON | % BY PROXY | % REMOTE VOTING  |       | TOTAL  |
|                         |                       |            | ELECTRONIC MEANS | OTHER |        |
| 25/04/2013              | 72.798                | 4.056      | 0.026            | 0.077 | 76.957 |

**B.5. Indicate whether the By-laws impose any minimum requirement on the number of shares required to attend the General Shareholders' Meetings.**

YES  NO

|  |       |
|--|-------|
| Number of shares required to attend the General Meetings | 1,000 |
|--|-------|

**B.6. Indicate whether decisions involving a fundamental corporate change ("subsidiarization", acquisitions/disposals of key operating assets, operations that effectively entail the company's liquidation) must be submitted to the General Shareholders' Meeting for approval or ratification even when not expressly required under company law.**

YES  NO

**B.7 Indicate the address and mode of accessing corporate governance content on your company's website as well as other information on General Meetings which must be made available to shareholders on the website.**

All CaixaBank's corporate governance content is available on the website ([www.caixabank.com](http://www.caixabank.com)) under "Shareholders and Investors" "Corporate Governance": [http://www.caixabank.com/informacionparaaccionistas/inversores/gobiernocorporativo\\_en.html](http://www.caixabank.com/informacionparaaccionistas/inversores/gobiernocorporativo_en.html) Specific information on Annual General Meetings can be found in the "Annual General Meeting" subsection of the "Corporate Governance" section of the website: [http://www.caixabank.com/informacionparaaccionistaseinversores/gobiernocorporativo/juntageneralaccionistas\\_en.html](http://www.caixabank.com/informacionparaaccionistaseinversores/gobiernocorporativo/juntageneralaccionistas_en.html)

Also, when a General Meeting is announced, a banner appears on the CaixaBank homepage with a direct link to all the pertinent information. We would also note that there is a section on the CaixaBank homepage entitled "Direct Links" where users can access all the information on the General Meetings.

**C. Company management structure**

**C.1. Board of Directors**

**C.1.1. List the maximum and minimum number of Directors included in the By-laws.**

|                             |    |
|-----------------------------|----|
| Maximum number of Directors | 22 |
| Minimum number of Directors | 12 |

## C.1.2. Complete the following table with Board members' details.

| NAME OR CORPORATE NAME OF DIRECTOR                | REPRESENTATIVE          | POSITION ON THE BOARD                     | DATE OF FIRST APPOINTMENT | DATE OF LAST APPOINTMENT | ELECTION PROCEDURE            |
|---|-------------------------|---|---------------------------|--------------------------|-------------------------------|
| ISIDRO FAINÉ CASAS                                | –                       | CHAIRMAN                                  | 07/07/2000                | 19/05/2010               | VOTE AT SHAREHOLDERS' MEETING |
| JUAN MARÍA NIN GÉNOVA                             | –                       | DEPUTY CHAIRMAN & CHIEF EXECUTIVE OFFICER | 21/06/2007                | 19/04/2012               | VOTE AT SHAREHOLDERS' MEETING |
| ALAIN MINC  | –                       | DIRECTOR                                  | 06/09/2007                | 06/09/2007               | VOTE AT SHAREHOLDERS' MEETING |
| DAVID K. P. LI                                    | –                       | DIRECTOR                                  | 06/09/2007                | 06/09/2007               | VOTE AT SHAREHOLDERS' MEETING |
| EVA AURÍN PARDO                                   | –                       | DIRECTOR                                  | 26/06/2012                | 26/06/2012               | VOTE AT SHAREHOLDERS' MEETING |
| FRANCESSC XAVIER VIVES TORRENTS                   | –                       | DIRECTOR                                  | 05/06/2008                | 05/06/2008               | VOTE AT SHAREHOLDERS' MEETING |
| FUNDACIÓN CAJA NAVARRA                            | JUAN FRANCO PUEYO       | DIRECTOR                                  | 20/09/2012                | 25/04/2013               | VOTE AT SHAREHOLDERS' MEETING |
| FUNDACIÓN DE CARÁCTER ESPECIAL MONTE SAN FERNANDO | GUILLERMO SIERRA MOLINA | DIRECTOR                                  | 20/09/2012                | 25/04/2013               | VOTE AT SHAREHOLDERS' MEETING |
| JAVIER GODÓ MUNTAÑOLA                             | –                       | DIRECTOR                                  | 02/05/2005                | 19/05/2010               | VOTE AT SHAREHOLDERS' MEETING |
| JAVIER IBARZ ALEGRÍA                              | –                       | DIRECTOR                                  | 26/06/2012                | 26/06/2012               | VOTE AT SHAREHOLDERS' MEETING |
| JOHN S. REED                                      | –                       | DIRECTOR                                  | 03/11/2011                | 19/04/2012               | VOTE AT SHAREHOLDERS' MEETING |
| JUAN JOSÉ LÓPEZ BURNIOL                           | –                       | DIRECTOR                                  | 12/05/2011                | 12/05/2011               | VOTE AT SHAREHOLDERS' MEETING |
| JUAN ROSELL LASTORTRAS                            | –                       | DIRECTOR                                  | 06/09/2007                | 06/09/2007               | VOTE AT SHAREHOLDERS' MEETING |
| LEOPOLDO RODÉS CASTAÑÉ                            | –                       | DIRECTOR                                  | 30/07/2009                | 19/05/2010               | VOTE AT SHAREHOLDERS' MEETING |
| MARIA DOLORS LLOBET MARIA                         | –                       | DIRECTOR                                  | 07/05/2009                | 19/05/2010               | VOTE AT SHAREHOLDERS' MEETING |
| MARÍA TERESA BASSONS BONCOMPTE                    | –                       | DIRECTOR                                  | 26/06/2012                | 26/06/2012               | VOTE AT SHAREHOLDERS' MEETING |
| SALVADOR GABARRÓ SERRA                            | –                       | DIRECTOR                                  | 06/06/2003                | 05/06/2008               | VOTE AT SHAREHOLDERS' MEETING |
| SUSANA GALLARDO TORREDEDIA                        | –                       | DIRECTOR                                  | 06/09/2007                | 06/09/2007               | VOTE AT SHAREHOLDERS' MEETING |
| Total number of Directors                         |                         |   |                           |                          | 18                            |

Indicate any board members who left during this period.

| NAME OR CORPORATE NAME OF DIRECTOR | STATUS OF THE DIRECTOR AT THE TIME | LEAVING DATE |
|------------------------------------|------------------------------------|--------------|
| ISABEL ESTAPÉ TOUS                 | INDEPENDENT                        | 12/12/2013   |

C.1.3. Complete the following tables on board members and their respective categories.

### Executive directors

| NAME OR CORPORATE NAME OF DIRECTOR  | COMMITTEE PROPOSING APPOINTMENT         | POSITION HELD IN THE COMPANY              |
|-------------------------------------|---|---|
| JUAN MARÍA NIN GÉNOVA               | APPOINTMENTS AND REMUNERATION COMMITTEE | DEPUTY CHAIRMAN & CHIEF EXECUTIVE OFFICER |
| Total number of executive Directors |   | 1   |
| % of the board                      |   | 5.555                                     |

### External proprietary directors

| NAME OR CORPORATE NAME OF DIRECTOR                | COMMITTEE PROPOSING APPOINTMENT         | NAME OR CORPORATE NAME OF SIGNIFICANT SHAREHOLDER REPRESENTED OR PROPOSING APPOINTMENT                    |
|---|---|---|
| ISIDRO FAINÉ CASAS                                | APPOINTMENTS AND REMUNERATION COMMITTEE | CAJA DE AHORROS Y PENSIONES DE BARCELONA, "LA CAIXA"  |
| FUNDACIÓN CAJA NAVARRA                            | APPOINTMENTS AND REMUNERATION COMMITTEE | FUNDACIÓN CAJA NAVARRA, FUNDACIÓN DE CARÁCTER ESPECIAL MONTE SAN FERNANDO, CAJA CANARIAS & CAJA DE BURGOS |
| FUNDACIÓN DE CARÁCTER ESPECIAL MONTE SAN FERNANDO | APPOINTMENTS AND REMUNERATION COMMITTEE | FUNDACIÓN CAJA NAVARRA, FUNDACIÓN DE CARÁCTER ESPECIAL MONTE SAN FERNANDO, CAJA CANARIAS & CAJA DE BURGOS |
| EVA AURÍN PARDO                                   | APPOINTMENTS AND REMUNERATION COMMITTEE | CAJA DE AHORROS Y PENSIONES DE BARCELONA, "LA CAIXA"  |
| JAVIER GODÓ MUNTAÑOLA                             | APPOINTMENTS AND REMUNERATION COMMITTEE | CAJA DE AHORROS Y PENSIONES DE BARCELONA, "LA CAIXA"  |
| JAVIER IBARZ ALEGRÍA                              | APPOINTMENTS AND REMUNERATION COMMITTEE | CAJA DE AHORROS Y PENSIONES DE BARCELONA, "LA CAIXA"  |
| JUAN JOSÉ LÓPEZ BURNIOL                           | APPOINTMENTS AND REMUNERATION COMMITTEE | CAJA DE AHORROS Y PENSIONES DE BARCELONA, "LA CAIXA"  |
| LEOPOLDO RODÉS CASTAÑÉ                            | APPOINTMENTS AND REMUNERATION COMMITTEE | CAJA DE AHORROS Y PENSIONES DE BARCELONA, "LA CAIXA"  |
| MARIA DOLORS LLOBET MARIA                         | APPOINTMENTS AND REMUNERATION COMMITTEE | CAJA DE AHORROS Y PENSIONES DE BARCELONA, "LA CAIXA"  |
| MARÍA TERESA BASSONS BONCOMPTE                    | APPOINTMENTS AND REMUNERATION COMMITTEE | CAJA DE AHORROS Y PENSIONES DE BARCELONA, "LA CAIXA"  |
| SALVADOR GABARRÓ SERRA                            | APPOINTMENTS AND REMUNERATION COMMITTEE | CAJA DE AHORROS Y PENSIONES DE BARCELONA, "LA CAIXA"  |
| Total number of proprietary Directors             |   | 11  |
| % of the board                                    |   | 61.111  |

## Independent external directors

| NAME OR CORPORATE NAME OF DIRECTOR | PROFILE   |
|------------------------------------|---|
| ALAIN MINC                         | <p>Member of the Board of Directors of CaixaBank since 2007.</p> <p>He is a graduate from the École des Mines de Paris and the École Nationale d'Administration (ENA) in Paris. He founded his own consultancy firm, <b>AM Conseil</b>, in 1991.</p> <p>He has been Chairman of the Supervisory Board of French newspaper Le Monde, Deputy Chairman of Compagnie Industriale Riunite International and General Manager of Cerus Compagnies Européennes Réunies.</p> <p>He was also a finance inspector and CFO at Saint-Gobain.</p> <p>He is currently a Director at Prisa and Direct Energie.</p> <p>He has written more than 30 books since 1978, many of them best-sellers, including: <i>Rapport sur l'informatisation de la société</i>; <i>La Machine égalitaire</i>; <i>Les vengeances des Nations</i>; <i>Le Nouveau Moyen-âge</i>; <i>Rapport sur la France de l'an 2000</i>; <i>www.capitalisme.fr</i>; <i>Epître à nos nouveaux maîtres (2003)</i>, <i>Les Prophètes du bonheur: histoire personnelle de la pensée économique (2004)</i>; <i>Ce monde qui vient (2004)</i>; <i>Le Crépuscule des petits dieux (2006)</i>; <i>Une sorte de Diable, les vies de John M. Keynes (December 2006)</i>; <i>Une histoire de France (2008)</i>, <i>Dix jours qui ébranleront le monde (2009)</i>, <i>Une histoire politique des intellectuels (2011)</i>; <i>Un petit coin de paradis, L'Âme des Nations in 2012</i>; <i>L'Homme aux deux visages in 2013</i>.</p>   |
| FRANCESC XAVIER VIVES TORRENTS     | <p>Member of the Board of Directors of CaixaBank since 2008.</p> <p>He is a Professor of Economics and Finance at the IESE Business School. He also holds a PhD in Economics from the University of California, Berkeley.</p> <p>He was also a Professor of European Studies at INSEAD in 2001-2005; Director of the Institute of Economic Analysis at the High Council for Scientific Research in 1991-2001; and a visiting lecturer at the universities of California (Berkeley), Harvard, Pennsylvania and New York (King Juan Carlos I Chair 1999-2000), as well as the Universitat Autònoma de Barcelona and the Universitat Pompeu Fabra.</p> <p>He also advises the World Bank, the Inter-American Development Bank, the European Commission and various international companies. Mr. Vives also served as Chairman of the Spanish Economic Association in 2008; and Deputy Chairman of the Spanish Energy Economics Association in 2006-2009.</p> <p>He is currently a Director of the Aula Escola Europea, a member of the European Academy of Sciences and Arts; Research Fellow of the CESifo and the Center for Economic Policy Research; Fellow of the European Economic Association since 2004 and Fellow of the Econometric Society since 1992 and a member of the CAREC (Advisory Council for Economic Recovery and Growth) of the Government of Catalonia. In 2011, he was appointed Special Advisor to the Vice-President of the European Commission and Competition Commissioner, Joaquín Almunia.</p> <p>He has published numerous articles in international journals and directed the publication of various books. Mr. Vives Torrents has also received several awards including the King Juan Carlos I Prize for Research into Social Sciences in 1988; the Catalan Society for Economics prize in 1996; the Narcís Monturiol Medal from the Government of Catalonia in 2002; the Catalonia Economics Prize in 2005; the IEF Award for academic excellence for his professional career in 2012. He is also the recipient of a European Research Council Advanced Grant in 2009-2013 and was awarded the Rey Jaime I Economics Prize in 2013.</p> |

## Independent external directors

| NAME OR CORPORATE NAME OF DIRECTOR    | PROFILE   |
|---------------------------------------|---|
| JOHN S. REED                          | <p>Member of the Board of Directors of CaixaBank since 2011.</p> <p>He was raised in Argentina and Brazil and completed his university studies in the United States, where he earned a degree in Philosophy and Letters and Science from Washington and Jefferson College and the Massachusetts Institute of Technology under a double degree program. He was a lieutenant in the US Army Corps of Engineers from 1962 to 1964 and again enrolled in MIT to study a Master in Science.</p> <p>He worked at Citibank/Citicorp and Citigroup for 35 years, 16 of those as chairman before retiring in April 2000.</p> <p>From September 2003 to April 2005, he went back to work as the Chairman of the New York Stock Exchange and is now the Chairman of the MIT Corporation.</p> <p>Mr. Reed is a member of the board of directors of MDRC, the Isabella Stewart Gardner Museum and the NBER. He is also a fellow of both the American Academy of Arts and Sciences and of the American Philosophical Society.</p>   |
| SUSANA GALLARDO TORREDEDIA            | <p>Member of the Board of Directors of CaixaBank since 2007.</p> <p>She holds a degree in Politics and Economics (BSc Degree) from Oxford Polytechnic (now Brookes University (UK) and in Banking and Finance from the City of London Polytechnic. She also completed the Senior Management Program (PADE) at the IESE Business School in 2007-2008.</p> <p>Throughout her professional career, she has completed an internship at First Interstate Bank of California, has worked on the trading desk at the Bank of Europe, and Financial Advisor for REVELAM S.L.</p> <p>She is currently a board member of the Landon Group and is a member of its Investment Committee. Susana is on the Family Business Advisory Committee of the Family Firm Institute, and is Vice Chair of Pronovias. She also holds a place on the Global Advisory Board of Babson College, Boston, Massachusetts.</p> <p>Susana chairs the Bienvenido Foundation, and is a trustee of the Casa Teva Foundation, the Aurea Foundation and the Hospitalitat Mare de Déu de Lourdes Foundation.</p> |
| Total number of independent Directors | 4   |
| % of the board                        | 22.222  |

List any independent Directors who receive from the company or group any amount or payment other than standard Director remuneration or who maintain or have maintained during the period in question a business relationship with the company or any group company, either in their own name or as a significant shareholder, Director or senior manager of an entity which maintains or has maintained the said relationship.

YES

NO

If applicable, include a statement from the board detailing the reasons why the said Director may carry on their duties as an independent Director.

| NAME OR CORPORATE NAME OF DIRECTOR | DESCRIPTION OF THE RELATIONSHIP  | REASONS  |
|------------------------------------|--|--|
| ISABEL ESTAPÉ TOUS                 | SERVICES RENDERED: Notary authorizing the deeds signed by Group companies. | Not applicable as she was no longer a director at December 31, 2013. |

### Other external directors

| NAME OR CORPORATE NAME OF DIRECTOR       | COMMITTEE NOTIFYING OR PROPOSING APPOINTMENT |        |
|--|--|--------|
| DAVID K. P. LI                           | APPOINTMENTS AND REMUNERATION COMMITTEE      |        |
| JUAN ROSELL LASTORTRAS                   | APPOINTMENTS AND REMUNERATION COMMITTEE      |        |
| Total number of other external Directors |  | 2      |
| % of the board                           |  | 11.111 |

List the reasons why these cannot be considered proprietary or independent Directors and detail their relationships with the company, its executives or shareholders.

| NAME OR CORPORATE NAME OF DIRECTOR | REASONS  | COMPANY, EXECUTIVE OR SHAREHOLDER WITH WHOM THE RELATIONSHIP IS MAINTAINED |
|------------------------------------|--|--|
| DAVID K. P. LI                     | David K. P. Li is not - neither does he represent - a shareholder with the right to be represented on CaixaBank's Board of Directors, so he cannot be considered a proprietary Director. Mr. Li became an independent Director of CaixaBank (previously Criteria CaixaCorp) on September 6, 2007. However, once CaixaBank's stake in The Bank of East Asia exceeded 5%, the Appointments and Remuneration Committee reviewed Mr. Li's position and decided – at the General Meeting on June 5, 2008 – to change his status from independent Director to other external Director in accordance with the stipulations of article 16.4 of Criteria CaixaCorp's International Offering Memorandum. | THE BANK OF EAST ASIA, LIMITED   |
| JUAN ROSELL LASTORTRAS             | Mr. Rosell Lastortras is not - neither does he represent - a shareholder with the right to be represented on CaixaBank's Board of Directors, so he cannot be considered a proprietary Director. Mr. Rosell became an independent Director of CaixaBank (previously Criteria CaixaCorp) on September 6, 2007. However, following his subsequent appointment as a general Director at the General Assembly of Caja de Ahorros y Pensiones de Barcelona, "la Caixa", the Appointments and Remuneration Committee reviewed Mr. Rosell's position and proposed that the CaixaBank Board change his status to other external Director. This was agreed by the Board at its meeting on June 26, 2012. | CAJA DE AHORROS Y PENSIONES DE BARCELONA, "LA CAIXA"                       |



List any changes in the category of each Director which have occurred during the year.

| NAME OR CORPORATE NAME OF DIRECTOR | DATE OF CHANGE | PREVIOUS CATEGORY | CURRENT CATEGORY |
|------------------------------------|----------------|-------------------|------------------|
|------------------------------------|----------------|-------------------|------------------|

C.1.4. Complete the following table on the number of female Directors over the past four years and their category.

|                | NUMBER OF FEMALE DIRECTORS |          |          |          | % OF TOTAL DIRECTORS OF EACH TYPE |          |          |          |
|----------------|----------------------------|----------|----------|----------|-----------------------------------|----------|----------|----------|
|                | YEAR T                     | YEAR T-1 | YEAR T-2 | YEAR T-3 | YEAR T                            | YEAR T-1 | YEAR T-2 | YEAR T-3 |
| Executive      | 0                          | 0        | 0        | 0        | 0                                 | 0        | 0        | 0        |
| Proprietary    | 3                          | 3        | 2        | 2        | 27.27                             | 27.27    | 22.22    | 25.00    |
| Independent    | 1                          | 2        | 2        | 2        | 25.00                             | 40.00    | 33.33    | 40.00    |
| Other external | 0                          | 0        | 0        | 0        | 0                                 | 0        | 0        | 0        |
| Total          | 4                          | 5        | 4        | 4        | 22.22                             | 26.32    | 23.53    | 23.53    |

C.1.5. Explain the measures, if applicable, which have been adopted to ensure that there is a sufficient number of female Directors on the board to guarantee an even balance between men and women.

EXPLANATION OF MEASURES

At December 31, 2013, the Board of Directors included 4 women (5 women up until December 12) out of 18 directors.

This percentage, though not equal, and which could increase at any time, is in the upper range of the companies on the IBEX 35.

When analyzing and proposing candidates' profiles for appointment to the Board of Directors, the Appointments and Remuneration Committee not only takes into account matters of gender diversity but also criteria of repute, knowledge and professional experience to be appointed a director of a credit institution.

C.1.6. Explain the measures taken, if applicable, by the Nomination Committee to ensure that the selection processes are not subject to implicit bias that would make it difficult to select female Directors, and whether the company makes a conscious effort to search for female candidates who have the required profile.

EXPLANATION OF MEASURES

Women candidates are not discriminated against in the selection process of directors. Article 14 of the Regulations of the Board of Directors stipulates that one of the responsibilities of the Appointments and Remuneration Committee is to report to the Board on matters of gender diversity.

When, despite the measures taken, there are few or no female Directors, explain the reasons.

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EXPLANATION OF THE REASONS

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At December 31, 2013 women comprised 22.2% of the Board of Directors. Women comprise 25% of the independent Directors and 33.3% of the members of the Executive Committee.

Therefore, even though the number of female directors is not equal, it is deemed to be neither few nor non-existent.

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### C.1.7. Explain how shareholders with significant holdings are represented on the board.

As a significant shareholder of CaixaBank and in representation of this share holding, Caja de Ahorros y Pensiones de Barcelona, "la Caixa" proposed the appointment of nine (9) Directors, namely:

| NAME OR CORPORATE NAME OF DIRECTOR | POSITION ON THE BOARD                     | CATEGORY    |
|------------------------------------|---|-------------|
| ISIDRO FAINÉ CASAS                 | CHAIRMAN                                  | PROPRIETARY |
| JUAN MARÍA NIN GÉNOVA              | DEPUTY CHAIRMAN & CHIEF EXECUTIVE OFFICER | EXECUTIVE   |
| EVA AURÍN PARDO                    | MEMBER                                    | PROPRIETARY |
| JAVIER GODÓ MUNTAÑOLA              | MEMBER                                    | PROPRIETARY |
| JAVIER IBARZ ALEGRÍA               | MEMBER                                    | PROPRIETARY |
| JUAN JOSÉ LÓPEZ BURNIOL            | MEMBER                                    | PROPRIETARY |
| LEOPOLDO RODÉS CASTAÑÉ             | MEMBER                                    | PROPRIETARY |
| MARIA DOLORS LLOBET                | MEMBER                                    | PROPRIETARY |
| MARÍA TERESA BASSONS BONCOMPTE     | MEMBER                                    | PROPRIETARY |
| SALVADOR GABARRÓ SERRA             | MEMBER                                    | PROPRIETARY |

Likewise, following the merger and absorption of Banca Cívica by CaixaBank, on August 1, 2012 Caja de Ahorros y Pensiones de Barcelona, "la Caixa" and Caja Navarra (currently Fundación Caja Navarra), Cajasol (currently Fundación de Carácter Especial Monte San Fernando), Caja Canarias and Caja de Burgos (hereinafter "the Savings Banks"), entered into a shareholders agreement which, *inter alia*, stated the pledge given by "la Caixa" to vote in favor of the appointment of two (2) Directors to the CaixaBank Board of Directors proposed by the Savings Banks, namely:

|  |        |             |
|--|--------|-------------|
| FUNDACIÓN CAJA NAVARRA (represented by Juan Franco Pueyo)                                  | MEMBER | PROPRIETARY |
| FUNDACIÓN DE CARÁCTER ESPECIAL MONTE SAN FERNANDO (represented by Guillermo Sierra Molina) | MEMBER | PROPRIETARY |

**C.1.8. Explain, when applicable, the reasons why proprietary Directors have been appointed upon the request of shareholders who hold less than 5% of the share capital.**

| NAME OR CORPORATE NAME OF SHAREHOLDER   | REASON   |
|---|--|
| FUNDACIÓN CAJA NAVARRA, FUNDACIÓN DE CARÁCTER ESPECIAL MONTE SAN FERNANDO, CAJA CANARIAS & CAJA DE BURGOS | Following the merger and absorption of Banca Cívica by CaixaBank, on August 1, 2012 the shareholders Caja de Ahorros y Pensiones de Barcelona, (hereinafter "la Caixa"), Caja Navarra, Cajasol (currently Fundación de Carácter Especial Monte San Fernando), Caja Canarias and Caja de Burgos (hereinafter 'the Savings Banks') entered into an agreement which regulates their relations as shareholders of CaixaBank, and their reciprocal relations of cooperation as well as with CaixaBank, with the aim of strengthening their respective actions in respect of the latter and supporting their control of "la Caixa". They also agreed to appoint two members of the Board of Directors of CaixaBank proposed by the 'Savings Banks' and, in order to give stability to their shareholding in CaixaBank, the 'Savings Banks' agreed a four-year lock up period, as well as a commitment to exercise their preemptive acquisition rights over two years in favor of the other Savings Banks in the first place and subsidiarily "la Caixa", should any of the Savings Banks wish to transfer all or part of their stake, once the lock-up period has expired. |

Provide details of any rejections of formal requests for board representation from shareholders whose equity interest is equal to or greater than that of other shareholders who have successfully requested the appointment of proprietary Directors. If so, explain why these requests have not been entertained.

YES  NO

| NAME OR CORPORATE NAME OF SHAREHOLDER | EXPLANATION |
|---------------------------------------|-------------|
|---------------------------------------|-------------|

**C.1.9. Indicate whether any Director has resigned from office before their term of office has expired, whether that Director has given the board their reasons and through which channel. If made in writing to the whole board, list below the reasons given by that Director.**

| NAME OF DIRECTOR   | REASONS FOR RESIGNATION   |
|--------------------|---|
| ISABEL ESTAPÉ TOUS | She was appointed Director of the Criteria Caixaholding, S.A.U. |

**C.1.10. Indicate what powers, if any, have been delegated to the Chief Executive Officer(s).**

| NAME OR CORPORATE NAME OF DIRECTOR | BRIEF DESCRIPTION  |
|------------------------------------|--|
| JUAN MARÍA NIN GÉNOVA              | All powers delegable under the law and the By-laws are delegated, without prejudice to the limitations established in the Regulations of the Board of Directors for the delegation of powers that, in all events, apply for procedural purposes. |

**C.1.11. List the Directors, if any, who hold office as Directors or executives in other companies belonging to the listed company's group.**

| NAME OR CORPORATE NAME OF DIRECTOR | CORPORATE NAME OF THE GROUP ENTITY      | POSITION |
|------------------------------------|---|----------|
| JUAN MARÍA NIN GÉNOVA              | VIDACAIXA, S.A. DE SEGUROS Y REASEGUROS | DIRECTOR |
| JAVIER GODÓ MUNTAÑOLA              | VIDACAIXA, S.A. DE SEGUROS Y REASEGUROS | DIRECTOR |
| MARIA DOLORS LLOBET MARIA          | NUEVO MICRO BANK, S.A.U.                | DIRECTOR |

**C.1.12. List any company board members who likewise sit on the boards of directors of other non-group companies that are listed on official securities markets in Spain, insofar as these have been disclosed to the company.**

| NAME OR CORPORATE NAME OF DIRECTOR | NAME OF LISTED COMPANY                         | POSITION                       |
|------------------------------------|--|--------------------------------|
| ISIDRO FAINÉ CASAS                 | TELEFONICA. S.A.                               | VICE CHAIRMAN                  |
| ISIDRO FAINÉ CASAS                 | ABERTIS INFRAESTRUCTURAS. S.A.                 | FIRST VICE CHAIRMAN            |
| ISIDRO FAINÉ CASAS                 | REPSOL YPF. S.A.                               | FIRST VICE CHAIRMAN            |
| ISIDRO FAINÉ CASAS                 | BANCO BPI, S.A.                                | DIRECTOR                       |
| ISIDRO FAINÉ CASAS                 | THE BANK OF EAST ASIA, LIMITED                 | DIRECTOR                       |
| JUAN MARÍA NIN GÉNOVA              | REPSOL YPF. S.A.                               | DIRECTOR                       |
| JUAN MARÍA NIN GÉNOVA              | GAS NATURAL. S.D.G., S.A.                      | DIRECTOR                       |
| JUAN MARÍA NIN GÉNOVA              | ERSTE GROUP BANK AG                            | DIRECTOR                       |
| JUAN MARÍA NIN GÉNOVA              | GRUPO FINANCIERO INBURSA                       | DIRECTOR                       |
| JUAN MARÍA NIN GÉNOVA              | BANCO BPI, S.A.                                | DIRECTOR                       |
| ALAIN MINC                         | DIRECT ENERGIE                                 | DIRECTOR                       |
| ALAIN MINC                         | PROMOTORA DE INFORMACIONES. S.A. (GRUPO PRISA) | DIRECTOR                       |
| DAVID K. P. LI                     | THE BANK OF EAST ASIA, LIMITED                 | EXECUTIVE CHAIRMAN             |
| JUAN ROSELL LASTORTRAS             | GAS NATURAL. S.D.G.,S.A.                       | DIRECTOR                       |
| SALVADOR GABARRÓ SERRA             | GAS NATURAL. S.D.G.,S.A.                       | EXECUTIVE DIRECTOR<br>CHAIRMAN |

**C.1.13. Indicate and, where appropriate, explain whether the company has established rules about the number of boards on which its Directors may sit.**

YES  NO

EXPLANATION OF RULES

Article 32.4 of the Board of Directors' Regulations stipulates that the CaixaBank Directors must observe the limitations on membership in Boards of Directors laid down in the prevailing law governing banking institutions.

**C.1.14. Indicate the company's general policies and strategies that are reserved for approval by the Board of Directors in plenary session.**

|  |     |
|--|-----|
| Investment and financing policy  | YES |
| Design of the structure of the corporate group   | YES |
| Corporate governance policy  | YES |
| Corporate social responsibility policy   | YES |
| Strategic or business plans management targets and annual budgets                                    | YES |
| Remuneration and evaluation of senior officers   | YES |
| Risk control and management, and the periodic monitoring of internal information and control systems | YES |
| Dividend policy, as well as the policies and limits applying to treasury stock                       | YES |

**C.1.15. List the total remuneration paid to the Board of Directors in the year.**

|   |       |
|---|-------|
| Board remuneration (thousands of euros)   | 5,615 |
| Amount of total remuneration corresponding to accumulated pension rights (thousands of euros) | 100   |
| Total board remuneration (thousands of euros)   | 5,715 |

**C.1.16. List any members of senior management who are not executive Directors and indicate total remuneration paid to them during the year.**

| NAME OR CORPORATE NAME  | POSITION(S)  |        |
|---|--|--------|
| IGNACIO ÁLVAREZ-RENDUELES VILLAR                                      | HEAD OF INTERNATIONAL DIVISION   |        |
| PABLO FORERO CALDERÓN   | CHIEF RISK OFFICER   |        |
| JOAQUIN VILAR BARRABEIG   | HEAD OF AUDIT, INTERNAL CONTROL AND REGULATORY COMPLIANCE                          |        |
| ANTONIO MASSANELL LAVILLA   | HEAD OF RESOURCES  |        |
| FRANCESS XAVIER COLL ESCURSELL  | HEAD OF HUMAN RESOURCES  |        |
| TOMÁS MUNIESA ARANTEGUI   | CHIEF INSURANCE AND ASSET MANAGEMENT OFFICER                                       |        |
| ALEJANDRO GARCÍA-BRAGADO DALMAU                                       | SECRETARY GENERAL AND SECRETARY OF THE BOARD                                       |        |
| JAUME GIRÓ RIBAS  | HEAD OF COMMUNICATION, INSTITUTIONAL RELATIONS, BRAND AND CORPORATE RESPONSIBILITY |        |
| JUAN ANTONIO ALCARAZ GARCIA   | CHIEF BUSINESS OFFICER   |        |
| GONZALO GORTÁZAR ROTAECHE   | CHIEF FINANCIAL OFFICER  |        |
| JAVIER PANO RIERA   | HEAD OF TREASURY AND CAPITAL MARKETS   |        |
| IGNACIO REDONDO ANDREU  | HEAD OF LEGAL ADVISORY   |        |
| Total remuneration received by senior management (thousands of euros) |  | 12,781 |

C.1.17. List, if applicable, the identity of those Directors who are likewise members of the boards of directors of companies that own significant holdings and/or group companies.

| NAME OR CORPORATE NAME OF DIRECTOR | NAME OR CORPORATE NAME OF SIGNIFICANT SHAREHOLDER    | POSITION              |
|------------------------------------|--|-----------------------|
| ISIDRO FAINÉ CASAS                 | CAJA DE AHORROS Y PENSIONES DE BARCELONA, "LA CAIXA" | CHAIRMAN              |
| ISIDRO FAINÉ CASAS                 | FUNDACIÓN "LA CAIXA"                                 | CHAIRMAN              |
| ISIDRO FAINÉ CASAS                 | CRITERIA CAIXAHOLDING, S.A.U.                        | CHAIRMAN              |
| JUAN MARÍA NIN GÉNOVA              | FUNDACIÓN "LA CAIXA"                                 | DEPUTY CHAIRMAN       |
| JUAN MARÍA NIN GÉNOVA              | CRITERIA CAIXAHOLDING, S.A.U.                        | DEPUTY CHAIRMAN       |
| EVA AURÍN PARDO                    | CAJA DE AHORROS Y PENSIONES DE BARCELONA, "LA CAIXA" | DIRECTOR              |
| EVA AURÍN PARDO                    | FUNDACIÓN "LA CAIXA"                                 | TRUSTEE               |
| JAVIER GODÓ MUNTAÑOLA              | CAJA DE AHORROS Y PENSIONES DE BARCELONA, "LA CAIXA" | SECOND VICE PRESIDENT |
| JAVIER GODÓ MUNTAÑOLA              | FUNDACIÓN "LA CAIXA"                                 | DEPUTY CHAIRMAN       |
| JAVIER IBARZ ALEGRÍA               | CAJA DE AHORROS Y PENSIONES DE BARCELONA, "LA CAIXA" | DIRECTOR              |
| JAVIER IBARZ ALEGRÍA               | FUNDACIÓN "LA CAIXA"                                 | TRUSTEE               |
| JUAN JOSÉ LÓPEZ BURNIOL            | CAJA DE AHORROS Y PENSIONES DE BARCELONA, "LA CAIXA" | DIRECTOR              |
| JUAN JOSÉ LÓPEZ BURNIOL            | FUNDACIÓN "LA CAIXA"                                 | TRUSTEE               |
| MARIA DOLORS LLOBET MARIA          | CAJA DE AHORROS Y PENSIONES DE BARCELONA, "LA CAIXA" | DIRECTOR              |
| MARIA DOLORS LLOBET MARIA          | FUNDACIÓN "LA CAIXA"                                 | TRUSTEE               |
| MARIA DOLORS LLOBET MARIA          | SABA INFRAESTRUCTURAS, S.A.                          | DIRECTOR              |
| MARÍA TERESA BASSONS BONCOMPTE     | CAJA DE AHORROS Y PENSIONES DE BARCELONA, "LA CAIXA" | DIRECTOR              |
| MARÍA TERESA BASSONS BONCOMPTE     | FUNDACIÓN "LA CAIXA"                                 | TRUSTEE               |
| SALVADOR GABARRÓ SERRA             | CAJA DE AHORROS Y PENSIONES DE BARCELONA, "LA CAIXA" | FIRST VICE PRESIDENT  |
| SALVADOR GABARRÓ SERRA             | FUNDACIÓN "LA CAIXA"                                 | DEPUTY CHAIRMAN       |

List, if appropriate, any relevant relationships, other than those included under the previous heading, that link members of the Board of Directors with significant shareholders and/or their group companies.

| NAME OR CORPORATE NAME OF DIRECTOR | NAME OR CORPORATE NAME OF SIGNIFICANT SHAREHOLDER | RELATIONSHIP |
|------------------------------------|---|--------------|
|                                    |   |              |

C.1.18 Indicate whether any changes have been made to the board regulations during the year.

YES

NO

| DESCRIPTION OF AMENDMENTS |
|---------------------------|
|                           |

**C.1.19 Indicate the procedures for appointing, re-electing, evaluating and removing Directors. List the competent bodies, procedures and criteria used for each of these procedures.**

Articles 5 and 17-19 of the Regulations of the Board of Directors stipulate that proposed appointments of Directors submitted by the Board of Directors for the General Shareholders' Meeting and resolutions regarding appointments which said body adopts by virtue of the powers of cooption legally attributed to it must be preceded by the pertinent proposal of the Appointments and Remuneration Committee, in the case of independent Directors, and by a report, in the case of the remaining Directors.

In addition, when exercising its powers to propose appointments to the General Shareholders' Meeting and co-opt Directors to cover vacancies, the Board shall endeavor to ensure that external Directors or non-executive Directors represent a majority over executive Directors and that the latter should be the minimum.

The Board will also strive to ensure that the group of external Directors includes stable significant shareholders of the Company or their representatives (stakeholder Directors) and persons of recognized experience who have no relationship with the executive team or significant shareholders (independent Directors). In order to classify the Entity's Directors we have used the definitions included in the rules on preparing annual corporate governance reports for listed companies pursuant to Ministerial Order ECC/461/2013, of March 20.

In particular, with regard to independent Directors, article 18.2 of the Regulations of the Board of Directors includes the same restrictions as the Unified Good Governance Code regarding appointing independent Directors.

The Board will also strive to ensure that its external Directors include stakeholder and independent Directors who reflect the existing proportion of the Company's share capital represented by stakeholder Directors and the rest of its capital. At least one third of the Company's Directors will be independent Directors.

Directors shall remain in their posts for the term of office stipulated in the By-laws and may be re-elected one or more times for periods of equal length. Nevertheless, independent Directors will not stay on as such for a continuous period of more than 12 years.

Directors designated by co-option shall hold their post until the date of the next General Meeting or until the legal deadline for holding the General Meeting that is to decide whether to approve the accounts for the previous financial year has passed.

Article 15.6 of the Regulations of the Board of Directors stipulates that, at least once a year, the Board, as a plenary body, shall evaluate the quality and efficiency of the functioning of the Board; the carrying out of the duties on the part of the Chairman of the Board and the chief executive of the company; and the functioning of the Committees.

Therefore, and in accordance with the obligations listed in article 2 of Royal Decree 1245/1995, of July 14 on the incorporation of banks, transborder operations and other matters relating to legislation governing credit entities, and the wording of Royal Decree 256/2013, of April 12 which incorporates into legislation on credit entities the European Banking Authority's guidelines on the assessment of the suitability of members of the management body and key function holders published on November 22, 2012, in 2013 CaixaBank approved a "Protocol on Procedures for Selecting and Assessing the Suitability of Posts" (the "Protocol") which establishes the units and internal procedures at the Entity to ensure the selection and ongoing assessment of, inter alia, members of the Board of Directors.

The board, in plenary session, assesses the suitability of proposed candidates, based on a report from the Appointments and Remuneration Committee.

When assessing the suitability of candidates, the three recommendations listed in Royal Decree 1245/1995, i.e. that they should be persons of good business and professional repute, they should possess the appropriate knowledge and experience to perform their duties, and the aptitude to exercise the Entity's good governance, are taken into account.

Also, with regard to the procedure to assess the suitability of candidates prior to their appointment as Director, the Protocol also establishes procedures to continually assess Directors (biannually) and to assess any unforeseeable circumstances which may affect their suitability for the post.

Directors shall be removed from office when the period for which they were appointed has elapsed, when so decided by the General Meeting in use of the attributes granted thereto, legally or in the By-laws, and when they resign.

In the event of the conditions described in C.1.21, Directors must place their position at the disposal of the Board of Directors and formalize, if the latter deems appropriate, the pertinent resignation.

When a Director leaves office prior to the end of his term, he must explain the reasons in a letter which he shall send to all members of the Board of Directors.

#### C.1.20 Indicate whether the board has evaluated its performance during the year.

YES  NO

Explain, if applicable, to what extent this evaluation has prompted significant changes in its internal organization and the procedures applicable to its activities.

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DESCRIPTION OF AMENDMENTS

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#### C.1.21 Indicate the cases in which Directors must resign.

Article 20 of the Regulations of the Board of Directors stipulates that the Directors must place their position at the disposal of the Board of Directors and formalize, if the latter deems appropriate, the pertinent resignation, in the following cases:

- a) when they depart the executive positions with which their appointment as Director was associated;
- b) when they are subject to any of the cases of incompatibility or prohibition provided by law; when they are indicted for an allegedly criminal act or are subject to a disciplinary proceeding for serious or very serious fault instructed by the supervisory authorities;
- c) when they are indicted for an allegedly criminal act or are subject to a disciplinary proceeding for serious or very serious fault instructed by the supervisory authorities;
- d) when their remaining on the Board, they may place at risk the Company's interest, or when the reasons for which they were appointed cease to exist. In particular, in the case of stakeholding external Directors, when the shareholder they represent sells its stakeholding in its entirety. They must also do so when the said shareholder lowers its stakeholding to a level which requires the reduction of the number of external stakeholding Directors;
- e) when significant changes in their professional status or in the conditions under which they were appointed Director take place; and
- f) when due to facts attributable to the Director, his remainder on the Board causes a serious damage to the corporate net worth or reputation in the judgment of the Board.



C.1.22 Indicate whether the duties of chief executive officer fall upon the Chairman of the Board of Directors. If so, describe the measures taken to limit the risk of powers being concentrated in a single person.

YES  NO

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MEASURES FOR LIMITING RISK

---

Indicate, and if necessary, explain whether rules have been established that enable any of the independent Directors to convene board meetings or include new items on the agenda, to coordinate and voice the concerns of external Directors and oversee the evaluation by the Board of Directors.

YES  NO

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EXPLANATION OF RULES

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Articles 15 and 36.1 of the Regulations of the Board of Directors and the By-laws stipulate that the Board of Directors must meet when requested to do so by at least two (2) of its members or one of the independent Directors. In this case, the meeting will be called by the Chairman, through any written means, addressed personally to each Director, to be held within fifteen (15) days following the request at the registered office.

No Director is expressly entrusted with the task of coordinating external Directors. This task is considered to be unnecessary given the qualitative composition of CaixaBank's Board where nearly all Directors are external (17 out of the 18 members).

The Board, as a plenary body, shall evaluate the quality and efficiency of the functioning of the Board; the carrying out of their duties on the part of the Chairman of the Board and the chief executive of the company; and the functioning of the Committees.

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C.1.23. Are qualified majorities other than those prescribed by law required for any type of decision?

YES  NO

If applicable, describe the differences.

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DESCRIPTION OF DIFFERENCES

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C.1.24. Indicate whether there are any specific requirements other than those relating to the Directors, to be appointed Chairman.

YES  NO

---

DESCRIPTION OF REQUIREMENTS

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**C.1.25. Indicate whether the Chairman has the casting vote.**

YES  NO

---

MATTERS WHERE THE CHAIRMAN HAS THE CASTING VOTE

---

Articles 35. (iv) and 16.4 of the By-laws and of the Regulations of the Board stipulate that the Chairman shall have a casting vote in case of a tie in meetings of the Board of Directors over which he presides.

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**C.1.26. Indicate whether the By-laws or the board regulations set any age limit for Directors.**

YES  NO

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|                        |                   |                         |
|------------------------|-------------------|-------------------------|
| AGE LIMIT FOR CHAIRMAN | AGE LIMIT FOR CEO | AGE LIMIT FOR DIRECTORS |
|------------------------|-------------------|-------------------------|

---

**C.1.27. Indicate whether the By-laws or the board regulations set a limited term of office for independent Directors.**

YES  NO

---

Maximum number of years in office

---

**C.1.28. Indicate whether the By-laws or board regulations stipulate specific rules on appointing a proxy to the board, the procedures thereof and, in particular, the maximum number of proxy appointments a Director may hold. Also indicate whether only one Director of the same category may be appointed as a proxy. If so, give brief details.**

Article 16 of the Regulations of the Board of Directors stipulates that Directors will do everything possible to attend the Board meetings. When they are unable to do so in person, they shall endeavor to grant their proxy in writing, on a special basis for each meeting, to another Board member, including the appropriate instructions therein. The proxy shall be granted by any postal, electronic means or by fax, provided that the identity of the Director is assured.

However, proxies are not usually granted with specific instructions so that proxies may adhere to the matters under discussion by the Board.

**C.1.29.** Indicate the number of board meetings held during the year and how many times the board has met without the Chairman's attendance. Attendance will also include proxies appointed with specific instructions.

|   |    |
|---|----|
| Number of board meetings  | 14 |
| Number of board meetings held without the Chairman's attendance | 0  |

Indicate the number of meetings of the various board committees held during the year.

|   |    |
|---|----|
| Number of meetings of the Executive or Delegated Committee      | 24 |
| Number of meetings of the Audit Committee                       | 12 |
| Number of meetings of the Nomination and Remuneration Committee | 16 |
| Number of meetings of the Nomination Committee                  |    |
| Number of meetings of the Remuneration Committee                |    |
| Number of meetings of the Committee                             |    |

**C.1.30.** Indicate the number of board meetings held during the year with all members in attendance. Attendance will also include proxies appointed with specific instructions.

|  |       |
|--|-------|
| Directors' attendance                                    | 5     |
| % of attendances of the total votes cast during the year | 91.73 |

**C.1.31.** Indicate whether the consolidated and individual financial statements submitted for authorization for issue by the board are certified previously.

YES  NO

Identify, where applicable, the person(s) who certified the company's individual and consolidated financial statements prior for their authorization for issue by the board.

| NAME | POSITION |
|------|----------|
|      |          |

**C.1.32.** Explain the mechanisms, if any, established by the Board of Directors to prevent the individual and consolidated financial statements it prepares from being laid before the General Shareholders' Meeting with a qualified Audit Report.

The Audit and Control Committee is responsible for ensuring that the financial information is correctly drawn up in addition to other functions which include the following in order to avoid a qualified audit report:

- to serve as a channel of communication between the Board of Directors and the auditors, to evaluate the results of each audit and the responses of the management team to its recommendations and to mediate in cases of discrepancies between the former and the latter in relation to the principles and criteria applicable to the preparation of the financial statements, as well as to examine the circumstances which, as the case may be, motivated the resignation of the auditor;

- to establish appropriate relationships with auditors in order to receive information, for examination by the Audit and Control Committee, on matters which may jeopardize the independence of said auditors and any other matters relating to the audit process and any other communications provided for in audit legislation and technical audit regulations;
- to supervise the compliance with the auditing contract, striving to ensure that the opinion of the Annual Financial Statements and the principal contents of the auditor's report are drafted clearly and precisely;
- to review the Company's accounts and periodic financial reporting which the Board must furnish to the markets and their supervisory bodies and, in general, to monitor compliance with legal requisites on this subject matter and the correct application of generally accepted accounting principles, as well as to report on proposals for modification of accounting principles and criteria suggested by management;

**C.1.33. Is the Secretary of the board also a Director?**

YES  NO

**C.1.34. Explain the procedures for appointing and removing the Secretary of the board, indicating whether their appointment and removal have been notified by the Nomination Committee and approved by the board in plenary session.**

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APPOINTMENT AND REMOVAL PROCEDURE

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Article 9.4 of the Regulations of the Board of Directors stipulates that the Secretary shall be appointed, and, as the case may be, removed, by the Board acting as a plenary body, subject to a report, in both cases, of the Appointments and Remuneration Committee.

---

|  |     |
|--|-----|
| Does the Nomination Committee propose appointments?                  | YES |
| Does the Nomination Committee advise on dismissals?                  | YES |
| Do appointments have to be approved by the board in plenary session? | YES |
| Do dismissals have to be approved by the board in plenary session?   | YES |

**Is the Secretary of the board entrusted in particular with the function of overseeing corporate governance recommendations?**

YES  NO

---

REMARKS

---

**C.1.35 Indicate and explain, where applicable, the mechanisms implemented by the company to preserve the independence of the auditor, financial analysts, investment banks and rating agencies.**

As well as appointing the auditor, the Audit and Control Committee is responsible for maintaining the appropriate relations with the external auditors in order to receive information on those matters that could jeopardize their independence and any other matters related to the process of auditing the accounts. In all events, on an annual basis, the Audit and Control Committee must receive from the auditors written confirmation of their independence vis-à-vis the Company or entities related to it directly or indirectly, in addition to information on additional services of any kind rendered to these entities by the aforementioned auditors or persons or entities

related to them as stipulated by auditing legislation. In addition, the Audit and Control Committee will issue annually, prior to the audit report, a report containing an opinion on the independence of the auditors. This report must contain an opinion of the provision of the aforementioned services.

An additional measure taken to ensure the independence of the auditor is explained in article 45.4 of the By-laws which stipulates that the General Meeting may not dismiss the auditors until the period for which they were appointed ends, unless there is just cause. Further, the Company has policies governing the relationship with the external auditors, approved by the Audit and Control Committee, to guarantee compliance with applicable legislation and the independence of the auditing work.

With regard to its relationship with market agents, the Company acts on the principles of transparency and non-discrimination set out in the applicable legislation and those stated in the Regulations of the Board of Directors which stipulate that the Board, through communications of material facts to the Spanish Securities Market Commission (CNMV) and the corporate website, shall inform the public immediately with regard to any material information. With regard to the Company's relationship with analysts and investment banks, the Investor Relations department shall coordinate the Company's relationship with analysts, shareholders and institutional investors and manage their requests for information in order to ensure they are treated fairly and objectively.

The Audit and Control Committee is kept duly informed in all matters regarding the granting and revision of ratings by rating agencies.

**C.1.36. Indicate whether the company has changed its external audit firm during the year. If so, identify the incoming audit firm and the outgoing auditor.**

YES  NO

| OUTGOING AUDITOR | INCOMING AUDITOR |
|------------------|------------------|
|                  |                  |

**Explain any disagreements with the outgoing auditor and the reasons for the same.**

YES  NO

| EXPLANATION OF THE DISAGREEMENTS |
|----------------------------------|
|                                  |

**C.1.37. Indicate whether the audit firm performs non-audit work for the company and/or its group. If so, state the amount of fees paid for such work and the percentage they represent of the fees invoiced to the company and/or its group.**

YES  NO

|  | COMPANY | GROUP | TOTAL |
|--|---------|-------|-------|
| Amount of non-audit work (in thousands euros)                                | 456     | 505   | 961   |
| Amount of non-audit work as a % of the total amount billed by the audit firm | 15.23   | 18.31 | 16.71 |

C.1.38. Indicate whether the audit report on the previous year's financial statements is qualified or includes reservations. Indicate the reasons given by the Chairman of the Audit Committee to explain the content and scope of those reservations or qualifications.

YES  NO

EXPLANATION OF REASONS

C.1.39. Indicate the number of consecutive years during which the current audit firm has been auditing the financial statements of the company and/or its group. Likewise, indicate for how many years the current firm has been auditing the financial statements as a percentage of the total number of years over which the financial statements have been audited.

|                             | COMPANY | GROUP |
|-----------------------------|---------|-------|
| Number of consecutive years | 12      | 12    |

|  | COMPANY | GROUP |
|--|---------|-------|
| Number of years audited by current audit firm/Number of years the company's financial statements have been audited (%) | 86      | 86    |

C.1.40. Indicate and give details of any procedures through which Directors may receive external advice.

YES  NO

PROCEDURES

Article 22 of the Regulations of the Board of Directors expressly states that to receive assistance in fulfilling their duties, external Directors may request that legal, accounting or financial advisors or other experts be hired, at the expense of the Company.

The decision to contract must be notified to the Chairman of the Company, if he holds executive status, and, otherwise, to the Chief Executive Officer, and may be vetoed by the Board of Directors, provided that it demonstrates that:

- it is not necessary for the proper performance of the duties entrusted to the external Directors;
- the cost thereof is not reasonable in view of the importance of the problem and of the assets and income of the Company;
- the technical assistance being obtained may be adequately dispensed by experts and technical staff of the Company; or
- it may entail a risk to the confidentiality of the information that must be handled.

Also, article 13.8 of the Regulations of the Board of Directors stipulates that in order to best comply with its functions, the Audit and Control Committee may avail itself of the advice of external experts, when it deems necessary for the adequate fulfillment of its duties.

**C.1.41. Indicate whether there are procedures for Directors to receive the information they need in sufficient time to prepare for the meetings of the governing bodies.**

YES  NO

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PROCEDURES

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Article 21 of the Regulations of Board of Directors stipulates that Directors have the duty of diligently informing themselves on the running of the Company. For such purpose, they may request information on any aspect of the Company and examine its books, records, documents and further documentation. The right to information extends to investee companies provided that this is possible.

Requests for information must be directed to the Chairman of the Board of Directors, if he holds executive status, and otherwise, to the Chief Executive Officer who will forward the request to the appropriate party in the Company. If the Chairman deems that the information is confidential, he will notify the Director who requests and receives the information of this as well as of the Director's duty of confidentiality under these Regulations.

Notwithstanding the above, significant, complex documents, such as financial information, the accounts or the annual reports on corporate governance or director remuneration, are sent to directors in advance of board meetings.

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**C.1.42. Indicate and, where appropriate, give details of whether the company has established rules obliging Directors to inform the board of any circumstances that might harm the organization's name or reputation, tendering their resignation as the case may be.**

YES  NO

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DETAILS OF RULES

---

In addition to the response to C.1.21 above, article 20 of the Regulations of the Board stipulates that Directors must place their position at the disposal of the Board of Directors and formalize, if the latter deems appropriate, the pertinent resignation when due to facts attributable to the Director, his remaining on the Board could cause serious damage to the corporate net worth or reputation in the judgment of the Board.

---

**C.1.43. Indicate whether any Director has notified the company that they have been indicted or tried for any of the offences stated in article 213 of the LSC.**

YES  NO

---

| NAME OF DIRECTOR | CRIMINAL PROCEEDINGS | REMARKS |
|------------------|----------------------|---------|
|------------------|----------------------|---------|

---

Indicate whether the Board of Directors has examined this matter. If so, provide a justified explanation of the decision taken as to whether or not the Director should continue to hold office or, if applicable, detail the actions taken or to be taken by the board.

YES  NO

| DECISION/ACTION TAKEN | JUSTIFIED EXPLANATION |
|-----------------------|-----------------------|
|-----------------------|-----------------------|

C.1.44. List the significant agreements entered into by the company which come into force, are amended or terminate in the event of a change of control of the company due to a takeover bid, and their effects.

NOT APPLICABLE.

C.1.45. Identify, in aggregate form and provide detailed information on agreements between the company and its officers, executives and employees that provide indemnities for the event of resignation, unfair dismissal or termination as a result of a takeover bid or other.

|  |  |
|--|--|
| Number of beneficiaries                                  | 57   |
| <b>Type of beneficiary</b>                               | <b>Description of the resolution</b>   |
| 1 CEO, 12 Management Committee members,<br>16 Executives | 2-6 annual payments (fixed remuneration or fixed and variable remuneration, depending on contractual conditions). Any compensation payments for early termination or rescission of contracts with the right to receive compensation shall only be paid as the positive difference between the compensation entitlement and the cumulative amount in the employee's favor in the policy governing pension benefit obligations or other long-term savings plans, which the manager shall be entitled in the case of termination or rescission of contracts |
| 28 employees – specialists and middle management         | 0.25-2.4 annual payments (fixed remuneration or fixed and non-fixed remuneration, depending on contractual conditions). Some middle managers have compensation clauses in the event of unfair dismissal, the amounts of which are calculated based on their individual professional and wage conditions.   |

Indicate whether these agreements must be reported to and/or authorized by the governing bodies of the company or its group.

|  | BOARD OF DIRECTORS | GENERAL SHAREHOLDERS' MEETING |
|--|--------------------|-------------------------------|
| Body authorizing clauses                                       | YES                | NO                            |
| Is the General Shareholders' Meeting informed of such clauses? |                    | NO                            |



## C.2. Board Committees

C.2.1. Give details of all the board committees, their members and the proportion of proprietary and independent Directors.

### Executive or delegate committee

| NAME                       | POSITION                                  | TYPE        |
|----------------------------|---|-------------|
| ISIDRO FAINÉ CASAS         | CHAIRMAN                                  | PROPRIETARY |
| JUAN MARÍA NIN GÉNOVA      | DEPUTY CHAIRMAN & CHIEF EXECUTIVE OFFICER | EXECUTIVE   |
| SUSANA GALLARDO TORREDEDIA | MEMBER                                    | INDEPENDENT |
| JAVIER IBARZ ALEGRÍA       | MEMBER                                    | PROPRIETARY |
| JUAN JOSÉ LÓPEZ BURNIOL    | MEMBER                                    | PROPRIETARY |
| MARIA DOLORS LLOBET MARIA  | MEMBER                                    | PROPRIETARY |

|                               |       |
|-------------------------------|-------|
| % of executive Directors      | 16.66 |
| % of proprietary Directors    | 66.67 |
| % of independent Directors    | 16.67 |
| % of other external Directors | 0     |

### Audit committee

| NAME                           | POSITION | TYPE        |
|--------------------------------|----------|-------------|
| FRANCESC XAVIER VIVES TORRENTS | CHAIRMAN | INDEPENDENT |
| SALVADOR GABARRÓ SERRA         | MEMBER   | PROPRIETARY |
| ALAIN MINC                     | MEMBER   | INDEPENDENT |

|                               |       |
|-------------------------------|-------|
| % of executive Directors      | 0     |
| % of proprietary Directors    | 33.33 |
| % of independent Directors    | 66.67 |
| % of other external Directors | 0     |

### Appointments and remuneration committee

| NAME                           | POSITION | TYPE        |
|--------------------------------|----------|-------------|
| SUSANA GALLARDO TORREDEDIA     | CHAIRMAN | INDEPENDENT |
| MARÍA TERESA BASSONS BONCOMPTE | MEMBER   | PROPRIETARY |
| JAVIER GODÓ MUNTAÑOLA          | MEMBER   | PROPRIETARY |

|                               |       |
|-------------------------------|-------|
| % of executive Directors      | 0     |
| % of proprietary Directors    | 66.67 |
| % of independent Directors    | 33.33 |
| % of other external Directors | 0     |



### C.2.3. Indicate whether the Audit Committee is responsible for the following:

|  |     |
|--|-----|
| Monitoring the preparation and integrity of financial information prepared on the company and, where appropriate, the group, checking for compliance with legal provisions, the accurate demarcation of the consolidation perimeter and the correct application of accounting principles.  | YES |
| Reviewing internal control and risk management systems on a regular basis, so main risks are properly identified, managed and disclosed.   | YES |
| Monitoring the independence and efficacy of the internal audit function; proposing the selection, appointment, reappointment and removal of the head of internal audit; propose the department's budget; receive regular report-backs on its activities; and verifying that senior management are acting on the findings and recommendations of its reports. | YES |
| Establishing and supervising a mechanism whereby staff can report, confidentially and, if necessary, anonymously, any irregularities they detect in the course of their duties, in particular financial or accounting irregularities, with potentially serious implications for the firm.  | YES |
| Making recommendations to the board for the selection, appointment, reappointment and removal of the external auditor, and the terms of their engagement.  | YES |
| Receiving regular information from the external auditor on the progress and findings of the audit program, and checking that senior management are acting on its recommendations.  | YES |
| Monitoring the independence of the external auditor.   | YES |

### C.2.4. Describe the organizational and operational rules and the responsibilities attributed to each of the board committees.

#### Committee name

AUDIT AND CONTROL COMMITTEE

#### Brief description

Articles 40 and 13 of the By-laws and Regulations of the Board of Directors describe the organization and operation of the Audit and Control Committee.

#### 1.1) Organization and operation

The Audit and Control Committee shall be convened by the Chairman of the Committee, either on his own initiative or at the request of the Chairman of the Board of Directors or two (2) members of the Committee itself and shall be validly assembled when the majority of its members attend in person or by proxy.

The Audit and Control Committee shall meet, ordinarily on a quarterly basis, in order to review the regular financial information to be submitted to the stock market authorities as well as the information which the Board of Directors must approve and include within its annual public documentation.

The meeting notice shall be given by letter, telegram, fax, e-mail, or any other means which allows keeping a record of its receipt.

Resolutions shall be adopted when the majority of its members attend in person or by proxy. Minutes of the resolutions adopted at each meeting shall be drawn up, which resolutions shall be reported to the Board as a plenary body, submitting or delivering a copy of the minutes to all Board members.

The Chairman shall be an independent Director must be replaced every four (4) years and may be re-elected once a period of one (1) year from his departure has transpired.

The Committee may also avail itself of the advice of external experts, when it deems necessary for the adequate fulfillment of its duties.

#### 1.2) Responsibilities

Notwithstanding any other task which may be assigned thereto from time to time by the Board of Directors, the Audit and Control Committee shall exercise the following basic functions:

- i) to report at the Annual General Meeting on matters posed by shareholders in the area of its competence;

- ii) to propose to the Board of Directors, for submission to the Annual General Meeting, the appointment of the external auditors, in accordance with regulations applicable to the Company, as well as the contracting conditions thereof, the scope of their professional mandate and, as the case may be, the revocation or non-renewal thereof;
- (iii) to supervise the internal auditing services, verifying the adequacy and integrity thereof, to propose the selection, appointment and substitution of their responsible persons, to propose the budget for such services, and to verify that senior management bears in mind the conclusions and recommendations of their reports;
- (iv) to serve as a channel of communication between the Board of Directors and the auditors, to evaluate the results of each audit and the responses of the management team to its recommendations and to mediate in cases of discrepancies between the former and the latter in relation to the principles and criteria applicable to the preparation of the financial statements, as well as to examine the circumstances which, as the case may be, motivated the resignation of the auditor;
- (v) to oversee the process for preparing and submitting regular financial account information and the effectiveness of the Company's internal control environment, internal audit and risk management system and to discuss with auditors of accounts any significant weaknesses in the internal control system identified during the course of the audit;
- (vi) to establish appropriate relationships with auditors in order to receive information, for examination by the Audit and Control Committee, on matters which may jeopardize the independence of said auditors and any other matters relating to the audit process and any other communications provided for in audit legislation and technical audit regulations;

In all events, on an annual basis, the Audit and Control Committee must receive from the auditors written confirmation of their independence vis-à-vis the Company or entities related to it directly or indirectly, in addition to information on additional services of any kind rendered to these entities by the aforementioned auditors or persons or entities related to them as stipulated by auditing legislation.

In addition, the Audit and Control Committee will issue annually, prior to the audit report, a report containing an opinion on the independence of the auditors. This report must address the provision of any additional services referred to in the preceding paragraph;

- (vii) to supervise the compliance with the auditing contract, striving to ensure that the opinion of the Annual Financial Statements and the principal contents of the auditor's report are drafted clearly and precisely;
- (viii) to review the Company's accounts and periodic financial reporting which the Board must furnish to the markets and their supervisory bodies and, in general, to monitor compliance with legal requisites on this subject matter and the correct application of generally accepted accounting principles, as well as to report on proposals for modification of accounting principles and criteria suggested by management;
- (ix) to supervise the compliance with regulations with respect to Related Party Transactions; in particular, to endeavor that the market be reported information on said transactions, in compliance with the provisions of Ministry of Economy and Finance Order 3050/2004 of September 15, 2004, and to report on transactions which imply or may imply conflicts of interest and, in general, on the subject matters contemplated in Chapter IX of the Regulations of the Board of Directors;
- (x) to supervise the compliance with Internal Rules of Conduct on Matters Related to the Securities Market and, in general, of the rules of corporate governance;
- (xi) to report to the Board on the creation or acquisition of stakes in special purpose vehicles or entities domiciled in countries or territories considered to be tax havens, as well as any other transactions or operations of an analogous nature which, due to their complexity, may deteriorate the transparency of the company or of the group to which it belongs;
- (xii) to consider the suggestions submitted to it by the Chairman of the Board of Directors, Board members, executives and shareholders of the Company, and to establish and supervise a mechanism which allows the employees of the Company or of the group to which it belongs confidentially and, if deemed appropriate, anonymously, to report irregularities of potential significance, especially financial and accounting ones, which they observe within the company;

- (xiii) to receive information and, as the case may be, issue a report on the disciplinary measures intended to be imposed upon members of the Company's senior management team;
- (xiv) to supervise compliance with the internal protocol governing the relationship between the majority shareholder and the Company and the companies of their respective groups, as well as the carrying out of any other actions established in the protocol itself for the best compliance with the aforementioned supervisory duty.
- (xv) any others attributed thereto by Law and other regulations applicable to the Company.

#### **Committee name**

APPOINTMENTS AND REMUNERATION COMMITTEE

#### **Brief description**

Articles 39 and 14 of the By-laws and Regulations of the Board of Directors describe the organization and operation of the Appointments and Remuneration Committee.

##### **1.1) Organization and operation**

The Appointments and Remuneration Committee shall be convened by the Chairman of the Committee, either on his own initiative or at the request of the Chairman of the Board of Directors or two (2) members of the Committee itself and shall be validly assembled when the majority of its members attend in person or by proxy.

The meeting notice shall be given by letter, telegram, fax, e-mail, or any other means which allows keeping a record of its receipt.

The Committee shall meet each time it is convened by its Chairman, who must do so whenever the Board or its Chairman requests the issuance of a report or the adoption of proposals any, in any case, provided that it is appropriate for the proper development of its functions.

Resolutions shall be adopted when the majority of its members attend in person or by proxy. Minutes of the resolutions adopted at each meeting shall be drawn up, which resolutions shall be reported to the Board as a plenary body. The minutes shall be available to all Board members through the office of the Secretary of the Board, but shall not be forwarded or delivered for reasons of discretion, unless otherwise ordered by the Chairman of the Committee.

##### **1.2) Responsibilities**

Notwithstanding other duties which may be assigned thereto by the Board of Directors, the Appointments and Remuneration Committee shall have the following basic responsibilities:

- i) to bring before the Board of Directors the proposals for appointment of independent Directors in order that the Board may proceed to appoint them (co-option) or take on such proposals for submission to the decision of the General Meeting, and to report on the appointments of the other types of Directors;
- (ii) to propose to the Board of Directors (a) the system and amount of the annual remuneration of Directors and Senior Executives, (b) the individual remuneration of executive Directors and further conditions of their contracts, and (c) the basic conditions of Senior Executive contracts;
- (iii) to analyze, formulate and periodically review the remuneration programs, weighing their adequacy and performance;
- (iv) to report on the appointments and departures of Senior Executives which the chief executive proposes to the Board; (v) to report to the Board on matters of gender diversity; and
- (v) to report to the Board on matters of gender diversity; and
- vi) to consider the suggestions posed thereto by the Chairman, the Board members, officers or shareholders of the Company.

**Committee name**

EXECUTIVE COMMITTEE

**Brief description**

The organization and functions of the Executive Committee are primarily regulated in article 39 of the By-laws and articles 11 and 12 of the Regulations of the Board of Directors.

**1.1) Organization and operation**

The Executive Committee is governed by applicable legislation, the company's By-laws and the Regulations of the Board of Directors. Aspects not specifically defined for the Executive Committee shall be governed by the rules of procedure set forth by the Regulations of the Board of Directors for its own procedures.

It will be considered to have a valid quorum when the majority of its members are present or represented at its meetings. Resolutions will be adopted by majority of the members in attendance, whether in person or by proxy.

**1.2) Responsibilities**

The Executive Committee has been delegated all of the responsibilities and powers available to it both legally and under the Company's by-laws. In terms of procedure, the Executive Committee is subject to the limitations set forth under article 4 of the Regulations of the Board of Directors.

**C.2.5. Indicate, as appropriate, whether there are any regulations governing the board committees. If so, indicate where they can be consulted, and whether any amendments have been made during the year. Also, indicate whether an annual report on the activities of each committee has been prepared voluntarily.**

**Committee name**

AUDIT AND CONTROL COMMITTEE

**Brief description**

There are no specific regulations for the Board committees. The organization and functions the Audit and Control and Appointments and Remuneration Committees are set out in the Regulations of the Board of Directors which is available on CaixaBank's corporate website ([www.caixabank.com](http://www.caixabank.com)) together with their structure and composition.

In compliance with article 13.6 of the Regulations of the Board of Directors, at its meeting on 27 February 2014 the Audit and Control Committee approved its annual activities report which includes the main aspects of its regulation as described in the various corporate documents. It also evaluates the committee's performance during 2013.

**Committee name**

APPOINTMENTS AND REMUNERATION COMMITTEE

**Brief description**

There are no specific regulations for the Board committees. The organization and functions the Audit and Control and Appointments and Remuneration Committees are set out in the Regulations of the Board of Directors which is available on CaixaBank's corporate website ([www.caixabank.com](http://www.caixabank.com)) together with their structure and composition.

Unlike the Audit and Control Committee Control which is obliged to prepare an annual activities report as stipulated in the Company's By-laws, the Appointments and Remuneration Committee is under no obligation to prepare an annual activities report. In spite of this, at its meeting on 19 February 2014 the Appointments and Remuneration Committee approved its annual activities report detailing its performance during 2013.

**Committee name**

EXECUTIVE COMMITTEE

**Brief description**

There are no specific regulations for the Board committees. The Executive Committee is governed by applicable legislation, the company's By-laws and the Regulations of the Board of Directors. Aspects not specifically defined for the Executive Committee are governed by the rules of procedure set forth in the Regulations of the Board of Directors for general Board procedures and which is available on CaixaBank's website ([www.caixabank.com](http://www.caixabank.com)).

There is no express mention in the Company's By-laws that the Committee must prepare an activities report. Nevertheless, and in line with its obligation to inform the Board of the main aspects covered and decisions taken at its meetings, at its meeting on 27 February 2014 the Committee approved its annual activities report which includes the main aspects of its regulation as described in the various corporate documents. It also evaluates the committee's performance during 2013.

**C.2.6. Indicate whether the composition of the Executive Committee reflects the participation within the board of the different types of Directors.**

YES

NO

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IF THE ANSWER IS NO, EXPLAIN THE COMPOSITION OF THE EXECUTIVE OR DELEGATE COMMITTEE.

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## **D. Related-party and intragroup transactions**

### **D.1. Identify the competent body and explain, if applicable, the procedures for approving related-party or intragroup transactions.**

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COMPETENT BODY

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The Board, in plenary session, is responsible for approving transactions which the Company conducts with Directors, significant shareholders, shareholders with Board representation or other persons related thereto.

Nevertheless, the authorization of the Board of Directors will not be required for Related Party Transactions that simultaneously meet the following three (3) conditions:

- i) they are carried out by virtue of adhesion contracts whose conditions are standardized and applied en masse to many clients;
- ii) they are carried out at market prices or rates, generally established by the party acting as the provider of the good or service in question; and
- iii) the amount does not exceed 1% of the consolidated annual revenue of the group of which the Company is the parent.

Intragroup transactions are regulated by the Internal Protocol of Relationships between Caja de Ahorros y Pensiones de Barcelona, "la Caixa" and CaixaBank. This sets, inter alia, the general criteria to carry out transactions or provide intragroup services under market conditions, as well as identifying the services which "la Caixa" provides and will provide to CaixaBank and CaixaBank Group companies and those which CaixaBank and/or CaixaBank Group companies provide or will provide in turn to "la Caixa" and "la Caixa" Group companies.

The Protocol establishes the circumstances and terms for approving intragroup operations. In general the Board of Directors is the competent body for approving these transactions.

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## PROCEDURES

The Board of Directors or the Executive Committee (for reasons or urgency and under the authorization conferred) shall approve related-party transactions based on a favorable report from the Audit and Control Committee. Any Directors affected by these transactions shall abstain from the debate and voting on the transactions.

Intragroup transactions are regulated by clause 4 of the Internal Relations Protocol which is available on the CaixaBank website ([http://www.caixabank.com/deployedfiles/caixabank/Estaticos/PDFs/Informacion\\_accionistas\\_inversores/Gobierno\\_corporativo/ProtocoloCABK\\_en.pdf](http://www.caixabank.com/deployedfiles/caixabank/Estaticos/PDFs/Informacion_accionistas_inversores/Gobierno_corporativo/ProtocoloCABK_en.pdf))

It should be noted that certain intragroup operations described in Clause 4.3, given their importance, shall be subject to prior approval of the CaixaBank Board of Directors which must be in possession of a report from the Audit and Control Committee and also of the "la Caixa" Board of Directors, which must likewise be in possession of a report from the "la Caixa" Audit and Control Committee.

### Explain if the authority to approve related-party transactions has been delegated to another body or person.

Pursuant to article 4 of the Regulations of the Board of Directors, the Board in plenary session is responsible for approving transactions which the Company conducts with Directors, significant shareholders, shareholders with Board representation or other persons related thereto.

Nevertheless, for reasons of urgency and under the authorization conferred, the Executive Committee shall approve these transactions, which must subsequently be submitted for ratification.

### D.2. List any relevant transactions, by virtue of their amount or importance, between the company or its group of companies and the company's significant shareholders.

| NAME OR CORPORATE NAME OF SIGNIFICANT SHAREHOLDER | NAME OR CORPORATE NAME OF THE COMPANY OR ITS GROUP COMPANY | NATURE OF THE RELATIONSHIP | TYPE OF TRANSACTION  | AMOUNT (IN THOUSANDS OF EUROS) |
|---|--|----------------------------|--|--------------------------------|
| "la Caixa"  | CaixaBank  |                            | Capital increase (CaixaBank Optional Scrip Dividend program) | 691,939                        |
| "la Caixa"  | CaixaBank  |                            | Demand and time deposits                                     | 878,206                        |
| "la Caixa"  | CaixaBank  |                            | Hedging derivatives – assets                                 | 34,000                         |
| "la Caixa"  | CaixaBank  |                            | Hedging derivatives - liabilities                            | 484,000                        |
| "la Caixa"  | CaixaBank  |                            | Loan   | 70,000                         |
| Criteria CaixaHolding                             | CaixaBank  | "la Caixa" subsidiary      | Undrawn available amount                                     | 750,000                        |
| Criteria CaixaHolding                             | CaixaBank  | "la Caixa" subsidiary      | Acquisition of "Servicios Gestión Inmobiliaria"              | 98,000                         |
| Criteria CaixaHolding                             | CaixaBank  | "la Caixa" subsidiary      | Plain vanilla bonds acquired                                 | 1,350,000                      |
| Abertis Infraestructuras                          | CaixaBank  | "la Caixa" associate       | Time and demand deposit balances                             | 682,000                        |
| Gas Natural                                       | CaixaBank  | Joint control "la Caixa"   | Time and demand deposit balances                             | 1,533,000                      |

Note 42 of the consolidated financial statements shows all the balances with "la Caixa" Group companies in aggregate form.



**D.3. List any relevant transactions, by virtue of their amount or importance, between the company or its group of companies and the company's managers or Directors.**

| NAME OR CORPORATE NAME OF DIRECTOR OR SENIOR MANAGER | NAME OR CORPORATE NAME OF RELATED PARTY | RELATIONSHIP | TYPE OF TRANSACTION | AMOUNT (IN THOUSANDS OF EUROS) |
|--|---|--------------|---------------------|--------------------------------|
|--|---|--------------|---------------------|--------------------------------|

All transactions were carried out in the ordinary course of business and on an arm's length basis.

Note 42 of the consolidated financial statements shows all the balances with managers and directors.

**D.4. List any relevant transactions undertaken by the company with other companies in its group that are not eliminated in the process of drawing up the consolidated financial statements and whose subject matter and terms set them apart from the company's ordinary trading activities.**

**In any case, list any intragroup transactions carried out with entities in countries or territories considered to be tax havens.**

| CORPORATE NAME OF THE GROUP COMPANY | BRIEF DESCRIPTION OF THE TRANSACTION                        | AMOUNT (IN THOUSANDS OF EUROS) |
|-------------------------------------|---|--------------------------------|
| VidaCaixa SA                        | Sale of stake in Banca Cívica Vida y Pensiones              | 158,839                        |
| VidaCaixa SA                        | Sale of stake in Cajasol Vida y Pensiones                   | 113,500                        |
| VidaCaixa SA                        | Sale of stake in Caja Canarias Aseguradora Vida y Pensiones | 93,900                         |
| SegurCaixa Adeslas, SA              | Sale of non-life insurance business                         | 193,300                        |

Note 42 of the consolidated financial statements shows all the balances with CaixaBank Group associates and jointly controlled entities.

**D.5. Indicate the amount from related-party transactions.**

All transactions were carried out in the ordinary course of business and on an arm's length basis.

Note 42 of the consolidated financial statements shows all the balances with managers and directors.

**D.6. List the mechanisms established to detect, determine and resolve any possible conflicts of interest between the company and/or its group, and its Directors, management or significant shareholders.**

**Directors and Executives**

Article 26 of the Regulations of the Board of Directors regulates the duty not to compete of company Directors.

Article 27 of the Regulations of the Board of Directors regulates the situations of conflicts of interest applicable to all Directors and establishes the obligation to report the existence of conflicts of interest to the Board of Directors and abstain from attending and intervening in deliberations and voting which might affect matters in which they are personally interested.

Article 28 of the same regulation stipulates that a Director may not use the Company's assets or avail themselves of their position at the Company in order to obtain an economic advantage unless they are paid an adequate consideration.

Further, article 1 of the Code of Conduct on Matters relating to the Securities Market of CaixaBank stipulates that Concerned Persons shall include members of the Board of Directors, and senior executives and members of the Company's Management Committee. Section VI of the Regulation establishes the Policy on Conflicts of Interest of the Company, and article 36 lists the duties regarding personal or family-related conflicts of interest of Concerned Persons. These include acting with loyalty to CaixaBank, abstaining from participating in or influencing the decisions that may affect the persons or entities with whom such conflict exists and informing the Monitoring Committee of the same.

### Significant shareholders

In order to foster the Company's transparency, and good governance, and in accordance with Recommendation 2 of the Unified Good Governance Code, CaixaBank and "la Caixa", as controlling shareholder, signed an Internal Protocol of Relationships. The initial Protocol which was signed when the Company, previously known as Criteria CaixaCorp, was listed on the stock market was replaced by a new Protocol when a number of reorganization transactions were carried out at the 'la Caixa' Group, as a result of which CaixaBank became the bank through which 'la Caixa' indirectly carries on its financial activity. Thereafter, following the merger and absorption of Banca Cívica by CaixaBank and as a result of the transfer of Monte de Piedad's activity to CaixaBank, the Protocol was amended by means of a novation agreement to remove reference to the exceptionality of Monte de Piedad's indirect activity.

The Protocol's main purpose is to

- i) to develop the basic principles that should govern relations between "la Caixa" and CaixaBank, in that the latter is the instrument through which the former indirectly carries on its financial activities;
- (ii) to delimit CaixaBank's main fields of activities, taking into account its nature as the bank through which "la Caixa" indirectly carries on its financial activities;
- (iii) to define the general parameters that are to govern any business or services relationship that CaixaBank Group companies may have with "la Caixa" Group companies; and, particularly, owing to their importance, the provision of property services by one or more companies of "la Caixa" to the company or property companies of CaixaBank.
- (iv) to govern the proper flow of information to permit "la Caixa" and, insofar as is necessary, CaixaBank as well- to draw up its financial statements and to meet its period reporting and oversight duties with regard to the Bank of Spain, the CNMV and other regulatory bodies.

### D.7. Is more than one group company listed in Spain?

YES

NO

Identify the listed subsidiaries in Spain

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Listed subsidiaries

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Indicate whether they have provided detailed disclosure on the type of activity they engage in, and any business dealings between them, as well as between the subsidiary and other group companies;

YES  NO

---

Business dealings between the parent and listed subsidiary, as well as between the subsidiary and other group companies

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Indicate the mechanisms in place to resolve possible conflicts of interest between the listed subsidiary and other group companies.

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Mechanisms

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## E. Risk control and management systems

### E.1. Describe the risk management system in place at the company.

Global risk management aims to ensure the Company's robust risk profile, preserve capital adequacy and optimize the return/risk ratio by identifying, measuring and assessing risks and ensuring that they are always taken into account in CaixaBank's business decision-making process. This way, it sets a risk profile that is aligned with strategic objectives. The system of authorization levels is based on fundamental risk variables and transaction amounts, enabling risks to be quantified using scenarios based on capital use and expected loss.

Risk control is fully ingrained in the business and the organization plays a proactive role in ensuring that it is implemented. Senior management participates directly in maintaining the internal control framework, ensuring that it is executed prudently, and in the ongoing management and planning of capital to guarantee the level of capital available is in keeping with the Entity's risk level. The risk management system is comprehensive and consolidated at corporate level.

The Board-approved General Risk Management Principles can be summarized as follows:

- Risk is inherent to the Entity's business.
- Risk is the ultimate responsibility of the Board and requires involvement of Senior Management.
- Medium-low risk profile.
- Involvement throughout the organization.
- Management throughout the full cycle of transactions: from preliminary analysis until approval, monitoring of solvency and profitability, to repayment or recovery of impaired assets.
- Joint decision-making.
- Independence.
- Approval based on the borrower's repayment ability and an appropriate return.
- The use of standard criteria and tools.
- Decentralized decision-making.
- Use of advanced techniques.
- Allocation of appropriate reserves.

## **E.2. Identify the bodies responsible for preparing and implementing the risk management system.**

The CaixaBank Board of Directors is the Entity's highest risk-policy setting body. Senior Management acts within the framework of the duties assigned by the Board of Directors and set up the following risk management committees:

- The Global Risk Committee  
Which is responsible for the overall management of credit, market, operational, concentration, interest rate, liquidity and reputational risk, along with specific risks relating to the major investees, and for the effect of all these risks on solvency and capital management. The committee analyzes the risk positions and sets policies to optimize the Entity's risk management in line with strategic objectives.
- The Loan Approval Policy Committee  
Which proposes loan approval powers and loan prices, process efficiency and streamlining measures, the level of risk assumed using diagnostic tests, and the risk profiles accepted in commercial campaigns.
- The Asset-Liability Committee (ALCO)  
Which analyzes liquidity, interest rate and foreign currency risk as part of structural risk, and proposes the hedges and issuances to manage these risks.
- The Lending Committee  
Which analyzes and, where appropriate, approves transactions that fall within the scope of its authority, and refers any transactions that exceed its level of authority to the Board of Directors.
- The Real Estate Acquisition and Appraisal Committee  
Which permanently controls this process and is first in line to approve acquisitions of such assets.
- The Refinancing Committee  
Which analyzes and, where appropriate, approves refinancing transactions that fall within the scope of its authority, and refers any transactions that exceed its level of authority to the Lending Committee.

CaixaBank has a dedicated Directorate-General of risk. The Global Directorate-General of Risk is the global oversight unit that implements the role of independence required under the Basel Committee, with the responsibility of managing risks at corporate level and to supervise the healthy state of the assets and the adequacy and security mechanisms.

Hence, all financial risks fall under the responsibility of the directorate-general in charge of CaixaBank Group Risks. This responsibility does not include: reputational risk (managed by the Directorates-General of Communication, Institutional Relations, Brand and Corporate Responsibility) and regulatory compliance (which is managed by the Directorate-General of Audit, Internal Control and Regulatory Compliance).

The guidelines issued by the Board of Directors on risk are implemented in the organization in the form of policies, circuits and procedures for management of risks developed by Approval Policies and Procedures, which reports to the Corporate Directorate of Global Risk Management.

All employees have also been informed of the Strategic Plan which includes all the risk related structures: quality, reputation, corporate governance, solvency and liquidity and risk-adjusted return. The Committee periodically revises and approves various reports regarding the risks assumed jointly by all Group entities.

As a final guarantee of the control mechanisms, notwithstanding the risk management and control functions of the Board of Directors, the Audit and Control Committee is entrusted with overseeing the process for preparing and submitting regular financial account information and the effectiveness of the Company's internal control environment, internal audit and risk management system and to discuss with auditors of accounts any significant weaknesses in the internal control system identified during the course of the audit.

### **E.3. Indicate the main risks which may prevent the company from achieving its targets.**

Priority and emerging risks are risks that could have a material effect on the entity's results and the long-term sustainability of its business model.

- **Macroeconomic risks.** In Spain, the imbalances present before the start of the economic crisis are still being corrected and must be watched closely until there is a firm recovery in domestic demand.
- **Regulatory risks.** The transition to a safer, global financial system entails stricter regulatory requirements for entities. CaixaBank will face the challenge with solid levels of solvency and liquidity. The European Banking Union process will entail a change in responsibilities and the oversight model, which must be underpinned by robust resolution mechanisms. Following the independent reviews of Spain's banking system, carried out under the terms of the Memorandum of Understanding, and the assessments conducted by the IMF through the Financial Sector Assessment Program for Spain, provisioning levels in the sector must satisfy the global with a view to its assuming supervision responsibilities.
- **Reputational risks.** As a result of the economic crisis, excessive leveraging of households and businesses, and the decline in the value of investments in hybrid products, among other reasons, confidence in banks has eroded considerably in Spain. In order to restore the confidence of its customers in the financial system, CaixaBank is focusing on solvency and quality as strategic priorities. Moreover, CaixaBank has spent the last few years strengthening its internal control, compliance and money laundering prevention structures.

Pursuant to the guidelines issued by the Basel Committee, the risks incurred as a result of the activities are classified as follows: credit risk (arising from the banking business and risk associated with the investee portfolio), market risk (which includes structural balance sheet interest rate risk, the price or rate risk associated with treasury positions, and foreign currency risk), liquidity risk, operational risk, and compliance risk.

Based on the above, and in line with macroeconomic risks, we believe Credit Risk is the key risk for the Group. In 2013 the economy remained weak, with unemployment standing at over 26% and a sharp correction of the market value in the real estate sector, which is still far from normal levels. This backdrop continues to affect customers' ability to comply with their payment of obligations and looks set to remain that way in the near future.

The work of the Corporate Directorate of Global Risk Management is structured on the basis of modeling the most significant risks, such as:

- **Credit risk:** definition, validation and monitoring of models of measuring portfolio risk, at transaction and client level (ratings, scorings, probability of default - PD - loss given default - LGD - and exposure-EAD-) and the development of tools for their integration in processes and their monitoring. These measurements are used to determine the regulatory and economic minimum capital requirements and the risk-adjusted return of the portfolio.
- **Market risk:** monitoring and control of risk of own positions, independent supervision of control of balance-sheet and liquidity risks.
- **Operational Risk:** definition and implementation of operational risk management model, development of policies, methodologies and tools necessary to continuously improve quality of management of business, and measurement of the equity necessary to cover this risk, initially with the standard method.
- **Risk Aggregation and Economic Capital:** aggregation of all risks, taking into account typologies and studying the interactions between them.

For a description of the process for assessing the main risks, indicating those which are critical and who is involved, please see section E.4., given its quantitative link with risk tolerance levels.

#### **E.4. Identify if the company has a risk tolerance level.**

A framework for reporting to the Board on risk matters has been put in place establishing the appropriate reporting content and frequency for each type of risk and thresholds which, if surpassed, require notification at the next Board meeting regardless of the established schedule.

The thresholds are defined based on quantitative metrics. For market risk, board authorization is required for any excesses in the Value at Risk limits. For credit risk, the Board has established reporting duties based on certain percentage increases in Expected Loss, Risk-weighted Assets and NPL. For structural balance sheet risk management, the Entity has set limits on changes in the net margin above a certain limit and for the Value at Risk applied to the balance sheet. The Entity has the right to change any previously-established tolerance levels and limits.

For several years, the CaixaBank Group has been using a set of control tools and techniques based on the specific needs of each type of risk. These include probability of default calculations obtained through rating and scoring tools, loss given default and expected loss calculations in connection with the various portfolios and risk-adjusted return tools, both at customer and branch level. Value at Risk (VaR) calculations are also performed for the portfolios as a method for controlling and setting market risk thresholds, and qualitative identification of the various operational risks relating to each activity of the Institution.

All risk measurement, monitoring and management work is carried out in accordance with the recommendation of the Basel Committee on Banking Supervision, European directives and Spanish legislation.

The mission of the Department of Credit Risk Models, Optimization and Capital Analysis, which reports to the Corporate Directorate of Global Risk Management, is to build, maintain and monitor the credit risk management systems. It is also in charge of guaranteeing and advising on the use of these systems, while seeking to ensure that the decisions based on these measurements take their quality into account. As established in the best practices, this corporate directorate is independent from the business areas in order to ensure that risk rating policies are not affected by commercial considerations.

In accordance with Bank of Spain Circular 3/2008, the CaixaBank Group uses internal models to assess credit risk for the following types of exposure:

- Mortgage loans granted to individuals.
- Personal loans granted to individuals.
- Cards issued to individuals.
- Loans and credit granted to SMEs.
- Loans and credit granted to large companies (corporations).
- Portfolio of industrial holdings.

For other types of exposures, the CaixaBank Group assesses the capital requirements to hedge against credit risk using the standard methodology.

Periodic reviews are performed of all the models to detect any deterioration in the quality of the measurements and of the estimates made for the purpose of including any fluctuations in the economic cycle. Practically the entire retail banking portfolio, which includes the individual and SME segments, is assessed on a monthly basis, enabling the knowledge base for these customers and their portfolios to be continually updated. This continual risk assessment provides information on the distribution of risk exposure in the various portfolios with respect to creditworthiness, expressed as a probability of default.

Risk measurement involves two basic concepts, described below.

## Expected loss

Expected loss is the result of multiplying three factors: exposure at default, probability of default, and loss given default.

## Exposure

Exposure at default (EAD) provides an estimate of the outstanding debt in the event of default by the customer. This measurement is particularly significant for financial instruments with a repayment structure that varies according to customer drawdowns (credit accounts, credit cards and, in general, any revolving credit product).

The estimate is based on the Entity's internal default experience, relating the drawdown levels upon default to drawdown levels over the 12 preceding months. The relationships observed in terms of product type, term to maturity and customer characteristics are modeled for each transaction.

## Probability of default

CaixaBank uses management tools covering virtually all of its lending business to help estimate the probability of default (PD) associated with each borrower.

The tools are either product-oriented or customer-oriented. Product-oriented tools take account of the debtor's specific characteristics in relation to the product concerned, and are used basically in connection with the approval of new retail banking transactions. Customer-oriented tools, on the other hand, assess the debtor's probability of default on a general basis, though the results for individuals may differ according to the product. Customer-oriented tools include behavioral "scoring" models for individuals and ratings for companies, and are implemented throughout the branch network as part of the ordinary credit approval tools.

The credit risk rating tools were developed on the basis of the Entity's NPL experience and include the measurements required to fine-tune the results to the business cycle and the projections for the next cycle, with a view to securing relatively stable measures in the long term, which may differ from the incidences of default observed at any given time.

All rating tools for companies are customer-orientated and vary considerably according to the customer segment. The rating process for micro-enterprises and SMEs is based on a modular algorithm, which rates three different sets of data: the financial statements, the information drawn from dealings with customers, and certain qualitative factors. The rating results are also adjusted to the business cycle using the same structure as that employed for individuals.

The Corporate Rating function, which reports to Corporate Directorate of Analysis and Approval, has internal models in place to obtain ratings for the large companies segment. These are "expert" models which lend greater weight to analysts' qualitative judgments. In view of the lack of internal default delinquency in this segment, the models were built in line with the Standard & Poor's methodology, and thus the global default rates published by the rating agency could be used, making the methodology much more reliable. The models were developed on the basis of data with sufficiently significant historical depth, so they include the cycle effect to a reasonable degree and ensure the stability of the measurements obtained.

The results of all the tools are linked to a risk master scale that provides a standard classification for the lending portfolio, i.e. it allows risk to be grouped according to a common expected NPL ratio.

## Loss given default

Loss given default (LGD) is the percentage of debt that cannot be recovered in the event of customer default. The Entity reviews the default recovery and default remedial procedures on an ongoing basis to minimize the impact of a potential default.

Historical LGD rates are calculated using internal information of CaixaBank, taking into consideration all the cash flows associated with the contracts from the moment of default until the situation is either remedied or a default

is finally declared. This calculation also includes an estimate of the indirect expenses (office staff, infrastructure costs and similar) associated with the process.

Additionally, the LGD is modeled in order to provide correct initial estimates, based on the collateral, the loan-to-value ratio, the type of product, the borrower's creditworthiness and, as required by current legislation, the recessionary phases of the economic cycle.

As a result of credit approval policies, mandatory provision of collateral and the related loan-to-value ratio, and active default management, improving the levels of settlement and recovery in the event of default, the estimated LGD rates for the now performing portfolio are quite low.

### **Unexpected loss and economic capital**

Measuring the expected loss guarantees proper control of credit risk under "normal" market conditions. The expected loss, in fact, may be considered as an additional business cost. However, at times real losses can exceed the expected losses due to sudden changes in the cycle or variations in the specific risk factors of each portfolio and the natural correlation between the various debtors' credit risk.

The variability of the expected losses from the portfolio constitutes unexpected losses, which represent potential unforeseen losses. They are calculated as the loss associated with a sufficiently high level of confidence in the distribution of losses, less the expected losses. In its normal business activity, the Entity must have the ability to absorb these unforeseen losses.

Traditionally, two concepts have been distinguished:

- Economic capital is that which an entity ought to have to cover any unexpected losses that may arise and may jeopardize its continuity. It is the entity's own estimate, adjusted according to the tolerance to risk, volume and type of activity. In this respect, it is the responsibility of the Entity's board of directors and senior executives to ensure that in all circumstances there is a sufficient level of capital so that any eventuality may be faced with a level of confidence of 99.95%. This responsibility is emphasized in Pillar 2 of the Basel Capital Accord.
- Regulatory capital is that which an entity must maintain to cover the requirements of the supervisory body. The aim is also to avoid bankruptcy at the entity while protecting the interests of customers and holders of senior debt, thus preventing any major systemic impact.

Economic capital is not a substitute for regulatory capital, but complements it to move towards the real risk profile assumed by the Entity and incorporate risks which were not envisaged –or only partially considered– in the regulatory requirements.

The economic capital model forms the basis of the internal estimate of capital requirements which acts as a supplement to the regulatory view of capital adequacy. These measures form part of the Risk Control Scorecard and of the Internal Capital Adequacy Assessment Report presented to the supervisor.

### **Risk-adjusted return**

To determine the price of operations, the pricing tools included in the applications systems (based on appropriate coverage of the risk premium) and data from the RAR (risk-adjusted return) tool are used.

The RAR is consolidated in the business and corporate banking network, to achieve greater control over the balance between risk and returns.

### **Market risk in trading activities**

The Directorate-General of Risk in Market Operations, which reports to the Corporate Directorate of Global Risk Management, is responsible for valuing financial instruments in addition to measuring, monitoring and following up on associated risks and estimating the counterparty risk and operational risk associated with financial market activities.



Through the Treasury Desk's involvement in financial markets, CaixaBank is exposed to market risk due to unfavorable movements in the following risk factors: interest rate and foreign exchange rate (caused by positioning in the sphere of cash management), share prices, commodity prices, inflation, volatility and movements in the credit spreads of private fixed-income positions.

The two most commonly-used methods for measuring risk are sensitivity and VaR (value at risk). Sensitivity calculates risk as the impact a slight change in risk factors has on the value of positions, proceeding as follows:

- For interest rate and inflation risk, a calculation is performed of the change in the present value of each of the future flows (actual or forecast) in the event of a one basis point (0.01%) change at all stages of the curve.
- For currency risk, a calculation is performed of the change in the counter value of each of the foreign currency flows in the event of a one per cent (1%) change in the exchange rate.
- For risk involving the price of shares or other equity instruments arranged by the Treasury Desk and for commodity price risk, the change in the current value of the position or portfolio is calculated according to a variation of one percentage point (1%) in the prices of its components.
- For volatility risk (variability of rates or prices), which includes operations with option characteristics (interest rate caps and floors and foreign currency or equity options), the change in the current value of each future flow is calculated according to the variations of the volatilities listed on all sections of the curve, in interest rates and/or in the prices of the asset.

These sensitivity analyses provide information about the impact of an increase in interest rates, foreign exchange rates, prices and volatilities on the economic value of the positions, but they do not provide information on the probability of such changes.

In order to standardize risk measurement across the entire portfolio, and to produce certain assumptions regarding the extent of changes in market risk factors, the Value at Risk methodology is used (VaR: statistical estimate of potential losses from historical data on price fluctuations) is employed using a one-day time horizon and a statistical confidence level of 99%. In other words, 99 times out of 100 the actual losses sustained will be less than the losses estimated under the VaR method.

The Bank of Spain approved the internal model for estimating capital for market risk of trading activities in 2006. The scope of the model covers virtually all strict treasury positions and the trading derivatives over investees. In 2013, the average 1-day VaR for trading activities was €7 million. The highest market risk levels, up to €13.1 million, were reached in March, mainly as VaR anticipates a potentially different movement in the daily market value of equity positions (mainly transactions with equity derivatives).

Two methodologies are used to obtain this measurement:

- The parametric VaR technique, based on the statistical treatment of parameters such as volatility and matching fluctuations in the prices and interest and exchange rates of the assets comprising the portfolio. In accordance with the recommendations of the Basel Committee on Banking Supervision, it is applied using two time horizons: a 75-day data window, giving more weight to recent observations, and a one-year data window, giving equal weight to all observations.
- The historical VaR technique, which calculates the impact on the value of the current portfolio of historical changes in risk factors. Daily changes over the last year are taken into account and, with a confidence level of 99%, VaR is taken to be the third worst impact on the value of the portfolio.

Historical VaR is an extremely useful system for completing the estimates obtained by the parametric VaR technique, since it does not include any assumptions on the statistical behavior of risk factors. The parametric VaR technique assumes fluctuations that can be modeled using normal statistical distribution. Historical VaR is also an especially suitable technique since it includes non-linear relationships between the risk factors, although it must be said that the risk associated with options has been a minor risk.

A downgrade in the credit rating of asset issuers can also give rise to adverse changes in quoted market prices. Accordingly, Risk Models completes the quantification of market risk with an estimate of the losses arising from changes in the volatility of the credit spread on private fixed-income positions (Spread VaR), which constitutes an estimate of the specific risk attributable to issuers of securities.

VaR measurements are complemented by two risk metrics related to other regulatory requirements: Stressed VaR and Incremental Default and Migration Risk. Stressed VaR indicates the maximum loss on adverse movements in market prices based on a stressed historical period of one year, with a 99% confidence level and a daily time horizon. Incremental Default and Migration Risk reflects the risk related to changes in credit ratings or breach of positions in fixed-income instruments and credit derivatives in the trading portfolio, with a confidence level of 99.9% and a one-year time horizon. The average values of these risk measures in 2013 were €11.1 million and €25.9 million, respectively.

Lastly, two stress testing techniques are used on the value of the treasury positions to calculate the possible losses on the portfolio in situations of extreme stress:

- Systematic stress analysis: this technique calculates the change in value of the portfolio in the event of a specific series of extreme changes in the main risk factors. It considers parallel interest rate shifts (rising and falling), changes at various points of the slope of the interest rate curve (steepening and flattening), increased and decreased spread between the instruments subject to credit risk and government debt securities (bondswap spread), parallel shifts in the dollar and euro curves, higher and lower volatility of interest rates, appreciation and depreciation of the euro with respect to the dollar, the yen and sterling, increases and decreases in exchange rate volatility, increases and decreases in share prices, and higher and lower volatility of shares and commodities.
- Historical scenario analysis: this technique addresses the potential impact of actual past situations on the value of the positions held, such as the collapse of the Nikkei in 1990, the US debt and the Mexican peso crisis in 1994, the 1997 Asian crisis, the 1998 Russian debt crisis, the growth of the technology bubble in 1999 and its collapse in the year 2000, or the terrorist attacks that have caused the most severe effects on finance markets in recent years, the credit crunch of the summer of 2007, the liquidity and confidence crisis triggered by the failure of Lehman Brothers in September 2008, and the increase in credit differentials in peripheral euro-zone countries by contagion of the financial crisis in Greece and Ireland in 2010 and concerns surrounding Spanish sovereign debt in 2011 and 2012.

To complete these analyses of risk in extreme situations, a “worst-case scenario” is determined as the state of the risk factors in the last year that would cause the heaviest losses on the current portfolio. This is followed by an analysis of the “distribution tail,” i.e. the sum of the losses that would arise if the market factor movement causing the losses were calculated on the basis of a 99.9% confidence level.

As part of the required monitoring and control of the market risks taken, Management approves a structure of overall VaR limits, complemented by the definition of VaR sublimits, maximum losses and sensitivities for the various management units that could assume market risk in trading activities of the Treasury Desk. The risk factors are managed by the Executive Directorate of Treasury and Capital Markets within the scope of its responsibility on the basis of the return/risk ratio determined by market conditions and expectations. The Corporate Directorate of Global Risk Management is in charge of monitoring compliance with these thresholds and the risks undertaken, and produces a daily report on position, risk quantification and the utilization of risk thresholds, which is distributed to Management, Treasury Desk officers and the Internal Audit division.

Counterparty risk is controlled by an integrated real-time system that provides up-to-date information of the available limit for any counterparty, by product and maturity. The system encompasses the banking and insurance businesses as well as the positions of guaranteed funds. Risk is therefore measured both in respect of current market value and future exposure.

Therefore, management of market risk in relation to trading positions at CaixaBank complies with the methodology and monitoring directives proposed by Basel Committee.

## Operational risk

The Global Risk Committee defines the strategic lines of action and monitors operational risk profiles, the main loss events, and the steps to be taken to mitigate them.

CaixaBank is also developing a strategic project, encouraged by Management and in keeping with Bank of Spain proposals and regulations, for the implementation of a single comprehensive operational risk measurement and control model across the entire Group. Group level management covers companies within the scope of application of Bank of Spain Capital Adequacy Circular 03/2008 and conforms with the “Operational Risk Management Framework,” which defines the objectives, organizational structure, policies, management model and measurement methodologies relating to operational risk.

The overall objective is to improve the quality of business management based on information concerning operational risks, aiding decision-making to ensure the organization’s long-term continuity and improving processes and the quality of customer service, while complying with the established regulatory framework and optimizing the use of capital.

The responsibilities for implementing the organizational model are distributed as follows:

- Operational Risk Committee: set up in 2013, it oversees the Group’s operational risk and its implications in solvency and capital management. The Operational Risk Committee reports to the Global Risk Committee.
- Areas of business and support, and subsidiaries: identifying, assessing, managing, controlling and communicating operational risks within their activities. The operational risk coordinators at each center play a crucial role.
- Operational Risk: defining, implementing and standardizing the model for management, measurement and control of operational risk at the CaixaBank Group. It assists the various areas of business and subsidiaries, and consolidates reporting information for Management. It operates as part of the Corporate Directorate of Risk Models and Policies within Global Risk Management.
- Assessment of Risk Models and Internal Audit: monitoring trends in current legislation, calculating capital requirements and implementing the established operational risk assessment, control and management procedures.

The operational risk management model and policies establish an ongoing process based on the following:

- Identification and detection of all current and potential operational risks, based on qualitative techniques –the opinion of process experts, risk indicators, extreme scenarios of operational losses– and procedures for the management of operational risks, in order to define the operational risk profile for CaixaBank. An objective is in place to conduct an annual assessment and qualitative measurement of operational risks targeting the main ones. The measurements are based on expected loss and VaR.
- Quantitative assessment of operational risk using actual data on losses recorded by the operational events database. CaixaBank has become a member of the ORX international consortium for the exchange of operational risk loss data with other financial institutions with a view to gaining greater insight into the risk profile of the financial sector and being able to manage the losses already sustained by competitors sooner.
- Active management of the Group’s risk profile, which involves establishing a reporting model at all levels of the organization to assist with decision-making in order mitigate risk (setting up new controls, developing business continuity plans, re-engineering processes, taking out insurance against potential contingencies and others), anticipating the possible causes of risk and reducing the economic impact. Monitoring the main qualitative risks (e.g. real losses) through remedial steps and action plans is the key to achieving this management goal. The operational risk information systems supporting infrastructure are being upgraded to improve their management.

## Management of structural balance sheet interest rate risk

The balance sheet consists of clusters of assets and liabilities with different maturity dates and interest rates. Interest rate risk occurs when changes in the curve structure of market rates affect these clusters, leading to their

renewal at rates that differ from the previous ones with effects on their economic value and on net interest income. Interest-rate risk is managed and controlled directly by CaixaBank management, through the Asset-Liability Committee (ALCO). The mission of the ALCO is to optimize and ensure profitability of the financial structure of the balance sheet, both the banking and the insurance businesses, by coordinating prices, maturities and volumes among the activities generating assets and liabilities, and to coordinate the actions proposed with the Risk Department.

The CaixaBank Group manages this type of risk with a two-fold objective: to reduce the sensitivity of net interest income to interest rate fluctuations and to preserve the economic value of the balance sheet. To attain these objectives, CaixaBank actively manages the risk by arranging additional hedging transactions on financial markets to supplement the natural hedges generated on its own balance sheet as a result of the complementary nature of the sensitivity to interest rate fluctuations of the deposits and lending transactions arranged with customers.

The Asset and Liability Management (ALM) and Liquidity Division (which reports to the Directorate-General of Risk) is responsible for analyzing this risk and proposing hedging transactions in accordance with these objectives to the ALCO. Carrying out this function involves the use of the following assessment measures:

The static gap reveals the spread of interest rate due dates and reviews, on a specific date, for the sensitive items on the balance sheet. For items without a contractual maturity date (such as demand accounts), their sensitivities to interest rates and the expected due date are analyzed on the basis of past experience of customer behavior, including the possibility that the customer may withdraw the funds in these types of products. For other products, in order to define the assumptions for early termination, internal models are used which include behavioral variables of customers, products, seasonality and macro-economic variables to ascertain the future operations of customers.

The sensitivity of net interest income shows the impact on the review of balance sheet transactions caused by changes in the interest rate curve. This sensitivity is determined by comparing a net interest income simulation, at one or two years, on the basis of various interest rate scenarios. The most likely scenario, which is obtained using the implicit market rates, is compared against other scenarios of rising or falling interest rates and changes in the slope of the curve.

The sensitivity of equity to interest rates measures the potential effect on the present value of the balance sheet in the event of interest rate fluctuations. The sensitivities of net interest income and equity are measurements that complement each other and provide an overview of structural risk, which focuses more on the short and medium term, in the case of net interest income, and on the medium and long term in the case of equity.

VaR measurements are also applied in accordance with treasury-specific methodology (see the section on market risk). Finally, earnings at risk (EaR) measurements are also taken in order to establish with a certain level of confidence (99%) the maximum loss of net interest income over the next two years, considering a certain amount of balance sheet growth. This analysis also identifies the potential worst and best scenarios of all the simulated scenarios, thereby showing maximum levels of risk.

Regular reports are submitted to the Entity's Board of Directors regarding interest rate risk on the balance sheet, and checks are made to ensure compliance with specified limits.

In accordance with current regulations, CaixaBank does use its own funds for the structural interest rate risk assumed, in view of the low risk profile of its balance sheet. Even when balance sheet interest rate risk assumed by CaixaBank is substantially below levels considered significant (outliers), in keeping with the proposals of Basel II, CaixaBank continues to take a series of steps towards more intense monitoring and management of balance sheet interest rate risk.

## Liquidity risk

Asset and Liability Management (ALM), which reports to the Directorate-General of Risk, is responsible for analyzing, monitoring and managing liquidity risk.

The CaixaBank Group manages liquidity in such a way as to ensure that it is always able to meet its obligations on a timely basis, and that it never allows its investment activities to be diminished due to a lack of lendable funds. This objective is achieved by active management of liquid assets, through continuous monitoring of the structure of the balance sheet, on the basis of maturity dates with early detection of potentially undesirable structures of short- and medium-term liquid assets, and by adopting a strategy that gives stability to financing sources.

The analysis is performed both under normal market conditions and under extraordinary situations, in which various specific, systemic and combined crisis scenarios are considered, involving different severity assumptions in terms of reduced liquidity. Five crisis scenario categories are considered: three systemic crisis scenarios (macro-economic crises, malfunctions on capital markets and alterations in payment systems), a specific crisis scenario (reputation crisis), and a combined crisis scenario deemed to be the "worst-case scenario." The scenarios address different various time horizons and LGD levels based on the nature of the crisis analyzed. For each crisis scenario, "survival" periods (defined as the ability to continue to meet its obligations) are calculated, with sufficient liquidity levels to cope successfully with the crisis situations considered. On the basis of the analyses, a Contingency Plan has been drawn up and approved by the Board of Directors, defining an action plan for each of the crisis scenarios (systemic, specific and combined), with the measures to be taken on the commercial, institutional and disclosure level to deal with this kind of situation, including the possibility of using a number of stand-by reserves or extraordinary sources of finance.

The ALCO Committee monitors medium-term liquidity on a monthly basis through the analysis of time lags forecast in the balance sheet structure, and verifies compliance with the thresholds and operating lines of action approved by the Board of Directors. ALCO makes proposals to the Board of Directors on the optimum issues or finance/investment programs to suit market conditions and the instruments and terms needed to assist business growth.

Management of short-term liquidity ensures that liquid assets are permanently available on the balance sheet, i.e. it minimizes the structural liquidity risk inherent to the banking business. To assist with this management process, a daily breakdown of liquidity by due dates is made available by drawing up projections of future flows, providing information on the time structure of liquid assets at all times.

The CaixaBank Group actively manages liquidity risk, and with a view to pre-empting possible lending funds requirements it has several ordinary finance programs that cover the different maturity dates in order to guarantee the proper levels of liquidity at all times. These programs are the "2013 Promissory Notes Scheme" and two fixed income programs, the "2013 Base Prospectus for Non-Participating Securities" and the "CaixaBank – Euro Medium Term Note Program". Additionally, as another prudent measure to prepare for potential stress on liquid assets or market crises, the CaixaBank Group has a series of guarantee deposits at the European Central Bank which it can use to obtain high levels of liquidity on short notice (ECB facility).

Since the CaixaBank Group avails itself of existing mechanisms in the financial markets to ensure levels of liquidity are consistent with its strategic goals, it avoids the concentration of maturity dates for its issues and has diversified sources of finance. Pursuant to current legislation, the Entity does not use its own funds for the liquidity risk it undertakes.

## Actuarial risk

The Group's policies regarding actuarial risk are described in Note 3 of the accompanying consolidated financial statements.

In 2013, the European authorities set 1 January 2016 as the application date of the Solvency II directive. By then, legislation currently under discussion should be completed, and all the Solvency II rules (the Omnibus II Directive, Delegated Acts, Implementing Technical Standards and Guidelines) should be approved in Europe and transposed into national law.

In preparation for Solvency II during the transitional phase from 1 January 2014 until the application date, the EIOPA (the European insurance advisor) has issued four preparatory guidelines to help insurers gradually incorporate certain aspects of Solvency II until 2016. On 30 December 2013, the Spanish DGIPF issued a communiqué to all insurance companies and groups about the need to comply with these guidelines under the terms therein.

In 2013, the Group worked actively on implementing Solvency II, participating in insurance sector working groups and in quantitative and qualitative impact studies conducted by the supervisors, making the necessary adaptations and improvements to its systems and operation.

## **E.5. Identify any risks which have occurred during the year.**

### **Risks occurring in the year**

Credit risk

#### **Circumstances responsible for this occurrence**

NPL rate. At December 31, 2013, the Group's non-performing loans totaled €25,365 million (11.66%). At 31 December 2012 this figure was €20,150 million (8.62%).

Real estate development and foreclosed assets. At December 31, 2013, the Group's gross financing of real estate development stood at €19,980 million (€26,992 at December 31, 2012) and the net carrying amount of foreclosed assets was €6,169 million (€5,088 million at December 31, 2012).

This situation compares very favorably with that of the resident private sector in the system total, which in eleven months has increased from 10.43% (December 31, 2012) to 13.08% (November 30, 2013, the last available date).

#### **Operation of control systems**

The aforementioned risks are a result of the current adverse economic climate.

Control systems have worked correctly, enabling it to manage the risk effectively. The Group's Board of Directors has been informed of their performance.

### **Risks occurring in the year**

Market risk

#### **Circumstances responsible for this occurrence**

This year, the average VaR for the treasury area's trading activities was €7 million. The highest market risk levels (i.e. €13.1 million) were reached in March, mainly as VaR anticipates a potentially different movement in daily market value of (primarily Spanish) sovereign debt positions compared to the derivative instruments used to manage interest-rate risk.

#### **Operation of control systems**

Control systems have worked correctly, enabling it to manage the risk effectively. The Group's Board of Directors has been informed of their performance.

### **Risks occurring in the year**

Balance sheet interest rate risk

#### **Circumstances responsible for this occurrence**

No critical risks occurred in 2013

#### **Operation of control systems**

Control systems have worked correctly, enabling it to manage the risk effectively.

The Group's Board of Directors has been informed of their performance.

### **Risks occurring in the year**

Liquidity Risk

### **Circumstances responsible for this occurrence**

Unlike in previous years, in 2013 the wholesale financing markets remained open for longer periods of time and the perception of Spanish credit risk has improved, particularly sovereign and financial. The year was particularly positive for CaixaBank, given investors' strong appetite for the issuances carried out and with spreads narrowing as the year progressed.

The following mechanisms were used during the year to securely manage liquidity:

Maintaining a comfortable liquidity cushion and prudent business limits.

Provision of a number of ordinary financing programs and a significant financing capacity through instruments of the highest quality like mortgage or public-sector covered bonds.

Diversified issues both in terms of the instruments issued, the investors with whom they were placed and the various maturities used. A new investor base was created through plain vanilla bond issues.

a) Comfortable cushion of collateralized assets in the ECB that allow for immediate liquidity to be available.

Availability of a Liquidity Risk Contingency Plan with an action plan for each of the established crisis scenarios, with details of commercial, institutional and communication measures to deal with such situations.

The high position in liquid assets and the possibility of obtaining financing in the wholesale market has helped reduce our dependence on financing raised from the ECB's three-year extraordinary long-term auctions.

Optimizing collateral by generating new securitization funds and settling others.

### **Operation of control systems**

Control systems have worked correctly, enabling it to manage the risk effectively.

The Group's Board of Directors has been informed of their performance.

## **E.6. Explain the response and monitoring plans for the main risks the company is exposed to.**

The main risk inherent in the commercial banking activity is credit risk. In 2013, the Group's risk management policy continued to deal with the rise in NPLs and carefully implement the measures necessary to effectively collect debts that are difficult to recover. This policy is implemented as soon as any signs of deterioration in debtor solvency appear, by constantly monitoring their development and that of the mortgaged assets offered as collateral. In this respect, and without prejudice to the ongoing controls over the loans portfolio, CaixaBank has taken steps to mitigate the impact of the recession on its individual customers.

CaixaBank's Department of Risk Monitoring and Prevention Management reports to the Corporate Directorate of Global Risk Management. Its function is two-fold: to prepare follow-up reports on individual borrowers or economic groups with higher risk levels, and to monitor risk holders whose creditworthiness shows signs of deteriorating, using a rating and monitoring scoring system based on risk alerts for each borrower.

The monitoring scoring plays a key role in assisting both the approval system, as discussed above, and the monitoring process. Therefore, borrowers who are more likely to default in the short term are analyzed more thoroughly and more frequently.

Another feature of the alert system is that it is fully integrated with the customer information systems. The alerts are allocated to each borrower and a rating is established on a monthly basis. Additionally, information on a customer's alerts is integrated with the rest of the data on the customer, and included for consideration whenever the customer applies for a new loan.

The outcome of the monitoring process is the establishment of "Action Plans" for each of the borrowers analyzed. The "Action Plans" aim to complement the alert-based scoring system, while acting as a guide to the approvals policy for future loans.

The Department of Risk Monitoring and Recoveries also has a priority focus on monitoring the property developers and builders segment. With respect to individuals, a risk prevention project enables early detection of any signs of deterioration in their ability to pay separate analysis of each case in order to adopt the best solution.

After careful risk analysis, in certain cases, CaixaBank tailors installments falling due in the short term to the current income available to debtors, confiding in the belief that delaying collections will help ensure the loans are repaid in full. The various options available to ensure this objective is achieved are analyzed along with the customer to identify the option best suited to his needs, always ensuring that the final objective of recovering the loan is achieved and internal risk approval procedures are followed.

In Market Risk, to confirm the suitability of the risk estimates, daily results are compared against the losses estimated under the VaR technique (backtesting). As required by bank regulators, the risk estimate model is checked in two ways:

- a) Net backtesting, which relates the portion of the daily marked-to-market result of open positions at the close of the previous session to the estimated VaR for a time horizon of one day, calculated on the basis of the open positions at the close of the previous session. This backtesting is the most appropriate means of performing a self-assessment of the methodology used to quantify risk.
- b) Gross backtesting, which compares the total result obtained during the day (therefore including any intraday transactions) to VaR for a time horizon of one day, calculated on the basis of the open positions at the close of the previous session. This provides an assessment of the importance of intraday transactions in generating profit and calculating the total risk of the portfolio.

With regard to liquidity risk, the ALCO periodically monitors a series of indicators and warnings to detect signs of liquidity stress in order to adopt the corrective measures laid down in the Liquidity Risk Contingency Plan. A monthly analysis is also performed of the potential liquidity levels under each of the hypothetical crisis scenarios.

Below is a description of the oversight mechanisms of the risk function and of the Group's internal control framework, which operates independently of the admission and concession team, and the teams responsible for developing and implementing models, defining and applying policies and monitoring risk:

- Internal validation
- Audit, Internal Control and Regulatory Compliance

### **Internal validation**

The Basel Capital Accord (Basel II) focuses on determining the minimum capital requirements for each entity in accordance with its risk profile. For credit risk, it allows entities to use internal rating models and their own estimates of risk parameters to determine their capital requirements.

The importance of the capital determination process requires proper control environments to ensure that reliable estimates are obtained from both quantitative and qualitative perspectives. The Bank of Spain establishes internal validation as a mandatory pre-requisite for supervisory validation, and requires the process to be carried out by an independent specialized division within the entity. It must also be carried out on a continuous basis at the entities to act as a complementary to traditional control functions (internal audit and supervision).

The validation function at CaixaBank is carried out by the Internal Validation unit as part of the Technical Secretariat and Validation Executive Directorate, which reports directly to the Directorate-General of Risk, guaranteeing the independence of the teams developing and implementing internal models.

The main goals of Risk Models Validation are to issue an opinion as to whether the internal models are suitable for management and regulatory purposes, identifying all their relevant uses, and to assess whether the risk management and control procedures are in line with the Entity's risk profile and strategy. The unit must also support Senior Management (especially the Global Risk Management Committee) in their responsibilities regarding approval of the use of the internal models, and coordinate the supervisory validation process with the Bank of Spain.



The Risk Models Validation Unit's work methodology is based on the preparation of annual plans specifying the objectives and work to be performed in the year. The Risk Models Validation Unit's planning is designed to complement the recurring tasks with specific reviews and to ensure that the opinions issued each year remain valid.

Regulatory compliance activities comprise:

- Validation cycles, a set of periodic reviews for the purposes of analyzing, on an annual basis, their performance and integration within the risk management processes. This guarantees an updated opinion on the status of the internal models and their uses.
- Exhaustive reviews of relevant modifications, which require a prior opinion by the Risk Models Validation Unit, such as the approval and implementation of internal models or the validation of parameter estimation processes.
- Regulatory reporting:
  - The update, at least annually, of the IRB Monitoring Dossier, a document required by the supervisor for each internal model.
  - Presentation of the Risk Models Validation Report.

In addition, reviews may be conducted in order to further address aspects encountered in the validation cycles or as requested by the supervisor or the areas concerned. There are also internal projects designed to optimize tasks or automate recurring tasks.

The scope of work undertaken by the Risk Models Validation Unit has been extended since it was set up as an independent unit in 2006. In 2010, along with reviews in the area of credit risk, assessment of the internal market risk model was added.

In 2013, the Risk Models Validation Unit was added to the global project to achieve an advanced measurement approach (AMA) for operational risk.

### **Audit, Internal Control and Regulatory Compliance**

After the "la Caixa" Group's reorganization in 2011, which culminated with the creation of CaixaBank (quoted bank), and in the wake of the recent integration of financial institutions, the Group has become far more complex.

In the current environment of economic volatility and changes in the financial system and the regulatory framework, the demands on and duties of Senior Management and governing bodies are increasing, as is stakeholder sensitivity to corporate governance and internal control.

The Directorate-General of Audit, Internal Control and Regulatory Compliance is in charge of ensuring the correct performance of and supervising the Group's internal control model. It reports systematically and regularly to CaixaBank's Executive Vice President-CEO, as well as to the Audit and Control Committee, which oversees the internal audit function and the integrity of the Group's internal control framework.

This Directorate-General comprises three organizational units (Internal Control, Regulatory Compliance and Internal Audit), which operate independently from other CaixaBank Group <sup>(1)</sup> areas and companies, in accordance with the guidelines set out by the *EBA (European Banking Authority) in the EBA Guidelines on Internal Governance 27/09/2011* (adopted by the Bank of Spain on 27/06/2012).

In 2012 and 2013, significant progress was made to strengthen the Group's internal control model: The organizational structure was bolstered with the creation of the Internal Audit Area, mainly to develop the Corporate Risk Map, the transversal project included in the review of the 2011-2014 Strategic Plan. In addition,

(1) "la Caixa" Group companies are understood to be companies that are subsidiaries of CaixaBank.

an analysis was carried out of the function and objectives of the three areas of the Directorate-General of Control, resulting in its reorganization and reinforcing its resource structure.

## Internal Control

The Internal Control Area was created in 2012, making significant progress towards strengthening the CaixaBank Group's internal control model.

CaixaBank's control environment is organized into three "lines of defense."

- The first involves the Entity's own areas, constituting the first control level.
- The Internal Control Area is the second line of defense, together with Global Risk Management, Internal Control over Financial Reporting (ICFR) and Regulatory Compliance, among others, which oversee the proper operation of risk management and control carried out by the business areas.
- The Internal Audit Area is the third, as an element of supervision.

The mission of the Internal Control Area is to ensure management and the governing bodies that the necessary controls are in place, designed correctly and operating efficiently to manage the CaixaBank Group's risks, thereby generating confidence for stakeholders.

To fulfill this mission, a Corporate Risk Map Project is being carried out in 2013 and 2014. The Corporate Risk map will be the internal control model's basic management tool.

The Corporate Risk Map will provide a comprehensive and synthetic vision of the Group's control environment and will integrate the current risk maps.

The Internal Control Area operates under the principle of independence from the other areas of the organization and Group companies. It is also transversal, as it assesses the risk control mechanisms that affect the entire set of activities and businesses carried out by the Group.

Its main duties include:

- Coordinating the Risk Map and Corporate Controls.
- Advising Senior Management on the control protocols and action plans needed to resolve any control deficiencies.
- Systematically and regularly reporting on the control environment to Senior Management and the Audit and Control Committee.

## Regulatory Compliance

The objective of Regulatory Compliance is to oversee compliance risk, defined as the risk to CaixaBank and CaixaBank Group companies of legal or regulatory penalties, or financial, material or reputational loss, as a result of failure to comply with the laws, regulations, rules, self-regulation standards or codes of conduct applicable to its businesses.

Oversight of compliance risk is carried out through the establishment of second-tier controls, which allows for the detection of potential deficiencies in the procedures implemented in the Entity to ensure compliance with regulations in all its areas of activity. When deficiencies are detected, it develops, together with the areas affected, proposals for improvement initiatives, which are monitored regularly until they are effectively implemented. The Regulatory Compliance Area also ensures that best practices in integrity and rules of conduct are followed at the Entity, such as the Code of Business Conduct and Ethics, the Telematic Code of Conduct, and the Internal Rules of Conduct on matters relating to the Stock Market. Its functions include enforcing compliance with these rules and analyzing, where appropriate, any potential deficiencies in their application. It also manages the Confidential Consulting and Whistle-blowing Channel available exclusively to employees. This channel handles questions and reports related to compliance with the Code of Business

Conduct and Ethics and the Telematic Code of Conduct, and to any financial and accounting irregularities that may arise.

The Regulatory Compliance Area liaises with the main supervisory bodies (principally the CNMV and the Bank of Spain) and, as appropriate, handles any requirements issued by them. The areas involved and Legal Advisory prepare the responses.

The Regulatory Compliance Area reports regularly on its control activities to Senior Management and the Audit and Control Committee. It has sufficient functional and professional independence to perform its oversight and reporting duties and in no case is involved in the management decisions or operations of the activities it supervises.

Within the Regulatory Compliance Area, there is an independent unit, the Prevention of Money Laundering and Terrorist Financing Operating Unit (MLPOU), whose sole mission is to enforce compliance with anti-money laundering and terrorist financing laws, helping the commercial areas raise customer awareness, and control and report suspicious transactions. The MLPOU is managed and supervised by the Prevention of Money Laundering and Terrorist Financing Committee, and reports on its activities to Senior Management and the Audit and Control Committee.

## Internal Audit

Internal Audit is the third line of defense in CaixaBank's internal control framework, as an element of supervision.

The mission of Internal Audit is to guarantee effective supervision, evaluating the internal control systems and management of the Organization's risks on an on-going basis. It performs an independent corporate function to foster good corporate governance.

It reports systematically to the Audit and Control Committee and provides Senior Management with an objective overview of the effectiveness of the internal control framework.

Internal Audit is strategically focused on detecting, supervising and monitoring the Group's main risks. Its main objectives are to contribute to good corporate governance and the achievement of the Organization's strategic objectives through:

- Evaluation of the quality and effectiveness of the Group's internal control framework in order to guarantee its correct performance and the mitigation of the main risks.
- Review of compliance with internal and external regulations.
- Evaluation of the appropriateness of the activities carried out by the various group units, ensuring that a system to detect fraud is in place.

According to the CaixaBank 2011-2014 Strategic Plan, the guidelines for Internal Audit are as follows:

- Monitor the annual planning focused on the main risks and approved by the Audit and Control Committee.
- Handle requests by the Board of Directors, Senior Management and supervisory authorities.
- Ensure the efficient use of resources by enhancing ongoing auditing, engaging qualified auditors and appropriate outsourcing arrangements.
- Proposing and monitoring recommendations to mitigate the control weaknesses identified.

It is also responsible for internal supervision within the global risk management framework of Basel: Pillar 1 (credit risk, operational risk and market risk), Pillar 2 (internal capital adequacy assessment process and other risks), Pillar 3 (information of prudential relevance) and the appropriate adaptation of the control environment to manage and mitigate risks.

## F. Internal control over financial reporting (ICFR)

Describe the mechanisms which comprise the internal control over financial reporting (ICFR) risk control and management system at the company.

### F.1. The entity's control environment

Specify at least the following components with a description of their main characteristics:

**F.1.1. The bodies and/or functions responsible for: (i) the existence and regular updating of a suitable, effective ICFR; (ii) its implementation; and (iii) its monitoring.**

The **Board of Directors** of CaixaBank has formally assumed responsibility for ensuring the existence of a suitable, effective ICFR and has delegated powers to the Entity's **Directorate-General of Finance** to design, implement and monitor the same.

Article 40.3 of CaixaBank's By-laws, states that the **Audit and Control Committee's** responsibilities will include at least the following:

- **"Overseeing the effectiveness** of the Company's **internal control** environment, internal audit and risk management systems, and discussing with auditors of accounts any significant weaknesses in the internal control system identified during the course of the audit.
- **"Overseeing the process for preparing and submitting regular financial information."**

In this regard, the Audit and Control Committee is charged with overseeing ICFR. Its oversight activity seeks to ensure its continued effectiveness by gathering sufficient evidence of its correct design and operation.

The Entity has been notified of this role and an **internal, classified Internal Control over Financial Reporting Code** has been approved by the Management Committee and Board of Directors. The **Internal Control over Financial Reporting Unit ("ICFR")** reports directly to the Finance Director and

- **"Assesses** whether the practices and processes in place at the Entity **ensure the reliability of the financial information** and compliance with applicable regulations.
- **Evaluates that the financial information** reported by the various business areas and entities comprising the CaixaBank Group **comply with the following principles**:
  - i. Transactions, facts and other events presented in the financial information exist in reality and were recorded at the right time (existence and occurrence).
  - ii. The information includes all transactions, facts and other events in which the entity is the affected party (completeness).
  - iii. Transactions, facts and other events are recorded and valued in accordance with applicable standards (valuation).
  - iv. Transactions, facts and other events are classified, presented and disclosed in the financial information in accordance with applicable standards (presentation, disclosure and comparability).
  - v. Financial information shows, at the corresponding date, the Entity's rights and obligations through the corresponding assets and liabilities, in accordance with applicable standards (rights and obligations).

The Code also details the responsibilities of the Internal Accounting Units which are involved in preparing financial information. These responsibilities include certifying the execution of the key controls identified with the required frequency, as well as helping to identify risks and controls and the formal establishment and descriptive documentation of the activities and controls which affect the preparation of financial information.

**F.1.2. The existence or otherwise of the following components, especially in connection with the financial reporting process:**

- **The departments and/or mechanisms in charge of: (i) the design and review of the organizational structure; (ii) defining clear lines of responsibility and authority, with an appropriate distribution of tasks and functions; and (iii) deploying procedures so this structure is communicated effectively throughout the company.**

CaixaBank's Board of Directors has entrusted its Executive Committee and Appointments and Remuneration Committee with reviewing the organizational structure and the lines of responsibility and authority at the Entity. The Organization and Quality business area designs the organizational structure of CaixaBank and proposes to the Entity's governing bodies any suitable changes. According to the organizational changes proposed, Human Resources proposes/verifies appointments to carry out the responsibilities identified.

The lines of responsibility and authority for drawing up the Entity's financial information are clearly defined. It also has a comprehensive plan which includes, among other issues, the allocation of tasks, key dates and the various revisions to be carried out by each of the hierarchical levels. The above-mentioned lines of authority and responsibility have been duly documented and all of those people taking part in the financial reporting process have been informed of the same.

We would note that all CaixaBank Group entities subject to ICFR act in a coordinated manner. In this regard, the above-mentioned Internal Regulations enable the Entity to disseminate its ICFR methodology groupwide.

- **Code of conduct, approving body, dissemination and instruction, principles and values covered (stating whether it makes specific reference to record keeping and financial reporting), body in charge of investigating breaches and proposing corrective or disciplinary action.**

The *CaixaBank Code of Business Conduct and Ethics*, which has been approved by the Board of Directors, sets out the core ethical values and principles that guide its conduct and govern the actions of all employees, executives and officers. The Code is available to all employees on the Company's intranet and can also be accessed by shareholders, customers, suppliers and other interested parties under the Corporate Responsibility section of the CaixaBank, website.

The ethical values and principles outlined in the Code are as follows: compliance with the law, respect, integrity, transparency, excellence, professionalism, confidentiality and social responsibility.

The Code also states that the Entity undertakes to provide its customers and shareholders with accurate, truthful and understandable information on its transactions and commissions and the procedures for handling claims and resolving incidents. CaixaBank also makes all its financial and relevant corporate information available to its shareholders, in line with prevailing legislation.

All employees have access to a *Confidential Consulting and Whistle-blowing Channel*. Any breaches of the Code of Ethics are resolved by an internal collegiate body which delegates all measures to be taken to the relevant business areas. The Regulatory Compliance Unit resolves all queries.

All new employees must adhere to the Code. The Regulatory Compliance and Human Resources departments are drawing up an on line course on the Code which all CaixaBank employees must take during 2014.

Likewise, due to prevailing legislation and self-regulatory agreements proposed by Management and the Governing Bodies, there are two specific codes regulating the conduct of employees in specific areas. These are:

**I. Code of Conduct** on matters relating to the Securities Market (CoC).

Its objective is to set out the rules governing CaixaBank's actions as well as its administrative bodies, employees and representatives, in accordance with the Securities Market Law and the corresponding implementing

regulations. In addition, this Code of Conduct sets out CaixaBank's conflict of interest policy, in accordance with the above-referenced legislation.

The overall purpose is to promote transparency in markets and to protect, at all times, the legitimate interests of investors.

The Code is available to all employees on the Regulatory Compliance section of the Entity's intranet and all covered parties must adhere to it. Other stakeholders may also access it on the CaixaBank website.

The CoC Oversight Body is charged with analyzing any breaches and imposing corresponding corrective measures or disciplinary action.

There are two on line courses available in this regard:

- One for all covered persons; and
- Another for all employees which focuses on identifying and notifying any market abuse or suspicious operations, the corporate conflict of interest policy and employees' general obligations regarding privileged information.

II. *The Entity also has a Telematic Code of Conduct* which implements the conduct and best practices associated with access to the Entity's data and information systems.

It applies to all CaixaBank employees and is disseminated internally on the Regulatory Compliance portal on the intranet. The Entity also has a Confidential Consulting and Whistle-blowing Channel which is available to all employees via the intranet. All queries are dealt with and responded to by Information Security.

All new employees must adhere to the Telematic Code of Conduct and all new versions of the same are announced via the intranet.

- **'Whistle-blowing' channel, for the reporting to the Audit Committee of any irregularities of a financial or accounting nature, as well as breaches of the code of conduct and malpractice within the organization, stating whether reports made through this channel are confidential.**

All notifications about possible breaches of the Code of Ethics or the Telematic Code of Conduct, as well as reports of potential irregularities regarding financial and accounting information must be sent to the Regulatory Compliance Unit via the **Confidential Consulting and Whistle-blowing Channel** set up by CaixaBank and available to all employees on the intranet. This unit is responsible for managing the channel, while all reports are dealt with by an internal collegiate unit which alerts the relevant business units of the measures to be applied.

The collegiate body, which is formed by the General Secretary's Office, Human Resources, Regulatory Compliance and Legal Advisory, notifies the Audit and Control Committee of any complaints regarding financial and accounting information pursuant to the ICFR guidelines.

This internal channel is exclusively for employees and can be accessed via various links on the intranet. All reports must be individual and confidential. The whistle-blower is only identified to the business areas involved in the investigation if it is absolutely necessary and only with the employee's consent. This also guarantees the employee's indemnity except in cases of intentional claims or their participation in the events.

- **Training and refresher courses for personnel involved in preparing and reviewing financial information or evaluating ICFR, which address, at least, accounting rules, auditing, internal control and risk management.**

One of CaixaBank's priorities in the area of **training** during the year was to orientate and integrate new employees from Banco de Valencia and transmit to them the Entity's corporate values and culture as a key part of its induction programs.

Also, as in 2012, under this year's **Training Plan** the entire workforce received training in the most **significant regulatory issues and the insurance business**. NPL prevention and management, skills training and commercial training were some of the key programs in 2013.

As in 2012, **professional development** programs and courses for the various **business areas** were drawn up in accordance with the profiles and skills of potential participants and the objectives set.

The Management Development Centre also runs **specific training courses for managers**, following on from the leadership programs for Business Area Heads and activities aimed at executives from central services and new business areas. **Talent identification and management** programs were also available.

CaixaBank and its subsidiaries also offer an **Ongoing Accounting and Financial Training Plan** which is adapted to the requirements inherent in the job and responsibilities of personnel involved in preparing and reviewing financial information.

In 2013, training courses focused on the following areas:

- Accounting rules.
- Auditing.
- Internal Control.
- Legal/Fiscal.
- Risk management.

The various courses were aimed at personnel in the Finance, Audit, Internal Control and Compliance Directorates-General, as well as members of the Entity's senior management. An estimated 2,250 hours of training were provided.

The Directorate-General of Finance also subscribes to various national and international accounting and financing publications, journals and websites. These are checked regularly to ensure that the Entity takes into account any developments when preparing financial information.

We would note that in the last quarter of 2013, the Entity launched an **on-line ICFR training course**. This two-hour long course is intended to raise awareness among all employees, either directly or indirectly involved in preparing financial information, of the importance of establishing mechanisms which guarantee the reliability of the same, as well as their duty to ensure compliance with applicable regulations.

The **first section** covers ICFR standards, with particular reference to the CNMV's guidelines issued in June 2010, while the second covers the methodology established at the CaixaBank Group to ensure compliance with all prevailing ICFR regulatory requirements.

The course was aimed at 236 employees in the Finance, Audit, Internal Control, Regulatory Compliance, Resources and Risks Directorates-General as well as the General Secretary's Office. Employees at subsidiaries which are involved in reporting and preparing financial information were also invited to attend.

In total, the Entity **gave over one million hours of classroom-based and online training** in 2013 to its staff. Among the subjects covered were accounting and auditing principles as well as internal control and risk management. CaixaBank is committed to **informal e-learning** via its Virtaula platform where employees can share knowledge. Training via this platform in 2013 also amounted to over 800,000 hours.

## F.2. Risk assessment in financial reporting

Report at least:

F.2.1. The main characteristics of the risk identification process, including risks of error or fraud, stating whether:

- The process exists and is documented.
- The process covers all financial reporting objectives (existence and occurrence; completeness; valuation; presentation, disclosure and comparability; and rights and obligations), is updated and with what frequency.
- A specific process is in place to define the scope of consolidation, with reference to the possible existence of complex corporate structures, special purpose vehicles, holding companies. etc.
- The process addresses other types of risk (operational, technological, financial, legal, reputational, environmental, etc.) insofar as they may affect the financial statements.
- Finally, which of the company's governing bodies is responsible for overseeing the process.

CaixaBank's risk identification process is as follows:

1. Determining the **scope** of the review: relevant headings and Group Entities generating this financial information are selected, using quantitative and qualitative criteria.
2. **Documentation** of the processes, applications and Business Areas involved, either directly or indirectly, in preparing financial information.
3. Identifying and assessing **risks** Details of the processes concerning risks which may cause errors in the financial information. A financial information risk map is defined.
4. Documentation of existing **controls** to mitigate critical risks identified.
5. Continual assessment of the efficiency of ICFR. **Reports** submitted.

As indicated in the internal regulations which govern Internal Control over Financial Reporting, CaixaBank has a **policy outlining the risk identification process and the relevant areas and risks associated with financial information reporting**, including risks of error or fraud.

This policy implements the methodology to identify key processes, areas and risks associated with financial information, based largely on:

- Establishing specific guidelines for responsibilities and implementation and updating; and
- Establishing the criteria to be followed when identifying these. Both quantitative and qualitative criteria are used. The different possible combinations of these two types of criteria (qualitative and quantitative) are used to determine whether a financial statement item is considered significant or insignificant.
- The sources to be used.

Using the most recent financial information available and in collaboration with the different areas that have processes which affect the reporting and preparation of financial information, the ICFR function periodically, at least once a year, identifies the main risks which could have an impact on its reliability as well as the controls in place to mitigate them.

However, when, during the course of the year, previously unidentified circumstances arise that could lead to potential errors in financial information or substantial changes in the Group's operations, the ICFR function must evaluate the existence of risks in addition to those already identified.

In any case, risks will refer to possible errors (intentional or otherwise) in relation to the financial information objectives: existence and occurrence; completeness; valuation; presentation, disclosure and comparability; and rights and obligations.



The risk identification process takes into account both routine transactions as well as less frequent transactions which are potentially more complex as well as the effects of other types of risks (operational, technology, financial, legal, reputational, environmental, etc.).

The Entity also has a communication and analysis procedure in place at the various Business Areas involved in these corporate transactions and operations, which identify the pertinent accounting and financial effects. The scope of consolidation is also assessed on a monthly basis by the Consolidation function which is part of Auditing and Accounting.

The impact of risks on the reliability of the reporting of financial information is analyzed in each of the processes entailed in its preparation. The governing and management bodies receive periodic information on the main risks inherent in the financial information, while the Audit and Control Committee, via the Internal Audit function, is responsible for overseeing the entire process.

In this regard, since 2009 the Group has not entered into any transactions via complex corporate structures or special purpose vehicles.

### **F.3. Control activities**

Indicate the existence of at least the following components, and specify their main characteristics:

**F.3.1. Procedures for reviewing and authorizing the financial information and description of ICFR to be disclosed to the markets, stating who is responsible in each case and documentation and flow charts of activities and controls (including those addressing the risk of fraud) for each type of transaction that may materially affect the financial statements, including procedures for the closing of accounts and for the separate review of critical judgments, estimates, evaluations and projections.**

The Entity's **Directorate-General of Finance** is responsible for reporting, preparing and reviewing all financial information. It demands that the various Business Areas collaborate in ensuring that the financial information submitted is sufficiently detailed.

Financial information is the cornerstone of the control and decision-making process of the Entity's senior governing bodies and Management.

The reporting and review of all financial information hinge on suitable human and technical resources which enable the Entity to disclose accurate, truthful and understandable information on its transactions in compliance with applicable standards.

In particular, the professional experience of the personnel involved in reviewing and authorizing the financial information is of a suitable standard and all are appointed in light of their knowledge and experience in accounting, audit or risk management. Likewise, by establishing control mechanisms, the technical measures and IT systems ensure that the financial information is reliable and complete. Also, the financial information is monitored by the various hierarchical levels in the Directorate-General of Finance and, where applicable, double-checked with other business areas. Finally, the key financial information disclosed to the market is approved by the highest-ranking governing bodies (the Board of Directors and the Audit and Control Committee) and the Entity's management.

The Entity has in place **control and monitoring mechanisms for the various levels** of financial information it compiles:

- The **first control level** is carried out by the various business areas which generate the financial information. This is intended to guarantee that the items are correctly accounted for.
- The **second control level** is the business area Intervention Unit. Its basic function is to ensure accounting control concerning the business applications managed by the Entity's different business units, which help

validate and ensure that the applications work correctly and adhere to defined accounting circuits, generally accepted accounting principles and applicable accounting regulations.

The accounting control duties and responsibilities in these two control levels are outlined in an internal regulation.

There are various monthly revision procedures in place, such as a comparative analysis of actual and forecast performance, indicators of changes in business and the financial position.

- Finally, the **third control level** corresponds to the ICFR function which assesses whether the practices and processes in place at the Entity ensure the reliability of the financial information and compliance with applicable regulations. It specifically evaluates that the financial information reported by the various business areas and entities comprising the CaixaBank Group comply with the following principles:
  - i. Transactions, facts and other events presented in the financial information exist in reality and were recorded at the right time (existence and occurrence).
  - ii. The information includes all transactions, facts and other events in which the Entity is the affected party (completeness).
  - iii. Transactions, facts and other events are recorded and valued in accordance with applicable standards (valuation).
  - iv. Transactions, facts and other events are classified, presented and disclosed in the financial information in accordance with applicable standards (presentation, disclosure and comparability).
  - v. Financial information shows, at the corresponding date, the Entity's rights and obligations through the corresponding assets and liabilities, in accordance with applicable standards (rights and obligations).

With regard to activities and control procedures directly related to transactions which may have a material impact on the financial statements, the Entity has in place a process whereby it constantly revises all documentation concerning the activities carried out, any risks inherent in reporting the financial information and the controls needed to mitigate critical risks. This ensures that all documentation is complete and up-to-date. This documentation includes a description of all activities carried out during the process from its start, indicating any particularities of specific products or operations.

The **documentation of the critical processes and control activities** contains the following information:

- A description of the processes and associated subprocesses.
- A description of the financial information risks along with the financial statement assertions and the possibility of the risk of fraud.
- Control activities carried out to mitigate the risk along with their characteristics:
  - Classification - Key / Standard.
  - Category - Preventive / Detective.
  - Method - Manual / Automatic / Combined.
  - System – IT applications or programs used in the control activity.
  - Control executor – Person responsible for implementing the control.
  - Person responsible for the control – Person who ensures the control is executed correctly.
  - Frequency - How often the control is executed.
  - Evidence – Evidence/proof that the control is working correctly.

All activities and controls are designed to guarantee that all transactions carried out are correctly recorded, valued, presented and itemized.

As part of the ICFR evaluation process, in 2012 the ICFR Unit designed and rolled out a ***hierarchical certification of the key controls identified process*** to guarantee the accuracy of the quarterly financial information

coinciding with when it is disclosed to the market. The persons responsible for each of the controls identified shall submit certifications guaranteeing their efficient execution during the period in question.

Each quarter the Finance Officer informs the Board of Directors and Audit and Control Committee of the outcome of this certification process.

In 2013, CaixaBank carried out its quarterly certification process of financial information. No significant incidences which may affect the accuracy of the financial information were identified.

Internal Audit carries out the monitoring functions described in F.5.1 and F.5.2 below.

The preparation of the consolidated financial statements require senior executives to make certain judgments, estimates and assumptions in order quantify certain of the assets, liabilities, revenues, expenses and obligations shown in them. These estimates are based on the best information available at the date the financial statements are prepared, using generally-accepted methods and techniques and observable and comparable data and assumptions.

The procedures for reviewing and approving judgments and estimates are outlined in the **Judgments and Estimates Review and Approval Policy** which forms part of the internal ICFR regulations and has been approved by the Management Committee and the Board of Directors.

This year the Entity has carried out the following:

- Impairment losses on certain financial assets and the fair value of the related guarantees.
- The measurement of goodwill and other intangible assets.
- The useful life of and impairment losses on other intangible assets and property and equipment.
- Impairment losses on non-current assets held for sale.
- The measurement of investments in jointly controlled entities and associates.
- Actuarial assumptions used to measure liabilities arising under insurance contracts.
- Actuarial assumptions used to measure post-employment liabilities and commitments.
- The fair value of certain financial assets and liabilities.
- The fair value of assets, liabilities and contingent liabilities in the context of the purchase price allocation in business combinations.
- The measurement of the provisions required to cover labor, legal and tax contingencies.
- The capitalization and recoverability of tax assets

The Audit and Control Committee must analyze those transactions which are most complex and have the greatest impact before approval can be granted by the Board of Directors.

### **F.3.2. Internal control policies and procedures for IT systems (including secure access, control of changes, system operation, continuity and segregation of duties) giving support to key company processes regarding the preparation and publication of financial information.**

The IT systems which give support to processes regarding the preparation of financial information are subject to internal control policies and procedures which guarantee completeness when preparing and publishing financial information.

Specifically there are policies regarding:

- I. **Secure access to information:** all CaixaBank employees are issued their own, unique ID and password with which to access the Entity's IT system. Access to the various environments, applications or operating systems is granted according to user type (internal or external) in addition to work center and category in the case of internal users.

II. **Operating and business continuity:** the Entity has in place an IT Contingency Plan to deal with serious situations to guarantee its IT services are not interrupted. It also has strategies in place to enable it to recover information in the shortest time possible.

The British Standards Institution (BSI) has certified that CaixaBank's business continuity program is ISO 22301 compliant. The certificate accredits:

- Management's commitment to business continuity.
- The existence of business continuity management best practices.
- The existence of a cyclical process aimed at continuous improvement.
- That CaixaBank's business continuity management system is compliant with international standards.

This certificate provides:

- Assurance to our customers, investors, employees and society in general that the Entity is able to respond to serious events that may affect business operations.
- Compliance with the recommendations of regulators, the Bank of Spain, MIFID and Basel III.
- Advantages in terms of the Entity's image and reputation.
- Annual audits, both internal and external, which ensure we keep our system up-to-date.

III. **Segregation of duties:** A number of employees with clearly defined and segregated duties participate in developing and operating the financial information systems. Personnel in the Finance department are responsible for defining requirements and final validation tests before any system can be rolled out. The IT department is responsible for the following duties:

- The project leaders are in charge of functional analysis, project management, operations and ongoing management and integration tests.
- The development teams comprise personnel from collaborating companies who design, build and test the IT systems while at all times following the development methodologies defined by the Entity. Requests to access information to resolve incidents must be authorized internally.
- The IT systems business area operates those IT systems which require prior authorization to access the systems managed. This access, which is only granted for a few hours along with a password, upholds the unequivocal relationship with the real user who has requested it and any action carried out is duly audited.

IV. **Change management:** the Entity has in place various mechanisms and policies to avoid any possible failures caused by updates or changes to IT systems. The Changes Committees ensure that the change management regulations are complied with and the process objectives are met. These include being in possession of all information regarding changes (planning, nature, parties affected, implementation plan) to assess and determine how the service will be affected. They must also be in possession of global information regarding any changes to be carried out and identify any risk conflicts.

V. **Fault management:** the main objective of the policies and procedures in place is to resolve any incidents in the shortest time possible.

Incidents are managed efficiently when risks are correctly assessed, prioritized and monitored according to their urgency; communication times are reduced and problems identified along with proposals on how these can be improved.

An incident progress report and proposed improvements are reported regularly to the Entity's Incident Committee and management.

In conjunction with Information Systems, the ICFR function has in place a process whereby it constantly revises all documentation concerning the activities carried out, any risks inherent in reporting the financial information

and the controls needed to mitigate critical risks. This supports the Entity's key processes regarding the preparation and publication of financial information.

### **F.3.3. Internal control policies and procedures for overseeing the management of outsourced activities, and of the appraisal, calculation or valuation services commissioned from independent experts, when these may materially affect the financial statements.**

The CaixaBank Group has a **procurement and commissioning policy** in place to ensure transparent and rigorous compliance with the legally established framework. The relationship between the CaixaBank Group and its collaborating entities is predicated on these principles.

All of the processes carried out between Group entities and suppliers are managed and recorded by programs which include all activities.

The Efficiency Committee ensures that the budget is applied in accordance with internal regulations.

The procurement and commissioning policy is detailed in the **internal regulations** which mainly regulate processes regarding:

- Drawing up, approving, managing and settling the budget.
- Applying the budget: procurement and commissioning.
- Paying invoices.

Also, the **Procurement department** is the collegiate body of the Efficiency Committee which ratifies all resolutions agreed by the Spending Committees and their respective business areas/subsidiaries which entail or could entail future procurement obligations or services and investment contracts. The CaixaBank Code of Business Conduct and Ethics stipulates that goods must be purchased and services engaged objectively and transparently, avoiding situations that could affect the objectiveness of the people involved; therefore auctions and budget requests are acceptable procurement methods according to the Procurement department. A minimum of three tenders from suppliers must be submitted.

The CaixaBank Group has a **Suppliers' Portal** offering quick and easy communication between suppliers and Group companies. This channel allows suppliers to submit all the necessary documentation when bidding for contracts as well as all the necessary documentation once services have been contracted. This not only ensures compliance with internal procurement regulations but also makes management and control easier.

The Entity has in place internal control policies to **supervise all outsourced** activities and designs and establishes controls to **monitor all outsourced services** which may have an impact on accounting records. These include overseeing services, deliveries and managing incidents and discrepancies. In this regard the Entity's internal regulations have been amended to state that the Management Center must supervise all services which affect the reporting and preparation of financial information to ensure that the process is correctly followed, the validity of the data and methods used, as well as the reasonableness of the assumptions used (if applicable) by the third party company.

**In 2013**, valuation and calculation services commissioned from independent experts mainly concerned the following:

- A calculation of actuarial studies of the commitments assumed with employees.
- Appraisals of assets acquired as payment of debts and assets used as collateral in loan transactions.
- Certain processes related to Information Systems.
- Certain processes related to Human Resources.
- Certain fiscal and legal advisory services.
- Certain Front Office processes.

#### **F.4. Information and communication**

Indicate the existence of at least the following components, and specify their main characteristics:

**F.4.1. A specific function in charge of defining and maintaining accounting policies (accounting policies area or department) and settling doubts or disputes over their interpretation, which is in regular communication with the team in charge of operations, as well as a manual of accounting policies regularly updated and communicated to all the company's operating units.**

The Accounting business area – Accounting Circuits and Policies, which reports to the Directorate-General of Finance, is responsible for defining the Entity's accounting policy.

This policy is based on and documented according to the characteristics of the product/transaction defined by the business areas involved and, applicable accounting regulations, which specify the creation of amendment of an accounting circuit. The various documents comprising an accounting circuit explain in detail all the likely events which could affect the contract or transaction and describe the key features of the operating procedures, tax regulations and applicable accounting criteria and principles.

This business area is charged with resolving any accounting queries not included in the circuit and any queries as to its interpretation. Additions and amendments to the accounting circuits are notified immediately and can be consulted on the Entity's intranet.

Accounting criteria are constantly updated in line with new contract types or transactions or any regulatory changes. In this process all new events which may have an accounting impact both for CaixaBank and the CaixaBank Group are analyzed. The various areas involved in these new events work together to review them. The conclusions of these reviews are transferred to and implemented in the various accounting circuits and, if necessary, the various documents comprising the general accounting documents. The affected business areas are informed via existing communication channels, mainly the Intranet. The latest review coincided with the preparation of the 2013 financial statements.

**F.4.2. Mechanisms in standard format for the capture and preparation of financial information, which are applied and used in all units within the entity or group, and support its main financial statements and accompanying notes as well as disclosures concerning ICFR.**

The Entity has in place various mechanisms for the **capture and preparation** of financial information based on tools which it has developed internally. In order to ensure the completeness, standardization and correct functioning of these mechanisms, the Entity has upgraded its applications. In 2011 it began reviewing and updating its applications to adapt them to future needs, with work continuing in 2013.

The Group has specialist, top-of-the-range tools with which to draw up its **consolidated information**. Both CaixaBank and other Group entities use mechanisms in standard format to capture, analyze and prepare financial information.

During **2013**, the Entity studied various **ICFR management tools** available on the market.

The tool chosen, **SAP Governance, Risk and Compliance (SAP GRC)**, guarantees the integrity of ICFR, uniformly reflecting all the activities involved in a process and associating them with existing risks and controls. It will also facilitate the internal hierarchical key control Certification process and the monitoring of action plans regarding potential weaknesses detected.

SAP GRC will also support the Corporate Risk Map and Key Risk Indicators, for which the Internal Control and Credit Risk Models business areas are respectively responsible.

According to the schedule drawn up, this IT tool will be fully operational in the first quarter of 2014.

## F.5. Monitoring

Indicate the existence of at least the following components, describing their main characteristics:

F.5.1. The ICFR monitoring activities undertaken by the Audit Committee and an internal audit function whose competencies include supporting the Audit Committee in its role of monitoring the internal control system, including ICFR. Describe the scope of the ICFR assessment conducted in the year and the procedure for the person in charge to communicate its findings. State also whether the company has an action plan specifying corrective measures for any flaws detected, and whether it has taken stock of their potential impact on its financial information.

Notwithstanding the risk management and control functions of the Board of Directors, the Audit and Control Committee is entrusted with overseeing the process for preparing and submitting regular financial account information and the effectiveness of the Company's internal control environment, internal audit and risk management system and to discuss with auditors of accounts any significant weaknesses in the internal control system identified during the course of the audit.

The duties of the Audit and Control Committee include those related to overseeing the process for preparing and submitting regular financial information as described in section F.1.1.

Its duties include "overseeing the process for preparing and submitting regular financial information" and carrying out, *inter alia*, the following activities:

- Approval of an annual internal audit plan and those responsible for carrying it out. This process includes assessing whether the Plan has sufficient scope to provide appropriate coverage for the main risks to which the Entity is exposed.
- Assessment of the conclusions of the audits carried out and the impact on financial information, where applicable.
- Constant monitoring of corrective action, prioritizing each one.

The Entity has an internal audit function under the Directorate-General of Audit, Internal Control and Regulatory Compliance, whose mission is to ensure the correct performance of and supervise the Group's internal control framework.

The internal audit function is governed by the principles contained in the Internal Audit Regulations approved by the Executive Committee. The mission of Internal Audit is to guarantee effective supervision of the internal control system through ongoing assess of the organization's risks and provide support to the Audit and Control Committee by drafting reports and reporting regularly on the results of work carried out. Section E.6 provides a description of the internal audit function and all the functions of the Directorate-General of Audit, Internal Control and Compliance.

Internal Audit has auditors working in various audit teams which specialize in reviewing the main risks to which the Entity is exposed. One of these teams is the Financial Audit and Investees department where specialists oversee processes at the Directorate-General of Finance, which is responsible for preparing the Entity's financial and accounting information. The Internal Audit's annual plan includes a multiyear review of the risks and controls in financial reporting for all auditing work where these risks are relevant.

In each review Internal Audit:

- Identifies the necessary controls to mitigate the risks associated with the process' activities.
- Analyzes the effectiveness of the existing controls on the basis of their design.
- Verifies that these controls are applied.
- Reports its conclusions of the review and issues an opinion on the control environment.
- Recommends corrective actions.

Internal Audit carried out its annual assessment of ICFR at December 31, 2013, focused on the following:

- Revising the application of the framework defined in the document “Internal Control over Financial Reporting in Listed Companies” published by the CNMV which sets out the voluntary best practices for internal control over financial reporting.
- Verifying the application of the methodology established in the Internal Control over Financing Reporting Code to guarantee that Group ICFR is adequate and effective.
- Assessing the hierarchical certification of key controls identified process.
- Evaluating the descriptive documentation of the relevant processes, risks and controls in drafting financial information.

It also studied the execution of key controls by the various areas subject to ICFR.

In 2013, Internal Audit also revised the processes which affect the preparation and presentation of financial information, focusing on, *inter alia*, financial-accounting, financial instruments, legal and compliance, information systems and the insurance and real estate businesses. Also, and due to the merger and absorption of Banca Cívica and Banco de Valencia, it studied the completeness of the information transferred to CaixaBank’s systems.

The Audit and Control Committee and senior management will be informed of the results of the ICFR evaluation. These reports also include an action plan detailing corrective measures, their urgency to mitigate risks in financial information and the timeframe for resolving these.

**F.5.2. A discussion procedure whereby the auditor (pursuant to TAS), the internal audit function and other experts can report any significant internal control weaknesses encountered during their review of the financial statements or other assignments, to the company’s senior management and its Audit Committee or Board of Directors. State also whether the entity has an action plan to correct or mitigate the weaknesses found.**

The Entity has in place a discussion procedure with its auditor. Senior management is kept permanently informed of the conclusions reached during the review of the financial statements and the Audit and Control Committee receives information from the auditor, who attends its meetings, on the audit plan, the preliminary conclusions reached concerning publication of the financial statements and the final conclusions as well as, if applicable, any weaknesses encountered in the internal control system, prior to preparing the financial statements.

Also, when reviewing the interim financial information, the Audit and Control Committee shall be informed of the work carried out and the conclusions reached.

In addition, Internal Audit reviews conclude with the issue of a report evaluating the relevant risks and the effectiveness of internal control of the processes and the transactions analyzed. It also evaluates the possible control weaknesses and shortcomings and formulates recommendations to correct them and to mitigate inherent risk. Internal Audit reports are sent to senior management.

Internal Audit constantly oversees the fulfillment of recommendations, focusing particularly on critical-risk weaknesses, and reports to senior management on a regular basis.

This monitoring information, as well as the relevant incidents identified in the Audit reviews, are reported to the Audit and Control Committee and senior management.



## F.6. Other relevant information

### F.7. External auditor review

State whether:

F.7.1. The ICFR information supplied to the market has been reviewed by the external auditor, in which case the corresponding report should be attached. Otherwise, explain the reasons for the absence of this review.

See the external auditors' report attached to the Annual Corporate Governance Report.

## G. Degree of compliance with corporate governance recommendations

Indicate the degree of the company's compliance with Corporate Governance recommendations.

Should the company not comply with any of the recommendations or comply only in part, include a detailed explanation of the reasons so that shareholders, investors and the market in general have enough information to assess the company's behavior. General explanations are not acceptable.

1. The By-laws of listed companies should not place an upper limit on the votes that can be cast by a single shareholder, or impose other obstacles to the takeover of the company by means of share purchases on the market.

See sections: A.10, B.1, B.2, C.1.23 and C.1.24.

COMPLIANT

EXPLAIN

2. When a dominant and a subsidiary company are stock market listed, the two should provide detailed disclosure on:

- a) The type of activity they engage in, and any business dealings between them, as well as between the subsidiary and other group companies;
- b) The mechanisms in place to resolve possible conflicts of interest.

See sections: D.4 and D.7

COMPLIANT  PARTIALLY COMPLIANT  EXPLAIN  NOT APPLICABLE

3. Even when not expressly required under company law, any decisions involving a fundamental corporate change should be submitted to the General Shareholders' Meeting for approval or ratification. In particular:

- a) The transformation of listed companies into holding companies through the process of subsidiarization, i.e. reallocating core activities to subsidiaries that were previously carried out by the originating firm, even though the latter retains full control of the former;
- b) Any acquisition or disposal of key operating assets that would effectively alter the company's corporate purpose;
- c) Operations that effectively add up to the company's liquidation.

See section: B.6

COMPLIANT  PARTIALLY COMPLIANT  EXPLAIN

4. Detailed proposals of the resolutions to be adopted at the General Shareholders' Meeting, including the information stated in Recommendation 27, should be made available at the same time as the publication of the Meeting notice.

COMPLIANT  EXPLAIN

5. Separate votes should be taken at the General Shareholders' Meeting on materially separate items, so shareholders can express their preferences in each case. This rule shall apply in particular to:

- a) The appointment or ratification of Directors, with separate voting on each candidate;
- b) Amendments to the By-laws, with votes taken on all articles or groups of articles that are materially different.

COMPLIANT  PARTIALLY COMPLIANT  EXPLAIN

6. Companies should allow split votes, so financial intermediaries acting as nominees on behalf of different clients can issue their votes according to instructions.

COMPLIANT  EXPLAIN

7. The Board of Directors should perform its duties with unity of purpose and independent judgment, according all shareholders the same treatment. It should be guided at all times by the company's best interest and, as such, strive to maximize its value over time.

It should likewise ensure that the company abides by the laws and regulations in its dealings with stakeholders; fulfils its obligations and contracts in good faith; respects the customs and good practices of the sectors and territories where it does business; and upholds any additional social responsibility principles it has subscribed to voluntarily.

COMPLIANT  PARTIALLY COMPLIANT  EXPLAIN

8. The board should see the core components of its mission as to approve the company's strategy and authorize the organizational resources to carry it forward, and to ensure that management meets the objectives set while pursuing the company's interests and corporate purpose. As such, the board in full should reserve the right to approve:

- a) The company's general policies and strategies, and in particular:
  - i) The strategic or business plan, management targets and annual budgets;
  - ii) Investment and financing policy;
  - iii) Design of the structure of the corporate group;
  - iv) Corporate governance policy;
  - v) Corporate social responsibility policy;
  - vi) Remuneration and evaluation of senior officers;
  - vii) Risk control and management, and the periodic monitoring of internal information and control systems;
  - viii) Dividend policy, as well as the policies and limits applying to treasury stock.

See sections: C.1.14, C.1.16 and E.2

b) The following decisions:

- i) On the proposal of the company's chief executive, the appointment and removal of senior officers, and their compensation clauses.
- ii) Directors' remuneration and, in the case of executive Directors, the additional remuneration for their executive functions and other contract conditions
- iii) The financial information that all listed companies must periodically disclose.
- iv) Investments or operations considered strategic by virtue of their amount or special characteristics, unless their approval corresponds to the General Shareholders' Meeting;
- v) The creation or acquisition of shares in special purpose vehicles or entities resident in countries or territories considered tax havens, and any other transactions or operations of a comparable nature whose complexity might impair the transparency of the group.

c) Transactions which the company conducts with Directors, significant shareholders, shareholders with board representation or other persons related thereto ("related-party transactions").

However, board authorization need not be required for related-party transactions that simultaneously meet the following three conditions:

1. They are governed by standard form agreements applied on an across the-board basis to a large number of clients;
2. They go through at market prices, generally set by the person supplying the goods or services;
3. Their amount is no more than 1% of the company's annual revenues.

It is advisable that related-party transactions should only be approved on the basis of a favorable report from the Audit Committee or some other committee handling the same function; and that the Directors involved should neither exercise nor delegate their votes, and should withdraw from the meeting room while the board deliberates and votes.

Ideally the above powers should not be delegated with the exception of those mentioned in b) and c), which may be delegated to the Executive Committee in urgent cases and later ratified by the full board.

See sections: D.1 and D.6

COMPLIANT  PARTIALLY COMPLIANT  EXPLAIN

9. In the interests of maximum effectiveness and participation, the Board of Directors should ideally comprise no fewer than five and no more than fifteen members.

See section: C.1.2

COMPLIANT  EXPLAIN

At December 31, 2013, the board comprised 19 members with one vacancy.

The composition of the Board is deemed to be suitable to ensure maximum effectiveness and participation with a wide variety of opinions.

10. External Directors, proprietary and independent, should occupy an ample majority of board places, while the number of executive Directors should be the minimum practical bearing in mind the complexity of the corporate group and the ownership interests they control.

See sections: A.3 and C.1.3.

COMPLIANT  PARTIALLY COMPLIANT  EXPLAIN

11. That among external Directors, the relation between proprietary members and independents should match the proportion between the capital represented on the board by proprietary Directors and the remainder of the company's capital.

This proportional criterion can be relaxed so the weight of proprietary Directors is greater than would strictly correspond to the total percentage of capital they represent:

1. In large cap companies where few or no equity stakes attain the legal threshold for significant shareholdings, despite the considerable sums actually invested.
2. In companies with a plurality of shareholders represented on the board but not otherwise related.

See sections: A.2, A.3 and C.1.3

COMPLIANT  EXPLAIN

12. The number of independent Directors should represent at least one third of all board members.

See section: C.1.3

COMPLIANT  EXPLAIN

The number of CaixaBank board members is set at 19. At December 31, 2013 there were 18 members as a vacancy arose on December 12. Caja de Ahorros y Pensiones de Barcelona, "la Caixa", the Entity's core shareholder with a 64.283% stake (at December 31, 2013), has 10 representatives on the CaixaBank board. However, the Entity is not compliant with the Recommendation that independent Directors should represent at least one third of all board members as, under the shareholder agreement signed following the merger and absorption of Banca Cívica by CaixaBank, there are two other proprietary Directors representing the Savings Banks (see section A.6), and two of the external Directors (six members in total, four of whom are independent and two are other external Directors) cannot be considered independent (see section C.1.3) as one has lost that category after having been appointed a member of the "la Caixa" General Assembly while the other is the Executive Chairman of BEA where CaixaBank is a significant shareholder.

At December 31, 2013, the CaixaBank board comprised 19 directors, four of whom are independent. A vacancy arose on December 12 following the departure of an independent Director.

On the day this Report was approved, the Board of Directors agreed to fill the vacancy left by Isabel Estapé Tous' resignation by appointing another independent Director.

13. The nature of each Director should be explained to the General Meeting of Shareholders, which will make or ratify his or her appointment. Such determination should subsequently be confirmed or reviewed in each year's Annual Corporate Governance Report, after verification by the Nomination Committee. The said Report should also disclose the reasons for the appointment of proprietary Directors at the urging of shareholders controlling less than 5% of capital; and explain any rejection of a formal request for a board place from shareholders whose equity stake is equal to or greater than that of others applying successfully for a proprietary directorship.

See sections: C.1.3 and C.1.8

COMPLIANT  PARTIALLY COMPLIANT  EXPLAIN

14. When women Directors are few or non existent, the Nomination Committee should take steps to ensure that:

- a) The process of filling board vacancies has no implicit bias against women candidates;
- b) The company makes a conscious effort to include women with the target profile among the candidates for board places.

See sections: C.1.2, C.1.4, C.1.5, C.1.6, C.2.2 and C.2.4.

COMPLIANT  PARTIALLY COMPLIANT  EXPLAIN  NOT APPLICABLE

15. The Chairman, as the person responsible for the proper operation of the Board of Directors, should ensure that Directors are supplied with sufficient information in advance of board meetings, and work to procure a good level of debate and the active involvement of all members, safeguarding their rights to freely express and adopt positions; he or she should organize and coordinate regular evaluations of the board and, where appropriate, the company's chief executive, along with the chairmen of the relevant board committees.

See sections: C.1.19 and C.1.41

COMPLIANT  PARTIALLY COMPLIANT  EXPLAIN

16. When a company's Chairman is also its chief executive, an independent Director should be empowered to request the calling of board meetings or the inclusion of new business on the agenda; to coordinate and give voice to the concerns of external Directors; and to lead the board's evaluation of the Chairman.

See section: C.1.22

COMPLIANT  PARTIALLY COMPLIANT  EXPLAIN  NOT APPLICABLE

17. The Secretary should take care to ensure that the board's actions:

- a) Adhere to the spirit and letter of laws and their implementing regulations, including those issued by regulatory agencies;
- b) Comply with the company By-laws and the regulations of the General Shareholders' Meeting, the Board of Directors and others;
- c) Are informed by those good governance recommendations of the Unified Code that the company has subscribed to.

In order to safeguard the independence, impartiality and professionalism of the Secretary, his or her appointment and removal should be proposed by the Nomination Committee and approved by a full board meeting; the relevant appointment and removal procedures being spelled out in the board regulations.

See section: C.1.34

COMPLIANT  PARTIALLY COMPLIANT  EXPLAIN

18. The board should meet with the necessary frequency to properly perform its functions, in accordance with a calendar and agendas set at the beginning of the year, to which each Director may propose the addition of other items.

See section: C.1.29

COMPLIANT  PARTIALLY COMPLIANT  EXPLAIN

19. Director absences should be kept to the bare minimum and quantified in the Annual Corporate Governance Report. When Directors have no choice but to delegate their vote, they should do so with instructions.

See section: C.1.28, C.1.29 and C.1.30

COMPLIANT  PARTIALLY COMPLIANT  EXPLAIN

Director absences occur when Directors are unable to attend. Proxies, when appointed, do not generally include specific instructions for the proxyholder, so that the proxyholder can adhere to the outcome of the discussion by the Board.

20. When Directors or the Secretary express concerns about some proposal or, in the case of Directors, about the company's performance, and such concerns are not resolved at the meeting, the person expressing them can request that they be recorded in the minute book.

COMPLIANT  PARTIALLY COMPLIANT  EXPLAIN  NOT APPLICABLE

21. The board in full should evaluate the following points on a yearly basis:

- a) The quality and efficiency of the board's operation;
- b) Starting from a report submitted by the Nomination Committee, how well the Chairman and chief executive have carried out their duties;
- c) The performance of its committees on the basis of the reports furnished by the same.

See section: C.1.19 and C.1.20

COMPLIANT  PARTIALLY COMPLIANT  EXPLAIN

22. All Directors should be able to exercise their right to receive any additional information they require on matters within the board's competence. Unless the By-laws or board regulations indicate otherwise, such requests should be addressed to the Chairman or Secretary.

See section: C.1.41

COMPLIANT  EXPLAIN

23. All Directors should be entitled to call on the company for the advice and guidance they need to carry out their duties. The company should provide suitable channels for the exercise of this right, extending in special circumstances to external assistance at the company's expense.

See section: C.1.40

COMPLIANT  EXPLAIN

24. Companies should organize induction programs for new Directors to acquaint them rapidly with the workings of the company and its corporate governance rules. Directors should also be offered refresher programs when circumstances so advise

COMPLIANT  PARTIALLY COMPLIANT  EXPLAIN

25. Companies should require their Directors to devote sufficient time and effort to perform their duties effectively, and, as such:

- a) Directors should apprise the Nomination Committee of any other professional obligations, in case they might detract from the necessary dedication;
- b) Companies should lay down rules about the number of directorships their board members can hold.

See sections: C.1.12, C.1.13 and C.1.17

COMPLIANT  PARTIALLY COMPLIANT  EXPLAIN

26. The proposal for the appointment or renewal of Directors which the board submits to the General Shareholders' Meeting, as well as provisional appointments by the method of co-option, should be approved by the board:

- a) On the proposal of the Nomination Committee, in the case of independent Directors.
- b) Subject to a report from the Nomination Committee in all other cases.

See section: C.1.3

COMPLIANT  PARTIALLY COMPLIANT  EXPLAIN

27. Companies should post the following Director particulars on their websites, and keep them permanently updated:

- a) Professional experience and background;
- b) Directorships held in other companies, listed or otherwise;

c) An indication of the Director's classification as executive, proprietary or independent; in the case of proprietary Directors, stating the shareholder they represent or have links with.

d) The date of their first and subsequent appointments as a company Director, and;

e) Shares held in the company and any options on the same.

COMPLIANT  PARTIALLY COMPLIANT  EXPLAIN

28. Proprietary Directors should resign when the shareholders they represent dispose of their ownership interest in its entirety. If such shareholders reduce their stakes, thereby losing some of their entitlement to proprietary Directors, the latter's number should be reduced accordingly.

See sections: A.2, A.3 and C.1.2

COMPLIANT  PARTIALLY COMPLIANT  EXPLAIN

29. The Board of Directors should not propose the removal of independent Directors before the expiry of their tenure as mandated by the By-laws, except where just cause is found by the board, based on a proposal from the Nomination Committee. In particular, just cause will be presumed when a Director is in breach of his or her fiduciary duties or comes under one of the disqualifying grounds enumerated in Ministerial Order ECC/461/2013.

The removal of independent Directors may also be proposed when a takeover bid, merger or similar corporate operation produces changes in the company's capital structure, in order to meet the proportionality criterion set out in Recommendation 11.

See sections: C.1.2, C.1.9, C.1.19 and C.1.27

COMPLIANT  EXPLAIN

30. Companies should establish rules obliging Directors to inform the board of any circumstance that might harm the organization's name or reputation, tendering their resignation as the case may be, with particular mention of any criminal charges brought against them and the progress of any subsequent trial.

The moment a Director is indicted or tried for any of the crimes stated in article 213 of the Corporate Enterprises Act, the board should examine the matter and, in view of the particular circumstances and potential harm to the company's name and reputation, decide whether or not he or she should be called on to resign. The board should also disclose all such determinations in the Annual Corporate Governance Report.

See sections: C.1.42, C.1.43

COMPLIANT  PARTIALLY COMPLIANT  EXPLAIN

31. All Directors should express clear opposition when they feel a proposal submitted for the board's approval might damage the corporate interest. In particular, independents and other Directors unaffected by the conflict of interest should challenge any decision that could go against the interests of shareholders lacking board representation.



When the board makes material or reiterated decisions about which a Director has expressed serious reservations, then he or she must draw the pertinent conclusions. Directors resigning for such causes should set out their reasons in the letter referred to in the next Recommendation.

The terms of this Recommendation should also apply to the Secretary of the board, Director or otherwise.

COMPLIANT  PARTIALLY COMPLIANT  EXPLAIN  NOT APPLICABLE

32. Directors who give up their place before their tenure expires, through resignation or otherwise, should state their reasons in a letter to be sent to all members of the board. Irrespective of whether such resignation is filed as a significant event, the motive for the same must be explained in the Annual Corporate Governance Report.

See section: C.1.9

COMPLIANT  PARTIALLY COMPLIANT  EXPLAIN  NOT APPLICABLE

33. Remuneration comprising the delivery of shares in the company or other companies in the group, share options or other share-based instruments, payments linked to the company's performance or membership of pension schemes should be confined to executive Directors.

The delivery of shares is excluded from this limitation when Directors are obliged to retain them until the end of their tenure.

COMPLIANT  PARTIALLY COMPLIANT  EXPLAIN  NOT APPLICABLE

34. External Directors' remuneration should sufficiently compensate them for the dedication, abilities and responsibilities that the post entails, but should not be so high as to compromise their independence.

COMPLIANT  EXPLAIN  NOT APPLICABLE

35. In the case of remuneration linked to company earnings, deductions should be computed for any qualifications stated in the external auditor's report.

COMPLIANT  EXPLAIN  NOT APPLICABLE

No qualifications are expressly included and therefore, a priori, do not affect this either way.

36. In the case of variable awards, remuneration policies should include technical safeguards to ensure they reflect the professional performance of the beneficiaries and not simply the general progress of the markets or the company's sector, atypical or exceptional transactions or circumstances of this kind.

COMPLIANT  EXPLAIN  NOT APPLICABLE

37. When the company has an Executive Committee, the breakdown of its members by Director category should be similar to that of the board itself. The Secretary of the board should also act as secretary to the Executive Committee.

See sections: C.2.1 and C.2.6

COMPLIANT  PARTIALLY COMPLIANT  EXPLAIN  NOT APPLICABLE

38. The board should be kept fully informed of the business transacted and decisions made by the Executive Committee. To this end, all board members should receive a copy of the Committee's minutes.

COMPLIANT  EXPLAIN  NOT APPLICABLE

The board is kept fully informed of the business transacted and decisions made by the Executive Committee. However, it does not receive a copy of the Committee minutes.

39. In addition to the Audit Committee mandatory under the Securities Market Law, the Board of Directors should form a committee, or two separate committees, of Nomination and Remuneration.

The rules governing the make-up and operation of the Audit Committee and the committee or committees of Nomination and Remuneration should be set forth in the board regulations, and include the following:

- a) The Board of Directors should appoint the members of such committees with regard to the knowledge, aptitudes and experience of its Directors and the terms of reference of each committee; discuss their proposals and reports; and be responsible for overseeing and evaluating their work, which should be reported to the first board plenary following each meeting;
- b) These committees should be formed exclusively of external Directors and have a minimum of three members. Executive Directors or senior officers may also attend meetings, for information purposes, at the Committees' invitation.
- c) Committees should be chaired by an independent Director.
- d) They may engage external advisors, when they feel this is necessary for the discharge of their duties.
- e) Meeting proceedings should be minuted and a copy sent to all board members.

See sections: C.2.1 and C.2.4

COMPLIANT  PARTIALLY COMPLIANT  EXPLAIN

As stipulated in article 14.4 of the Regulations of the Board of Directors, minutes of the Appointments and Remuneration Committee meetings shall be available to all Board members through the office of the Secretary, but shall not be forwarded or delivered for reasons of discretion, unless otherwise ordered by the Chairman of the Committee.

40. The job of supervising compliance with internal codes of conduct and corporate governance rules should be entrusted to the Audit Committee, the Nomination Committee or, as the case may be, separate Compliance or Corporate Governance committees.

See sections: C.2.3 and C.2.4

COMPLIANT  EXPLAIN

41. Audit committee members, particularly the Chairman, are appointed in light of their knowledge and experience of accounting, audit or risk management.

COMPLIANT  EXPLAIN

42. Listed companies should have an internal audit function, under the supervision of the Audit Committee, to ensure the proper operation of internal reporting and control systems.

See section: C.2.3

COMPLIANT  EXPLAIN

43. The head of internal audit should present an annual work program to the Audit Committee; report to it directly on any incidents arising during its implementation; and submit an activities report at the end of each year.

COMPLIANT  PARTIALLY COMPLIANT  EXPLAIN

44. Control and risk management policy should specify at least:

- a) The different types of risk (operational, technological, financial, legal, reputational...) the company is exposed to, with the inclusion under financial or economic risks of contingent liabilities and other off-balance-sheet risks;
- b) The determination of the risk level the company sees as acceptable;
- c) Measures in place to mitigate the impact of risk events should they occur;
- d) The internal reporting and control systems to be used to control and manage the above risks, including contingent liabilities and off-balance-sheet risks.

See section: E

COMPLIANT  PARTIALLY COMPLIANT  EXPLAIN

45. The Audit Committee's role should be:

1. With respect to internal control and reporting systems:

- a) Review internal control and risk management systems on a regular basis, so the main risks are properly identified, managed and disclosed.
- b) Monitor the independence and efficacy of the internal audit function; propose the selection, appointment, reappointment and removal of the head of internal audit; propose the department's budget; receive regular report-backs on its activities; and verifying that senior management are acting on the findings and recommendations of its reports.

- c) Establish and supervise a mechanism whereby staff can report, confidentially and, if necessary, anonymously, any irregularities they detect in the course of their duties, in particular financial or accounting irregularities, with potentially serious implications for the firm.

2. With respect to the external auditor:

- a) Receive regular information from the external auditor on the progress and findings of the audit program, and check that senior management are acting on its recommendations.
- b) Monitor the independence of the external auditor, to which end:
  - i) The company should notify any change of auditor to the CNMV as a significant event, accompanied by a statement of any disagreements arising with the outgoing auditor and the reasons for the same.
  - iii) The Committee should investigate the issues giving rise to the resignation of any external auditor.

See sections: C.1.36, C.2.3, C.2.4 and E.2

COMPLIANT  PARTIALLY COMPLIANT  EXPLAIN

46. The Audit Committee should be empowered to meet with any company employee or manager, even ordering their appearance without the presence of another senior officer.

COMPLIANT  EXPLAIN

47. The Audit Committee should prepare information on the following points from Recommendation 8 for input to board decision-making:

- a) The financial information that all listed companies must periodically disclose. The Committee should ensure that interim statements are drawn up under the same accounting principles as the annual statements and, to this end, may ask the external auditor to conduct a limited review.
- b) The creation or acquisition of shares in special purpose vehicles or entities resident in countries or territories considered tax havens, and any other transactions or operations of a comparable nature whose complexity might impair the transparency of the group.
- c) Related-party transactions, except where their scrutiny has been entrusted to some other supervision and control committee.

See sections: C.2.3 and C.2.4

COMPLIANT  PARTIALLY COMPLIANT  EXPLAIN

48. The Board of Directors should seek to present the annual accounts to the General Shareholders' Meeting without reservations or qualifications in the audit report. Should such reservations or qualifications exist, both the Chairman of the Audit Committee and the auditors should give a clear account to shareholders of their scope and content.

See section: C.1.38

COMPLIANT  PARTIALLY COMPLIANT  EXPLAIN

**49. The majority of Nomination Committee members – or Nomination and Remuneration Committee members as the case may be – should be independent Directors.**

See section: C.2.1

COMPLIANT  EXPLAIN  NOT APPLICABLE

Until December 12, 2013, the Appointments and Remuneration Committee was comprised entirely by external Directors, the majority of whom were independent. However, following the resignation on December 12, 2013, of Isabel Estapé Tous as a Director of CaixaBank and Chairman of the Appointments and Remuneration Committee, María Teresa Bassons Boncompte, a proprietary Director of CaixaBank was appointed a member of the Appointments and Remuneration Committee which is now chaired by Susana Gallardo Torrededía, an independent Director who was already a member of the said committee.

Therefore, following these changes, the Appointments and Remuneration Committee is no longer comprised in its majority by independent Directors. Since December 12, 2013, it comprises one independent Director (the Chairman) and two proprietary Directors.

**50. The Nomination Committee should have the following functions in addition to those stated in earlier Recommendations:**

- a) Evaluate the balance of skills, knowledge and experience on the board, define the roles and capabilities required of the candidates to fill each vacancy, and decide the time and dedication necessary for them to properly perform their duties.
- b) Examine or organize, in appropriate form, the succession of the Chairman and chief executive, making recommendations to the board so the handover proceeds in a planned and orderly manner.
- c) Report on the senior officer appointments and removals which the chief executive proposes to the board.
- d) Report to the board on the gender diversity issues discussed in Recommendation 14 of this Code.

See section: C.2.4

COMPLIANT  PARTIALLY COMPLIANT  EXPLAIN  NOT APPLICABLE

**51. The Nomination Committee should consult with the company's Chairman and chief executive, especially on matters relating to executive Directors.**

Any board member may suggest directorship candidates to the Nomination Committee for its consideration.

COMPLIANT  PARTIALLY COMPLIANT  EXPLAIN  NOT APPLICABLE

**52. The Remuneration Committee should have the following functions in addition to those stated in earlier Recommendations:**

- a) Make proposals to the Board of Directors regarding:
  - i) The remuneration policy for Directors and senior officers;
  - ii) The individual remuneration and other contractual conditions of executive Directors.
  - iii) The standard conditions for senior officer employment contracts.

**b) Oversee compliance with the remuneration policy set by the company.**

See sections: C.2.4

COMPLIANT  PARTIALLY COMPLIANT  EXPLAIN  NOT APPLICABLE **53. The Remuneration Committee should consult with the Chairman and chief executive, especially on matters relating to executive Directors and senior officers.**COMPLIANT  EXPLAIN  NOT APPLICABLE **H. Other information of interest**

1. If you consider that there is any material aspect or principle relating to the Corporate Governance practices followed by your company that has not been addressed in this report and which is necessary to provide a more comprehensive view of the corporate governance structure and practices at the company or group, explain briefly.
2. You may include in this section any other information, clarification or observation related to the above sections of this report.

Specifically indicate whether the company is subject to corporate governance legislation from a country other than Spain and, if so, include the compulsory information to be provided when different from that required by this report.

A.1 - At December 31, 2013, CaixaBank's share capital consisted of 4,956,284,390 shares. This figure does not include the 71,325,892 shares issued via public deeds on January 3, 2014, to carry out the conversion of convertible bonds of December 30, 2013. These shares were admitted to trading on January 14, 2014.

A.2 - Following the accelerated placement of a package of CaixaBank shares, notified in significant event filings (195.147 and 195.167 dated November 13 and 14, 2013, respectively) Caja de Ahorros y Pensiones de Barcelona, "la Caixa" transferred 257,142,857 CaixaBank shares, representing 5.26% of the share capital, putting its stake in CaixaBank below the 70% limit.

Taking into account the increases in share capital to carry out the conversion of convertible bonds of December 30, 2013, at January 14, 2014, the date the new shares of both capital increases were admitted to trading, "la Caixa" held a 63.23% stake in CaixaBank (or 64.7% without taking into consideration the shares lent).

A.6 - The share capital affected by the shareholder agreement notified to the Company is 80.597%. This percentage represents the CaixaBank shares held by Caja Navarra (currently Fundación Caja Navarra), Cajasol (currently Fundación de Carácter Especial Monte San Fernando), Caja Canarias and Caja de Burgos ("the Savings Banks") and Caja de Ahorros y Pensiones de Barcelona, "la Caixa" at August 1, 2012.

A.8 - Within the framework of authorization to acquire treasury stock granted by the CaixaBank General Shareholders' Meeting, in order to increase the liquidity of shares on the market and regularize their trading, on July 29, 2010 the Board of Directors approved the acquisition of company shares up to a maximum net balance of 50 million shares, provided the net investment was less than €200 million. This authorization also includes a disposal entitlement, depending on the prevailing market conditions.

Likewise, on March 8, 2012, the Board of Directors resolved to extend the limit for treasury shares set in 2010 to 75 million shares. Subsequently, on May 22, 2012, it was resolved to render nul and void the limit of 75 million, leaving transactions involving treasury shares only subject to the limits established in the 2012 General Shareholders' Meeting resolution granting the board a new authorization for five years from adoption of the resolution on April 19, 2012, and the Corporate Enterprises Act, with the obligation of informing the Board

every three months of the performance of the treasury shares and the financial result of transactions involving treasury shares.

We have included the total percentage of the Company's treasury stock in the box entitled "% of total share capital".

At its meeting of January 30, 2014, the board resolved to amend the Internal Rules of Conduct and the Internal Code of Conduct for Treasury Shares Transactions of CaixaBank, S.A. to include the recommendations contained in the CNMV's criteria governing the discretionary trading in own securities of July 18, 2013.

A.10 - CaixaBank's By-laws and General Shareholders' Meeting Regulations stipulate that all shareholders who individually, or in a group with other shareholders, own a minimum of one thousand (1,000) shares, and who have registered ownership of same in the relevant book-entry ledger at least five days in advance of the date the General Meeting is to be held, **may attend in person**.

B.5 - There is no legal restriction or restriction in the Company's By-Laws on the acquisition or transfer of shares representing the share capital. Notwithstanding the above, it should be noted that Article 56 et seq. of Law 26/1988, of July 29, on Discipline and Supervision of Credit Entities, amended by Law 5/2009, of June 29, states that persons wishing to acquire ownership interest of 10% or more of the voting rights or to increase, directly or indirectly, their stake in said ownership interest, such that their voting rights or share capital is equal to or greater than 20%, 30% or 50% of the total, must give prior notice to the Bank of Spain, which shall have 60 business days to object to the proposed transaction.

Nor does CaixaBank have legal restrictions or restrictions set forth in the By-Laws on voting rights. Nevertheless, as explained in Note A.10 above, CaixaBank's By-Laws and General Shareholders' Meeting Regulations stipulate that all shareholders who individually, or in a group with other shareholders, own a minimum of one thousand (1,000) shares, and who have registered ownership of same in the relevant book-entry ledger at least five days in advance of the date the General Meeting is to be held, **may attend in person**.

Shareholders at the General Shareholders' Meeting on April 19, 2012 voted to amend certain articles of the By-laws. Amendments include, *inter alia*, specification that given that as the Company allows shareholders to exercise their voting rights and proxies through means of remote communication, the restriction of owning a minimum of one thousand shares to be able to attending the General Meeting would only apply to those attending in person.

Therefore, following this amendment, shareholders do not have to hold a minimum number of shares in order to be eligible to attend the Annual General Meeting (either in person or by proxy) and exercise their voting rights through means of remote communication.

C.1.3 - In his capacity as the Company's Chief Executive Officer, and in accordance with the Director categories enumerated in Ministerial Order ECC/461/2013 of March 20, Juan María Nin Génova is considered to be an executive Director. However, since he was appointed to represent the holding of Caja de Ahorros y Pensiones de Barcelona, "la Caixa" at CaixaBank he is also considered to be a proprietary Director.

C.1.11 - The information on Directors and directorships at other Group Companies refers to year-end. This section includes Group Companies and Jointly Controlled Entities at the end of the financial year.

C.1.12 - The information on Directors and directorships at other listed companies refers to year-end.

C.1.15 - The remuneration of Directors in 2013 as reported in this section takes the following aspects into consideration:

- For Mr. Nin this includes payments in kind and variable remuneration and other long-term benefits payable.

- For Caja Navarra (currently Fundación Caja Navarra), on January 23, 2013 its Executive Committee accepted the resignation of Mr. Asiain Ayala and appointed Mr. Juan Franco Pueyo a natural-person representative on the CaixaBank board.
- At its meeting on February 21, 2013, the board agreed, based on a favorable report from the Appointments and Remuneration Committee to keep 2013 remuneration for all Directors and committee members at the same level as in 2012, including the 10% decrease agreed in mid-2012.
- On December 12, 2013, Isabel Estapé Tous tendered her resignation as a Director of CaixaBank and as Chairman of the Appointments and Remuneration Committee. On the same date, María Teresa Bassons Boncompte, a proprietary Director of CaixaBank, was appointed Chairman of the said committee.
- Total remuneration includes fixed remuneration, payments in kind and total variable remuneration assigned to the Directors. In application of Royal Decree 771/11, variable remuneration includes the variable remuneration already received by the director in cash or shares as part of the deferred variable remuneration (cash and shares) receivable on a straight-line basis over the next three years.

C.1.16 - CaixaBank's Senior Management at December 31, 2013, comprised 12 persons, holding the following positions at the Entity: CEOs (5), Senior Executive Vice Presidents (4), Executive Directors (2) and General Secretary (1). One member departed around mid 2013 and two new members joined in the last quarter of 2013, and are therefore included in the total remuneration paid in the year.

This amount includes fixed remuneration, payments in kind and total variable remuneration assigned to Senior Management. In application of Royal Decree 771/11, variable remuneration includes the variable remuneration already received by Senior Management, in cash or shares, as well as the part of the deferred variable remuneration (cash and shares) receivable on a straight-line basis over the next three years.

The remuneration paid in 2013 to Senior Management at CaixaBank includes that received in connection with their activities as representatives of the Parent on the Boards of listed companies and other companies in which it has a significant presence or representation and that are CaixaBank consolidated companies was €586 thousand, recognized in the income statements of these companies.

C.1.29 - One of the Executive Committee meetings in 2013 was held in writing without any members attending in person.

C.1.30 - In 2013, the total number of non-attendances was just 22. Proxies appointed without specific instructions are deemed to be non-attendances. Director absences occur when Directors are unable to attend. Proxies, when appointed, do not generally include specific instructions for the proxyholder, so that the proxyholder can adhere to the outcome of the discussion by the Board.

Therefore, the percentage of non-attendances of the total votes cast in 2013 is 8.27%, taking into account that proxies appointed without specific instructions are deemed to be non-attendances.

C.1.31 - Notwithstanding the response given, we hereby note that as part of the ICFR System the financial statements for the year ended 31 December 2013, which form part of the annual accounts, are certified by the Entity's Chief Financial Officer.

C.1.45 - Based on a report from the Appointments and Remuneration Committee, the Board, in plenary session, approves individual remuneration for the executive Director and other contract conditions and the appointment and eventual termination of Senior Executives, as well as compensation clauses.

G.2 - Even though the core shareholder is not a listed company, we have defined the type of activity it engages in and business dealings as well as the mechanisms in place to resolve possible conflicts of interest, as explained in section D.6.

G.18 - Article 7.2 of the Regulations of the Board of Directors stipulates that the Chairman is vested with the ordinary authority to form the agenda for such meetings and to direct the debates.



However, all Directors may request that additional items be included in the agenda.

G.29 - Pursuant to Article 33.2 of the CaixaBank By-laws, Directors may resign from their posts, the posts may be revoked, and Directors may be re-elected on or more times for terms of equal length. No distinctions are made between types of Directors. Nevertheless, article 19.1 of the Regulations of the Board of Directors stipulates that independent Directors will not stay on as such for a continuous period of more than 12 years.

Article 20 of the Regulations of the Board of Directors stipulates general and specific situations for each type of Director in which Directors must place their post at the disposal of the Board of Directors and tender their resignation, if the Board deems this appropriate.

### **H. 3 - Also state whether the company voluntarily subscribes to other international, sectorial or other ethical principles or standard practices. If applicable, identify the Code and date of adoption.**

CaixaBank participates in numerous alliances and initiatives, both at home and on the international stage, in order to achieve joint progress in questions of corporate responsibility and the exchange of best practices in this area.

#### **UN Global Compact**

CaixaBank supports the Global Compact and endeavors to disseminate its 10 principles, based on human and labor rights, the environment and the fight against corruption. A member since 2005, in 2012, CaixaBank was awarded the 4-year presidency of the Spanish Global Compact Network, extending its commitment to establish and implement the principles among Spanish companies and institutions.

#### **Equator Principles**

CaixaBank has been a signatory to the Equator Principles since 2007. The Entity is committed to considering and managing social and environmental risks in assessing and financing project finance transactions of more than US \$10 million and project-related corporate loans where the total aggregate loan amount is over US \$ 100 million.

#### **Carbon Disclosure Project**

CaixaBank is a signatory to the Carbon Disclosure Project (CDP) since 2012. The CDP is an independent not-for-profit organization working to drive greenhouse gas emissions reduction and sustainable water usage. As a signatory, and as a token of its commitment to respect and protect the environment, CaixaBank has committed to measure, disclose, manage and disseminate environmental information.

#### **Women's Empowerment Principles**

In 2013, CaixaBank adhered to the U.N. Women and the United Nations Global Compact's joint initiative: the Women's Empowerment Principles. By doing so, CaixaBank publicly assumed the commitment to ensure that its policies promote gender equality.

#### **Global Reporting Initiative**

CaixaBank draws up an Integrated Corporate Report that includes the GRI's indicators regarding the actions taken in the social, environmental and corporate governance areas.

#### **United Nations Principles for Responsible Investment (UNPRI)**

Since 2009, VidaCaixa, the CaixaBank company which sells life insurance policies and manages pension plans, is a signatory to these principles which guide the responsible management of all its investments.

### OECD Guidelines for multinational enterprises

CaixaBank follows these guidelines which promote sustainable and responsible business behavior.

### The Conference Board

CaixaBank takes part in this business research association, whose aim is to share with leading world organizations the practical know-how they need in order to improve their performance and serve society better.

### Code of Good Practices for the viable restructuring of mortgage loans on primary residences

On March 15, 2012, CaixaBank adhered to the Spanish government's Code of Good Practices for the viable restructuring of mortgage loans on primary residences. CaixaBank's decision to join was based on the fact that the code mirrors one of its own core objectives: its long-standing fight against social and financial exclusion.

### National Education Plan

Since 2010 CaixaBank has been a signatory to the Financial Education Plan promoted by the Bank of Spain and the Spanish Securities Market Regulator (CNMV) to improve society's knowledge of financial matters.

### CSR –SMEs initiative

CaixaBank collaborates with the ICO and the Spanish Global Compact Network to promote corporate social responsibility amongst small and medium-sized enterprises.

For more information, please visit the "Corporate Responsibility" section under "Corporate Information" on the CaixaBank website, or via this link: [http://www.caixabank.com/responsabilidadcorporativa/modelofinanzasresponsables/iniciativasyalianzas\\_en.html](http://www.caixabank.com/responsabilidadcorporativa/modelofinanzasresponsables/iniciativasyalianzas_en.html)

This annual corporate governance report was adopted by the company's Board of Directors at its meeting held on February 27, 2014.

List whether any Directors voted against or abstained from voting on the approval of this Report.

YES  NO

| NAME OR CORPORATE NAME OF DIRECTOR | REASONS (VOTED AGAINST, ABSTENTION, NON-ATTENDANCE) | EXPLAIN THE REASONS |
|------------------------------------|---|---------------------|
|                                    |   |                     |



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AUDITOR'S REPORT FOR 2013 ON THE INFORMATION RELATING TO THE SYSTEM OF INTERNAL CONTROL OVER FINANCIAL REPORTING (ICFR) OF CAIXABANK, S.A.

To the Directors of CaixaBank, S.A.

As requested by the Board of Directors of CaixaBank, S.A. ("the Company") and in accordance with our proposal-letter dated 22 January 2014, we have applied certain procedures to the "Information relating to the system of ICFR" contained in the Section F to the Company's 2013 Annual Corporate Governance Report, which summarises the internal control procedures of the Company in relation to its annual financial reporting.

The Board of Directors is responsible for adopting the appropriate measures in order to reasonably guarantee the implementation, maintenance and supervision of an adequate internal control system and for making improvements to that system and for preparing and establishing the content of the accompanying information relating to the system of ICFR.

It should be noted in this regard, irrespective of the quality of the design and operativity of the internal control system adopted by the Company in relation to its annual financial reporting, the system can only permit reasonable, but not absolute, assurance in connection with the objectives pursued, due to the limitations inherent to any internal control system.

In the course of our audit work on the financial statements and pursuant to Technical Auditing Standards, the sole purpose of our assessment of the internal control of the Company was to enable us to establish the scope, nature and timing of the audit procedures to be applied to the Company's financial statements. Therefore, our assessment of internal control performed for the purposes of the aforementioned audit of financial statements was not sufficiently extensive to enable us to express a specific opinion on the effectiveness of the internal control over the regulated annual financial reporting.

For the purpose of issuing this report, we applied exclusively the specific procedures described below. Since the work resulting from such procedures has, in any case, a reduced scope that is significantly less extensive than that of an audit or a review of the internal control system, we do not express an opinion on the effectiveness thereof, or on its design or operating effectiveness, in relation to the Company's annual financial reporting for 2013 described in the accompanying information relating to the system of ICFR. Therefore, had procedures additional to those provided for in the engagement letter been applied or an audit or a review of the system of internal control over the regulated annual financial reporting been performed, other matters or aspects might have been disclosed which would have been reported to you.

Also, since this special engagement does not constitute an audit of financial statements and is not subject to the Consolidated Spanish Audit Law, approved by Legislative Royal Decree 1/2011, of 1 July, we do not express an audit opinion in the terms provided for in that Law.

The procedures applied were as follows:

1. Perusal and understanding of the information prepared by the Company in relation to the system of ICFR - disclosure information included in the directors' report- and assessment of whether this information addresses all the information required in section F, relating to the description of the system of ICFR, of the Annual Corporate Governance Report model established in CNMV Circular 5/2103, of 12 June 2013.
2. Inquiries of personnel in charge of preparing the information detailed in point 1 above for the purpose of achieving: (i) familiarisation with the preparation process; (ii) obtainment of the information required in order to assess whether the terminology used is adapted to the definitions provided in the reference framework; (iii) obtainment of information on whether the aforementioned control procedures have been implemented and are in use at the Company.
3. Review of the explanatory supporting documentation for the information detailed in point 1 above, including the documentation furnished directly to the personnel in charge of preparing the ICFR descriptive information. In this respect, the aforementioned documentation includes reports prepared by the Internal Audit Department, senior executives or other internal or external experts providing support functions to the Audit and Control Committee.
4. Comparison of the information detailed in point 1 above with the Company's knowledge of the system of ICFR obtained as a result of the application of the procedures carried out as part of the audit of its financial statements.
5. Perusal of minutes of meetings of the Board of Directors, the Audit and Control Committee and of other Company committees in order to assess the consistency between the ICFR issues addressed therein and the information detailed in point 1 above.
6. Obtainment of the representation letter concerning the work performed, duly signed by the personnel in charge of the preparation of the information detailed in point 1 above.

The procedures applied to the Information relating to the system of ICFR did not disclose any inconsistencies or incidents that might affect the Information.

This report has been prepared exclusively in the framework of the requirements of Spanish Securities Market Law 24/1988, of 28 July, amended by Sustainable Economy Law 2/2011, of 4 March, and by Spanish National Securities Market Commission (CNMV) Circular 5/2103, of 12 June 2013, for the purposes of the description of the system of ICFR in Annual Corporate Governance Reports.

DELOITTE, S.L.



Francisco Ignacio Ambrós

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